

Scotland Excel Executive Sub Committee**To: Executive Sub Committee****On: 15 May 2015****Report by Director****Tender: Care Homes for Adults with Learning Disabilities****Schedule: 05/11****Period: 1 June 2015 to 31 May 2017 with an option to extend for up to 24 months up to 31 May 2019 (effective date 29 June 2015)****1. Introduction and Background**

The national framework agreement for care homes for adults with learning disabilities will be the first national agreement for these services and represents an opportunity to contract with providers on nationally agreed terms and conditions.

The framework responds to Recommendation Six of "The Keys to Life", the Scottish Government's 10-year strategy for learning disability services, which recommends development of a national framework agreement to "improve the quality and consistency of support for people with learning disabilities who have a long-term need for specialist residential care" ("The Keys to Life", Scottish Government, 2013)

The framework has been developed within a context of a national policy, in line with the wishes of people with learning disabilities and their families, of increasing community based support. This is also emphasised in "The Keys to Life", and is likely to result in a reduction in purchasing of care home support for people with learning disabilities over time. Council spend information confirms this with an estimated average annual reduction of 20% in new purchasing between 2012 and 2014. Despite this, it is recognised that while a greater range of choices of community services is developed across the country, support in a care home will continue to be needed as an option for some people.

People who need support in a care home may have profound or multiple disabilities requiring a specialist level of service, although there are also people who need minimal support living in care homes. The main reasons why people may need care home support can be a sudden breakdown in their existing support arrangements (for instance illness of parents, or where people display behaviour which their existing services find challenging), and the move from children's to adult services for some young people. This may be a short term arrangement or longer term where other forms of support are not appropriate or have not been successful.

Quality of service as measured by the Care Inspectorate quality scores is generally good across the learning disability care homes market. As at September 2014 the majority of care homes had average grades of four and above (good/very good/excellent). There is no apparent correlation between provider grades, market share, price, or number of beds.

The framework is expected to apply to around 140 people per year with a newly identified need for care home services. It is also expected to apply to a proportion of those currently living in a care home, subject to agreement between the purchasing council and provider.

The initial period of the framework is proposed as two years, with an option of extension for up to a further 24 months. This will allow for review and development as necessary, according to the rate of change in commissioning needs. Specialist sub-options or lots have not been included in the framework, as it was important to define a core level of service and allow flexibility to tailor services and prices for each individual based on their needs and choices.

2. Scope, Participation and Spend

Services covered by this framework include accommodation, support with personal care, support to access social, educational and employment activities, support and information to make choices and decisions, take risks and gain more independence.

The framework agreement will be open to all 32 Scottish councils and any integrated health and social care organisations taking on their legal responsibilities as a result of the Public Bodies (Joint Working) (Scotland) Act 2014. Only one council (North Lanarkshire) has indicated that it will not require to purchase services under the framework.

Care home services are purchased on a case by case basis, and so it is difficult to estimate future expenditure. Spend on the framework is likely to be a combination of new individual support arrangements plus a proportion of existing support arrangements. Using information returned by councils, and based on new support arrangements, a proportion of existing arrangements, and an estimated annual percentage reduction in purchasing of 20% per year, the overall framework spend for four years is estimated at £125 million. An estimate of average annual spend per council (over the four years) is shown in Appendix 1 - Participation, Spend and Savings Summary. It should be noted, however, that the actual spend may be affected by the nature of individual needs, availability of community alternatives and each council's strategic developments.

3. Procurement Process

Development of the strategy

Following the publication and launch of "The Keys to Life" strategy, a data pack was presented to the Social Work Scotland Learning Disability Subgroup, who endorsed

the work, and agreed to support the collation of spend and needs data from councils. Following a focus group with council nominees a User Intelligence Group (UIG) was convened. A survey was sent out to councils to enhance the information gained at the UIG and gain views about the procurement approach. A Procurement Statement was issued by the Social Work Scotland Learning Disability Subgroup and approved by the Social Work Scotland Executive. Further meetings of the UIG considered the scope and procurement approach. Working groups on pricing and development of the service specification were formed as subgroups of the UIG.

