

Scotland Excel

To: Executive Sub Committee

On: 29 June 2018

**Report
by
Director Scotland Excel**

Tender: Supply & Distribution of Fresh Meats, Cooked Meats and Fresh Fish

Schedule: 01/18

Period: 1 October 2018 until 30 September 2021 (with the option to extend for up to a 1 year period until 30 September 2022)

1. Introduction and Background

The current framework for fresh meats, cooked meats and fresh fish will expire on 30 September 2018. This recommendation is for the award of a renewal framework which will operate from 1 October 2018 to 30 September 2021 with the option to extend to 30 September 2022.

This framework will provide councils with a mechanism to procure a range of fresh goods including but not limited to, beef, lamb, pork, poultry, sausages, burgers, cooked meats and fresh fish. Users of the framework are likely to include schools, nurseries, leisure centres, community centres, social work, council buildings and civic centres.

The renewal incorporates a number of enhancements to the current framework including locally sourced produce and an increase in sustainable products.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of four lots as summarised in Table 1. The lotting structure was also further split into geographical sub-lots allowing large and rural councils the option to split into smaller areas if required. This resulted in 41 geographical sub-lots.

Table 1: Lotting Structure

| Lot No. | Description | Estimated % Spend through lot |
|----------------|----------------------|--------------------------------------|
| 1 | Fresh Meats | 70% |
| 2 | Cooked Meats | 23% |
| 3 | Fresh Fish | 2% |
| 4 | Specialised Products | 5% |

This lotting structure recognises the current landscape of the market place, and is designed to more closely align with council requirements. The lotting strategy continued to maximise opportunities for SMEs.

The framework was advertised to enable access by all 32 councils in Scotland. As detailed in Appendix 1, 28 councils and Tayside Contracts have confirmed their intention to participate in this framework. Comhairle nan Eilean Siar and Orkney Islands Council have confirmed that they do not intend to participate as they currently have their own arrangements in place. Dumfries and Galloway Council and Moray Council have still to confirm their position on this.

Historical spend data would suggest a forecast framework spend of c. £8.6m per annum, but this framework was advertised with a potential value of £10 million per annum. This takes into account growth through the Scottish Government's pledge to increase the provision of free early learning and childcare provision to 1,140 hours per year by 2020 which will include a free lunch service, as well as migration of non-participating councils. It should be noted however that no guarantee is given of any business or any level of business under the framework.

3. Procurement Process

A Prior Information Notice (PIN) was published on 14 December 2017 resulting in expressions of interest from 18 companies. Market engagement led to 6 supplier meetings, which helped inform the delivery strategy in areas such as ability to service, market trends, community benefits and sustainability were discussed as well as inclusion of potential products and specifications.

The User Intelligence Group (UIG), consisting of procurement and technical representatives from the participating councils, endorsed the procurement strategy at regional events in January 2018. A working group of technical representatives from the councils was formed to review the specifications and the technical criteria to adopt during the tender process. This group also played an integral role in evaluating technical responses from bidders.

To ensure maximum competition, the UIG agreed that an open tender process should be used and this was advertised on the Official Journal of the European Union and the Public Contracts Scotland portal on 29 March 2018. The tender process was conducted using the Public Contracts Scotland Tender system (PCS-T).

The procurement process followed a two stage tendering procedure. Stage one, Qualification, was conducted using the European Single Procurement

Document (ESPD). Within the ESPD, tenderers are required to answer a number of exclusionary questions along with questions on insurance, financial standing, quality management, health and safety and environmental management.

At the second stage of the process offers were evaluated against the following criteria and weightings with the technical breakdown shown in table 2 below:

- Technical 20%
- Commercial 80%

Table 2: Technical Scoring Breakdown

| Area | Maximum Score Available |
|--|-------------------------|
| Fair Work Practices | 2 |
| Community Benefits | 2 |
| Servicing the Contract | 4 |
| Supply Chain Traceability | 5 |
| CO ₂ Emissions, Food Miles & Route Planning | 1 |
| Recycling | 6 |

Within the technical section, bidders were required to evidence their knowledge and experience by responding to technical questions, which included areas such as supply chain traceability, fair work practices, servicing the contract, reduction of CO₂ emissions and food miles and recycling. In addition to these questions, a scored question was also asked in relation to the commitments bidders would make in respect of community benefits.

Within the commercial section for all lots, bidders were invited to offer a net delivered price for each of the core products used by councils. Bidders also had the ability to offer variant pricing for individual geographic council sub-lots due to the varying distribution requirements of each council.

4. Report on Offers Received

The tender document was downloaded by 17 organisations, with 10 tender responses received.

A summary of all offers received is provided in Appendix 2.

All respondents passed the first stage assessment. However, Hartleys Farm Foods Ltd was non-compliant with the second stage technical assessment as they failed to offer an ability to service for any council area.

Despite significant engagement with the marketplace, as per the current framework, no offer was received for the following council regions and lots:

- Argyll & Bute Council Area E Tiree & Coll – Lots 1, 3 and 4
- Argyll & Bute Council Area F Islay, Jura & Colonsay – Lots 1, 3 and 4
- Comhairle nan Eilean Siar – Lots 1, 3 and 4

- Highland Council – Lots 1, 3 and 4
- Orkney Islands Council – Lots 1-4
- Shetland Islands Council – Lots 1-4

Scotland Excel will continue to liaise with these councils following award of this framework, including offering assistance with any future local procurement processes.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was completed. Appendix 3 confirms the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework agreement is awarded to 7 suppliers across the four lots as outlined in Appendix 3.

For the recommended suppliers, Renfrewshire Council's Environmental Services has assessed self-audit documentation, as well as the latest audit reports from relevant Food Enforcement Authorities. Site audits were also conducted to ensure that recommended suppliers comply with the relevant legislation and have robust processes in place for managing a contract of this nature. All relevant reports and audits were considered to be satisfactory and compliant with requirements.

