



Scotland Excel

To: Executive Sub Committee

On: 25 January 2019

**Report
by
Director Scotland Excel**

Tender: Supply and Delivery of Grounds Maintenance Equipment

Schedule: 09/18

Period: 1 March 2019 to 28 February 2022 (with an option to extend for up to one year to 28 February 2023)

1. Introduction and Background

The current framework for Grounds Maintenance Equipment expires on 28 February 2019. This recommendation is for the award of a new framework, which will operate from 1 March 2019 to 28 February 2022 (with an option to extend for up to one year to 28 February 2023).

The framework covers the supply and delivery of an extensive range of commonly purchased grounds maintenance equipment including but not limited to hand held equipment, pedestrian push equipment, specialist equipment, ride-on equipment, tractors, tractor and vehicle mounted equipment, winter maintenance equipment, pedestrian sweepers and vacuums to maintain amenities such as parks, pitches, golf courses, cemeteries as well as garden and other green spaces.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of thirteen lots as summarised in Table 1. The strategy was designed to align with council requirements, whilst also recognising the current structure of the market place, as well as maximising opportunities for Small and Medium Enterprise (SME) participation.

Table 1: Lotting Structure

Lot Number	Description	Estimated % of Total Spend
1	Hand Held Equipment	9%
2	Pedestrian Push Equipment	2%
3	Pedestrian Self Propelled Equipment	2%
4	Self Propelled Mowers	25%
5	Specialist Equipment	2%
6	Ride on Equipment	34%
7	Utility Vehicles	2%
8	Towed Equipment	8%
9	Tractors	6%
10	Tractors Mounted Equipment	2%
11	Vehicle Mounted Equipment	2%
12	Winter Maintenance Equipment	4%
13	Pedestrian Sweepers and Vacuums	2%

As detailed in Appendix 1, it is anticipated that 30 councils plus Tayside Contracts will participate in this framework renewal. Highland Council has their own arrangement in place and West Dunbartonshire Council has no requirement to use the framework at present. Nonetheless, all councils have a right to participate in the framework as advertised.

The contract was advertised with an estimated value of £24m over the 4-year period. The forecast annual spend for participating councils is circa £3m per annum, however the framework was advertised at a value of £6m per annum to allow for growth in demand from participating councils due to the increased product scope and equipment options, as well as potential participation by other public-sector bodies and Scotland Excel associate members.

3. Procurement Process

A Prior Information Notice (PIN) was published on 8 March 2018, which resulted in expressions of interest from 46 organisations. Market engagement led to sixteen supplier meetings, which helped inform the procurement strategy in areas such as ability to service, market trends, community benefits, sustainability and innovations as well as inclusion of potential products.

Both pre-strategy and strategy UIG meetings were held to facilitate the discussions around current and potential future requirements that local authorities in Scotland have for this framework. As a result, the strategy UIG - consisting of representatives from participating councils - endorsed the procurement strategy on 19 July 2018. A working group of technical representatives from councils was formed to review specifications and the technical criteria to adopt during the tender process.

To ensure maximum competition, the UIG agreed that an open tender process should be followed, and this was advertised in the Official Journal of the European Union and the Public Contracts Scotland portal (PCS) on 12 October 2018. The tender documentation was made available for immediate download, via the Public Contracts Scotland Tenders (PCS-T) system.

The procurement process followed a two-stage tendering procedure. At the first stage, tender European Single Procurement Document (ESPD) responses were assessed against financial capability, technical/professional capability and business probity requirements. Bidders were required to pass this stage to be eligible for award.

At the second stage, offers were evaluated against the following overarching criteria and weightings, with the technical criteria breakdown shown in Table 2 below.

Table 2: Technical Scoring Breakdown

<i>Area</i>	<i>Question</i>	<i>Maximum Available</i>	<i>Score</i>
Commercial 70%			
Technical 30%	Fair Work Practices	4	
	Community Benefits	4	
	Support Services	7	
	Spares	4	
	Operational Processes	7	
	Sustainability	4	

Within the technical section, bidders were required to evidence their knowledge and experience by responding to method statements which covered areas including; sustainability, support services, operational processes, spares and community benefits. In addition to these questions, bidders were asked to provide added value suggestions to councils.

Within the commercial section, bidders were invited to offer, on a lot by lot basis, a net delivered price for each of the most commonly used grounds maintenance equipment.

4. Report on Offers Received

The tender document was downloaded by 61 organisations, with 27 tender responses received. A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was carried out.

Appendix 3 sets out the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework arrangement is awarded to 26 suppliers across the 13 lots as outlined in Appendix 3.

The 26 recommended suppliers can meet operational requirements across all geographical areas, as well as provide a range of choice and capacity for council members. These 26 recommended suppliers also represent a mix of micro, small, medium and large organisations, with 22 of the recommended suppliers classified as SMEs and 2 of the recommended suppliers classified as micro businesses.

