

Scotland Excel

To: Executive Sub Committee

On: 31 March 2017

**Report
by
Director Scotland Excel**

Tender: Outdoor Play Equipment and Artificial Surfaces

Schedule: 02-15

Period: 13 March 2017 to 12 March 2019, with an option to extend to 12 March 2021 (effective date 1 May 2017)

1. Introduction and Background

This recommendation is for the award of the first national collaborative framework for the design, supply, installation, maintenance and inspection of outdoor play equipment and artificial surfaces. This is the first Scotland Excel framework to incorporate works, services and supply provisions into a single arrangement.

This framework will provide councils and other participating bodies with a mechanism to procure a broad scope of works, services and supply arrangements for outdoor play equipment, safer surfaces, outdoor gym equipment, multi-use games areas (MUGAs), artificial surfaces and wheeled sports areas. A number of council departments including leisure, education, culture and landscape teams are likely to use this framework.

Councils will be able to award services and supply contracts directly from this framework, with large works projects awarded via mini competitions. Health and safety requirements, the rights of the child, innovation, professional sporting body requirements, seasonality and inclusive play are all critical elements of this framework. The use of mini competitions as the mechanism to award works contracts (such as for the design, supply and installation of an outdoor play park) shall ensure these elements are appropriately considered for each individual contract.

This new framework supports councils in delivering Scotland's National Outcomes; these are measures that allow public bodies to report on achievements against a wide range of social, economic and environmental indicators and targets. Through

this framework councils will construct and maintain play infrastructure across Scotland and contribute towards a number of National Outcomes, such as happy,

healthy and confident children, a more active nation and engaged, connected communities.

2. Scope, Participation and Spend

During strategy development, council representatives agreed that the framework should be segmented across ten lots:

Table 1: Lotting Structure

Lot No.	Description	Indicative Percentage of Estimated Framework Value
1	Design, Supply and Installation of Outdoor Play Equipment	70%
2	Design, Supply and Installation of Outdoor Gym Equipment	
3	Design, Supply and Installation of Multi-Use Games Areas	
4	Design, Supply and Installation of Wheeled Sports Areas	
5	Design, Supply and Installation of Artificial Surfaces	
6	Installation	30%
7	Design	
8	Maintenance and Inspection	
9	Annual Inspection	
10	Supply and Delivery	

The lotting structure was agreed to align with the various specialisms within the supply base, to ensure participating bodies could still bid for external funding and to encourage, in particular, the participation of small suppliers.

As detailed in Appendix 1, all councils have confirmed their intention to participate on this framework. In addition, the Scottish Prison Service and Advanced Procurement for Universities and Colleges (APUC) have confirmed their intention to participate as associate members. To allow for potential migration from existing arrangements during the life of the framework, associate members were also included in the Contract Notice for this framework.

To meet the wide range of contracting requirements of councils, Scotland Excel has developed this framework to incorporate a number of sets of standard industry terms and conditions. To award works contracts, participating bodies can select the NEC3 Engineering and Construction Short Contract, the SBCC Minor Works Contract with

Design, or the SBCC Minor Works Contract. To award service contracts, participating bodies can select the NEC3 Term Service Short Contract, the SBCC Measured Term Contract or the NEC3 Professional Services Short Contract. Participating bodies can also award supply contracts under the NEC3 Supply Short Contract.

The level of spend on the wide range of works, services and goods covered under this arrangement is difficult to forecast. Spend is highly dependent on the availability of external funding, with projects often fully or part funded by external funding bodies, community groups and councils. In addition, each council's ability to deliver aspects in-house is wide ranging; some have designers, architects, installers and maintenance departments whilst others purchase all requirements externally. Based on indicative council spend projections, together with an allowance for potential associate member spend and a contingency to cover new funding opportunities, the framework was advertised at £17.5 million per annum across all ten lots. The breakdown of this can be found in Appendix 1.

3. Procurement Process

A User Intelligence Group (UIG) consisting of procurement and technical representatives from the participating councils was established to support the development of the procurement strategy and specification.