The 7 recommended suppliers provide the choice, scope and range required by councils as well as representing best value and providing geographical coverage. These 7 suppliers also represent a mix of small, medium and large organisations, with 5 of the recommended suppliers classified as SMEs.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise for each council based on the available historical information. The results of this benchmarking are detailed in Appendix 1.

The projected average saving across all applicable councils is 2.3%, which equates to an estimated total saving of approximately £196k per annum based on current forecast spend levels. The projected savings per council ranges from a saving of -4% to a saving of 12.2%. These costs / savings are largely dependent on the menus adopted by each council, the sustainability of the products they are using and the suppliers tendering for each council.

Price Stability

For all lots, suppliers agreed to hold both core and non-core pricing for six months. Furthermore, 6 suppliers have agreed to provide fixed pricing on core products for 12 months and 4 suppliers have agreed to provide fixed pricing on non-core products for 12 months.

Sustainable Procurement Benefits

Scotland Excel worked alongside Zero Waste Scotland during strategy and tender development to establish the most relevant sustainable factors for inclusion in the framework. Suppliers were asked to complete method statements on assisting councils with recycling on areas such as reducing plastic packaging, eliminating the use of black plastic, offering reusable, returnable packaging solutions and any food waste prevention solutions.

Some solutions offered in reducing plastic packaging included reducing the film thickness in inner plastic packs and the use of polystyrene boxes which can be returned for recycling with this further being investigated to look at replacing polystyrene with rice-based and cardboard packaging. Many suppliers also use re-usable crates / delivery trays which are then returned to suppliers either immediately or on the next delivery visit where they will then be sterilised and re-used. Finally, the majority of suppliers have already eliminated the use of black plastic on their products and those that do still use it have already begun reducing the number of lines using this kind of packaging.

Examples of solutions for food waste included focusing on diverting waste to local farms as animal feed and flexibility in quantities and pack size to avoid excessive product. Suppliers also offered for excess stock to be donated to charities (where safe for consumption). Finally, workshops can also be offered on good practice across food production including stock rotation, portion control, utilising excess products and creative menu engineering.

Definitions of “country of origin of Scotland” and “manufactured in Scotland” were included within the tender to allow both elements to be monitored and recorded correctly. The origin of all products was captured through the tender process and this will be tracked during the life of the framework through quarterly management information returns.

The framework has also seen the number of sustainably sourced meat and fish products increase by 60%. Further sustainable benefits are likely to be captured through the life of the framework through planned core product reviews to further increase the number of locally sourced products.

Community Benefits

At the strategy UIG, the group endorsed that community benefits attained would be delivered at a local level for each council and would be aligned to the Scottish Government’s National Indicators.

This is a different approach to the current framework and should ensure that councils receive community benefits tailored to their spend levels, and reflective of their local needs, whilst taking the National Indicators into account.

Of the 7 recommended suppliers, 6 have confirmed their commitment to Scotland Excel’s community benefits approach for this framework. The supplier who has not committed to this has not done so due to their holistic approach taken to community benefits across the frameworks they are part of. Delivered

benefits will be based on the annual spend thresholds of bidder's costs provided for individual councils.

When councils reach annual spend thresholds with a supplier they will accrue "Community Benefit Points". The community benefits lead or other designated person will liaise with the bidder to finalise the specific benefits that they are offered under the framework relative to spend.

Within the published tender documents, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of the indicative benefits which were conveyed to suppliers were:

- Fundraising event for external charities / initiatives within the council area;
- Engage in community projects such as growing of food, allotment assistance, for a minimum of 10 hours;
- Work placements to school students from council area;
- Offer training sessions to wider community within the council area (non-employees / school children);
- Employability workshop or event in a school, college or group within the council area;
- Donation of materials and / or labour to support community projects within the council area to the value of £250;
- Sponsorship of sports team or community event within the council area, to the value of £500;
- Recruit a modern (or other approved) apprentice from within the council area; and
- Recruit one person from within the council area.

Scotland Excel will support delivery of these commitments during the lifetime of the framework and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a six monthly basis.

Fair Work Practices

Suppliers were also scored on how they will engage in fair work practices for staff employed in the delivery of this framework.

This included questioning suppliers on how they avoid exploitative employment practices and improve the wide diversity of their staff. In addition, suppliers were also asked for details on what training they provided for their staff, as well as how they proactively engage with them to promote empowerment so that they can fulfil their potential. Most suppliers stated that they offered development programmes for their staff, which included training and courses that looked to enhance their skills and advance their careers.

For information, suppliers were also asked to confirm their approach to the Scottish Living Wage. Of the 7 recommended suppliers:

- 2 are working towards accreditation of becoming a Scottish Living Wage supplier; and
- 1 further supplier has agreed to provide this same commitment within the initial two-year period of the Framework Contract.

Scotland Excel will continue to monitor Fair Work Practices including the Scottish Living Wage within its contract and supplier management programme. Scotland Excel will work with all awarded suppliers who do not yet pay the Scottish Living Wage to encourage them to achieve this.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a level 1 arrangement in terms of both risk and spend requiring as a minimum quarterly supplier meetings. The UIG will be convened on a regular basis throughout the framework period.

Achievement of key performance indicators as provided in the tender, such as the number of environmentally sourced products, development of SMEs / Scottish Economy and recycling quotas will be finalised and agreed at contract award.

8. Summary

This framework for supply & distribution of fresh meats, cooked meats and fresh fish aims to maximise collaboration, promote added value and deliver best value. A range of benefits can be reported in relation to savings, price stability, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as detailed in Appendix 3.

