

Scotland Excel

To: Executive Sub-Committee

On: 29 January 2021

**Report by:
Chief Executive of Scotland Excel**

Tender: Engineering and Technical Consultancy Framework

Schedule: 0820

Period: 18 March 2021 to 17 March 2025.

1. Introduction and Background

This recommendation is for the award of a renewal framework to replace Scotland Excel's 0616 Engineering and Technical Consultancy framework that expires on 17 March 2021.

This framework will provide councils and other participating bodies a mechanism to procure a wide range of civil engineering and associated technical consultancy services. In doing so, it will provide efficiency to councils when both engaging consultants and forming construction contracts.

This report summarises the outcome of the procurement process for this national framework arrangement and presents the recommendations for award.

2. Scope, Participation and Spend

As part of the strategy development, a User Intelligence Group (UIG) of member representatives endorsed the inclusion of nine lots as summarised in Table 1.

Table 1: Lotting Structure

Lot no.	Description	Estimated % spend through lot
1	Roads and Structures	30%
2	Transportation and Traffic	25%
3	Environmental Engineering	2%
4	Land Surveying	1%

5	Drainage and Flooding	22%
6	Geoenvironmental and Geotechnical	10%
7	Coastal and Maritime	2%
8	Master Planning	2%
9	Project and Commercial Management	6%

The lotting structure aligns with the various specialisms within the market and facilitates the participation of specialist SME consultants in the procurement process.

As detailed in Appendix 1, 31 councils have confirmed their intention to participate in this framework. The Orkney Islands Council have their own arrangement in place which they intend to continue operating. In addition to this, Scotland Excel associate members (Forestry and Land Scotland, Glasgow Prestwick Airport, Highlands & Islands Airport Ltd, River Clyde Homes, Scottish Canals, South East of Scotland Transport Partnership and Tayside, Central Scotland Transport Partnership and North East of Scotland Transport Partnership), the Scottish Government and Transport Scotland have confirmed participation in this framework.

Notwithstanding the above and to allow for potential migration from existing arrangements during the life of the framework, all 32 councils and associate members were included in the Contract Notice for this framework and will be able to utilise it.

The historical annual spend for participating councils and other participating bodies is £14.5 million. However, due to the continuing increase in uptake of the framework, it had been advertised at £17.125 million per annum. It should be noted that there is no guarantee of any level of business or any continuity of business under the terms of the advertised framework.

The estimated annual spend and council participation is detailed in Appendix 1 – Participation, Spend and Savings Summary.

3. Procurement Process

A Prior Information Notice (PIN) was published for this tender on 24 April 2020 which generated 200 notes of interest. To ensure all suppliers had the opportunity to input into the framework, a survey was carried out with 103 suppliers providing responses, of which 15 follow up meetings were held. This consultation exercise provided insight into the overall supply base, typical contracting practices between councils and consultants as well as emerging new services that consultants are providing, all of which helped inform the procurement strategy.

The UIG, consisting of procurement and technical representatives, met on several occasions between October 2019 and May 2020 and helped shape the framework requirements and tender methodology. Through the UIGs, several improvements were developed as part of this renewal framework, including:

- incorporating two new lots, namely Coastal and Maritime and Master Planning whereby the framework would support a wider range of engineering related services.
- adopting the latest standard industry contract suite being the New Engineering Contract 4 (NEC4). This contract is easy to use and well aligned with other contracts which better supports councils when overseeing engineering projects from start to finish.
- redeveloping the framework scope to offer greater clarity of services for both councils and suppliers.
- redesigning our community benefit model to synchronise with the City Deals community benefit model, which is widely used by councils. This brings much needed consistency for councils in managing and reporting their overall community benefits deliveries.

The UIG endorsed the procurement strategy on 6 May 2020.

To ensure maximum competition, the UIG agreed that an open tender process should be followed. The tender was advertised on the Official Journal of the European Union and the Public Contracts Scotland portal on 9 September 2020. The tender process was conducted using the Public Contracts Scotland Tender system (PCS-T).

