

Scotland Excel**To: Executive Sub Committee****On: 21 June 2019****Report
by
Director Scotland Excel****Tender: Asbestos Related Works and Services****Schedule: 2418****Period: 1 July 2019 until 30 June 2021 with the option to extend for up to a further two 12 month periods to 30 June 2023 (effective from 15 July 2019)****1. Introduction and Background**

The current framework for Asbestos Surveys, Removal & Disposal, and Analytical Services expired on 31 March 2019. This recommendation is for the award of a renewal framework, which will commence on 15 July 2019 until 14 July 2021, with an option to extend for up to a further two 12 month periods until 14 July 2023.

This framework will enable members to effectively manage planned, ad hoc and emergency asbestos related requirements in all council owned property such as housing stock and civic buildings.

Several enhancements to the current framework are incorporated in the renewal, including the division of each lot into six geographical regions. Tenderers could offer for one, any or all lots and any region within a lot, therefore encouraging bids from local suppliers, facilitating tailored regional pricing and increasing competition and capacity for call offs.

This report summarises the outcome of the procurement process for this national framework agreement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) approved the inclusion of three lots as summarised in Table 1. This covers the full scope of council requirements for asbestos works and services.

As detailed in Appendix 1, 29 councils have confirmed their intention to participate in the renewed framework. East Ayrshire council, East Renfrewshire

council and Glasgow City council have their own contractual arrangements in place. Scotland Excel will liaise with all non-participating members before the expiry of local arrangements to discuss options to transition to the framework.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend
1	Asbestos Surveys	24%
2	Asbestos removal and disposal	72%
3	Asbestos analytical services	4%

The forecast annual spend for participating councils is circa £8.3m per annum. The framework was advertised with an estimated spend of £12m per annum to allow for potential increased participation from associate members.

3. Procurement Process

A UIG consisting of representatives from participating councils endorsed the procurement strategy, including the recommendation to utilise the open tender procedure. In addition, a working group of technical representatives was formed to review the lotting structure, technical specifications and participate in the evaluation.

A Prior Information Notice (PIN) was published on 11 November 2017, which resulted in expressions of interest from 65 organisations. Supplier engagement meetings were held to gain an insight to the market which contributed to the strategy.

The contract notice was published on Public Contracts Scotland (PCS) portal on 19 February 2019. The tender documentation was made available for immediate download from 21 February 2019, via the Public Contracts Scotland Tenders (PCS-T) portal.

The procurement process followed a two-stage tendering procedure. At the first stage, using the European Single Procurement Document (ESPD) Scotland, responses were assessed against financial capability, technical/professional capability and business probity requirements. Due to strict regulation in the industry, Tenderers offering for lots 1 and 3 were required to hold a valid UKAS accreditation, and those Tenderers offering for lot 2 were required to hold a minimum one-year HSE license and a valid waste carrier licence. Tenderers were required to pass this stage to be eligible for award.

At the second stage, offers were evaluated against the following criteria and weightings.

Technical 30%
Commercial 70%

Within the main technical section, tenderers were required to evidence their knowledge and experience by responding to a series of method statements that considered resource management, emergency response, customer care and sustainability. In addition to these questions, tenderers were asked to provide details on their fair work practices and community benefits.

Tenderers were also asked to confirm which council areas they had the ability to service. As the framework is split into regions, tenderers could opt to service as many or as few councils within a region; they were not required to service every council within each region. This was designed to encourage bids from local small and medium-sized enterprises (SMEs) and maximise the geographical coverage available through the framework.

Tenderers were also required to complete lot-specific technical sections, which were in alignment with the services or works that will be instructed in each lot.

Within the commercial section, tenderers were invited to offer for each lot on a region by region basis and provide rates for a range of commonly required asbestos works or services. Tenderers were also scored in relation to out of hours working. Tables 2, 3 and 4 provide a breakdown of the scoring available for each of the three lots.

Table 2: Lot 1 Scoring Breakdown

Section	Question	Maximum Score Available
Commercial 70%		
Technical 30%	Method Statements	9
	Out of Hours	3
	Community Benefits and Workforce Matters	3
	British Occupation Hygiene Society (BOHS) Accreditation	1
	Plan of Works	3
	Price Stability	3
	Service Delivery Timescales	8

Table 3: Lot 2 Scoring Breakdown

Section	Question	Maximum Score Available
Commercial 70%		
Technical 30%	Method Statements	9
	Out of Hours	3
	Community Benefits and Workforce Matters	3

	British Occupation Hygiene Society (BOHS)	1
	Plan of Works	5
	Price Stability	3
	Service Delivery Timescales	4
	Asbestos Removal Contractors Association (ARCA) Accreditation	2

Table 4: Lot 3 Scoring Breakdown

Section	Question	Maximum Score Available
Commercial 70%		
Technical 30%	Method Statements	9
	Out of Hours	3
	Community Benefits and Workforce Matters	3
	British Occupation Hygiene Society (BOHS)	1
	Air Monitoring	6
	Price Stability	3
	Service Delivery Timescales	2
	Continuity	3

4. Report on Offers Received

The tender document was downloaded by 64 organisations, with 44 tender responses received. A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the offers received was completed. Appendix 3 confirms the scoring achieved by each tenderer in each lot, per region.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework agreement is awarded to 44 suppliers across the three lots as outlined in Appendix 3.