Appendix 1 – Participation, Spend and Savings Summary

Fresh Meats, Cooked Meats and Fresh Fish 01-18

| Member Name | Participation in Contract | Participation Entry Date | Estimated Annual Spend (£) | Source of Spend Data | Indexation (%) | % Estimated Forecast Savings | Estimated Annual Savings (£) | Basis of Savings Calculation |
|-----------------------------|---------------------------|--------------------------|----------------------------|--|----------------|------------------------------|------------------------------|-------------------------------|
| Aberdeen City Council | Yes | 01 October 2018 | £454,473 | Contract MI - Confirmed by Member | 4.0% | -2.9% | -£13,200 | Benchmarked Current Contract* |
| Aberdeenshire Council | Yes | 01 October 2018 | £645,679 | Contract MI - Confirmed by Member | 4.0% | -4.0% | -£25,515 | Benchmarked Current Contract* |
| Angus Council | Yes | 01 October 2018 | £34,073 | Contract MI - Confirmed by Member | 4.0% | 11.5% | £3,914 | Benchmarked Current Contract* |
| Argyll & Bute Council | Yes | 01 October 2018 | £143,545 | Contract MI - Confirmed by Member | 4.0% | -1.1% | -£1,586 | Benchmarked Current Contract* |
| City of Edinburgh Council | Yes | 01 October 2018 | £566,440 | Contract MI - Confirmed by Member | 4.0% | 7.2% | £40,740 | Benchmarked Current Contract* |
| Clackmannanshire Council | Yes | 01 October 2018 | £51,858 | Contract MI - Confirmed by Member | 4.0% | 8.1% | £4,192 | Benchmarked Current Contract* |
| Comhairle nan Eilean Siar | No | | - | Contract MI - Confirmed by Member | | | | |
| Dumfries & Galloway Council | TBC | TBC | £319,234 | Contract MI - Confirmed by Member | 4.0% | 2.2% | £7,023 | Average Benchmark |
| Dundee City Council | Yes | 01 October 2018 | - | Contained within Tayside Contracts Spend | | | | |
| East Ayrshire Council | Yes | 01 October 2018 | £114,945 | Contract MI - Confirmed by Member | 4.0% | 12.2% | £14,060 | Benchmarked Current Contract* |
| East Dunbartonshire Council | Yes | 01 October 2018 | £132,988 | Contract MI - Confirmed by Member | 4.0% | 2.9% | £3,905 | Benchmarked Current Contract* |
| East Lothian Council | Yes | 01 October 2018 | £151,398 | Contract MI - Confirmed by Member | 4.0% | 5.1% | £7,734 | Benchmarked Current Contract* |
| East Renfrewshire Council | Yes | 01 October 2018 | £139,892 | Contract MI - Confirmed by Member | 4.0% | 2.4% | £3,423 | Benchmarked Current Contract |
| Falkirk Council | Yes | 01 October 2018 | £197,043 | Contract MI - Confirmed by Member | 4.0% | 1.9% | £3,734 | Benchmarked Current Contract* |
| Fife Council | Yes | 01 October 2018 | £456,333 | Contract MI - Confirmed by Member | 4.0% | -1.0% | -£4,471 | Benchmarked Current Contract* |
| Glasgow City Council | Yes | 01 October 2018 | £1,037,000 | Member Provided | 4.0% | 4.7% | £48,573 | Benchmarked Current Contract* |
| Highland Council | Yes | 01 October 2018 | £124,000 | Contract MI - Confirmed by Member | 4.0% | -0.2% | -£306 | Benchmarked Current Contract* |
| Inverclyde Council | Yes | 01 October 2018 | £136,351 | Contract MI - Confirmed by Member | 4.0% | 4.7% | £6,380 | Benchmarked Current Contract |
| Midlothian Council | Yes | 01 October 2018 | £106,273 | Contract MI - Confirmed by Member | 4.0% | 0.0% | -£23 | Benchmarked Current Contract* |
| Moray Council | TBC | TBC | - | | | | | |
| North Ayrshire Council | Yes | 01 October 2018 | £442,793 | Contract MI - Confirmed by Member | 4.0% | -4.0% | -£17,811 | Benchmarked Current Contract* |
| North Lanarkshire Council | Yes | 01 October 2018 | £624,227 | Contract MI - Confirmed by Member | 4.0% | 1.9% | £11,890 | Benchmarked Current Contract* |
| Orkney Islands Council | No | | - | | | | | |
| Perth & Kinross Council | Yes | 01 October 2018 | £33,783 | Contract MI - Confirmed by Member | 4.0% | 6.3% | £2,115 | Benchmarked Current Contract* |
| Renfrewshire Council | Yes | 01 October 2018 | £277,283 | Contract MI - Confirmed by Member | 4.0% | 4.1% | £11,489 | Benchmarked Current Contract* |
| Scottish Borders Council | Yes | 01 October 2018 | £200,000 | Contract MI - Confirmed by Member | 4.0% | 4.0% | £7,922 | Benchmarked Current Contract |
| Shetland Islands Council | Yes | | - | | | | | |
| South Ayrshire Council | Yes | 01 October 2018 | £179,136 | Contract MI - Confirmed by Member | 4.0% | 6.8% | £12,243 | Benchmarked Current Contract* |
| South Lanarkshire Council | Yes | 01 October 2018 | £417,709 | Contract MI - Confirmed by Member | 4.0% | -1.8% | -£7,378 | Benchmarked Current Contract* |
| Stirling Council | Yes | 01 October 2018 | £168,608 | Member Provided | 4.0% | 2.2% | £3,709 | Average Benchmark |
| West Dunbartonshire Council | Yes | 01 October 2018 | £273,849 | Contract MI - Confirmed by Member | 4.0% | 7.8% | £21,453 | Benchmarked Current Contract* |
| West Lothian Council | Yes | 01 October 2018 | £479,886 | Contract MI - Confirmed by Member | 4.0% | 6.9% | £32,966 | Benchmarked Current Contract* |
| Tayside Contracts | Yes | 01 October 2018 | £594,391 | Contract MI - Confirmed by Member | 4.0% | 2.9% | £16,962 | Benchmarked Current Contract* |
| Totals | | | £8,503,190 | | | 2.3% | £194,138 | |
| Associate Members | Yes | 01 October 2018 | £95,000 | Member Provided | 4.0% | 2.2% | £2,090 | Average Benchmark |
| Totals | | | £8,598,190 | | | 2.3% | £196,228 | |

