

Notice of Meeting and Agenda Scotland Excel Executive Sub-committee

Date	Time	Venue
Friday, 17 June 2022	11:45	Remotely by MS Teams ,

MARK CONAGHAN Clerk

Meeting Details

Please note that the Scotland Excel Executive Sub-committee meeting will be held at 11.45, or immediately following the meeting of the Scotland Excel Joint Committee, whichever is the later.

Membership of the Executive Sub-committee will be decided by the Joint Committee and the elected member representing those Councils should join the Executive Sub-committee meeting.

Further Information

If you require further information in relation to this meeting please email elaine.currie@renfrewshire.gov.uk

Items of business

Apologies

Apologies from members.

Declarations of Interest

Members are asked to declare an interest in any item(s) on the agenda and to provide a brief explanation of the nature of the interest.

1	Minute	3 - 12
	Minute of meeting of the Executive Sub-committee held on 22 April 2022.	
2	Revenue Budget Monitoring Report	13 - 18
	Joint Report by The Treasurer and the Chief Executive, Scotland Excel.	
3	Internal Audit Annual Report 2021/22	19 - 28
	Report by Chief Auditor	
4(a)	Contract for Approval Repair and Maintenance of	29 - 40
	Catering Equipment	
	Report by Chief Executive of Scotland Excel.	
4(b)	Contract for Approval - Supply, Delivery, Installation and	41 - 52
	Maintenance of Water Coolers and Associated	
	Consumables	
	Report by Chief Executive of Scotland Excel.	
4(c)	Employability Services Flexible Dynamic Purchasing	53 - 124

Report by Chief Executive of Scotland Excel.

5 Request for Associate Membership of Scotland Excel 125 - 128

Report by Chief Executive of Scotland Excel.

6 Date of Next Meeting

System

Note that the next meeting of the Executive Sub-committee will be held at 9.30 am on 19 August 2022.



Minute of Meeting Scotland Excel Executive Sub-committee

Date	Time	Venue
Friday, 22 April 2022	09:30	Remotely by MS Teams,

Present

Councillor Charles Buchan (substitute for Provost Bill Howatson) (Aberdeenshire Council); Councillor Stephen Thompson (Dumfries & Galloway Council); Councillor Altany Craik (Fife Council); Councillor Ruairi Kelly (Glasgow City Council); Councillor Paul Di Mascio (North Lanarkshire Council) and Councillor John Shaw (Renfrewshire Council).

Chair

Councillor Shaw, Convener, presided.

In Attendance

J Welsh, Chief Executive, S Brannagan, Head of Strategic Procurement, L Campbell, Corporate Services Manager, M Mitchell, Strategic Programme Manager, L Richard, Strategic Procurement Manager, E MacLuskie, Senior Procurement Specialist, S Ferracuti, Procurement Coordinator, L Muir, Category Manager, S Morrison, Project and Account Manager, J Kenney, Senior Procurement Specialist, M Boyle, Senior Business Specialist, L Mooney, Senior Communications Specialist, E Campbell, Procurement Specialist, N French, Corporate Services Assistant and K Forrest, Office Manager, (all Scotland Excel); L Mitchell, Managing Solicitor (Contracts and Conveyancing), C McCourt, Corporate Business Manager, and E Currie and R Devine, both Senior Committee Services Officer (all Renfrewshire Council) and K Graham and A MacDonald, Senior Auditors, Audit Scotland.

Apologies

Provost Bill Howatson (Aberdeenshire Council); Councillor Angus Macmillan Douglas (Angus Council); Councillor Andrew Johnston (City of Edinburgh Council); Provost Norman Macdonald (Comhairle Nan Eilean Siar); Councillor Jimmy Gray (Highland Council) and Councillor Joe Cullinane (North Ayrshire Council).

Declarations of Interest

Councillor Craik declared an interest in item 5(f) of the agenda for the reason that it related to Fife Council. Councillor Craik indicated that as he had declared an interest, he would leave the online meeting during any discussion and voting on the item.

Order of Business

In terms of Standing Order 12, the Convener intimated that he proposed to alter the order of business to facilitate the conduct of the meeting by considering item 6 of the agenda prior to item 5(a) of the agenda.

1 Minute

There was submitted the Minute of the meeting of the Executive Sub-committee held on 18 March 2022.

It was noted that in relation to item 5(b) of the Minute, there was a typographical error in Appendix 3 to the report, which affected the score for one supplier in lot 7 and that this did not change the suppliers recommended for award. The score detailed for AMK Plant and Tipper Hire Limited should have been 74.33 and not 66.25 as detailed in the appendix. This change in score would move the supplier to position 4 in the table, reordering the positions of each of the subsequent suppliers.

DECIDED:

- (a) That the typographical error referred to above noted; and
- (b) That the Minute be approved.

2 Annual Audit Plan 2021/22

There was submitted a report by the Treasurer relative to Audit Scotland's annual audit plan 2021/22 for Scotland Excel which outlined Audit Scotland's planned activities in their audit for the 2021/22 financial year, a copy of which was appended to the report.

The report intimated that, based on analysis of the risks facing Scotland Excel, Audit Scotland had submitted an audit plan which outlined its approach to the audit of the 2021/22 annual accounts to assess whether the accounts provided a true and fair view of the organisation's financial position and also whether the accounts had been prepared in accordance with proper accounting practice, the Code of Practice on Local Authority Accounting in the UK 2021/22.

The annual audit plan outlined the responsibilities of the Joint Committee, Treasurer and Audit Scotland; provided an assessment of key challenges and risks; the approach and timetable for completion of the audit; and included a section on Audit Risks which had been included in the audit plans of many bodies which Audit Scotland worked with. The inclusion of this section was not a reflection of any specific risk within Scotland Excel.

It was noted that the audit of financial year 2021/22 was the last year of the current audit appointment.

K Graham, Senior Auditor, Audit Scotland, presented the annual audit plan to members. In relation to the audit timetable, members were advised that due to pressures associated with the Covid-19 pandemic, an audit timetable had been agreed which was consistent with the prior year, but which did not meet the Audit Planning Guidance deadline of 31 October 2022.

<u>DECIDED</u>: That Audit Scotland's annual audit plan 2021/22, as appended to the report, be noted.

Operating Plan Update 2021/22

There was submitted a report by the Chief Executive of Scotland Excel providing an update on the progress made in the final quarter of the operating plan 2021/22.

The report intimated that a new operating plan, covering the fifteen-month period from January 2021 to March 2022, had been approved at the meeting of the Scotland Excel Joint Committee held on 11 December 2020. To simplify reporting, the number of commitments in the plan had reduced from 68 detailed commitments to 30 broader commitments and these aligned to more than 120 specific actions cascaded to staff as part of Scotland Excel's Performance Review and Development Programme.

The report highlighted that 27 of the operating plan commitments were progressing in line with plans and were indicated as green; two commitments were progressing at a slower pace than anticipated and were indicated as amber; and one commitment had been completed and was indicated as black.

It was noted that progress reports were produced quarterly to track Scotland Excel's activity against operating plan commitments and at the end of each quarter reports were submitted to the Executive Sub-committee with half-yearly and annual reports submitted to the Joint Committee. Due to the continuing uncertainty in relation to COVID-19 and Brexit, reporting against key performance indicators was currently on hold pending a review of appropriate measures.

The report advised that at the meeting of the Joint Committee held on 10 December 2021, a new one-year operating plan had been approved effective from 1 April 2022 and that the operating plan 2022/23 would form the basis of future committee reports updating on the organisation's progress.

<u>DECIDED</u>: That Scotland Excel's progress in delivering the commitments contained within the operating plan 2021/22 be noted.

4(a) Contract for Approval: Supply of Digital Publications and Services

There was submitted a report by the Chief Executive of Scotland Excel relative to the award of a second-generation renewal framework for the supply of digital publications and services for the period 1 August 2022 until 31 July 2025, with the option to extend for up to 12 months until 31 July 2026.

The framework would provide councils with a mechanism to procure a range of services including, but not limited to, e-books, e-audiobooks, e-magazines, e-comics and e-newsletters.

The report summarised the outcome of the procurement process for the framework which had been divided into five lots, as detailed in table 1 of the report.

The report advised that the forecast annual spend for participating councils and associate members, with contingency, was £1 million per annum, which equated to an estimated spend of £4 million over the maximum four-year term of the framework and Appendix 1 to the report detailed the participation, spend and savings summary of those councils and associate members participating in the framework.

Tender responses had been received from six suppliers and Appendix 2 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers had been carried out and Appendix 3 to the report confirmed the scoring achieved by each bidder.

Based on the evaluation undertaken, and in line with the advertised criteria and weightings set out in the report, it was recommended that a multi-supplier framework arrangement be awarded to six suppliers across the five lots, as outlined in Appendix 3 to the report.

Appendix 4 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class D in terms of risk and spend, as detailed in Appendix 5 to the report.

<u>DECIDED</u>: That the award of the multi-supplier framework for the supply of digital publications and services, as detailed in Appendix 3 to the report, be approved.

Sederunt

Councillor Kelly joined the meeting prior to consideration of the following item of business.

4(b) Contract for Approval: Supply and Delivery of Library Books and Textbooks

There was submitted a report by the Chief Executive of Scotland Excel relative to the award of a third-generation framework for the supply and delivery of library books and textbooks for the period 1 August 22 to 31 July 2025, with the option to extend for up to 12 months until 31 July 2026.

The framework would provide councils with a mechanism to procure a range of library books including, but not limited to, adult and children fiction and non-fiction books, reference books, foreign language books, audio books and large print books. Councils would also be able to procure a wide range of educational textbooks from various publishers.

The report summarised the outcome of the procurement process for the framework which had been divided into 19 lots, as detailed in table 1 of the report.

The report advised that the forecast annual spend for participating councils and associate members, with contingency, was £14 million per annum, which equated to an estimated spend of £56 million over the maximum four-year term of the framework and Appendix 1 to the report detailed the participation, spend and savings summary of those councils and associate members participating in the framework.

Tender responses had been received from 15 suppliers and Appendix 2 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers had been carried out and Appendix 3 to the report confirmed the scoring achieved by each bidder.

Based on the evaluation undertaken, and in line with the advertised criteria and weightings set out in the report, it was recommended that a multi-supplier framework arrangement be awarded to 15 suppliers across the 19 lots, as outlined in Appendix 3 to the report.

Appendix 4 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class D in terms of risk and spend, as detailed in Appendix 5 to the report.

<u>DECIDED</u>: That the award of the multi-supplier framework for the supply and delivery of library books and textbooks, as detailed in Appendix 3 to the report, be approved.

4(c) Contract for Approval: Electric Vehicle Charging Infrastructure

There was submitted a report by the Chief Executive of Scotland Excel relative to the award of a first-generation framework for electric vehicle charging infrastructure for a period of two years from the commencement date with an option to extend for up to two 12-month periods. It was noted that subject to approval and completion of a standstill period, the framework was intended to commence on 12 May 2022.

The framework would provide councils, participating members and other bodies with a mechanism to procure a range of works, products and services, including the supply, installation and maintenance of electric vehicle charging equipment and associated items for depots, fleets, on-street and off-street requirements. Also, it would provide a mechanism to develop and enhance electric vehicle charging infrastructure which was required across Scotland to facilitate the uptake of ultra-low emission vehicles. It would support the Scottish Government Climate Change Plans and would contribute to the 2045 net-zero emissions target.

The report summarised the outcome of the procurement process for the framework which had been divided into four lots, as detailed in table 1 of the report. It was noted that lots 1, 3 and 4 had been evaluated on a region-by-region basis and would be awarded on a regional basis and that six regions had been established, as detailed in the report.

The report advised that the forecast annual spend for participating councils and associate members, with contingency for any unprojected spend, was £20 million per annum, which equated to an estimated spend of £80 million over the maximum four-year term of the framework and Appendix 1 to the report detailed the participation, spend and savings summary of those councils and associate members participating in the framework.

Tender responses had been received from 42 suppliers and Appendix 2 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers had been carried out and Appendix 3 to the report confirmed the scoring achieved by each bidder in each lot and region.

Based on the evaluation undertaken, and in line with the advertised criteria and weightings set out in the report, it was recommended that a multi-supplier framework arrangement be awarded to 33 suppliers across the four lots, as outlined in Appendix 3 to the report. It was noted that this would be subject to confirmation, to Scotland Excel's satisfaction, that the recommended suppliers held insurance in accordance with the published tender requirements.

Appendix 4 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class B in terms of risk and spend, as detailed in Appendix 4 to the report.

<u>**DECIDED**</u>: That the award of the multi-supplier framework for electric vehicle charging infrastructure, as detailed in Appendix 3 to the report, be approved.

4(d) Contract for Approval: Supply and Delivery of Personal Protective Equipment (PPE) including Pandemic Recovery Items and Workwear

There was submitted a report by the Chief Executive of Scotland Excel relative to the award of a renewal framework for the supply and delivery of personal protective equipment (PPE) including pandemic recover items and workwear for the period 1 June 22 to 31 May 2025, with the option to extend for up to 12 months until 31 May 2026.

The framework would provide councils with a mechanism to procure a wide range of personal protective equipment (PPE), workwear and pandemic recovery items.

The report summarised the outcome of the procurement process for the framework which had been divided into nine lots, as detailed in table 1 of the report. It was noted that lots 1 to 7 had been evaluated on a basket of goods approach with each bidder required to meet a minimum threshold of items in order to return a compliant tender bid; lot 8 had a particular focus on pandemic recovery items and had been evaluated on a line-by-line basis; and lot 9 was intended to be a one-stop-shop for councils who wished to consolidate their spend.

The report advised that historic spend data suggested a forecast framework spend of £10 million per annum and that the framework had been advertised with a value of up to £15 million per annum.

Tender responses had been received from 46 suppliers and Appendix 1 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers had been carried out and Appendix 2 to the report confirmed the scoring achieved by each bidder. In the case of lot 9, this appendix detailed the placing achieved.

Based on the evaluation undertaken, and in line with the advertised criteria and weightings set out in the report, it was recommended that a multi-supplier framework arrangement be awarded to 44 suppliers across the nine lots, as outlined in Appendix 2 to the report.

Appendix 3 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class A in terms of risk and spend, as detailed in Appendix 4 to the report.

<u>DECIDED</u>: That the award of the multi-supplier framework for the supply and delivery of personal protective equipment (PPE) including pandemic recovery items and workwear, as detailed in Appendix 2 to the report, be approved.

5 Employee Supporting Attendance Report

There was submitted a report by the Chief Executive of Scotland Excel highlighting the absence rate in the organisation and the support mechanisms implemented to support staff members.

The report advised of the absence levels for the period ending 31 March 2022 and provided a breakdown of the current month, the last six months and 12 months absence figures, together with an Illustration of 12 months in days and the last 12 months in percentages.

The report noted that the rate of absence across the organisation had generally been maintained at or below the 4% target, with the exception of April 2021, where the absence rate rose to 4.2% due to long-term absences. The absence rate reduced steadily throughout 2021/22 to a low of 0.4% in February 2022. The rise in COVID-19 infections throughout the general population had been reflected in the organisation, which, together with some longer-terms absences, resulted in a spike in the percentage rate to 3.1%. The rolling six months and 12 months average absence rates had been maintained at or below 3.1%.

It was noted that, in addition to supporting members of staff absent through ill health, Scotland Excel continued to implement positive early intervention practices including working with occupational health and other support services to maintain employee attendance and to support members of staff who might be experiencing difficulties whilst remaining at work. Scotland Excel continued to support a range of interventions for staff including occupational health referral, confidential counselling services and Cognitive Behavioural Therapy and issued wellbeing emails with further information on health initiatives which could be accessed independently by all staff.

The report intimated that Scotland Excel recognised that positive mental health amongst staff members was an area that should be actively supported and encouraged and had 15 staff from across all operational areas and grades who had trained as accredited Mental Health First Aiders. A Mental Health at Work Commitment Action Plan had also been implemented and this was recognised as a comprehensive tool for adopting best practice in promoting and maintaining positive mental health within the organisation.

DECIDED: That the content of the report be noted.

6(a) Request for Associate Membership: Scottish Enterprise

There was submitted a report by the Chief Executive of Scotland Excel advising that Scottish Enterprise had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

<u>**DECIDED**</u>: That the application by Scottish Enterprise to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

6(b) Request for Associate Membership: Scottish Natural Heritage

There was submitted a report by the Chief Executive of Scotland Excel advising that Scottish Natural Heritage had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

<u>DECIDED</u>: That the application by Scottish Natural Heritage to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

6(c) Request for Associate Membership: Shire Housing Association Limited

There was submitted a report by the Chief Executive of Scotland Excel advising that Shire Housing Association Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

<u>DECIDED</u>: That the application by Shire Housing Association Limited to become an associate member of Scotland Excel, with an annual membership fee of £1,440, be approved subject to completion and signing of the agreement documentation.

6(d) Request for Associate Membership: The Skills Development Scotland Company Limited

There was submitted a report by the Chief Executive of Scotland Excel advising that The Skills Development Scotland Company Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

<u>**DECIDED**</u>: That the application by The Skills Development Scotland Company Limited to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

6(e) Request for Associate Membership: MYtown MYcommunity Limited

There was submitted a report by the Chief Executive of Scotland Excel advising that MYtown MYcommunity Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

<u>DECIDED</u>: That the application by MYtown MYcommunity Limited to become an associate member of Scotland Excel, with an annual membership fee of £500, be approved subject to completion and signing of the agreement documentation.

Declaration of Interest

Councillor Craik having previously declared an interest in the following item of business left the meeting and took no part in the discussion or voting thereon.

6(f) Request for Associate Membership: Fife Resource Solutions LLP

There was submitted a report by the Chief Executive of Scotland Excel advising that Fife Resource Solutions LLP had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

<u>**DECIDED**</u>: That the application by Fife Resource Solutions LLP to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

7 Date of Next Meeting

<u>**DECIDED**</u>: That the next meeting of the Executive Sub-committee be held immediately following the meeting of the Joint Committee on 17 June 2022.

Page 12 of 128



Agenda Item: 2

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Joint Report by: The Treasurer and the Chief Executive

Revenue Budget Monitoring

1. Summary

1.1 Scotland Excel undertakes budget management and monitoring throughout the year and works closely with its treasurer, within Renfrewshire Council, to ensure appropriate governance, transparency and reporting is applied to all financial matters.

2. Recommendations

2.1 It is recommended that members note the report.

3. Background

3.1 Scotland Excel operates a "Core" and "Project" budget methodology. *Core* budgeting represents the primary activities of Scotland Excel which were traditionally wholly funded through member requisition.

At the June 2018 Joint Committee, members approved a Funding Model proposal whereby Scotland Excel generates income through a number of additional income streams. The five income streams approved were:

- 1. Consultancy Services
- 2. New Build Housing
- 3. Learning and development
- 4. Rebates
- 5. Associate Membership Expansion

Financial reporting for these income streams is reported under **Project** budget reporting. Project Reserves are ring-fenced reserves for on-going project delivery.

4. Financial Period 2021/22

- 4.1 At the end of financial year 2021/22, Scotland Excel recorded a small operating deficit of £1k in its Core activities.
- 4.2 Appendix 1 provides a report of the revenue budget monitoring statement for the period and includes a summary of movement in the Revenue Reserve, as well as a glossary of terms.
- 4.3 Significant variations to budget are set out below:

Employee Costs - £40k (overspend)

This variance reflects lower than anticipated staff turnover during the year coupled with the phased introduction of the revised staffing structure within Scotland Excel previously approved.

Transport Costs - £20k (underspend)

This variance reflects lower than anticipated expenditure on travel resulting from continuing home working during the Covid-19 pandemic.

Supplies and Services - £39k (underspend)

This variance reflects lower than anticipated spend on various budget headings such as conferences, stationery and telephony resulting from continuing home working during the Covid-19 pandemic.

Support Costs - £6k (overspend)

This variance reflects the increasing costs for Professional Indemnity Insurance as a result of an increasing contract portfolio and associated value.

4.4 Both Core and Projects budgets are managed closely throughout the year with monitoring reports presented to the Executive Sub Committee every 2 months.

5. Financial Period 2022/23

- 5.1 The operating budget for 2022/23 for Scotland Excel was approved by the Joint Committee in December 2021 along with a 3% increase to council requisition figures. A summary of the approved 2022/23 operating budget is given in Appendix 2 of this report.
- 5.2 The key assumptions used in developing these projections are outlined below.
 - **Employee Costs** This estimate includes projected salary costs for the Scotland Excel Team including employer on-costs and training costs. In line with normal practice within local authority staffing budgets, a turnover

- reduction of 5% has been included within the figures along with an estimated provision in respect of a cost-of-living increase in salaries for 2022/23.
- **Property Costs** This estimate includes items such as rent and factoring charges for the Scotland Excel offices within Renfrewshire House, Paisley.
- Transport Costs This estimate reflects anticipated travel costs for Scotland Excel during 2022/23 and post pandemic.
- Supplies and Services This estimate includes a range of sundry budget items including ICT equipment and licences, Marketing and Communications and Audit services.
- **Transfer Payments** This estimate is in respect of Apprenticeship Levy which is payable on all salaries being paid.
- **Support Costs** This estimate is in respect of Corporate Insurances and the organisations Service Level Agreement with Renfrewshire Council for access to and delivery of a range of services.
- Council Requisitions This is the agreed total requisition figure for all 32 Scottish local authorities as approved by the Joint Committee in December 2022.
- Associate Income This is the target income figure anticipated to be received from Associate members of Scotland Excel.
- Income from Projects This is the target income figure for 3, non-requisition funding streams for Scotland Excel namely, Consultancy (£211k), New Build Framework (£45k) and the Scotland Excel Academy (£30k).
- Rebates This is the target income figure for Framework Rebates based on historical and anticipated spend through eligible contracts.



