

Scotland Excel

To: Executive Sub Committee

On: 30 June 2017

**Report
by
Director Scotland Excel**

Tender: Supply Only and Supply & Distribution of Frozen Foods

Schedule: 10/16

Period: 1 July 2017 until 30 June 2019 (with the option to extend for up to two 1 year periods until 30 June 2021)

1. Introduction and Background

The current framework for frozen foods will expire on 30 June 2017. This recommendation is for the award of a renewal framework which will operate from 1 July 2017 to 30 June 2019 with the option to extend to 30 June 2021.

This framework will provide councils with a mechanism to procure a range of frozen goods including but not limited to, poultry, seafood, meat, pizza, potato products, ice cream and desserts. Users of the framework are likely to include schools, nurseries, leisure centres, community centres, social work, council buildings and civic centres.

The renewal incorporates a number of enhancements to the current framework. These include manufacturers being able to bid directly – creating greater brand flexibility, locally sourced produce and an increase in sustainable products.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of three lots as summarised in Table 1.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Supply Only	50%
2	Distribution	10%
3	Supply & Distribution	40%

This lotting structure recognises the current landscape of the market place, and is designed to more closely align with council requirements. The lotting strategy continued to maximise opportunities for SMEs.

The framework was advertised to enable access by all 32 councils in Scotland. As detailed in Appendix 1, 29 councils and Tayside Contracts have confirmed their intention to participate in this framework. Orkney Islands Council has confirmed that they will not participate as they currently have their own arrangement in place. Glasgow City Council and Stirling Council may migrate to the framework when existing supply arrangements conclude.

Historical spend data would suggest a forecast framework spend of c. £17.5m per annum, but this was advertised with a potential value of £25 million per annum. This takes into account growth through the Scottish Government's "One Scotland Programme for Government 2014-15", which will see current provision of free nursery hours double resulting in nursery children being provided with a free lunch, as well as migration of non-participating councils. It should be noted however that no guarantee is given of any business or any level of business under the framework.

3. Procurement Process

A Prior Information Notice (PIN) was published on 22 September 2016 resulting in expressions of interest from 38 companies. Market engagement led to 12 supplier meetings, which helped inform the delivery strategy in areas such as ability to service, market trends, community benefits and sustainability were discussed as well as inclusion of potential products and specifications.

The User Intelligence Group (UIG), consisting of procurement and technical representatives from the participating councils, endorsed the procurement strategy at regional events in October and November 2016. A working group of technical representatives from the councils was formed to review the specifications and the technical criteria to adopt during the tender process. This group also played an integral role in evaluating technical responses from bidders.

To ensure maximum competition, the UIG agreed that an open tender process should be used and this was advertised on the Official Journal of the European Union and the Public Contracts Scotland portal on 1 March 2017. The tender process was conducted using the Public Contracts Scotland Tender system (PCS-T).

The procurement process followed a two stage tendering procedure. Stage one, Qualification, was conducted using the European Single Procurement Document (ESPD). Within the ESPD, tenderers are required to answer a number of exclusionary questions along with questions on insurance, financial standing, quality management, health and safety and environmental management.

At the second stage of the process offers were evaluated against the following criteria and weightings:

- Lot 1
 - Technical 14%
 - Commercial 86%

- Lot 2 and Lot 3
 - Technical 19%
 - Commercial 81%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to the main technical questions, which included areas such as supply chain traceability and recycling packaging of products, as well as questions regarding the bidders approach in reducing food waste. In addition to these questions, lot specific technical questions were also asked in relation to the service they will deliver and what commitments they would make in respect of community benefits.

Within the commercial section for lot 1, bidders were invited to offer a net delivered price to distributor for each of the products they were able to supply on the core product list (these products account for approximately 85% of the overall spend). The products bid for were available for supply to all of Scotland.

The commercial section for lot 2 required bidders to offer a distribution percentage on-cost for each geographic council sub-lot.

Finally, within the commercial section for lot 3, bidders were invited to offer a net delivered price for each of the core products used by councils. Bidders also had the ability to offer variant pricing for individual geographic council sub-lots due to the varying distribution requirements of each council.

4. Report on Offers Received

The tender document was downloaded by 30 organisations, with 12 tender responses received.

A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was completed. Appendix 3 confirms the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework agreement is awarded to 11 suppliers across the three lots as outlined in Appendix 3.

For the recommended suppliers, Renfrewshire Council's Environmental Services has assessed self-audit documentation, as well as the latest audit reports from relevant Food Enforcement Authorities to ensure that they comply with the relevant legislation and have robust processes in place for managing a contract of this nature. All relevant reports were considered satisfactory and compliant with requirements.