The offers were evaluated against the following criteria and weightings:

- Qualification pass/fail
- Technical 60%
- Commercial 40%

Qualification was conducted using the European Single Procurement Document (ESPD). Within the ESPD tenderers are required to answer a number of questions, including insurance, financial standing and quality management.

Within the technical section, bidders were required to evidence their knowledge and experience by responding to core technical questions. These included their management arrangements for delivering the services, compliance with the community benefits method and their approach to fair work practices. In addition, lot specific technical questions were also asked in relation to technical merit, levels of innovation and sustainability.

Within the commercial section, bidders were invited to offer rates for three separate pricing mechanisms:

1. hourly rates for a range of clearly specified professional roles within each lot
2. hourly rates for a range of salary bands
3. fee and overhead percentages for instances where pricing is agreed under a cost reimbursable model

These pricing mechanisms support a range of pricing models that councils can adopt in alignment with the nature of their requirements. This provides great flexibility to councils and supports them to take the right commercial approach for each project.

4. Report on Offers Received

The tender closed at midday on 16 October 2020. Scotland Excel received 66 responses to the invitation to tender. One late offer was excluded in accordance with the rules defined in the tender documentation.

Using the criteria and scoring methodology set out in the tender document, a full evaluation of the 65 compliant offers was completed. Appendix 3 outlines the scoring achieved by each tenderer.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, and ensuring that best value, capacity and coverage is secured, it is recommended that a multi supplier framework is awarded to 31 suppliers across nine lots, as outlined in Appendix 3.

These 31 recommended suppliers offer nationwide coverage to account for any potential difficulties that may arise from the implications of COVID-19 impacting the framework, and 11 of the recommended suppliers are classed as SMEs.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise based on current spend forecast of councils, comparing current prices paid with the average rates suppliers submitted against the new framework

The projected average saving across all councils is 3.7%, which equates to an estimated total saving of approximately £554k per annum based on current spend forecasts. The projected savings per council ranges from 1.7% to 3.8%.

The estimated annual spend and saving per Council based on the results of the benchmarking are detailed in Appendix 1 – Participation, Spend and Savings Summary.

Price Stability

The salary banded rates, fee percentages and overhead percentages are fixed for the full four-year duration of the framework.

The framework terms mandate that the professional title rates are fixed for at least 12 months, and limits future price increases to no greater than the general rate of inflation.

Community Benefits

Scotland Excel is committed to maximising community benefit delivery for our members. Tenderers were asked to confirm whether they were willing to comply with our community benefits approach for the lifetime of the framework. This approach is designed to deliver local community benefits based on individual member spend thresholds and all 31 recommended suppliers have confirmed their acceptance.

The community benefits approach focused on areas relevant to local communities and the benefits delivered will include:

- opportunities for local small and medium size enterprises (SMEs) or voluntary sector organisations to provide goods and/or services as part of a contract,
- local public consultation opportunities as part of a project design,
- educational presentations to local school children,
- financial donations towards local projects or initiatives that the community considers to be a priority,
- consultancy support to a local community project

Suppliers have agreed to report ongoing delivery of community benefits to Scotland Excel on a six-monthly basis.

The scores used as part of this model have been synchronised with those in the City Deals community benefit model, which is widely used by councils. This brings much needed consistency for councils in managing and reporting their overall community benefits deliveries.

Fair Work Practices including the Real Living Wage

Suppliers were asked to confirm their approach to the payment of the real Living Wage to their workforce. As detailed in Appendix 4, 30 of the 31 recommended suppliers pay the real Living Wage and commit to maintaining that for the duration of the framework and the remaining one supplier has committed to pay the real Living Wage to all employees (except volunteers, apprentices and interns) within two years.

Of the 30 suppliers that pay the real Living Wage, seven of them are accredited, one is currently going through the process of becoming an accredited Living Wage Employer and an additional three have committed to becoming accredited within two years.

Scotland Excel will work with all awarded suppliers during the lifetime of the framework to ensure commitments are met.