The 44 recommended suppliers can meet operational needs, accreditation and licence requirements, provide a range of choice and capacity for council members, whilst also representing a mix of small, medium and large organisations, with 31 of the recommended suppliers classified as SMEs and 7 micro enterprises.

The recommendations set out in Appendix 3 propose to award all tenderers in all regions offered.

In this generation of the framework, and in consultation with the established technical panel, Scotland Excel amended the schedule of rates to include ancillary services and works in the core list. Furthermore, the schedule was also amended to divide some services and activities into their component activities. This was designed to ensure that members had a holistic set of requirements stipulated in the core list so that prices offered were inclusive of all costs. During evaluation of the offers received, it emerged that this approach resulted in a significant variance in prices submitted on the revised schedule. Scotland Excel undertook a robust clarification process to ensure that the rates submitted were compliant to the specification.

Following this review, it is proposed that all tenderers for all regions are awarded to provide members with the autonomy to agree bespoke work packages in recognition of local procurement objectives.

This supports a primary strategic procurement objective for the renewal, to provide access to a range of competent local and geographically dispersed asbestos suppliers and maximises capacity available under the framework. It also allows a greater proportion of local SMEs and micro enterprises to compete for local public sector contracts.

6. Benefits

Savings

As outlined above due to the changes in the schedule of rates and the significant variance in pricing submitted a neutral savings figure has been incorporated in this report.

Section 7 will outline contract management activity required to update the schedule of rates. Following this exercise, Scotland Excel will conduct a benchmarking exercise in year one of the framework and estimate to deliver a saving of 4%, which is in alignment with our wider non-care portfolio.

As stated in Appendix 1, at the end of the current framework, the contract prices were 3.5% ahead of the market prices demonstrating the value of ongoing contract management activity.

Some tenderers have offered discounts for particular councils within each region, further savings are also possible for members conducting mini-competitions for larger packages of work.

Price Stability

In addition to the mandatory 12 months fixed pricing for all lots, the majority of suppliers have offered an additional 12 months fixed pricing in each lot.

All future requests for prices variance will be considered in line with annual increases in inflation and in accordance with our established price variance process.

Sustainable Procurement Benefits

Within the technical section of the tender, the sustainability method statement assessed tenderers in relation to their corporate approach to sustainability and how their organisation promotes recycle, reuse and reduce initiatives to minimise the impact of the supply chain on the environment. A range of sustainable measures were outlined by suppliers. For example, responsible use of energy, targets to reduce emissions, reduction of water use, staff training sessions and the introduction of electric vehicles. Furthermore, one tenderer has committed to developing a project-specific Waste Reduction Plan in line with a Zero Waste Scotland initiative, which aims to reduce waste by 30% in the first year.

Community Benefits

Scotland Excel is committed to maximising community benefit delivery, as part of the technical section, tenderers were asked to confirm whether they were willing to comply with our community benefits approach for the lifetime of the framework. This approach is designed to deliver local community benefits based on individual member spend thresholds and all 44 recommended suppliers have confirmed their acceptance. Some tenderers provided commentary on the types of community benefits that could be delivered through the framework;

- Asbestos awareness sessions/workshops - fully trained UK Asbestos Training Association (UKATA) accredited Asbestos Awareness Trainers who host asbestos awareness sessions for clients and/or members of the public.
- Routes to employment or training through apprenticeships or trainee roles or support for careers advice and mock interviews.
- Education initiatives for safety around construction sites, educating members of the public on the presence of asbestos.
- Charitable donations and support for local events.

Scotland Excel will monitor spend and community benefits reported through the framework and will share with members on a six-monthly basis.

Fair Work Practices including the Living Wage

Tenderers were asked a question on their approach to fair work practices. Recommended suppliers offer a range of positive work initiatives including performance reviews, staff development, training and flexible working hours.

Tenderers were specifically asked a question in relation to their Scottish Living Wage status. Of the 44 tenderers recommended, 41 pay the Scottish living wage and Appendix 4 provides a breakdown of responses. Of the three remaining suppliers that do not pay the Scottish living wage to all employees and are not

accredited, Tenderers have confirmed that between 81-97% of employees are paid the Scottish living wage.

Scotland Excel will continue to monitor Fair Work Practices, including the Scottish Living Wage within its contract and supplier management programme.

Other Benefits

Further benefits delivered through this generation of the framework are outlined below;

- Best practice procurement of asbestos works and services and a route to market for a pre-assessed supply base holding appropriate accreditations and licenses, complying with robust specifications.
- Recommended suppliers represent an increase in local suppliers awarded onto the framework, offering choice and capacity.
- Introduction of the Term Service Short Contract (TSSC) in lots 1 and 3, which will reduce the administrative burden on members by facilitating the call off of planned schemes of work.

7. Contract Mobilisation and Management

All suppliers and participating members will be issued with a mobilisation pack containing all required details to launch the framework. Supplier engagement will take place to discuss the operation of the framework, roles and responsibilities, management information requirements, Key Performance Indicators (KPIs) and community benefits commitments.