Projected Full Year Variance (Adverse) / Favourable £000s

-40

20 39

12

-21

-13

REVENUE BUDGET MONITORING STATEMENT 2021/22 1 April 2021 to 31 March 2022

Core Operations	Budget as at Period 11	Ye
£000s	£000s	
Employee Costs	3,652	
Property Costs	216	
Transport Costs	20	
Supplies and Services	292	
Transfer Payments	14	
Support Costs	266	
Gross Expenditure	4,460	
Council Requisitions	-3,770	
Associate Income	-180	
Income from Projects	-297	
Rebates	-213	
Gross Income	-4,460	
Drawdown from Reserves	0	

Year to Date Actual	Projected Full Year Actual
£000s	£000s
3,692	3,692
217	217
0	0
253	253
14	14
272	272
4,448	4,448
-3,770	-3,770
-187	-187
-276	-276
-214	-214
-4,447	-4,447
1	1
1	

Prior Period Projection	Movement in Projection Adverse / (Favourable)
£000s	£000s
3,630	62
216	1
1	-1
305	-52
14	0
272	0
4,438	10
-3,770	0
-179	-8
-276	0
-213	-1
-4,438	-9
0	1

Summary of in-year Movement in Reserves	£000s
Opening Revenue Reserve at 1 April 2021	249
Budgeted Draw on Reserves	0
Projected Year-end variance	-1
Closing Revenue Reserve at 31 March 2022	248
% of Operating Income	5.6%

Glossary

Employee Costs: Includes direct employee costs such as salary costs, overtime and indirect employee costs such as training, recruitment advertising

Property Costs: Includes expenses directly related to the running of premises and land, eg rates, rents and leases, utilities, contract cleaning

Transport Costs: Includes all costs associated with the provision, hire or use of transport, including travelling allowances, taxi and car hire costs and staff mileage

Supplies and Services: Includes all supplies and service expenses, such as ICT costs, and administrative costs such as stationery, postages, printing and advertising

Transfer Payments: Includes costs of payments for which no good or services are received in return e.g. Apprenticeship Levy

Support Costs: Includes central support charges e.g. Renfrewshire Council SLA and telephony recharges ('Administration Costs' in approved budget)

Scotland Excel Operating Budget 2022/23

Scotland Excel - Core Ope	erating Budget 2022/23
Core Operations	2022/23 Approved Budget
£000s	£000s
Employee Costs	4,096
Property Costs	217
Transport Costs	20
Supplies and Services	311
Transfer Payments	16
Support Costs	272
Gross Expenditure	4,932
Council Requisitions	-3,883
Associate Income	-220
Income from Projects	-286
Rebates	-543
Gross Income	-4,932
Drawdown from Reserves	0
Scotland Excel - Proje	cts Budget 2022/23
Core Operations	2022/23 Projects Budget
£000s	£000s
Employee Costs	1,416
Transport Costs	4
Supplies and Services	10
Transfer Payments	5
Third Party Payments	501
Gross Expenditure	1,936
Income from Projects	-2,111
Gross Income	-2,111
Projects Deficit/(Surplus)	-175
Transfer to Core	286
Transfer from Reserves	111

Page 18 of 128



Agenda Item: 3

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Report by: Chief Auditor

Internal Audit Annual Report 2021/22

1. Summary

- 1.1 The Public Sector Internal Audit Standards require the Chief Auditor to prepare a report, at least annually, to senior management and the Committee on the internal audit activity's purpose, authority, and responsibility, as well as performance relative to its plan.
- 1.2 The annual report must also provide an annual audit opinion on the overall adequacy and effectiveness of Scotland Excel's internal control environment.
- 1.3 The Annual Report for Scotland Excel is attached at Appendix 1 and outlines the role of Internal Audit, the performance of the Internal Audit Team, the main findings from the internal audit work undertaken in 2021/22 and contains an audit assurance statement.

2. Recommendations

2.1 Members are invited to consider and note the contents of the Annual Report.

D 00 1400
Page 20 of 128

Scotland Excel Internal Audit Annual Report 2021-2022

Renfrewshire Council Internal Audit

June 2022

Scotland Excel

Internal Audit Annual Report 2021/2022

Contents

		Page
1.	Introduction	1
2.	Responsibilities of Management and Internal Audit	2
3.	Internal Audit Activity during 2021/22	2
4.	Review of Internal Audit Performance	3
5.	Planned Audit Work for 2022/23	4
6.	Audit Assurance Statement	4

Scotland Excel

Internal Audit Annual Report

1 April 2021 – 31 March 2022

1. Introduction

- 1.1 As host Authority, Renfrewshire Council provides an internal audit service to Scotland Excel. This includes:
 - The compilation of an annual audit plan following consideration and evaluation of those areas of greatest risk in the organisation's operation, and consultation with the Chief Executive;
 - Delivery of the planned audit assignments;
 - Follow up of previous audit recommendations;
 - Provision of any ongoing advice and support on audit and risk management related matters;
 - Provision of an Annual Report and Assurance Statement, and presentation to elected members of Scotland Excel.
- 1.2 The Service operates in accordance with the Public Sector Internal Audit Standards (PSIAS) which defines Internal Audit's role as:
 - ".....an independent, objective assurance and consulting activity designed to add value and improve an organisation's operations. It helps an organisation accomplish its objectives by bringing a systematic, disciplined approach to evaluate and improve the effectiveness of risk management, control and governance processes."
- 1.3 In line with the Standards, the purpose of this Annual Report is to report on:
 - The status/outcome of the planned Internal Audit reviews 2021/22 relating to Scotland Excel;
 - The outcome of Internal Audit reviews of supporting Renfrewshire Council corporate systems;
 - Internal audit performance;
 - Planned audit work for 2021/22;
 - The annual assurance statement which provides an opinion on the overall adequacy and effectiveness of the organisation's internal control environment.

2. Responsibilities of Management and Internal Audit

- 2.1 It is the responsibility of management to ensure that for the areas under their control there is an adequate and effective system of internal control which facilitates the effective exercise of the organisation's functions and which includes arrangements for the management of risk.
- 2.2 Internal Audit is not a substitute for effective control exercised by management as part of their responsibilities. Internal Audit's role is to independently assess the adequacy of the risk management, internal controls and governance arrangements put in place by management and to undertake sufficient work to evaluate and conclude on the adequacy of those controls for the period under review.

3. Internal Audit Activity during 2021/2022

- 3.1 One specific engagement on the arrangements for developing workforce planning is nearing completion and will be reported to management as soon as possible.
- 3.2 The Annual Report for 2020/2021 was submitted to the Executive Subcommittee on 18 June 2021.
- 3.3 The implementation rate of audit recommendations is a measure of operational culture and effectiveness. During 2021/22, there were no outstanding internal audit recommendations which required to be followed up.
- 3.4 Internal Audit also carried out reviews of the main corporate systems operating within Renfrewshire Council which support Scotland Excel's activity. The main findings in relation to these are summarised in Table 2 below and Renfrewshire Council management have agreed to implement the audit recommendations made in relation to each review:

Table 2

Audit Area	Conclusion
Payroll - Overpayments	Reasonable Assurance
	 Although there is a Salary Adjustment Policy in place, recovery action does not always strictly comply with the policy and recommendations were made to strengthen controls in this area. There are satisfactory arrangements in place to ensure that employees and managers are aware of their responsibilities in relation to payroll processing and salary overpayments. The introduction of monthly

	overpayment reports to services to inform them of employee overpayments has enabled services to address any issues that may lead to further overpayments. A dedicated team within the Council has been established to concentrate on overpayment recoveries.
Supporting Attendance	Reasonable Assurance
	The audit review identified that, the level of sickness absence monitoring in place was found to be adequate and that management are provided with adequate information to ensure that the supporting attendance policy is being followed.
Budgetary Controls	Substantial Assurance
	 The audit identified that there were clear budgetary control roles and responsibilities for accounting staff and budget holders. Budget holders get the information they need from accounting staff. The main findings from the review were in relation to having formal procedures i.e. an updated Budget Holders Manual and council specific budget monitoring procedures for accountants.

4. Review of Internal Audit Performance

4.1 Internal Audit produces regular reports on its performance during the year to the Renfrewshire Council, Audit, Risk and Scrutiny Board, against a range of measures set annually by the Director of Finance and Resources. These targets are set for all internal audit engagements and include Renfrewshire Council and other associated bodies, for which the team provides internal audit services. Table 3 shows the actual performance against targeted performance for the year.

Table 3

Internal Audit Performance 2021/22

Performance measure	Target 2021/22	Actual 2021/22
% of audit assignments	95%	98.4%
completed by target date		

% of audit assignments completed	95%	96.8%
within time budget		
% completion of audit plan for the	95%	92.1%
year*		

this measures the completion percentage as at 31 March. 100% of the plan is ultimately delivered through the finalisation of the outstanding elements in the new financial year.

- 4.2 The percentage completion of the revised audit plan is slightly below the target set for the year. This was due, in the main, to a higher than anticipated level of unplanned absence. The actual performance for the year for the two other indicators, is above the target performance level.
- 4.3 The Chief Auditor is required to develop and maintain a quality assurance and improvement programme that covers all aspects of internal audit including conformance with the PSIAS. The review did not identify any areas of non-conformance that require to be addressed.

4.4 External Audit

External Audit's review of the internal audit service concluded that overall the service operates in accordance with the PSIAS.

4.5 Risk Management

The internal audit service through the Risk Manager, provides advice and support to Scotland Excel officers, as required.

5. Planned Audit Work for 2022/23

- 5.1 Following a risk-based assessment of the activities of Scotland Excel and consultation with the Chief Executive, the following internal audit work has been agreed for 2022/23:
 - A review of contract monitoring;
 - Follow up of previous audit work;
 - Ad-hoc internal audit and risk management advice.

6. Audit Assurance Statement

- 6.1 Internal Audit has performed its work in accordance with the role defined in paragraph 1.2. The audit work performed and completed has been reported to the Chief Executive, and to the Executive Sub Committee in this annual report. Where areas for improvement in internal control have been identified appropriate recommendations have been made and accepted for action by management.
- 6.2 In view of the continued challenges common to all public bodies, there will be a requirement for the council and the bodies for which it is host authority to exercise very close scrutiny over revenue spending over financial

management and compliance with overarching governance arrangements, and this will continue to receive due internal audit attention.

- 6.3 It is not feasible for the system of internal control to be without any weakness. It is important to balance the risks involved in accepting systems limitations with the consequences if a problem emerges. Internal Audit recognises this and assesses this in its reporting mechanism.
- 6.4 The audit plan is always intended to be flexible and contingency time was utilised to undertake additional work on areas of emerging risk. Additionally, the gross operational internal audit days were reduced by 14% overall due to unplanned absence and no audit engagements were outsourced as was planned due to the pandemic. In this context, it is considered that reasonable assurance can be placed upon the adequacy and effectiveness of the Scotland Excel's internal control, risk management and governance arrangements, as evidenced by:-
 - The results of the audit work in 2021/22 in relation to the corporate systems which supported Scotland Excel's activities.
 - Management action in response to audit recommendations.
 - Management self assessment of internal control, risk management and governance arrangements.
 - The regular review and updating of the Local Code of Corporate Governance by the Council in accordance with the Chartered Institute of Public Finance and Accountancy and Society of Local Authority Chief Executives framework for corporate governance requirements, and of the corporate governance arrangements within Scotland Excel.

Signed.

Asst Chief Auditor

Date 17 June 2022

Page 28 of 128

Agenda Item: 4 (a)

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Report by:

Chief Executive of Scotland Excel

Tender: Repair and Maintenance of Catering Equipment

Schedule: 1921

Period: 7 May 2022 until 30 April 2025 with 1 x 12-month extension option

until 30 April 2026 (effective date 1st July 2022)

1. Introduction and Background

The current framework for Repair and Maintenance of Catering Equipment expired on 6 May 2022. This proposed renewal framework was advertised for the period of 7 May 2022 until 30 April 2025 with 1 x 12-month extension option until 30 April 2026, with an effective date 1 July 2022. Subject to approval and completion of a standstill period, the framework will take effect on a date to be confirmed to suppliers, intended to be on or around 01/07/2022

This framework will provide councils and associate members with a mechanism to procure repair and maintenance services for commercial gas, electrical and refrigeration catering equipment.

This report summarises the outcome of the procurement process for this national framework arrangement and presents recommendations for award.

2. Scope, Participation and Spend

As part of the strategy development, the commercial user intelligence group steering group (CUIG-SG) endorsed the inclusion of 3 lots as summarised in Table 1.

Table 1: Lotting Structure

Lot Number	Lot Name
1	Repair and Maintenance of Gas Catering Equipment
2	Repair and Maintenance of Electrical Catering Equipment
3	Repair and Maintenance of Refrigeration Equipment

The lotting structure recognises the importance of councils being able to procure the repair and maintenance of commercial catering equipment whilst allowing access for a range of suppliers to bid.

As detailed in Appendix 1, 28 councils and Tayside Contracts have confirmed their intention to participate in this framework and all 32 councils were included in the advertised contract notice.

The framework was advertised at a total value of £1.5 million per annum, which equates to an estimated spend of £6 million over the maximum 4-year term of the framework. This advertised spend allows for increased participation from councils and associate members not currently utilising the framework. It also allows for increased spend due to additional requirements as a result of:

- The Scottish Government's pledge to increase the annual provision of free early learning and childcare provision to 1140 hours by 2022
 - The roll out of universal free school meals for Primary 4 to 7

3. Procurement Process

A Prior Information Notice (PIN) was published in relation to this framework on 18 October 2021 which resulted in expressions of interest from 19 companies. Several supplier engagement meetings were held to understand the current marketplace, inform the supply base of Scotland Excel's intentions and to generate interest from tenderers including Small to Medium Enterprises (SME's).

The Contract Notice was published via the Find a Tender and Public Contracts Scotland (PCS) portal on 22 February 2022, with the tender documentation being immediately available via the Public Contracts Scotland Tender (PCS-T) system. The tender exercise was conducted and concluded in accordance with the legal guidelines and procedures currently in place.

As this tender was developed by the Operational Supplies and Services team, the commercial user intelligence group steering group (CUIG-SG) have endorsed a 'fast-tracked' approach to opportunities meaning a more flexible approach to stakeholder engagement was taken. As a matter of best practice and to ensure that the framework aligned with the councils' requirements, a programme of consultation was conducted to understand current purchasing practices and future requirements that could be covered by this framework. This information was used to generate the specifications and selection/award criteria.

Scotland Excel has taken cognisance of the current situation relative to the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for councils to to procure repair and maintenance services for commercial gas, electrical and refrigeration catering equipment.

Scotland Excel has determined to proceed with the tender exercise to establish the above framework Scotland Excel has carefully monitored the situation throughout the period of the tender exercise and determined it was appropriate to undertake this renewal tender exercise and recommend the establishment of this framework.

The procurement exercise followed an open tender procedure to encourage maximum competition and participation. All suppliers were evaluated against the advertised selection criteria using the Single Procurement Document (SPD), and the stated award criteria for each lot of:

o Technical 20%

o Commercial 80%

Within the technical section, suppliers were required to evidence their knowledge and experience by responding to a series of technical areas which are detailed within Table 2 below.

Table 2: Technical Scoring

Questions - Technical Section	Points
All LOTS	Available
Sustainability	6
Customer Service	6
Fair Work First	4
Community Benefits	4
Overall Score	20

The commercial section of the tender was worth 80 points. Points were awarded in the commercial section based on comparison of all offers received, whilst accounting for the tenderer's response to the commercial award criteria. Following a full evaluation of all compliant offers, scoring was completed in accordance with the published tender evaluation methodology, and a score was calculated for each tenderer.

4. Report on Offers Received

Offers were received from 10 tenderers, a summary of which is provided in Appendix 2 (List of Tenderers).

A summary of all offers received, and their SME status is provided in Appendix 2.

Following a full evaluation, scoring was completed, and Appendix 3 confirms the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the advertised criteria and weightings summarised above, it is recommended that a multi-supplier framework arrangement is awarded to 10 suppliers across the three lots as outlined in Appendix 3.

The recommended suppliers provide the choice, scope and range of products required by councils as well as representing best value. These suppliers also represent a mix of micro, small and medium organisations, with 10 of the recommended suppliers classified as SMEs.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise based on available historic spend information, the outcome of which is detailed in Appendix 1.

The projected average increase is 10%, which equates to an estimated total of approximately £83.000 per annum across all councils based on current forecast spend levels. Given the market movement forecast of 9.5% over the period of the current framework as demonstrated in figure 1, the impact through transition to the new framework is more tangible estimate at an increase of 0.5% or c£4,000 across all councils. Some of the reasons behind the market movement include surging energy prices - energy bills are the biggest contributor to inflation at present, as oil and gas prices remain at elevated levels. Fuel prices are also surging, with average petrol prices increasing by approximately 29% between April 2021 and April 2022.

Indexation Report - Repair of Catering Machines



			EXCEL		
chedule No:	2117	Index	Туре	Index Weighting (%)	
ontract Title:	Repair and Maintenance of Catering Machines	Consumer Price Index	Standard	100	
ntract Manager:	June Baxter				
art Date:	16/02/2018				
	-	Market Index Contract Index			
112		Warket index Contract index			
110					
108					
106 ×					
104					
102					
100					
98					
96					
94					
				Α Α	
OHELEDE OHELED	ING DE THE THE STREET STREET STREET STREET STREET STREET STREET STREET	LIES GIRGLES GUALES GUELES GUELES GUELES GUELES GUELES GUELES	at different different different different different	AL AIRIAI A	
02 02 0	2, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,		on on on on on	0,	
		Month			

Produced by Scotland Excel - 19/05/2022

The Contract Index tracks the general movement in contract prices and not the actual contract price paid. The Market Index tracks the general market movement against a weighted basket of relevant indices and not the current index levels. This report should be used as a guide only.

Price Stability

Price Stability was not scored for this tender due to ongoing market uncertainty at the time of tendering. However, a 12-month price stability clause was included and all suppliers have agreed to this.

Subsequent pricing will then be held for a 12-month period with any price variance request within these windows being considered in accordance with the defined Scotland Excel process. All requests will be evaluated against market indices, pricing, fuel, and packaging costs.

Sustainable Procurement Benefits

Within the technical section of the tender, Scotland Excel included a number of sustainability related method statements, including:

- Reduction of single use plastics
- Take-Back Policy (Re-use)
- Products Sourced (Ethically, Sustainability and Environmental)
- Environmental Practices

Responses received highlight various approaches to reducing single use plastics in packaging, carbon offsetting and tracking and switching to electric vehicles.

Scotland Excel will continue to monitor any changes in legislation that may affect the framework during its lifetime and will work with successful suppliers and councils to implement these.

Community Benefits

Suppliers were asked to commit to the delivery of community benefit initiatives, against pre-agreed spend thresholds outlined within the community benefits method statement. These aim to be reflective of the National Indicators outlined within the Scottish Government's National Performance framework, and their underlying vision and goals. Councils will accrue 'community benefit points' based on their level of spend with a supplier. These 'points' correlate to a negotiable benefit that the council can elect to receive at any given point throughout the lifetime of the framework. Of the 10 recommended suppliers, 9 have committed to delivering these benefits. Scotland Excel will continue to engage with all appointed suppliers to drive maximum adoption and delivery of community benefits where appropriate.

Within the community benefit tender documentation, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of these are:

- Fundraising event for external charities / initiatives within the council
- Work placements to school students from councils
- Support local food banks and community pantry initiatives
- Support holiday hunger programmes
- Sponsorship of sports team or community event within the council to the value of £500
- Recruit a modern (or other approved) apprentice from within the council area
- Recruit one person from within the council area

Scotland Excel will monitor delivery of these commitments during the lifetime of the framework, and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a 6 monthly period basis.

Fair Work First including Real Living Wage

Scotland Excel recognises the importance of fair work practices in the delivery of effective public services. Within the technical section of the tender, one of the method statements assessed tenderers on areas such as how they will commit to fair work practices. These include payment of the Real Living Wage, a fair pay policy, improving wider diversity of staff and avoiding exploitative employment practices, such as no inappropriate use of zero hours contracts. All 10 recommended suppliers have confirmed that they pay their staff the Real Living Wage; furthermore, 3 are currently accredited Real Living Wage employers, 6 pay the Real Living Wage to all employees but are not accredited and 1 is committed to gaining accreditation over the initial 2 year period of the framework.

Appendix 4 shows a breakdown of responses received from Tenderers on their approach to fair work practices and their position on the payment of the Real Living Wage.

Scotland Excel will continue to monitor Fair Work Practices including further uptake by suppliers committing to paying staff the Real Living Wage, through contract and supplier management activity

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be invited to a contract mobilisation meeting to outline the operation of the framework. This will include roles and responsibilities, management information requirements and community benefits reporting. Suppliers and participating councils will be issued with a mobilisation pack containing all required details which will enable them to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a category D framework. As such, a contract management plan is to be developed and agreed with Contract Steering Group (CSG), whilst monitoring management information and community benefits associated with this framework. A summary of contract and supplier management classifications can be found in Appendix 5.

Supplier performance will be monitored by the contract supplier management process where surveys will be issued to councils for feedback on elements of the framework such as quality and service. This feedback will form the basis of contract management meetings with suppliers, who will be able to review the feedback and if required initiate an improvement programme.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This is the second-generation framework for the Repair & Maintenance of Catering Equipment which aims to maximise collaboration, consolidate demand, and deliver best value. A range of benefits can be reported in relation to price stability, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation detailed in Section 5 (Recommendations) of the report, to award this framework to the suppliers detailed within Appendix 3 (Scoring and Recommendations).