Other Sustainable Benefits

Tenderers were assessed on how they would maximise sustainability through the delivery of Work Orders, particularly in reducing carbon footprint. Several measures have been offered including:

- incorporating designs for the use of low carbon construction methods, reuse materials and reduced whole life carbon consumption;
- carrying out sustainability and environmental risk assessments and checklists on all new commissions;
- providing route maps, studies, reports and advice to councils and other Scottish public bodies on carbon consumption and decarbonisation;
- developing and using carbon measurement toolkits to inform options appraisals;
- employing sustainability experts within their organisations to promote sustainable practices; and
- assessing key suppliers on their sustainable behaviours.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established Contract Supplier Management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as level D. As such, on a quarterly basis Scotland Excel will collate management information, hold annual contract management meetings with suppliers, undertake annual surveys, may hold contract management UIGs and will provide ad-hoc support to councils, suppliers and external stakeholders.

Standard management information will be collated in accordance with that described in the tender documentation. This data will form the foundation of ongoing contract and supplier management.

Scotland Excel will also hold mobilisation meetings with all awarded suppliers to ensure they understand how the framework operates and what is contractually expected of them.

8. Summary

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers recommended for award as detailed in Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation, Spend and Savings Summary

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation	Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	18 March 2021	£630,000	Contract MI - Confirmed by Member	6.90%	3.8%	£23,940	Benchmarked Current Contract
Aberdeenshire Council	Yes	18 March 2021	£578,000	Contract MI - Confirmed by Member	6.90%	3.8%	£21,964	Benchmarked Current Contract
Angus Council	Yes	18 March 2021	£323,000	Contract MI - Confirmed by Member	6.90%	3.8%	£12,274	Benchmarked Current Contract
Argyll & Bute Council	Yes	18 March 2021	£497,000	Contract MI - Confirmed by Member	6.90%	3.8%	£18,886	Benchmarked Current Contract
City of Edinburgh Council	Yes	18 March 2021	£2,000	Contract MI - Confirmed by Member	6.90%	3.8%	£76	Benchmarked Current Contract
Clackmannanshire Council	Yes	18 March 2021	£2,000	Contract MI - Confirmed by Member	6.90%	3.8%	£76	Benchmarked Current Contract
Comhairle nan Eilean Siar	Yes	18 March 2021	£86,000	Contract MI - Confirmed by Member	6.90%	3.8%	£3,268	Benchmarked Current Contract
Dumfries & Galloway Council	Yes	18 March 2021	£293,000	Contract MI - Confirmed by Member	6.90%	3.8%	£11,134	Benchmarked Current Contract
Dundee City Council	Yes	18 March 2021	£65,000	Contract MI - Confirmed by Member	6.90%	3.8%	£2,470	Benchmarked Current Contract
East Ayrshire Council	Yes	18 March 2021	£348,000	Contract MI - Confirmed by Member	6.90%	3.8%	£13,224	Benchmarked Current Contract
