

## **Scotland Excel**

**To: Executive Sub Committee**

**On: 13 October 2017**

**Report  
by  
Director Scotland Excel**

**Tender: Vehicle and Plant Hire**

**Schedule: 02/17**

**Period: 1 November 2017 until 31 October 2021**

### **1. Introduction and Background**

The current framework for Vehicles and Plant Hire will expire on 31 October 2017. This recommendation is for the award of a renewal framework which will operate from 1 November 2017 until 31 October 2021. This framework covers the hire of vehicles and plant equipment on a daily, weekly, monthly, 6 monthly or annual basis, to support the requirement of councils' fleet and roads departments.

The report summarises the outcome of the procurement process for this national framework arrangement.

### **2. Scope, Participation and Spend**

As part of the strategy development, the User Intelligence Group (UIG) confirmed a level of satisfaction with the current framework and endorsed the inclusion of twelve lots as summarised in Table 1. The lot for plant has been expanded and a lot for drainage has been added following councils request for a wider scope. This strategy is designed to align with council requirements, whilst also recognising the current structure of the market place, as well as maximising opportunities for SME participation.

**Table 1: Lotting Structure**

<i>Lot Number</i>	<i>Description</i>	<i>Estimated % of Spend</i>
1	Cars & Light Vehicles	25%
2	Minibuses / Buses	5%
3	Commercial Vehicles	16%
4	Gritters	3%
5	Refuse Collection Vehicles	12%
6	Plant – Excavation Equipment	12%
7	Plant – Road Surfacing Equipment	12%
8	Plant – Lifting Equipment	12%
9	Grounds Maintenance Equipment	0.75%
10	Sweepers	0.75%
11	Specialist Equipment	0.75%
12	Drainage Equipment	0.75%

As detailed in Appendix 1, 30 councils plus Tayside Contracts have confirmed their intention to participate in this framework renewal. The following councils have no present requirement to use this new framework:

- Highland Council
- Shetland Islands Council

The above councils have their own arrangements in place and do not currently intend to participate, but they reserve the right to access it during the lifetime of the framework.

To ensure that all 32 councils have the option to use the framework, all councils have been listed in the EU notice as participants so that they have the opportunity to use the Scotland Excel framework where it provides them with best value.

The contract was advertised with an estimated value of £60m over the 4 year period. The forecast annual spend for participating councils is circa £15m per annum. The framework covers the hire of cars & light vehicles, minibuses, commercial vehicles, gritters, refuse collection vehicles, plant equipment, sweepers and drainage equipment.

### **3. Procurement Process**

A UIG consisting of representatives from participating councils endorsed the procurement strategy on 6 April 2017. In addition, a working group of technical

and procurement representatives was formed to review lot structure and core product lists and participate in the evaluation.

A Prior Information Notice (PIN) was published on 9 February 2017, which resulted in expressions of interest from 152 organisations. Thereafter, to ensure maximum competition, the UIG agreed that an open tender process should be followed to establish the framework.

The Contract Notice was published via the Official Journal of the European Union and the Public Contracts Scotland portal (PCS) on 14 July 2017 with the tender documentation being made available for immediate download from 17 July 2017, via the Public Contracts Scotland Tenders (PCS-T) system.

The procurement process followed a two stage tendering procedure. At the first stage, tender European Single Procurement Document (ESPD) responses were assessed against financial capability, technical/professional capability and business probity requirements. Bidders were required to pass this stage to be eligible for award. At the second stage, offers were evaluated against the following criteria and weightings.

Technical	25%
Commercial	75%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to method statements which covered areas including; operational processes, maintenance processes, sustainability and community benefits. In addition to these questions, bidders were also assessed in relation to their breakdown cover and their ability to provide a free delivery/collection radius.

Bidders were also asked to confirm which council areas they had the ability to service.

Within the commercial section, bidders were invited to offer on a lot by lot basis and provide prices against the various hire period options of daily, weekly, monthly, 6 monthly and annually for a selection of the most commonly used vehicles and plant equipment.