Appendix 1 Council Participation, Spend and Savings

Member Name	Participate in New Framework	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation %	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calcluation
Aberdeen City Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£O	Benchmark against current contract
Aberdeenshire Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£O	Benchmark against current contract
Angus Council	Yes	01-Apr-22	£86,763	Council Provided	9.5%	-10%	-£8,676	Benchmark against current contract
Argyll & Bute Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
City of Edinburgh Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
Clackmannanshire Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
Comhairle nan Eilean Siar	No	01-Apr-22	£O	MI	9.5%	-10%	£O	Benchmark against current contract
Dumfries & Galloway Council	Yes	01-Apr-22	£0	MI	9.5%	-10%		Benchmark against current contract
Dundee City Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
East Ayrshire Council	Yes	01-Apr-22	£O	Council Provided	9.5%	-10%	£0	Benchmark against current contract
East Dunbartonshire Council	Yes	01-Apr-22	£83,481	Council Provided	9.5%	-10%		Benchmark against current contract
East Lothian Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
East Renfrewshire Council	Yes	01-Apr-22	£21,786	Council Provided	9.5%	-10%	-£2,179	Benchmark against current contract
Falkirk Council	Yes	01-Apr-22	£208,000	Council Provided	9.5%	-10%		Benchmark against current contract
Fife Council	Yes	01-Apr-22	£128,725	MI	9.5%	-10%		Benchmark against current contract
Glasgow City Council	Yes	01-Apr-22	£0	MI	9.5%	-10%		Benchmark against current contract
Highland Council Inverclyde Council	No Yes	01-Apr-22 01-Apr-22	£0 £0	MI MI	9.5% 9.5%	-10% -10%		Benchmark against current contract Benchmark against current contract
Midlothian Council	Yes	01-Apr-22	£0	MI	9.5%	-10%		Benchmark against current contract
Moray Council	Yes	01-Apr-22	£O	MI	9.5%	-10%		Benchmark against current contract
North Ayrshire Council	Yes	01-Apr-22	£36,703	MI	9.5%	-10%		Benchmark against current contract
North Lanarkshire Council	Yes	01-Apr-22	£195,575	Council Provided	9.5%	-10%	-£19,558	Benchmark against current contract
Orkney Islands Council	No	01-Apr-22	£O	MI	9.5%	-10%	£O	Benchmark against current contract
Perth & Kinross Council	Yes	01-Apr-22	£O	MI	9.5%	-10%		Benchmark against current contract
Renfrewshire Council	Yes	01-Apr-22	£14,621	MI	9.5%	-10%	-£1,462	Benchmark against current contract
Scottish Borders Council	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
Shetland Islands Council	No	01-Apr-22	£0	MI	9.5%	-10%	£0	Benchmark against current contract
South Ayrshire Council	Yes	01-Apr-22	£10,531	MI	9.5%	-10%	-£1,053	Benchmark against current contract
South Lanarkshire Council	Yes	01-Apr-22	£48,016	MI	9.5%	-10%	-£4,802	Benchmark against current contract
Stirling Council	Yes	01-Apr-22	£0	MI	9.5%	-10%		Benchmark against current contract
Tayside Contracts	Yes	01-Apr-22	£O	MI	9.5%	-10%	£0	Benchmark against current contract
West Dunbartonshire Council	Yes	01-Apr-22	£O	MI	9.5%	-10%		Benchmark against current contract
West Lothian Council	Yes	01-Apr-22	£0	MI	9.5%	-10%		Benchmark against current contract
TOTAL		ĺ	£834,201	1	1		-£83,420	

Appendix 2 - List of Tenderers with SME Status

Name of Tenderers	SME Status	Location	Lots Tendered	Lots Awarded
Scott Pollock t/a A1 Repairs	Small	Hamilton	1,2 and 3	1,2 and 3
C & M Environmental Limited.	Small	Glasgow	3	3
Catering Supplies & Repairs Company Limited	Small	Falkirk	1,2 and 3	1,2 and 3
CLR Service and Sales Ltd	Small	Aberdeen	1,2 and 3	1,2 and 3
Fast Fixx Catering Engineers Limited	Small	Glasgow	1,2 and 3	1,2 and 3
Fusion CLC Limited	Medium	Lincolnshire	1 and 2	1 and 2
ITW Limited	Medium	Surrey	1,2 and 3	1,2 and 3
Lovat's Catering Engineering Services Limited	Small	Kirkcaldy	1,2 and 3	1,2 and 3
Merchant City Refrigeration (Scotland) Ltd.	Micro	Glasgow	3	3
ScoMac Catering Equipment Limited	Medium	Staffordshire	1,2 and 3	1,2 and 3

Appendix 3 - Scoring and Recommendations

Lot 1 Repair & Maintenance of Gas Equipment					
	Awarded To				
Supplier	Score	Lot			
Fast Fixx Catering Engineers Limited	93.50	Yes			
CLR Service and Sales Ltd	69.36	Yes			
Catering Supplies & Repairs Company					
Limited	62.11	Yes			
Fusion CLC Limited	60.06	Yes			
Lovat's Catering Engineering Services Limited	55.51	Yes			
ITW Limited	50.94	Yes			
ScoMac Catering Equipment Limited	49.66	Yes			
Scott Pollock t/a A1 Repairs	42.27	Yes			

Lot 3 Repair and Maintenance of Refrigeration Equipment						
		Awarded To				
Supplier	Score	Lot				
Merchant City Refrigeration (Scotland) Ltd.	94.50	Yes				
Fast Fixx Catering Engineers Limited	88.17	Yes				
CLR Service and Sales Ltd	65.70	Yes				
Catering Supplies & Repairs Company						
Limited	58.87	Yes				
Lovat's Catering Engineering Services Limited	52.71	Yes				
ITW Limited	48.42	Yes				
ScoMac Catering Equipment Limited	41.17	Yes				
C & M Environmental Limited.	39.47	Yes				
Scott Pollock t/a A1 Repairs	37.59	Yes				

Lot 2 Repair and Maintenance of Electrical Equipment						
Supplier	Score	Lot				
Fast Fixx Catering Engineers Limted	93.50	Yes				
CLR Service and Sales Ltd	69.36	Yes				
Catering Supplies & Repairs Company						
Limited	62.11	Yes				
Fusion CLC Limited	60.06	Yes				
Lovat's Catering Engineering Services						
Limited	55.51	Yes				
ITW Limited	50.94	Yes				
ScoMac Catering Equipment Limited	49.66	Yes				
Scott Pollock t/a A1 Repairs	43.32	Yes				

Appendix 4 - List of Recommended Suppliers with Living Wage Status

Tenderers	Accredited	Currently Progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Real Living Wage to all employees but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
Scott Pollock t/a A1 Repairs				Yes		
C & M Environmental Limited.	Yes					
Catering Supplies & Repairs Company Limited				Yes		
CLR Service and Sales Ltd	Yes					
Fast Fixx Catering Engineers Limited	Yes					
Fusion CLC Limited				Yes		
ITW Limited				Yes		
Lovat's Catering Engineering Services Limited				Yes		
Merchant City Refrigeration (Scotland) Ltd.				Yes		
ScoMac Catering Equipment Limited			Yes			

Appendix 5 - Segmentation classifications

1921 Repair and Maintenance of Catering Equipment is classified as Class D.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Agenda Item: 4(b)

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Report by:

Chief Executive of Scotland Excel

Tender: Supply, Delivery, Installation and Maintenance of Water Coolers

and Associated Consumables

Schedule: 20/21

Period: 07 July 2022 – 06 July 2025 with the option to extend for a period

of up to 12 months until 06 July 2026

1. Introduction and Background

This recommendation is for the award of the second-generation renewal framework for the Supply, Delivery, Installation and Maintenance of Water Coolers and Associated Consumables.

This framework has been developed by the Operational Supplies and Services Team with a streamlined approach with key stakeholders, which has resulted in shorter procurement cycles and a more flexible approach to stakeholder engagement. This improves the outcomes for councils by reducing resource pressure, consolidating demand and provides new collaborative procurement opportunities.

This proposed renewal framework was advertised for the period from 07 July 2022 – 06 July 2025 with the option to extend for a period of up to 12 months until 06 July 2026.

This framework will provide stakeholders with a mechanism to purchase and rent a range of water coolers including free standing bottled water coolers and plumbed in water coolers. Councils and associate members can also procure the associated maintenance and sanitisation services.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the commercial user intelligence group steering group (CUIG-SG) endorsed the inclusion of three lots as summarised in Table 1.

Table 1: Lotting Structure

Lot Number	Description of sections	Estimated %age of Spend
Lot 1	Bottled Water Coolers and Associated Products (including installation)	42%
Lot 2	Plumbed-In Water Coolers (including installation)	42%
Lot 3	Sanitisation and Maintenance of Bottled and Plumbed-In Water Coolers	16%

The lotting structure recognises the importance of councils being able to purchase both bottled and plumbed in water coolers, as well as the rental of these units, where this is required. The structure also recognises that not all suppliers in the marketplace are able to provide all types of units.

As detailed in Appendix 1, 29 councils have confirmed their intention to participate in this framework, with all 32 councils included in the advertised contract notice.

The framework was advertised at a total value of £1 million per annum, which equates to an estimated spend of £4 million over the maximum 4-year term of the framework. This advertised spend allows for increased participation from councils and associate members not currently utilising the framework.

3. Procurement Process

A Prior Information Notice (PIN) was published on 28 October 2021 which resulted in expressions of interest from 16 companies. A number of supplier engagement meetings were held on the basis of Regulation 41 (Preliminary Market Consultation) of the Public Contracts (Scotland) Regulations 2015 to understand the current marketplace, inform the supply base of Scotland Excel's intentions and to generate interest from Small to Medium Sized Enterprises (SME's.)

Thereafter, the Contract Notice was published via the Find A Tender and Public Contracts Scotland (PCS) portal on 25 April 2022, with the tender documentation being immediately available via the Public Contracts Scotland Tender (PCS-T) system. The tender exercise was conducted and concluded in accordance with the law and procedures currently in force.

As the CUIG-SG endorsed a streamlined approach for this opportunity, a more flexible approach to stakeholder engagement was taken. As a matter of best

practice and to ensure that the framework aligned with council requirements, a programme of consultation was conducted to understand their service requirements, the technical aspects of these services and their current purchasing practices and the future requirements that could be covered by this framework. This information was used to generate the specifications and selection/award criteria.

Scotland Excel has taken cognisance of the current situation relative to the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for councils to obtain water coolers and associated consumables, Scotland Excel proceeded with the tender exercise to establish the above framework. Scotland Excel has carefully monitored the situation throughout the period of the tender exercise and determined it was appropriate to undertake this renewal tender exercise and recommend the establishment of this framework.

The procurement exercise followed an open tender procedure to encourage maximum competition and participation. All suppliers were evaluated against the advertised selection criteria using the Single Procurement Document (SPD), and the stated award criteria of:

Technical 20%

o Commercial 80%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to a series of technical areas which are detailed within table 2 below.

Table 2: Technical Section weighting

Description	Weighting
Fair Work First	4
Community Benefits	4
Sustainability, Stock Holding and Supply Chain	4
Customer Service, Complaint Handling & Innovation	8
Total score	20

Bidders were invited to submit a commercial offer on a lot by lot basis, confirming their ability to supply Council areas. Within the commercial section for lots 1 and 2, bidders were invited to offer for a basket of goods; for lot 3 bidders were invited to offer for a basket of services and maintenance elements.

The commercial section of the tender was worth 80 points.

4. Report on Offers Received

The tender document was downloaded by 13 organisations, with 7 tender responses received by the specified closing date and time. A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was completed. Appendix 3 confirms the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the advertised criteria and weightings summarised above, it is recommended that a multi-supplier framework arrangement is awarded to 6 suppliers across three lots as outlined in Appendix 3.

The 6 recommended suppliers offer best value and represent a mix of small, medium and large organisations. By taking an inclusive approach this will provide members with a greater offering.

The range of suppliers recommended provides coverage for all awarding framework lots and competitive options for all participating bodies as well as offering a degree of choice and capacity.

6. Benefits

Savings

Scotland Excel has conducted a benchmarking exercise comparing current costs against the costs submitted within the renewal tender. The result of this benchmarking is listed in Appendix 1. The projected average saving across all councils is 5%, which equates to an estimated total saving of approximately £56k per annum based on current forecast spend levels.

Price Stability

The framework applies 12 months fixed pricing to all lots. Thereafter, all requests for price increases will be evaluated according to the Terms and Conditions of the framework and require to be supported by documentary evidence.

Rebate

A rebate of 0.5% payable to Scotland Excel will be applied to framework spend above £100,000 (excluding the initial £100,000) and will be calculated based upon all framework spend with the supplier reported through management information returns.

Sustainability

Within the technical section of the tender, Scotland Excel included a number of sustainability related method statements, including:

- Waste reduction, stock holding and end of life processes
- Transportation
- Supply Chain

Responses highlight various approaches to reducing single use plastics in packaging, carbon offsetting and tracking and switching to electric vehicles. One of the recommended suppliers' current fleet of vehicles is 50% electric and is to grow to 60% by the end of 2022.

The nature of the products supplied under this framework will help buying authorities to be more sustainable by reducing reliance on single use plastic bottles. Suppliers recognise that we need to work urgently towards a world where plastic does not continue to pollute our environment. Plumbed-in water cooler solutions, may have the potential to drive up to 72% carbon footprint reduction and potentially eliminate the need for over 23 billion single use plastic bottles in the workspace every year. For locations where plumbed coolers are not viable, one supplier is able to offer bottled water coolers that use long life water cooler bottles which can be cleaned and used up to 50 times before being recycled.

Scotland Excel will continue to monitor any changes in legislation that may affect the framework during its lifetime and will work with successful suppliers and councils to implement these.

Community Benefits

Scotland Excel is committed to maximising community benefits delivery for our members. Suppliers were asked to commit to the delivery of community benefit initiatives, against pre-agreed spend thresholds outlined within the community benefits method statement. These aim to be reflective of the National Indicators outlined within the Scottish Government's National Performance framework, and their underlying vision and goals. Councils will accrue 'community benefit points' based on their level of spend with a supplier. These 'points' correlate to a negotiable benefit that the council can elect to receive at any given point throughout the lifetime of the framework. Of the recommended suppliers, all 6 have committed to delivering these benefits. Scotland Excel will continue to

engage with all appointed suppliers to drive maximum adoption and delivery of community benefits where appropriate

Within the published tender documents, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of these are:

- employability workshop or events in schools, college or community groups
- sponsorship of local sports teams and community events
- donations of products and vouchers
- recruitment of full-time employees

Scotland Excel will monitor delivery of these commitments during the lifetime of the framework, and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a 6 monthly basis

Fair Work First including the Real Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making. Within the technical section of the tender, bidders were assessed on their approach to fair work practices and payment of the Real Living Wage to their workforce. Of the 6 recommended bidders, all 6 pay the Real Living Wage and two of these are accredited, as detailed in Appendix 4 - List of Recommended Suppliers with Living Wage Status.

Scotland Excel will continue to monitor Fair Work First including the Real Living Wage status during contract and supplier management.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be offered a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefit commitments. Both suppliers and participating members will be issued with a mobilisation pack containing all required details to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as class D. As such, it will require annual supplier meetings and surveys, and annual user group reviews as appropriate. During the current market conditions Scotland Excel will continue to engage with suppliers on a regular basis to manage the response to the pandemic and ensure continuity of this essential service delivery for our members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This second-generation framework for the Supply, Delivery, Installation and Maintenance of Water Coolers and Associated Consumables continues to maximise collaboration, promote added value and deliver best value. A range of benefits can be reported in relation to savings, price stability, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement as detailed in Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation, Spend and Savings Summary Supply, Delivery, Installation and Maintenance of Water Coolers and Associated Consumables 20-21

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	07 July 2022	£73,836	Suppliers MI	10%	5%	£3,692	Benchmarked current framework
Aberdeenshire Council	Yes	07 July 2022	£80,605	Suppliers MI	10%	5%	£4,030	Benchmarked current framework
Angus Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Argyll & Bute Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
City of Edinburgh Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Clackmannanshire Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Comhairle nan Eilean Siar	No	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Dumfries & Galloway Council	Yes	07 July 2022	£45,423	Suppliers MI	10%	5%	£2,271	Benchmarked current framework
Dundee City Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
East Ayrshire Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
East Dunbartonshire Council	Yes	07 July 2022	£3,925	Suppliers MI	10%	5%	£196	Benchmarked current framework
East Lothian Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
East Renfrewshire Council	Yes	07 July 2022	£51,760	Suppliers MI	10%	5%	£2,588	Benchmarked current framework
Falkirk Council	Yes	07 July 2022	£55,714	Suppliers MI	10%	5%	£2,786	Benchmarked current framework
Fife Council	Yes	07 July 2022	£126,252	Suppliers MI	10%	5%	£6,313	Benchmarked current framework
Glasgow City Council	Yes	07 July 2022	£39,065	Suppliers MI	10%	5%	£1,953	Benchmarked current framework
Highland Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Inverclyde Council	Yes	07 July 2022	£32,478	Suppliers MI	10%	5%	£1,624	Benchmarked current framework
Midlothian Council	Yes	07 July 2022	£20,537	Suppliers MI	10%	5%	£1,027	Benchmarked current framework
Moray Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
North Ayrshire Council	Yes	07 July 2022	£81,197	Suppliers MI	10%	5%	£4,060	Benchmarked current framework
North Lanarkshire Council	Yes	07 July 2022	£47,362	Suppliers MI	10%	5%	£2,368	Benchmarked current framework
Orkney Islands Council	No	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Perth & Kinross Council	Yes	07 July 2022	£27,825	Suppliers MI	10%	5%	£1,391	Benchmarked current framework
Renfrewshire Council	Yes	07 July 2022	£123,644	Suppliers MI	10%	5%	£6,182	Benchmarked current framework
Scottish Borders Council	Yes	07 July 2022	£13,521	Suppliers MI	10%	5%	£676	Benchmarked current framework
Shetland Islands Council	No	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
South Ayrshire Council	Yes	07 July 2022	£54,455	Suppliers MI	10%	5%	£2,723	Benchmarked current framework
South Lanarkshire Council	Yes	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Stirling Council	Yes	07 July 2022	£3,780	Suppliers MI	10%	5%	£189	Benchmarked current framework
West Dunbartonshire Council	Yes	07 July 2022	£21,927	Suppliers MI	10%	5%	£1,096	Benchmarked current framework
West Lothian Council	Yes	07 July 2022	£29,608	Suppliers MI	10%	5%	£1,480	Benchmarked current framework
Tayside Contracts	No	07 July 2022	£0	Suppliers MI	10%	5%	£0	Benchmarked current framework
Totals		,	£932,914	• • •		5.0%	£46,646	
Associate Members	Yes	07 July 2022	£188,317	Suppliers MI	10%	5%	£9,416	Benchmarked current framework
Totals			£1,121,231			5.0%	£56,062	

Appendix 2 – Summary of Offers Received

Name of Tenderer	SME Status	Location	Lot(s) Tendered	Lot(s) Awarded
Aquaid Franchising Limited	Medium	Blantyre	1,2,3	1,2,3
Brita Vivreau Limited	Small	Uxbridge	2,3	N/A
Eden Springs UK Limited	Medium	Blantyre	1,2,3	1,2,3
Excel Vending Limited	Small	East Kilbride	2,3	2,3
Total Refreshment Solutions Limited	Micro	Penicuik	1,2,3	1,2,3
Waterlogic GB Limited	Large	Wolverhampton	1,2,3	1,2,3
Zip Heaters (UK) Ltd	Medium	Norfolk	1,2,3	1

Appendix 3 - Scoring and Recommendations

Lot 1 - Bottled Water Coolers and		
Associated Products (including	Total	Recommended for
installation)	Score	Award
Eden Springs UK Limited	96.50	Yes
Waterlogic GB Limited	94.38	Yes
Zip Heaters (UK) Ltd	81.49	Yes
Aquaid Franchising Limited	80.57	Yes
Total Refreshment Solutions Limited	63.01	Yes

Lot 2 Plumbed-In Water Coolers	Total	Recommended for
(including installation)	Score	Award
Waterlogic GB Limited	97.50	Yes
Eden Springs UK Limited	63.68	Yes
Aquaid Franchising Limited	55.39	Yes
Total Refreshment Solutions Limited	46.24	Yes
Excel Vending Limited	44.35	Yes
Zip Heaters (UK) Ltd	25.86	No
Brita Vivreau Limited	20.06	No

Lot 3 Sanitisation and Maintenance of Bottled and Plumbed-In Water Coolers	Total Score	Recommended for Award
Aquaid Franchising Limited	93.88	Yes
Waterlogic GB Limited	90.43	Yes
Eden Springs UK Limited	73.30	Yes
Total Refreshment Solutions Limited	61.02	Yes
Excel Vending Limited	35.67	Yes
Zip Heaters (UK) Ltd	24.54	No
Brita Vivreau Limited	19.03	No

Appendix 4- List of Recommended Suppliers with Living Wage Status

Tenderer	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
Aquaid Franchising Limited				Yes		
Eden Springs UK Limited				Yes		
Excel Vending Limited	Yes					
Total Refreshment Solutions Limited	Yes					
Waterlogic GB Limited				Yes		
Zip Heaters (UK) Ltd				Yes		

Appendix 5 – Segmentation classifications

2021 Supply, Delivery, Installation and Maintenance of Water Coolers and Associated Consumables is classified as class D.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Agenda Item: 5 (c)

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Report by:

Chief Executive of Scotland Excel

Tender: Employability Services Flexible Dynamic Purchasing System

Schedule: 0222

Period: 1st June 2022 until 31st May 2024 (with option to extend with two 12

month periods until May 2026)

1. Introduction

The purpose of this report is to recommend the establishment of a new flexible Dynamic Purchasing System for Employability Services (the "flexible DPS") to the Executive Sub-Committee, which the Chief Executive has elected to establish, pursuant to Contract Standing Order 28 (Dynamic Purchasing Systems), and seeks authority for the Chief Executive of Scotland Excel to be granted the appropriate delegation of authority for appointing new entrants to the flexible DPS during its lifetime as detailed in this report.

It is anticipated that the flexible DPS will take effect, subject to completion of the standstill period, on or around 1st July 2022.

2. Background

Employability Services comprise of a range of local and national provision that support individuals to move closer to, enter, sustain and progress in employment. These services are provided across all local authority areas in Scotland. Local authorities often provide a range of these services in-house, as well as through external service providers commissioned by procurement or grant-funding processes, to deliver the services on their behalf. Often, a mix of these options is used.

The services are designed to be flexible and based on the needs of the end user, with the aim to help people access the most relevant support on their journey towards work.

This procurement exercise was conducted by Scotland Excel on Councils' behalf and Scotland Excel's work on this project was funded and sponsored by the Scottish Government and The Improvement Service as part of the implementation of the No One Left Behind (NOLB) programme. NOLB is a programme of transformation which aims to change the employability system in Scotland to make it more adaptable, responsive and person-centred.