Asterisk (*) denotes confirmation TBC

Indexation - This column confirms the difference when the relevant market indices are compared with the relevant Contract indices derived from framework specific cost drivers/

Appendix 2 - SME Status

| Company Name | SME Status | Location | Lots Offered |
|---|------------|-------------------------------|--------------|
| Brake Bros Ltd | Large | Ashford, Kent | 2 |
| Campbell Brothers Ltd | Medium | Bonnyrigg, Midlothian | 1 - 4 |
| Campbell's Prime Meat Ltd | Large | Linlithgow, West Lothian | 1 - 4 |
| Gordon McWilliam (Aberdeen) Ltd | Small | Aberdeen, Aberdeen City | 1, 2 and 3 |
| John Gilmour Butchers | Small | Macmerry, East Lothian | 1 |
| J Pieroni & Sons Ltd | Small | Ayr, South Ayrshire | 3 and 4 |
| McLays Ltd | Medium | Glasgow, Glasgow City | 1 - 4 |
| PFD (Carlisle) Ltd. t/a Pioneer Foodservice | Medium | Carlisle, Cumbria | 1 and 2 |
| Dennis Thomson (Fresh Meat) Ltd | Small | Dumfries, Dumfries & Galloway | 2 |

Appendix 3 - Scoring and Recommendations ¹

| Council | Supplier | Lot 1 |
|-----------------------|----------------------------------|-------|
| Aberdeen City Council | Gordon McWilliam (Aberdeen) Ltd* | 91.00 |
| | Campbell Brothers Ltd | 90.89 |

| Council | Supplier | Lot 1 |
|----------------------------------|---------------------------|-------|
| Angus Council - Non School Meals | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 90.89 |

| Council | Supplier | Lot 1 |
|---|----------------------------|-------|
| Argyll & Bute Council Area B - Oban & Lorne | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 1 |
|---|---------------------------|-------|
| Argyll & Bute Council Area D - Helensburgh & Lomand | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 81.55 |

| Council | Supplier | Lot 1 |
|---|----------|-------|
| Argyll & Bute Council Area F - Islay, Jura & Colonsay | NO OFFER | N/A |

| Council | Supplier | Lot 1 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area H - Bute | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 1 |
|--------------------------|---------------------------|-------|
| Clackmannanshire Council | McLays Ltd* | 96.10 |
| | Campbell Brothers Ltd | 92.63 |
| | Campbell's Prime Meat Ltd | 90.94 |
| | John Gilmore Butchers | 65.74 |

| Council | Supplier | Lot 1 |
|-----------------------------|--|-------|
| Dumfries & Galloway Council | PFD (Carlisle) Ltd. t/a Pioneer Foodservice* | 93.50 |
| | Campbell Brothers Ltd | 91.93 |
| | Campbell's Prime Meat Ltd | 87.90 |

| Council | Supplier | Lot 1 |
|-----------------------|---------------------------|-------|
| East Ayrshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.42 |

| Council | Supplier | Lot 1 |
|-----------------------|---------------------------------|-------|
| Aberdeenshire Council | Campbell Brothers Ltd* | 92.63 |
| | Gordon McWilliam (Aberdeen) Ltd | 87.43 |

| Council | Supplier | Lot 1 |
|--------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area A - Cowal | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 1 |
|---|----------------------------|-------|
| Argyll & Bute Council Area C - Mid Argyll & Kintyre | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 1 |
|---|----------|-------|
| Argyll & Bute Council Area E - Tiree & Coll | NO OFFER | N/A |

| Council | Supplier | Lot 1 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area G - Mull | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 1 |
|---------------------------|---------------------------|-------|
| City of Edinburgh Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 90.45 |
| | John Gilmore Butchers | 78.51 |

| Council | Supplier | Lot 1 |
|---------------------------|----------|-------|
| Comhairle nan Eilean Siar | NO OFFER | N/A |

| Council | Supplier | Lot 1 |
|--|---------------------------|-------|
| Dundee City Council - Non School Meals | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.54 |
| | John Gilmore Butchers | 79.88 |

| Council | Supplier | Lot 1 |
|-----------------------------|---------------------------|-------|
| East Dunbartonshire Council | McLays Ltd* | 98.63 |
| | Campbell Brothers Ltd | 91.93 |
| | Campbell's Prime Meat Ltd | 87.90 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 1 |
|----------------------|---------------------------|-------|
| East Lothian Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 87.64 |
| | John Gilmour Butchers | 73.89 |

| Council | Supplier | Lot 1 |
|-----------------|---------------------------|-------|
| Falkirk Council | McLays Ltd* | 98.63 |
| | Campbell's Prime Meat Ltd | 87.39 |
| | Campbell Brothers Ltd | 82.68 |
| | John Gilmour Butchers | 82.33 |

| Council | Supplier | Lot 1 |
|----------------------|---------------------------|-------|
| Glasgow City Council | McLays Ltd* | 98.63 |
| | Campbell's Prime Meat Ltd | 85.86 |
| | Campbell Brothers Ltd | 85.63 |
| | John Gilmour Butchers | 63.17 |

| Council | Supplier | Lot 1 |
|--------------------|---------------------------|-------|
| Inverclyde Council | McLays Ltd* | 98.63 |
| | Campbell's Prime Meat Ltd | 91.43 |
| | Campbell Brothers Ltd | 89.32 |

| Council | Supplier | Lot 1 |
|---------------|------------------------|-------|
| Moray Council | Campbell Brothers Ltd* | 92.63 |