East Dunbartonshire Council	Yes	18 March 2021	£159,000	Contract MI - Confirmed by Member	6.90%	3.8%	£6,042	Benchmarked Current Contract
East Lothian Council	Yes	18 March 2021	£253,000	Contract MI - Confirmed by Member	6.90%	3.8%	£9,614	Benchmarked Current Contract
East Renfrewshire Council	Yes	18 March 2021	£611,000	Contract MI - Confirmed by Member	6.90%	3.8%	£23,218	Benchmarked Current Contract
Falkirk Council	Yes	18 March 2021	£2,000	Contract MI - Confirmed by Member	6.90%	3.8%	£76	Benchmarked Current Contract
Fife Council	Yes	18 March 2021	£319,000	Contract MI - Confirmed by Member	6.90%	3.8%	£12,122	Benchmarked Current Contract
Glasgow City Council	Yes	18 March 2021	£1,824,000	Contract MI - Confirmed by Member	6.90%	3.8%	£69,312	Benchmarked Current Contract
Highland Council	Yes	18 March 2021	£442,000	Contract MI - Confirmed by Member	6.90%	3.8%	£16,796	Benchmarked Current Contract
Inverclyde Council	Yes	18 March 2021	£103,000	Contract MI - Confirmed by Member	6.90%	3.8%	£3,914	Benchmarked Current Contract
Midlothian Council	Yes	18 March 2021	£159,000	Contract MI - Confirmed by Member	6.90%	3.8%	£6,042	Benchmarked Current Contract
Moray Council	Yes	18 March 2021	£69,000	Contract MI - Confirmed by Member	6.90%	3.8%	£2,622	Benchmarked Current Contract
North Ayrshire Council	Yes	18 March 2021	£251,000	Contract MI - Confirmed by Member	6.90%	3.8%	£9,538	Benchmarked Current Contract
North Lanarkshire Council	Yes	18 March 2021	£869,000	Contract MI - Confirmed by Member	6.90%	3.8%	£33,022	Benchmarked Current Contract
Orkney Islands Council	No	18 March 2021	£4,000	Contract MI - Confirmed by Member	6.90%	3.8%	£152	Benchmarked Current Contract
Perth & Kinross Council	Yes	18 March 2021	£1,500,000	Contract MI - Confirmed by Member	6.90%	3.8%	£57,000	Benchmarked Current Contract
Renfrewshire Council	Yes	18 March 2021	£531,000	Contract MI - Confirmed by Member	6.90%	3.8%	£20,178	Benchmarked Current Contract
Scottish Borders Council	Yes	18 March 2021	£524,000	Contract MI - Confirmed by Member	6.90%	3.8%	£19,912	Benchmarked Current Contract
Shetland Islands Council	Yes	18 March 2021	£191,000	Contract MI - Confirmed by Member	6.90%	3.8%	£7,258	Benchmarked Current Contract
South Ayrshire Council	Yes	18 March 2021	£41,000	Contract MI - Confirmed by Member	6.90%	3.8%	£1,558	Benchmarked Current Contract
South Lanarkshire Council	Yes	18 March 2021	£1,000,000	Confirmed by Member	0.00%	1.7%	£17,000	Framework Comparison
Stirling Council	Yes	18 March 2021	£15,000	Contract MI - Confirmed by Member	6.90%	3.8%	£570	Benchmarked Current Contract
West Dunbartonshire Council	Yes	18 March 2021	£2,000	Contract MI - Confirmed by Member	6.90%	3.8%	£76	Benchmarked Current Contract
West Lothian Council	Yes	18 March 2021	£221,000	Contract MI - Confirmed by Member	6.90%	3.8%	£8,398	Benchmarked Current Contract
Tayside Contracts	Yes	18 March 2021	£9,000	Contract MI - Confirmed by Member	6.90%	3.8%	£342	Benchmarked Current Contract
Associate Members	Yes	18 March 2021	£3,200,000	Contract MI - Confirmed by Members	6.90%	3.8%	£121,600	Benchmarked Current Contract
Totals			£15,123,000				£553,674	

Indexation – This column confirms the difference when the relevant market indices are compared with the relevant Contract indices derived from framework specific cost drivers.

