

Scotland Excel

To: Executive Sub-Committee

On: 18 March 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Vehicle and Plant Hire

Schedule: 01/21

Period: 21 February 2022 to 20 February 2024 (with optional extensions for a further two twelve-month periods to 20 February 2026)

1. Introduction and Background

This recommendation is for the award of a fourth-generation framework for Vehicle and Plant Hire.

This proposed framework was advertised for the period from 21 February 2022 to 20 February 2024, with optional extensions for a further two twelve-month periods to 20 February 2026. Subject to approval and completion of a standstill period, the framework is intended to commence on or around 21 April 2022.

This framework covers the hire of vehicles and plant equipment on a variety of hire periods, namely; daily, weekly, monthly, 6 monthly, annually, 18 monthly or 2 yearly basis, to support the requirement of councils' fleet and roads departments. The use of hired equipment supplements existing council assets and assists with seasonal or intermittent demands. Currently, buying authorities also have an increased demand for hire of vehicles across various departments to support ongoing social distancing measures.

Vehicle and Plant hire has been identified as an area of potential risk regarding serious and organised crime. As such included in the tender was the declaration of non-involvement in serious and organised crime and declaration of non-involvement in human trafficking. All suppliers signed the requested documents.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) confirmed their satisfaction with the current framework services and structure and endorsed

the inclusion of twelve lots as summarised in Table 1: Lotting Structure, below. This strategy is designed to align with council requirements, whilst also recognising the current structure of the market, as well as maximising opportunities for Small to Medium sized Enterprises (SMEs) within the sector. In addition, a range of alternatively fuelled vehicles has been included to help councils to deliver against their environmental sustainability targets.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Hire of Cars & Light Vehicles	24.5%
2	Hire of Minibuses / Buses	5.0%
3	Hire of Commercial Vehicles	16.0%
4	Hire of Gritters	3.0%
5	Hire of Refuse Collection Vehicles	11.5%
6	Hire of Plant - Excavation Equipment	11.5%
7	Hire of Plant - Road Surfacing Equipment	11.5%
8	Hire of Plant - Lifting Equipment	13.0%
9	Hire of Grounds Maintenance Equipment	< 5%
10	Hire of Sweepers	
11	Hire of Specialist Equipment	
12	Hire of Drainage Equipment	

As detailed in Appendix 1, 32 councils plus Tayside Contracts have confirmed their intention to participate in this framework renewal, and all have been listed in the contract notice as participants to allow access as required.

The framework was advertised with an estimated value of £60m over the 4-year period. This value has been derived from anticipated council spend, historical data and market analysis. This value was estimated to ensure there is sufficient capacity within the framework to accommodate any increased requirements or any unforeseen peaks in demand.

3. Procurement Process

Scotland Excel has taken cognisance of the current situation and market impact during the tender exercise of the Coronavirus pandemic, balancing the current situation with the need to provide a route to market for councils seeking the hire of vehicles and plant equipment, including given the increased demand for hire of vehicles across various council departments to support ongoing social

distancing measures whilst carrying out essential functions. Accordingly, Scotland Excel determined it was appropriate to undertake this tender exercise and to recommend the establishment of this framework at this time.

Scotland Excel consulted with a User Intelligence Group (UIG) to establish the framework. The UIG consists of representatives from participating members to support the development of the framework. The UIG endorsed the procurement route and overall strategy on 14 April 2021. In addition, a working group consisting of technical and procurement representatives was formed to support the development of the lot structure and core product lists as well as participate in the technical evaluation.

A Prior Information Notice (PIN) containing an invitation to a preliminary market consultation in accordance with Regulation 41 of the Public Contracts (Scotland) Regulations was published on 18 February 2021 via the Public Contracts Scotland (PCS) advertising portal which resulted in 137 expressions of interest. Suppliers were given the opportunity to provide Scotland Excel with information in relation to, but not limited to, market intelligence, market trends and sustainability initiatives to help inform the strategy, all in accordance with Regulation 41, Preliminary market consultation, of the Public Contracts (Scotland) Regulations 2015.

Thereafter, in order to ensure maximum competition and the inclusion for all potential suppliers to service the framework, the UIG agreed that an open tender process should be followed to establish the framework.

The Contract Notice was published via the Find A Tender (FTS) service and the Public Contracts Scotland (PCS) portal on 4 November 2021 with the tender documentation being made available for immediate download via the Public Contracts Scotland Tenders (PCS-T) system.

All suppliers were examined against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The award criteria included technical and commercial sections that were evaluated against the following criteria and weightings.