Currently, Employability Services are delivered by local authorities alongside nationally provided services which are funded by Scottish Government.

The decision to proceed with further implementation of NOLB has seen the Employability Fund and Community Jobs Scotland Fund cease as nationally funded programmes in March 2022, with future investment transferring to the No One Left Behind programme.

From April 2022, funding moved from national to local governance via local authorities as lead accountable bodies. Local authorities will manage the funding on behalf of the Local Employability Partnerships (LEPs) who will agree the investment priorities via a co-produced Local Delivery Plan.

Moving to a local governance approach allows LEPs, statutory bodies including Skills Development Scotland, Department for Work and Pensions, Colleges, NHS, the third sector and business representatives to work together with local communities to design and deliver services that best meet both individual and labour market needs as well as business aspirations in each local area.

Whilst the No One Left Behind programme will see a move away from the national funding of programmes to a local commissioning and grant approach, it will also continue to deliver a mixed economy of provision at a local level. As such, this flexible DPS will sit alongside other commissioned employment and skills related support by LEP partners.

3. Scope Participation and Spend

The flexible DPS is divided into four service categories by reference to the characteristics of the specific procurement to be undertaken under the flexible DPS category concerned. The categories are shown in Table 1:

Table 1:

Category	Service
1	Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support)
2	Barrier Removal
3	Vocational & Accredited Activity
4	Employer Engagement, Advice & Support

Geographical Sub-Categories

Within each service category, there are 32 geographical service categories representing each of the 32 councils. Each supplier was asked to identify the geographical service category or categories within which it was able to provide

services relative to the award of contracts under the flexible DPS. The geographical service categories may be used by councils when identifying relevant participants for participation in tenders for specific procurements (subject to the variations noted below).

The flexible DPS has been advertised for use by all thirty-two Councils. The scope and breadth of services available via this DPS, as well as the structure and flexibility of the process to award and ability to allow new entrants throughout its lifetime, will help to ensure participation remains high.

The DPS has been advertised at an estimated value of £80million over its lifetime taking account its duration. It should be noted however that no guarantee of any business is given under the DPS. Although commercial agreements will be the responsibility of individual Councils, Scotland Excel will engage with users to monitor pricing.

As Employability Services fall under the "Light Touch Regime" under the Regulations, and as set out in Regulation 76 (8) of the Public Contracts (Scotland) Regulations 2015, the proposed flexible Dynamic Purchasing System process corresponds to the requirements set out under Regulation 35, with variations.

Primarily these variations are:

- an increased time frame for the evaluation and approval of additional economic operators onto the flexible DPS from 10 days to 15 days;
- the inclusion of an option to conduct a Capacity and Capability Assessment where appropriate prior to issuing an invitation to tender; and
- discretion relative to the use of flexible DPS categories and sub-categories such that, at the time of the award of a specific procurement under the flexible DPS, councils will determine whether their requirement can be met within a particular category or categories and the Invitation to Tender for the specific procurement will set out the specifications and operational requirements to reflect the particular nature of the council requirement.

4. Procurement Process

A PIN notice was issued on 29th October 2021 informing the market of Scotland Excel's intention to issue a DPS for Employability Services. Following preparation and approval of necessary documentation, a Contract Notice was issued on 16th February 2022. This detailed the required services that the flexible DPS is seeking, and invited service potential providers to complete a qualification process. Providers successful in passing would be granted access to Contract opportunities issued under the flexible DPS.

The qualification stage assesses each service provider's suitability to deliver the service and evidence their ability to meet mandatory requirements. These included:

- satisfactory staff criminal records checks (by way of compliance with the Protection of Vulnerable Groups legislation and staff vetting processes)
- stated insurances and quality policies
- consideration of previous experience of service provision

 history of regulatory related performance and exclusion information (e.g. history of certain convictions, bankruptcy and public contract performance)

This was ascertained via the completion of the Single Procurement Document (SPD) and provision of supplementary evidence.

Following establishment of the flexible DPS, when awarding contracts, councils will be able to issue an Invitation to Tender to all service providers admitted to the flexible DPS in relation to the relevant category (and sub-categories) needed for the specific procurement concerned. Councils can then evaluate technical and commercial responses as required for their own individual operational needs and service requirements, including, but not limited to, Service Delivery, Community Benefits, Added Value and Fair Working Practices.

The DPS also allows councils to determine whether to include geographical subcategories when inviting tenders.

Reflecting the nature of a DPS arrangement, new entrants will be able to submit a request to join the DPS at any time (as detailed in section 6 of this report). However, as a variation to a regular DPS on the grounds of Regulation 76(8) of the Public Contracts (Scotland) Regulations 2015, this DPS had certain variations applied to it, as detailed in section 3 of the report.

Report on Responses Received

The Request to Participate document was downloaded by 244 organisations with 151 responses received by the specified closing date and time.

A full evaluation of complete responses was undertaken in accordance with the published qualification requirements.

A summary of all responses received is shown in Appendix 1, 'Summary of Responses Received'. The outcome and recommendations are shown in Appendix 2, Outcome and Recommendations. As indicated, 21 responses were unable to be fully evaluated as they were incomplete.

Outcome

Based on the evaluation undertaken, and in line with the advertised requirements summarised above, it is recommended that a flexible DPS arrangement is established with 130 suppliers in the service categories and geographical subcategories as outlined in Appendix 3. It should be noted that this is subject to any final clarifications.

The recommended service providers meet the qualifications required to ensure their suitability for a variety of Council requirements.

Suppliers that have not been recommended for admission to the flexible DPS on this occasion may apply as a "new entrant" at any time, once the flexible DPS is established and will be evaluated against the same qualification criteria.

5. Mobilisation and Management

As this is a new route to market for Scotland Excel and many Councils, a detailed mobilisation plan will be delivered to Councils as their current contract arrangements conclude and they opt to migrate to the flexible DPS.

Tools provided to assist in directing Councils how to use the flexible DPS to its fullest potential will include user guides and training sessions.

The published flexible DPS Terms and Conditions clearly outline the requirement for service providers awarded contracts via the flexible DPS to provide Management Information to Scotland Excel on an annual basis or as required. In addition, Scotland Excel will meet service providers on a regular basis, building and maintaining professional relationships to encourage smooth operation of the flexible DPS and ensure that service providers are operating as required under contracts awarded.

Furthermore, Scotland Excel will on at least an annual basis confirm that all documents linked to qualification criteria remain live and correct, providing peace of mind for those Councils awarding contracts.

As detailed in section 6 of this report, Scotland Excel will evaluate requests for admission by "new entrants" during the lifetime of the flexible DPS.

Note: Scotland Excel reserves the right in accordance with the 2015 Regulations, to request resubmission of the SPD as and when required, (with minimum 5 days notice) ensuring service providers granted access to the flexible DPS remain suitably qualified throughout.

6. New Entrants

A key outcome of the DPS route to market is a facility to allow new entrant admissions to the DPS throughout the lifetime of the arrangement and thereby not "lock-out" new providers who can meet the regulatory requirements and potentially offer best value to Councils. This feature of new entrants is especially relevant as the market is considered to be about to enter a period of substantial change.

As such, following commencement of the flexible DPS, a second Contract Notice will be issued, inviting new entrants to complete the qualification process should they seek admission to the flexible DPS. This invitation will remain open throughout the lifetime of the flexible DPS and as stated in this report, approval of new entrants will be the responsibility of Scotland Excel.

New entrants will complete the qualification process and if evaluated as meeting requirements, will be granted admission to the flexible DPS, allowing them to

compete for contract opportunities issued under it by way of specific procurements advertised by Councils.

As noted in section 4 (above), the Public Contracts (Scotland) Regulations 2015 require that applicants putting themselves forward to be admitted to a DPS must, ordinarily, be informed of their success or failure within a standard 10 working day timescale. For this flexible DPS for social care and related services, this was changed, on the basis of the variations permitted under Regulation 76(8), to a standard timescale of 15 working days following correct completion and submission of the relevant qualification documents.

In order to remain compliant with this requirement, it is essential that Scotland Excel evaluate and notify respondents of the outcome in a timely a manner. This report recommends that, in accordance with the normal Scotland Excel process for administering a DPS, the Chief Executive of Scotland Excel be granted the appropriate Delegated Authority to approve such decisions and that the Executive Sub-Committee be updated on status of available service providers on an annual basis via incorporation to the Annual Procurement Report.

7. Recommendations

The Executive Sub Committee is requested to approve the following recommendations:

- (a) That the flexible DPS is established in accordance with the recommendations detailed in Appendix 2; and
- (b) That the Chief Executive Scotland Excel (or Head of Strategic Procurement in the Director's absence) is granted delegated authority to approve the evaluation outcome of any new entrants that complete the qualification process for entry to the flexible Dynamic Purchasing System throughout its validity period in accordance with the published DPS conditions and in compliance with the applicable law; and
- (c) That the Executive Sub-Committee be updated on the status of admitted service providers on an annual basis via incorporation into the Annual Procurement Report.

Appendix 1 – Summary of Responses Received

Supplier	Location
20/20 Clearview Ltd **	Scotland
Aberdeen Foyer	Scotland
Access to Industry Limited	Scotland
Action for Children	England
Alexander Community Development Limited **	Scotland
Apex Scotland	Scotland
Articulate Cultural Trust **	Scotland
Ashley Hoffman **	Scotland
B.R.A.G. Enterprises Limited	Scotland
Barnardo's	England
Better Lives Partnership	Scotland
Board Of Management of Dundee and Angus College	Scotland
Board Of Management of Moray College	Scotland
Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	Scotland
Bridges Project	Scotland
Brothers of Charity Services (Scotland)	Scotland
Building New Futures Limited	Scotland
Business Development Advisers Limited	Scotland
Calman Trust	Scotland
Cantraybridge	Scotland
Capita Business Services Ltd	England
CEIS AYRSHIRE	Scotland
CEMVO ENTERPRISES CIC	Scotland
Clackmannanshire Economic Regeneration Trust SCIO	Scotland
Claire Maclean Illustration	Scotland
CODE DIVISION LTD	Scotland
Code Institute Limited **	Republic of Ireland
CODECLAN LIMITED	Scotland
COMMUNITY RENEWAL TRUST	Scotland
CONNECT COMMUNITY TRUST LTD	Scotland
COTHROM **	Scotland
CULTURE AND SPORT GLASGOW	Scotland
CYRENIANS	Scotland
DEAP LIMITED	Scotland
DG Training	Scotland
DGC TRAINING SERVICES LIMITED	Scotland
DIMENSIONS TRAINING SOLUTIONS LIMITED	Scotland
DIRECT PARTNERS LIMITED	Scotland
DONSIDE CONSULTANTS LIMITED	Scotland
Edinburgh College **	Scotland
ENABLE SCOTLAND (LEADING THE WAY)	Scotland

ETERNAL BALANCE LLP **	Scotland
FARE SCOTLAND LTD.	Scotland
FEDCAP EMPLOYMENT SCOTLAND LIMITED	Scotland
FIRST STEPS FUTURE TRAINING LIMITED	Scotland
Forth Valley College of Further and Higher Education	Scotland
FYNE FUTURES **	Scotland
GALLOWAY TRAINING LIMITED	Scotland
GENERATION: YOU EMPLOYED, UK	England
GLASGOW CHAMBER OF COMMERCE AND MANUFACTURES)	Scotland
Glasgow Clyde College **	Scotland
GLASGOW COUNCIL FOR THE VOLUNTARY SECTOR	Scotland
GLASGOW COUNCIL ON ALCOHOL **	Scotland
GP STRATEGIES TRAINING LIMITED	England
GTG TRAINING LIMITED	Scotland
GTS SOLUTIONS CIC	Scotland
HELM TRAINING LIMITED	Scotland
HI! AMBASSADORS LIMITED	Scotland
Highland Homestays **	Scotland
HOPE AMPLIFIED	Scotland
HSC FUTURES LTD	Scotland
IMPACT ARTS (PROJECTS) LIMITED	Scotland
INCLUDE US	Scotland
INGEUS UK LIMITED	England
INSPIRALBA LTD	Scotland
INSPIRED COMMUNITY ENTERPRISE TRUST LTD **	Scotland
INTO WORK	Scotland
INVERCLYDE COMMUNITY DEVELOPMENT TRUST	Scotland
Jennifer Cantwell	Scotland
JOBS 22 LTD	England
L & G LEARNING (SCOTLAND) LTD	Scotland
LAMH RECYCLE LIMITED	Scotland
LETS GET SPORTY CIC	Scotland
LOWLAND TRAINING SERVICES LTD.	Scotland
M I TECHNOLOGIES LIMITED	Scotland
MAXIMUS UK SERVICES LIMITED	England
MCKENZIE HORN LIMITED	England
MORAY REACH OUT	Scotland
MOVE ON	Scotland
MOVING ON EMPLOYMENT PROJECT LIMITED	Scotland
NATIONAL SCHIZOPHRENIA FELLOWSHIP (SCOTLAND)	Scotland
NC RESOURCES LIMITED	Scotland
New College Lanarkshire	Scotland
NEW START HIGHLAND	Scotland
NEXT GENERATION TRAINING LIMITED	Scotland
NIGG SKILLS ACADEMY LIMITED	Scotland

ONE PARENT FAMILIES SCOTLAND	Scotland
ORMLIE COMMUNITY ASSOCIATION LTD. **	Scotland
OUTF!T-MORAY	Scotland
PARENT NETWORK SCOTLAND	Scotland
PARKER ENTERPRISE COMPANY LTD	Scotland
People at a Work HR Consultancy Ltd **	Scotland
PEOPLEPLUS GROUP LIMITED	England
PRIMED TALENT LIMITED	Scotland
QUALITAS INTERNATIONAL LIMITED	Scotland
REED IN PARTNERSHIP LIMITED	England
RIGHT OPTIONS PARTNERS LTD	Scotland
RIGHT TRACK SCOTLAND LIMITED	Scotland
ROSEMOUNT LIFELONG LEARNING **	Scotland
ROUTES TO WORK LIMITED	Scotland
ROUTES TO WORK SOUTH	Scotland
RURAL & URBAN TRAINING SCHEME LIMITED	Scotland
Salus Occupational Health, Safety & Return to Work Services	Scotland
SALVATION ARMY TRUSTEE COMPANY(THE)	England
SBA NATIONWIDE LTD	England
SCHOOL OF HARD KNOCKS	England
SCOTTISH ASSOCIATION FOR MENTAL HEALTH	Scotland
SCOTTISH COUNCIL FOR VOLUNTARY ORGANISATIONS	Scotland
SEOL TRUST	Scotland
SHAW TRUST LIMITED(THE)	England
SINCLAIR WELLBEING AND TRAINING SOLUTIONS LTD	Scotland
SKILLS EXCHANGE SCIO	Scotland
SOCIAL ENTERPRISE ACADEMY (SCOTLAND)	Scotland
SOUTHWEST ARTS AND MUSIC PROJECT	Scotland
ST GILES TRUST	England
ST PHILIP'S SCHOOL PLAINS **	Scotland
STATION HOUSE MEDIA UNIT	Scotland
STREET LEAGUE	England
TARFF VALLEY LIMITED	Scotland
TES INC LIMITED	Scotland
The Bridges Programmes	Scotland
THE CATERING SCHOOL LIMITED **	Scotland
THE DIGITAL COLLEGE LTD	England
THE FLY CUP CATERING LIMITED	Scotland
THE FURNITURE PROJECT (STRANRAER) LTD.	Scotland
THE GROWTH COMPANY LIMITED	England
THE LARDER WEST LOTHIAN	Scotland
THE LENNOX PARTNERSHIP LIMITED	Scotland
The People Portfolio	Scotland
THE PRINCE'S TRUST	Scotland

THE TELL ORGANISATION LIMITED	Scotland
THE TRAINING TEAM (SCOTLAND) LIMITED	Scotland
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	Scotland
THE WHEATLEY FOUNDATION LIMITED	Scotland
THE WISE GROUP	Scotland
TRAINING FOR CARE	Scotland
TRAINING INITIATIVES LIMITED	Scotland
TRE-LIFE C.I.C.	Scotland
TRIAGE CENTRAL LIMITED	Scotland
UNITY ENTERPRISE	Scotland
VALUES INTO ACTION SCOTLAND **	Scotland
VENTURE TRUST(THE) **	England
VERG LTD	Scotland
VOLUNTEERING MATTERS	England
West College Scotland	Scotland
West Lothian College	Scotland
WOMEN'S BUSINESS STATION C.I.C.	Scotland
WORKERS' EDUCATIONAL ASSOCIATION	England
WORKING RITE	Scotland
Works+	Scotland

^{**} Not recommended for appointment to the DPS

Appendix 2: Outcomes and Recommendations

SUPPLIER NAME	SUCCESSFUL SERVICE OPTION(S)
Aberdeen Foyer	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
-	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	Category 3: Vocational & Accredited Activity
	Category 4: Employer Engagement, Advice & Support
Access to Industry Limited	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
,	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	Category 3: Vocational & Accredited Activity
	Category 4: Employer Engagement, Advice & Support
Action for Children	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
Action for children	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	Category 3: Vocational & Accredited Activity
Augus Continued	Category 4: Employer Engagement, Advice & Support
Apex Scotland	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	Category 3: Vocational & Accredited Activity
	Category 4: Employer Engagement, Advice & Support
B.R.A.G. Enterprises Limited	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	Category 3: Vocational & Accredited Activity
	Category 4: Employer Engagement, Advice & Support
Barnardo's	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	Category 3: Vocational & Accredited Activity
	Category 4: Employer Engagement, Advice & Support
Better Lives Partnership	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
	(including end-to-end Key Worker Support)
	Category 2: Barrier Removal
	1
	Category 3: Vocational & Accredited Activity
	Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Board Of Management of Dundee and	Category 4: Employer Engagement, Advice & Support
Board Of Management of Dundee and	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal
Board Of Management of Dundee and Angus College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
Angus College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Angus College Board Of Management of Moray	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
Angus College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support)
Angus College Board Of Management of Moray	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
Angus College Board Of Management of Moray	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
Angus College Board Of Management of Moray	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
Angus College Board Of Management of Moray College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Angus College Board Of Management of Moray College Board Of Management of South	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression
Angus College Board Of Management of Moray College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Angus College Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
Angus College Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support)
Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Angus College Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 4: Employer Engagement, Advice & Support
Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support)
Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
Board Of Management of Moray College Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	Category 4: Employer Engagement, Advice & Support Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support)

Brothers of Charity Services (Scotland)	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Building New Futures Limited	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Business Development Advisers Limited	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Calman Trust	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Cantraybridge	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Capita Business Services Ltd	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
CEIS AYRSHIRE	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
CEMVO ENTERPRISES CIC	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Clackmannanshire Economic Regeneration Trust SCIO	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Claire Maclean Illustration	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 3: Vocational & Accredited Activity
CODE DIVISION LTD	Category 3: Vocational & Accredited Activity
CODECLAN LIMITED	Category 3: Vocational & Accredited Activity
COMMUNITY RENEWAL TRUST	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support

CONNECT COMMUNITY TRUST LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
CULTURE AND SPORT GLASGOW	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
CYRENIANS	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
DEAP LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 3: Vocational & Accredited Activity
DG Training	Category 3: Vocational & Accredited Activity
DGC TRAINING SERVICES LIMITED	Category 3: Vocational & Accredited Activity
DIMENSIONS TRAINING SOLUTIONS LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
DIRECT PARTNERS LIMITED	Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
DONSIDE CONSULTANTS LIMITED	Category 3: Vocational & Accredited Activity
ENABLE SCOTLAND (LEADING THE WAY)	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
FARE SCOTLAND LTD.	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
FEDCAP EMPLOYMENT SCOTLAND LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
FIRST STEPS FUTURE TRAINING LIMITED	Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Forth Valley College of Further and Higher Education	Category 3: Vocational & Accredited Activity
GALLOWAY TRAINING LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
GENERATION: YOU EMPLOYED, UK	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
GLASGOW CHAMBER OF COMMERCE AND MANUFACTURES)	Category 4: Employer Engagement, Advice & Support

GLASGOW COUNCIL FOR THE VOLUNTARY SECTOR	Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
GP STRATEGIES TRAINING LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
GTG TRAINING LIMITED	Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
GTS SOLUTIONS CIC	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
HELM TRAINING LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
HI! AMBASSADORS LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
HOPE AMPLIFIED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
HSC FUTURES LTD	Category 3: Vocational & Accredited Activity
IMPACT ARTS (PROJECTS) LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
INCLUDE US	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
INGEUS UK LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 4: Employer Engagement, Advice & Support
INSPIRALBA LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
INTO WORK	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support

INVERCLYDE COMMUNITY DEVELOPMENT TRUST	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
JENNIFER CANTWELL	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
JOBS 22 LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
L & G LEARNING (SCOTLAND) LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
LAMH RECYCLE LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
LETS GET SPORTY CIC	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
LOWLAND TRAINING SERVICES LTD.	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
M I TECHNOLOGIES LIMITED	Category 3: Vocational & Accredited Activity
MAXIMUS UK SERVICES LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
MCKENZIE HORN LIMITED	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
MORAY REACH OUT	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
MOVE ON	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
MOVING ON EMPLOYMENT PROJECT LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support

NATIONAL SCHIZOPHRENIA FELLOWSHIP (SCOTLAND)	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
NC RESOURCES LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
New College Lanarkshire	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
NEW START HIGHLAND	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
NEXT GENERATION TRAINING LIMITED	Category 3: Vocational & Accredited Activity
NIGG SKILLS ACADEMY LIMITED	Category 3: Vocational & Accredited Activity
ONE PARENT FAMILIES SCOTLAND	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
	Category 4: Employer Engagement, Advice & Support
OUTF!T-MORAY	Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
PARENT NETWORK SCOTLAND	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support)
PARKER ENTERPRISE COMPANY LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
PEOPLEPLUS GROUP LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
PRIMED TALENT LIMITED	Category 3: Vocational & Accredited Activity
QUALITAS INTERNATIONAL LIMITED	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
REED IN PARTNERSHIP LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
RIGHT OPTIONS PARTNERS LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support