Appendix 2 – List of Tenderers with SME Status

Tenderer's Name	SME Status	Tenderer's Local Authority Area	Lots Tendered
2020 Consultancy Solutions Limited	Micro	West Sussex	2
AECOM Limited	Large	London	1,2,3,4,5,6,7,8,9
Aird Geomatics Limited	Micro	City of Edinburgh	4
Allen Gordon LLP	Small	Perth & Kinross	1,5,9
Amey OW Limited	Large	London	1,2,3,5,8,9
Applied Ecology Ltd	Small	Cambridgeshire	3
Arcadis Consulting (UK) Limited	Large	City of Edinburgh	1,2,3,5,6,7,8,9
Arch Henderson Limited Liability Partnership	Medium	Somerset	7
Atkins Limited	Large	Surrey	1,2,3,4,5,6,7,8,9
Buro Happold Limited	Large	Somerset	1,3,6
Capita Property and Infrastructure Limited	Large	London	1,2,3,4,5,9
Civic Engineers (Caledonia) Limited	Small	Greater Manchester	1,2,5
Clayton Lighting and Traffic Ltd	Micro	City of Edinburgh	1,2
COWI UK Limited	Large	Staffordshire	7
Cundall Johnston and Partners LLP	Large	Tyne and Wear	5
Currie & Brown UK Limited	Large	London	4,9
Dougall Baillie Associates Limited	Small	South Lanarkshire	1,2,5
Entec Solutions Ltd	Micro	West Lothian	9
Fairhurst	Large	Glasgow City	1,2,5,6,7,8
Fugro GeoServices Limited	Large	Oxfordshire	3,6
Gardiner & Theobald LLP	Large	London	9
Gavin and Doherty Geosolutions (UK) Limited	Micro	City of Edinburgh	1,6,7
Golder Associates (UK) Limited	Medium	Nottinghamshire	3,5,6
Grossart Associates Limited	Small	South Lanarkshire	1
Harley Haddow Limited	Medium	City of Edinburgh	1
Hydrock Consultants Limited	Large	Bristol	3,6
IBI Group (UK) Limited	Medium	Greater Manchester	2,9
IKM Consulting Ltd.	Medium	Falkirk	4
Ironside Farrar Limited	Medium	City of Edinburgh	1,3,6,8
Jacobs U.K. Limited	Large	Berkshire	1,2,3,5,6,7,8,9
Jeremy Benn Associates Limited	Large	North Yorkshire	3,4,5,6,7
Kaya Consulting Limited	Micro	Glasgow City	5
Kiloh Associates Limited	Micro	Fife	1,5,6
Local Transport Projects Limited	Small	East Riding of Yorkshire	1,2
Long O Donnell Associates Limited	Small	Greater Manchester	9
Mabbett and Associates Limited	Small	Glasgow City	3,6,8
Malcolm Hughes Land Surveyors Limited	Medium	Greater Manchester	4
MHB Consultants Ltd	Small	Glasgow City	1,4,5,6,7
Mott MacDonald Limited	Large	Greater London	1,2,3,5,6,7,8,9
Niras Group (UK) Ltd	Small	Berkshire	7
Pell Frischmann Consultants Limited	Large	London	1,2,4,8
Pick Everard	Small	Leicestershire	1,2,3,5,6,8,9
Project Centre Limited	Medium	Greater London	1,2
Project Management and Building Consultancy Limited	Small	City of Edinburgh	9
Challen Commercial Investigations Ltd t/a Ensafe Consultants	Medium	Northamptonshire	3,6
Richard Allitt Associates Limited	Small	Kent	5

Tenderer's Name	SME Status	Tenderer's Local Authority Area	Lots Tendered
Haskoningdhv UK Limited	Large	Cambridgeshire	1,2,3,5,6,7
RPS Consulting Services Ltd	Large	Oxfordshire	1,2,3,4,5,6,7,8,9
RSK Environment Limited	Large	Glasgow City	1,2,3,4,5,6,8,9
SAC Commercial Limited	Micro	Midlothian	3,4,5
SLR Consulting Limited	Large	Buckinghamshire	1,2,5,6
SOCOTEC UK Limited	Large	Staffordshire	6
Stantec UK Limited	Large	Buckinghamshire	1,2,3,5,6,8,9
Sweco UK Limited	Large	West Yorkshire	1,2,3,5,6
Systra Limited	Large	London	1,2,3,4,5,6
The Sustainable Water Company Ltd	Micro	West Lothian	3,5
Thomas & Adamson	Small	City of Edinburgh	9
Thomson Gray Limited	Small	City of Edinburgh	9
Tracsis Traffic Data Limited	Large	West Yorkshire	2
Turner & Townsend Project Management Limited	Large	West Yorkshire	9
Wallace Stone LLP	Small	Glasgow City	1,7
Waterman Infrastructure & Environment Limited	Medium	London	1,2,3,5,6
Woolgar Hunter Limited	Medium	Glasgow City	6
WSP UK Limited	Large	London	1,2,3,4,5,6,7,8,9
WYG Engineering Limited	Large	West Yorkshire	1,2,3,5,6,8,9