Lots 1, 2, 3, 10, 11 & 12

Technical 35%
Commercial 65%

Lots 4, 5, 6, 7, 8 & 9

Technical 40%
Commercial 60%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to technical questions and method statements. These covered areas such as: operational processes, sustainability and environmental impact, fair work first and community benefits. In addition to these questions, bidders were also assessed in relation to their ability to provide a free delivery/collection radius. These are detailed below within Table 2.

Table 2: Technical Section Weighting

Questions	LOTS 1, 2, 3, 10, 11 & 12	LOTS 4, 5, 6, 7, 8 & 9
Method Statement 1 - Operational Processes		
<i>Operational Processes</i>	4	6
<i>Maintenance Processes</i>	4	4
<i>Breakdown Cover</i>	4	4
Method Statement 2 - Sustainability & Environmental Impact		
<i>Carbon Reduction</i>	4	4
<i>Waste Reduction</i>	2	2
<i>Technology Improvements</i>	3	4
<i>End of Life</i>	3	5
Community Benefits	4	4
Free radius from Depot for delivery/collection without charge	4	4
Workforce Matters		
Fair Work First	3	3
Total Score	35	40

Bidders were also asked to confirm which council areas they had the ability to service. To encourage bids from local SMEs and maximise the geographical coverage available through the framework, bidders could opt to service one, some or all council areas.

Within the commercial section, bidders were invited to offer on a lot by lot, item by item basis and provide prices against the various hire period options of daily, weekly, monthly, 6 monthly, annually, 18 monthly and 24 monthly for a selection of the most commonly hired vehicles and plant equipment.

Fixed pricing for 12 months was requested for all lots, with further options for bidders to confirm if they are willing to offer longer periods of fixed pricing or early settlement discounts. A retrospective rebate of 0.5% will be applied to all framework spend above £100,000 and will be tracked and managed with suppliers through reporting of the management information returns.

4. Report on Offers Received

The tender document was downloaded by 101 organisations, with 64 tender responses received. A summary of all offers received is provided in Appendix 2.

Two responses were deemed non-compliant for all lots in which they tendered, and one response was deemed partially non-compliant.

Suppliers who were non-compliant for all lots in which they tendered were advised that their offer would not be considered further. The supplier which is partially non-compliant was advised their offer would not be considered further for one lot and have been recommended for partial award to the framework.

All non-compliant offers are indicated in Appendix 3.

Based on the criteria and scoring methodology set out in the published tender documents, a full evaluation of the compliant offers was completed. Appendix 3 confirms the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework arrangement is awarded to 56 suppliers across the twelve lots as outlined in Appendix 3.

These 56 recommended suppliers can meet operational requirements across all geographical areas, provide a range of choice and capacity for council members, whilst also representing a mix of micro, small, medium and large organisations. 38 of the recommended suppliers are classed as SMEs, 9 as micro businesses, 9 as large businesses and 44 are Scottish suppliers.

6. Benefits

Savings

Scotland Excel carried out a benchmarking exercise comparing the rates offered for different hire periods for both cars and light vehicles, and the plant equipment detailed.

This benchmarking exercise took the current best prices for different hire periods and compared this with the best pricing submitted for these hire periods for the renewal framework, taking into account which suppliers have agreed to service each council.

Given current market conditions and analysis including our indexation model, it was anticipated that an increase for cars and light vehicles was likely, and benchmarking has confirmed an average increase of around 15%. This is representative of the ongoing challenging market conditions faced by suppliers over the course of the last year. The difficulties in obtaining new vehicles and the extremely long lead times for such vehicles has driven up the pricing in the used car market, and in the cost of hiring vehicles, as suppliers struggle to renew their assets.

Benchmarking for plant equipment, however, has demonstrated that an average saving of approx. 8% could be achieved by members. This saving will vary across different pieces of plant equipment and is directly related to the length of hire periods, with greater savings available for longer hire periods, over short-term spot hires. As such, across the framework, it is forecast that pricing will increase by an average of 7%.

Analysis of our Indexation model, which predicts framework performance against market movement, demonstrates that our previous framework pricing was approx. 12% below the market, as demonstrated in Figure 1 below. When this is considered with the 7% increase, it is forecast that there will an average of 5% cost avoidance against current market pricing.

