

## **Scotland Excel**

**To: Executive Sub Committee**

**On: 31<sup>st</sup> March 2017**

**Report  
by  
Director Scotland Excel**

**Tender: Energy Efficiency Contractors**

**Schedule: 09/13**

**Period: 1 May 2017 until 30 April 2019 with an option to extend up to 30 April 2021**

### **1. Introduction and Background**

This recommendation is for the award of Scotland Excel's first national collaborative framework for energy efficiency contractors.

Council housing accounts for more than half of the social housing available in Scotland with around 308,000 dwellings across Scotland. The remaining social housing of approximately 288,000 dwellings is provided by other Registered Social Landlords (RSLs), typically housing associations. Combined, these dwellings account for almost a quarter of dwellings on the council tax register in Scotland.

In recent years, councils have successfully improved the quality of social housing across Scotland in relation to a broad range of areas. Current Scottish Government estimates indicate however that approximately one third of the social housing properties in Scotland still fall below an acceptable level of performance in relation to energy efficiency. The focus of the next regulatory investment programme is to improve energy efficiency for these properties.

In order to tackle energy efficiency and related fuel poverty across both privately owned and social housing, there are two major programmes which councils deliver:

- Energy Efficiency Standards for Social Housing (ESSH), which sets the mandatory minimum standard for the energy efficiency rating of all RSL housing in Scotland; and
- Home Energy Efficiency Programme for Scotland: Area Based Scheme (HEEPS: ABS). This is grant funded by the Scottish Government and

delivered by councils to private householders according to need based on the Scottish Index of Multiple Deprivation (SIMD).

Whilst these energy efficiency programmes are separate from a financial point of view, they often complement each other, enabling works to improve housing in areas where there are private and public tenures. This framework for energy efficiency contractors will support councils to deliver on the responsibilities set out in the two programmes.

Whilst the framework has been developed with these funding streams in mind, it has not been limited to work under these particular funding mechanisms. Energy efficiency and carbon reduction are key areas where work is ongoing to further devolve responsibility to the Scottish Government from the UK Government. This framework has been developed in such a way as to accommodate future potential schemes as well as to allow councils to utilise the framework where appropriate on non-domestic and public buildings.

In addition, the framework has been developed to incorporate additional funding under the Energy Company Obligation (ECO) which is a UK wide scheme to help reduce carbon emissions and tackle fuel poverty by placing obligations on energy suppliers to implement targeted energy saving measures.

## 2. Scope, Participation and Spend

During strategy development, council representatives agreed that the framework should be segmented across three main lots:

**Table 1: Lotting Structure**

<b>Lot No.</b>	<b>Sublot Description</b>	<b>Estimated % Spend through lot</b>
1 - Energy Assessors	1.1 - Domestic Energy Assessors 1.2 - Non-Domestic Energy Assessors	1%
2 - Building Fabric Measures	2.1 - External Wall Insulation 2.2 - Cavity Wall Insulation 2.3 - HTT Cavity Wall Insulation 2.4 - Loft/Rafter/Room in Roof Insulation 2.5 - Internal Wall Insulation 2.6 - Flat Roof Insulation 2.7 - Floor Insulation 2.8 - Domestic Windows and Doors	70%
3 - Heating and Microgeneration Measures	3.1 - Gas Boiler and Heating Systems 3.2 - Heating Controls 3.3 - Electric Storage Heaters 3.4 - Air Source Heat Pumps 3.5 - Ground Source Heat Pumps 3.6 - Biomass Boilers 3.7 - Solar Panels 3.8 - Non-Domestic Heating/Hot Water Optimisation Systems	29%

Each lot was further divided into sub lots for specific types of insulation and heating measures including external wall insulation and solar panels. This was to ensure that specialist contractors and small and medium enterprises (SMEs) could bid for measures suited to their particular skills and experience.

In addition, bidders could make a separate commercial offer for each council area they wished to bid for to allow contractors to tailor their offer based on geography and attract local suppliers.

As detailed in Appendix 1, 29 councils have confirmed their intention to participate in this framework. Participation varies across the framework lots depending on how councils operate their energy, sustainability and housing functions. In particular, councils will use the framework to supplement existing internal resources whilst others have existing arrangements in place for energy assessments, boiler replacements and window replacements.

Notwithstanding the above and to allow for potential migration from existing arrangements during the life of the framework, all 32 members were included in the Contract Notice for this framework.

In addition, Scotland Excel has also named Scottish Registered Social Landlords as potential users of the framework. Registered Social Landlords will be able to access the framework upon becoming associate members of Scotland Excel and participate in joint projects with councils.

The level of spend under this framework is difficult to forecast as councils are currently in the process of assessing their housing stock to determine what measures may be required in order to comply with EESSH. It is anticipated that the majority of the expenditure will initially be focused on the building fabric measures lot to ensure that dwellings have efficient insulation prior to installing efficient heating systems. External wall insulation has been the major focus of the HEEPS:ABS programme over the last few years. It is likely to continue to feature highly in council programmes to meet EESSH over the coming years leading up to a 2020 target.

The contract spend has been estimated between £50m - £200m per annum across all three lots. This reflects the anticipated spend from the current HEEPS:ABS programme of £50m combined with the potential investment required to comply with EESSH. The maximum value of work that can be awarded under the framework is £800m over the four year term of the framework.

### **3. Procurement Process**

Following publication of a Prior Information Notice (PIN), Scotland Excel undertook significant consultation involving a wide range of stakeholders to develop the scope of the framework in light of existing and emerging regulatory requirements and a changing landscape for funding.