Stakeholder engagement

Development of the framework has included consultation and engagement with a range of stakeholders. Councils have been involved throughout the process and other stakeholders were engaged through a phased process:

- Prior Information Notice issued on 13 June 2014
- Engagement with people who have experience of services
- Stakeholder events (3 and 4 September 2014) open to people with experience of services, providers, councils, key statutory organisations, advocacy and other Third Sector organisations
- Individual discussions with providers
- Discussion with representatives of key statutory agencies
- Discussion with advocacy organisations representing people with experience of services

Direct views of people with experience of care homes were gained through working with People First Scotland, a Scottish organisation which is part of the International People First movement, run by and for people with learning disabilities, which takes an active role in promoting the interests of people with learning disabilities, supporting and advocating for people locally and at national level. A small group of People First members with learning disabilities who had experience of care homes, either as current or former residents or through undertaking inspections, provided views and ideas about care home services. These informed the consultation with stakeholders, and have been embedded in the service specification, both as part of the requirements and standards, and using people's actual words. People First members have also contributed directly to the quality/technical evaluation

Tender strategy and evaluation

The framework was advertised for tender via the open procedure to encourage maximum provider participation and facilitate choice for supported people. The tender included qualification, technical/quality and commercial elements.

Purchasers identified that an important requirement of the framework was to provide greater clarity about the basic service provision. The framework therefore has a service specification for the core services to be delivered by all providers, with the opportunity to identify optional additional services at additional cost which will be time-limited and agreed according to individual needs. Information gathered in the tender will contribute to a directory of services to help councils make informed

decisions about the appropriate services for each individual. The framework will not be ranked, as the selection of a care home for each person is based on a number of factors, including the person's choice, and cannot be solely dependent on tender scores.

Evaluation of the tenders was in two stages. At stage one (qualification), offers were examined to ensure that the tenderer met basic financial, technical and business robustness criteria. Only those bidders passing stage one had their commercial and quality/technical offers evaluated.

The framework requires that providers must have registration with the appropriate regulatory body in Scotland (currently the Care Inspectorate), for all the care homes in their offer and must achieve quality grades of three or above. To ensure this did not discourage new entrants to the market, where a care home is not yet registered or has not achieved the quality grades at the start of the framework, the provider may be recommended a place on the framework but award for any affected care home would not be given until satisfactory evidence of registration and achievement of grade 3 has been supplied, as long as this is within 12 months from the date of commencement of the framework (deferred award).

The second stage of the tender was evaluated on quality and price. The following weightings were used:

- 70% - quality/technical competence
- 30% - commercial.

The quality section was divided into five scored questions of equal weighting, with four questions based on the themes identified through engagement with People First:

- Promoting Choice and Control,
- Having Things to Do,
- Feeling Safe,
- Supporting Staff to Support People.

A fifth question focused on the ability to communicate effectively with supported people. Tenderers were required to provide the information they would give to supported people about their services in line with Care Inspectorate requirements. They were given the opportunity to provide this information in a variety of formats. This question was developed with People First, who agreed the scoring criteria and marked the tenders.

Tenderers were also asked to provide details of the community benefits they would offer during the framework and information relating to the Living Wage. These aspects were not scored, but were requested as a baseline for monitoring.

Commercial responses were scored on the basis of a single weekly Core Price for each registered care home. To reflect the diversity of services, prices were evaluated in bands based on staffing ratios:

- Band 1 – one or more registered care worker to one adult with learning disabilities
- Band 2 – one registered care worker to between one and three adults with learning disabilities
- Band 3 – one registered care worker to three or more adults with learning disabilities

Tenderers were also able to submit prices for optional Additional Services (not scored) which will be available to councils to assist with setting up tailored services for individuals.

The quality score for each provider was added to the commercial score for each care home to give an overall score for each care home.

4. Report on Offers Received

A total of 29 organisations submitted tenders, covering 90 care homes. One organisation did not submit a commercial offer, and therefore their bid was deemed non-compliant and was not evaluated. A full evaluation was undertaken of the remaining 28 bids (89 care homes) using the evaluation methodology and criteria advertised in the tender. Details of the SME status and location of these organisations is summarised in Appendix 2 – SME Status, and a summary of the scores they achieved is shown in Appendix 3 – Scoring and Recommendations.