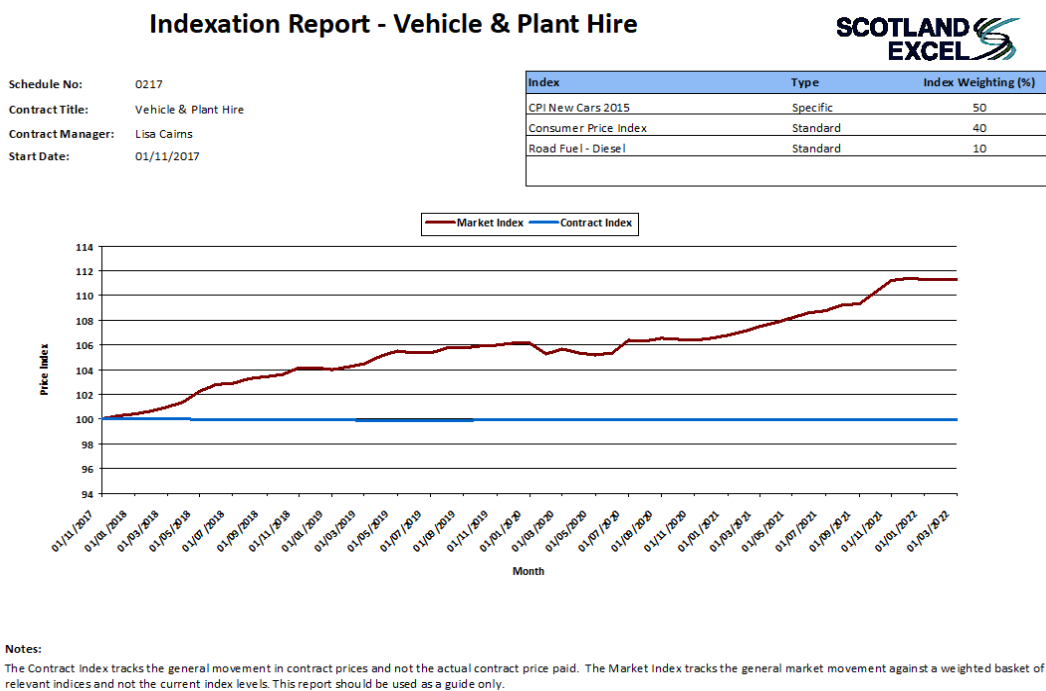


Figure 1: Vehicle and Plant Hire Indexation Report

Price Stability

All suppliers have agreed to the 12-month fixed price period at the start of the framework. Provision thereafter is for price reviews every 12 months to

accommodate market fluctuations. All requests for price increases will be evaluated against prevailing market conditions and supporting documentary evidence.

In addition to the mandatory 12-month fixed pricing periods for all lots, 28 of the recommended suppliers have offered further additional fixed pricing periods of between 12 months and the lifetime of the framework.

Sustainable Procurement Benefits

Within the technical section of the tender, the sustainability and environmental impact method statement assessed bidders on how they would provide a positive environmental impact and support the Scottish Governments' Climate change policies for achieving Net Zero.

Bidders outlined a range of sustainable measures including:

- Programmes to further reduce and offset their Carbon Reduction
- Investment in newer technological equipment, namely electric or hydrogen
- End of life initiatives, including re-use of parts where possible.

21 of the recommended suppliers also have a documented policy on how their organisation will achieve Net Zero.

Community Benefits

Scotland Excel is committed to maximising community benefits delivered through the framework for our members and local communities.

As part of the tender process, suppliers were required to confirm whether they would comply with our community benefits approach for the lifetime of the framework and were scored on their ability to deliver it.

This approach is designed to deliver local community benefits based on individual members spend thresholds as well as an overall framework spend threshold to ensure the community benefits being delivered is maximised.

All 56 of the recommended suppliers confirmed their acceptance of the community benefits approach.

The community benefits approach focused on supporting the Scottish Government's National Performance Framework, and the benefits delivered should support, but are not limited to, the following indicators:

- We live in a Scotland that is the most attractive place for doing business in Europe
- We realise our full economic potential with more and better employment opportunities for our people
- Our young people are successful learners, confident individuals, effective contributors and responsible citizens;
- We reduce the local and global environment impact of our consumption and production.

Fair Work Practices including the Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making.

Within the technical section suppliers were asked a question on their approach to fair work practices and payment of the Real Living Wage to their workforce. This question was in accordance with the applicable Scottish Government guidance on “Fair Work First in Scottish Procurement”.

Suppliers approach to fair work practices, included a range of positive work initiatives such as:

- Equal pay for work of equal value
- Training and development and apprenticeship programs
- Performance reviews
- Flexible working hours
- Providing channels for effective voice such as Employee working group, engaging with unions and other feedback mechanisms.