A number of supplier meetings were held which helped inform the procurement strategy and during these meetings elements such as specifications, geography, form of contract, market trends and community benefits were discussed. In addition a large number of individual meetings were held with councils to capture the wide range of requirements and better understand each council's working practices in terms of contracting compared to direct labour.

Following the extensive consultation, a UIG was formed consisting of procurement and technical representatives from the participating councils. The UIG contributed to and endorsed the procurement strategy.

Following agreement of the strategy, a working group of technical representatives from the councils was formed to review and develop the technical specifications and establish the technical criteria to adopt during the tender process. This group also played an integral role in evaluating technical responses from bidders.

To ensure maximum competition and accessibility for SMEs, the UIG agreed that an open tender process should be followed to establish the framework. The tender was advertised on the Official Journal of the European Union and the Public Contracts Scotland portal and the tender process was conducted using the Public Contracts Scotland Tender system (PCS-T).

The procurement process followed a two stage tendering procedure. Stage one, Qualification was conducted using the European Single Procurement Document (ESPD). Within the ESPD tenderers are required to answer a number of qualification questions along with questions on insurance, financial standing, quality management, health and safety and environmental management.

At the second stage of the process, the offers were evaluated against the following criteria and weightings:

- Technical 40%
- Commercial 60%

Within the technical section, bidders were required to evidence their ability by responding to the main technical questions including how they will manage and deliver the framework as well as what commitments they would make in respect to community benefits. In addition to these questions, sub lot specific technical questions were also asked in relation to bidder's technical solution, quality of work, engagement with householders and their approach to securing additional external funding.

Within the commercial section for sub lots 1.1 – 3.3, bidders were invited to offer a schedule of rates for range of different property archetypes. Within the commercial section for sub lots 3.4 – 3.8, bidders were invited to provide a pricing methodology linked to a technical solution for evaluation scenarios. As well as the capital cost, bidders had to calculate income that would be

generated from the measure (for example Renewable Heat Incentive payments) to generate a payback percentage for each scenario.

#### **4. Report on Offers Received**

The tender document was downloaded by 145 organisations, with 49 tender responses received by the closing date.

Several responses were deemed non-compliant as the bidders failed to complete the required schedule of rates or technical method statements. Non-compliant offers are indicated in Appendix 3. All non compliant bidders were advised that they would not be considered further.

In addition, bidder responses received for sub lots 2.6, 3.2, 3.4, 3.5 and 3.6 were of a poor quality or incomparable. As a result, it is not possible to make a recommendation which would achieve best value. Consequently, following approval from the UIG, these sub lots were excluded from the evaluation and will not proceed to award.

A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was completed. Appendix 3 of this report sets out a high level summary and the final status of each tenderers' bid for each council area and subplot. To report fully in detail on the high volume of scores involved, final scores for each tenderer, per council, per subplot, are set out in the separate spreadsheet document entitled 'EEC0913 Final Scores' which can be downloaded at the following web page:

<http://www.scotland-excel.org.uk/home/Resources/PublicDownloads/EnergyEfficiency.aspx>

#### **5. Recommendations**

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework agreement is awarded to 30 suppliers across 13 sub lots on a council by council basis as outlined in Appendix 3.

#### **6. Benefits**

##### **Savings**

As the potential spend under the framework is most certain in relation to external wall insulation under the HEEPS:ABS programme, a comparison was carried out with an existing Energy Saving Trust (EST) framework which was commissioned by several councils specifically to provide for the HEEPS:ABS scheme. The methodology used for calculating estimated savings utilised an actual bill of quantities from a recent mini-competition tender exercise for a member council. A calculation was carried out to price the bill of quantities

using the most favourable rates from the existing EST framework rates against the most comparable contractor's rates from the framework tender. This demonstrated a minimum saving of 3% on the priced bill of quantities.

It is likely that actual savings will be in excess of this when councils select the most economically advantageous contractor from the framework for a particular work package based on the specific mix of energy efficiency measures required and the type of properties involved in the project.

It is anticipated that further savings will be realised through mini-competition and that the majority of call-off contracts will be subject to mini-competition.

It should also be noted that more rural councils will benefit from rates which are closer to those in heavily populated areas under the Scotland Excel framework when compared to the percentage uplift for rural areas apparent in the EST framework rates.

The projected average saving across participating councils is 3%, which equates to an estimated total saving of approximately £1.5m per annum based on a conservative spend forecast of £50m per annum as detailed in Appendix 1 – Participation, Spend and Savings Summary.

The estimated annual spend for each council is based on a prudent average of its' HEEPS: ABS allocation from the Scottish Government over the last three complete years, unless councils have specifically revised this. However, actual spend is likely to be higher when programmes for compliance with EESSH, council portions of mixed tenure HEEPS: ABS schemes and any other capital works are factored in generating additional savings.

### **Price Stability**

Pricing is fixed for a minimum of 12 months. Price variations beyond this will be by application and limited to any movement in the Consumer Price Index.

In addition to the direct financial savings on comparable rates identified above, it would be common practice to inflate the cost of contraction projects to the mid-point of construction for price estimating purposes. In this case, inflation has been ignored in the calculation of the financial savings, however, it should be recognised that the fixed pricing obtained through for the first year of the framework is a substantial benefit that amounts to a real saving in excess of the 3% direct rate comparison to current EST framework rates.