The 11 recommended suppliers provide the choice, scope and range of frozen foods required by councils as well as representing best value and providing geographical coverage. These 11 suppliers also represent a mix of small, medium and large organisations, with 8 of the recommended suppliers classified as SMEs.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise for each council based on the available historic information. The results of this benchmarking are detailed in Appendix 1.

The projected average saving across all councils is 3.5%, which equates to an estimated total saving of approximately £616k per annum based on current forecast spend levels. The projected savings per council ranges from a cost of -4.8% to a saving of 20.5%. These costs / savings are largely dependent on the menus adopted by each council, the sustainability of the products they are using and the suppliers tendering for each council.

Price Stability

Within lot 1 and lot 3, all bidders agreed to hold both core and non-core pricing for six months. Furthermore, 2 suppliers agreed to provide fixed pricing on both elements for nine months and 5 suppliers agreed to provide fixed pricing on both elements for 12 months.

For lot 2, all bidders have agreed to hold their percentage on-cost for distribution fixed for the duration of the framework.

Sustainable Procurement Benefits

Scotland Excel worked alongside Sustainable Procurement Ltd and Zero Waste Scotland during strategy and tender development to establish the most relevant sustainable factors for inclusion in the framework. As a result, bidders were asked to complete method statements on assisting councils with recycling, prevention of food waste and innovative solutions to recycling of packaging.

Some solutions offered in recycling of non-food waste included free uplift of cardboard packaging and fire-proof storage provided for councils where packaging can't be collected at time of delivery, "upcycling" of pallets for garden furniture or wood to provide heating in homes. Up to date reports / newsletters can also be provided regarding sustainable packaging developments e.g. Hand held containers, reusable pallets, reusable containers-dunnage, pallet wraps to replace shrink wrap, compostable containers. Examples of solutions for food waste included use of the food recovery hierarchy (source reduction, feed hungry people, feed animals, industrial use, composting and landfill / incineration). Bidders also offered for excess stock to be donated to communities (where safe for consumption) or passed back to the supply chain where they have established programmes for re-use or recycling the products. Finally, food waste disposal training can be offered to schools which would include creating compost from potential wastage which can be used in working gardens and linked to the curriculum.

Definitions of "country of origin of Scotland" and "manufactured in Scotland" were included within the tender to allow both elements to be monitored and recorded correctly. The origin of all products was captured through the tender process and this will be tracked during the life of the framework through quarterly management information returns.

The framework has also seen an increase in the number of sustainably sourced meat and fish products increase from 45% to 72%. Further sustainable benefits are likely to be captured through the life of the framework through planned core product reviews to further increase the number of locally sourced products.

Community Benefits

Bidders were asked to detail community benefit initiatives that they would commit to deliver during the life of the framework in line with the Scottish Government's National Outcomes.

Responses received included:

- National Outcome D – Our young people are successful learners, confident individuals, effective contributors and responsible citizens
 - School visits to discuss health and wellbeing, sustainable planet and food handling and hygiene
 - Support of theme days
 - Work experience and traineeships
 - Interview assistance and feedback
- National Outcome F – We live longer, healthier lives
 - Provide help and support around a sustainable diet by working with councils on local issues such as poverty, obesity, diabetes etc. and encourage the sampling of healthy foods
 - Advice and assist with menu planning including nutritional analysis
 - Sponsorship for local sports and activities
- National Outcome L – We value and enjoy our built and natural environment and protect it and enhance it for future generations

- Employees supporting local community group initiatives such as gardening projects
- National Outcome M – We take pride in a strong, fair and inclusive national identity
 - Support staff volunteering with befriending initiatives
 - Promote jobs for young people / women in warehousing, logistics and driving
 - Sponsor equipment for local communities projects growing their own food
- National Outcome N – We reduce the local and global environmental impact of our consumption and production
 - Engage with schools on their Eco-Schools programme
 - Working with local companies in order to reduce food miles and increase provenance of products
 - Donations to local food banks

Scotland Excel will support delivery of these commitments during the lifetime of the framework and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a six monthly basis.

Fair Work Practices

For information, bidders were also asked to confirm their approach to fair work practices and the Scottish Living Wage. Of the 11 recommended suppliers, 3 pay the Scottish Living Wage or above to all employees (except volunteers, apprentices and interns) and two further suppliers have agreed to provide this same commitment within the initial two year period of the Framework Contract.

The recommended suppliers also incorporate a number of other initiatives to support their workforce, most notably:

- 5 suppliers offer flexible working; and
- 5 offering development programmes for all staff.