At the time of submitting tender responses, 21 out of the 89 care homes did not meet the registration and grading requirements. If this is still the case at the start of the framework, award to these care homes will be deferred until satisfactory evidence that the requirements are met is received, as long as this is achieved within 12 months. All of the tenderers with care homes in this category have indicated they are in the process of resolving the issues or are willing to do so, and it is anticipated that the required changes are likely to be completed within six months or sooner. The majority of the care homes in this category are currently registered but require changes to the categories of registration or the name of the provider to ensure their formal registration descriptions match the services they are offering in the tender. Only one of the care homes had not met the quality grades requirement, and the provider has indicated that they have subsequently achieved this.

Comparison of the tenderers submitting compliant offers with the organisations councils reported purchasing from suggests that estimated coverage of the relevant market could be around 70-80%.

None of the tenderers gave staffing ratios in Band 3 (one registered care worker to three or more adults with learning disabilities), which may indicate that the majority of care homes in the tender support people with more complex needs.

5. Recommendations

Choice for people across the country needs to be supported as far as possible, and it would not be appropriate to restrict the numbers of providers on the framework. All tenderers have or are expected to achieve the minimum quality requirements. It is therefore recommended that participation on the framework agreement be awarded to the 28 tenderers who submitted compliant bids as detailed in Appendix 3 – Scoring and Recommendations, and that award to the 21 care homes identified be deferred for up to one year from the commencement date until satisfactory evidence of achievement of the registration and quality grading requirements is provided.

6. Benefits

Savings

Purchasing of care home services is likely to decrease, and it is difficult to compare future purchasing with recent purchasing patterns. Purchasers set up support arrangements on an individual basis, wherever possible matching people's needs and choices to available services. The numbers of adults with learning disabilities are relatively small and people have unique combinations of needs, and so patterns of service demand in any one year may be very different from those in the next. It is possible that the complexity of needs and services may rise as more community options are developed and fewer people are supported in care homes. The profile of needs of people with learning disabilities is also changing, as people are living longer with multiple disabilities including those associated with ageing. The framework is designed to facilitate individual costing of services, including time-limited intensive support. It is therefore possible that during the life of the framework, overall spend may not reduce, and it is difficult to predict savings through use of the framework.

It is likely, however, that through more informed commissioning, purchasers may be able to make more cost-effective individual care home support arrangements. Separation of core and additional costs should make comparison between similar services easier and enable more control over the circumstances and duration of additional costs.

Estimated spend per council is detailed in Appendix 1 - Participation, Spend and Savings Summary, but, as recommended by the UIG, no financial savings per council have been forecast

To give some indications of likely changes in spend via the framework, comparison has been undertaken of the weekly prices bid in the tender with weekly prices reported for support arrangements set up with tendering providers between April 2012 and August 2014. This shows an overall estimated saving of around 5%. The highest

tender prices per provider are also an overall estimated average of 5% lower than the highest weekly prices reported in 2012/13 for the same providers.

Price Stability

Fixed pricing for the initial period of two years has been agreed. If exercised, providers will have an opportunity to request an annual review, guided by the Consumer Price Index (CPI) or other relevant inflationary indices, for the two years of the extension period. Providers may review and reduce their offered price at any point during the life of the framework agreement.

Sustainable Procurement Benefits

Tenderers were requested to consider sustainability issues within their technical responses, and the framework agreement embodies a number of potential sustainability benefits.

Social

The framework supports people with disabilities who are often disadvantaged in society. It aims to increase social inclusion and promote choice and opportunities, both for individuals and by service level engagement with the community. The views and wishes of people with learning disabilities have formed the basis of the framework requirements.

There are opportunities for providers to engage with local communities, including offering employment to local people, and working with local businesses and communities to increase the scope for involvement for individuals supported within the care home, including training, employment and leisure opportunities. The framework expects providers to promote social inclusion, and minimise discrimination which may be experienced by people with learning disabilities

Tenderers were asked to detail community benefits initiatives they would commit to deliver during the lifetime of the framework. These commitments will be used as a baseline and progress monitored through reports from each organisation throughout the framework. The community benefits offered by tenderers include:

- Offering work experience placements
- Working with a local charity to support young people with communication needs
- Volunteering schemes
- Local community litterpick
- Community garden – hosting events for local pre-school groups
- Student placements
- Football tournament for local schools
- Apprenticeships
- Developing a local community hub

Living Wage

The tender made clear the expectation that payment of the Living Wage will be promoted and encouraged through the framework. Progress against the baseline information supplied by tenderers will be monitored throughout the framework, and it is intended to explore with tenderers the potential for payment of Living Wage to all employees across the framework and to provide a report on the implications for councils.