This is especially critical given the uncertain economic conditions created by Brexit for the construction industry, which relies heavily on skilled labour from the EU and raw materials which are often priced in other currencies.

### **Sustainable Procurement Benefits**

The main focus of this framework is to support councils in sustainably tackling fuel poverty and reducing carbon emissions.

This framework will enable council to achieve those aims through upgrading council housing stock for current and future generations, targeting support to local private householders who are most at risk of suffering from fuel poverty and contributing significantly to Scotland's commitment to reduce carbon emissions.

### **Community Benefits**

In addition to the direct benefits to citizens from the improvements to their homes and reduction in emissions, the framework will generate substantial local community benefits.

The majority of contractors have made major commitments in terms of the type and volume of community benefits that will be delivered locally should they be successful in securing work under the framework.

The majority of these commitments centre around local employment and employability initiatives as well as creating local subcontracting opportunities. These will generally relate to the value of work and be focused in the council area where the work is based.

A sample of the wide range of benefits offered directly relating to work awarded under the framework includes:

- New apprenticeships registered with Sector Skills Bodies
- Transition of apprentices to full time employment for a minimum of 12 months
- Graduate employment opportunities for a minimum of 6 months
- Employment opportunities targeted to local long term unemployed
- Various work experience placements for school students and leavers
- Where subcontractors are utilised, a percentage of contract value will be offered locally.

The most highly rated community benefit commitments in the framework tender will deliver 1 – 2 local apprenticeships per £1m of contract spend or various other employment benefits of comparable value based on local priorities.

Further, bidders have generally committed to engage with local councils, schools and other agencies/local employment services to identify local priorities at the time of call-off contract award, but have provided structured methodologies for calculating the volume and type of benefits depending on the value and duration of relevant contracts.

### **Fair Work Practices**

Bidders were asked to confirm their approach to fair work practices and the Scottish Living Wage. Eight suppliers are accredited living wage employers. One supplier has applied for accreditation and is awaiting certification. Four suppliers have committed to gaining accreditation within the initial two year period of the framework. All of the other recommended suppliers pay the living wage or above to all employees, except volunteers, apprentices and interns.

Scotland Excel includes monitoring Fair Work Practices including the Living Wage within its contract and supplier management programme. Scotland Excel will work with all awarded suppliers who have not yet pay the Living Wage Foundation to encourage them to achieve this.

### **Other Benefits**

In addition to the energy efficiency works, the framework has been designed to allow council to combine works across sub lots and incorporate additional and ancillary works concurrently with energy efficiency works where there is a benefit in terms of sharing preliminary costs such as scaffolding e.g. roof inspection/repair/replacement, gutter cleaning on high rise buildings or mechanical ventilation to avoid dampness if the air tightness is improved through insulation.

## **7. Contract Mobilisation and Management**

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a level 1 arrangement in terms of both risk and spend requiring as a minimum annual supplier meetings.

In addition, due to the size, scale and nature of this framework, as well as the potentially critical role it will play in ensuring national targets are achieved, the framework will require significant management oversight and day to day support to ensure effective use by councils. This will include wide stakeholder engagement, providing support and advice to councils on the contract terms and tender documents and the implementation and tracking of essential KPIs such as carbon savings and EESSH compliance. As part of regular contract management, commitments to community benefits will be managed and reported on a six monthly basis and management information will be gathered quarterly.

Scotland Excel will host regional events to mobilise this framework to councils. A workshop format will be used to familiarise staff with the bespoke form of contract that has been developed, specifically in relation to the incorporation of external funding and use of the construction contract for grant funded works. In addition, suppliers and councils will be issued with a mobilisation pack containing all required details to launch the framework. As part of regular contract management, commitments to community benefits will be managed and reported on a six monthly basis.

## **8. Summary**

This framework for Energy Efficiency Contractors will provide councils with an efficient method of appointing contractors to fulfill their objectives in terms of alleviating fuel poverty, improving council housing stock and reducing carbon emissions. The framework is also expected to generate additional benefits, including significant local community benefits through local employment opportunities.



The Executive Sub Committee is requested to approve the recommendation to award this framework agreement as detailed in Appendix 3.