Scotland Excel includes monitoring Fair Work Practices including the Living Wage within its contract and supplier management programme. Scotland Excel will work with all awarded suppliers who do not yet pay the Living Wage Foundation to encourage them to achieve this.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a level 1 arrangement in terms of both risk and spend requiring as a minimum quarterly supplier meetings. The UIG will be convened on a regular basis throughout the framework period.

Achievement of key performance indicators as provided in the tender, such as the number of environmentally sourced products, development of SMEs /

Scottish Economy and recycling quotas will be finalised and agreed at contract award.

8. Summary

This framework for supply only and supply & distribution of frozen foods aims to maximise collaboration, promote added value and deliver best value. A range of benefits can be reported in relation to savings, price stability, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as detailed in Appendix 3.

Appendix 1 – Participation, Spend and Savings Summary Frozen Foods 10-16

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	01 July 2017	£660,376	Contract MI - Confirmed by Member	4.5%	£29,597	Benchmarked Current Contract
Aberdeenshire Council	Yes	01 July 2017	£1,144,764	Contract MI - Confirmed by Member	10.7%	£122,235	Benchmarked Current Contract*
Angus Council	Yes	01 July 2017	£20,478	Contract MI - Confirmed by Member	4.8%	£986	Benchmarked Current Contract*
Argyll & Bute Council	Yes	01 July 2017	£480,311	Contract MI - Confirmed by Member	4.8%	£22,906	Benchmarked Current Contract
City of Edinburgh Council	Yes	01 July 2017	£930,527	Contract MI - Confirmed by Member	3.3%	£30,765	Benchmarked Current Contract
Clackmannanshire Council	Yes	01 July 2017	£283,852	Contract MI - Confirmed by Member	5.8%	£16,364	Benchmarked Current Contract*
Comhairle nan Eilean Siar	Yes	01 July 2017	£189,524	Contract MI - Confirmed by Member	0.8%	£1,430	Benchmarked Current Contract*
Dumfries & Galloway Council	Yes	01 July 2017	£356,344	Contract MI - Confirmed by Member	10.3%	£36,803	Benchmarked Current Contract*
Dumfries City Council	Yes	01 July 2017	£4,356	Contract MI - Confirmed by Member	20.5%	£892	Benchmarked Current Contract
East Ayrshire Council	Yes	01 July 2017	£220,152	Contract MI - Confirmed by Member	-4.1%	-£9,086	Benchmarked Current Contract
East Dunbartonshire Council	Yes	01 July 2017	£575,379	Contract MI - Confirmed by Member	4.4%	£25,265	Benchmarked Current Contract
East Lothian Council	Yes	01 July 2017	£379,820	Contract MI - Confirmed by Member	3.9%	£14,947	Benchmarked Current Contract
East Renfrewshire Council	Yes	01 July 2017	£392,658	Contract MI - Confirmed by Member	2.5%	£9,718	Benchmarked Current Contract*
Falkirk Council	Yes	01 July 2017	£549,668	Contract MI - Confirmed by Member	6.8%	£37,418	Benchmarked Current Contract
Fife Council	Yes	01 July 2017	£1,588,207	Contract MI - Confirmed by Member	1.1%	£17,845	Benchmarked Current Contract
Glasgow City Council	TBC	TBC		Member Provided			
Highland Council	Yes	01 July 2017	£951,670	Contract MI - Confirmed by Member	3.5%	£33,308	Benchmarked Current Contract
Inverclyde Council	Yes	01 July 2017	£317,891	Contract MI - Confirmed by Member	-4.8%	-£15,134	Benchmarked Current Contract
Midlothian Council	Yes	01 July 2017	£365,594	Contract MI - Confirmed by Member	0.4%	£1,463	Benchmarked Current Contract
North Ayrshire Council	Yes	01 July 2017	£217,264	Contract MI - Confirmed by Member	6.3%	£13,605	Benchmarked Current Contract
North Lanarkshire Council	Yes	01 July 2017	£1,456,623	Contract MI - Confirmed by Member	3.2%	£47,206	Benchmarked Current Contract*
Orkney Islands Council	No						
Perth & Kinross Council	Yes	01 July 2017	£47,921	Contract MI - Confirmed by Member	1.2%	£564	Benchmarked Current Contract*
Renfrewshire Council	Yes	01 July 2017	£697,420	Contract MI - Confirmed by Member	-0.9%	-£6,265	Benchmarked Current Contract*
Scottish Borders Council	Yes	01 July 2017	£435,994	Contract MI - Confirmed by Member	-0.8%	-£3,458	Benchmarked Current Contract
Shetland Islands Council	Yes	TBC	£100,000	Member Provided	3.5%	£3,500	Average Benchmark
South Ayrshire Council	Yes	01 July 2017	£425,006	Contract MI - Confirmed by Member	2.6%	£11,095	Benchmarked Current Contract
South Lanarkshire Council	Yes	01 July 2017	£1,690,000	Contract MI - Confirmed by Member	4.5%	£76,867	Benchmarked Current Contract
Stirling Council	Yes	TBC	£201,000	Member Provided	3.5%	£7,000	Average Benchmark
The Moray Council	Yes	01 July 2017	£201,778	Contract MI - Confirmed by Member	4.3%	£8,727	Benchmarked Current Contract
West Dunbartonshire Council	Yes	01 July 2017	£316,488	Contract MI - Confirmed by Member	8.8%	£27,964	Benchmarked Current Contract*
West Lothian Council	Yes	01 July 2017	£843,316	Contract MI - Confirmed by Member	2.7%	£22,350	Benchmarked Current Contract*
Tayside Contracts	Yes	01 July 2017	£1,691,722	Contract MI - Confirmed by Member	1.7%	£29,367	Benchmarked Current Contract*
Totals			£17,736,103		3.5%	£616,244	