| Council | Supplier | Lot 1 |
|--|----------------------------|-------|
| North Ayrshire Council - Isle of Arran | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 1 |
|------------------------|----------|-------|
| Orkney Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 1 |
|---------------------------|---------------------------|-------|
| East Renfrewshire Council | McLays Ltd* | 93.93 |
| | Campbell Brothers Ltd | 92.63 |
| | Campbell's Prime Meat Ltd | 90.48 |

| Council | Supplier | Lot 1 |
|--------------|---------------------------|-------|
| Fife Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.38 |
| | John Gilmour Butchers | 72.63 |

| Council | Supplier | Lot 1 |
|------------------|----------|-------|
| Highland Council | NO OFFER | N/A |

| Council | Supplier | Lot 1 |
|--------------------|---------------------------|-------|
| Midlothian Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 83.35 |
| | John Gilmour Butchers | 75.22 |

| Council | Supplier | Lot 1 |
|---|---------------------------|-------|
| North Ayrshire Council - Mainland & Cumbrae | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 85.77 |

| Council | Supplier | Lot 1 |
|---------------------------|---------------------------|-------|
| North Lanarkshire Council | McLays Ltd* | 94.29 |
| | Campbell Brothers Ltd | 92.63 |
| | Campbell's Prime Meat Ltd | 88.48 |

| Council | Supplier | Lot 1 |
|--|---------------------------|-------|
| Perth & Kinross Council - Non School Meals | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 90.20 |
| | John Gilmour Butchers | 73.07 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 1 |
|----------------------|---------------------------|-------|
| Renfrewshire Council | McLays Ltd* | 95.53 |
| | Campbell Brothers Ltd | 92.63 |
| | Campbell's Prime Meat Ltd | 90.82 |

| Council | Supplier | Lot 1 |
|--------------------------|----------|-------|
| Shetland Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 1 |
|---------------------------|----------------------------|-------|
| South Lanarkshire Council | Campbell's Prime Meat Ltd* | 94.06 |
| | Campbell Brothers Ltd | 92.63 |
| | John Gilmour Butchers | 81.54 |

| Council | Supplier | Lot 1 |
|-------------------|---------------------------|-------|
| Tayside Contracts | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.89 |

| Council | Supplier | Lot 1 |
|----------------------|---------------------------|-------|
| West Lothian Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 91.01 |
| | John Gilmour Butchers | 69.08 |

| Council | Supplier | Lot 1 |
|--------------------------|---------------------------|-------|
| Scottish Borders Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.97 |
| | John Gilmour Butchers | 71.47 |

| Council | Supplier | Lot 1 |
|------------------------|---------------------------|-------|
| South Ayrshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 89.38 |

| Council | Supplier | Lot 1 |
|------------------|---------------------------|-------|
| Stirling Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 83.33 |
| | John Gilmour Butchers | 75.75 |

| Council | Supplier | Lot 1 |
|-----------------------------|---------------------------|-------|
| West Dunbartonshire Council | McLays Ltd* | 98.63 |
| | Campbell's Prime Meat Ltd | 91.15 |
| | Campbell Brothers Ltd | 86.85 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 2 |
|-----------------------|----------------------------------|-------|
| Aberdeen City Council | Gordon McWilliam (Aberdeen) Ltd* | 91.00 |
| | Campbell Brothers Ltd | 76.71 |

| Council | Supplier | Lot 2 |
|----------------------------------|---------------------------|-------|
| Angus Council - Non School Meals | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 92.98 |
| | Campbell Brothers Ltd | 84.55 |

| Council | Supplier | Lot 2 |
|---|----------------------------|-------|
| Argyll & Bute Council Area B - Oban & Lorne | Campbell's Prime Meat Ltd* | 94.99 |
| | Brakes Bros Ltd | 94.50 |

| Council | Supplier | Lot 2 |
|---|---------------------------|-------|
| Argyll & Bute Council Area D - Helensburgh & Lomand | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 87.79 |
| | Campbell Brothers Ltd | 68.65 |

| Council | Supplier | Lot 2 |
|---|------------------|-------|
| Argyll & Bute Council Area F - Islay, Jura & Colonsay | Brakes Bros Ltd* | 94.50 |

| Council | Supplier | Lot 2 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area H - Bute | Campbell's Prime Meat Ltd* | 94.99 |
| | Brakes Bros Ltd | 94.50 |

| Council | Supplier | Lot 2 |
|--------------------------|---------------------------|-------|
| Clackmannanshire Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 86.23 |
| | Campbell's Prime Meat Ltd | 80.97 |
| | Campbell Brothers Ltd | 70.74 |

| Council | Supplier | Lot 2 |
|-----------------------------|---|-------|
| Dumfries & Galloway Council | Brakes Bros Ltd* | 93.02 |
| | Thomson Foodservice Ltd t/a Dennis Thomson (Fresh Meat) Ltd | 91.50 |
| | Campbell's Prime Meat Ltd | 90.41 |
| | PFD (Carlisle) Ltd. t/a Pioneer Foodservice | 89.14 |
| | Campbell Brothers Ltd | 82.25 |

| Council | Supplier | Lot 2 |
|-----------------------|----------------------------------|-------|
| Aberdeenshire Council | Gordon McWilliam (Aberdeen) Ltd* | 91.00 |
| | Campbell Brothers Ltd | 83.03 |

| Council | Supplier | Lot 2 |
|--------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area A - Cowal | Campbell's Prime Meat Ltd* | 94.99 |
| | Brakes Bros Ltd | 94.50 |

| Council | Supplier | Lot 2 |
|---|----------------------------|-------|
| Argyll & Bute Council Area C - Mid Argyll & Kintyre | Campbell's Prime Meat Ltd* | 94.99 |
| | Brakes Bros Ltd | 94.50 |

| Council | Supplier | Lot 2 |
|---|------------------|-------|
| Argyll & Bute Council Area E - Tiree & Coll | Brakes Bros Ltd* | 94.50 |