## Appendix 1 – Participation, Spend and Savings Summary Energy Efficiency Contractors 09/13

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	TBC	£1,898,218	Contract MI - Confirmed by Member	3.0%	£56,946	Benchmarked Current Contract
Aberdeenshire Council	No						
Angus Council	Yes	01 November 2017	£963,131	Contract MI - Confirmed by Member	3.0%	£28,893	Benchmarked Current Contract
Argyll & Bute Council	Yes	01 May 2017	£2,125,273	Contract MI - Confirmed by Member	3.0%	£63,758	Benchmarked Current Contract
City of Edinburgh Council	No						
Clackmannanshire Council	Yes	01 May 2017	£676,758	Contract MI - Confirmed by Member	3.0%	£20,302	Benchmarked Current Contract
Comhairle nan Eilean Siar	Yes	TBC	£1,669,536	Contract MI - Confirmed by Member	3.0%	£50,086	Benchmarked Current Contract
Dumfries & Galloway Council	Yes	01 May 2017	£1,772,780	Contract MI - Confirmed by Member	3.0%	£53,183	Benchmarked Current Contract
Dumdee City Council	Yes	01 April 2018	£2,745,429	Contract MI - Confirmed by Member	3.0%	£82,362	Benchmarked Current Contract
East Ayrshire Council	Yes	TBC	£1,494,181	Contract MI - Confirmed by Member	3.0%	£44,825	Benchmarked Current Contract
East Dunbartonshire Council	Yes	TBC	£501,824	Contract MI - Confirmed by Member	3.0%	£15,054	Benchmarked Current Contract
East Lothian Council	Yes	TBC	£804,316	Contract MI - Confirmed by Member	3.0%	£24,129	Benchmarked Current Contract
East Renfrewshire Council	Yes	01 May 2017	£339,558	Contract MI - Confirmed by Member	3.0%	£10,186	Benchmarked Current Contract
Falkirk Council	Yes	01 May 2017	£600,000	Member Provided	3.0%	£18,000	Benchmarked Current Contract
Fife Council	Yes	01 May 2017	£2,949,522	Contract MI - Confirmed by Member	3.0%	£88,486	Benchmarked Current Contract
Glasgow City Council	Yes	01 June 2017	£6,705,847	Contract MI - Confirmed by Member	3.0%	£201,175	Benchmarked Current Contract
Highland Council	Yes	01 January 2018	£2,476,618	Contract MI - Confirmed by Member	3.0%	£74,298	Benchmarked Current Contract
Inverclyde Council	Yes	TBC	£1,287,289	Contract MI - Confirmed by Member	3.0%	£38,618	Benchmarked Current Contract
Midlothian Council	Yes	01 November 2017	£1,274,216	Contract MI - Confirmed by Member	3.0%	£38,226	Benchmarked Current Contract
North Ayrshire Council	Yes	01 May 2017	£1,817,336	Contract MI - Confirmed by Member	3.0%	£54,520	Benchmarked Current Contract
North Lanarkshire Council	Yes	TBC	£2,552,700	Contract MI - Confirmed by Member	3.0%	£76,581	Benchmarked Current Contract
Orkney Islands Council	No						
Perth & Kinross Council	Yes	TBC	£1,172,797	Contract MI - Confirmed by Member	3.0%	£35,183	Benchmarked Current Contract
Renfrewshire Council	Yes	01 May 2017	£2,762,445	Contract MI - Confirmed by Member	3.0%	£82,873	Benchmarked Current Contract
Scottish Borders Council	Yes	01 May 2017	£1,528,510	Contract MI - Confirmed by Member	3.0%	£45,855	Benchmarked Current Contract
Shetland Islands Council	Yes	TBC	£801,734	Contract MI - Confirmed by Member	3.0%	£24,052	Benchmarked Current Contract
South Ayrshire Council	Yes	01 May 2017	£1,269,623	Contract MI - Confirmed by Member	3.0%	£38,088	Benchmarked Current Contract
South Lanarkshire Council	Yes	01 June 2018	£2,603,368	Contract MI - Confirmed by Member	3.0%	£78,101	Benchmarked Current Contract
Stirling Council	Yes	TBC	£1,740,232	Contract MI - Confirmed by Member	3.0%	£52,206	Benchmarked Current Contract
The Moray Council	Yes	TBC	£921,486	Contract MI - Confirmed by Member	3.0%	£27,644	Benchmarked Current Contract
West Dunbartonshire Council	Yes	TBC	£917,980	Contract MI - Confirmed by Member	3.0%	£27,539	Benchmarked Current Contract
West Lothian Council	Yes	TBC	£1,509,509	Contract MI - Confirmed by Member	3.0%	£45,285	Benchmarked Current Contract
<b>Totals</b>			<b>£49,882,216</b>		<b>3.0%</b>	<b>£1,496,454</b>	