Fixed pricing for 12 months was requested for all lots, with further options for bidders to confirm if they are willing to offer longer periods of fixed pricing or early settlement discounts.

#### **4. Report on Offers Received**

The tender document was downloaded by 120 organisations, with 79 tender responses received. A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was carried out. Appendix 3 sets out the scoring achieved by each bidder.

## **5. Recommendations**

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework arrangement is awarded to 69 suppliers across the twelve lots as outlined in Appendix 3.

The 69 recommended service providers can meet operational requirements across all geographical areas, a range of choice and capacity for council members, whilst also representing a mix of micro, small, medium and large organisations, with 52 of the recommended suppliers classified as SMEs.

## **6. Benefits**

### **Savings**

Scotland Excel conducted a benchmarking exercise for each council and the results of this benchmarking are detailed in Appendix 1.

The benchmarking exercise compared the current hire prices for each vehicle and item of plant equipment from each local authority's best priced supplier and with the best pricing submitted for the corresponding item on the new framework, taking into account which suppliers have agreed to service each council.

The projected savings per council range from 0.8% to 3.5%, which equates to an estimated total saving of approximately £336k per annum based on current forecast spend levels. The variance reported is due to several factors, primarily, a) council operational requirements and different policies on when or whether a council purchase new vehicles/equipment or hire vehicles/equipment to supplement their existing assets. This results in differing dependency levels from each local authority and therefore differing spend levels and b) geographical location and the suppliers tendering for each council. The nature of this commodity utilises the services of local SMEs on a regular basis to enable each council to obtain the vehicle or plant equipment they require. It would be anticipated that the reported savings figures are conservative and where councils can leverage the competitive pricing options for vehicles and plant, further additional savings could be realised.

It is worth noting that councils could achieve additional savings on occasions where they hire multiple pieces of plant at the same time, through the additional discounts offered by some of the recommended suppliers.

### **Price Stability**

All service providers have agreed to the 12-month fixed price period at the start of the framework. Provision thereafter is for price reviews every 12 months to accommodate market fluctuations. All requests for price increases will be evaluated against prevailing market conditions and supporting documentary evidence.

In addition to the mandatory 12-month fixed pricing periods for all lots, 58 of the recommended suppliers have offered further additional fixed pricing periods of between 6 months and the lifetime of the framework.

### **Sustainable Procurement Benefits**

Within the technical section of the tender, the sustainability method statement assessed bidders in relation to their corporate approach to sustainability and how their organisation promotes recycle, reuse and reduce initiatives to minimise the impact of the supply chain on the environment. A range of sustainable measures were outlined by service providers including;

- Fleet/Vehicle Environmental Standards
- Reducing Carbon Footprint
- Waste Reduction

### **Community Benefits**

Bidders were also asked to detail and demonstrate their commitment to providing community benefits, and this will be further discussed during framework mobilisation and reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a six-monthly basis. A range of community benefits dependent on spend levels were offered by bidders including:

- Sponsorship of local sports team
- Recruitment of modern apprentices
- Work experience to school children
- Donation to local children's charity
- Assist in community projects
- Offer training sessions to council apprentices
- Workshop/school/college event
- Work experience placements to school pupils
- Employability workshop or event

### **Fair Work Practices including the Living Wage**

Bidders were asked a question on their approach to fair work practices and the Scottish Living Wage status. Of the 69 recommended service providers, 45 confirmed payment of the Living Wage to their workforce and 12 further suppliers have agreed to provide this same commitment within the initial two-year period of the Framework Contract.

- 10 are an accredited Living Wage Employer
- 3 are currently going through the process of becoming an accredited Living Wage Employer
- 9 have committed to gaining accreditation and paying the Living Wage to all employees over the initial two year period of the framework
- 35 are not accredited Living Wage Employers but pay the Living Wage to all employees
- 2 are not accredited Living Wage Employers and do not currently pay the Living Wage to all employees but commit to paying the Living Wage to all employees (except volunteers, apprentices and interns) within the initial two year period of the Framework Contract.
- 10 are not accredited Living Wage Employers and do not currently pay the Living Wage to all employees

Scotland Excel includes monitoring Fair Work Practices including the Living Wage within its contract and supplier management programme. Scotland Excel will work with these 12 suppliers during the lifetime of the new framework to encourage their commitment to pay all staff the Living Wage.