Asterisk (*) denotes confirmation TBC

Appendix 2 - SME Status

Company Name	SME Status	Location	Lots Offered
Brake Bros Ltd	Large	Kent	2 and 3
Country Park Foods Ltd t/a Newsholme Food Group	Small	Huddersfield	1
Delice de France Ltd t/a Aрызta Food Solutions	Large	Bellshill	1
Downies of Whitehills	Small	Whitehills	1
Green Gourmet Ltd	Small	Stonehouse	1
Hatley's Farm Foods Ltd	Small	Nelson	1
Marlow Foods Ltd t/a Quorn Foods	Large	Stokesley	1
McCain Foods (GB) Ltd	Large	Scarborough	1
Reids Food Service Ltd	Medium	Dalry	2 and 3
Shetland Freezer and Food Centre Limited	Small	Lerwick	2 and 3
The UK Foodhall Ltd	Medium	Shrewsbury	1
William Yule and Son Limited	Small	Kirkcaldy	2 and 3

Appendix 3 - Scoring and Recommendations (Asterisk (*) denotes recommended supplier)

LOT 1 - SUPPLY ONLY						
Supplier Name	Items Bid for	Items Awarded	Items Awarded Score Range	Items Not Awarded	Items Not Awarded Score Range	
Country Park Foods Ltd t/a Newsholme Food Group*	8	5	89.75	3	4.75	
Delice de France Ltd t/a Ayzta Food Solutions*	42	16	89.88	26	4.88	
Downies of Whitehills*	8	8	94.88	0	N/A	
Green Gourmet Ltd*	35	31	93.47 - 96.38	4	11.38 - 83.78	
Hartley's Farm Foods Ltd	6	0	N/A	6	4.13	
Marlow Foods Ltd t/a Quorn Foods*	8	7	90.75	1	5.75	
McCain Foods (GB) Ltd*	20	18	89.38	2	4.38-78.65	
The UK Foodhall Ltd*	33	19	87.00	14	2.00 - 87.00	

Council	Supplier	Lot 2	Lot 3
Aberdeen City Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Angus Council - Non School Meals	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
City of Edinburgh Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Comhairle nan Eilean Siar	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Dundee City Council - Non School Meals	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
East Dunbartonshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
East Renfrewshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Aberdeenshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Argyll & Bute Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Clackmannanshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Dumfries & Galloway Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
East Ayrshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd*	97.40	87.37
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
East Lothian Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Falkirk Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	Willaim Yule & Son Limited	N/A	N/A

1 Lot 2 – Distribution and Lot 3 Supply & Distribution

Council	Supplier	Lot 2	Lot 3
Fife Council	Brake Bros Ltd*	94.97	94.74
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited*	91.13	91.13

Council	Supplier	Lot 2	Lot 3
Highland Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Midlothian Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
North Lanarkshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Perth & Kinross Council - Non School Meals	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Scottish Borders Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
South Ayrshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Glasgow City Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Inverclyde Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
North Ayrshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd*	97.40	94.77
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Orkney Islands Council	Brake Bros Ltd	N/A	N/A
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Renfrewshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Shetland Islands Council	Brake Bros Ltd	N/A	N/A
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited*	92.50	91.50
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
South Lanarkshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Stirling Council	Brake Bros Ltd*	94.97	94.76
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited*	91.13	91.13

Council	Supplier	Lot 2	Lot 3
The Moray Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
West Lothian Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
Tayside Contracts	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A

Council	Supplier	Lot 2	Lot 3
West Dunbartonshire Council	Brake Bros Ltd*	98.75	97.75
	Reids Food Service Ltd	N/A	N/A
	Shetland Freezer and Food Centre Limited	N/A	N/A
	William Yule & Son Limited	N/A	N/A