## Appendix 2 - Energy Efficiency Contractors 09/13 - SME Status

Tenderer's Name	SME Status	Location	Lots Tendered
1North Ltd	Medium	Paisley	1.1, 1.2, 2.1, 2.2, 2.5, 3.1, 3.3, 3.7, 3.8
A.C. Whyte and Co. Ltd	Medium	Barhead	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 3.1, 3.2, 3.3
Absolute Solar and Wind Ltd	Small	Glasgow	3.7, 3.8
AES Limited	Small	Forres	3.7
Agility Survey Ltd	Small	Aylesbury	1.1, 1.2
Ailsa Building Contractors Ltd	Medium	Glasgow	2.1
Argyll Lomond and the Islands Energy Agency	Small	Oban	1.1
Alternate Energy UK Ltd	Micro	Livingston	1.1, 2.2, 2.4
Alternative Heat Ltd	Medium	Castlewellan, NI	3.4, 3.5, 3.6, 3.8
ANDREW SHEPHERD CONSTRUCTION LTD	Medium	Forfar	2.1
BCA Insulation Limited	Medium	Glasgow	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.7
Campbell & Kennedy Ltd	Medium	Glasgow	3.7
CCG(Scotland)Ltd	Large	Glasgow	2.8, 3.1, 3.2, 3.3
CircoSense Ltd	Small	Glasgow	3.8
City Building (Contracts) LLP	Large	Glasgow	2.1, 3.1, 3.3
City Technical Services (UK) Ltd	Medium	Glasgow	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.7, 3.1, 3.2, 3.3, 3.4
CMS Window Systems	Medium	Glasgow	2.8
Energy and Compliance Technology Limited	Small	Wakefield	1.1, 1.2
E.ON Energy Solutions Ltd	Large	Coventry	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 3.1, 3.2, 3.3, 3.7
EARTH SAVE PRODUCTS	Small	Wallingford	3.4
Easy Heat Systems Ltd	Medium	Perth	1.1, 3.1, 3.2, 3.3, 3.4, 3.6
Emtec Group Ltd	Small	Uddingston	3.7
Energywise Scotland Ltd	Small	Livingston	1.1, 2.1, 2.2, 2.3, 2.4, 3.1, 3.2, 3.3
EPC Grampian Ltd	Micro	Dufftown	1.1, 1.2
Everwarm Limited	Large	Bathgate	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 3.7
Evolve Partnership Limited	Micro	Edinburgh	1.1, 1.2
FES Support Services Ltd	Large	Stirling	3.4, 3.5, 3.6, 3.7, 3.8
Fibreglo Insulations Limited	Micro	Cumbernauld	1.1, 2.2, 2.3, 2.4
Forster Roofing Services	Medium	Brechin	3.7
GCC2050 Ltd	Micro	Edinburgh	1.2
GEP Environmental Ltd	Small	Edinburgh	1.1, 1.2
GMG Contractors Ltd	Medium	Glasgow	1.1, 2.1, 2.2, 2.3, 2.4
Green Energy Scotland Limited	Small	Glasgow	1.1, 1.2, 2.1, 2.7
Ingen Technical Services Limited	Small	Uddingston	1.1, 1.2, 2.1, 2.2, 2.3, 3.1, 3.2, 3.3, 3.4, 3.6, 3.7
Insulated Render Systems (scotland) Ltd	Medium	Airdrie	2.1
IQA Operations Group	Medium	Paisley	2.8, 3.1, 3.2, 3.3, 3.7
L&D Plumbing & Tiling Services Limited	Small	Glasgow	3.1, 3.3
MB Services Group (Scotland) Ltd	Small	Arbroath	1.1, 1.2, 3.1, 3.2, 3.3
Miller Pattison Ltd	Medium	Falkirk	2.2, 2.3, 2.4, 2.7
MP Rendering	Small	Glasgow	2.1
Procast Building Contractors Limited	Small	East Kilbride	2.1
Renewable Energy Consultants Ltd	Micro	Perth	1.1
Richard Irvin & Sons Limited, trading as Richard Irvin Energy Solutions	Medium	Aberdeen	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.7, 3.1, 3.3, 3.8
SERS Energy Solutions Ltd	Medium	Lockerbie	2.1
Solar Advanced Systems Ltd	Small	Kent	3.7
Stewart & Shields Ltd	Small	Helensburgh	2.1, 2.8
Sustainable Building Services (UK) Ltd	Medium	Skelmersdale	2.1
T K Murray Electrical Ltd	Small	Kilsyth	1.1, 3.1, 3.2, 3.3, 3.4
Turner Facilities Management Limited	Large	Glasgow	1.1, 1.2, 2.1, 2.2, 2.3, 2.4, 2.5, 2.7, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 3.7, 3.8



### Appendix 3 - Energy Efficiency Contractors 09/13 Scoring and Recommendations Sublot 1.1 - Domestic Energy Assessors

A full list of scores and recommendations by council, lot, project value band and service category are located in the document 'BREC 1113 Final Scores' located here: <http://www.scotland-excel.org.uk/home/Resources/PublicDownloads/EnergyEfficiency.aspx>

A = Recommended for award X = Unsuccessful NC = Non-Compliant Bid

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dumfries City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Easy Heat Systems Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A		A	A		A	A	A	A	A	A	A	A	A	A	A
Energywise Scotland Ltd			A	A		A	A	A	A	A	A	A	A	A	A	A
Turner Facilities Management Limited	X	X	A	A	A	X	A	A	A	A	A	A	A	A	A	A
Richard Irwin & Sons Limited, V/A Richard Irwin Energy Solutions	A		A	A	A	A	A	A	A	A	A	A	A	A	A	A
GMG Contractors Ltd	X	X	X	X	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	A	A	A	X	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	X	A	A	A	A	A	A	A	A	A
Energy and Compliance Technology Limited	X	X	X	A	X	X	X	X	X	X	X	X	X	X	X	X
Evolve Partnership Limited	X				X	X										
Green Energy Scotland Limited					X	X										
A.C. Whyte and Co. Ltd	X	X	X		X	X	X	X	X	X	X	X	X	X	X	X
Argyll Lomond and the Islands Energy Agency				X												
Agility Survey Ltd			X	X	X	X	X	X	X	X	X	X	X	X	X	X
Ingen Technical Services	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GEP Environmental Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
EPC Grampian Ltd	X				X	X										
Renewable Energy Consultants Ltd																
Alternate Energy UK Ltd																
FibreGlo Insulations Limited																
I.North Ltd																
City Technical Services (UK) Ltd																
T.K.Murray Electrical Ltd																
Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Easy Heat Systems Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Energywise Scotland Ltd			A	A	A	A	A	A	A	A	A	A	A	A	A	A
Turner Facilities Management Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Richard Irwin & Sons Limited, V/A Richard Irwin Energy Solutions	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
GMG Contractors Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	X	A	A	A	A	A	A	A	X	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	X	A	A	A	A	A	A
Energy and Compliance Technology Limited	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Evolve Partnership Limited																
Green Energy Scotland Limited																
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Argyll Lomond and the Islands Energy Agency																
Agility Survey Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Ingen Technical Services	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GEP Environmental Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
EPC Grampian Ltd	X															
Renewable Energy Consultants Ltd																
Alternate Energy UK Ltd																
FibreGlo Insulations Limited																
I.North Ltd																
City Technical Services (UK) Ltd																
T.K.Murray Electrical Ltd																