The UIG endorsed the use of an open tender process to ensure maximum competition and flexibility. It was also agreed that the procurement process should follow a two stage tendering procedure. Stage one, Qualification, was conducted using the European Single Procurement Document (ESPD). Within the ESPD bidders are required to answer a number of qualification questions along with questions on insurance, financial standing, quality management, health and safety and environmental management.

At the second stage of the process, the offers were evaluated against the following criteria and weightings:

Table 2: Tender Weightings

Lot No.	Description	Technical Weighting	Commercial Weighting
1	Design, Supply and Installation of Outdoor Play Equipment	90%	10%
2	Design, Supply and Installation of Outdoor Gym Equipment	90%	10%
3	Design, Supply and Installation of Multi-Use Games Areas	90%	10%
4	Design, Supply and Installation of Wheeled Sports Areas	90%	10%
5	Design, Supply and Installation of Artificial Surfaces	90%	10%
6	Installation	45%	55%
7	Design	90%	10%

8	Maintenance and Inspection	50%	50%
9	Annual Inspection	30%	70%
10	Supply and Delivery	25%	75%

Given that the works packages under lots 1 – 5 will be determined via mini competitions, it was agreed that lots 1 - 5 would be commercially evaluated using scenario assessments to provide an indication of commercial competitiveness. For the remaining lots, bidders were invited to offer a range of rates for the delivery of goods or services.

It was also essential that the framework development, strategy and structure supported the Play Strategy for Scotland, which states that play enhances children and young people’s lives and is essential to the social, economic and environmental wellbeing of Scotland as a whole.

During the development of the procurement strategy, in addition to member councils, Scotland Excel consulted with a wide range of stakeholders. Following publication of a Prior Information Notice (PIN) thirty supplier meetings were held, which resulted in the sharing of valuable information in relation to market trends, the value of play, innovation and cost drivers and also provided an opportunity to consult with suppliers on their views of a national collaborative framework. Furthermore, Scotland Excel worked in partnership with a range of other stakeholders to develop this framework; these included Sustainable Procurement Scotland Limited, SportScotland, the Sports and Play Construction Association (SAPCA), Scottish Government, Royal Society for the Prevention of Accidents (RoSPA) and Play Scotland.

As a result of this extensive engagement the priorities of play value were at the forefront of the specification and evaluation methodology. Collaboration was maximised to develop a framework which facilitates applications for external sources of funding, takes consideration of the legislative obligations and considers the policy context. In addition this framework has ensured that there are opportunities for appropriate consultation with the community and supports a design-led approach.

4. Report on Offers Received

In total, 70 organisations accessed the tender documents, with 36 offers received before the closing date and time.

Two bidders failed to submit a qualification and master technical response and one bidder failed to submit a commercial response. As all three bidders were non compliant, they were advised that they would not be considered further. A further two bidders later confirmed that they did not meet the ESPD requirements for the tender. This confirmation was received when the bidders were asked to provide copies of relevant documentation. These offers were also deemed non compliant and the bidders were advised that they would not be considered further.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the remaining 31 compliant offers received was conducted and details of the overall scores per lot are set out in Appendix 3.

5. Recommendations

Based on the evaluation undertaken and to secure best value, capacity and coverage, it is recommended that a multi supplier framework is awarded to 28 suppliers across the ten lots as outlined in Appendix 3.

These 28 recommended suppliers offer complete coverage under the framework and represent a mix of small, medium and large organisations, with over two thirds (20) being classed as small enterprises.

6. Benefits

Savings

Spend in this market is almost entirely dependent on the availability of external funding and best value is often demonstrated by maximising the deliverables from a set budget. As such councils do not pursue traditional savings identifiable through benchmarking in this area, but rather seek to receive greater quality and innovative design for the available funding.

Given this operational context, standard price benchmarking processes for this framework were not appropriate. Best value however was still assessed by requiring bidders for all works lots to review a number of scenarios and provide comprehensive design solutions within a fixed budget. This assessment methodology alongside the high level of competition that will exist within the framework across lots 1 – 5 will facilitate best value outcomes during the life of the framework.

For lots 6-10 the availability of comparable spend data for benchmarking is limited, however those rates provided indicate that the framework rates are competitive with those locally secured by councils. In addition the framework terms mandate that all pricing under lots 6 – 10 will remain fixed for a minimum of 12 months and limits future price increases to no greater than inflation. Six recommended suppliers in Lot 10 have offered fixed pricing for up to 24 months.