RIGHT TRACK SCOTLAND LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
ROUTES TO WORK LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
ROUTES TO WORK SOUTH	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
RURAL & URBAN TRAINING SCHEME LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Salus Occupational Health, Safety & Return to Work Services	Category 2: Barrier Removal Category 4: Employer Engagement, Advice & Support
SALVATION ARMY TRUSTEE COMPANY(THE)	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
SBA NATIONWIDE LTD	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
SCHOOL OF HARD KNOCKS	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
SCOTTISH ASSOCIATION FOR MENTAL HEALTH	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 4: Employer Engagement, Advice & Support
SCOTTISH COUNCIL FOR VOLUNTARY ORGANISATIONS	Category 4: Employer Engagement, Advice & Support
SEOL TRUST	Category 3: Vocational & Accredited Activity
SHAW TRUST LIMITED(THE)	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
SINCLAIR WELLBEING AND TRAINING SOLUTIONS LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal
SKILLS EXCHANGE SCIO	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
SOCIAL ENTERPRISE ACADEMY (SCOTLAND)	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity

SOUTHWEST ARTS AND MUSIC PROJECT	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
ST GILES TRUST	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
STATION HOUSE MEDIA UNIT	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
STREET LEAGUE	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity
TARFF VALLEY LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
TES INC LIMITED	Category 3: Vocational & Accredited Activity
The Bridges Programmes	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE DIGITAL COLLEGE LTD	Category 3: Vocational & Accredited Activity
THE FLY CUP CATERING LIMITED	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE FURNITURE PROJECT (STRANRAER) LTD.	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE GROWTH COMPANY LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE LARDER WEST Lothian	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE LENNOX PARTNERSHIP LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
The People Portfolio	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE PRINCE'S TRUST	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support

THE TELL ORGANISATION LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE TRAINING TEAM (SCOTLAND) LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE WHEATLEY FOUNDATION LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
THE WISE GROUP	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
TRAINING FOR CARE	Category 3: Vocational & Accredited Activity
TRAINING INITIATIVES LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
TRE-LIFE C.I.C.	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
TRIAGE CENTRAL LIMITED	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
UNITY ENTERPRISE	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
VERG LTD	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
VOLUNTEERING MATTERS	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
West Lothian College	Category 2: Barrier Removal Category 3: Vocational & Accredited Activity

West College Scotland	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
WOMEN'S BUSINESS STATION C.I.C.	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
WORKERS' EDUCATIONAL ASSOCIATION	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
WORKING RITE	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support
Works+	Category 1: Engagement, Assessment, Action Planning, Case Management and Progression (including end-to-end Key Worker Support) Category 2: Barrier Removal Category 3: Vocational & Accredited Activity Category 4: Employer Engagement, Advice & Support



Appendix 3: Geographical Sub-Categories

Council Coverage by Successful Supplier – Service Category 1

SUPPLIER	ABERDEEN CITY COUNCIL	ABERDEENSHIRE COUNCIL	ANGUS COUNCIL	ARGYLL & BUTE COUNCIL	CLACKMANNANSHIRE COUNCIL	COMHAIRLE NAN EILEAN SIAR (WESTERN ISLES COUNCIL)	DUMFRIES & GALLOWAY COUNCIL	DUNDEE CITY COUNCIL
Aberdeen Foyer	Yes	Yes	No	No	No	No	No	No
Access to Industry Limited	No	No	No	No	Yes	No	No	Yes
Action for Children	Yes	No	No	No	Yes	Yes	Yes	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	No	No	Yes
Barnardo's	Yes	Yes	Yes	No	No	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	Yes	No
Board Of Management of Moray College	No	No	No	No	No	No	No	No
Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	No	No	No	No
Bridges Project	No	No	No	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	No	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Business Development Advisers Limited	No	No	No	No	No	No	No	No
Calman Trust	No	No	No	No	No	No	No	No
Cantraybridge	No	No	No	No	No	No	No	No
Capita Business Services Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
CEiS Ayrshire	No	No	No	No	No	No	Yes	No
CEMVO ENTERPRISES CIC	No	No	No	No	No	No	No	Yes
Clackmannanshire Economic Regeneration Trust SCIO	No	No	No	No	Yes	No	No	No
Claire Maclean Illustration	No	No	No	No	No	No	No	No
Community Renewal Trust	No	No	No	No	No	No	No	No
Connect Community Trust Ltd	No	No	No	No	No	No	No	No
Cyrenians	No	No	No	No	No	No	No	No
DEAP Limited	No	No	Yes	No	No	No	No	Yes
Dimensions Training Solutions Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ENABLE Scotland (Leading the Way)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fare Scotland Ltd.	No	No	No	No	No	No	No	No

Fedcap Employment Scotland limited	Yes							
Galloway Training Limited	No							
Generation: You Employed, UK	No							
GP Strategies Training Limited	Yes							
GTS Solutions CIC	Yes							
Helm Training Limited	Yes	Yes	Yes	No	Yes	No	No	Yes
Hi! Ambassadors Limited	Yes							
Hope Amplified	No							
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	No	Yes	Yes
Include Us	No	No	No	No	No	No	Yes	No
Ingeus UK Limited	Yes							
Inspiralba Ltd	No	No	No	Yes	No	No	No	No
Into Work	No	No	No	No	Yes	No	No	No
Inverclyde Community Development Trust	No	No	No	Yes	No	No	No	No
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No							
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No	No	No	No	No	No	Yes	No
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
Move On	No							
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes							
New College Lanarkshire	No							
New Start Highland	No	No	No	Yes	No	Yes	No	No
One Parent Families Scotland	No	No	Yes	No	No	No	No	Yes
Parent Network Scotland	Yes	Yes	Yes	Yes	No	No	Yes	Yes
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Reed in Partnership Limited	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No							
Routes to Work Limited	No	No	No	No	Yes	No	No	No
Routes to Work South	No							

Rural & Urban Training Scheme Limited	No							
Salvation Army Trustee Company(The)	Yes							
School of Hard Knocks	No	No	Yes	No	No	No	No	Yes
Scottish Association for Mental Health	Yes	Yes	No	No	Yes	No	No	Yes
Shaw Trust Limited(The)	Yes	No	No	No	Yes	No	Yes	Yes
Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No							
Southwest Arts and Music Project	No							
Station House Media Unit	Yes	Yes	No	No	No	No	No	No
Tarff Valley Limited	No	No	No	No	No	No	Yes	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No	No	No	No	No	No	Yes	No
The Growth Company Limited	Yes							
The Larder West Lothian	No							
The Lennox Partnership Limited	No							
The Prince's Trust	Yes	Yes	Yes	No	No	No	Yes	Yes
The Tell Organisation Limited	No	No	No	Yes	No	No	No	No
The Training Team (Scotland) Limited	Yes							
THE WHEATLEY FOUNDATION LIMITED	No	No	No	No	No	No	Yes	No
The Wise Group	Yes							
Training Initiatives Limited	No							
TRE-LIFE C.I.C.	Yes	Yes	No	No	No	No	No	No
Triage Central Limited	Yes							
Unity Enterprise	No	No	No	No	No	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	Yes							
West College Scotland	No	No	No	Yes	No	No	No	No
Women's Business Station C.I.C.	No	No	Yes	No	No	No	No	Yes
Workers' Educational Association	Yes	Yes	No	Yes	No	Yes	Yes	No
Working Rite	Yes	Yes	No	Yes	Yes	No	No	Yes
Works+	No							

SUPPLIER	EAST AYRSHIRE COUNCIL	EAST DUNBARTONSHIRE COUNCIL	EAST LOTHIAN COUNCIL	EAST RENFREWSHIRE COUNCIL	EDINBURGH CITY COUNCIL	FALKIRK COUNCIL	FIFE COUNCIL	GLASGOW CITY COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Action for Children	Yes	No	Yes	No	Yes	No	No	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	Yes	Yes	No
Barnardo's	No	No	Yes	Yes	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	No	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	Yes	No	No	No	Yes
Bridges Project	No	No	Yes	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	No	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Business Development Advisers Limited	No	Yes	No	Yes	No	No	No	No
Calman Trust	No	No	No	No	No	No	No	No
Cantraybridge	No	No	No	No	No	No	No	No
Capita Business Services Ltd	Yes	Yes	No	No	No	No	No	No
CEIS Ayrshire	Yes	No	No	Yes	No	No	No	Yes
CEMVO ENTERPRISES CIC	No	No	No	No	Yes	No	No	Yes
Clackmannanshire Economic Regeneration Trust SCIO	No	No	No	No	No	No	No	No
Claire Maclean Illustration	No	No	No	No	No	No	No	No
Community Renewal Trust	No	No	No	No	Yes	No	No	Yes
Connect Community Trust Ltd	No	No	No	No	No	No	No	Yes
Cyrenians	No	No	No	No	Yes	Yes	No	No
DEAP Limited	No	No	No	No	No	No	Yes	No
Dimensions Training Solutions Limited	Yes	Yes	No	No	No	No	No	No
ENABLE Scotland (Leading the Way)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Fare Scotland Ltd.	No	No	No	No	No	No	No	Yes
Fedcap Employment Scotland limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Galloway Training Limited	No	No	No	No	No	No	No	No
Generation: You Employed, UK	No	Yes	Yes	Yes	Yes	No	No	Yes
GP Strategies Training Limited	Yes	Yes	No	No	No	No	No	No
GTS Solutions CIC	Yes	Yes	No	No	No	No	No	No

Helm Training Limited	No	No	No	No	No	No	Yes	No
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	Yes						
Impact Arts (Projects) Limited	Yes							
Include Us	No							
Ingeus UK Limited	Yes	Yes	No	No	No	No	No	No
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	Yes	Yes	Yes	No
Inverclyde Community Development Trust	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	Yes	No	No	No	Yes
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
Move On	No	No	Yes	No	Yes	No	No	Yes
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes	Yes	No	No	No	No	No	No
New College Lanarkshire	No	Yes	No	No	No	No	No	No
New Start Highland	No							
One Parent Families Scotland	No	Yes	Yes	No	Yes	Yes	No	Yes
Parent Network Scotland	Yes							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Reed in Partnership Limited	Yes							
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	Yes	No	No	No	No	No	Yes
Routes to Work Limited	No	Yes	No	Yes	No	Yes	No	Yes
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	Yes	No	No	No
Salvation Army Trustee Company(The)	Yes	Yes	No	No	No	No	No	No
School of Hard Knocks	Yes	No	Yes	No	Yes	Yes	Yes	Yes
Scottish Association for Mental Health	Yes							
Shaw Trust Limited(The)	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes

Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No							
Southwest Arts and Music Project	No	Yes						
Station House Media Unit	No							
Tarff Valley Limited	Yes	No						
The Bridges Programmes	No	Yes						
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	Yes	No	Yes	Yes	No	No
The Lennox Partnership Limited	Yes	Yes	No	Yes	No	No	No	Yes
The Prince's Trust	Yes	No	No	No	Yes	Yes	Yes	Yes
The Tell Organisation Limited	No	Yes	No	No	No	No	No	Yes
The Training Team (Scotland) Limited	Yes	Yes	No	No	No	No	No	No
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	Yes	No	No	Yes
The Wise Group	Yes							
Training Initiatives Limited	No	Yes	No	No	No	No	No	Yes
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	Yes	No	Yes	No	No	No	Yes
VERG LTD	Yes							
Volunteering Matters	Yes	Yes	No	No	No	No	No	No
West College Scotland	No	Yes	No	Yes	No	No	No	Yes
Women's Business Station C.I.C.	No	No	No	No	No	No	Yes	No
Workers' Educational Association	Yes	Yes	No	Yes	No	Yes	No	Yes
Working Rite	Yes	No	Yes	Yes	Yes	No	No	Yes
Works+	No							

SUPPLIER	HIGHLAND COUNCIL	INVERCLYDE COUNCIL	MIDLOTHIAN COUNCIL	MORAY COUNCIL	NORTH AYRSHIRE COUNCIL	NORTH LANARKSHIRE COUNCIL	ORKNEY ISLANDS COUNCIL	PERTH & KINROSS COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	No	No	Yes	No	Yes	Yes	No	Yes
Action for Children	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	No	No	No	Yes
Barnardo's	Yes	No	Yes	Yes	Yes	No	No	Yes

Better Lives Partnership	No							
Board Of Management of Moray College	No	No	No	Yes	No	No	No	No
Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	No	Yes	No	No
Bridges Project	No	No	Yes	No	No	No	No	No
Brothers of Charity Services (Scotland)	No							
Building New Futures Limited	Yes							
Business Development Advisers Limited	No	Yes	No	No	No	No	No	No
Calman Trust	Yes	No						
Cantraybridge	Yes	No						
Capita Business Services Ltd	No							
CEIS Ayrshire	No	Yes	No	No	Yes	No	No	No
CEMVO ENTERPRISES CIC	No	No	No	No	No	Yes	No	No
Clackmannanshire Economic Regeneration Trust SCIO	No							
Claire Maclean Illustration	Yes	No						
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Cyrenians	No							
DEAP Limited	No	Yes						
Dimensions Training Solutions Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
Galloway Training Limited	No	No	No	No	Yes	No	No	No
Generation: You Employed, UK	No	No	Yes	No	No	Yes	No	No
GP Strategies Training Limited	No							
GTS Solutions CIC	No							
Helm Training Limited	No	Yes						
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	No	No	No	No	Yes	No	No
Impact Arts (Projects) Limited	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Include Us	No							
Ingeus UK Limited	No							
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	No	Yes	No	Yes
Inverclyde Community Development Trust	No	Yes	No	No	Yes	No	No	No

					ĺ		ĺ	
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	No	No	Yes	No	No
LAMH Recycle Limited	No	No	No	No	No	Yes	No	No
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
Move On	No	No	Yes	No	No	No	No	No
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	No	Yes	No	No
New Start Highland	Yes	No	No	Yes	No	No	No	No
One Parent Families Scotland	No	No	Yes	No	No	Yes	No	No
Parent Network Scotland	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Reed in Partnership Limited	No	Yes	Yes	Yes	Yes	Yes	No	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	No	Yes	No	No
Routes to Work Limited	No	Yes	No	No	No	Yes	No	No
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	No	No	No	No
Salvation Army Trustee Company(The)	No							
School of Hard Knocks	No	No	Yes	No	No	No	No	Yes
Scottish Association for Mental Health	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Shaw Trust Limited(The)	No	Yes	Yes	No	No	Yes	No	No
Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No							
Southwest Arts and Music Project	No							
Station House Media Unit	No							
Tarff Valley Limited	No	No	No	No	Yes	No	No	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No							

The Lennox Partnership Limited	No	No	No	No	Yes	No	No	No
The Prince's Trust	No	Yes	No	No	Yes	Yes	No	Yes
The Tell Organisation Limited	No	Yes	No	No	No	No	No	No
The Training Team (Scotland) Limited	No							
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	No	No	No	No
The Wise Group	Yes							
Training Initiatives Limited	No	No	No	No	No	Yes	No	No
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	No	Yes	No	No	Yes	Yes	No	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	No	Yes	No	No	No	No	No	No
Women's Business Station C.I.C.	No	Yes						
Workers' Educational Association	Yes	Yes	No	Yes	Yes	Yes	Yes	No
Working Rite	No	No	Yes	No	Yes	No	No	No
Works+	No							

SUPPLIER	RENFREWSHIRE COUNCIL	SCOTTISH BORDERS COUNCIL	SHETLAND ISLANDS COUNCIL	SOUTH AYRSHIRE COUNCIL	SOUTH LANARKSHIRE COUNCIL	STIRLING COUNCIL	WEST DUNBARTONSHIRE COUNCIL	WEST LOTHIAN COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Action for Children	No	No	No	Yes	Yes	No	Yes	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	No	No	No	Yes	No	Yes
Barnardo's	Yes	No	No	No	No	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	No	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	Yes	No	No	No
Bridges Project	No	No	No	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	Yes	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Business Development Advisers Limited	Yes	No	No	No	No	No	Yes	No
Calman Trust	No	No	No	No	No	No	No	No

Cantraybridge	No							
Capita Business Services Ltd	No							
CEiS Ayrshire	Yes	No	No	Yes	No	No	No	No
CEMVO ENTERPRISES CIC	Yes	No	No	No	Yes	Yes	No	Yes
Clackmannanshire Economic Regeneration Trust SCIO	No							
Claire Maclean Illustration	No							
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Cyrenians	No							
DEAP Limited	No							
Dimensions Training Solutions Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
Galloway Training Limited	No							
Generation: You Employed, UK	Yes	Yes	No	No	Yes	No	Yes	Yes
GP Strategies Training Limited	No							
GTS Solutions CIC	No							
Helm Training Limited	No							
Hi! Ambassadors Limited	Yes							
Hope Amplified	Yes	No	No	No	Yes	No	No	No
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Include Us	No							
Ingeus UK Limited	No							
Inspiralba Ltd	No							
Into Work	No	Yes	No	No	No	Yes	No	Yes
Inverclyde Community Development Trust	Yes	No						
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	Yes	No	No	No	No
LAMH Recycle Limited	No	No	No	No	Yes	No	No	No
Lets Get Sporty CIC	No	Yes	No	Yes	No	No	No	No
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
Move On	No	Yes	No	No	No	No	No	Yes
Moving On Employment Project Limited	No	No	Yes	No	No	No	No	No

National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	Yes	No	No	No
New Start Highland	No							
One Parent Families Scotland	Yes	No	No	No	Yes	No	No	No
Parent Network Scotland	Yes							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Reed in Partnership Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	Yes	No	Yes	Yes
Routes to Work Limited	Yes	No	No	No	Yes	Yes	Yes	Yes
Routes to Work South	No	No	No	No	Yes	No	No	No
Rural & Urban Training Scheme Limited	No	Yes						
Salvation Army Trustee Company(The)	No							
School of Hard Knocks	No	Yes	No	No	No	Yes	No	Yes
Scottish Association for Mental Health	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Shaw Trust Limited(The)	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No	No	No	No	Yes	No	No	No
Southwest Arts and Music Project	No							
Station House Media Unit	No							
Tarff Valley Limited	No	Yes	No	Yes	No	No	No	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	No	No	Yes	No	No	Yes
The Lennox Partnership Limited	Yes	No	No	Yes	No	No	Yes	No
The Prince's Trust	Yes	No	No	Yes	No	No	Yes	No
The Tell Organisation Limited	Yes	No	No	No	No	No	Yes	No
The Training Team (Scotland) Limited	No							
THE WHEATLEY FOUNDATION LIMITED	No	Yes						
The Wise Group	Yes							
Training Initiatives Limited	Yes	No	No	Yes	Yes	No	Yes	No
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							

Unity Enterprise	Yes	No	No	Yes	Yes	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	Yes	No	No	No	No	No	Yes	No
Women's Business Station C.I.C.	No							
Workers' Educational Association	Yes	No	Yes	Yes	Yes	Yes	Yes	No
Working Rite	Yes	No	No	Yes	No	No	Yes	No
Works+	No	Yes	No	No	No	No	No	No

Council Coverage by Successful Supplier – Service Category 2

SUPPLIER	ABERDEEN CITY COUNCIL	ABERDEENSHIRE COUNCIL	ANGUS COUNCIL	ARGYLL & BUTE COUNCIL	CLACKMANNANSHIRE COUNCIL	COMHAIRLE NAN EILEAN SIAR (WESTERN ISLES COUNCIL)	DUMFRIES & GALLOWAY COUNCIL	DUNDEE CITY COUNCIL
Aberdeen Foyer	Yes	Yes	No	No	No	No	No	No
Access to Industry Limited	No	No	No	No	Yes	No	No	Yes
Action for Children	Yes	No	No	No	Yes	Yes	Yes	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	No	No	Yes
Barnardo's	Yes	Yes	Yes	No	No	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	Yes	No
Board Of Management Of Dundee And Angus College	No	Yes	Yes	No	No	No	No	Yes
Board Of Management Of Moray College	No	No	No	No	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	No	No	No	No
Bridges Project	No	No	No	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	No	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Calman Trust	No	No	No	No	No	No	No	No

Cantraybridge	No							
Capita Business Services Ltd	Yes							
CEiS Ayrshire	No	No	No	No	No	No	Yes	No
CEMVO ENTERPRISES CIC	No	Yes						
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Culture & Sport Glasgow	No							
Cyrenians	No							
Dimensions Training Solutions Limited	Yes							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
The Fly Cup Catering Limited	Yes	Yes	No	No	No	No	No	No
Galloway Training Limited	No							
Generation: You Employed, UK	No							
GP Strategies Training Limited	Yes							
GTS Solutions CIC	Yes							
Helm Training Limited	Yes	Yes	Yes	No	Yes	No	No	Yes
Hi! Ambassadors Limited	Yes							
Hope Amplified	No							
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	No	Yes	Yes
Include Us	No	No	No	No	No	No	Yes	No
Ingeus UK Limited	Yes							
Inspiralba Ltd	No	No	No	Yes	No	No	No	No
Into Work	No	No	No	No	Yes	No	No	No
Inverclyde Community Development Trust	No	No	No	Yes	No	No	No	No
JENNIFER CANTWELL	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No							
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No	No	No	No	No	No	Yes	No
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
McKenzie Horn Limited	Yes							
Moray Reach Out	No							
Move On	No							
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							