## Sublot 1.2 - Non Domestic Energy Assessors

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Energy and Compliance Technology Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Evolve Partnership Limited	A															
Everwarm Limited	X	X	X	X	A	A	X	X	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	X	X	A	A	A	X	A	A	A	A	A	A	A	A	A
Ingen Technical Services	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Green Energy Scotland Limited																
Turner Facilities Management Limited	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Richard Irvin & Sons Limited /V/a Richard Irvin Energy Solutions	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GEF Environmental Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Agility Survey Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
EPC Grampian Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GCC2050 Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
1North Ltd																
City Technical Services (UK) Ltd																

NC

NC

Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Energy and Compliance Technology Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Evolve Partnership Limited																
Everwarm Limited	X	A	A	A	A	X	A	A	X	X	A	A	A	X	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Ingen Technical Services	A	A	X	A	A	X	X	A	X	X	A	A	A	A	A	A
Green Energy Scotland Limited																
Turner Facilities Management Limited	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Richard Irvin & Sons Limited /V/a Richard Irvin Energy Solutions	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GEF Environmental Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Agility Survey Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
EPC Grampian Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
GCC2050 Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
1North Ltd																
City Technical Services (UK) Ltd																

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## Sublot 2.1 - External Wall Insulation

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
SERS Energy Solutions Ltd	A	A	A		A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	X	A	X		A	A	A	A	X	A	A	A	A	A	A	A
Sustainable Building Services (UK) Ltd					A	A	A	A	A	A	A	A	A	A	A	A
MP Rendering					A	A	A	A	A	A	A	A	A	A	A	A
GMG Contractors Ltd					A	A	A	X	A	A	A	A	A	A	A	A
Turner Facilities Management Limited	X	A	A	A	A	A	X	X	X	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	X	A	A	A	A	X	A	A	A	A	A	A	A	A
Green Energy Scotland Limited					X	X	X	X	X	X	X	X	X	X	X	X
Precast Building Contractors Limited					X	X	X	X	X	X	X	X	X	X	X	X
Insulated Render Systems (scotland) Ltd	X	X	X		X	X	X	X	X	X	X	X	X	X	X	X
City Building (Contracts) LLP					X	X	X	X	X	X	X	X	X	X	X	X
Ingen Technical Services				X	X	X	X	X	X	X	X	X	X	X	X	X
Energywise Scotland Ltd					X	X	X	X	X	X	X	X	X	X	X	X
ANDREW SHEPHERD CONSTRUCTION LTD	X				X	X	X	X	X	X	X	X	X	X	X	X
Ailsa Building Contractors Ltd					X	X	X	X	X	X	X	X	X	X	X	X
Richard Irvin & Sons Limited, 1/2 Richard Irvin Energy Solutions																
Stewart & Shields Ltd																
1North Ltd																
City Technical Services (UK) Ltd																
SERS Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	X	A	A	A	A	A	X	A	A	A	A	A	A	A	A	A
Sustainable Building Services (UK) Ltd					A	A	A	X	A	A	A	A	A	A	A	A
MP Rendering					A	A	A	A	A	A	A	A	A	A	A	A
GMG Contractors Ltd					A	A	A	A	A	A	A	A	A	A	A	A
Turner Facilities Management Limited	X	A	A	A	A	A	X	X	X	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	A	A	A	A	X	A	A	A	A	A	A	A	A
Green Energy Scotland Limited					X	X	X	X	X	X	X	X	X	X	X	X
Precast Building Contractors Limited					X	X	X	X	X	X	X	X	X	X	X	X
Insulated Render Systems (scotland) Ltd	X	X	X		X	X	X	X	X	X	X	X	X	X	X	X
City Building (Contracts) LLP					X	X	X	X	X	X	X	X	X	X	X	X
Ingen Technical Services	X			X	X	X	X	X	X	X	X	X	X	X	X	X
Energywise Scotland Ltd					X	X	X	X	X	X	X	X	X	X	X	X
ANDREW SHEPHERD CONSTRUCTION LTD					X	X	X	X	X	X	X	X	X	X	X	X
Ailsa Building Contractors Ltd					X	X	X	X	X	X	X	X	X	X	X	X
Richard Irvin & Sons Limited, 1/2 Richard Irvin Energy Solutions																
Stewart & Shields Ltd																
1North Ltd																
City Technical Services (UK) Ltd																



## Sublot 2.3 - HTT Cavity Wall Insulation

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
E.ON Energy Solutions Ltd	A		A	A		A		A	A	A	A	A	A			
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	X	A	A		A	A	A	A	A	A	A	A	A
Miller Pattison Ltd	A		A			A		A	A	A	A	A	A			
Ingen Technical Services	X	A	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Energywise Scotland Ltd			X		X	X	X	X	X	X	X	X	X	X	X	X
GMG Contractors Ltd					X	X	X	X	X	X	X	X	X	X	X	X
Fibrelog Insulations Limited																
A.C. Whyte and Co. Ltd	X	X	X		X	X	X	X	X	X	X	X	X	X	X	X
Turner Facilities Management Limited																
Richard Irwin & Sons Limited, /v/ Richard Irwin Energy Solutions																
City Technical Services (UK) Ltd																
Tenderer																
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Miller Pattison Ltd																
Ingen Technical Services	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Energywise Scotland Ltd																
GMG Contractors Ltd																
Fibrelog Insulations Limited																
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Turner Facilities Management Limited																
Richard Irwin & Sons Limited, /v/ Richard Irwin Energy Solutions																
City Technical Services (UK) Ltd																