To provide further assurance that councils will continue to receive best value from this framework, Scotland Excel will monitor and report on pricing obtained throughout the lifetime of the framework. This will be an enhanced level of price transparency not previously available.

Sustainable Procurement Benefits

Scotland Excel worked closely with Sustainable Procurement Scotland, who is funded by Zero Waste Scotland and the Scottish Government, to ensure that this framework delivers meaningful economic, social and environmental value to councils procuring under it. This framework offers opportunities relating to the Circular Economy, the incorporation of training and skills requirements and the further development of the diverse supplier base.

This framework brings a wide range of benefits which support Scotland's National Outcomes and delivers long term benefits to communities across Scotland. Notably bidders have made strong commitments to involve community and school groups at all stages of projects, which will enhance community cohesion. The involvement of

young people in the design and construction of pitches and play areas creates a sense of ownership in the facility and thereby reduces the risk of anti-social behaviour and vandalism.

Environmental Initiatives

Bidders were asked to offer commitments which would show how they will minimise the environmental impact of the framework and work towards the achievement of Scotland's National Outcomes, such as:

- We value and enjoy our built and natural environment and protect it and enhance it for future generations.
- We reduce the local and global environmental impact of our consumption and production.
- We live in well-designed, sustainable places where we are able to access the amenities and services we need.

The following is an overview of some of the environmental commitments from the recommended suppliers which will be monitored as Key Performance Indicators throughout the lifetime of the framework:

- ensuring that rubber granule infill material comes from recycled commercial tyres,
- procuring building materials close to the project site to limit transportation and benefit the local economy,
- registering projects with the Considerate Contractors Scheme,
- donating good quality, used equipment and fencing to schools, community groups and charity,
- refurbishing existing equipment on site and salvaging and reusing the existing topography of project sites,
- implementing renewable technologies for power, and
- promoting bio diversity through planting to sustain wildlife and insect populations.

In addition to this a number of suppliers have confirmed that they are ISO14001 accredited which provides assurance that environmental impact is being continually measured and improved.

Community Benefits

Bidders were asked to provide community benefits commitments relative to spend they may receive over the lifetime of the framework. The following is an overview of some of the community benefit commitments from the recommended suppliers which will be monitored as Key Performance Indicators throughout the lifetime of the framework:

- full time employment for three people, one of whom will be long term unemployed or from a disadvantaged group of people,
- the appointment of six modern apprentices,

- work experience placements for nine young people or the long term unemployed,
- training opportunities, including planning advice and funding application support for community groups and training for council staff on inspection, maintenance and operation of equipment,
- provision of a funded community garden for a school,
- use of local, small suppliers and social enterprises for the provision of sub-contracted works and supplies,
- school and community involvement in development of pitches and play areas, and
- provision of labour, plant and materials for community projects.

Workforce Matters

Bidders were asked to confirm their approach to workforce matters and the payment of the Scottish Living Wage to their workforce. Of the 28 recommended suppliers, 27 pay the Scottish Living Wage or above to all of their employees (except apprentices and probationary staff) and the remaining one supplier has committed to achieving the same within the first two years of the framework. Eight of the recommended suppliers are accredited by the Living Wage Foundation and a further three commit to gaining accreditation over the initial two year period of the framework.

Scotland Excel monitors Fair Work Practices, including Scottish Living Wage, within its contract and supplier management programme and will work with all suppliers to encourage them to pay all staff the Scottish Living Wage.

Additional Benefits

This is the first national framework for Outdoor Play Equipment and Artificial Surfaces which incorporates works, services and supply and is based on a number of standard forms of contracts which are recognised by industry for procurement of construction works and services. The use of these standard forms of contract brings many benefits both to councils and suppliers including;

- Contract terms which are tailored to the requirements;
- Standard documentation for the award of work packages; and
- Consistency of mutually agreed terms and conditions across councils and suppliers.

Substantial process savings will be realised under this framework as currently councils conduct substantive procurement processes for each of their outdoor play and artificial surfaces requirements. This framework will provide access for councils to a range of pre-assessed, capable suppliers on pre-agreed terms and specifications, who are able to meet the current and future needs of stakeholders.