NC Resources Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
New College Lanarkshire	No	No	No	No	No	No	No	No
New Start Highland	No	No	No	Yes	No	Yes	No	No
One Parent Families Scotland	No	No	Yes	No	No	No	No	Yes
Parker Enterprise Company Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
PeoplePlus Group Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Qualitas International Limited	No	No	No	No	No	No	No	No
Reed in Partnership Limited	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Right Options Partners Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
RIGHT TRACK SCOTLAND Limited	No	No	No	No	No	No	No	No
Routes to Work Limited	No	No	No	No	Yes	No	No	No
Routes to Work South	No	No	No	No	No	No	No	No
Rural & Urban Training Scheme Limited	No	No	No	No	No	No	No	No
Salus Occupational Health, Safety & Return to	N.	NI-	N-	No	N	N	N.	N
Work Services	No	No	No	No	No	No 	No	No
Salvation Army Trustee Company(The)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
SBA Nationwide Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
School of Hard Knocks	No	No	Yes	No	No	No	No	Yes
Scottish Association for Mental Health	Yes	Yes	No	No	Yes	No	No	Yes
Shaw Trust Limited(The)	Yes	No	No	No	Yes	No	Yes	Yes
Sinclair Wellbeing and Training Solutions Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Skills Exchange SCIO	No	No	No	No	No	No	No	No
Social Enterprise Academy (Scotland)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Southwest Arts and Music Project	No	No	No	No	No	No	No	No
St Giles Trust	No	No	No	No	Yes	No	No	No
Station House Media Unit	Yes	Yes	No	No	No	No	No	No
Street League	No	No	Yes	Yes	No	No	Yes	Yes
Tarff Valley Limited	No	No	No	No	No	No	Yes	No
The Bridges Programmes	No	No	No	No	No	No	No	No
The Furniture Project (Stranraer) Ltd.	No	No	No	No	No	No	Yes	No
The Growth Company Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
The Larder West Lothian	No	No	No	No	No	No	No	No
The Lennox Partnership Limited	No	No	No	No	No	No	No	No
The People Portfolio	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
The Prince's Trust	Yes	Yes	Yes	No	No	No	Yes	Yes
The Tell Organisation Limited	No	No	No	Yes	No	No	No	No
THE TRAINING TEAM (SCOTLAND) LIMITED	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No							
THE WHEATLEY FOUNDATION LIMITED	No	No	No	No	No	No	Yes	No
The Wise Group	Yes							
Training Initiatives Limited	No							
TRE-LIFE C.I.C.	Yes	Yes	No	No	No	No	No	No
Triage Central Limited	Yes							
Unity Enterprise	No	No	No	No	No	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	Yes							
West College Scotland	No	No	No	Yes	No	No	No	No
West Lothian College	No							
Women's Business Station C.I.C.	No	No	Yes	No	No	No	No	Yes
Workers' Educational Association	Yes	No						
Working Rite	Yes	Yes	No	Yes	Yes	No	No	Yes
Works+	No							

SUPPLIER	EAST AYRSHIRE COUNCIL	EAST DUNBARTONSHIRE COUNCIL	EAST LOTHIAN COUNCIL	EAST RENFREWSHIRE COUNCIL	EDINBURGH CITY COUNCIL	FALKIRK COUNCIL	FIFE COUNCIL	GLASGOW CITY COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Action for Children	Yes	No	Yes	No	Yes	No	No	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	Yes	Yes	No
Barnardo's	No	No	Yes	Yes	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management of Dundee And Angus College	No	No	No	No	No	No	No	No
Board Of Management of Moray College	No	No	No	No	No	No	No	No
Board Of Management of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	Yes	No	No	No	Yes
Bridges Project	No	No	Yes	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	No	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Calman Trust	No							
Cantraybridge	No							
Capita Business Services Ltd	Yes	Yes	No	No	No	No	No	No
CEiS Ayrshire	Yes	No	No	Yes	No	No	No	Yes
CEMVO ENTERPRISES CIC	No	No	No	No	Yes	No	No	Yes
Community Renewal Trust	No	No	No	No	Yes	No	No	Yes
Connect Community Trust Ltd	No	Yes						
Culture & Sport Glasgow	No	Yes						
Cyrenians	No	No	No	No	Yes	Yes	No	No
Dimensions Training Solutions Limited	Yes	Yes	No	No	No	No	No	No
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No	Yes						
Fedcap Employment Scotland limited	Yes							
The Fly Cup Catering Limited	No							
Galloway Training Limited	No							
Generation: You Employed, UK	No	Yes	Yes	Yes	Yes	No	No	Yes
GP Strategies Training Limited	Yes	Yes	No	No	No	No	No	No
GTS Solutions CIC	Yes	Yes	No	No	No	No	No	No
Helm Training Limited	No	No	No	No	No	No	Yes	No
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	Yes						
Impact Arts (Projects) Limited	Yes							
Include Us	No							
Ingeus UK Limited	Yes	Yes	No	No	No	No	No	No
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	Yes	Yes	Yes	No
Inverclyde Community Development Trust	No							
JENNIFER CANTWELL	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	Yes	No	No	No	Yes
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
McKenzie Horn Limited	Yes	Yes	No	No	No	No	No	No
Moray Reach Out	No							
Move On	No	No	Yes	No	Yes	No	No	Yes
Moving On Employment Project Limited	No							

National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes	Yes	No	No	No	No	No	No
New College Lanarkshire	No	Yes	No	No	No	No	No	No
New Start Highland	No							
One Parent Families Scotland	No	Yes	Yes	No	Yes	Yes	No	Yes
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No	Yes						
Reed in Partnership Limited	Yes							
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	Yes	No	No	No	No	No	Yes
Routes to Work Limited	No	Yes	No	Yes	No	Yes	No	Yes
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	Yes	No	No	No
Salus Occupational Health, Safety & Return to Work								
Services	Yes	Yes	No	Yes	No	Yes	No	Yes
Salvation Army Trustee Company(The)	Yes	Yes	No	No	No	No	No	No
SBA Nationwide Ltd	Yes							
School of Hard Knocks	Yes	No	Yes	No	Yes	Yes	Yes	Yes
Scottish Association for Mental Health	Yes							
Shaw Trust Limited(The)	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No							
Social Enterprise Academy (Scotland)	Yes							
Southwest Arts and Music Project	No	Yes						
St Giles Trust	Yes							
Station House Media Unit	No							
Street League	Yes							
Tarff Valley Limited	Yes	No						
The Bridges Programmes	No	Yes						
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	Yes	No	Yes	Yes	No	No
The Lennox Partnership Limited	Yes	Yes	No	Yes	No	No	No	Yes
The People Portfolio	Yes							
The Prince's Trust	Yes	No	No	No	Yes	Yes	Yes	Yes
The Tell Organisation Limited	No	Yes	No	No	No	No	No	Yes
THE TRAINING TEAM (SCOTLAND) LIMITED	Yes	Yes	No	No	No	No	No	No

THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No	Yes						
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	Yes	No	No	Yes
The Wise Group	Yes							
Training Initiatives Limited	No	Yes	No	No	No	No	No	Yes
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	Yes	No	Yes	No	No	No	Yes
VERG LTD	Yes							
Volunteering Matters	Yes	Yes	No	No	No	No	No	No
West College Scotland	No	Yes	No	Yes	No	No	No	Yes
West Lothian College	No							
Women's Business Station C.I.C.	No	No	No	No	No	No	Yes	No
Workers' Educational Association	Yes	Yes	No	No	No	Yes	No	Yes
Working Rite	Yes	No	Yes	Yes	Yes	No	No	Yes
Works+	No							

	HIGHLAND	INVERCLYDE	MIDLOTHIAN	MORAY	NORTH AYRSHIRE	NORTH LANARKSHIRE	ORKNEY ISLANDS	PERTH & KINROSS
SUPPLIER	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	No	No	Yes	No	Yes	Yes	No	Yes
Action for Children	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	No	No	No	Yes
Barnardo's	Yes	No	Yes	Yes	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus								
College	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	Yes	No	No	No	No
Board Of Management Of South Lanarkshire								
College, Known as South Lanarkshire College	No	No	No	No	No	Yes	No	No
Bridges Project	No	No	Yes	No	No	No	No	No

Brothers of Charity Services (Scotland)	No							
Building New Futures Limited	Yes							
Calman Trust	Yes	No						
Cantraybridge	Yes	No						
Capita Business Services Ltd	No							
CEiS Ayrshire	No	Yes	No	No	Yes	No	No	No
CEMVO ENTERPRISES CIC	No	No	No	No	No	Yes	No	No
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Culture & Sport Glasgow	No							
Cyrenians	No							
Dimensions Training Solutions Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
The Fly Cup Catering Limited	No							
Galloway Training Limited	No	No	No	No	Yes	No	No	No
Generation: You Employed, UK	No	No	Yes	No	No	Yes	No	No
GP Strategies Training Limited	No							
GTS Solutions CIC	No							
Helm Training Limited	No	Yes						
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	No	No	No	No	Yes	No	No
Impact Arts (Projects) Limited	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Include Us	No							
Ingeus UK Limited	No							
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	No	Yes	No	Yes
Inverclyde Community Development Trust	No	Yes	No	No	Yes	No	No	No
JENNIFER CANTWELL	Yes	No	No	Yes	No	No	No	No
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	No	No	Yes	No	No
LAMH Recycle Limited	No	No	No	No	No	Yes	No	No
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
McKenzie Horn Limited	No							
Moray Reach Out	No	No	No	Yes	No	No	No	No

Move On	No	No	Yes	No	No	No	No	No
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	No	Yes	No	No
New Start Highland	Yes	No	No	Yes	No	No	No	No
One Parent Families Scotland	No	No	Yes	No	No	Yes	No	No
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No	No	No	No	No	Yes	No	No
Reed in Partnership Limited	No	Yes	Yes	Yes	Yes	Yes	No	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	No	Yes	No	No
Routes to Work Limited	No	Yes	No	No	No	Yes	No	No
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	No	No	No	No
Salus Occupational Health, Safety & Return to								
Work Services	No	No	No	No	Yes	Yes	No	No
Salvation Army Trustee Company(The)	No							
SBA Nationwide Ltd	Yes							
School of Hard Knocks	No	No	Yes	No	No	No	No	Yes
Scottish Association for Mental Health	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Shaw Trust Limited(The)	No	Yes	Yes	No	No	Yes	No	No
Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No							
Social Enterprise Academy (Scotland)	Yes							
Southwest Arts and Music Project	No							
St Giles Trust	No	Yes	Yes	No	Yes	Yes	No	No
Station House Media Unit	No							
Street League	No	Yes	Yes	No	Yes	Yes	No	No
Tarff Valley Limited	No	No	No	No	Yes	No	No	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No							
The Lennox Partnership Limited	No	No	No	No	Yes	No	No	No
The People Portfolio	No	Yes	Yes	No	Yes	Yes	No	Yes
The Prince's Trust	No	Yes	No	No	Yes	Yes	No	Yes

The Tell Organisation Limited	No	Yes	No	No	No	No	No	No
THE TRAINING TEAM (SCOTLAND) LIMITED	No							
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No							
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	No	No	No	No
The Wise Group	Yes							
Training Initiatives Limited	No	No	No	No	No	Yes	No	No
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	No	Yes	No	No	Yes	Yes	No	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	No	Yes	No	No	No	No	No	No
West Lothian College	No							
Women's Business Station C.I.C.	No	Yes						
Workers' Educational Association	Yes	Yes	No	No	Yes	Yes	Yes	No
Working Rite	No	No	Yes	No	Yes	No	No	No
Works+	No							

SUPPLIER	RENFREWSHIRE COUNCIL	SCOTTISH BORDERS COUNCIL	SHETLAND ISLANDS COUNCIL	SOUTH AYRSHIRE COUNCIL	SOUTH LANARKSHIRE COUNCIL	STIRLING COUNCIL	WEST DUNBARTONSHIRE COUNCIL	WEST LOTHIAN COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Action for Children	No	No	No	Yes	Yes	No	Yes	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	No	No	No	Yes	No	Yes
Barnardo's	Yes	No	No	No	No	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus College	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	No	No	No	No	No

Board Of Management Of South Lanarkshire College,		[[I	
Known as South Lanarkshire College	No	No	No	No	Yes	No	No	No
Bridges Project	No							
Brothers of Charity Services (Scotland)	No	Yes	No	No	No	No	No	No
Building New Futures Limited	Yes							
Calman Trust	No							
Cantraybridge	No							
Capita Business Services Ltd	No							
CEiS Ayrshire	Yes	No	No	Yes	No	No	No	No
CEMVO ENTERPRISES CIC	Yes	No	No	No	Yes	Yes	No	Yes
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Culture & Sport Glasgow	No							
Cyrenians	No							
Dimensions Training Solutions Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
The Fly Cup Catering Limited	No							
Galloway Training Limited	No							
Generation: You Employed, UK	Yes	Yes	No	No	Yes	No	Yes	Yes
GP Strategies Training Limited	No							
GTS Solutions CIC	No							
Helm Training Limited	No							
Hi! Ambassadors Limited	Yes							
Hope Amplified	Yes	No	No	No	Yes	No	No	No
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Include Us	No							
Ingeus UK Limited	No							
Inspiralba Ltd	No							
Into Work	No	Yes	No	No	No	Yes	No	Yes
Inverclyde Community Development Trust	Yes	No						
JENNIFER CANTWELL	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	Yes	Yes	No	No	No
LAMH Recycle Limited	No	No	No	No	Yes	No	No	No
Lets Get Sporty CIC	No	Yes	No	Yes	No	No	No	No
Lowland Training Services Ltd.	Yes							

Maximus UK Services Limited	Yes							
McKenzie Horn Limited	No							
Moray Reach Out	No							
Move On	No	Yes	No	No	No	No	No	Yes
Moving On Employment Project Limited	No	No	Yes	No	No	No	No	No
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	Yes	No	No	No
New Start Highland	No							
One Parent Families Scotland	Yes	No	No	No	Yes	No	No	No
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No	No	No	No	Yes	No	No	No
Reed in Partnership Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	Yes	No	Yes	Yes
Routes to Work Limited	Yes	No	No	No	Yes	Yes	Yes	Yes
Routes to Work South	No	No	No	No	Yes	No	No	No
Rural & Urban Training Scheme Limited	No	Yes						
Salus Occupational Health, Safety & Return to Work								
Services	Yes	No	No	Yes	Yes	Yes	Yes	No
Salvation Army Trustee Company(The)	No							
SBA Nationwide Ltd	Yes							
School of Hard Knocks	No	Yes	No	No	No	Yes	No	Yes
Scottish Association for Mental Health	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Shaw Trust Limited(The)	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Sinclair Wellbeing and Training Solutions Ltd	Yes							
Skills Exchange SCIO	No	No	No	No	Yes	No	No	No
Social Enterprise Academy (Scotland)	Yes							
Southwest Arts and Music Project	No							
St Giles Trust	Yes	No	No	No	Yes	Yes	Yes	Yes
Station House Media Unit	No							
Street League	Yes	No	No	Yes	Yes	No	Yes	Yes
Tarff Valley Limited	No	Yes	No	Yes	No	No	No	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	No	No	Yes	No	No	Yes

The Lennox Partnership Limited	Yes	No	No	Yes	No	No	Yes	No
The People Portfolio	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
The Prince's Trust	Yes	No	No	Yes	No	No	Yes	No
The Tell Organisation Limited	Yes	No	No	No	No	No	Yes	No
THE TRAINING TEAM (SCOTLAND) LIMITED	No							
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No							
THE WHEATLEY FOUNDATION LIMITED	No	Yes						
The Wise Group	Yes							
Training Initiatives Limited	Yes	No	No	Yes	Yes	No	Yes	No
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	No	No	Yes	Yes	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	Yes	No	No	No	No	No	Yes	No
West Lothian College	No	Yes						
Women's Business Station C.I.C.	No							
Workers' Educational Association	Yes	No	Yes	Yes	Yes	Yes	Yes	No
Working Rite	Yes	No	No	Yes	No	No	Yes	No
Works+	No	Yes	No	No	No	No	No	No

Council Coverage by Successful Supplier – Service Category 3

SUPPLIER	ABERDEEN CITY COUNCIL	ABERDEENSHIRE COUNCIL	ANGUS COUNCIL	ARGYLL & BUTE COUNCIL	CLACKMANNANSHIRE COUNCIL	COMHAIRLE NAN EILEAN SIAR (WESTERN ISLES COUNCIL)	DUMFRIES & GALLOWAY COUNCIL	DUNDEE CITY COUNCIL
Aberdeen Foyer	Yes	Yes	No	No	No	No	No	No
Access to Industry Limited	No	No	No	No	Yes	No	No	Yes
Action for Children	Yes	No	No	No	Yes	Yes	Yes	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	No	No	Yes
Barnardo's	No	No	No	No	No	No	Yes	No
Better Lives Partnership	No	No	No	No	No	No	Yes	No
Board Of Management Of Dundee And Angus College	No	Yes	Yes	No	No	No	No	Yes
Board Of Management Of Moray College	No	No	No	No	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	No	No	No	No
Bridges Project	No	No	No	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	No	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Business Development Advisers Limited	No	No	No	No	No	No	No	No
Calman Trust	No	No	No	No	No	No	No	No
Cantraybridge	No	No	No	No	No	No	No	No
Capita Business Services Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
CEiS Ayrshire	No	No	No	No	No	No	Yes	No
CEMVO ENTERPRISES CIC	No	No	No	No	No	No	No	Yes
Clackmannanshire Economic Regeneration Trust SCIO	No	No	No	No	Yes	No	No	No
Claire Maclean Illustration	No	No	No	No	No	No	No	No
Code Division Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
CodeClan Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Community Renewal Trust	No	No	No	No	No	No	No	No
Connect Community Trust Ltd	No	No	No	No	No	No	No	No
Culture & Sport Glasgow	No	No	No	No	No	No	No	No
Cyrenians	No	No	No	No	No	No	No	No
DEAP Limited	No	No	Yes	No	No	No	No	Yes
DG Training	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
DGC Training Services Limited	No	No	No	No	No	No	No	No
Dimensions Training Solutions Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Direct Partners Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Donside Consultants Limited	Yes	Yes	Yes	No	No	No	No	Yes
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes	Yes	No	No	No	No	No	No
First Steps Future Training Limited	No							
The Fly Cup Catering Limited	Yes	Yes	No	No	No	No	No	No
Forth Valley College of Further and Higher								
Education	No	No	No	No	Yes	No	No	No
Galloway Training Limited	No							
Generation: You Employed, UK	No							
Glasgow Council for the Voluntary Sector	Yes							
GP Strategies Training Limited	Yes							
GTG Training Limited	No	No	No	Yes	Yes	No	No	Yes
GTS Solutions CIC	Yes							
Helm Training Limited	Yes	Yes	Yes	No	Yes	No	No	Yes
Hi! Ambassadors Limited	Yes							
Hope Amplified	No							
HSC FUTURES LTD	Yes							
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	No	Yes	Yes
Include Us	No	No	No	No	No	No	Yes	No
Inspiralba Ltd	No	No	No	Yes	No	No	No	No
Into Work	No	No	No	No	Yes	No	No	No
Inverclyde Community Development Trust	No	No	No	Yes	No	No	No	No
JENNIFER CANTWELL	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No							
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No	No	No	No	No	No	Yes	No
Lowland Training Services Ltd.	Yes							
M I Technologies Limited	Yes							
Maximus UK Services Limited	Yes							
McKenzie Horn Limited	Yes							
Moray Reach Out	No							
Move On	No							
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes							

New College Lanarkshire	No							
New Start Highland	No	No	No	Yes	No	Yes	No	No
Next Generation Training Limited	No	No	No	No	Yes	No	No	No
NIGG SKILLS ACADEMY LIMITED	Yes							
OUTF!T-MORAY	No							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Primed Talent Limited	Yes							
Qualitas International Limited	No							
Reed in Partnership Limited	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No							
Routes to Work Limited	No	No	No	No	Yes	No	No	No
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No							
Salus Occupational Health, Safety & Return to Work								
Services	Yes							
Salvation Army Trustee Company(The)	No							
SBA Nationwide Ltd	Yes							
Seol Trust	No							
Shaw Trust Limited(The)	Yes	No	No	No	Yes	No	Yes	Yes
Skills Exchange SCIO	No							
Social Enterprise Academy (Scotland)	Yes							
Southwest Arts and Music Project	No							
St Giles Trust	No	No	No	No	Yes	No	No	No
Station House Media Unit	Yes	Yes	No	No	No	No	No	No
Street League	No	No	Yes	Yes	No	No	Yes	Yes
Tarff Valley Limited	No	No	No	No	No	No	Yes	No
TES INC LIMITED	Yes							
The Bridges Programmes	No							
The Digital College Ltd	Yes							
The Furniture Project (Stranraer) Ltd.	No	No	No	No	No	No	Yes	No
The Growth Company Limited	Yes							
The Larder West Lothian	No							
The Lennox Partnership Limited	No							
The People Portfolio	Yes							
The Prince's Trust	Yes	No	No	No	No	No	No	Yes
The Tell Organisation Limited	No	No	No	Yes	No	No	No	No

THE TRAINING TEAM (SCOTLAND) LIMITED	Yes							
THE VOLUNTEER CENTRE - THE CENTRE FOR								
VOLUNTEERING COMMUNITY ACTION AND								
EMPLOYMENT INITIATIVES	No							
THE WHEATLEY FOUNDATION LIMITED	No	No	No	No	No	No	Yes	No
The Wise Group	Yes							
Training for Care	No							
Training Initiatives Limited	Yes	No	No	No	Yes	No	Yes	yes
TRE-LIFE C.I.C.	Yes	Yes	No	No	No	No	No	No
Triage Central Limited	Yes							
Unity Enterprise	No	No	No	No	No	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	Yes							
West College Scotland	No	No	No	Yes	No	No	No	No
West Lothian College	No							
Women's Business Station C.I.C.	No	No	Yes	No	No	No	No	Yes
Workers' Educational Association	No	No	Yes	No	Yes	Yes	No	Yes
Working Rite	Yes	Yes	No	Yes	Yes	No	No	Yes
Works+	No							

	EAST AYRSHIRE	EAST DUNBARTONSHIRE	EAST LOTHIAN	EAST RENFREWSHIRE	EDINBURGH CITY	FALKIRK		GLASGOW CITY
SUPPLIER	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL	FIFE COUNCIL	COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Action for Children	Yes	No	Yes	No	Yes	No	No	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	Yes	Yes	No
Barnardo's	No	No	Yes	YEs	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus								
College	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	No	No	No	No	No
Board Of Management Of South Lanarkshire						No	No	
College, Known as South Lanarkshire College	No	No	No	Yes	No			Yes
Bridges Project	No	No	Yes	No	No	No	No	No