Other Benefits

The framework will offer opportunities for:

- Understanding what works for people living in services
- Understanding costs of delivering outcomes for people
- Delivering clearer specification for existing services
- Transparency in the relationship between price and service delivery
- Partnership working to meet outcomes
- Driving innovation in service delivery
- Supporting transition to community living where this is part of an outcomes plan
- Contributing to the national picture
- Potential for reducing the need to place outside Scotland

The framework will provide information to purchasers about services offered across Scotland and the related prices, giving opportunities for price and quality comparison between providers, and information about which services are available in which locations. It is planned to offer this information in a service directory or register with electronic access and easy searchability for purchasers. Purchasers can tailor each individual support arrangements to a person's needs and agree a specific contract using the Individual Support Agreement. The price for each individual may be either the core price alone or an individually specified mixture of core price and prices for additional services. Purchasers will therefore have more control over the prices of services for each individual.

The flexibility built into the framework should allow purchasers to purchase according to local commissioning needs and policies, and enable monitoring and comparison of patterns and trends across the country.

It is proposed that forums be established with providers and purchasers, and discussions held throughout the life of the framework, to ensure best practice is promoted across the country and to facilitate change in the market.

Through sharing of information about quality and performance across Scotland, it is hoped that purchasers will have early warning where quality deficits start to emerge, helping to protect people from poor practice and encouraging improvement where required.

Monitoring and reporting of trends and purchasing patterns will give added information for national comparison and commissioning plans.

7. Contract Mobilisation and Management

Contract mobilisation will take place as soon as award notices have been issued, and is expected to continue during the initial months of the framework. Mobilisation briefings will be held with each provider as soon as possible.

Written guidance and information packs about the framework will be developed for purchasers. Information will also be available on the Scotland Excel website, along with the service directory. Briefing meetings will be held on a regional basis and purchasers will also be offered local workshops and support for their internal communication and training as required.

Contract management will require a joint approach between Scotland Excel and purchasers.

Purchasers will maintain responsibility for establishing individual contracts and monitoring the effectiveness in meeting outcomes and performance of the provider against the service specification for each individual they support.

Scotland Excel will manage overall performance in terms of the framework agreement. The framework will be managed as a category one framework. Providers will be asked to submit quarterly returns relating to individual support arrangements, spend, and reports on key performance measures. An annual report will be produced summarising activity and performance on the framework.

8. Summary

The national framework establishes consistent quality requirements based on the views and wishes of people with learning disabilities, and expects high standards of individualised support. It introduces greater transparency around costs and supports commissioners to achieve improved value for money. It should also improve understanding of the nature of services and relationship between price and service delivery, and help to develop a stronger basis for effective working relationships between councils and providers. In the longer term, it gives opportunities for development and improvement of services to meet the aims of the Scottish Government “The Keys to Life” strategy.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to all providers submitting a compliant bid as detailed in Appendix 3 – Scoring and Recommendations.

Appendix 1 – Participation, Spend and Savings Summary Care Homes for Adults with Learning Disabilities (05-11)

