

Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Outdoor Play and Sports Facilities Framework

Schedule: 0420

Period: 1 August 2022 until 31 July 2024 with the option to extend for up to a further two twelve month periods until 31 July 2026

1. Introduction and Background

NOTE: The recommendations relative to the above framework were originally approved by the Executive Sub-Committee on 19 August 2022. As detailed in this report, a change is now proposed to the recommendations for Lot 6. Further information about this is summarised in section 5, below.

Accordingly, the report has been brought back to the Executive Sub-Committee for fresh approval.

Subject to this approval, a new standstill period will be commenced with the framework intended to commence on or around 1 December 2022.

As previously reported to members –

This recommendation is for the award of the renewal framework for Outdoor Play and Sports Facilities. The existing framework expired on 30 June 2022, after an additional extension period which was put in place to provide supplier relief and maintain the framework services to member councils during the impact of the coronavirus pandemic, in line with applicable law and guidance.

This framework renewal will provide members with a mechanism to procure goods, services and works relating to outdoor play areas (including outdoor parks, gyms and learning areas), multi-use games areas, wheeled sports areas and artificial surfaces.

This proposed framework will be for a period of two years from 1 August 2022 until 31 July 2024 with an option to extend for up to two twelve-month periods as advertised in the published tender documents.

This report summarises the outcome of the procurement process for this national framework agreement.

2. Scope, Participation and Spend

The framework comprises eleven lots as summarised in Table 1.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Design, Supply and Installation of Outdoor Play Areas	35%
2	Supply and Installation of Outdoor Play Areas	10%
3	Design, Supply and Installation of Multi-Use Games Areas ("MUGA's")	5%
4	Design, Supply and Installation of Wheeled Sports Areas	1%
5	Design of Artificial Surfaces	1%
6	Design, Supply and Installation of Artificial Surfaces	15%
7	Supply and Install of Safer Surfacing	1%
8	Installation	20%
9	Annual Inspection	3%
10	Maintenance	1%
11	Supply and Delivery	8%

Lots 7, 8, 9 and 10 were subdivided by 5 Regions, tenderers could opt to offer for one, some or all Regions, furthermore Lot 11 was split into four product groups and tenderers could opt to offer for one, some or all product groupings. The lotting structure aligns with the various specialisms within the marketplace and member contracting preferences, as well as maximising bid opportunities for Small to Medium Sized Enterprises (SMEs) within the sector.

Councils will be able to award services and supply contracts directly from this framework, with large works projects awarded via mini competitions. For lots 1, 2, 3, 4 and 6 councils will only be able to award contracts under the framework using mini competitions.

Health and safety requirements, the rights of the child, innovation, professional sporting body requirements, seasonality and inclusive play are all critical elements of this framework. The use of mini competitions as the mechanism to award works contracts (such as for the design, supply and installation of an outdoor play park) shall ensure these elements are appropriately considered for each individual contract.

As detailed in Appendix 1, all 32 Scottish councils have confirmed their intention to participate in the renewal framework. In addition to this, a number of Scotland Excel associate members, Advanced Procurement for Universities and Colleges, NHS and Scottish Government have confirmed participation in this arrangement.

The framework was advertised with an estimated spend of £60m over the maximum 4-year period. This value has been derived from anticipated member spend, historical data and market analysis. This value was estimated to ensure that there is sufficient capacity within the framework to accommodate additional member participation and any unforeseen peaks in demand.

3. Procurement Process

User Intelligence Groups (UIG) were formed consisting of representatives from participating members to support the development of the framework. The UIG agreed the procurement route and the overall strategy. A working group consisting of technical and procurement representatives was also formed to review and feedback on the technical specification and support the development of the lotting structure as well as the commercial and technical evaluation.