Brothers of Charity Services (Scotland)	No							
Building New Futures Limited	Yes							
Business Development Advisers Limited	No	Yes	No	YEs	No	No	No	No
Calman Trust	No							
Cantraybridge	No							
Capita Business Services Ltd	Yes	Yes	No	No	No	No	No	No
CEiS Ayrshire	YEs	No	No	Yes	No	No	No	Yes
CEMVO ENTERPRISES CIC	No	No	No	No	Yes	No	No	Yes
Clackmannanshire Economic Regeneration Trust								
SCIO	No							
Claire Maclean Illustration	No							
Code Division Ltd	Yes							
CodeClan Limited	Yes	Yes	Yes	No	Yes	No	Yes	Yes
Community Renewal Trust	No	No	No	No	Yes	No	No	Yes
Connect Community Trust Ltd	No	Yes						
Culture & Sport Glasgow	No	Yes						
Cyrenians	No	No	Yes	No	Yes	Yes	No	No
DEAP Limited	No	No	No	No	No	No	Yes	No
DG Training	Yes	Yes	No	No	No	No	No	No
DGC Training Services Limited	No	No	No	No	No	Yes	No	Yes
Dimensions Training Solutions Limited	Yes	Yes	No	No	No	No	No	No
Direct Partners Limited	Yes	Yes	No	No	No	No	No	No
Donside Consultants Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No	Yes						
Fedcap Employment Scotland limited	No							
First Steps Future Training Limited	No	Yes	No	Yes	No	No	No	Yes
The Fly Cup Catering Limited	No							
Forth Valley College of Further and Higher								
Education	No	No	No	No	No	Yes	No	No
Galloway Training Limited	No							
Generation: You Employed, UK	No	Yes	Yes	Yes	Yes	No	No	Yes
Glasgow Council for the Voluntary Sector	Yes							
GP Strategies Training Limited	Yes	Yes	No	No	No	No	No	No
GTG Training Limited	Yes							
GTS Solutions CIC	Yes	Yes	No	No	No	No	No	No
Helm Training Limited	No	No	No	No	No	No	Yes	No
Hi! Ambassadors Limited	Yes							

Hope Amplified	No	Yes						
HSC FUTURES LTD	Yes							
Impact Arts (Projects) Limited	Yes							
Include Us	No							
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	Yes	Yes	Yes	No
Inverclyde Community Development Trust	No							
JENNIFER CANTWELL	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	Yes	No	No	No	Yes
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	Yes	Yes	No	No	No	No	No	No
M I Technologies Limited	Yes	Yes	No	No	No	No	No	No
Maximus UK Services Limited	Yes							
McKenzie Horn Limited	Yes	Yes	No	No	No	No	No	No
Moray Reach Out	No							
Move On	No	No	Yes	No	Yes	No	No	Yes
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes	Yes	No	No	No	No	No	No
New College Lanarkshire	No	Yes	No	No	No	No	No	No
New Start Highland	No							
Next Generation Training Limited	No	No	No	Yes	No	Yes	No	Yes
NIGG SKILLS ACADEMY LIMITED	Yes	Yes	No	No	No	No	Yes	No
OUTF!T-MORAY	No							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Primed Talent Limited	Yes							
Qualitas International Limited	No	Yes						
Reed in Partnership Limited	Yes							
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	Yes	No	No	No	No	No	Yes
Routes to Work Limited	No	Yes	No	Yes	No	Yes	No	Yes
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	Yes	No	No	No

Salus Occupational Health, Safety & Return to	1							
Work Services	Yes							
Salvation Army Trustee Company(The)	No	No	Yes	Yes	Yes	Yes	Yes	Yes
SBA Nationwide Ltd	Yes							
Seol Trust	No	No	Yes	No	Yes	No	No	No
Shaw Trust Limited(The)	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Skills Exchange SCIO	No							
Social Enterprise Academy (Scotland)	Yes							
Southwest Arts and Music Project	No	Yes						
St Giles Trust	Yes							
Station House Media Unit	No							
Street League	Yes							
Tarff Valley Limited	Yes	No						
TES INC LIMITED	Yes	Yes	No	No	No	No	No	No
The Bridges Programmes	No	Yes						
The Digital College Ltd	Yes							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	Yes	No	Yes	Yes	No	No
The Lennox Partnership Limited	Yes	Yes	No	Yes	No	No	No	Yes
The People Portfolio	Yes	Yes	No	No	No	No	No	No
The Prince's Trust	Yes	Yes	No	Yes	Yes	No	Yes	Yes
The Tell Organisation Limited	No	Yes	No	No	No	No	No	Yes
THE TRAINING TEAM (SCOTLAND) LIMITED	Yes	Yes	No	No	No	No	No	No
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No	Yes						
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	Yes	No	No	Yes
The Wise Group	Yes							
Training for Care	No	No	Yes	No	Yes	No	No	No
Training Initiatives Limited	Yes							
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	Yes	No	Yes	No	No	No	Yes
VERG LTD	Yes							
Volunteering Matters	Yes	Yes	No	No	No	No	No	No

West College Scotland	No	Yes	No	Yes	No	No	No	Yes
West Lothian College	No							
Women's Business Station C.I.C.	No	No	No	No	No	No	Yes	No
Workers' Educational Association	Yes	No	Yes	No	Yes	Yes	Yes	Yes
Working Rite	Yes	No	Yes	Yes	Yes	No	No	Yes
Works+	No							

SUPPLIER	HIGHLAND COUNCIL	INVERCLYDE COUNCIL	MIDLOTHIAN COUNCIL	MORAY COUNCIL	NORTH AYRSHIRE COUNCIL	NORTH LANARKSHIRE COUNCIL	ORKNEY ISLANDS COUNCIL	PERTH & KINROSS COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	No	No	Yes	No	Yes	Yes	No	Yes
Action for Children	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	YEs	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	No	No	No	Yes
Barnardo's	Yes	No	Yes	Yes	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus College	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	Yes	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	No	Yes	No	No
Bridges Project	No	No	Yes	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	No	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Business Development Advisers Limited	No	Yes	No	No	No	No	No	No
Calman Trust	Yes	No	No	No	No	No	No	No
Cantraybridge	Yes	No	No	No	No	No	No	No
Capita Business Services Ltd	No	No	No	No	No	No	No	No
CEiS Ayrshire	No	Yes	No	No	Yes	No	No	No
CEMVO ENTERPRISES CIC	No	No	No	No	No	Yes	No	No
Clackmannanshire Economic Regeneration Trust SCIO	No	No	No	No	No	No	No	No
Claire Maclean Illustration	Yes	No	No	No	No	No	No	No
Code Division Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
CodeClan Limited	No	No	Yes	No	No	No	No	Yes
Community Renewal Trust	No	No	No	No	No	No	No	No
Connect Community Trust Ltd	No	No	No	No	No	No	No	No

Culture & Sport Glasgow	No							
Cyrenians	No	No	Yes	No	No	No	No	No
DEAP Limited	No	Yes						
DG Training	No							
DGC Training Services Limited	No	No	No	No	No	Yes	No	No
Dimensions Training Solutions Limited	No							
Direct Partners Limited	No							
Donside Consultants Limited	Yes	No	No	Yes	No	No	Yes	Yes
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	No							
First Steps Future Training Limited	No	No	No	No	No	Yes	No	No
The Fly Cup Catering Limited	No							
Forth Valley College of Further and Higher								
Education	No							
Galloway Training Limited	No	No	No	No	Yes	No	No	No
Generation: You Employed, UK	No	No	Yes	No	No	Yes	No	No
Glasgow Council for the Voluntary Sector	Yes							
GP Strategies Training Limited	No							
GTG Training Limited	No	Yes	Yes	No	Yes	Yes	No	Yes
GTS Solutions CIC	No							
Helm Training Limited	No	Yes						
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	No	No	No	No	Yes	No	No
HSC FUTURES LTD	No	Yes	Yes	No	Yes	Yes	No	Yes
Impact Arts (Projects) Limited	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Include Us	No							
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	No	Yes	No	Yes
Inverclyde Community Development Trust	No	Yes	No	No	Yes	No	No	No
JENNIFER CANTWELL	Yes	No	No	Yes	No	No	No	No
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	No	No	Yes	No	No
LAMH Recycle Limited	No	No	No	No	No	Yes	No	No
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	No							
M I Technologies Limited	No							

Maximus UK Services Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
McKenzie Horn Limited	No	No	No	No	No	No	No	No
Moray Reach Out	No	No	No	Yes	No	No	No	No
Move On	No	No	Yes	No	No	No	No	No
Moving On Employment Project Limited	No	No	No	No	No	No	No	No
National Schizophrenia Fellowship (Scotland)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
NC Resources Limited	No	No	No	No	No	No	No	No
New College Lanarkshire	No	No	No	No	No	Yes	No	No
New Start Highland	Yes	No	No	Yes	No	No	No	No
Next Generation Training Limited	No	Yes	No	No	Yes	Yes	No	No
NIGG SKILLS ACADEMY LIMITED	Yes	No	No	Yes	No	No	Yes	Yes
OUTF!T-MORAY	No	No	No	Yes	No	No	No	No
Parker Enterprise Company Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
PeoplePlus Group Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Primed Talent Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Qualitas International Limited	No	No	No	No	No	Yes	No	No
Reed in Partnership Limited	No	Yes	Yes	Yes	Yes	Yes	No	Yes
Right Options Partners Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
RIGHT TRACK SCOTLAND Limited	No	No	No	No	No	Yes	No	No
Routes to Work Limited	No	Yes	No	No	No	Yes	No	No
Routes to Work South	No	No	No	No	No	No	No	No
Rural & Urban Training Scheme Limited	No	No	Yes	No	No	No	No	No
Salus Occupational Health, Safety & Return to Work	V	V	V	V	V	V	V	V
Services (The)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Salvation Army Trustee Company(The)	Yes	Yes	Yes	Yes	No	No	No	No
SBA Nationwide Ltd	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Seol Trust	No No	No	Yes	No	No	No	No	No
Shaw Trust Limited(The)	No No	Yes No	Yes No	No No	No No	Yes No	No No	No No
Skills Exchange SCIO	Yes	Yes	Yes	Yes	Yes		Yes	Yes
Social Enterprise Academy (Scotland)						Yes		
Southwest Arts and Music Project	No	No	No	No	No	No	No	No
St Giles Trust	No No	Yes	Yes	No	Yes	Yes	No	No
Station House Media Unit	No	No	No	No	No	No	No	No
Street League	No	Yes	Yes	No	Yes	Yes	No	No
Tarff Valley Limited	No	No	No	No	Yes	No	No	No
TES INC LIMITED	No	No	No	No	No	No	No	No
The Bridges Programmes	No	No	No	No	No	No	No	No
The Digital College Ltd	Yes	Yes	Yes	Yes	No	No	No	No

The Furniture Project (Stranraer) Ltd.	No	No	No	No	No	No	No	No
The Growth Company Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
The Larder West Lothian	No	No	No	No	No	No	No	No
The Lennox Partnership Limited	No	No	No	No	Yes	No	No	No
The People Portfolio	No	No	No	No	No	No	No	No
The Prince's Trust	No	Yes	No	No	Yes	Yes	No	No
The Tell Organisation Limited	No	Yes	No	No	No	No	No	No
THE TRAINING TEAM (SCOTLAND) LIMITED	No	No	No	No	No	No	No	No
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No	No	No	No	No	No	No	No
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	No	No	No	No
The Wise Group	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Training for Care	No	No	Yes	No	No	No	No	No
Training Initiatives Limited	Yes No	Yes No	Yes No	No No	Yes No	Yes No	No No	Yes No
TRE-LIFE C.I.C.			Yes	Yes			Yes	Yes
Triage Central Limited	Yes	Yes			Yes	Yes		
Unity Enterprise	No Yes	Yes Yes	No Yes	No Yes	Yes Yes	Yes Yes	No Yes	No Yes
VERG LTD								
Volunteering Matters	No	No	No	No	No	No	No	No
West College Scotland	No	Yes	No	No	No	No	No	No
West Lothian College	No	No	No No	No No	No	No	No	No
Women's Business Station C.I.C.	No	No	-		No	No	No	Yes
Workers' Educational Association	Yes	No	Yes	Yes	No	No	Yes	Yes
Working Rite	No	No	Yes	No	Yes	No	No	No
Works+	No	No	No	No	No	No	No	No

SUPPLIER	RENFREWSHIRE COUNCIL	SCOTTISH BORDERS COUNCIL	SHETLAND ISLANDS COUNCIL	SOUTH AYRSHIRE COUNCIL	SOUTH LANARKSHIRE COUNCIL	STIRLING COUNCIL	WEST DUNBARTONSHIRE COUNCIL	WEST LOTHIAN COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Action for Children	No	No	No	Yes	Yes	No	Yes	Yes
Apex Scotland	Yes	YEs	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	No	No	No	Yes	No	Yes
Barnardo's	Yes	No	No	No	No	No	No	Yes

Better Lives Partnership	No							
Board Of Management Of Dundee And Angus								
College	No							
Board Of Management Of Moray College	No							
Board Of Management Of South Lanarkshire								
College, Known as South Lanarkshire College	No	No	No	No	Yes	No	No	No
Bridges Project	No							
Brothers of Charity Services (Scotland)	No	Yes	No	No	No	No	No	No
Building New Futures Limited	Yes							
Business Development Advisers Limited	Yes	No	No	No	No	No	Yes	No
Calman Trust	No							
Cantraybridge	No							
Capita Business Services Ltd	No							
CEiS Ayrshire	Yes	No	No	Yes	No	No	No	No
CEMVO ENTERPRISES CIC	Yes	No	No	No	Yes	Yes	No	Yes
Clackmannanshire Economic Regeneration Trust								
SCIO	No							
Claire Maclean Illustration	No							
Code Division Ltd	Yes							
CodeClan Limited	No	Yes	No	No	No	No	No	Yes
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Culture & Sport Glasgow	No							
Cyrenians	No	Yes	No	No	No	No	No	Yes
DEAP Limited	No							
DG Training	No							
DGC Training Services Limited	No	No	No	No	Yes	Yes	No	No
Dimensions Training Solutions Limited	No							
Direct Partners Limited	No							
Donside Consultants Limited	No	No	Yes	No	No	No	No	No
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	No							
First Steps Future Training Limited	No	No	No	No	Yes	No	Yes	No
The Fly Cup Catering Limited	No							
Forth Valley College of Further and Higher								
Education	No	No	No	No	No	Yes	No	No
Galloway Training Limited	No							

Generation: You Employed, UK	Yes	Yes	No	No	Yes	No	Yes	Yes
Glasgow Council for the Voluntary Sector	Yes							
GP Strategies Training Limited	No							
GTG Training Limited	Yes	No	No	Yes	Yes	Yes	Yes	Yes
GTS Solutions CIC	No							
Helm Training Limited	No							
Hi! Ambassadors Limited	Yes							
Hope Amplified	Yes	No	No	No	Yes	No	No	No
HSC FUTURES LTD	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Include Us	No							
Inspiralba Ltd	No							
Into Work	No	Yes	No	No	No	Yes	No	Yes
Inverclyde Community Development Trust	Yes	No						
JENNIFER CANTWELL	No							
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	No	Yes	No	No	No
LAMH Recycle Limited	No	No	No	No	Yes	No	No	No
Lets Get Sporty CIC	No	Yes	No	Yes	No	No	No	No
Lowland Training Services Ltd.	No							
M I Technologies Limited	No							
Maximus UK Services Limited	Yes							
McKenzie Horn Limited	No							
Moray Reach Out	No							
Move On	No	Yes	No	No	No	No	No	Yes
Moving On Employment Project Limited	No	No	Yes	No	No	No	No	No
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	Yes	No	No	No
New Start Highland	No							
Next Generation Training Limited	Yes	No	No	No	Yes	Yes	Yes	No
NIGG SKILLS ACADEMY LIMITED	No	No	Yes	No	No	No	No	No
OUTF!T-MORAY	No							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Primed Talent Limited	Yes							
Qualitas International Limited	No	No	No	No	Yes	No	No	No

Reed in Partnership Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	Yes	No	Yes	Yes
Routes to Work Limited	Yes	No	No	No	Yes	Yes	Yes	Yes
Routes to Work South	No	No	No	No	Yes	No	No	No
Rural & Urban Training Scheme Limited	No	Yes						
Salus Occupational Health, Safety & Return to Work								
Services	Yes							
Salvation Army Trustee Company(The)	No							
SBA Nationwide Ltd	Yes							
Seol Trust	No	Yes	No	No	Yes	No	No	No
Shaw Trust Limited(The)	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Skills Exchange SCIO	No	No	No	No	Yes	No	No	No
Social Enterprise Academy (Scotland)	Yes							
Southwest Arts and Music Project	No							
St Giles Trust	Yes	No	No	No	Yes	Yes	Yes	Yes
Station House Media Unit	No							
Street League	Yes	No	No	Yes	Yes	No	Yes	Yes
Tarff Valley Limited	No	Yes	No	Yes	No	No	No	No
TES INC LIMITED	No							
The Bridges Programmes	No							
The Digital College Ltd	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	No	No	Yes	No	No	Yes
The Lennox Partnership Limited	Yes	No	No	Yes	No	No	Yes	No
The People Portfolio	No							
The Prince's Trust	Yes	No	No	Yes	Yes	No	Yes	No
The Tell Organisation Limited	Yes	No	No	No	No	No	Yes	No
THE TRAINING TEAM (SCOTLAND) LIMITED	No							
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND								
EMPLOYMENT INITIATIVES	No							
THE WHEATLEY FOUNDATION LIMITED	No	Yes						
The Wise Group	Yes							
Training for Care	No	Yes						

Training Initiatives Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	No	No	Yes	Yes	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	Yes	No	No	No	No	No	Yes	No
West Lothian College	No	Yes						
Women's Business Station C.I.C.	No							
Workers' Educational Association	No	Yes	Yes	No	No	Yes	No	Yes
Working Rite	Yes	No	No	No	No	No	Yes	No
Works+	No	Yes	No	No	No	No	No	No

Council Coverage by Successful Supplier – Service Category 4

CHARLIED	ABERDEEN CITY	ABERDEENSHIRE	ANGUS	ARGYLL & BUTE	CLACKMANNANSHIRE	COMHAIRLE NAN EILEAN SIAR (WESTERN ISLES	DUMFRIES & GALLOWAY	DUNDEE CITY
SUPPLIER	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL	COUNCIL)	COUNCIL	COUNCIL
Aberdeen Foyer	Yes	Yes	No	No	No	No	No	No
Access to Industry Limited	No	No	No	No	Yes	No	No	Yes
Action for Children	Yes	No	No	No	Yes	Yes	Yes	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	No	No	Yes
Barnardo's	Yes	Yes	Yes	No	No	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	Yes	No
Board Of Management Of Dundee And Angus College	No	Yes	Yes	No	No	No	No	Yes
Board Of Management Of Moray College	No							
Board Of Management Of South Lanarkshire College, Known as South								
Lanarkshire College	No							
Bridges Project	No							
Brothers of Charity Services (Scotland)	No							
Building New Futures Limited	Yes							
Business Development Advisers Limited	No							
Calman Trust	No							
Cantraybridge	No							
Capita Business Services Ltd	Yes							
CEiS Ayrshire	No	No	No	No	No	No	Yes	No
CEMVO ENTERPRISES CIC	No	Yes						
Clackmannanshire Economic Regeneration Trust SCIO	No	No	No	No	Yes	No	No	No
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Cyrenians	No							
Dimensions Training Solutions Limited	Yes							
Direct Partners Limited	Yes							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
First Steps Future Training Limited	No							
The Fly Cup Catering Limited	Yes	Yes	No	No	No	No	No	No
Galloway Training Limited	No							
Generation: You Employed, UK	No							
Glasgow Chamber of Commerce and Manufactures)	No							
Glasgow Council for the Voluntary Sector	No	No	No	Yes	No	No	No	No
GP Strategies Training Limited	Yes							
GTG Training Limited	No	No	No	Yes	Yes	No	No	Yes
GTS Solutions CIC	Yes							
Helm Training Limited	Yes	Yes	Yes	No	Yes	No	No	Yes
Hi! Ambassadors Limited	Yes							
Hope Amplified	No							
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	No	Yes	Yes

Include Us	No	No	No	No	No	No	Yes	No
Ingeus UK Limited	Yes							
Inspiralba Ltd	No	No	No	Yes	No	No	No	No
Into Work	No	No	No	No	Yes	No	No	No
Inverclyde Community Development Trust	No	No	No	Yes	No	No	No	No
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No							
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No	No	No	No	No	No	Yes	No
Lowland Training Services Ltd.	Yes							
Maximus UK Services Limited	Yes							
Move On	No							
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes							
New College Lanarkshire	No							
New Start Highland	No	No	No	Yes	No	Yes	No	No
One Parent Families Scotland	No	No	Yes	No	No	No	Yes	Yes
OUTF!T-MORAY	No							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No							
Reed in Partnership Limited	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No							
Routes to Work Limited	No	No	No	No	Yes	No	No	No
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No							
Salus Occupational Health, Safety & Return to Work Services	No							
Salvation Army Trustee Company(The)	No							
SBA Nationwide Ltd	Yes							
Scottish Association for Mental Health	Yes	Yes	No	No	Yes	No	No	Yes
Scottish Council for Voluntary Organisations	Yes							
Shaw Trust Limited(The)	Yes	No	No	No	Yes	No	Yes	Yes
Skills Exchange SCIO	No							
Southwest Arts and Music Project	No							
Station House Media Unit	Yes	Yes	No	No	No	No	No	No

Tarff Valley Limited	No	No	No	No	No	No	Yes	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No	No	No	No	No	No	Yes	No
The Growth Company Limited	Yes							
The Larder West Lothian	No							
The Lennox Partnership Limited	No							
The People Portfolio	Yes							
The Prince's Trust	Yes	No	No	No	No	No	No	Yes
The Tell Organisation Limited	No	No	No	Yes	No	No	No	No
THE TRAINING TEAM (SCOTLAND) LIMITED	Yes							
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY								
ACTION AND EMPLOYMENT INITIATIVES	No							
								ı
THE WHEATLEY FOUNDATION LIMITED	No	No	No	No	No	No	Yes	No
The Wise Group	Yes							
Training Initiatives Limited	Yes	No	No	No	Yes	No	Yes	Yes
TRE-LIFE C.I.C.	Yes	Yes	No	No	No	No	No	No
Triage Central Limited	Yes							
Unity Enterprise	No	No	No	No	No	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	Yes							
West College Scotland	No	No	No	Yes	No	No	No	No
Women's Business Station C.I.C.	No	No	Yes	No	No	No	No	Yes
Workers' Educational Association	No	No	Yes	No	Yes	No	No	Yes
Working Rite	Yes	Yes	No	Yes	Yes	No	No	Yes
Works+	No							