As detailed within Appendix 4, of the 56 recommended suppliers, 50 pay the Real Living Wage. Of these, 13 are accredited Real Living Wage Employers, 1 is currently progressing through the Living Wage accreditation process, 10 are committed to becoming accredited within two years and the remaining 26 suppliers are not accredited by the Living Wage Foundation but pay the Real Living Wage to all employees (except volunteers, apprentices and interns).

Scotland Excel will continue to monitor fair work practices including the Real Living Wage status during during the lifetime of the framework to ensure commitments are met.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be offered a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefit commitments. Both suppliers and participating members will be issued with a mobilisation pack containing all required details to utilize the framework.

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework has been classified as class D. As such it will require annual supplier and user group reviews as appropriate. During the current market conditions Scotland Excel will continue to engage with suppliers on a regular basis to manage the response to the pandemic and ensure continuity of this essential service delivery for our members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This fourth-generation framework for Vehicle & Plant Hire aims to maximise collaboration, support local authorities to deliver the various services they provide, promote added value and deliver best value.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as detailed in Appendix 3

**Appendix 1 – Participation, Spend and Savings Summary
Vehicle and Plant Hire 02-21**

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data
Aberdeen City Council	Yes	Contract Start	£830,000	Council Confirmed
Aberdeenshire Council	Yes	Contract Start	£125,000	Council Confirmed
Angus Council	Yes	Contract Start	£182	Contract MI
Argyll & Bute Council	Yes	Contract Start	£390,571	Contract MI
City of Edinburgh Council	Yes	Contract Start	£2,084,432	Contract MI
Clackmannanshire Council	Yes	Contract Start	£30,000	Council Confirmed
Comhairle nan Eilean Siar	Yes	Contract Start	£20,205	Contract MI
Dumfries & Galloway Council	Yes	Contract Start	£145,180	Contract MI
Dundee City Council	Yes	Contract Start	£242,929	Contract MI
East Ayrshire Council	Yes	Contract Start	£379,360	Contract MI
East Dunbartonshire Council	Yes	Contract Start	£359,172	Contract MI
East Lothian Council	Yes	Contract Start	£246,993	Council Confirmed
East Renfrewshire Council	Yes	Contract Start	£206,682	Contract MI
Falkirk Council	Yes	Contract Start	£500,000	Council Confirmed
Fife Council	Yes	Contract Start	£511,508	Contract MI
Glasgow City Council	Yes	Contract Start	£1,647,946	Contract MI
Highland Council	Yes	Contract Start	£376,551	Contract MI
Inverclyde Council	Yes	Contract Start	£110,000	Council Confirmed
Midlothian Council	Yes	Contract Start	£64,112	Contract MI
Moray Council	Yes	Contract Start	£240,000	Council Confirmed
North Ayrshire Council	Yes	Contract Start	£200,000	Council Confirmed
North Lanarkshire Council	Yes	Contract Start	£335,059	Contract MI
Orkney Islands Council	Yes	Contract Start	£34,097	Contact MI
Perth & Kinross Council	Yes	Contract Start	£7,165	Contact MI
Renfrewshire Council	Yes	Contract Start	£425,903	Contract MI
Scottish Borders Council	Yes	Contract Start	£172,235	Contact MI
Shetland Islands Council	Yes	Contract Start	£0	Contract MI
South Ayrshire Council	Yes	Contract Start	£723,615	Contract MI
South Lanarkshire Council	Yes	Contract Start	£800,000	Council Confirmed
Stirling Council	Yes	Contract Start	£599,543	Contract MI
West Dunbartonshire Council	Yes	Contract Start	£76,983	Contract MI
West Lothian Council	Yes	Contract Start	£391,856	Contract MI
Tayside Contracts	Yes	Contract Start	£624,250	Contract MI
Totals			£12,901,529	