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Reason for Non-Participation
Aberdeen City Council	Yes	29 June 2015	£2,030,000	Member Provided	
Aberdeenshire Council	Yes	29 June 2015	£3,698,000	Member Provided	
Angus Council	Yes	29 June 2015	£961,000	Member Provided	
Argyll and Bute Council	Yes	29 June 2015	£340,000	Member Provided	
City of Edinburgh Council	Yes	29 June 2015	£1,998,000	Member Provided	
Clackmannanshire Council	Yes	29 June 2015	£586,000	Member Provided	
Comhairle nan Eilean Siar	Yes	29 June 2015	£255,000	Member Provided	
Dumfries & Galloway Council	Yes	29 June 2015	£1,031,000	Member Provided	
Dumfries City Council	Yes	29 June 2015	£763,000	Member Provided	
East Ayrshire Council	Yes	29 June 2015	£447,000	Member Provided	
East Dunbartonshire Council	Yes	29 June 2015	£722,000	Member Provided	
East Lothian Council	Yes	29 June 2015	£879,000	Member Provided	
East Renfrewshire Council	Yes	29 June 2015	£342,000	Member Provided	
Falkirk Council	Yes	29 June 2015	£1,972,000	Member Provided	
Fife Council	Yes	29 June 2015	£1,518,000	Member Provided	
Glasgow City Council	Yes	29 June 2015	£1,755,000	Member Provided	
NHS Highland/Highland Council	Yes	29 June 2015	£64,000	Spikes Cavell	
Inverclyde Council	Yes	29 June 2015	£713,000	Member Provided	
Midlothian Council	Yes	29 June 2015	£1,064,000	Member Provided	
North Ayrshire Council	Yes	29 June 2015	£1,012,000	Member Provided	
North Lanarkshire Council	No	Not applicable	Not applicable		No Purchasing Requirement
Orkney Islands Council	Yes	29 June 2015	£60,000	Spikes Cavell	
Perth & Kinross Council	Yes	29 June 2015	£762,000	Member Provided	
Renfrewshire Council	Yes	29 June 2015	£1,071,000	Member Provided	
Scottish Borders Council	Yes	29 June 2015	£1,142,000	Member Provided	
Shetland Islands Council	Yes	29 June 2015	£0	Spikes Cavell	
South Ayrshire Council	Yes	29 June 2015	£513,000	Member Provided	
South Lanarkshire Council	Yes	29 June 2015	£2,652,000	Member Provided	
Stirling Council	Yes	29 June 2015	£713,000	Member Provided	
The Moray Council	Yes	29 June 2015	£336,000	Member Provided	
West Dunbartonshire Council	Yes	29 June 2015	£443,000	Member Provided	
West Lothian Council	Yes	29 June 2015	£1,487,000	Member Provided	
Totals			£31,329,000.00		

Notes:

- Estimated annual spend = estimated overall average spend per year over 4 years.
- Spend expected to decrease during framework
- Estimated overall average spend per year based on average annual new purchasing from care homes for adults with learning disabilities for April 2012-Aug 2014 (reports from 22 councils and average of those used where no reporting), plus 50% of reported total purchasing from care homes for adults with learning disabilities 2012/13 (reports from 28 councils, Spikes Cavell information used where no reporting)

Appendix 2 - SME Status

Tenderer's Name	SME Status	Location
Archway (Respite Care and Housing) Limited	Medium	Aberdeen
Camphill Blair Drummond Trust Ltd	Medium	Stirling
Camphill Rudolf Steiner School Ltd	Large	Aberdeen
Capability Scotland	Large	Edinburgh
Care UK Learning Disabilities Services Limited	Large	Colchester, Essex
Parkcare Homes (No.2) Ltd	Large	London
Church of Scotland Social Care Council operating as CrossReach	Large	Edinburgh
Embrace (Combined) Limited	Large	Birmingham
ENABLE Glasgow Branch	Medium	Glasgow
Inspired Independent Living	Dormant	Cumnock
Leonard Cheshire Disability	Large	London
Milltown Community Ltd	Small	Laurencekirk
Oakview Estates Limited t/a Danshell Group	Large	London
Orems Care Services	Small	Glasgow
Quarriers	Large	Bridge of Weir
Real Life Options	Large	Knottingley
Scottish Autism	Large	Alloa
Sense Scotland	Large	Glasgow
Stoneywood Care Services Ltd	Small	Denny
Swanton Care and Community	Large	London
Guthrie Court Limited	Large	Wilmslow
The Mungo Foundation	Large	Glasgow
The National Autistic Society	Large	London
The Richmond Fellowship Scotland Limited	Large	Stepps
Tigh a'Chomainn Camphill Ltd	Small	Aberdeen
Tiphereth Ltd	Small	Edinburgh
Townend Care Ltd	Small	Symington
Voyage 1 Limited t/a Voyage Care	Large	Lichfield