## **7. Contract Mobilisation and Management**

All service providers and participating members will be issued with a mobilisation pack containing all required details to launch the framework. Each service provider will be invited to a mobilisation meeting, if required, to outline the operation of the framework, roles and responsibilities, management information requirements and community benefits commitments.

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a level 2 arrangement in terms of both risk and spend requiring annual supplier and user group reviews as appropriate.

## **8. Summary**

This framework for Vehicle & Plant Hire aims to maximise collaboration, support local authorities to deliver the various services they provide, promote added value and deliver best value. A range of benefits can be reported in relation to savings, price stability, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as detailed in Appendix 3.





## Appendix 1 – Participation, Spend and Savings Summary – Vehicles and Plant Hire 02-17

Member Name	Participate In Framework	Participation Entry Date	Est. Annual Spend	Source of Spend	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City	Yes	Contract Start	£700,000	Council Confirmed	2.92%	£20,417	Benchmarked Current Contract
Aberdeenshire	Yes	Contract Start	£164,600	Council Confirmed	2.92%	£4,801	Benchmarked Current Contract
Angus	Yes	Contract Start	£26,866	Council Confirmed	2.92%	£784	Benchmarked Current Contract
Argyll & Bute	Yes	Contract Start	£544,819	Contract MI	2.06%	£11,239	Benchmarked Current Contract
Clackmannanshire	Yes	Contract Start	£24,013	Council Confirmed	3.29%	£790	Benchmarked Current Contract
Comhairle nan Eilean Siar	Yes	Contract Start	£28,485	Council Confirmed	0.93%	£266	Benchmarked Current Contract
Dumfries & Galloway	Yes	Contract Start	£144,958	Council Confirmed	2.97%	£4,312	Benchmarked Current Contract
Dundee City	Yes	Contract Start	£600,000	Council Confirmed	3.30%	£19,801	Benchmarked Current Contract
East Ayrshire	Yes	Contract Start	£870,077	Contract MI	2.32%	£20,219	Benchmarked Current Contract
East Dunbartonshire	Yes	Contract Start	£540,639	Contract MI	2.54%	£13,743	Benchmarked Current Contract
East Lothian	Yes	Contract Start	£180,000	Council Confirmed	3.29%	£5,922	Benchmarked Current Contract
East Renfrewshire	Yes	Contract Start	£395,000	Council Confirmed	2.32%	£9,179	Benchmarked Current Contract
Edinburgh City	Yes	Contract Start	£1,155,449	Contract MI	3.29%	£38,014	Benchmarked Current Contract
Falkirk	Yes	Contract Start	£450,000	Council Confirmed	3.35%	£15,077	Benchmarked Current Contract
Fife	Yes	Contract Start	£681,311	Council Confirmed	1.27%	£8,653	Benchmarked Current Contract
Glasgow	Yes	Contract Start	£847,482	Contract MI	2.54%	£21,543	Benchmarked Current Contract
Highland	No			Contract MI	2.91%	£0	Benchmarked Current Contract
Inverclyde	Yes	Contract Start	£60,000	Council Confirmed	2.18%	£1,305	Benchmarked Current Contract
Midlothian	Yes	Contract Start	£186,937	Council Confirmed	3.29%	£6,150	Benchmarked Current Contract
Moray	Yes	Contract Start	£135,000	Council Confirmed	2.91%	£3,924	Benchmarked Current Contract
North Ayrshire	Yes	Contract Start	£80,000	Council Confirmed	2.32%	£1,859	Benchmarked Current Contract
North Lanarkshire	Yes	Contract Start	£567,195	Contract MI	2.27%	£12,896	Benchmarked Current Contract
Orkney Islands	Yes	Contract Start	£20,000	Council Confirmed	1.77%	£354	Benchmarked Current Contract
Perth & Kinross	Yes	Contract Start	£44,606	Council Confirmed	3.29%	£1,468	Benchmarked Current Contract
Renfrewshire	Yes	Contract Start	£457,967	Contract MI	2.54%	£11,642	Benchmarked Current Contract
Scottish Borders	Yes	Contract Start	£205,723	Contract MI	3.49%	£7,174	Benchmarked Current Contract
Shetland Islands	No	-		Contract MI	0.80%	-	Benchmarked Current Contract
South Ayrshire	Yes	Contract Start	£300,000	Council Confirmed	2.32%	£6,971	Benchmarked Current Contract
South Lanarkshire	Yes	Contract Start	£1,000,000	Council Confirmed	2.27%	£22,737	Benchmarked Current Contract
Stirling	Yes	Contract Start	£769,955	Council Confirmed	3.35%	£25,798	Benchmarked Current Contract
Tayside Contracts	Yes	Contract Start	£247,528	Contract MI	3.30%	£8,169	Benchmarked Current Contract
West Dunbartonshire	Yes	Contract Start	£771,566	Contract MI	2.54%	£19,613	Benchmarked Current Contract
West Lothian	Yes	Contract Start	£364,180	Contract MI	3.29%	£11,981	Benchmarked Current Contract
<b>TOTALS</b>			<b>£12,564,356</b>		<b>2.6%</b>	<b>£336,801</b>	