Appendix 2 – List of Suppliers with SME Status

Name of Supplier	SME Status	Location	Lot(s) Tendered	Lot(s) Awarded
ACL Hire Limited	Medium	Bathgate	1, 2, 3	1, 2, 3
Acre Industrial & Cleaning Services Limited	Small	Renfrewshire	12	12
Aebi Schmidt UK Ltd	Medium	Peterborough	4, 10	4, 10
Akro Plant Limited	Small	Livingston	6, 9	6
AMK Plant & Tipper Hire Limited	Small	Isle of Lewis	3, 6, 7	3, 6, 7
Andrews Sykes Hire Limited	Medium	West Midlands	12	12
Accident Repair Centre (Scotland) Limited	Small	Renfrewshire	1, 2, 3	1, 3
Arnold Clark Finance Limited.	Large	Glasgow	1, 2, 3	1, 2, 3
Brown Plant Hire Limited	Micro	Kilmarnock	6	6
Bryson Tractors Limited	Small	Lanarkshire	9	9
Bucher Municipal Limited	Large	Surrey	4, 10, 12	4, 10, 12
Car Hire Hebrides Ltd	Small	Isle of Lewis	1	-
Clee Hill Plant Limited	Medium	Derbyshire	6, 7	6, 7
Cooks Van Hire Limited	Micro	Melrose	1, 2	1, 2
Dawsongroup Bus and Coach Limited	Medium	Milton Keynes	2	2
Dawsongroup Sweepers Limited	Medium	Milton Keynes	3, 5, 6, 8, 10, 12	3, 5, 6, 8, 10, 12
Dawsongroup Vans Limited	Large	Milton Keynes	1	1
Doherty & Lafferty Limited	Small	Dumbarton	3, 6, 7, 8, 9, 10	3, 6, 7, 9
DR Plant Hire Ratho Limited	Micro	Ratho	7	7
Duncan Mackay and Sons Limited	Medium	Isle of Lewis	6	6
Econ Engineering Limited	Medium	North Yorkshire	4, 11	11
Enterprise Rent-A-Car UK Limited	Large	Surrey	1, 2, 3, 6, 8, 12	-
Euro Hiredrive Limited	Micro	Glasgow	1, 3	-
Finning (UK) Ltd.	Large	Staffordshire	6, 7	-
F.M.S. Vehicle Rental Limited	Small	Moray	1, 3	1, 3
Fraser C Robb Limited	Small	Glasgow	9	9
G. M. Leitch Ltd	Small	Inverness	8	8
GAP Group Limited	Medium	Gateshead	1, 6, 7, 8, 11, 12	6, 7, 8, 11, 12
Gary Lague Plant Hire	Micro	Huntly	3, 6, 7	3, 6
Hamilton Bros. (Engineering) Limited	Medium	Lanark	9	9
Hamilton Industrial Services Limited	Small	East Kilbride	12	12
Harris Vehicle Hire Ltd	Micro	Livingston	1, 2, 3	1, 2, 3
Hermiston Asphalt Hire Limited	Micro	Midlothian	6, 7, 10	-
Hillhouse Quarry Group Limited T/A MacAsphalt	Medium	Troon	7, 10	7
Hireway Rentals Ltd	Small	Glasgow	1	-
Hyndford Plant Limited	Micro	Lanark	6	6
James A. Cuthbertson, Limited	Small	Biggar	4	4

Jarvie Plant Limited * ¹	Medium	Grangemouth	1, 2, 3, 6, 7, 8, 9	1, 3, 6, 7, 8, 9
John McGeady Limited	Small	Blantyre	3, 6, 7, 8, 10	3, 6, 7, 8, 10
John Nixon Limited	Medium	Newcastle Upon Tyne	3, 6, 7, 8	-
Lomond Plant Limited	Medium	Falkirk	6	6
McFadyens Contractors (Campbeltown) Limited	Medium	Campbeltown	6	6
McNicoll Vehicle Hire Ltd.	Medium	Livingston	1, 2, 3	1, 2, 3
The MultiFuel Stove Company Limited	Micro	Galashiels	8	8
Multevo Limited	Small	Lancashire	4, 7, 9, 10, 11	4, 7, 11
MV Commercial Limited	Medium	Airdrie	1, 3, 6, 8	1, 3, 6, 8
Nationwide Platforms Limited	Medium	Leicestershire	8	8
Northgate Vehicle Hire Limited	Large	Darlington	1, 3	1, 3
Peter Vardy Limited	Large	Motherwell	1, 3	1, 3
Ravenhill Limited	Medium	Moray	9	9
Riverside Truck Rental Limited	Large	Lancashire	3, 5, 8, 10, 12	5, 10, 12
Roadside Vehicle Services Limited	Small	Paisley	1, 2, 3, 8	8
Robert McCarroll Limited	Small	Bishopbriggs	7	7
Romaquip Limited	Medium	Birr, Rep. of Ireland	4, 5	4, 5
S6 Hire Limited	Small	Dumfries	1, 3	-
Scotjet Limited	Small	Renfrewshire	12	12
Ian Hunter T/A St Boswells Mowers	Micro	St Boswells	6, 7, 8, 9	6, 7, 8, 9
Sunbelt Rentals Limited	Large	London	6, 7, 8, 9, 11	6, 7, 8, 11
Sweeney Plant & Vehicle Hire Ltd.	Small	Airdrie	1, 3, 6, 8	6
TIP Trailer Services UK Limited	Large	Cheshire	10, 12	10, 12
Vanlee Transport	Micro	Dennistoun	3, 4	3, 4
VMS (Fleet Management) Limited	Medium	Bury St Edmunds	1, 2, 3	1, 2, 3
W.H. Malcolm Limited	Large	Linwood	6, 8, 10	6, 10
Wm Hamilton & Sons Limited	Medium	Lanarkshire	3, 10	3, 10

¹ Consortium Bid comprised of:

Jarvie Plant Limited

J.P. Rentals Limited

Custom Operators Ltd.