Appendix 3 - Scoring and Recommendations

(Asterisk (*) denotes recommended providers)

Tenderer	Care Home	Registered with Care Inspectorate as:	Care Inspectorate Care Service Registration number	Score	Band	DEFERRED AWARD
Quarriers*	Finnart Street	Quarriers Finnart Street	CS2003001114	79.5	Band 1	N
Quarriers*	Ashgrove	Quarriers - Ashgrove / Glen Valley	CS2003001128	78.9	Band 1	Y
Leonard Cheshire Disability*	Cheshire House	Cheshire House (Care Home)	CS2003008524	78.1	Band 1	N
Leonard Cheshire Disability*	Pinewood	Abi Unit Acquired Brain Injury	CS2003010997	78.1	Band 1	Y
Quarriers*	Westview	Westview	CS2003001112	77.8	Band 1	N
Quarriers*	Davidson House	Quarriers - Davidson / Parklands / Kelly	CS2003001127	77.6	Band 1	Y
Capability Scotland*	Lanarkshire Houses	Lanarkshire Houses	CS2003015475	77.0	Band 1	Y
Capability Scotland*	Upper Springland	Upper Springland	CS2003009777	76.7	Band 1	N
Quarriers*	Riverview	Riverview	CS2003001113	76.6	Band 1	N
Quarriers*	Dunn Street	Dunn Street, Duntocher - Respite Service	CS2010238999	76.5	Band 1	N
Capability Scotland*	Wallace Court	Wallace Court	CS2003001270	76.1	Band 1	Y
Quarriers*	Mavisbank	Mavisbank Gardens	CS2003000874	76.1	Band 1	N
Leonard Cheshire Disability*	Newhaven Road	Leonard Cheshire - Newhaven Road	CS2003010989	75.2	Band 1	Y
Leonard Cheshire Disability*	Wardieburn	Leonard Cheshire Wardieburn St	CS2003010995	75.2	Band 1	Y
Leonard Cheshire Disability*	Hepburn Court, West Lodge	Hepburn Court, West Lodge	CS2003037897	75.0	Band 1	N
Leonard Cheshire Disability*	Argyle Street	7-9 Argyle Street	CS2003010993	74.8	Band 1	N
Leonard Cheshire Disability*	Bath Street	25 Bath Street	CS2003010994	74.6	Band 1	N
Leonard Cheshire Disability*	Ale Moor Crescent	Leonard Cheshire Ale Moor Crescent	CS2003015503	74.4	Band 1	N
Leonard Cheshire Disability*	Atkinson Road Respite	Atkinson Road Respite	CS2004075567	73.9	Band 1	N
Stoneywood Care Services Ltd*	Stoneywood House & Villa	Stoneywood House & Villa	CS2008185591	73.2	Band 1	N
Leonard Cheshire Disability*	Letham Court Respite	Letham Court Respite Service	CS2003010990	72.7	Band 1	N
Quarriers*	Merrybrook	Merrybrook	CS2003001118	72.7	Band 1	N
Real Life Options*	2 The Steading	2 The Steading	CS2011303448	72.2	Band 1	N
Real Life Options*	8-10 Gideon Street	8-10 Gideon Street	CS2011303450	72.2	Band 1	N
Real Life Options*	86 Pumpherston Road	86 Pumpherston Road	CS2011303447	72.2	Band 1	N
Real Life Options*	Hawick Project	Hawick Project	CS2011303440	72.2	Band 1	N
Real Life Options*	Longcroft	Longcroft	CS2011303445	72.2	Band 1	N