Scotland Excel will hold a mobilisation event with members to discuss target areas for contract management. This will include the establishment of a national working group to review supplier performance, ongoing insurance requirements, a core product review and revised approach to the collection of Management Information (MI).

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a level 1 arrangement in terms of both risk and spend requiring six monthly supplier and user group reviews as appropriate.

Scotland Excel will ensure ongoing and appropriate checks are in place to monitor the retention of certification and insurance requirements.

8. Summary

This framework for Asbestos related Works and Services provides a route to market for asbestos surveys, removal works and testing services for both domestic and non-domestic properties.

A range of benefits can be reported in relation to; greater geographical service coverage, price stability, sustainable benefits, community benefits and payment of the Scottish living wage.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as detailed in Appendix 3.

**Appendix 1 – Participation, Spend and Savings Summary – Asbestos related Works and Services 2418
(Management Information is “MI” and the Scottish Procurement Information Hub is “Hub”)**

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)*	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	15 July 2019	£125,000	Council confirmed	3.5	0.0%	£0	N/A
Aberdeenshire Council	Yes	15 July 2019	£65,882	Council confirmed	3.5	0.0%	£0	N/A
Angus Council	Yes	15 July 2019	£60,000	Council confirmed	3.5	0.0%	£0	N/A
Argyll & Bute Council	Yes	15 July 2019	£390,000	Hub - confirmed	3.5	0.0%	£0	N/A
City of Edinburgh Council	Yes	15 July 2019	£200,000	Hub - confirmed	3.5	0.0%	£0	N/A
Clackmannanshire Council	Yes	15 July 2019	£50,000	MI - confirmed	3.5	0.0%	£0	N/A
Comhairle nan Eilean Siar	Yes	15 July 2019	£2,500	Council confirmed	3.5	0.0%	£0	N/A
Dumfries & Galloway Council	Yes	15 July 2019	£33,500	MI - confirmed	3.5	0.0%	£0	N/A
Dundee City Council	Yes	15 July 2019	£600,000	Council confirmed	3.5	0.0%	£0	N/A
East Ayrshire Council	No	N/A	N/A	N/A	3.5	0.0%	£0	N/A
East Dunbartonshire Council	Yes	15 July 2019	£300,000	MI - confirmed	3.5	0.0%	£0	N/A
East Lothian Council	Yes	15 July 2019	£250,000	Council confirmed	3.5	0.0%	£0	N/A
East Renfrewshire Council	No	N/A	N/A	N/A	3.5	0.0%	£0	N/A
Falkirk Council	Yes	15 July 2019	£50,000	Council confirmed	3.5	0.0%	£0	N/A
Fife Council	Yes	15 July 2019	£130,000	MI - confirmed	3.5	0.0%	£0	N/A
Glasgow City Council	No	N/A	N/A	N/A	3.5	0.0%	£0	N/A
Highland Council	Yes	15 July 2019	£850,000	Hub - confirmed	3.5	0.0%	£0	N/A
Inverclyde Council	Yes	15 July 2019	£100,000	Hub - confirmed	3.5	0.0%	£0	N/A
Midlothian Council	Yes	15 July 2019	£80,000	MI - confirmed	3.5	0.0%	£0	N/A
Moray Council	Yes	15 July 2019	£77,000	Council confirmed	3.5	0.0%	£0	N/A
North Ayrshire Council	Yes	15 July 2019	£500,000	Council confirmed	3.5	0.0%	£0	N/A
North Lanarkshire Council	Yes	15 July 2019	£750,000	Council confirmed	3.5	0.0%	£0	N/A
Orkney Islands Council	Yes	15 July 2019	£0	MI - confirmed	3.5	0.0%	£0	N/A
Perth & Kinross Council	Yes	15 July 2019	£450,000	Council confirmed	3.5	0.0%	£0	N/A
Renfrewshire Council	Yes	15 July 2019	£600,000	Council confirmed	3.5	0.0%	£0	N/A
Scottish Borders Council	Yes	15 July 2019	£60,000	Hub - confirmed	3.5	0.0%	£0	N/A
Shetland Islands Council	Yes	15 July 2019	£0	MI - confirmed	3.5	0.0%	£0	N/A
South Ayrshire Council	Yes	15 July 2019	£345,414	Council confirmed	3.5	0.0%	£0	N/A
South Lanarkshire Council	Yes	15 July 2019	£1,250,000	Council confirmed	3.5	0.0%	£0	N/A
Stirling Council	Yes	15 July 2019	£126,000	Council confirmed	3.5	0.0%	£0	N/A
West Dunbartonshire Council	Yes	15 July 2019	£175,000	MI - confirmed	3.5	0.0%	£0	N/A
West Lothian Council	Yes	15 July 2019	£750,000	Council confirmed	3.5	0.0%	£0	N/A
Totals			£8,370,296			0.0%	£0	

Asterisk () denotes Indexation – This column confirms the difference when the relevant market indices are compared with the relevant Contract indices derived from framework specific cost drivers.