## Appendix 2 - SME Status

Tenderer	SME Status	Location	Lots Tendered
AB2000 Limited	Medium	Glasgow	6,8,10
Acre Industrial and Cleaning Services Ltd	Medium	Houston	12
Aebi Schmidt UK Ltd	Medium	Peterborough	12
AHC Tools (Alloa Hire Centre Ltd)	Small	Tullibody	6
A M Phillip Trucktech Ltd	Medium	Forfar	1,2,3,5,9
Andrews Sykes Hire Limited	Large	Grangemouth	12
Aqua Specialist Environmental Services Ltd	Micro	Coatbridge	1,12
Arc Fleet Services T/A Accident Repair Centre (Scotland) Limited	Small	Greenock	1,2,3
ACL Hire Limited	Small	Bathgate	1,2,3,4,5 8
Arnold Clark Finance Ltd (Car & Van Rental)	Large	Stirling	1,2,3
Arvill Limited T/A ARVILL PLANT AND TOOL HIRE	Small	Airdrie	6,7,8,9
Ashtead Plant Hire Company Ltd	Large	Warrington	6,7,8,9,11
Avis Budget UK Ltd	Large	Bracknell	1
B&B Contracts Ltd	Micro	Lanark	3,5
BROWN PLANT HIRE LIMITED	Micro	Kilmarnock	6
Bryson Tractors Ltd	Small	Lanark	9
Cadzow Heavy Haulage Ltd	Small	Blantyre	8
Campbell Plant Hire Limited	Small	Inverness	6,7,8
Cardley Limited	Small	Darwen	7,8,9,11
Cebotec Ltd	Small	Falkirk	1,3
Clark Commercials (Aberdeen) Limited	Medium	Aberdeen	1,3
Clee Hill Plant Ltd	Medium	Glasgow	6,7
Cooks Van Hire Limited	Micro	Newtown St Boswells	1,2,3
C P Davidson & Sons Ltd	Medium	Chorley	4,5
DAMM Environmental Ltd	Medium	Glasgow	12
Dawsonrentals Sweepers A Division of Dawsonrentals Materials Handling Equipment Limited	Medium	Brighthouse	5,8,10,12
Doherty and Lafferty Ltd	Small	Dumbarton	3,4,6,7,9
Econ Engineering Ltd	Medium	Ripon	4,11
Elev8 Access Platforms Ltd	Small	Sheffield	8
ENTERPRISE RENT A CAR UK LTD	Large	Egham	1,2,3
Enviro-Clean (Scotland) Ltd	Medium	East Kilbride	7,8,10,12
Essential Fleet Services Limited	Large	Lincoln	All
Europcar Group UK Limited	Large	Leicester	1
Fairways (GM) Ltd.	Medium	Renfrew	9
FLEET MANAGEMENT SERVICES (UK) LIMITED	Small	Elgin	1,3
Frank Nicol Farm & Garden Machinery Ltd	Small	Dingwall	7,9,10,11
FRASER C ROBB LIMITED	Small	Glasgow	9
GAP Group Limited	Large	Glasgow	1,6,7,8
Groundwater Lift Trucks Ltd	Medium	Stonehaven	8