7. Contract Mobilisation and Management

Scotland Excel will host a framework mobilisation event to ensure purchasing councils and awarded suppliers are familiar with the framework requirements. This event will also provide a platform for councils and suppliers to make introductions, given this is the first national collaborative framework of its kind for outdoor play equipment and artificial surfaces.

In accordance with Scotland Excel's established Contract Supplier Management (CSM) programme, this framework is classified as level one. This classification will be reviewed on an annual basis and Scotland Excel may seek to manage this framework on a tiered basis, with lots 1-5 being classified as level one and the remaining lots downgraded.

As such, on a quarterly basis Scotland Excel will collect, analyse and review detailed supplier management information. Scotland Excel will also regularly monitor and report on framework KPIs, including the provision of environmental initiatives, community benefits and workforce matters. At least annually Scotland Excel will meet with the framework suppliers and the council UIG to review the framework operation and discuss potential development opportunities.

8. Summary

This framework aims to maximise collaboration and deliver best value to councils procuring outdoor play equipment and artificial surfaces while promoting the importance of play and the rights of the child in alignment with the Play Strategy for Scotland. It is anticipated that a range of sustainable benefits will be delivered in relation to environmental initiatives, community benefits and fair work practices.

The Executive Sub Committee is requested to approve the recommendations to award this framework agreement as detailed in Appendix 3.

Appendix 1 – Participation and Spend Summary

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data
Aberdeen City Council	Yes	01 May 2017	£500,000	Member Provided
Aberdeenshire Council	Yes	01 May 2017	£600,000	Member Provided
Angus Council	Yes	01 May 2017	£231,000	Member Provided
Argyll & Bute Council	Yes	01 May 2017	£108,000	Spikes Cavell
City of Edinburgh Council	Yes	01 May 2017	£1,200,000	Member Provided
Clackmannanshire Council	Yes	01 May 2017	£25,000	Member Provided
Comhairle nan Eilean Siar	Yes	01 May 2017	£8,000	Member Provided
Dumfries & Galloway Council	Yes	01 May 2017	£140,000	Member Provided
Dundee City Council	Yes	01 May 2017	£150,000	Member Provided
East Ayrshire Council	Yes	01 May 2017	£300,000	Member Provided
East Dunbartonshire Council	Yes	01 May 2017	£170,000	Member Provided
East Lothian Council	Yes	01 May 2017	£200,000	Member Provided
East Renfrewshire Council	Yes	01 May 2017	£820,000	Member Provided
Falkirk Council	Yes	01 May 2017	£120,000	Member Provided
Fife Council	Yes	01 May 2017	£800,000	Member Provided
Glasgow City Council	Yes	01 May 2017	£250,000	Member Provided
Highland Council	Yes	01 May 2017	£1,000,000	Member Provided
Inverclyde Council	Yes	01 May 2017	£200,000	Member Provided
Midlothian Council	Yes	01 May 2017	£312,000	Member Provided
North Ayrshire Council	Yes	01 May 2017	£101,000	Spikes Cavell
North Lanarkshire Council	Yes	01 May 2017	£950,000	Member Provided
Orkney Islands Council	Yes	01 May 2017	£4,000	Member Provided
Perth & Kinross Council	Yes	01 May 2017	£55,000	Member Provided
Renfrewshire Council	Yes	01 May 2017	£500,000	Member Provided
Scottish Borders Council	Yes	01 May 2017	£640,000	Member Provided
Shetland Islands Council	Yes	01 May 2017	£54,000	Spikes Cavell
South Ayrshire Council	Yes	01 May 2017	£130,000	Member Provided
South Lanarkshire Council	Yes	01 May 2017	£600,000	Spikes Cavell
Stirling Council	Yes	01 May 2017	£50,000	Member Provided
The Moray Council	Yes	01 May 2017	£170,000	Member Provided
West Dunbartonshire Council	Yes	01 May 2017	£1,750,000	Member Provided
West Lothian Council	Yes	01 May 2017	£780,000	Member Provided
Scottish Prison Service	Yes	01 May 2017	£15,000	Member Provided
APUC	Yes	01 May 2017	£130,000	Member Provided
Totals			£13,063,000	