Appendix 2 – List of Tenderers with SME Status

Tenderer's Name	SME Status	Location	Lots Tendered
A&C Asbestos Consultants inc Ltd	Micro	Alloa	1
ACRON ASBESTOS LTD	Micro	Glasgow	3
ASBESTOS ANALYTICAL SERVICES	Small	Prestwick	1 and 3
Asbestos Building Surveys Limited	Small	Hamilton	1
Asbestos Specialists (UK) Ltd	Small	Elgin	1 and 2
ASKAMS Compliance Services Limited	Medium	Cramlington	1 and 3
Aspect Contracts Limited	Medium	Basildon	2
Carymar Construction Services Limited	Small	Paisley	2
CHAMIC INDUSTRIAL SERVICES LIMITED	Small	Edinburgh	2
Clarke's Environmental Limited	Small	Northallerton	2
CLYDE ENVIRONMENTAL CONSULTANTS LTD	Small	Bellshill	3
Damada (Asbestos Removals) Limited	Small	Hamilton	2
DNKA LTD	Micro	Govan	3
E.D.P. Health, Safety and Environment Consultants Limited	Small	St. Helens	1 and 3
ENVIRAZ (Scotland) Limited	Medium	Glasgow	2
Enviraz Surveys Ltd	Small	Glasgow	1
Environmental Essentials Limited	Medium	Newcastle	1 and 3
Environtec Limited	Medium	Hatfield Peverel	1 and 3
Erith Contractors Limited	Large	Kent	2
Exova Environmental UK Limited	Small	London	1 and 3
FRANKS PORTLOCK CONSULTING LIMITED	Small	Sunderland	1 and 3
GOWRIE CONTRACTS LIMITED	Small	Dundee	2
GREENAIR ENVIRONMENTAL LIMITED	Small	Glasgow	2
HENDERSON ENVIRONMENTAL SERVICES LTD	Micro	Dundee	2
INTONA LIMITED	Small	Dundee	1
Life Environmental Services Limited	Medium	Bishop's Stortford	1 and 3
Lucion Environmental Limited	Large	Gateshead	1 and 3
MDS ENVIRONMENTAL SERVICES LTD	Micro	Thornaby	2
NORTHERN ASBESTOS SERVICES LIMITED	Small	Elgin	2
NOT ONE IOTA LTD	Small	Portadown	1 and 3
Omega Asbestos Consulting Limited	Small	Bowburn	1 and 3
PCS Asbestos Consultants Limited	Small	Huddersfield	1
Plansafe Solutions Limited	Micro	Dumfries	1
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	Medium	Manchester	1 and 3
Rhodar Limited	Large	Leeds	2
RSK Environment Limited	Large	Glasgow	1 and 3
Shield on-site Services Ltd	Medium	Ross-On-Wye	1 and 3
SOCOTEC Asbestos Limited	Medium	Bretby	1 and 3
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	Small	Wishaw	2
Strada Environmental Limited	Micro	Ayr	2
Vega Environmental Consultants Limited	Small	Whitley Bay	1 and 3
William Munro Construction (Highland) Limited	Medium	Alness	1 and 2
WOOD GROUP INDUSTRIAL SERVICES LTD	Large	Staines	2
WSP UK LIMITED	Large	London	1

Appendix 3 - Scoring and Recommendations

Lot 1 – Asbestos Surveys, Region 1		
Tenderer	Score	Award: Yes/No
ASBESTOS ANALYTICAL SERVICES	97.10	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	89.47	Yes
ASKAMS Compliance Services Limited	88.81	Yes
Life Environmental Services Limited	88.04	Yes
Environmental Essentials Limited	86.71	Yes
Vega Environmental Consultants Limited	86.49	Yes
Envirotec Limited	86.11	Yes
FRANKS PORTLOCK CONSULTING LIMITED	85.34	Yes
Lucion Environmental Limited	84.44	Yes
Exova Environmental UK Limited	83.44	Yes
Shield on-site Services Ltd	82.59	Yes
INTONA LIMITED	80.73	Yes
Enviraz Surveys Ltd	79.06	Yes
WSP UK LIMITED	75.07	Yes
Asbestos Building Surveys Limited	74.80	Yes
SOCOTEC Asbestos Limited	74.74	Yes
RSK Environment Limited	66.50	Yes
A&C Asbestos Consultants inc Ltd	65.92	Yes
E.D.P. Health, Safety and Environment Consultants Limited	59.45	Yes
Omega Asbestos Consulting Limited	58.57	Yes
NOT ONE IOTA LTD	50.14	Yes
PCS Asbestos Consultants Limited	40.85	Yes
Plansafe Solutions Limited	33.31	Yes

Lot 1 – Asbestos Surveys, Region 4		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	95.29	Yes
ASBESTOS ANALYTICAL SERVICES	93.52	Yes
INTONA LIMITED	91.85	Yes
Shield on-site Services Ltd	91.53	Yes
Vega Environmental Consultants Limited	81.76	Yes
ASKAMS Compliance Services Limited	80.10	Yes
FRANKS PORTLOCK CONSULTING LIMITED	77.16	Yes
Asbestos Specialists (UK) Ltd	68.44	Yes
WSP UK LIMITED	66.57	Yes
Enviraz Surveys Ltd	65.73	Yes
Life Environmental Services Limited	65.60	Yes
E.D.P. Health, Safety and Environment Consultants Limited	62.44	Yes
Asbestos Building Surveys Limited	61.90	Yes
A&C Asbestos Consultants inc Ltd	51.43	Yes
PCS Asbestos Consultants Limited	45.10	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	44.91	Yes
Omega Asbestos Consulting Limited	43.56	Yes
William Munro Construction (Highland) Limited	34.22	Yes