As noted above, the previous framework was extended on Covid-19 related supplier relief grounds in accordance with law and guidance. During the tender exercise Scotland Excel has considered the current situation and market impact of the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for councils seeking the delivery of outdoor play and sports facilities, Scotland Excel determined it was appropriate to undertake this renewal tender exercise and to recommend the establishment of the framework at this time.

A Prior Information Notice (PIN) containing an invitation to preliminary market consultation in accordance with Regulation 41 of the Public Contracts (Scotland) Regulations was published on 10 April 2020 via the Public Contracts Scotland (PCS) advertising portal which resulted in 57 expressions of interest. Contractors were invited to meet virtually with Scotland Excel to gather market intelligence to inform the development of the tender, following the invitation in the PIN eight contractor meetings were held.

A further PIN was published on 23 November 2021 to update the market on the framework renewal timelines.

Furthermore, Scotland Excel worked in partnership with a range of key stakeholders to support the development of this framework, including Zero Waste Scotland, Inspiring Scotland and Sports and Play Construction Association.

This framework was advertised in the Find a Tender Service (FTS) and the Public Contracts Scotland (PCS) portal on 18 February 2022. The tender process was conducted using the Public Contracts Scotland Tender (PCS-T) system.

The procurement process followed an open tender process to ensure maximum competition and the inclusion for all potential contractors to service the framework. All tenderers were examined against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The award criteria included technical and commercial sections that were evaluated against the following criteria and weightings as shown in Table 2.

Table 2: Criteria and Weightings

Lot No.	Lot Description	Technical Weighting	Commercial Weighting
1	Design, Supply and Installation of Outdoor Play Areas	80%	20%
2	Supply and Installation of Outdoor Play Areas	40%	60%
3	Design, Supply and Installation of Multi-Use Games Areas ("MUGA's")	80%	20%
4	Design, Supply and Installation of Wheeled Sports Areas	80%	20%
5	Design of Artificial Surfaces	70%	30%
6	Design, Supply and Installation of Artificial Surfaces	80%	20%
7	Supply and Install of Safer Surfacing	40%	60%
8	Installation	40%	60%
9	Annual Inspection	20%	80%
10	Maintenance	50%	50%
11	Supply and Delivery	20%	80%

Within the technical section, tenderers were required to evidence their knowledge and experience by responding to technical questions and method statements. These covered a range of areas, depending on the lot, but included sustainability, design quality, community consultation, resource management and community benefits. In addition to these questions, tenderers were asked to provide details on their fair work first approach.

To encourage bids from local SMEs and maximise the geographical coverage available through the framework, tenderers could opt to service one, some or all council areas or regions for lots 7-10.

As Work Orders under lots 1, 2, 3, 4 and 6 will be awarded via mini competitions, commercial submissions for those lots were evaluated using scenario assessments to provide an indication of commercial competitiveness. For the remaining lots, bidders were invited to offer a range of rates for the delivery of goods or services. Whilst minimum requirements were set Scotland Excel reserved the right to consider all submissions received, all in accordance with the published tender documents.

4. Report on Offers Received

Offers were received from 37 tenderers, of which 22 are incumbent contractors. A summary of the offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the published tender documents, a full evaluation of the 37 compliant offers was completed. Appendix 3 confirms the scoring achieved by each tenderer for each lot and Regions and Product Groupings where applicable.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi-contractor framework arrangement is awarded to 30 suppliers across the eleven lots as outlined in Appendix 3 (Scoring and Recommendations).

Of these 30 recommended suppliers, 22 are classed as SMEs, 8 as micro businesses and 21 are Scottish contractors. The recommended contractors provide the choice and scope required by members as well as representing best value and providing geographical coverage.

Update to Lot 6 recommendations –

Following the “standstill” period relative to the original recommendations, a concern was raised regarding the value on which capacity of existing recommended bidders to undertake the anticipated work in lot 6 was based. Having reviewed matters carefully on that basis, Scotland Excel determined it was appropriate to revise its original recommendations for lot 6 to include an additional recommended bidder. The additional bidder is considered suitable for recommendation and ensures there is sufficient choice and scope for members. This update is shown in Appendix 3 (Scoring and Recommendations) for lot 6. All other recommendations are unchanged.