SUPPLIER	EAST AYRSHIRE COUNCIL	EAST DUNBARTONSHIRE COUNCIL	EAST LOTHIAN COUNCIL	EAST RENFREWSHIRE COUNCIL	EDINBURGH CITY COUNCIL	FALKIRK COUNCIL	FIFE COUNCIL	GLASGOW CITY COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	No	Yes	Yes	Yes	Yes	Yes	Yes
Action for Children	Yes	No	Yes	No	Yes	No	No	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	Yes	Yes	Yes	No
Barnardo's	No	No	Yes	Yes	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus College	No	No	No	No	No	No	No	No

Board Of Management Of Moray College	No							
Board Of Management Of South Lanarkshire College, Known as South								
Lanarkshire College	No	No	No	Yes	No	No	No	Yes
Bridges Project	No	No	Yes	No	No	No	No	No
Brothers of Charity Services (Scotland)	No							
Building New Futures Limited	Yes							
Business Development Advisers Limited	No	Yes	No	Yes	No	No	No	No
Calman Trust	No							
Cantraybridge	No							
Capita Business Services Ltd	Yes	Yes	No	No	No	No	No	No
CEiS Ayrshire	Yes	No	No	Yes	No	No	No	Yes
CEMVO ENTERPRISES CIC	No	No	No	No	Yes	No	No	Yes
Clackmannanshire Economic Regeneration Trust SCIO	No							
Community Renewal Trust	No	No	No	No	Yes	No	No	Yes
Connect Community Trust Ltd	No	Yes						
Cyrenians	No	No	Yes	No	Yes	Yes	No	No
Dimensions Training Solutions Limited	Yes	Yes	No	No	No	No	No	No
Direct Partners Limited	Yes	Yes	No	No	No	No	No	No
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No	Yes						
Fedcap Employment Scotland limited	Yes							
First Steps Future Training Limited	No	Yes	No	Yes	No	No	No	Yes
The Fly Cup Catering Limited	No							
Galloway Training Limited	No							
Generation: You Employed, UK	No	Yes	Yes	Yes	Yes	No	No	Yes
Glasgow Chamber of Commerce and Manufactures)	No	Yes	No	Yes	No	No	No	Yes
Glasgow Council for the Voluntary Sector	Yes	Yes	No	Yes	No	No	No	Yes
GP Strategies Training Limited	Yes	Yes	No	No	No	No	No	No
GTG Training Limited	Yes							
GTS Solutions CIC	Yes	Yes	No	No	No	No	No	No
Helm Training Limited	No	No	No	No	No	No	Yes	No
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	Yes						
Impact Arts (Projects) Limited	Yes							
Include Us	No							
Ingeus UK Limited	Yes	Yes	No	No	No	No	No	No
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	Yes	Yes	Yes	No

Inverclyde Community Development Trust	No							
1-h- 22 14d	Vaa	Van	Var	Vaa	Vaa	Vas	Vaa	Vaa
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	Yes	No	No	No	Yes
LAMH Recycle Limited	No							
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	Yes	Yes	No	No	No	No	No	No
Maximus UK Services Limited	Yes							
Move On	No	No	Yes	No	Yes	No	No	Yes
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	Yes	Yes	No	No	No	No	No	No
New College Lanarkshire	No	Yes	No	No	No	No	No	No
New Start Highland	No							
One Parent Families Scotland	No	Yes	Yes	No	Yes	Yes	No	Yes
OUTF!T-MORAY	No							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No	Yes						
Reed in Partnership Limited	Yes							
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	Yes	No	No	No	No	No	Yes
Routes to Work Limited	No	Yes	No	Yes	No	Yes	No	Yes
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	Yes	No	No	No
Salus Occupational Health, Safety & Return to Work Services	Yes	Yes	No	Yes	No	Yes	No	Yes
Salvation Army Trustee Company(The)	No	No	Yes	Yes	Yes	Yes	Yes	Yes
SBA Nationwide Ltd	Yes							
Scottish Association for Mental Health	Yes							
Scottish Council for Voluntary Organisations	Yes	Yes	No	No	No	No	No	No
Shaw Trust Limited(The)	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes
Skills Exchange SCIO	No							
Southwest Arts and Music Project	No	Yes						
Station House Media Unit	No							
Tarff Valley Limited	Yes	No						
The Bridges Programmes	No	Yes						
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							

The Larder West Lothian	No	No	Yes	No	Yes	Yes	No	No
The Lennox Partnership Limited	Yes	Yes	No	Yes	No	No	No	Yes
The People Portfolio	Yes	Yes	No	No	No	No	No	No
The Prince's Trust	Yes	Yes	No	Yes	Yes	No	Yes	Yes
The Tell Organisation Limited	No	Yes	No	No	No	No	No	Yes
THE TRAINING TEAM (SCOTLAND) LIMITED	Yes	Yes	No	No	No	No	No	No
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No	Yes						
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	Yes	No	No	Yes
The Wise Group	Yes							
Training Initiatives Limited	Yes							
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	Yes	No	Yes	No	No	No	Yes
VERG LTD	Yes							
Volunteering Matters	Yes	Yes	No	No	No	No	No	No
West College Scotland	No	Yes	No	Yes	No	No	No	Yes
Women's Business Station C.I.C.	No	No	No	No	No	No	Yes	No
Workers' Educational Association	Yes	No	Yes	No	Yes	Yes	Yes	Yes
Working Rite	Yes	No	Yes	Yes	Yes	No	No	Yes
Works+	No							

SUPPLIER	HIGHLAND COUNCIL	INVERCLYDE COUNCIL	MIDLOTHIAN COUNCIL	MORAY COUNCIL	NORTH AYRSHIRE COUNCIL	NORTH LANARKSHIRE COUNCIL	ORKNEY ISLANDS COUNCIL	PERTH & KINROSS COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	No	No	Yes	No	Yes	Yes	No	Yes
Action for Children	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	Yes	No	No	No	No	Yes
Barnardo's	Yes	No	Yes	Yes	Yes	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus College	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	Yes	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	No	Yes	No	No
Bridges Project	No	No	Yes	No	No	No	No	No

Brothers of Charity Services (Scotland)	No							
Building New Futures Limited	Yes							
Business Development Advisers Limited	No	Yes	No	No	No	No	No	No
Calman Trust	Yes	No						
Cantraybridge	Yes	No						
Capita Business Services Ltd	No							
CEiS Ayrshire	No	Yes	No	No	Yes	No	No	No
CEMVO ENTERPRISES CIC	No	No	No	No	No	Yes	No	No
Clackmannanshire Economic Regeneration Trust SCIO	No							
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Cyrenians	No	No	Yes	No	No	No	No	No
Dimensions Training Solutions Limited	No							
Direct Partners Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
First Steps Future Training Limited	No	No	No	No	No	Yes	No	No
The Fly Cup Catering Limited	No							
Galloway Training Limited	No	No	No	No	Yes	No	No	No
Generation: You Employed, UK	No	No	Yes	No	No	Yes	No	No
Glasgow Chamber of Commerce and Manufactures)	No	Yes	No	No	No	Yes	No	No
Glasgow Council for the Voluntary Sector	No	Yes	No	No	Yes	Yes	No	No
GP Strategies Training Limited	No							
GTG Training Limited	No	Yes	Yes	No	Yes	Yes	No	Yes
GTS Solutions CIC	No							
Helm Training Limited	No	Yes						
Hi! Ambassadors Limited	Yes							
Hope Amplified	No	No	No	No	No	Yes	No	No
Impact Arts (Projects) Limited	Yes	Yes	Yes	Yes	Yes	Yes	No	No
Include Us	No							
Ingeus UK Limited	No							
Inspiralba Ltd	No							
Into Work	No	No	Yes	No	No	Yes	No	Yes
Inverclyde Community Development Trust	No	Yes	No	No	Yes	No	No	No
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	No	No	Yes	No	No

LAMH Recycle Limited	No	No	No	No	No	Yes	No	No
Lets Get Sporty CIC	No							
Lowland Training Services Ltd.	No							
Maximus UK Services Limited	Yes							
Move On	No	No	Yes	No	No	No	No	No
Moving On Employment Project Limited	No							
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	No	Yes	No	No
New Start Highland	Yes	No	No	Yes	No	No	No	No
One Parent Families Scotland	No	No	Yes	No	No	Yes	No	No
OUTF!T-MORAY	No	No	No	Yes	No	No	No	No
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No	No	No	No	No	Yes	No	No
Reed in Partnership Limited	No	Yes	Yes	Yes	Yes	Yes	No	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	No	Yes	No	No
Routes to Work Limited	No	Yes	No	No	No	Yes	No	No
Routes to Work South	No							
Rural & Urban Training Scheme Limited	No	No	Yes	No	No	No	No	No
Salus Occupational Health, Safety & Return to Work Services	No	No	No	No	Yes	Yes	No	No
Salvation Army Trustee Company(The)	Yes	Yes	Yes	Yes	No	No	No	No
SBA Nationwide Ltd	Yes							
Scottish Association for Mental Health	No	Yes	Yes	Yes	Yes	Yes	No	Yes
Scottish Council for Voluntary Organisations	No							
Shaw Trust Limited(The)	No	Yes	Yes	No	No	Yes	No	No
Skills Exchange SCIO	No							
Southwest Arts and Music Project	No							
Station House Media Unit	No							
Tarff Valley Limited	No	No	No	No	Yes	No	No	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No							
The Lennox Partnership Limited	No	No	No	No	Yes	No	No	No
The People Portfolio	No							
The Prince's Trust	No	Yes	No	No	Yes	Yes	No	No

The Tell Organisation Limited	No	Yes	No	No	No	No	No	No
THE TRAINING TEAM (SCOTLAND) LIMITED	No							
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY								
ACTION AND EMPLOYMENT INITIATIVES	No							
THE WHEATLEY FOUNDATION LIMITED	No	No	Yes	No	No	No	No	No
The Wise Group	Yes							
Training Initiatives Limited	Yes	Yes	Yes	No	Yes	Yes	No	Yes
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	No	Yes	No	No	Yes	Yes	No	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	No	Yes	No	No	No	Yes	No	No
Women's Business Station C.I.C.	No	Yes						
Workers' Educational Association	No	No	Yes	No	No	No	No	Yes
Working Rite	No	No	Yes	No	Yes	No	No	No
Works+	No							

SUPPLIER	RENFREWSHIRE COUNCIL	SCOTTISH BORDERS COUNCIL	SHETLAND ISLANDS COUNCIL	SOUTH AYRSHIRE COUNCIL	SOUTH LANARKSHIRE COUNCIL	STIRLING COUNCIL	WEST DUNBARTONSHIRE COUNCIL	WEST LOTHIAN COUNCIL
Aberdeen Foyer	No	No	No	No	No	No	No	No
Access to Industry Limited	Yes	Yes	No	Yes	Yes	Yes	No	Yes
Action for Children	No	No	No	Yes	Yes	No	Yes	Yes
Apex Scotland	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
B.R.A.G. Enterprises Limited	No	No	No	No	No	Yes	No	Yes
Barnardo's	Yes	No	No	No	No	No	No	Yes
Better Lives Partnership	No	No	No	No	No	No	No	No
Board Of Management Of Dundee And Angus College	No	No	No	No	No	No	No	No
Board Of Management Of Moray College	No	No	No	No	No	No	No	No
Board Of Management Of South Lanarkshire College, Known as South Lanarkshire College	No	No	No	No	Yes	No	No	No
Bridges Project	No	No	No	No	No	No	No	No
Brothers of Charity Services (Scotland)	No	Yes	No	No	No	No	No	No
Building New Futures Limited	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Business Development Advisers Limited	Yes	No	No	No	No	No	Yes	No
Calman Trust	No	No	No	No	No	No	No	No

Cantraybridge	No							
Capita Business Services Ltd	No							
CEiS Ayrshire	Yes	No	No	Yes	No	No	No	No
CEMVO ENTERPRISES CIC	Yes	No	No	No	Yes	Yes	No	Yes
Clackmannanshire Economic Regeneration Trust SCIO	No							
Community Renewal Trust	No							
Connect Community Trust Ltd	No							
Cyrenians	No	Yes	No	No	No	No	No	Yes
Dimensions Training Solutions Limited	No							
Direct Partners Limited	No							
ENABLE Scotland (Leading the Way)	Yes							
Fare Scotland Ltd.	No							
Fedcap Employment Scotland limited	Yes							
First Steps Future Training Limited	No	No	No	No	Yes	No	Yes	No
The Fly Cup Catering Limited	No							
Galloway Training Limited	No							
Generation: You Employed, UK	Yes	Yes	No	No	Yes	No	Yes	Yes
Glasgow Chamber of Commerce and Manufactures)	Yes	No	No	No	Yes	No	Yes	No
Glasgow Council for the Voluntary Sector	Yes	No	No	Yes	Yes	No	Yes	No
GP Strategies Training Limited	No							
GTG Training Limited	Yes	No	No	Yes	Yes	Yes	Yes	Yes
GTS Solutions CIC	No							
Helm Training Limited	No							
Hi! Ambassadors Limited	Yes							
Hope Amplified	Yes	No	No	No	Yes	No	No	No
Impact Arts (Projects) Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Include Us	No							
Ingeus UK Limited	No							
Inspiralba Ltd	No							
Into Work	No	Yes	No	No	No	Yes	No	Yes
Inverclyde Community Development Trust	Yes	No						
Jobs 22 Ltd	Yes							
L & G Learning (Scotland) Ltd	No	No	No	No	Yes	No	No	No
LAMH Recycle Limited	No	No	No	No	Yes	No	No	No
Lets Get Sporty CIC	No	Yes	No	Yes	No	No	No	No
Lowland Training Services Ltd.	No							
Maximus UK Services Limited	Yes							

Move On	No	Yes	No	No	No	No	No	Yes
Moving On Employment Project Limited	No	No	Yes	No	No	No	No	No
National Schizophrenia Fellowship (Scotland)	Yes							
NC Resources Limited	No							
New College Lanarkshire	No	No	No	No	Yes	No	No	No
New Start Highland	No							
One Parent Families Scotland	Yes	No	No	No	Yes	No	No	No
OUTF!T-MORAY	No							
Parker Enterprise Company Ltd	Yes							
PeoplePlus Group Limited	Yes							
Qualitas International Limited	No	No	No	No	Yes	No	No	No
Reed in Partnership Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Right Options Partners Ltd	Yes							
RIGHT TRACK SCOTLAND Limited	No	No	No	No	Yes	No	Yes	Yes
Routes to Work Limited	Yes	No	No	No	Yes	Yes	Yes	Yes
Routes to Work South	No	No	No	No	Yes	No	No	No
Rural & Urban Training Scheme Limited	No	Yes						
Salus Occupational Health, Safety & Return to Work Services	Yes	No	No	Yes	Yes	Yes	Yes	No
Salvation Army Trustee Company(The)	No							
SBA Nationwide Ltd	Yes							
Scottish Association for Mental Health	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Scottish Council for Voluntary Organisations	No							
Shaw Trust Limited(The)	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
Skills Exchange SCIO	No	No	No	No	Yes	No	No	No
Southwest Arts and Music Project	No							
Station House Media Unit	No							
Tarff Valley Limited	No	Yes	No	Yes	No	No	No	No
The Bridges Programmes	No							
The Furniture Project (Stranraer) Ltd.	No							
The Growth Company Limited	Yes							
The Larder West Lothian	No	No	No	No	Yes	No	No	Yes
The Lennox Partnership Limited	Yes	No	No	Yes	No	No	Yes	No
The People Portfolio	No							
The Prince's Trust	Yes	No	No	Yes	Yes	No	Yes	No
The Tell Organisation Limited	Yes	No	No	No	No	No	Yes	No
THE TRAINING TEAM (SCOTLAND) LIMITED	No							
THE VOLUNTEER CENTRE - THE CENTRE FOR VOLUNTEERING COMMUNITY ACTION AND EMPLOYMENT INITIATIVES	No							

THE WHEATLEY FOUNDATION LIMITED	No	Yes						
The Wise Group	Yes							
Training Initiatives Limited	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
TRE-LIFE C.I.C.	No							
Triage Central Limited	Yes							
Unity Enterprise	Yes	No	No	Yes	Yes	No	Yes	No
VERG LTD	Yes							
Volunteering Matters	No							
West College Scotland	Yes	No	No	No	Yes	No	Yes	No
Women's Business Station C.I.C.	No							
Workers' Educational Association	No	Yes	No	No	No	Yes	No	Yes
Working Rite	Yes	No	No	Yes	No	No	Yes	No
Works+	No	Yes	No	No	No	No	No	No

Page 124 of 128

Agenda Item: 5 (a)

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Report by: Chief Executive of Scotland Excel

Request for Associate Membership of Scotland Excel by 2023 Cycling World Championships Ltd

1. Background

1.1 Scotland Excel operates an Associate programme to allow access to its frameworks and services to a wide range of other public service orientated bodies. Applications can be made for Associate Membership by organisations such as council arm's length organisations, community groups, charities, housing associations and voluntary organisations which are a public body or a body that engages in activities of a public nature.

Organisations apply to Scotland Excel for Associate Membership to allow them to access the frameworks for goods and services which are in place for our members. Associates do not have the opportunity to influence the future contract delivery schedule which is reserved for the full local authority members.

Associate membership supports the wider aims of Scotland Excel by increasing overall spend against frameworks, providing additional income and supporting the goals of promoting excellent public procurement across Scottish organisations.

2. Organisation Background

- 2.1 2023 Cycling World Championships Ltd is a wholly owned subsidiary of VisitScotland, responsible for managing the forthcoming Cycling World Championships in Scotland.
- 2.2 2023 Cycling World Championships Ltd is an accredited real living wage employer.

3. Associate Membership Process

- 3.1 Before any application is submitted for approval, a number of validation checks on the organisation are carried out. These include a review of the Memorandum & Articles of Association, the financial position and the type of contracts that the organisation is likely to access. It is confirmed that satisfactory validation checks have been completed in relation to this application.
- 3.2 Scotland Excel monitors all requests from applicants to become associate members to ensure that any legal requirements are met. In this case, VisitScotland can be recommended for associate membership access in accordance with the Local Authorities (Goods and Services) Act 1970, section 1 (1B)(c) as a public authority or body.Namely, that it has functions that are public in nature or engages in activities of that nature so long as the purpose or effect of access to Scotland Excel's services is to facilitate its discharge of those functions or activities.
- 3.3 Fees are determined in a number of ways:

Arms Length External Organisations (ALEOs) related to local authority members pay no fee as this is covered within requisition fees.

National Health Service (NHS) bodies, Colleges and Universities, and Non departmental bodies of the Scottish Government pay no fee under a reciprocal agreement that allows local authorities to utilise contracts created by the relevant procurement centres of expertise.

All other associate fees are calculated on a standard methodology agreed by committee. e.g. Housing Associations pay based on the number of houses within their portfolio.

4. Recommendations

4.1 It is recommended to committee that 2023 Cycling World Championships Ltd application to join Scotland Excel as an associate member be approved, with no annual fee as part of the reciprocal agreement and subject to the agreement document.

Agenda Item: 5(b)

Scotland Excel

To: Executive Sub-Committee

On: 17 June 2022

Report by: Chief Executive of Scotland Excel

Request for Associate Membership of Scotland Excel by Scotrail Trains Limited

1. Background

1.1 Scotland Excel operates an Associate programme to allow access to its frameworks and services to a wide range of other public service orientated bodies. Applications can be made for Associate Membership by organisations such as council arm's length organisations, community groups, charities, housing associations and voluntary organisations which are a public body or a body that engages in activities of a public nature.

Organisations apply to Scotland Excel for Associate Membership to allow them to access the frameworks for goods and services which are in place for our members. Associates do not have the opportunity to influence the future contract delivery schedule which is reserved for the full local authority members.

Associate membership supports the wider aims of Scotland Excel by increasing overall spend against frameworks, providing additional income and supporting the goals of promoting excellent public procurement across Scottish organisations.

2. Organisation Background

- 2.1 Scotrail Trains Limited is a private limited company wholly owned by Scottish Rail Holding who is wholly owned by Scottish Government and a Scottish Government executive non-departmental public body (NDPB), responsible for managing the train network across Scotland and delivering transport to the whole of Scotland.
- 2.2 Scotrail Trains Limited is an accredited real living wage employer.

3. Associate Membership Process

- 3.1 Before any application is submitted for approval, a number of validation checks on the organisation are carried out. These include a review of the Memorandum & Articles of Association, the financial position and the type of contracts that the organisation is likely to access. It is confirmed that satisfactory validation checks have been completed in relation to this application.
- 3.2 Scotland Excel monitors all requests from applicants to become associate members to ensure that any legal requirements are met. In this case, Scotrail Trains Limited can be recommended for associate membership access in accordance with the Local Authorities (Goods and Services) Act 1970 section 1 (1B)(c). Namely, that it has functions that are public in nature or engages in activities of that nature so long as the purpose or effect of access to Scotland Excel's services is to facilitate its discharge of those functions or activities.
- 3.3 Fees are determined in a number of ways:

Arms Length External Organisations (ALEOs) related to local authority members pay no fee as this is covered within requisition fees.

National Health Service (NHS) bodies, Colleges and Universities, and Non departmental bodies of the Scottish Government pay no fee under a reciprocal agreement that allows local authorities to utilise contracts created by the relevant procurement centres of expertise.

All other associate fees are calculated on a standard methodology agreed by committee. e.g. Housing Associations pay based on the number of houses within their portfolio.

4. Recommendations

4.1 It is recommended to committee that Scotrail Trains Limited application to join Scotland Excel as an associate member be approved, with an annual fee of £2,500 and subject to the agreement document.