Lot 1 – Asbestos Surveys, Region 2		
Tenderer	Score	Award: Yes/No
FRANKS PORTLOCK CONSULTING LIMITED	96.09	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	93.82	Yes
ASBESTOS ANALYTICAL SERVICES	93.04	Yes
ASKAMS Compliance Services Limited	92.87	Yes
Life Environmental Services Limited	91.89	Yes
Environmental Essentials Limited	90.65	Yes
Vega Environmental Consultants Limited	90.36	Yes
Envirotec Limited	90.12	Yes
Lucion Environmental Limited	88.30	Yes
Shield on-site Services Ltd	86.67	Yes
INTONA LIMITED	84.52	Yes
Exova Environmental UK Limited	82.46	Yes
WSP UK LIMITED	78.29	Yes
Enviraz Surveys Ltd	78.12	Yes
SOCOTEC Asbestos Limited	77.94	Yes
Asbestos Building Surveys Limited	77.94	Yes
RSK Environment Limited	69.34	Yes
A&C Asbestos Consultants inc Ltd	68.69	Yes
E.D.P. Health, Safety and Environment Consultants Limited	61.67	Yes
Omega Asbestos Consulting Limited	61.04	Yes
NOT ONE IOTA LTD	49.36	Yes
PCS Asbestos Consultants Limited	42.52	Yes
Plansafe Solutions Limited	32.94	Yes

Lot 1 – Asbestos Surveys, Region 5		
Tenderer	Score	Award: Yes/No
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	93.82	Yes
Envirotec Limited	90.02	Yes
Environmental Essentials Limited	87.75	Yes
INTONA LIMITED	84.52	Yes
Shield on-site Services Ltd	83.86	Yes
FRANKS PORTLOCK CONSULTING LIMITED	83.60	Yes
ASKAMS Compliance Services Limited	82.03	Yes
ASBESTOS ANALYTICAL SERVICES	81.98	Yes
Vega Environmental Consultants Limited	80.76	Yes
Lucion Environmental Limited	80.22	Yes
Life Environmental Services Limited	78.57	Yes
Enviraz Surveys Ltd	68.96	Yes
Asbestos Building Surveys Limited	68.06	Yes
Asbestos Specialists (UK) Ltd	63.29	Yes
WSP UK LIMITED	62.10	Yes
E.D.P. Health, Safety and Environment Consultants Limited	61.67	Yes
Omega Asbestos Consulting Limited	51.05	Yes
A&C Asbestos Consultants inc Ltd	48.43	Yes
NOT ONE IOTA LTD	43.19	Yes
PCS Asbestos Consultants Limited	42.52	Yes
Plansafe Solutions Limited	32.93	Yes
William Munro Construction (Highland) Limited	32.71	Yes

Lot 1 – Asbestos Surveys, Region 3		
Tenderer	Score	Award: Yes/No
ASBESTOS ANALYTICAL SERVICES	97.10	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	89.48	Yes
Life Environmental Services Limited	88.04	Yes
Envirotec Limited	86.12	Yes
ASKAMS Compliance Services Limited	85.91	Yes
FRANKS PORTLOCK CONSULTING LIMITED	85.34	Yes
Environmental Essentials Limited	85.34	Yes
Shield on-site Services Ltd	82.69	Yes
Lucion Environmental Limited	81.68	Yes
INTONA LIMITED	80.82	Yes
Vega Environmental Consultants Limited	80.79	Yes
WSP UK LIMITED	75.07	Yes
Asbestos Building Surveys Limited	74.80	Yes
SOCOTEC Asbestos Limited	74.75	Yes
Enviraz Surveys Ltd	73.95	Yes
RSK Environment Limited	66.50	Yes
A&C Asbestos Consultants inc Ltd	65.86	Yes
E.D.P. Health, Safety and Environment Consultants Limited	59.45	Yes
Omega Asbestos Consulting Limited	58.57	Yes
NOT ONE IOTA LTD	47.71	Yes
PCS Asbestos Consultants Limited	41.23	Yes
Plansafe Solutions Limited	33.57	Yes

Lot 1 – Asbestos Surveys, Region 6		
Tenderer	Score	Award: Yes/No
FRANKS PORTLOCK CONSULTING LIMITED	97.20	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	90.97	Yes
ASBESTOS ANALYTICAL SERVICES	90.39	Yes
Life Environmental Services Limited	89.51	Yes
Environmental Essentials Limited	88.12	Yes
Vega Environmental Consultants Limited	87.88	Yes
Envirotec Limited	87.54	Yes
Lucion Environmental Limited	85.84	Yes
ASKAMS Compliance Services Limited	84.60	Yes
INTONA LIMITED	82.18	Yes
Shield on-site Services Ltd	81.55	Yes
Exova Environmental UK Limited	80.28	Yes
WSP UK LIMITED	76.23	Yes
SOCOTEC Asbestos Limited	75.91	Yes
Enviraz Surveys Ltd	74.90	Yes
Asbestos Building Surveys Limited	69.18	Yes
A&C Asbestos Consultants inc Ltd	66.93	Yes
Asbestos Specialists (UK) Ltd	61.65	Yes
E.D.P. Health, Safety and Environment Consultants Limited	60.26	Yes
Omega Asbestos Consulting Limited	59.48	Yes
NOT ONE IOTA LTD	46.18	Yes
PCS Asbestos Consultants Limited	41.70	Yes
Plansafe Solutions Limited	32.43	Yes