Appendix 3 - Scoring and Recommendations

LOT 1 - Cars & Light Vehicles		
Supplier	SCORE	Awarded (Yes/No)
ACL Hire Limited	84.20	Yes
MV Commercial Limited	83.61	Yes
Harris Vehicle Hire Ltd	81.15	Yes
Cooks Van Hire Limited	75.51	Yes
Northgate Vehicle Hire Limited	70.33	Yes
Jarvie Plant Limited *	65.70	Yes
Arnold Clark Finance Limited.	61.75	Yes
Dawsongroup Vans Limited	60.81	Yes
McNicoll Vehicle Hire Ltd.	56.25	Yes
F.M.S. Vehicle Rental Limited	54.66	Yes
Accident Repair Centre (Scotland) Limited	53.96	Yes
VMS (Fleet Management) Limited	53.54	Yes
Peter Vardy Limited	53.00	Yes
Hireway Rentals Ltd	43.06	No
Euro Hiredrive Limited	42.44	No
Roadside Vehicle Services Limited	41.83	No
Car Hire Hebrides Ltd	36.13	No
Sweeney Plant & Vehicle Hire Ltd.	32.17	No
S6 Hire Limited	31.64	No
GAP Group Limited	28.29	No
Enterprise Rent-A-Car UK Limited	Non-Compliant Bid	

* Please see "FOOTNOTE 1", Appendix 2

LOT 2 - Minibuses / Buses		
Supplier	SCORE	Awarded (Yes/No)
ACL Hire Limited	88.46	Yes
Harris Vehicle Hire Ltd	73.47	Yes
McNicoll Vehicle Hire Ltd.	61.35	Yes
Dawsongroup Bus and Coach Limited	60.61	Yes
Cooks Van Hire Limited	60.47	Yes
Arnold Clark Finance Limited.	58.66	Yes
VMS (Fleet Management) Limited	54.18	Yes
Accident Repair Centre (Scotland) Limited	47.92	No
Jarvie Plant Limited *	45.32	No
Roadside Vehicle Services Limited	39.21	No
Enterprise Rent-A-Car UK Limited	Non-Compliant Bid	

* Please see "FOOTNOTE 1", Appendix 2

LOT 3 - Commercial Vehicles		
Supplier	SCORE	Awarded (Yes/No)
ACL Hire Limited	86.37	Yes
Wm Hamilton & Sons Limited	83.77	Yes
MV Commercial Limited	82.91	Yes
Harris Vehicle Hire Ltd	74.44	Yes
AMK Plant & Tipper Hire Limited	73.23	Yes
Northgate Vehicle Hire Limited	69.84	Yes
Dawsongroup Sweepers Limited	66.23	Yes
John McGeady Limited	62.11	Yes
Gary Largue Plant Hire	61.57	Yes
Doherty and Lafferty Limited	57.16	Yes
VMS (Fleet Management) Limited	56.30	Yes
Jarvie Plant Limited *	56.26	Yes
Vanlee Transport	55.65	Yes
McNicoll Vehicle Hire Ltd.	54.97	Yes
F.M.S. Vehicle Rental Limited	53.90	Yes
Arnold Clark Finance Limited.	52.73	Yes
Peter Vardy Limited	50.75	Yes
Accident Repair Centre (Scotland) Limited	49.17	Yes
Roadside Vehicle Services Limited	46.17	No
Riverside Truck Rental Limited	45.49	No
Sweeney Plant & Vehicle Hire Ltd.	42.63	No
John Nixon Limited	38.30	No
Euro Hiredrive Limited	37.80	No
S6 Hire Limited	29.42	No
Enterprise Rent-A-Car UK Limited	Non-Compliant Bid	

* Please see "FOOTNOTE 1", Appendix 2

LOT 4 - Gritters		
Supplier	SCORE	Awarded (Yes/No)
Romaquip Limited	87.26	Yes
James A. Cuthbertson, Limited	77.04	Yes
Aebi Schmidt UK Limited	68.21	Yes
Vanlee Transport	64.11	Yes
Bucher Municipal Limited	63.46	Yes
Multevo Limited	53.61	Yes
Econ Engineering Limited	Non-Compliant Bid	