Appendix 2 – SME Status

Tenderer's name	Location	SME Status	Lots Offered
All Play (Ireland) Ltd	Ballynahinch	Small	1, 2, 7 and 10
Allsports Construction & Maintenance Ltd	Dalkeith	Small	3, 5, 6 and 8
Aqua Specialist Environmental Services Ltd (NC)*	Coatbridge	Small	6, 8, 9 and 10
Bendcrete Leisure Ltd	Abingdon	Small	4
Doe Sport (North) Ltd	Methil	Small	5
Ecosse Sports Ltd	Newbridge	Small	3, 5, 6, 8 and 10
Eibeplay Ltd	Surrey	Small	1, 2, 7 and 10
GB Sport And Leisure UK Ltd	Weston-super-M	Small	10
H & S Playground Construction & Surfacing (NC)*	Linlithgow	Small	6 and 8
Hags Smp Limited	Selby	Large	1, 2, 3, 8, 9 and 10
Hawthorn Heights Ltd	Derry	Small	1, 2, 3, 5, 6 and 7
Hugh Harris Limited T/A Fresh-Air Fitness	Frimley	Small	2 and 10
Hunter Construction (Aberdeen) Limited	Inverurie	Large	3, 5 and 6
Jupiter Play & Leisure Ltd	Edinburgh	Small	1, 2, 3 and 10
Ken Edgar (Play Area Specialist) Ltd	Kilmarnock	Small	6
Kompan Scotland Limited	Livingston	Large	1, 2, 3 and 10
Landcare Solutions (Scotland) Ltd	Inchinnan	Small	6
Mac Consulting (Scotland) Limited	Edinburgh	Small	7
Mcnab Sport Limited	Kinross	Small	8
Playdale Playgrounds Ltd	Ulverston	Medium	1 and 10
Play and Sports Ltd (NC)*	Glasgow	Small	10
Play Services Ireland	Lisburn	Small	9
Professional Sportsturf Design Ltd (NC)*	Glasgow	Small	7
Proludic Ltd	Bunny, Nottingham	Small	1, 2, 3 and 10
RGW Playarea Maintenance Ltd (NC)*	Perth	Small	8
Russell Leisure Ltd (Trading As Russell Play)	Newbridge	Large	1 and 10
SAC Commercial Ltd	Edinburgh	Large	7
Scotplay & Sports Limited	Glasgow	Small	1, 2 and 10
Sports Labs Limited	Livingston	Small	7
Sportsmasters UK Ltd	Penicuik	Small	3 and 5
STRI Ltd	Bingley	Large	7
Sutcliffe Play (Scotland) Ltd	Dundee	Small	1, 2, 3 and 10
T & N Gilmartin (Contractors) Ltd	Cupar	Medium	6
Timberplay Scotland Ltd	Stranraer	Small	10
Wheelscape Ltd	Bristol	Small	4
Wicksteed Leisure Limited	Kettering	Large	1, 2, 3 and 10

*NC denotes a Non Compliant supplier

Appendix 3 – Scoring and Recommendations – Lots 1 – 5 - Asterisk (*) denotes recommended suppliers

Lot 1 Design, Supply and Installation of Outdoor Play Equipment		
Tenderer	Score	
KOMPAN Scotland Limited*	93.7	
Jupiter Play & Leisure Ltd*	90.2	
Scotplay & Sports Limited*	82.3	
Hawthorn Heights Ltd*	80.8	
Russell Leisure Ltd (trading as Russell Play)*	76.4	
Sutcliffe Play (Scotland) Ltd*	74.8	
HAGS SMP Limited*	74.3	
All Play (Ireland) Ltd*	71.9	
Wicksteed Leisure Limited*	56.3	
Proludic Ltd*	56.0	
Eibeplay Ltd*	55.0	
Playdate Playgrounds Ltd	32.0	

Lot 2 Design, Supply and Installation of Outdoor Gym Equipment		
Tenderer	Score	
Jupiter Play & Leisure Ltd*	95.0	
KOMPAN Scotland Limited*	90.0	
Hawthorn Heights Ltd*	86.3	
Scotplay & Sports Limited*	83.8	
HAGS SMP Limited*	80.0	
Proludic Ltd*	67.5	
Sutcliffe Play (Scotland) Ltd*	67.3	
Wicksteed Leisure Limited*	62.0	
All Play (Ireland) Ltd*	61.6	
Eibeplay Ltd*	51.0	
Hugh Harris Limited (trading as Fresh-Air Fitness)*	46.0	