Tenderer	Care Home	Registered with Care Inspectorate as:	Care Inspectorate Care Service Registration number	Score	Band	DEFERRED AWARD
Real Life Options*	Longstone Grove	Longstone Grove	CS2011303441	72.2	Band 1	N
Leonard Cheshire Disability*	Fife Short Breaks	Short Breaks, Glamis House	CS2003037923	71.6	Band 1	N
Quarriers*	Fountainview	Quarriers Fountainview	CS2003001116	69.3	Band 2	N
Leonard Cheshire Disability*	Blackadder Road	Leonard Cheshire - Blackadder	CS2003010996	65.4	Band 2	N
Parkcare Homes (No.2) Ltd*	Dunvegan - Stenhousemuir	Dunvegan - Stenhousemuir	CS2003015617	65.4	Band 1	N
Parkcare Homes (No.2) Ltd*	Kirklea	Kirklea	CS2003000774	65.1	Band 1	N
Camphill Blair Drummond Trust Ltd*	Camphill Blair Drummond	Camphill Blair Drummond	CS2003011474	64.9	Band 1	N
Care UK Learning Disabilities Services Limited*	Castle Street	Castle Street	CS2003001388	64.7	Band 1	N
Embrace (Combined) Limited*	Millport	Millport Care Centre	CS2007157969	64.5	Band 1	N
Parkcare Homes (No.2) Ltd*	Drummond House	Drummond House	CS2003001396	64.3	Band 1	Y
The Richmond Fellowship Scotland Limited*	Todhill Country Centre	Harbourside Project	CS2003001174	63.2	Band 1	Y
Care UK Learning Disabilities Services Limited*	Hollybank	Hollybank	CS2011300798	62.4	Band 1	N
Tiphereth Ltd*	The Hollies	The Hollies	CS2004073783	62.4	Band 1	N
Tiphereth Ltd*	Torphin House & Bluebell Cottage	Tiphereth Ltd	CS2003011130	62.4	Band 1	N
The Mungo Foundation*	Assisi House	Assisi House	CS2003000897	61.0	Band 1	N
Church of Scotland Social Care Council operating as CrossReach*	Cornerstone Threshold West of Scotland residential	Cornerstone Project	CS2003001401	59.6	Band 1	N
Embrace (Combined) Limited*	Rockville	Rockville	CS2008178209	59.2	Band 1	N
Milltown Community Ltd*	Milltown Community	Milltown Community	CS2003000345	59.1	Band 2	N
The Mungo Foundation*	Mitre House	Mitre House	CS2003000910	59.0	Band 1	N
Embrace (Combined) Limited*	Park Lodge	Park Lodge	CS2005087265	58.7	Band 1	Y
Leonard Cheshire Disability*	Kirkliston	2 Kirklands Park Rigg	CS2003010998	58.6	Band 2	Y
Townend Care Ltd*	Townend Nursing Home	Townend Nursing Home	CS2003010283	57.3	Band 2	N
ENABLE Glasgow Branch*	19 Alder Road	Alder Road Project	CS2003000839	56.5	Band 1	N
The Richmond Fellowship Scotland Limited*	Plover Brae	Plover Brae	CS2003011052	56.0	Band 1	N
The Mungo Foundation*	Elderslie Project	Elderslie Project	CS2004060920	55.8	Band 1	N
Church of Scotland Social Care Council operating as CrossReach*	The Bungalow	The Bungalow	CS2003000264	54.4	Band 1	N