LOT 5 - Refuse Collection Vehicles		
Supplier	SCORE	Awarded (Yes/No)
Romaquip Limited	90.35	Yes
Dawsongroup Sweepers Limited	88.21	Yes
Riverside Truck Rental Limited	87.24	Yes

LOT 6 - Plant – Excavation Equipment		
Supplier	SCORE	Awarded (Yes/No)
MV Commercial Limited	82.80	Yes
Sunbelt Rentals Limited	76.60	Yes
Jarvie Plant Limited *	76.27	Yes
Duncan Mackay and Sons Limited	74.34	Yes
GAP Group Limited	73.41	Yes
Brown Plant Hire Limited	72.77	Yes
AMK Plant & Tipper Hire Limited	72.60	Yes
Clee Hill Plant Limited	71.29	Yes
Ian Hunter T/A St Boswells Mowers	69.24	Yes
John McGeady Limited	66.29	Yes
Doherty and Lafferty Limited	64.66	Yes
Hyndford Plant Limited	62.78	Yes
Sweeney Plant & Vehicle Hire Ltd.	60.97	Yes
W.H. Malcolm Limited	60.80	Yes
Lomond Plant Limited	59.72	Yes
Dawsongroup Sweepers Limited	58.49	Yes
Akro Plant Limited	56.10	Yes
McFadyens Contractors (Campbeltown) Limited	53.26	Yes
Gary Largue Plant Hire	52.80	Yes
John Nixon Limited	45.66	No
Hermiston Asphalt Hire Limited	31.12	No
Enterprise Rent-A-Car UK Limited	Non-Compliant Bid	
Finning (UK) Ltd.	Non-Compliant Bid	

* Please see "FOOTNOTE 1", Appendix 2

LOT 7 - Plant – Road surfacing Equipment		
Supplier	SCORE	Awarded (Yes/No)
Jarvie Plant Limited *	81.39	Yes
Ian Hunter T/A St Boswells Mowers	80.24	Yes
Clee Hill Plant Limited	74.37	Yes
John McGeady Limited	74.12	Yes
Sunbelt Rentals Limited	73.22	Yes
Multevo Limited	72.90	Yes
GAP Group Limited	71.91	Yes
DR Plant Hire Ratho Limited	71.15	Yes
Doherty and Lafferty Limited	69.58	Yes
AMK Plant & Tipper Hire Limited	66.25	Yes
Hillhouse Quarry Group Limited T/A MacAsphalt	62.87	Yes
Robert McCarroll Limited	60.86	Yes
John Nixon Limited	53.35	No
Hermiston Asphalt Hire Limited	52.47	No
Gary Largue Plant Hire	47.40	No
Finning (UK) Ltd.	Non-Compliant Bid	

** Please see "FOOTNOTE 1", Appendix 2*

LOT 8 - Plant – Lifting Equipment		
Supplier	SCORE	Awarded (Yes/No)
John McGeady Limited	89.33	Yes
Jarvie Plant Limited *	81.85	Yes
The MultiFuel Stove Company Limited	80.83	Yes
MV Commercial Limited	80.37	Yes
Ian Hunter T/A St Boswells Mowers	80.24	Yes
Roadside Vehicle Services Limited	80.16	Yes
G. M. Leitch Ltd	77.51	Yes
Nationwide Platforms Limited	73.68	Yes
Sunbelt Rentals Limited	71.92	Yes
Dawsongroup Sweepers Limited	68.79	Yes
GAP Group Limited	65.07	Yes
W.H. Malcolm Limited	56.74	No
John Nixon Limited	56.17	No
Doherty and Lafferty Limited	50.18	No
Riverside Truck Rental Limited	43.43	No
Sweeney Plant & Vehicle Hire Ltd.	32.58	No
Enterprise Rent-A-Car UK Limited	Non-Compliant Bid	

** Please see "FOOTNOTE 1", Appendix 2*

LOT 9 - Grounds Maintenance Equipment		
Supplier	SCORE	Awarded (Yes/No)
Hamilton Bros. (Engineering) Limited	75.65	Yes
Ian Hunter T/A St Boswells Mowers	75.54	Yes
Bryson Tractors Limited	69.32	Yes
Doherty and Lafferty Limited	69.30	Yes
Ravenhill Limited	64.65	Yes
Jarvie Plant Limited *	64.27	Yes
Fraser C Robb Limited	59.20	Yes
Akro Plant Limited	55.13	No
Sunbelt Rentals Limited	52.60	No
Multevo Limited	38.11	No