<b>Tenderer</b>	<b>SME Status</b>	<b>Location</b>	<b>Lots Tendered</b>
Gullivers Truck Hire Ltd	Large	Bristol	1,3,4,5,8,10,12
HAMILTON BROS ENGINEERING LTD	Medium	Bishopton	9
Hamilton Industrial Services Ltd	Small	East Kilbride	12
Hamilton Tarmac	Medium	Kilmarnock	3,7,8,10
Hertz (U.K.) Limited	Large	Glasgow	1,3
Hillhouse Quarry Group Ltd	Medium	Troon	7,10
HYNDFORD PLANT LTD	Micro	Lanark	6
J & A CROZIER	Micro	Cumbernauld	6
J & M MURDOCH & SON LTD	Medium	Glasgow	3,8,12
James Penman (Plant Hire) Ltd	Medium	Kirkcaldy	6
Jamieson Plant Hire and Contractors	Small	Maybole	6
Jarvie Plant Group Ltd	Medium	Grangemouth	1,2,3,6,7,8,9
John Nixon Ltd T/A Nixon Hire	Medium	Newcastle Upon Tyne	3,6,7,8
Lomond Plant Limited	Medium	Falkirk	6
M6 Vehicle Hire Limited	Small	Birmingham	5
Mac Asphalt Ltd	Medium	Paisley	7
Mulholland Plant Services Ltd	Small	West Calder	6,7,8
Multihog UK Ltd	Small	Darwen	7,9,11
Murdoch MacKenzie Construction Ltd	Small	Motherwell	10,12
MV Commercial Ltd	Medium	Livingston	3,6,8
Nationwide Platforms Limited	Large	Lutterworth	8
ND Brown Limited	Medium	Plean	1,3,6,7,10,12
Northgate Vehicle Hire Ltd	Large	Darlington	1,2,3
Outreach Ltd	Medium	Falkirk	8
PALMARIS PLANT HIRE LTD	Small	Aberdeen	6,7,8
Ravenhill Ltd	Medium	Elgin	6,7,9
Richard Murray Plant Hire	Small	Johnstone	10
Riverside Truck Rental Ltd	Large	Skelmersdale	1,3,5,8,10,12
Robert McCarroll Ltd	Small	Glasgow	7
Scot Group Ltd T/A Thrifty Car & Van Rental	Large	Exeter	1
SGM Contracts Limited	Small	Inverkeithing	9
SHB Hire Ltd	Large	Romsey	1,2,3,4,6,12
Sweeney Plant & Vehicle Hire LTD	Small	Airdrie	1,3,6,8
TOM Vehicle Rental Limited	Large	Airdrie	1,2,3
Toyota Material Handling UK Limited	Large	Glasgow	8
Trash UK LTD	Small	Evesham	5
Turner Hire Drive Ltd	Medium	Glasgow	1
Underground Inspection Services Ltd	Small	Blantyre	12
W. H. Malcolm Ltd	Large	Glasgow	6,8,10
Wm Hamilton & Sons Limited	Medium	Stonehouse	3,10

**Appendix 3 - Scoring and Recommendations** (Asterisk (\*) denotes recommended supplier, N/C denotes non-compliant supplier)