6. Benefits

Savings

The framework is recommended for approval with a neutral savings position.

For most projects attributed to this framework there is a fixed budget based on (often external) funding, and so best value in this market is often demonstrated by maximising the deliverables from that set budget.

As such councils do not pursue traditional savings identifiable through benchmarking in this area, but rather seek to receive greater quality and innovative design for the available budget.

Given this operational context, standard price benchmarking processes for this framework were not appropriate. Best value however was still assessed by requiring bidders for all works lots to review a number of scenarios and provide comprehensive design solutions within a fixed budget. This assessment methodology alongside the high level of competition that will exist within the framework across lots 1, 2, 3, 4 and 6 will facilitate best value outcomes during the life of the framework.

For lots 5 and 7-11 the availability of comparable spend data for benchmarking is limited. However, the framework is well placed to deliver an increasing favourable commercial position against market alternatives for councils over time.

The framework mandates that all pricing under these lots will remain fixed for a minimum of 12 months, and also limits future price increases to no greater than inflation. All future requests for price variances will be considered in line with inflation and in accordance with established price variance process set out within the contract.

This is a continuation of the approach from the previous framework where the contract price index was lower than the market index throughout the entire term, and by the end of the framework term the contract index was 13% lower.

Tracking of the market conditions through Scotland Excel's established indexation processes will continue to ensure that the framework provides value for money in a volatile and unstable materials market. It is forecasted that this will deliver a more favourable commercial solution for councils against open market rates over time.

Price Stability

Prices will be fixed for 12 month periods on the anniversary of the start date. Inflation will be measured with reference to the Consumer Price Index as published by the Office for National Statistics.

Rebate

A retrospective rebate of 0.5% will be made payable to Scotland Excel annually and will be applied to all work orders issued under the framework contract of £100,000 or above which will be tracked and managed with contractors through reporting of the management information returns.

Sustainable Procurement Benefits

Scotland Excel is committed to maximising community benefits delivered through the framework for our members and local communities.

As part of the tender process, tenderers were required to confirm whether they would comply with our community benefits approach for the lifetime of the framework and were scored on their ability to deliver it. This approach is designed to deliver local community benefits based on individual members' spend thresholds as well as an overall framework spend threshold to ensure we maximise on the community benefits being delivered.

All recommended contractors have confirmed their acceptance of the community benefits approach.

The community benefits approach was designed to deliver targeted benefits specific to the market and covers outcomes such as:

- fundraising events,
- work experience,
- donation of materials/labour and
- employment opportunities

Scotland Excel will monitor spend and community benefits reported through the framework and will share with members on a six-monthly basis.

Scotland Excel worked closely Zero Waste Scotland to ensure that this framework delivers meaningful economic, social and environmental value to members procuring under it. This framework offers opportunities relating to the circular economy, the incorporation of training and skills development and the further development of the diverse supplier base.

As part of the tender process, tenderers were assessed and scored on their response to a sustainability method statement which required tenderers to evidence how they will provide a positive environmental impact and support the Scottish Governments' climate change policies for achieving Net Zero.

Tenderers outlined a range of environmental and carbon reduction initiatives including:

- using recycled equipment and furniture in designs,
- switching to environmentally friendly paints,
- sourcing materials locally,
- collaboration with councils prior to site starts and
- strict control measures in place particularly when utilising cement, chemicals solvents *etc.*

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, is diverse and is engaged in decision making.

Within the technical section tenderers were asked a question on their approach to fair work first and payment of the real Living Wage to their workforce. This question was in accordance with the applicable Scottish Government guidance on "Fair Work First in Scottish Procurement".