* Please see "FOOTNOTE 1", Appendix 2

LOT 10 – Sweepers		
Supplier	SCORE	Awarded (Yes/No)
Wm Hamilton & Sons Limited	91.52	Yes
John McGeady Limited	88.14	Yes
Dawsongroup Sweepers Limited	86.73	Yes
Riverside Truck Rental Limited	83.22	Yes
TIP Trailer Services UK Limited	78.23	Yes
Bucher Municipal Limited	77.59	Yes
Aebi Schmidt UK Limited	77.50	Yes
W.H. Malcolm Limited	74.21	Yes
Hermiston Asphalt Hire Limited	64.99	No
Hillhouse Quarry Group Limited T/A MacAsphalt	59.21	No
Multevo Limited	56.15	No
Doherty and Lafferty Limited	38.51	No

LOT 11 – Specialist Equipment		
Supplier	SCORE	Awarded (Yes/No)
GAP Group Limited	86.91	Yes
Sunbelt Rentals Limited	64.37	Yes
Econ Engineering Limited	51.94	Yes
Multevo Limited	40.65	Yes

LOT 12 - Drainage Equipment		
Supplier	SCORE	Awarded (Yes/No)
Scotjet Limited	82.49	Yes
Bucher Municipal Limited	80.53	Yes
TIP Trailer Services UK Limited	79.30	Yes
Dawsongroup Sweepers Limited	78.64	Yes
GAP Group Limited	78.63	Yes
Riverside Truck Rental Limited	72.72	Yes
Acre Industrial & Cleaning Services Limited	61.16	Yes
Hamilton Industrial Services Limited	60.52	Yes
Andrews Sykes Hire Limited	54.43	Yes
Enterprise Rent-A-Car UK Limited	Non-Compliant Bid	

Appendix 4- List of Recommended Suppliers with Living Wage Status

Supplier	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
ACL Hire Limited		X				
Acre Industrial & Cleaning Services Limited			X			
Aebi Schmidt UK Ltd	X					
Akro Plant Limited			X			
AMK Plant & Tipper Hire Limited	X					
Andrews Sykes Hire Limited				X		
Accident Repair Centre (Scotland) Limited			X			
Arnold Clark Finance Limited.				X		
Brown Plant Hire Limited				X		
Bryson Tractors Limited				X		
Bucher Municipal Limited						X
Clee Hill Plant Limited				X		
Cooks Van Hire Limited	X					
Dawsongroup Bus and Coach Limited					X	
Dawsongroup Sweepers Limited				X		
Dawsongroup Vans Limited					X	
Doherty & Lafferty Limited				X		
DR Plant Hire Ratho Limited				X		
Duncan Mackay and Sons Limited				X		
Econ Engineering Limited				X		
F.M.S. Vehicle Rental Limited			X			
Fraser C Robb Limited	X					
G. M. Leitch Ltd				X		
GAP Group Limited				X		
Gary Lague Plant Hire			X			
Hamilton Bros. (Engineering) Limited				X		
Hamilton Industrial Services Limited				X		

Harris Vehicle Hire Ltd			X			
Hillhouse Quarry Group Limited T/A MacAsphalt	X					
Hyndford Plant Limited				X		
James A. Cuthbertson, Limited				X		
Jarvie Plant Limited *	X					
John McGeady Limited	X					
Lomond Plant Limited				X		
McFadyens Contractors (Campbeltown) Limited				X		
McNicoll Vehicle Hire Ltd.				X		
The MultiFuel Stove Company Limited				X		
Multevo Limited			X			
MV Commercial Limited				X		
Nationwide Platforms Limited	X					
Northgate Vehicle Hire Limited						X
Peter Vardy Limited						X
Ravenhill Limited				X		
Riverside Truck Rental Limited			X			
Roadside Vehicle Services Limited			X			
Robert McCarroll Limited				X		
Romaquip Limited	X					
Scotjet Limited	X					
Ian Hunter T/A St Boswells Mowers	X					
Sunbelt Rentals Limited	X					
Sweeney Plant & Vehicle Hire Ltd.			X			
TIP Trailer Services UK Limited	X					
Vanlee Transport				X		
VMS (Fleet Management) Limited				X		
W.H. Malcolm Limited						X
Wm Hamilton & Sons Limited				X		

Appendix 5 - Segmentation classifications

0121 Vehicle and Plant Hire is classified as class D.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.