Tenderer	Care Home	Registered with Care Inspectorate as:	Care Inspectorate Care Service Registration number	Score	Band	DEFERRED AWARD
Parkcare Homes (No.2) Ltd*	Newhouse	Newhouse	CS2003000773	54.2	Band 2	N
Parkcare Homes (No.2) Ltd*	Corsefield	Corsefield	CS2014325454	53.8	Band 1	Y
Parkcare Homes (No.2) Ltd*	Millburn Homes	Millburn Homes	CS2012311539	53.8	Band 1	N
The Mungo Foundation*	Crannog Care Home	Crannog Care Home	CS2006125795	53.0	Band 2	N
Voyage 1 Limited t/a Voyage Care*	Abbey Gardens	Abbey Gardens Nursing Home	CS2003010806	52.3	Band 1	Y
Camphill Rudolf Steiner School Ltd*	Camphill School and Care Home services Aberdeen	Camphill School and Care Home services Aberdeen	CS2009196657	52.3	Band 1	Y
The Mungo Foundation*	Lanark Project	Lanark Project	CS2003001400	51.7	Band 2	N
Guthrie Court Ltd*	Moorpark Place	Moorpark Place Kilbirnie	CS2011301541	50.3	Band 1	N
Embrace (Combined) Limited*	Blackwood	Blackwood Care Centre	CS2011286816	49.9	Band 2	Y
ENABLE Glasgow Branch*	Balshagray House	Balshagray House	CS2003000838	49.8	Band 2	N
Embrace (Combined) Limited*	Kirkton House Nursing Home	Kirkton House Nursing Home	CS2005089201	49.7	Band 2	N
Archway (Respite Care and Housing) Limited*	Archway, Berryden Mills (Berryden Mills, Aberdeen)	Berryden Mills	CS2003000243	49.6	Band 1	N
Sense Scotland*	Overbridge	SENSE (Overbridge) 1+ 2 + Annexe	CS2003000891	48.2	Band 1	Y
Oakview Estates Limited t/a Danshell Group*	Ellen Mhor	Ellen Mhor	CS2013318501	48.0	Band 1	N
Oakview Estates Limited t/a Danshell Group*	Ranaich House	Ranaich House	CS2013318502	48.0	Band 1	N
Oakview Estates Limited t/a Danshell Group*	Trinity House	Trinity House	CS2013318503	48.0	Band 1	N
Voyage 1 Limited t/a Voyage Care*	Barrington House	Barrington House	CS2003001164	46.9	Band 1	N
Voyage 1 Limited t/a Voyage Care*	Beechmount	Beechmount	CS2003001296	46.8	Band 1	N
Tigh a'Chomainn Camphill Ltd*	Tigh a'Chomainn Camphill	Tigh-A'Chomainn	CS2003000261	46.8	Band 2	N
Voyage 1 Limited t/a Voyage Care*	Treddinloch	Treddinloch	CS2003011572	46.7	Band 1	N
The National Autistic Society*	Catrine Bank	not registered as a care home	N/A	46.3	Band 1	Y
Swanton Care and Community*	Southfields	Southfields	CS2003055991	46.2	Band 1	Y
Archway (Respite Care and Housing) Limited*	Archway, Dyce (153 Victoria Street, Aberdeen)	153 Victoria Street	CS2003000242	45.1	Band 1	N

Tenderer	Care Home	Registered with Care Inspectorate as:	Care Inspectorate Care Service Registration number	Score	Band	DEFERRED AWARD
Archway (Respite Care and Housing) Limited*	Archway, Two Mile Cross (31 Two Mile Cross, Aberdeen)	31 Two Mile Cross	CS2003000245	45.1	Band 1	N
Scottish Autism*	South West - Staikhill	Scottish Autism - South West Area Services - Staikhill	CS2003015114	44.0	Band 1	N
Scottish Autism*	Parkside Court	Parkside Court	CS2003011035	43.4	Band 1	N
Scottish Autism*	Central Supported Accommodation	Scottish Autism, Central Scotland Area Services - Supported Accommodation	CS2003011551	42.1	Band 1	N
Embrace (Combined) Limited*	Birch House	Birch House	CS2005089202	42.0	Band 2	Y
Archway (Respite Care and Housing) Limited*	Archway, Westburn Road (71 Westburn Road)	71 Westburn Road	CS2003000244	41.2	Band 2	N
Voyage 1 Limited t/a Voyage Care*	34 - 38 Mannering Avenue	Mannering Avenue	CS2009228236	39.2	Band 1	Y
Camphill Rudolf Steiner School Ltd*	Cairnlee House	Cairnlee House	CS2003000252	37.7	Band 2	N
Scottish Autism*	149 Lumphinnas Road	149 Lumphinnans Road	CS2003006903	34.6	Band 1	N
Inspired independent Living*	West Park Care Home	not registered as a care home	N/A	32.9	Band 1	Y
Scottish Autism*	Clannalba Respite and Transitional Assessment Service	Clannalba Respite and Transitional Assessment Service	CS2003001385	26.7	Band 1	N
Orems Care Services*	Ashleigh Cottage	Orems Care Services Ltd - Gargunnoch	CS2003055637	24.9	Band 1	N
Scottish Autism*	New Ridgepark	New Ridgepark	CS2003001386	24.5	Band 1	N
Health and Social Care Partnerships	Bank View Nursing Home	not registered	N/A	0 (non-compliant bid)	N/A	N/A

Asterisk (*) denotes recommended providers