Appendix 3 - Scoring and Recommendations

Lot 1 – Roads and Structures	
Tenderer	Score
Atkins Limited**1	89.6
Amey OW Limited**	80.7
RPS Consulting Services Ltd**	80.3
Gavin and Doherty Geosolutions (UK) Limited**	77.8
Haskoningdhv UK Limited**	77.4
WSP UK Limited**	75.5
Mott MacDonald Limited**	75.3
AECOM Limited**	75.1
Sweco UK Limited**	74.5
Stantec UK Limited**	72.8
Jacobs U.K. Limited**	72.7
Ironside Farrar Limited**	72.6
RSK Environment Limited**	72.1
Local Transport Projects Limited**	71.6
Waterman Infrastructure & Environment Limited	68.9
Arcadis Consulting (UK) Limited	66.9
Capita Property and Infrastructure Limited	66.1
SLR Consulting Limited	65.3
Systra Limited	65.0
Fairhurst	64.9
Pell Frischmann Consultants Limited	64.9
Wallace Stone LLP	64.8
MHB Consultants Ltd	64.0
Kiloh Associates Limited	63.1
Pick Everard	61.1
WYG Engineering Limited	60.7
Project Centre Limited	60.6
Civic Engineers (Caledonia) Limited	54.7
Dougall Baillie Associates Limited	53.5
Buro Happold Limited	51.4
Harley Haddow Limited	46.0
Allen Gordon LLP	42.6
Grossart Associates Limited	40.0
Clayton Lighting and Traffic Ltd	37.3

Lot 2 – Transportation and Traffic	
Tenderer	Score
Atkins Limited**	83.6
AECOM Limited**	81.1
Stantec UK Limited**	77.6
Amey OW Limited**	75.4
Systra Limited**	73.0

¹ **Denotes that supplier is recommended for award on to the framework

Arcadis Consulting (UK) Limited**	71.5
Mott MacDonald Limited**	71.0
WSP UK Limited**	68.9
Jacobs U.K. Limited**	68.6
RPS Consulting Services Ltd**	67.9
Waterman Infrastructure & Environment Limited**	67.5
Sweco UK Limited**	66.8
IBI Group (UK) Limited	65.5
Haskoningdhv UK Limited	65.0
Capita Property and Infrastructure Limited	65.0
WYG Engineering Limited	64.5
Local Transport Projects Limited	64.2
2020 Consultancy Solutions Limited	61.8
Pell Frischmann Consultants Limited	61.4
Pick Everard	60.7
Fairhurst	59.4
RSK Environment Limited	59.3
Project Centre Limited	58.0
SLR Consulting Limited	57.3
Dougall Baillie Associates Limited	56.9
Tracsis Traffic Data Limited	49.0
Civic Engineers (Caledonia) Limited	45.9
Clayton Lighting and Traffic Ltd	45.1

Lot 3 – Environmental Engineering	
Tenderer	Score
Atkins Limited**1	91.7
Jeremy Benn Associates Limited**	77.4
AECOM Limited**	76.7
Sweco UK Limited**	76.6
Mott MacDonald Limited**	75.4
RPS Consulting Services Ltd**	74.6
Amey OW Limited**	73.5
Jacobs U.K. Limited**	71.5
Stantec UK Limited**	71.5
Waterman Infrastructure & Environment Limited	68.5
Haskoningdhv UK Limited	68.4
Arcadis Consulting (UK) Limited	68.2
RSK Environment Limited	67.9
WSP UK Limited	67.6
Ironside Farrar Limited	65.4
Capita Property and Infrastructure Limited	64.3
Systra Limited	64.2
Pick Everard	63.0
Golder Associates (UK) Limited	60.3
The Sustainable Water Company Ltd	52.9