| Council | Supplier | Lot 2 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area G - Mull | Campbell's Prime Meat Ltd* | 94.99 |
| | Brakes Bros Ltd | 94.50 |

| Council | Supplier | Lot 2 |
|---------------------------|----------------------------|-------|
| City of Edinburgh Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Brakes Bros Ltd | 90.01 |
| | Campbell Brothers Ltd | 71.58 |

| Council | Supplier | Lot 2 |
|---------------------------|------------------|-------|
| Comhairle nan Eilean Siar | Brakes Bros Ltd* | 94.50 |

| Council | Supplier | Lot 2 |
|--|---------------------------|-------|
| Dundee City Council - Non School Meals | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 92.98 |
| | Campbell Brothers Ltd | 84.55 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 2 |
|-----------------------|---------------------------|-------|
| East Ayrshire Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 87.10 |
| | Campbell Brothers Ltd | 82.04 |

| Council | Supplier | Lot 2 |
|----------------------|----------------------------|-------|
| East Lothian Council | Campbell's Prime Meat Ltd* | 94.59 |
| | Brakes Bros Ltd | 94.50 |
| | Campbell Brothers Ltd | 74.85 |

| Council | Supplier | Lot 2 |
|-----------------|---------------------------|-------|
| Falkirk Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 88.93 |
| | Campbell's Prime Meat Ltd | 76.98 |
| | Campbell Brothers Ltd | 70.07 |

| Council | Supplier | Lot 2 |
|----------------------|---------------------------|-------|
| Glasgow City Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 90.92 |
| | Campbell's Prime Meat Ltd | 80.49 |
| | Campbell Brothers Ltd | 71.76 |

| Council | Supplier | Lot 2 |
|--------------------|---------------------------|-------|
| Inverclyde Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 88.10 |
| | McLays Ltd | 87.79 |
| | Campbell Brothers Ltd | 79.72 |

| Council | Supplier | Lot 2 |
|---------------|-----------------------|-------|
| Moray Council | Brakes Bros Ltd* | 94.50 |
| | Campbell Brothers Ltd | 74.44 |

| Council | Supplier | Lot 2 |
|--|----------------------------|-------|
| North Ayrshire Council - Isle of Arran | Campbell's Prime Meat Ltd* | 96.75 |
| | Brakes Bros Ltd | 85.25 |

| Council | Supplier | Lot 2 |
|-----------------------------|---------------------------|-------|
| East Dunbartonshire Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 85.24 |
| | Campbell's Prime Meat Ltd | 79.49 |
| | Campbell Brothers Ltd | 75.87 |

| Council | Supplier | Lot 2 |
|---------------------------|---------------------------|-------|
| East Renfrewshire Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 90.15 |
| | McLays Ltd | 70.39 |
| | Campbell Brothers Ltd | 65.51 |

| Council | Supplier | Lot 2 |
|--------------|---------------------------|-------|
| Fife Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 69.70 |
| | Campbell Brothers Ltd | 65.25 |

| Council | Supplier | Lot 2 |
|------------------|------------------|-------|
| Highland Council | Brakes Bros Ltd* | 94.50 |

| Council | Supplier | Lot 2 |
|--------------------|---------------------------|-------|
| Midlothian Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 75.68 |
| | Campbell Brothers Ltd | 70.08 |

| Council | Supplier | Lot 2 |
|---|----------------------------|-------|
| North Ayrshire Council - Mainland & Cumbrae | Campbell's Prime Meat Ltd* | 96.75 |
| | Brakes Bros Ltd | 88.21 |
| | Campbell Brothers Ltd | 68.38 |

| Council | Supplier | Lot 2 |
|---------------------------|---------------------------|-------|
| North Lanarkshire Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 84.74 |
| | Campbell's Prime Meat Ltd | 78.02 |
| | Campbell Brothers Ltd | 75.04 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 2 |
|------------------------|----------|-------|
| Orkney Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 2 |
|----------------------|---------------------------|-------|
| Renfrewshire Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 88.47 |
| | Campbell's Prime Meat Ltd | 86.10 |
| | Campbell Brothers Ltd | 78.59 |

| Council | Supplier | Lot 2 |
|--------------------------|----------|-------|
| Shetland Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 2 |
|---------------------------|---------------------------|-------|
| South Lanarkshire Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 84.99 |
| | Campbell Brothers Ltd | 78.81 |

| Council | Supplier | Lot 2 |
|-------------------|---------------------------|-------|
| Tayside Contracts | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 77.07 |
| | Campbell Brothers Ltd | 72.57 |

| Council | Supplier | Lot 2 |
|----------------------|---------------------------|-------|
| West Lothian Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 87.05 |
| | Campbell Brothers Ltd | 73.36 |

| Council | Supplier | Lot 2 |
|--|---------------------------|-------|
| Perth & Kinross Council - Non School Meals | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 85.60 |
| | Campbell Brothers Ltd | 83.29 |

| Council | Supplier | Lot 2 |
|--------------------------|---------------------------|-------|
| Scottish Borders Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 83.42 |
| | Campbell Brothers Ltd | 78.57 |

| Council | Supplier | Lot 2 |
|------------------------|---------------------------|-------|
| South Ayrshire Council | Brakes Bros Ltd* | 94.50 |
| | Campbell's Prime Meat Ltd | 83.29 |
| | Campbell Brothers Ltd | 77.12 |

| Council | Supplier | Lot 2 |
|------------------|----------------------------|-------|
| Stirling Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd | 89.60 |

| Council | Supplier | Lot 2 |
|-----------------------------|---------------------------|-------|
| West Dunbartonshire Council | Brakes Bros Ltd* | 94.50 |
| | McLays Ltd | 89.30 |
| | Campbell's Prime Meat Ltd | 86.45 |
| | Campbell Brothers Ltd | 78.96 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 3 |
|-----------------------|------------------------|-------|
| Aberdeen City Council | Campbell Brothers Ltd* | 92.63 |