Lot 3 Design, Supply and Installation of Multi-Use Games Areas (MUGAs)		
Tenderer	Score	
Jupiter Play & Leisure Ltd*	78.7	
KOMPAN Scotland Limited*	74.7	
Allsports Construction & Maintenance Ltd*	73.2	
Ecosse Sports Ltd*	65.3	
Hawthorn Heights Ltd*	65.0	
HAGS SMP Limited*	60.8	
Sutcliffe Play (Scotland) Ltd*	55.5	
Sportsmasters UK Ltd*	54.5	
Proludic Ltd*	53.0	
Hunter Construction (Aberdeen) Limited*	52.8	
Wicksteed Leisure Limited*	44.5	

Lot 4 - Design, Supply and Installation of Wheeled Sports Areas		
Tenderer	Score	
Wheelscape Ltd*	61.5	
Bendcrete Leisure Ltd*	58.5	

Lot 5 - Design, Supply and Installation of Artificial Surfaces		
Tenderer	Score	
Allsports Construction & Maintenance Ltd*	84.1	
Hawthorn Heights Ltd*	82.4	
Ecosse Sports Ltd*	78.3	
Hunter Construction (Aberdeen) Limited*	74.8	
Doe Sport (North) Ltd*	65.5	
Sportsmasters UK Ltd*	63.9	

Appendix 3 – Scoring and Recommendations – Lot 6 and 7 - Asterisk (*) denotes recommended suppliers

Lot 6 - Installation SOUTH WEST	
Tenderer	Score
Hawthorn Heights Ltd*	91.6
Ecosse Sports Ltd*	91.3
Allsports Construction & Maintenance Ltd*	73.1
Hunter Construction (Aberdeen) Limited*	65.7
Ken Edgar (Play Area Specialist) Ltd*	62.2
Landcare Solutions (Scotland) Ltd*	54.9
T & N Gilmartin (Contractors) Ltd*	47.8

Lot 6 - Installation SOUTH EAST	
Tenderer	Score
Hawthorn Heights Ltd*	91.6
Ecosse Sports Ltd*	91.3
Allsports Construction & Maintenance Ltd*	73.7
Hunter Construction (Aberdeen) Limited*	66.5
Ken Edgar (Play Area Specialist) Ltd*	60.3
Landcare Solutions (Scotland) Ltd*	54.9
T & N Gilmartin (Contractors) Ltd*	48.5

Lot 6 - Installation CENTRAL	
Tenderer	Score
Hawthorn Heights Ltd*	91.6
Ecosse Sports Ltd*	91.3
Allsports Construction & Maintenance Ltd*	73.7
Hunter Construction (Aberdeen) Limited*	66.5
Ken Edgar (Play Area Specialist) Ltd*	62.2
Landcare Solutions (Scotland) Ltd*	54.9
T & N Gilmartin (Contractors) Ltd*	48.8

Lot 6 - Installation NORTH EAST	
Tenderer	Score
Hawthorn Heights Ltd*	92.0
Ecosse Sports Ltd*	83.9
Allsports Construction & Maintenance Ltd*	67.6
Hunter Construction (Aberdeen) Limited*	67.4
Ken Edgar (Play Area Specialist) Ltd*	55.9
Landcare Solutions (Scotland) Ltd*	52.2
T & N Gilmartin (Contractors) Ltd*	45.8

Lot 6 - Installation HIGHLANDS & ISLANDS	
Tenderer	Score
Hawthorn Heights Ltd*	91.9
Ecosse Sports Ltd*	91.3
Allsports Construction & Maintenance Ltd*	67.2
Hunter Construction (Aberdeen) Limited*	66.5
Ken Edgar (Play Area Specialist) Ltd*	58.6
Landcare Solutions (Scotland) Ltd*	52.7