Lot 1 - Cars & Light Vehicles		
Tenderer	Score	
ACL Hire Limited*	88.11	
Cebotec Ltd*	84.83	
Northgate Vehicle Hire Ltd Vehicle Hire Ltd*	77.10	
TOM Vehicle Rental Limited*	71.68	
Fleet Management Services (UK) Limited*	68.62	
Turner Hire Drive Ltd*	68.43	
A M Phillip Trucktech Ltd*	68.17	
Cooks Van Hire Limited*	66.86	
ENTERPRISE RENT A CAR UK LTD*	66.21	
Jarvie Plant Group Ltd*	65.09	
Avis Budget UK Ltd*	64.06	
Arnold Clark Finance Ltd (Car & Van Rental)*	62.71	
Europcar Group UK Limited*	62.01	
Arc Fleet Services T/A Accident Repair Centre (Scotland) Limited*	61.26	
GAP Group Limited	58.74	
Aqua Specialist Environmental Services Ltd	55.64	
Hertz (U.K.) Limited	52.92	
SHB Hire Ltd	50.97	
ND Brown Limited	50.55	
Scot Group Ltd T/A Thrifty Car & Van Rental	46.23	
Sweeney Plant & Vehicle Hire LTD	43.86	
Essential Fleet Services Limited	43.16	
Gullivers Truck Hire Ltd	40.00	
Riverside Truck Rental Ltd	39.75	
Clark Commercials (Aberdeen) Limited	37.85	

Lot 2 - Minibuses / Buses		
Tenderer	Score	
ACL Hire Limited*	93.25	
Jarvie Plant Group Ltd*	68.56	
Cooks Van Hire Limited*	68.24	
TOM Vehicle Rental Limited*	65.60	
Northgate Vehicle Hire Ltd*	64.29	
Arnold Clark Finance Ltd (Car & Van Rental)*	60.84	
A M Phillip Trucktech Ltd*	60.65	
Arc Fleet Services T/A Accident Repair Centre (Scotland) Limited*	60.38	
ENTERPRISE RENT A CAR UK LTD*	58.18	
SHB Hire Ltd*	48.50	
Essential Fleet Services Limited	38.36	

Lot 4 - Gritters		
Tenderer	Score	
ACL Hire Limited*	93.25	
C P Davidson & Sons Ltd*	85.92	
Econ Engineering Ltd*	83.19	
Doherty and Lafferty Ltd*	79.44	
SHB Hire Ltd*	78.89	
Gullivers Truck Hire Ltd*	67.60	
Essential Fleet Services Limited	N/C	

Lot 3 - Commercial Vehicles		
Tenderer	Score	
Cebotec Ltd*	86.22	
ACL Hire Limited*	83.10	
J & M MURDOCH & SON LTD*	80.91	
MV Commercial Ltd*	76.26	
Doherty and Lafferty Ltd*	71.70	
Hamilton Tarmac*	69.92	
FLEET MANAGEMENT SERVICES (UK) LIMITED*	68.63	
ENTERPRISE RENT A CAR UK LTD*	68.60	
Wm Hamilton & Sons Limited*	66.69	
Cooks Van Hire Limited*	64.64	
Northgate Vehicle Hire Ltd*	63.10	
TOM Vehicle Rental Limited*	62.50	
Jarvie Plant Group Ltd*	61.60	
A M Phillip Trucktech Ltd*	60.68	
SHB Hire Ltd*	57.08	
ND Brown Limited*	54.76	
Sweeney Plant & Vehicle Hire LTD*	53.86	
Gullivers Truck Hire Ltd*	51.31	
Arnold Clark Finance Ltd (Car & Van Rental)*	49.41	
Riverside Truck Rental Ltd*	48.29	
Hertz (U.K.) Limited*	48.08	
Arc Fleet Services T/A Accident Repair Centre (Scotland) Limited*	47.96	
Essential Fleet Services Limited	44.62	
Clark Commercials (Aberdeen) Limited	36.06	
B&B Contracts Ltd	33.04	
John Nixon Ltd T/A Nixon Hire	N/C	

**Appendix 3 - Scoring and Recommendations continued.** (Asterisk (\*) denotes recommended supplier, N/C denotes non-compliant supplier)