¹ **Denotes that supplier is recommended for award on to the framework

Hydrock Consultants Limited	52.6
Applied Ecology Ltd	51.5
Mabbett and Associates Limited	49.1
WYG Engineering Limited	44.3
Buro Happold Limited	42.4
SAC Commercial Limited	38.5
Challen Commercial Investigations Ltd t/a Ensafe Consultants	33.8
Fugro GeoServices Limited	31.0

Lot 4 – Land Surveying	
Tenderer	Score
Atkins Limited**1	91.5
WSP UK Limited**	85.5
Jeremy Benn Associates Limited**	84.4
AECOM Limited**	81.1
RSK Environment Limited**	81.0
IKM Consulting Ltd.**	80.6
Systra Limited**	78.7
Currie & Brown UK Limited **	78.0
Capita Property and Infrastructure Limited**	76.6
SAC Commercial Limited**	75.1
MHB Consultants Ltd**	73.8
RPS Consulting Services Ltd**	72.2
Pell Frischmann Consultants Limited**	71.8
Aird Geomatics Limited**	60.6
Malcolm Hughes Land Surveyors Limited	34.3

Lot 5 – Drainage and Flooding	
Tenderer	Score
Atkins Limited**1	91.6
Jeremy Benn Associates Limited**	83.8
AECOM Limited**	79.4
RPS Consulting Services Ltd**	78.3
Haskoningdhv UK Limited**	76.7
Mott MacDonald Limited**	74.8
Sweco UK Limited**	72.7
RSK Environment Limited**	71.4
Stantec UK Limited**	71.1
Amey OW Limited**	71.0
Jacobs U.K. Limited**	70.9
Capita Property and Infrastructure Limited	69.2
Arcadis Consulting (UK) Limited	68.1
WSP UK Limited	67.7
Kaya Consulting Limited	65.8
Fairhurst	65.2
SLR Consulting Limited	63.8

¹ **Denotes that supplier is recommended for award on to the framework

WYG Engineering Limited	63.6
Kiloh Associates Limited	63.0
Waterman Infrastructure & Environment Limited	62.1
Systra Limited	61.5
Golder Associates (UK) Limited	54.8
The Sustainable Water Company Ltd	53.6
Pick Everard	53.4
MHB Consultants Ltd	51.8
Allen Gordon LLP	51.7
Dougall Baillie Associates Limited	48.9
Richard Allitt Associates Limited	45.7
Cundall Johnston and Partners LLP	42.4
Civic Engineers (Caledonia) Limited	42.2
SAC Commercial Limited	39.9

Lot 6 – Geoenvironmental and Geotechnical	
Tenderer	Score
Atkins Limited**1	93.1
Sweco UK Limited**	82.0
Waterman Infrastructure & Environment Limited**	78.9
Jeremy Benn Associates Limited**	78.2
RSK Environment Limited**	78.2
WSP UK Limited**	77.3
Mott MacDonald Limited**	76.8
RPS Consulting Services Ltd**	76.3
Fairhurst**	75.0
Gavin and Doherty Geosolutions (UK) Limited**	74.0
Stantec UK Limited**	73.8
MHB Consultants Ltd**	73.1
Jacobs U.K. Limited**	72.6
AECOM Limited**	72.3
Arcadis Consulting (UK) Limited	70.0
Haskoningdhv UK Limited	69.6
Pick Everard	69.3
Kiloh Associates Limited	68.4
SLR Consulting Limited	67.9
Golder Associates (UK) Limited	66.2
WYG Engineering Limited	64.1
Ironside Farrar Limited	63.5
Systra Limited	62.3
Buro Happold Limited	56.5
Hydrock Consultants Limited	56.5
SOCOTEC UK Limited	54.7
Woolgar Hunter Limited	53.5
Fugro GeoServices Limited	47.5
Challen Commercial Investigations Ltd t/a Ensafe Consultants	38.7