Lot 2 – Asbestos Removal and Disposal, Region 1		
Tenderer	Score	Award: Yes/No
Rhodar Limited	96.49	Yes
Strada Environmental Limited	92.99	Yes
CHAMIC INDUSTRIAL SERVICES LIMITED	92.91	Yes
ENVIRAZ (Scotland) Limited	89.37	Yes
Erith Contractors Limited	85.57	Yes
GOWRIE CONTRACTS LIMITED	85.16	Yes
NORTHERN ASBESTOS SERVICES LIMITED	78.63	Yes
Carymar Construction Services Limited	77.86	Yes
Aspect Contracts Limited	72.38	Yes
Clarke's Environmental Limited	69.94	Yes
WOOD GROUP INDUSTRIAL SERVICES LTD	68.25	Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	67.00	Yes
MDS ENVIRONMENTAL SERVICES LTD	58.07	Yes
Asbestos Specialists (UK) Ltd	47.76	Yes
Damada (Asbestos Removals) Limited	41.42	Yes
GREENAIR ENVIRONMENTAL LIMITED	38.74	Yes

Lot 2 – Asbestos Removal and Disposal, Region 2		
Tenderer	Score	Award: Yes/No
Rhodar Limited	98.01	Yes
CHAMIC INDUSTRIAL SERVICES LIMITED	94.47	Yes
ENVIRAZ (Scotland) Limited	90.39	Yes
Erith Contractors Limited	87.05	Yes
GOWRIE CONTRACTS LIMITED	85.74	Yes
Strada Environmental Limited	83.66	Yes
NORTHERN ASBESTOS SERVICES LIMITED	79.09	Yes
Carymar Construction Services Limited	78.99	Yes
Aspect Contracts Limited	73.16	Yes
Clarke's Environmental Limited	70.55	Yes
WOOD GROUP INDUSTRIAL SERVICES LTD	69.41	Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	67.44	Yes
MDS ENVIRONMENTAL SERVICES LTD	58.87	Yes
Asbestos Specialists (UK) Ltd	48.47	Yes
Damada (Asbestos Removals) Limited	41.81	Yes
GREENAIR ENVIRONMENTAL LIMITED	39.42	Yes

Lot 2 – Asbestos Removal and Disposal, Region 3		
Tenderer	Score	Award: Yes/No
Rhodar Limited	96.49	Yes
Strada Environmental Limited	93.63	Yes
CHAMIC INDUSTRIAL SERVICES LIMITED	93.48	Yes
Erith Contractors Limited	86.20	Yes
GOWRIE CONTRACTS LIMITED	85.80	Yes
ENVIRAZ (Scotland) Limited	85.00	Yes
Carymar Construction Services Limited	78.44	Yes
Aspect Contracts Limited	72.87	Yes
NORTHERN ASBESTOS SERVICES LIMITED	70.28	Yes
WOOD GROUP INDUSTRIAL SERVICES LTD	68.74	Yes
Clarke's Environmental Limited	67.86	Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	67.37	Yes
HENDERSON ENVIRONMENTAL SERVICES LTD	61.01	Yes
MDS ENVIRONMENTAL SERVICES LTD	58.60	Yes
Asbestos Specialists (UK) Ltd	47.29	Yes
Damada (Asbestos Removals) Limited	41.35	Yes
GREENAIR ENVIRONMENTAL LIMITED	39.06	Yes

Lot 2 – Asbestos Removal and Disposal, Region 4		
Tenderer	Score	Award: Yes/No
CHAMIC INDUSTRIAL SERVICES LIMITED	97.30	Yes
Rhodar Limited	89.34	Yes
ENVIRAZ (Scotland) Limited	85.09	Yes
NORTHERN ASBESTOS SERVICES LIMITED	81.95	Yes
Carymar Construction Services Limited	80.66	Yes
GOWRIE CONTRACTS LIMITED	78.13	Yes
Erith Contractors Limited	77.02	Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	69.36	Yes
WOOD GROUP INDUSTRIAL SERVICES LTD	68.43	Yes
Clarke's Environmental Limited	64.83	Yes
William Munro Construction (Highland) Limited	59.48	Yes
GREENAIR ENVIRONMENTAL LIMITED	40.90	Yes
Asbestos Specialists (UK) Ltd	40.39	Yes
Damada (Asbestos Removals) Limited	37.16	Yes

Lot 2 – Asbestos Removal and Disposal, Region 5		
Tenderer	Score	Award: Yes/No
CHAMIC INDUSTRIAL SERVICES LIMITED	97.30	Yes
Rhodar Limited	89.88	Yes
ENVIRAZ (Scotland) Limited	88.55	Yes
NORTHERN ASBESTOS SERVICES LIMITED	81.51	Yes
Carymar Construction Services Limited	81.41	Yes
GOWRIE CONTRACTS LIMITED	79.25	Yes
Erith Contractors Limited	76.76	Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	69.60	Yes
WOOD GROUP INDUSTRIAL SERVICES LTD	68.96	Yes
Clarke's Environmental Limited	68.27	Yes
William Munro Construction (Highland) Limited	60.54	Yes
Asbestos Specialists (UK) Ltd	45.33	Yes
GREENAIR ENVIRONMENTAL LIMITED	40.76	Yes
Damada (Asbestos Removals) Limited	39.88	Yes