Lot 5 - Refuse Collection Vehicles	
Tenderer	Score
ACL Hire Limited*	93.25
A M Phillip Trucktech Ltd*	89.25
M6 Vehicle Hire Limited*	83.64
C P Davidson & Sons Ltd*	83.25
B&B Contracts Ltd*	83.06
Essential Fleet Services Limited*	81.49
Trash UK LTD*	78.23
Riverside Truck Rental Ltd*	77.85
Gullivers Truck Hire Ltd*	75.18
Dawsonrentals Sweepers A Division of Dawsonrentals Materials Handling Equipment Limited*	74.73

Lot 6 - Plant - Excavation Equipment	
Tenderer	Score
MV Commercial Ltd*	92.00
Jamieson Plant Hire and Contractors *	88.75
GAP Group Limited*	86.35
Mulholland Plant Services Ltd*	81.83
Lomond Plant Limited*	79.10
W. H. Malcolm Ltd*	77.82
Ashtead Plant Hire Company Ltd*	76.82
Arvill Limited T/A ARVILL PLANT AND TOOL HIRE*	76.55
BROWN PLANT HIRE LIMITED*	74.08
Jarvie Plant Group Ltd*	72.46
Doherty and Lafferty Ltd*	71.51
Clee Hill Plant Ltd*	71.08
HYNDFORD PLANT LTD*	70.83
Sweeney Plant & Vehicle Hire LTD*	67.76
SHB Hire Ltd*	67.63
AHC Tools (Alloa Hire Centre Ltd)*	66.52
AB2000 Limited*	66.41
Campbell Plant Hire Limited*	65.93
ND Brown Limited*	64.02
PALMARIS PLANT HIRE LTD	53.20
Ravenhill Ltd	48.61
James Penman (Plant Hire) Ltd	40.11
J & A CROZIER	39.07
Essential Fleet Services Limited	N/C
John Nixon Ltd T/A Nixon Hire	N/C

Lot 7 - Plant - Road Surfacing Equipment	
Tenderer	Score
Enviro-Clean (Scotland) Ltd*	81.46
GAP Group Limited*	81.36
Mulholland Plant Services Ltd*	75.67
Multhog UK Ltd*	72.03
Campbell Plant Hire Limited*	70.62
Doherty and Lafferty Ltd*	70.54
Jarvie Plant Group Ltd*	70.44
Arvill Limited T/A ARVILL PLANT AND TOOL HIRE*	70.12
Clee Hill Plant Ltd*	69.71
Mac Asphalt Ltd*	69.07
Ashtead Plant Hire Company Ltd*	68.25
Cardley Limited*	67.79
Robert McCarroll Ltd*	62.46
Hillhouse Quarry Group Ltd*	53.98
Hamilton Tarmac*	49.73
Ravenhill Ltd	41.56
PALMARIS PLANT HIRE LTD	28.45
Essential Fleet Services Limited	N/C
Frank Nicol Farm & Garden Machinery Ltd	N/C
ND Brown Limited	N/C
John Nixon Ltd T/A Nixon Hires	N/C

**Appendix 3 - Scoring and Recommendations continued.** (Asterisk (\*) denotes recommended supplier, N/C denotes non-compliant supplier)