| Council | Supplier | Lot 3 |
|----------------------------------|----------------------------|-------|
| Angus Council - Non School Meals | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|---|----------------------------|-------|
| Argyll & Bute Council Area B - Oban & Lorne | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 3 |
|---|---------------------------|-------|
| Argyll & Bute Council Area D - Helensburgh & Lomand | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 86.65 |

| Council | Supplier | Lot 3 |
|---|----------|-------|
| Argyll & Bute Council Area F - Islay, Jura & Colonsay | NO OFFER | N/A |

| Council | Supplier | Lot 3 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area H - Bute | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 3 |
|--------------------------|---------------------------|-------|
| Clackmannanshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 87.86 |
| | McLays Ltd | 87.33 |

| Council | Supplier | Lot 3 |
|-----------------------------|----------------------------|-------|
| Dumfries & Galloway Council | Campbell's Prime Meat Ltd* | 96.34 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|-----------------------|---------------------------|-------|
| East Ayrshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 92.17 |
| | J Pieroni & Sons Ltd | 87.45 |

| Council | Supplier | Lot 3 |
|----------------------|----------------------------|-------|
| East Lothian Council | Campbell's Prime Meat Ltd* | 94.06 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|-----------------------|------------------------|-------|
| Aberdeenshire Council | Campbell Brothers Ltd* | 92.63 |

| Council | Supplier | Lot 3 |
|--------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area A - Cowal | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 3 |
|---|----------------------------|-------|
| Argyll & Bute Council Area C - Mid Argyll & Kintyre | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 3 |
|---|----------|-------|
| Argyll & Bute Council Area E - Tiree & Coll | NO OFFER | N/A |

| Council | Supplier | Lot 3 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area G - Mull | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 3 |
|---------------------------|----------------------------|-------|
| City of Edinburgh Council | Campbell's Prime Meat Ltd* | 95.72 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|---------------------------|----------|-------|
| Comhairle nan Eilean Siar | NO OFFER | N/A |

| Council | Supplier | Lot 3 |
|--|----------------------------|-------|
| Dundee City Council - Non School Meals | Campbell's Prime Meat Ltd* | 96.34 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|-----------------------------|---------------------------|-------|
| East Dunbartonshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.88 |
| | McLays Ltd | 88.14 |

| Council | Supplier | Lot 3 |
|---------------------------|---------------------------|-------|
| East Renfrewshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 91.26 |
| | McLays Ltd | 88.67 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 3 |
|-----------------|---------------------------|-------|
| Falkirk Council | Campbell Brothers Ltd* | 92.63 |
| | McLays Ltd | 88.50 |
| | Campbell's Prime Meat Ltd | 86.62 |

| Council | Supplier | Lot 3 |
|----------------------|---------------------------|-------|
| Glasgow City Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 88.59 |
| | McLays Ltd | 87.33 |

| Council | Supplier | Lot 3 |
|--------------------|---------------------------|-------|
| Inverclyde Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 87.86 |
| | McLays Ltd | 87.33 |

| Council | Supplier | Lot 3 |
|---------------|------------------------|-------|
| Moray Council | Campbell Brothers Ltd* | 92.63 |

| Council | Supplier | Lot 3 |
|--|----------------------------|-------|
| North Ayrshire Council - Isle of Arran | Campbell's Prime Meat Ltd* | 96.75 |
| | J Pieroni & Sons Ltd | 91.03 |

| Council | Supplier | Lot 3 |
|------------------------|----------|-------|
| Orkney Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 3 |
|----------------------|---------------------------|-------|
| Renfrewshire Council | Campbell Brothers Ltd* | 92.63 |
| | McLays Ltd | 91.24 |
| | Campbell's Prime Meat Ltd | 89.21 |

| Council | Supplier | Lot 3 |
|--------------------------|----------|-------|
| Shetland Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 3 |
|--------------|----------------------------|-------|
| Fife Council | Campbell's Prime Meat Ltd* | 96.67 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|------------------|----------|-------|
| Highland Council | NO OFFER | N/A |

| Council | Supplier | Lot 3 |
|--------------------|----------------------------|-------|
| Midlothian Council | Campbell's Prime Meat Ltd* | 95.43 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|---|---------------------------|-------|
| North Ayrshire Council - Mainland & Cumbrae | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd | 92.17 |
| | J Pieroni & Sons Ltd | 87.45 |

| Council | Supplier | Lot 3 |
|---------------------------|---------------------------|-------|
| North Lanarkshire Council | Campbell Brothers Ltd* | 92.63 |
| | McLays Ltd | 83.91 |
| | Campbell's Prime Meat Ltd | 81.35 |

| Council | Supplier | Lot 3 |
|--|----------------------------|-------|
| Perth & Kinross Council - Non School Meals | Campbell's Prime Meat Ltd* | 96.35 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|--------------------------|----------------------------|-------|
| Scottish Borders Council | Campbell's Prime Meat Ltd* | 93.30 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|------------------------|---------------------------|-------|
| South Ayrshire Council | Campbell Brothers Ltd* | 92.63 |
| | J Pieroni & Sons Ltd | 89.82 |
| | Campbell's Prime Meat Ltd | 89.53 |