Lot 2 – Asbestos Removal and Disposal, Region 6		
Tenderer	Score	Award: Yes/No
Rhodar Limited	98.01	Yes
CHAMIC INDUSTRIAL SERVICES LIMITED	94.44	Yes
Erith Contractors Limited	87.16	Yes
ENVIRAZ (Scotland) Limited	85.15	Yes
GOWRIE CONTRACTS LIMITED	85.02	Yes
Strada Environmental Limited	81.52	Yes
Carymar Construction Services Limited	79.09	Yes
NORTHERN ASBESTOS SERVICES LIMITED	78.27	Yes
Aspect Contracts Limited	73.24	Yes
Clarke's Environmental Limited	70.63	Yes
WOOD GROUP INDUSTRIAL SERVICES LTD	69.49	Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	67.54	Yes
MDS ENVIRONMENTAL SERVICES LTD	58.93	Yes
Asbestos Specialists (UK) Ltd	48.44	Yes
Damada (Asbestos Removals) Limited	41.83	Yes
GREENAIR ENVIRONMENTAL LIMITED	39.46	Yes

Lot 3 - Asbestos Analytical Services, Region 1		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	97.96	Yes
ASBESTOS ANALYTICAL SERVICES	93.95	Yes
Shield on-site Services Ltd	81.84	Yes
Life Environmental Services Limited	79.06	Yes
Vega Environmental Consultants Limited	78.11	Yes
Envirotec Limited	77.43	Yes
Exova Environmental UK Limited	77.04	Yes
ACRON ASBESTOS LTD	75.73	Yes
FRANKS PORTLOCK CONSULTING LIMITED	73.80	Yes
ASKAMS Compliance Services Limited	69.10	Yes
E.D.P. Health, Safety and Environment Consultants Limited	68.18	Yes
SOCOTEC Asbestos Limited	66.45	Yes
NOT ONE IOTA LTD	65.90	Yes
Lucion Environmental Limited	63.67	Yes
RSK Environment Limited	62.77	Yes
Omega Asbestos Consulting Limited	61.57	Yes
DNKA LTD	58.51	Yes
CLYDE ENVIRONMENTAL CONSULTANTS LTD	55.53	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	49.00	Yes

Lot 3 - Asbestos Analytical Services, Region 2		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	98.30	Yes
ASBESTOS ANALYTICAL SERVICES	87.17	Yes
Shield on-site Services Ltd	82.14	Yes
Life Environmental Services Limited	79.31	Yes
FRANKS PORTLOCK CONSULTING LIMITED	79.13	Yes
Vega Environmental Consultants Limited	78.36	Yes
Envirotec Limited	77.68	Yes
ACRON ASBESTOS LTD	75.98	Yes
ASKAMS Compliance Services Limited	69.31	Yes
E.D.P. Health, Safety and Environment Consultants Limited	68.40	Yes
SOCOTEC Asbestos Limited	66.66	Yes
Lucion Environmental Limited	63.85	Yes
NOT ONE IOTA LTD	63.06	Yes
RSK Environment Limited	62.97	Yes
Exova Environmental UK Limited	62.14	Yes
Omega Asbestos Consulting Limited	61.78	Yes
DNKA LTD	58.43	Yes
CLYDE ENVIRONMENTAL CONSULTANTS LTD	55.71	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	49.12	Yes

Lot 3 - Asbestos Analytical Services, Region 3		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	96.25	Yes
ASBESTOS ANALYTICAL SERVICES	94.24	Yes
Shield on-site Services Ltd	82.27	Yes
Life Environmental Services Limited	79.46	Yes
Envirotec Limited	77.82	Yes
ACRON ASBESTOS LTD	76.14	Yes
FRANKS PORTLOCK CONSULTING LIMITED	74.15	Yes
Vega Environmental Consultants Limited	71.17	Yes
E.D.P. Health, Safety and Environment Consultants Limited	68.50	Yes
ASKAMS Compliance Services Limited	67.47	Yes
SOCOTEC Asbestos Limited	66.76	Yes
NOT ONE IOTA LTD	62.82	Yes
Lucion Environmental Limited	62.24	Yes
RSK Environment Limited	61.96	Yes
Omega Asbestos Consulting Limited	61.89	Yes
DNKA LTD	53.21	Yes
CLYDE ENVIRONMENTAL CONSULTANTS LTD	50.49	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	49.17	Yes