Lot 8 - Plant - Lifting Equipment		
Tenderer	Score	
Toyota Material Handling UK Limited*	89.80	
Gullivers Truck Hire Ltd*	83.08	
GAP Group Limited*	81.35	
Arvill Limited T/A ARVILL PLANT AND TOOL HIRE*	80.37	
Jarvie Plant Group Ltd*	79.28	
MV Commercial Ltd*	78.96	
Ashtead Plant Hire Company Ltd*	77.19	
W. H. Malcolm Ltd*	77.19	
Campbell Plant Hire Limited*	76.22	
Riverside Truck Rental Ltd*	76.08	
Cardley Limited*	74.29	
Hamilton Tarmac*	74.19	
Nationwide Platforms Limited*	70.49	
Enviro-Clean (Scotland) Ltd*	69.99	
Mulholland Plant Services Ltd*	69.70	
Outreach Ltd*	68.88	
PALMARIS PLANT HIRE LTD *	68.77	
Sweeney Plant & Vehicle Hire LTD*	66.76	
ACL Hire Limited*	64.52	
Elev8 Access Platforms Ltd*	62.03	
Groundwater Lift Trucks Ltd*	61.13	
Dawsonrentals Sweepers A Division of Dawsonrentals Materials Handling Equipment Limited*	58.73	
J & M MURDOCH & SON LTD	52.38	
AB2000 Limited	52.13	
Cadzow Heavy Haulage Ltd	44.42	
Essential Fleet Services Limited	N/C	
John Nixon Ltd T/A Nixon Hires	N/C	

Lot 9 - Grounds Maintenance Equipment		
Tenderer	Score	
Arvill Limited T/A ARVILL PLANT AND TOOL HIRE*	88.40	
A M Phillip Trucktech Ltd*	78.27	
FRASER C ROBB LIMITED*	75.01	
Ravenhill Ltd*	74.51	
Doherty and Lafferty Ltd*	73.16	
Ashtead Plant Hire Company Ltd*	70.79	
Jarvie Plant Group Ltd*	69.85	
SGM Contracts Limited*	69.70	
Bryson Tractors Ltd*	68.33	
Mulhohog UK Ltd	63.95	
HAMILTON BROS ENGINEERING LTD	63.29	
Fairways (GM) Ltd.	57.74	
Cardley Limited	57.73	
Frank Nicol Farm & Garden Machinery Ltd	56.35	
Essential Fleet Services Limited	N/C	

Lot 10 - Sweepers		
Tenderer	Score	
Murdoch MacKenzie Construction Ltd*	93.65	
W. H. Malcolm Ltd*	86.12	
Dawsonrentals Sweepers A Division of Dawsonrentals Materials Handling Equipment Limited*	83.95	
ND Brown Limited*	82.81	
Riverside Truck Rental Ltd_ Truck*	82.57	
Wm Hamilton & Sons Limited*	81.48	
Aebi Schmidt UK Ltd*	81.44	
Gullivers Truck Hire Ltd*	77.49	
Enviro-Clean (Scotland) Ltd*	76.28	
Richard Murray Plant Hire*	75.26	
Hamilton Tarmac*	74.69	
AB2000 Limited*	70.14	
Frank Nicol Farm & Garden Machinery Ltd	66.93	
Hillhouse Quarry Group Ltd	45.65	
Essential Fleet Services Limited	N/C	

**Appendix 3 - Scoring and Recommendations continued.** (Asterisk (\*) denotes recommended supplier, N/C denotes non-compliant supplier)

Lot 11 - Specialist Equipment	
Tenderer	Score
Ashtead Plant Hire Company Ltd*	88.90
Multhog UK Ltd*	74.49
Econ Engineering Ltd*	63.49
Cardley Limited*	55.41
Frank Nicol Farm & Garden Machinery Ltd	48.80
Essential Fleet Services Limited	N/C

Lot 12 - Drainage Equipment	
Tenderer	Score
Murdoch MacKenzie Construction Ltd*	92.80
Enviro-Clean (Scotland) Ltd*	92.03
Andrews Sykes Hire Limited*	74.98
Underground Inspection Services Ltd*	71.49
Acre Industrial and Cleaning Services Ltd*	67.03
ND Brown Limited*	66.83
Riverside Truck Rental Ltd*	66.58
Dawsonrentals Sweepers A Division of Dawsonrentals Materials Handling Equipment Limited*	63.66
Hamilton Industrial Services Ltd*	61.85
SHB Hire Ltd*	59.30
DAMM Environmental Ltd*	59.23
Gullivers Truck Hire Ltd*	57.06
J & M MURDOCH & SON LTD	55.07
Aqua Specialist Environmental Services Ltd	51.86
Essential Fleet Services Limited	N/C