Tenderers approach to fair work, included a range of positive work initiatives such as:

- no zero hour contracts,
- sick pay and pensions ,
- training and development opportunities, including health & safety,
- staff sessions and employee feedback schemes and
- flexible working

As detailed within Appendix 4, of the 30 recommended contractors, 29 pay the real Living Wage. Of these, 11 are accredited real Living Wage Employers, one is currently progressing through Living Wage accreditation process, one is committed to becoming accredited within two years and the remaining 16 contractors are not accredited by the Living Wage Foundation but pay the real Living Wage to all employees (except volunteers, apprentices and interns).

Dialogue will continue with the single supplier who has yet to commit to paying all staff the real Living Wage.

Scotland Excel will continue to monitor Fair Work Practices, including encouraging further uptake by suppliers committing to paying staff the real Living Wage, during contract and supplier management activity.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 4, this framework is classified as class C. As such it will require high level of procurement expertise to support six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders.

Scotland Excel will hold a mobilisation event with members and will embed robust contract management with contractors and members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This framework provides an effective and efficient route for our members to design, supply, install, inspect and maintain outdoor play and sports facilities.

The Executive Sub-Committee is requested to approve the recommendations detailed in Section 5 (Recommendations), above to award this framework agreement to the suppliers as detailed in Appendix 3 (Scoring and Recommendations).

These revised recommendations supersede those approved on 18 August 2022 relative to this framework.

Appendix 1 – Participation
Outdoor Play and Sports Facilities 0420

Member Name	Participation in Contract
Aberdeen City Council	Yes
Aberdeenshire Council	Yes
Angus Council	Yes
Argyll & Bute Council	Yes
City of Edinburgh Council	Yes
Clackmannanshire Council	Yes
Comhairle nan Eilean Siar	Yes
Dumfries & Galloway Council	Yes
Dundee City Council	Yes
East Ayrshire Council	Yes
East Dunbartonshire Council	Yes
East Lothian Council	Yes
East Renfrewshire Council	Yes
Falkirk Council	Yes
Fife Council	Yes
Glasgow City Council	Yes
Highland Council	Yes
Inverclyde Council	Yes
Midlothian Council	Yes
Moray Council	Yes
North Ayrshire Council	Yes
North Lanarkshire Council	Yes
Orkney Islands Council	Yes
Perth & Kinross Council	Yes
Renfrewshire Council	Yes
Scottish Borders Council	Yes
Shetland Islands Council	Yes
South Ayrshire Council	Yes
South Lanarkshire Council	Yes
Stirling Council	Yes
West Dunbartonshire Council	Yes
West Lothian Council	Yes