Lot 3 - Asbestos Analytical Services, Region 4		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	98.30	Yes
ASBESTOS ANALYTICAL SERVICES	80.66	Yes
Shield on-site Services Ltd	66.31	Yes
E.D.P. Health, Safety and Environment Consultants Limited	65.82	Yes
FRANKS PORTLOCK CONSULTING LIMITED	62.00	Yes
ACRON ASBESTOS LTD	61.94	Yes
ASKAMS Compliance Services Limited	57.61	Yes
Life Environmental Services Limited	54.63	Yes
Vega Environmental Consultants Limited	47.60	Yes
Omega Asbestos Consulting Limited	38.65	Yes
CLYDE ENVIRONMENTAL CONSULTANTS LTD	36.85	Yes
DNKA LTD	35.52	Yes
Envirotec Limited	33.54	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	31.70	Yes

Lot 3 - Asbestos Analytical Services, Region 5		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	98.30	Yes
Envirotec Limited	79.39	Yes
ACRON ASBESTOS LTD	77.68	Yes
FRANKS PORTLOCK CONSULTING LIMITED	71.24	Yes
E.D.P. Health, Safety and Environment Consultants Limited	69.81	Yes
Life Environmental Services Limited	68.82	Yes
Shield on-site Services Ltd	66.31	Yes
ASKAMS Compliance Services Limited	63.65	Yes
Lucion Environmental Limited	60.20	Yes
NOT ONE IOTA LTD	54.69	Yes
Vega Environmental Consultants Limited	53.50	Yes
Omega Asbestos Consulting Limited	51.15	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	49.93	Yes
DNKA LTD	44.33	Yes
CLYDE ENVIRONMENTAL CONSULTANTS LTD	39.18	Yes

Lot 3 - Asbestos Analytical Services, Region 6		
Tenderer	Score	Award: Yes/No
Environmental Essentials Limited	98.30	Yes
ASBESTOS ANALYTICAL SERVICES	87.17	Yes
FRANKS PORTLOCK CONSULTING LIMITED	82.13	Yes
Life Environmental Services Limited	79.31	Yes
Envirotec Limited	77.68	Yes
Vega Environmental Consultants Limited	77.21	Yes
ACRON ASBESTOS LTD	75.98	Yes
E.D.P. Health, Safety and Environment Consultants Limited	68.40	Yes
SOCOTEC Asbestos Limited	66.66	Yes
ASKAMS Compliance Services Limited	65.60	Yes
Shield on-site Services Ltd	64.95	Yes
Lucion Environmental Limited	63.85	Yes
Exova Environmental UK Limited	62.32	Yes
Omega Asbestos Consulting Limited	61.78	Yes
NOT ONE IOTA LTD	60.12	Yes
DNKA LTD	52.60	Yes
CLYDE ENVIRONMENTAL CONSULTANTS LTD	50.74	Yes
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	49.12	Yes

Appendix 4 – List of Suppliers with Scottish Living Wage Status at Point of Tender

Supplier	Accredited	Currently progressing through Scottish Living Wage accreditation process	Pay Scottish Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Scottish Living Wage to all employees, but not accredited	Neither accredited nor paying Scottish Living Wage, but do commit to pay the Scottish Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Scottish Living Wage
A&C Asbestos Consultants inc Ltd				Yes		
ACRON ASBESTOS LTD			Yes			
ASBESTOS ANALYTICAL SERVICES				Yes		
Asbestos Building Surveys Limited	Yes					
Asbestos Specialists (UK) Ltd				Yes		
ASKAMS Compliance Services Limited				Yes		
Aspect Contracts Limited				Yes		
Carymar Construction Services Limited				Yes		
CHAMIC INDUSTRIAL SERVICES LIMITED				Yes		
Clarke's Environmental Limited				Yes		
CLYDE ENVIRONMENTAL CONSULTANTS LTD					Yes	
Damada (Asbestos Removals) Limited	Yes					
DNKA LTD	Yes					
E.D.P. Health, Safety and Environment Consultants Limited				Yes		
ENVIRAZ (Scotland) Limited	Yes					
Enviraz Surveys Ltd	Yes					
Environmental Essentials Limited						Yes
Environtec Limited				Yes		
Erith Contractors Limited				Yes		
Exova Environmental UK Limited						Yes
FRANKS PORTLOCK CONSULTING LIMITED				Yes		
GOWRIE CONTRACTS LIMITED				Yes		
GREENAIR ENVIRONMENTAL LIMITED				Yes		
HENDERSON ENVIRONMENTAL SERVICES LTD	Yes					
INTONA LIMITED	Yes					
Life Environmental Services Limited				Yes		
Lucion Environmental Limited				Yes		
MDS ENVIRONMENTAL SERVICES LTD				Yes		
NORTHERN ASBESTOS SERVICES LIMITED	Yes					
NOT ONE IOTA LTD				Yes		
Omega Asbestos Consulting Limited		Yes		Yes		
PCS Asbestos Consultants Limited				Yes		
Plansafe Solutions Limited				Yes		
RESOURCE AND ENVIRONMENTAL CONSULTANTS LIMITED	Yes					
Rhodar Limited				Yes		
RSK Environment Limited				Yes		
Shield on-site Services Ltd				Yes		
SOCOTEC Asbestos Limited						Yes
SPECIALIST BUILDING & ASBESTOS SERVICES LIMITED	Yes					
Strada Environmental Limited	Yes					
Vega Environmental Consultants Limited				Yes		
William Munro Construction (Highland) Limited				Yes		
WOOD GROUP INDUSTRIAL SERVICES LTD	Yes					
WSP UK LIMITED				Yes		