



Joint Committee

27th November 2015

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- What have we achieved through collaboration?
- What next for the sector and for Scotland Excel?
 - Three year strategy
 - Funding



What have we achieved through collaboration?

- Contracts :
 - £85.2m in savings from membership fees of £22 million (£4 savings for every £1 invested)
 - £1.4bn spend through contracts since 2008
 - 99 tenders including new contracts and renewals(cost avoidance £17 million)



What have we achieved through collaboration?

- Community benefits
(April 13 – August 15)
 - 115 new jobs
 - 97 apprenticeships
 - 33,000 hours of work experience
 - 472 hours of mentoring and volunteering
 - 6,070 tons of recycling
 - Community events and initiatives



What have we achieved through collaboration?

- **Policy Leadership:**
 - **Food** – Led on establishment of a public sector food safety protocol
 - **Environment** – Working with SG, SEPA, ZWS on key policy areas e.g. National Brokerage and charter for household recycling.
 - **Social Care** – Working with stakeholders to align contracts with major policy drivers e.g. SDS, Integration and local commissioning
 - **Construction** – Represented on construction review delivery group and developing council staff on NEC contracting.
 - Contracts supporting workforce, environmental and fair trade policies



What have we achieved through collaboration?

- Procurement Reform/Learning & Development:
 - Threefold increase in procurement capability (PCA score 22% → 62%)
 - 3,585 local authority delegates have attended Scotland Excel training courses since January 2009



Supporting our local economies

- 70% of our SXL suppliers are SME (75% are Scottish suppliers)
- 83 supplier development events in the past 3 years
- Promoted good practice, social awareness & community benefit
- Encouraged a corporate approach
- Pioneered the use of wider economic data
- Led specific projects
 - Ayrshire pilot
 - Islands & Rural communities



Our 3 year strategy

- Supporting the delivery of better and more effective public services
- Being sustainable in everything we do
- Placing customers at the heart of our business
- Becoming the partner of choice for shared services



Direction and culture

- Vision

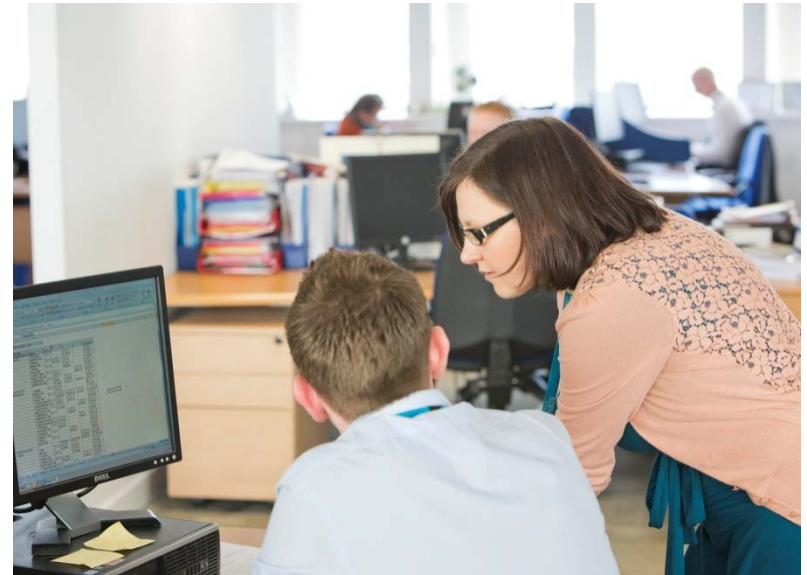
- To be the shared service partner of choice for the local government sector

- Mission

- To deliver effective and **customer-orientated** services which support **collaborative, innovative** and **sustainable** public services, add **measurable value** for our customers, and bring **tangible benefits** for local communities and service users.

- Values

- Integrity; Professional; Courageous; Respectful;



Our Funding Challenge

- Scotland Excel receives £3.2m through council requisitions
- 86 % on staff costs
- 14% on overheads/ operating costs
- Funding has reduced by 6% since 2011 (3 separate reductions)
- Headcount has decreased from 77 to 56, despite the contract portfolio growing from £100m to £700m
- Scottish Government set-up costs



Our Funding Proposal

- Stakeholder consultation.
- Explored various options and methods.
- Paper issued to FDs – 11th Nov
 - Fund existing Procurement Reform and Learning & Development Services previously funded from reserves.
 - 9.4% increase in requisition
 - Recognise ongoing financial challenges.



Next Steps

Budget Approval:

- Embed approved budget in operating plan, working to agreed Key Performance Indicators
- Report regularly on performance

Budget not approved

- Develop a new budget reducing key deliverables, in particular Learning & Development and Reform activity
- Arrange a special meeting of the Joint Committee to agree revised budget early in 2016

What do we need from Joint Committee Members?

- Support
 - Agreeing to funding proposal
 - Strategic direction