Lot 7 - Design	
Tenderer	Score
Hawthorn Heights Ltd*	78.1
All Play (Ireland) Ltd*	76.0
SAC Commercial Ltd*	73.6
MAC Consulting (Scotland) Limited*	70.7
Eibeplay Ltd*	55.9
Sports Labs Limited*	49.0
STRI Ltd*	48.1

Appendix 3 – Scoring and Recommendations – Lot 8 and 9 - Asterisk (*) denotes recommended suppliers

Lot 8 – Maintenance and Inspection SOUTH WEST	
Tenderer	Score
Ecosse Sports Ltd*	78.3
Allsports Construction & Maintenance Ltd*	57.5
HAGS SMP Limited*	37.9

Lot 8 – Maintenance and Inspection SOUTH EAST	
Tenderer	Score
Ecosse Sports Ltd*	78.3
Allsports Construction & Maintenance Ltd*	57.5
HAGS SMP Limited*	37.9

Lot 8 – Maintenance and Inspection CENTRAL	
Tenderer	Score
Ecosse Sports Ltd*	78.3
Allsports Construction & Maintenance Ltd*	59.2
McNab Sport Limited*	40.8
HAGS SMP Limited*	37.0

Lot 8 – Maintenance and Inspection NORTH EAST	
Tenderer	Score
Ecosse Sports Ltd*	78.3
McNab Sport Limited*	38.7
HAGS SMP Limited*	34.6

Lot 8 – Maintenance and Inspection HIGHLANDS & ISLANDS	
Tenderer	Score
Ecosse Sports Ltd*	78.3

Lot 9 - Annual Inspection	South West	South East	Central	North East	Highlands & Islands
	Score	Score	Score	Score	Score
Play Services Ireland*	81.0	81.0	81.0	81.0	81.0
HAGS SMP Limited*	52.5	52.5	52.5	52.5	No Offer

Appendix 3 – Scoring and Recommendations – Lot 10 - Asterisk (*) denotes recommended suppliers

Lot 10 - Supply and Delivery - Multi-Use Games Areas		
Tenderer	Score	
Ecosse Sports Ltd*	82.0	
HAGS SMP Limited*	72.5	
Jupiter Play & Leisure Ltd*	61.0	
Wicksteed Leisure Limited*	57.9	
Sutcliffe Play (Scotland) Ltd*	57.2	
Proludic Ltd	47.8	
GB Sport and Leisure UK Ltd	41.8	

Lot 10 - Supply and Delivery - Safer Surfaces		
Tenderer	Score	
Scotplay & Sports Limited*	88.2	
Ecosse Sports Ltd*	83.3	
Wicksteed Leisure Limited*	82.1	
GB Sport and Leisure UK Ltd	76.2	
Playdale Playgrounds Ltd	73.2	

Lot 10 - Supply and Delivery - Outdoor Gym Equipment		
Tenderer	Score	
Jupiter Play & Leisure Ltd*	92.9	
HAGS SMP Limited*	84.1	
All Play (Ireland) Ltd*	79.9	
Hugh Harris Limited (trading as Fresh-Air Fitness)*	73.1	
Eibeplay Ltd*	66.6	
KOMPAN Scotland Limited*	65.3	
Proludic Ltd*	64.8	
Russell Leisure Ltd (trading as Russell Play)*	62.7	
Wicksteed Leisure Limited*	61.8	
Scotplay & Sports Limited*	60.0	
Sutcliffe Play (Scotland) Ltd	52.8	
GB Sport and Leisure UK Ltd	42.9	

Lot 10 - Supply and Delivery - Outdoor Play Equipment		
Tenderer	Score	
Jupiter Play & Leisure Ltd*	92.9	
Scotplay & Sports Limited*	84.8	
All Play Ireland Ltd*	84.7	
Russell Leisure Ltd (trading as Russell Play)*	82.7	
KOMPAN Scotland Limited*	87.0	
HAGS SMP Limited*	83.8	
Wicksteed Leisure Limited*	82.9	
Proludic Ltd*	77.3	
Sutcliffe Play (Scotland) Ltd*	72.7	
Eibeplay Ltd	64.8	
GB Sport and Leisure UK Ltd	55.9	
Playdale Playgrounds Ltd	43.4	
Timberplay Scotland Ltd	38.4	