Appendix 2 – List of Tenderers with SME Status

Tenderer's Name	SME Status	Location	Lots Tendered	Lots Awarded
Abacus Playgrounds Limited	Medium	Bathgate	7	7
Active Playground Management Ltd	Micro	Prestwick	9 and 10	9
Allplay Ireland Limited	Small	Ballynahinch	11	11
Allsports Construction & Maintenance Limited	Small	Cumbernauld	2, 3, 6, 8 and 10	2, 3, 6, 8 and 10
Bendcrete Leisure Limited	Small	Abingdon	4	4
Broxap Limited	Medium	Newcastle under Lyme	1 and 11	1 and 11
Caledonia Play Ltd	Small	Kinross	2, 7, 8 and 11	2, 7, 8 and 11
C Y Turf Ltd	Small	Hillington	8 and 10	
Doe Sport (North) Limited	Small	Fife	3, 6 and 8	3, 6 and 8
Fairways Sportsgrounds Limited	Small	Renfrew	6	6
G B Sport and Leisure U K Ltd	Small	Weston-super-Mare	11	
HAGS SMP Limited	Medium	Selby	1, 3 and 11	1, 3 and 11
Hawthorn Heights Ltd	Small	Co. Derry	1, 2, 3, 5, 6, 7, 8 and 11	1, 2, 3, 5, 6, 7, 8 and 11
Hunter Construction (Aberdeen) Limited	Medium	Inverurie	3, 6 and 8	3, 6 and 8
Inclusive Play (UK) Ltd	Micro	Loanhead	11	11
Jupiter Play & Leisure Ltd.	Small	Edinburgh	1, 2 and 11	1, 2 and 11
KOMPAN Scotland Ltd	Small	Livingston	1, 2, 3, 7, 8, 10 and 11	1, 2, 3, 7, 8, 10 and 11
Landcare Solutions (Scotland) Limited	Small	Inchinnan	2, 7 and 8	2, 7 and 8
LeisureTec Surfaces Limited	Micro	Dundee	8 and 10	
MAC Consulting (Scotland) Limited	Micro	Edinburgh	5	5
McNab Sport Limited	Micro	Kinross	10	
Notts Sport Limited	Small	East Kilbride	11	
Playscapes Scotland Ltd	Micro	Lanark	1, 2, 7, 8 and 10	1, 2, 7, 8 and 10
Play Services Ireland Ltd	Micro	Co. Antrim	9	9
Proludic Limited	Medium	Nottingham	1, 3 and 11	1, 3 and 11
PST Sport (UK) Limited	Small	Co. Kerry	3	
Russell Leisure Limited	Small	Broxburn	11	11
Scotplay & Sports Ltd.	Micro	Glasgow	1 and 11	1 and 11
Sportex Group Limited	Small	Grangemouth	3, 6, 7, 8 and 10	3, 6, 7, 8 and 10
Sports Labs Limited	Small	Livingston	5	5
Sportsmasters (UK) Limited	Small	Penicuik	3, 6 and 10	3, 6 and 10
STRI Ltd.	Medium	Bingley	5 and 6	
Sutcliffe Play (Scotland) Limited	Micro	Dundee	1, 2, 3 and 11	1, 2, 3 and 11
T & N Gilmartin (Contractors) Limited	Medium	Cupar	2	2
Timberplay (Scotland) Ltd	Micro	Edinburgh	2	2
Tony Patterson Sportsgrounds Ltd	Small	Saintfield	6	6
Wicksteed Leisure Limited	Medium	Northamptonshire	1 and 11	1 and 11

Appendix 3 - Scoring and Recommendations

Key:

(**) denotes recommended supplier

(*) denotes partially successful supplier

Lot 1 Design, Supply and Installation of Outdoor Play Areas	
Tenderer	Score
KOMPAN Scotland Ltd**	96.4
Hawthorn Heights Ltd**	94.4
HAGS SMP Limited**	90.3
Wicksteed Leisure Limited**	88.3
Proludic Limited**	83.4
Scotplay & Sports Ltd.**	83.1
Jupiter Play & Leisure Ltd.**	82.6
Sutcliffe Play (Scotland) Limited**	75.5
Playscapes Scotland Ltd**	69.3
Broxap Limited**	63.1

Lot 2 Supply and Installation of Outdoor Play Areas	
Tenderer	Score
Landcare Solutions (Scotland) Limited**	89.2
Allsports Construction & Maintenance Limited**	80.3
Hawthorn Heights Ltd**	74.4
KOMPAN Scotland Ltd**	72.2
Caledonia Play Ltd**	68.7
T & N Gilmartin (Contractors) Limited**	62.0
Jupiter Play & Leisure Ltd.**	58.7
Sutcliffe Play (Scotland) Limited**	58.1
Playscapes Scotland Ltd**	58.1
Timberplay (Scotland) Ltd**	57.7

Lot 3 Design, Supply and Installation of Multi-Use Games Areas (“MUGAs”)	
Tenderer	Score
Sportsmasters (UK) Limited**	90.5
Allsports Construction & Maintenance Limited**	90.2
Hunter Construction (Aberdeen) Limited**	85.4
Sportex Group Limited**	83.5
Doe Sport (North) Limited**	82.9
KOMPAN Scotland Ltd**	81.8
Proludic Limited**	78.6
HAGS SMP Limited**	77.8
Hawthorn Heights Ltd**	65.5
Sutcliffe Play (Scotland) Limited**	60.7
PST Sport (UK) Limited	24.2

