

Executive Subcommittee

26th April 2019

Agenda Item 2

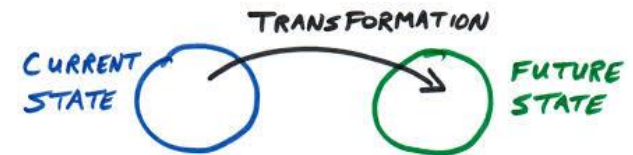
Project Update Presentations

Consultancy with Councils

Aberdeen City Council



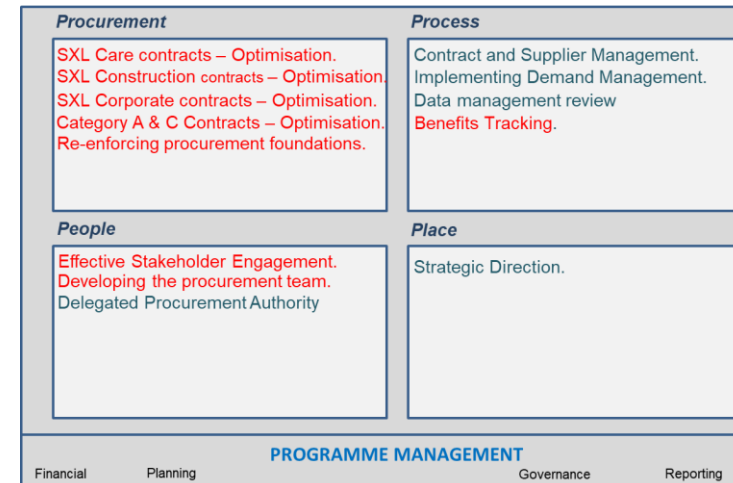
- Background
 - *Support council identify and deliver savings.*
- Resources
 - *Two commercial leads embedded in council.*
- Approach
 - *Analysis*
 - *Category Manager Workshop/Ideas bank*
 - *Services Workshops*
 - *Building Savings Pipeline*
 - *Supplier meetings*



Fife Council



- Background
 - *Two year programme encompassing 13 projects*
- Resources
 - *Programme Manager, Commercial Leads and Business Analyst embedded in council.*
- Approach
 - *Building Foundations*
 - *Developing the procurement team*
 - *Commercial Culture*
 - *Risk Appetite*
 - *Innovation*
 - *Savings Pipeline*



East Renfrewshire Council



- Background
 - *Undertake Procurement review*
- Resources
 - *Fixed with move to one embedded resource*
- Approach
 - *Phase 1 - Team*
 - *Phase 2 – Expand and savings*
 - *Phase 3*
 - *One year engagement with embedded resource*



Tayside



Tayside Collaboration *Commercial Excellence Partnership Programme*

- Appointment confirmed December 2018
- 2 year programme to develop and implement more structured collaboration
- SXL have now joined the project board
- SLA issued for approval
- Jan – Mar focus on pre-work, programme design and recruitment
- Formal commencement April 2019

Scottish Government Funded Projects

Care and Support Services

National Framework – In Development

Care and Support – In Development

- Scottish Government funding confirmed for 19/20 to implement national framework (covering care at home and supported living)
- Specification finalised by May 2019 with input from range of stakeholders
- Technical group now developing:
 - Call off process
 - Process for adding new providers to the framework
 - Terms and conditions
 - Approach to rates/individual budgets
- Anticipated framework go-live :
January 2020



Scottish Government Funded Projects

Expansion of Early Learning & Childcare (ELC)

Development of National Guidance & Templates

ELC Progress to Date

- Scottish Government and COSLA jointly published the “National Standard” and “Funding Follows the Child” approach in December 2018
- Scotland Excel has undertaken significant stakeholder engagement to develop key guidance documents
- Three guidance documents now finalised:
 - Sustainable Rates – principles and guidance
 - Business Sustainability Evidence
 - Transition Options (contracting options)



Next steps

- Publication of guidance documents in April 2019
 - Ongoing discussions with Scottish Government as to the support that will be available to local authorities
- Template tender documentation and model terms and conditions due to be published August 2019
 - Work has commenced for the initial scoping work for these
 - Scotland Excel will engage with a wide range of stakeholders including local authorities, Care Inspectorate and Police Scotland

Scottish Government Funded Projects Affordable Housing Programme

Affordable Housing Programme

- Background
 - *Cabinet Secretary announcement - Feb 17*
 - *Funded 2 year pilot from Apr 17*
- Approach
 - *Develop Procurement Capability*
 - *Identify savings opportunities*
 - *Identify social, economic and environmental benefits.*
- *Achieved*
 - *1/3 of sector (62% of housing stock)*
 - *19 new HA associate members*
 - *Savings delivered and signposted frameworks*
- *Next*
 - *Improvement recommendations*
 - *Next steps for programme*



Other Income Streams

Strategic Partnerships

DIGITAL PARTNERSHIP

Scottish Local Government



Projects in progress



New build housing framework

- Scope: Design & Build of Residential Properties
 - Social rented
 - Private
 - Care homes
 - Temporary accommodation
 - Student accommodation



- Restricted Procedure
- Stage 1: completed March 2019
- Stage 2: in progress – closes 7 May 2019 (26 tenderers invited)
- Start : September 2019
- Value : £1.5bn

Key features.....

- Funding member investment recovery via rebate mechanism
- Lotted by project size and geographical split by council area
- Community benefits focused on construction workforce skills
- Extensive Fair Work Practices analysis, including ongoing monitoring of the supply chain
- Facilitates use of Project Bank Accounts and included as a scored question
- Supported Businesses & Social Enterprises commitments
- Specification facilitates off-site construction and Housing for Varying Needs
- Supports use of local subcontractors and requires advertising of opportunities on PCS
- Brexit – exceptional price variation clauses