¹ **Denotes that supplier is recommended for award on to the framework

Mabbett and Associates Limited	37.8
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Lot 7 – Coastal and Maritime	
Tenderer	Score
Atkins Limited**1	84.4
Jeremy Benn Associates Limited**	79.7
RPS Consulting Services Ltd**	79.4
Arcadis Consulting (UK) Limited**	77.9
Wallace Stone LLP**	75.6
Haskoningdhv UK Limited**	73.7
AECOM Limited**	73.4
Gavin and Doherty Geosolutions (UK) Limited**	71.7
WSP UK Limited**	70.6
Fairhurst	68.0
Mott MacDonald Limited	67.6
Jacobs U.K. Limited	65.3
COWI UK Limited	64.4
MHB Consultants Ltd	64.0
Niras Group (UK) Ltd	63.2
Arch Henderson Limited Liability Partnership	52.1

Lot 8 – Master Planning	
Tenderer	Score
Atkins Limited**	84.1
RPS Consulting Services Ltd**	73.1
Ironside Farrar Limited**	71.5
AECOM Limited**	71.5
Stantec UK Limited**	71.0
Amey OW Limited**	69.9
Arcadis Consulting (UK) Limited**	68.1
Mott MacDonald Limited**	66.6
RSK Environment Limited**	64.3
Jacobs U.K. Limited	63.0
Fairhurst	62.6
WSP UK Limited	61.8
WYG Engineering Limited	61.3
Pick Everard	59.9
Pell Frischmann Consultants Limited	48.4
Mabbett and Associates Limited	37.8

Lot 9 – Project and Commercial Management	
Tenderer	Score
Atkins Limited**	84.4
Amey OW Limited**	80.8
Gardiner & Theobald LLP **	72.6
Currie & Brown UK Limited **	69.5

¹ **Denotes that supplier is recommended for award on to the framework

Turner & Townsend Project Management Limited**	69.0
Capita Property and Infrastructure Limited**	68.3
Pick Everard**	67.6
IBI Group (UK) Limited**	66.4
RPS Consulting Services Ltd**	66.3
WSP UK Limited**	64.9
Mott MacDonald Limited**	64.9
Arcadis Consulting (UK) Limited**	64.4
Jacobs U.K. Limited	61.9
RSK Environment Limited	61.0
Thomas & Adamson	60.3
AECOM Limited	60.2
WYG Engineering Limited	59.1
Stantec UK Limited	56.8
Allen Gordon LLP	53.7
Project Management and Building Consultancy Limited	52.9
Long O Donnell Associates Limited	48.9
Thomson Gray Limited	48.6
Entec Solutions Ltd	35.7

Appendix 4- List of Recommended Suppliers with Living Wage Status

Tenderer	Accredited	Currently progressing through real Living Wage accreditation process	Pay real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay real Living Wage to all employees, but not accredited	Neither accredited nor paying real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying real Living Wage
AECOM Limited				✓		
Aird Geomatics Limited				✓		
Amey OW Limited				✓		
Arcadis Consulting (UK) Limited			✓			
Atkins Limited				✓		
Capita Property and Infrastructure Limited	✓					
Currie & Brown UK Limited		✓				
Fairhurst				✓		
Gardiner & Theobald LLP				✓		
Gavin and Doherty Geosolutions (UK) Limited				✓		
Haskoningdhv UK Limited	✓					
IBI Group (UK) Limited	✓					
IKM Consulting Ltd.				✓		
Ironside Farrar Limited	✓					
Jacobs U.K. Limited			✓			
Jeremy Benn Associates Limited			✓			
Local Transport Projects Limited				✓		
MHB Consultants Ltd				✓		
Mott MacDonald Limited				✓		
Pell Frischmann Consultants Limited				✓		
Pick Everard				✓		
RPS Consulting Services Limited	✓					
RSK Environment Limited					✓	
SAC Commercial Limited	✓					
Stantec UK Limited				✓		
Sweco UK Limited				✓		
Systra Limited				✓		
Turner & Townsend Project Management Limited				✓		
Wallace Stone LLP	✓					
Waterman Infrastructure & Environment Limited				✓		
WSP UK Limited				✓		

Appendix 5 – Segmentation classifications

0820 Engineering and Technical Consultancy framework is classified as level D

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.