Lot 4 Design, Supply and Installation of Wheeled Sports Areas	
Tenderer	Score
Bendcrete Leisure Limited**	80.7

Lot 5 Design of Artificial Surfaces	
Tenderer	Score
Hawthorn Heights Ltd**	92.7
MAC Consulting (Scotland) Limited**	89.7
Sports Labs Limited**	82.5
STRI Ltd.	37.7

Lot 6 Design, Supply and Installation of Artificial Surfaces	
Tenderer	Score
Doe Sport (North) Limited**	89.8
Sportex Group Limited**	86.6
Hawthorn Heights Ltd**	81.6
Sportsmasters (UK) Limited**	80.6
Allsports Construction & Maintenance Limited**	79.8
Hunter Construction (Aberdeen) Limited**	79.0
Fairways Sportsgrounds Limited**	75.6
Tony Patterson Sportsgrounds Ltd**	67.8
STRI Ltd.	36.0

Lot 7 Supply and Install of Safer Surfacing	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Playscapes Scotland Ltd**	88.2	88.2	88.2	88.2	88.2
Sportex Group Limited**	83.9	92.9	83.9	83.9	83.9
Landcare Solutions (Scotland) Limited**	75.9	76.8	70.2	75.9	75.9
Hawthorn Heights Ltd**	70.0	66.6	67.3	67.3	67.3
Caledonia Play Ltd**	67.1	65.7	64.3	67.1	64.3
KOMPAN Scotland Ltd**	66.6		66.0	66.0	66.6
Abacus Playgrounds Limited**	66.3	61.6	66.3	66.3	66.3

Lot 8 Installation	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Doe Sport (North) Limited**	96.9	96.9	96.9	96.9	96.9
Sportex Group Limited**	77.8	77.8	77.8	77.8	77.8
Hawthorn Heights Ltd**	74.9	65.8	71.7	71.7	71.7
KOMPAN Scotland Ltd**	72.9	64.6	69.5	69.5	67.9
Allsports Construction & Maintenance Limited**	66.4	60.9	61.0	66.4	66.4
Playscapes Scotland Ltd**	63.5	57.6	63.5	63.5	63.5
Hunter Construction (Aberdeen) Limited**	59.9	59.9	59.9	59.9	59.9
Caledonia Play Ltd**	43.3	41.9	42.6	43.3	42.6
Landcare Solutions (Scotland) Limited**	43.2	42.1	42.7	43.2	42.7
C Y Turf Ltd	40.5	36.8	37.7	40.2	39.7
LeisureTec Surfaces Limited	29.9	28.2	29.4	29.5	29.1

Lot 9 Annual Inspection	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Play Services Ireland Ltd**	92.3	95.8	95.8	85.2	79.0
Active Playground Management Ltd*	91.9	68.9	69.8	91.9	91.9

Lot 10 Maintenance	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Sportex Group Limited**	92.7	97.2	92.7	97.2	97.2
Playscapes Scotland Ltd**	88.2	80.8	88.2	76.4	76.6
Allsports Construction & Maintenance Limited**	67.8	65.3	64.7	72.4	72.4
KOMPAN Scotland Ltd**	59.4		65.8	65.1	65.1
Sportsmasters (UK) Limited**	54.8	61.9	60.7	63.3	59.8
McNab Sport Limited	47.3	53.1	51.6	51.7	51.9
LeisureTec Surfaces Limited	40.1	42.0	40.1	45.5	45.5
C Y Turf Ltd	36.6	42.5	40.9	41.7	42.1
Active Playground Management Ltd	30.9			35.2	35.4