## Sublot 2.4 - Loft/Rafter/Room in Roof Insulation

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
BCA Insulation Limited	A	A	A	A	A	A		A	A	A	A	A	A	A	A	A
Richard Irvin & Sons Limited, 1/3 Richard Irvin Energy Solutions	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Energywise Scotland Ltd			A			A		A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	X	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A		A	A	A	A	A	A	A	A	A
Miller Pattison Ltd	A	A	A	A	A	A		A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	X	X	X	X	X	X		X	X	X	X	X	X	X	X	X
GMG Contractors Ltd																
Turner Facilities Management Limited																
Alternate Energy UK Ltd																
FibreGo Insulations Limited																
City Technical Services (UK) Ltd																

Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
BCA Insulation Limited	A	A	A	A	A		A	A	A		A	A	A	A	A	A
Richard Irvin & Sons Limited, 1/3 Richard Irvin Energy Solutions	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Energywise Scotland Ltd		A	A	A	A		A	A	A		A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	X	A	A	A	X	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A		A	A	A		A	A	A	A	A	A
Miller Pattison Ltd		A	A	A	A		A	A	A		A	A	A	A	A	A
A.C. Whyte and Co. Ltd	X	X	X	X	X		X	X	X		X	X	X	X	X	X
GMG Contractors Ltd																
Turner Facilities Management Limited																
Alternate Energy UK Ltd																
FibreGo Insulations Limited																
City Technical Services (UK) Ltd																



### Sublot 2.7 - Under Floor Insulation

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Miller Pattison Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	X	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	X	A	X	A	X	X	X	X	X	X	X	X	X	X	X	X
Richard Irvin & Sons Limited, 1/3 Richard Irvin Energy Solutions	X	A	X	X	X	X	A	X	X	X	X	X	X	X	X	X
Turner Facilities Management Limited																
E.ON Energy Solutions Ltd																
Green Energy Scotland Limited																
City Technical Services (UK) Ltd																
	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC
Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Miller Pattison Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
BCA Insulation Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Richard Irvin & Sons Limited, 1/3 Richard Irvin Energy Solutions	X	X	X	X	X	A	X	X	X	A	X	X	X	X	X	X
Turner Facilities Management Limited																
E.ON Energy Solutions Ltd																
Green Energy Scotland Limited																
City Technical Services (UK) Ltd																
	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC

### Sublot 2.8 - Domestic Windows and Doors

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
CMS Enviro Systems Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
CGGScotlandLtd																
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
IOA Operations Group Ltd	A	A	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Stewart & Shields Ltd																
	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC
Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
CMS Enviro Systems Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
E.ON Energy Solutions Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
CGGScotlandLtd																
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
IOA Operations Group Ltd	A	A	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Stewart & Shields Ltd																
	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC	NC

### Sublot 3.1 - Gas Boilers and Heating Systems

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
CCG(Scotland)Ltd					A	A		A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	X	A	A	A	A	A	A	A	A	A
T.K Murray Electrical Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
City Technical Services (UK) Ltd	X	X	X	X	A	A		X	A	A	A	A	A	A	A	A
Richard Irvin & Sons Limited /Va Richard Irvin Energy Solutions	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
City Building (Contracts) LLP																
Turner Facilities Management Limited	X	X	X	A	X	X	X	X	X	X	X	X	X	X	X	X
IOA Operations Group Ltd	X	X	A	X	X	X	X	X	X	X	X	X	X	X	X	X
Ingen Technical Services	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
L&D Plumbing & Tiling Services Limited																
Energywise Scotland Ltd																
Easy Heat Systems Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
E.ON Energy Solutions Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
North Ltd																
	NC															
Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Strirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
CCG(Scotland)Ltd		A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	X	A	A	A	X	A	A	A	A	A	A
T.K Murray Electrical Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
City Technical Services (UK) Ltd	X	A	A	A	A	A	A	A	A	A	X	A	A	X	A	A
Richard Irvin & Sons Limited /Va Richard Irvin Energy Solutions	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
City Building (Contracts) LLP																
Turner Facilities Management Limited	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
IOA Operations Group Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Ingen Technical Services	A	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
L&D Plumbing & Tiling Services Limited																
Energywise Scotland Ltd																
Easy Heat Systems Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
A.C. Whyte and Co. Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
E.ON Energy Solutions Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
North Ltd																
	NC															

### Sublot 3.2 - Heating Controls

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council	
City Technical Services (UK) Ltd																	
T.K Murray Electrical Ltd																	
E.ON Energy Solutions Ltd																	
IOA Operations Group Ltd																	
Energywise Scotland Ltd																	
Everwarm Limited																	
A.C. Whyte and Co. Ltd																	
Ingen Technical Services																	
Easy Heat Systems Ltd																	
Turner Facilities Management Limited																	
CCG(Scotland)Ltd																	
MIB Services Group (Scotland) Ltd																	
<b>Tenderer</b>	<b>Highland Council</b>	<b>Inverclyde Council</b>	<b>Midlothian Council</b>	<b>North Ayrshire Council</b>	<b>North Lanarkshire Council</b>	<b>Orkney Islands Council</b>	<b>Perth &amp; Kinross Council</b>	<b>Renfrewshire Council</b>	<b>Scottish Borders Council</b>	<b>Shetland Islands Council</b>	<b>South Ayrshire Council</b>	<b>South Lanarkshire Council</b>	<b>Stirling Council</b>	<b>The Moray Council</b>	<b>West Dunbartonshire Council</b>	<b>West Lothian Council</b>	
City Technical Services (UK) Ltd																	
T.K Murray Electrical Ltd																	
E.ON Energy Solutions Ltd																	
IOA Operations Group Ltd																	
Energywise Scotland Ltd																	
Everwarm Limited																	
A.C. Whyte and Co. Ltd																	
Ingen Technical Services																	
Easy Heat Systems Ltd																	
Turner Facilities Management Limited																	
CCG(Scotland)Ltd																	
MIB Services Group (Scotland) Ltd																	