1 * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 3 |
|---------------------------|----------------------------|-------|
| South Lanarkshire Council | Campbell's Prime Meat Ltd* | 93.82 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|-------------------|----------------------------|-------|
| Tayside Contracts | Campbell's Prime Meat Ltd* | 96.34 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|----------------------|----------------------------|-------|
| West Lothian Council | Campbell's Prime Meat Ltd* | 95.12 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|------------------|----------------------------|-------|
| Stirling Council | Campbell's Prime Meat Ltd* | 95.36 |
| | Campbell Brothers Ltd | 92.63 |

| Council | Supplier | Lot 3 |
|-----------------------------|---------------------------|-------|
| West Dunbartonshire Council | Campbell Brothers Ltd* | 92.63 |
| | McLays Ltd | 88.68 |
| | Campbell's Prime Meat Ltd | 85.30 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 4 |
|-----------------------|----------------------------------|-------|
| Aberdeen City Council | Gordon McWilliam (Aberdeen) Ltd* | 91.00 |
| | Campbell Brothers Ltd* | 88.32 |

| Council | Supplier | Lot 4 |
|----------------------------------|----------------------------|-------|
| Angus Council - Non School Meals | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|---|----------------------------|-------|
| Argyll & Bute Council Area B - Oban & Lorne | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 4 |
|---|----------------------------|-------|
| Argyll & Bute Council Area D - Helensburgh & Lomand | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 88.99 |

| Council | Supplier | Lot 4 |
|---|----------|-------|
| Argyll & Bute Council Area F - Islay, Jura & Colonsay | NO OFFER | N/A |

| Council | Supplier | Lot 4 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area H - Bute | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 4 |
|--------------------------|----------------------------|-------|
| Clackmannanshire Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

| Council | Supplier | Lot 4 |
|-----------------------------|----------------------------|-------|
| Dumfries & Galloway Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|-----------------------|----------------------------|-------|
| East Ayrshire Council | Campbell's Prime Meat Ltd* | 95.06 |
| | Campbell Brothers Ltd* | 92.63 |
| | J Pieroni & Sons Ltd* | 89.60 |

| Council | Supplier | Lot 4 |
|-----------------------|----------------------------------|-------|
| Aberdeenshire Council | Gordon McWilliam (Aberdeen) Ltd* | 91.00 |
| | Campbell Brothers Ltd* | 90.29 |

| Council | Supplier | Lot 4 |
|--------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area A - Cowal | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 4 |
|---|----------------------------|-------|
| Argyll & Bute Council Area C - Mid Argyll & Kintyre | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 4 |
|---|----------|-------|
| Argyll & Bute Council Area E - Tiree & Coll | NO OFFER | N/A |

| Council | Supplier | Lot 4 |
|-------------------------------------|----------------------------|-------|
| Argyll & Bute Council Area G - Mull | Campbell's Prime Meat Ltd* | 96.75 |

| Council | Supplier | Lot 4 |
|---------------------------|----------------------------|-------|
| City of Edinburgh Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|---------------------------|----------|-------|
| Comhairle nan Eilean Siar | NO OFFER | N/A |

| Council | Supplier | Lot 4 |
|--|----------------------------|-------|
| Dundee City Council - Non School Meals | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|-----------------------------|----------------------------|-------|
| East Dunbartonshire Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

¹ * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 4 |
|----------------------|----------------------------|-------|
| East Lothian Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|-----------------|----------------------------|-------|
| Falkirk Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

| Council | Supplier | Lot 4 |
|----------------------|----------------------------|-------|
| Glasgow City Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 88.19 |
| | McLays Ltd* | 77.97 |

| Council | Supplier | Lot 4 |
|--------------------|----------------------------|-------|
| Inverclyde Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

| Council | Supplier | Lot 4 |
|---------------|------------------------|-------|
| Moray Council | Campbell Brothers Ltd* | 92.63 |

| Council | Supplier | Lot 4 |
|--|----------------------------|-------|
| North Ayrshire Council - Isle of Arran | Campbell's Prime Meat Ltd* | 94.72 |
| | J Pieroni & Sons Ltd* | 93.63 |

| Council | Supplier | Lot 4 |
|------------------------|----------|-------|
| Orkney Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 4 |
|----------------------|----------------------------|-------|
| Renfrewshire Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

| Council | Supplier | Lot 4 |
|--------------------------|----------|-------|
| Shetland Islands Council | NO OFFER | N/A |

| Council | Supplier | Lot 4 |
|---------------------------|----------------------------|-------|
| East Renfrewshire Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

| Council | Supplier | Lot 4 |
|--------------|----------------------------|-------|
| Fife Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 90.62 |

| Council | Supplier | Lot 4 |
|------------------|----------|-------|
| Highland Council | NO OFFER | N/A |

| Council | Supplier | Lot 4 |
|--------------------|----------------------------|-------|
| Midlothian Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|---|----------------------------|-------|
| North Ayrshire Council - Mainland & Cumbrae | Campbell's Prime Meat Ltd* | 95.06 |
| | Campbell Brothers Ltd* | 92.63 |
| | J Pieroni & Sons Ltd* | 89.60 |

| Council | Supplier | Lot 4 |
|---------------------------|----------------------------|-------|
| North Lanarkshire Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

| Council | Supplier | Lot 4 |
|--|----------------------------|-------|
| Perth & Kinross Council - Non School Meals | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|--------------------------|----------------------------|-------|
| Scottish Borders Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 88.99 |

| Council | Supplier | Lot 4 |
|------------------------|----------------------------|-------|
| South Ayrshire Council | Campbell's Prime Meat Ltd* | 95.06 |
| | Campbell Brothers Ltd* | 92.63 |
| | J Pieroni & Sons Ltd* | 89.60 |

1 * Denotes supplier recommended as part-successful

| Council | Supplier | Lot 4 |
|---------------------------|----------------------------|-------|
| South Lanarkshire Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|-------------------|----------------------------|-------|
| Tayside Contracts | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|----------------------|----------------------------|-------|
| West Lothian Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|------------------|----------------------------|-------|
| Stirling Council | Campbell Brothers Ltd* | 92.63 |
| | Campbell's Prime Meat Ltd* | 92.32 |

| Council | Supplier | Lot 4 |
|-----------------------------|----------------------------|-------|
| West Dunbartonshire Council | Campbell's Prime Meat Ltd* | 96.75 |
| | Campbell Brothers Ltd* | 90.11 |
| | McLays Ltd* | 79.47 |

¹ * Denotes supplier recommended as part-successful