Lot 11 Supply and Delivery - OUTDOOR GYM EQUIPMENT	
Tenderer	Score
Hawthorn Heights Ltd**	90.9
KOMPAN Scotland Ltd**	83.5
Caledonia Play Ltd**	81.1
Proludic Limited**	76.3
Sutcliffe Play (Scotland) Limited**	70.8
Allplay Ireland Limited**	70.8
Scotplay & Sports Ltd.**	70.4
Broxap Limited**	66.5
Russell Leisure Limited**	62.8
Jupiter Play & Leisure Ltd.**	58.9
Wicksteed Leisure Limited**	58.7
HAGS SMP Limited**	50.7
G B Sport and Leisure U K Ltd	46.8

Lot 11 Supply and Delivery - OUTDOOR PLAY EQUIPMENT	
Tenderer	Score
KOMPAN Scotland Ltd**	95.2
Proludic Limited**	79.5
Allplay Ireland Limited**	77.8
HAGS SMP Limited**	77.1
Scotplay & Sports Ltd.**	68.8
Jupiter Play & Leisure Ltd.**	68.5
Hawthorn Heights Ltd**	66.5
Caledonia Play Ltd**	63.7
Wicksteed Leisure Limited**	61.6
Inclusive Play (UK) Ltd**	59.9
Russell Leisure Limited**	56.8
Sutcliffe Play (Scotland) Limited**	56.4
G B Sport and Leisure U K Ltd	45.4

Lot 11 Supply and Delivery - SAFER SURFACES	
Tenderer	Score
Hawthorn Heights Ltd**	89.3
Sutcliffe Play (Scotland) Limited**	88.7
Caledonia Play Ltd**	64.2
Scotplay & Sports Ltd.**	63.9
G B Sport and Leisure U K Ltd	33.8
Notts Sport Limited	21.9

Lot 11 Supply and Delivery - MULTI-USE GAMES AREAS	
Tenderer	Score
Proludic Limited**	99.0
Hawthorn Heights Ltd**	88.2
KOMPAN Scotland Ltd**	86.3
HAGS SMP Limited**	86.3
Sutcliffe Play (Scotland) Limited**	82.6
Caledonia Play Ltd**	77.1
Russell Leisure Limited**	76.8
G B Sport and Leisure U K Ltd	64.6

Appendix 4- List of Recommended Suppliers with real Living Wage Status

Tenderer	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 year framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
Abacus Playgrounds Limited	Yes					
Active Playground Management Ltd				Yes		
Allplay Ireland Limited				Yes		
Allsports Construction & Maintenance Limited	Yes					
Bendcrete Leisure Limited				Yes		
Broxap Limited				Yes		
Caledonia Play Ltd			Yes			
Doe Sport (North) Limited				Yes		
Fairways Sportsgrounds Limited		Yes				
HAGS SMP Limited						Yes
Hawthorn Heights Ltd	Yes					
Hunter Construction (Aberdeen) Limited	Yes					
Inclusive Play (UK) Ltd				Yes		
Jupiter Play & Leisure Ltd.	Yes					
KOMPAN Scotland Ltd				Yes		
Landcare Solutions (Scotland) Limited				Yes		
MAC Consulting (Scotland) Limited				Yes		
Playscapes Scotland Ltd	Yes					
Play Services Ireland Ltd				Yes		
Proludic Limited	Yes					
Russell Leisure Limited				Yes		
Scotplay & Sports Ltd.	Yes					
Sportex Group Limited	Yes					
Sports Labs Limited				Yes		
Sportsmasters (UK) Limited	Yes					
Sutcliffe Play (Scotland) Limited				Yes		
T & N Gilmartin (Contractors) Limited				Yes		
Timberplay (Scotland) Ltd				Yes		
Tony Patterson Sportsgrounds Ltd	Yes					
Wicksteed Leisure Limited				Yes		

Appendix 4 – Segmentation classifications

0420 Outdoor Play and Sports Facilities is classified as Class C.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.