Not proceeding to award

Not proceeding to award



### Sublot 3.3 - Electric Storage Heaters

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Easy Heat Systems Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Ingen Technical Services	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
IOA Operations Group Ltd	X	X	A	X	X	X	X	X	X	X	X	X	X	X	X	X
T.K.Murray Electrical Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
A.C. Whyte and Co. Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
City Building (Contracts) LLP																
Energywise Scotland Ltd																
E.ON Energy Solutions Ltd	X		X	X		X		X	X	X	X	X	X	X	X	X
MB Services Group (Scotland) Ltd																
Turner Facilities Management Limited																
L&D Plumbing & Tiling Services Limited																
City Technical Services (UK) Ltd																
I1North Ltd																
CGG(Scotland) Ltd																
Richard Irvin & Sons Limited, I/a Richard Irvin Energy Solutions																
Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Easy Heat Systems Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Ingen Technical Services	A	A	A	A	A	X	X	A	A	X	A	A	A	A	A	A
IOA Operations Group Ltd	X	A	A	A	A		X	A	X		X	A	A	X	A	A
T.K.Murray Electrical Ltd	A	X	X	X	X	A	X	X	A	A	X	X	X	A	X	X
A.C. Whyte and Co. Ltd	A	X	X	X	X		X	X	A		X	X	X	A	X	X
City Building (Contracts) LLP																
Energywise Scotland Ltd																
E.ON Energy Solutions Ltd	X	X	X	X	X		X	X	X		X	X	X	X	X	X
MB Services Group (Scotland) Ltd																
Turner Facilities Management Limited																
L&D Plumbing & Tiling Services Limited																
City Technical Services (UK) Ltd																
I1North Ltd																
CGG(Scotland) Ltd																
Richard Irvin & Sons Limited, I/a Richard Irvin Energy Solutions																

### Sublot 3.4 - Air Source Heat Pumps

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Everwarm Limited																
Alternative Heat Ltd																
Ingen Technical Services																
T.K Murray Electrical Ltd																
City Technical Services (UK) Ltd																
EARTH SAVE PRODUCTS																
Turner Facilities Management Limited																
Easy Heat Systems Ltd																
FES Support Services Ltd																
<b>Tenderer</b>	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Everwarm Limited																
Alternative Heat Ltd																
Ingen Technical Services																
T.K Murray Electrical Ltd																
City Technical Services (UK) Ltd																
EARTH SAVE PRODUCTS																
Turner Facilities Management Limited																
Easy Heat Systems Ltd																
FES Support Services Ltd																

Not proceeding to award

Not proceeding to award

### Sublot 3.5 - Ground Source Heat Pumps

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Alternative Heat Ltd																
Everwarm Limited																
Turner Facilities Management Limited																
FES Support Services Ltd																

Not proceeding to award

Tenderer	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Alternative Heat Ltd																
Everwarm Limited																
Turner Facilities Management Limited																
FES Support Services Ltd																

Not proceeding to award

### Sublot 3.6 - Biomass Boilers

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Everwarm Limited																
Alternative Heat Ltd																
Ingen Technical Services																
Alternative Heat Ltd																
Easy Heat Systems Ltd																
Turner Facilities Management Limited																
FES Support Services Ltd																
<b>Tenderer</b>	Highland Council	Inverclyde Council	Midlothian Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	The Moray Council	West Dunbartonshire Council	West Lothian Council
Everwarm Limited																
Alternative Heat Ltd																
Ingen Technical Services																
Alternative Heat Ltd																
Easy Heat Systems Ltd																
Turner Facilities Management Limited																
FES Support Services Ltd																

Not proceeding to award

Not proceeding to award

### Sublot 3.7 - Solar Panels

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dumfries City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Campbell & Kennedy Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
FES Support Services Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Absolute Solar and Wind Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Emtec Group Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Solar Advanced Systems Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
AES Limited																
Forster Roofing Services																
E.ON Energy Solutions Ltd																
Inghin Technical Services																
Turner Facilities Management Limited																
1North Ltd																
IOA Operations Group Ltd																
Campbell & Kennedy Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Everwarm Limited	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
FES Support Services Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Absolute Solar and Wind Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Emtec Group Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Solar Advanced Systems Ltd	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X	X
AES Limited																
Forster Roofing Services																
E.ON Energy Solutions Ltd																
Inghin Technical Services																
Turner Facilities Management Limited																
1North Ltd																
IOA Operations Group Ltd																

### Sublot 3.8 - Non-Domestic Heating/Hot Water Optimisation Systems

Tenderer	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries and Galloway Council	Dumfries City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
CircoSense Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Alternative Heat Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
FES Support Services Ltd																
Turner Facilities Management Limited																
Absolute Solar and Wind Ltd																
Richard Irwin & Sons Limited, /A Richard Irwin Energy Solutions																
1North Ltd																
CircoSense Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
Alternative Heat Ltd	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A	A
FES Support Services Ltd																
Turner Facilities Management Limited																
Absolute Solar and Wind Ltd																
Richard Irwin & Sons Limited, /A Richard Irwin Energy Solutions																
1North Ltd																