6. Benefits

Savings

Analysis showed that a significant proportion of grounds maintenance equipment was significantly improved from a technical perspective in areas such as lower vibration ratings, lower emissions/power consumption and higher performance outputs. This as well as the procurement strategy involving a restructuring of the lotting structure makes evaluating direct comparisons with the current framework product offering challenging.

Indexation enables Scotland Excel to demonstrate to councils continued delivery of best value and to monitor framework prices against market performance. For the current framework, current contracts pricing is presently circa 8% below the market resulting in the new framework being cost neutral as presented in Appendix 1.

With regards to the renewal framework, the indexation model will be reviewed to ensure appropriate indices are chosen to demonstrate the delivery of best value to councils. Scotland Excel will work with successful suppliers at mobilisation stage to determine what indices would be the best to monitor in relation to their products.

Price Stability

All suppliers have agreed to the 12-month fixed price period at the start of the framework. Provision thereafter is for price reviews once per 12-month period to accommodate market fluctuations. All requests for price increases will be evaluated against prevailing market conditions and supporting documentary evidence.

Sustainable Procurement Benefits

Scotland Excel liaised with Zero Waste Scotland during strategy and tender development to establish the most relevant suitable factors for inclusion in the framework. Within the technical section of the tender, the sustainability method statement assessed bidders in relation to their corporate approach to sustainability and how their organisation promotes recycle, reuse and reduce initiatives to minimise the impact of the supply chain on the environment. A range of sustainable measures were outlined by suppliers including measures

to reduce waste, methods to reduce carbon footprint in aspects of operations and innovative and sustainable methods of recycling/ disposing of products and/ or packaging at end of life. Some of the examples presented by tenders including but are not limited to: planning multiple drop offs if possible when delivering the equipment, using electric vehicles to transport equipment within their premises, purchasing woodchip from the Biomass Supplier list, waste metal will be taken to a certified scrap metal recycling centre.

Bidders were also asked to detail the environmental standards of the vehicles that will be used to deliver the goods supplied under this framework.

Community Benefits

Bidders were also asked to detail and demonstrate their commitment to providing community benefits. A range of community benefits dependent on spend levels were offered by bidders including:

- Recruitment of additional staff, including modern apprentices
- Sponsorship of local sports teams within the Council area to the value of £250
- Sponsorship of community events
- Work experience to school children and further education students
- Assistance with community projects
- Training sessions to Council apprentices
- Workshop/school/college events
- Employability workshops or events
- Donation of products and labour to support community projects within the Council area to the value of £250

Scotland Excel will support delivery of these commitments during the lifetime of the framework and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a six-monthly basis.

Fair Work Practices including the Living Wage

Bidders were asked a question on their approach to Fair Work Practices for staff employed in the delivery of this framework.

This included questioning suppliers on how they avoid exploitative employment practices and improve the wider diversity of their staff. In addition, suppliers were also asked for details on what training they provided for their staff, as well as how they proactively engage with them to promote empowerment so that they can fulfil their potential. Most suppliers stated that they offered development programmes for their staff, which included training and courses that looked to enhance their skills and advance their careers.

For information, bidders were also asked to confirm their approach to the Scottish Living Wage and the outcome for 26 recommended suppliers is presented in the Appendix 4. Out of 26 recommended suppliers, 24 are currently paying the Scottish Living Wage.

Scotland Excel will continue to monitor Fair Work Practices including the Scottish Living Wage within its contract and supplier management programme. Scotland Excel will work with all awarded suppliers who do not yet pay the Scottish Living Wage to encourage them to achieve this.

7. Contract Mobilisation and Management

All suppliers and participating members will be issued with a mobilisation pack containing all required details to launch the framework. Each supplier will be invited to a mobilisation meeting, if required, to outline the operation of the framework, roles and responsibilities, management information requirements and community benefits commitments.

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a category 2 arrangement in terms of both risk and spend requiring bi annual supplier and user group reviews as appropriate.

8. Summary

This framework for the supply and delivery of grounds maintenance equipment aims to maximise collaboration, support councils' fleet, parks and grounds departments to deliver the various services they provide, promote added value and deliver best value. A range of benefits can be reported in relation to best value, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as detailed in Appendix 3.

Appendix 1 – Participation, Spend and Savings Summary – Supply and Delivery of Grounds Maintenance Equipment 0918

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	01 March 2019	£400,000	Confirmed by Member	8.0%	0.0%	Determined at Call Off	Benchmarking against current Framework would not provide a valid comparison to establish savings outlook due to the higher number of products on the new Framework and the technology advancement in products.
Aberdeenshire Council	Yes	01 March 2019	£135,000	Confirmed by Member	8.0%	0.0%		
Angus Council	Yes	01 March 2019	£1,293	Contract MI Spend	8.0%	0.0%		
Argyll & Bute Council	Yes	01 March 2019	£6,950	Contract MI Spend	8.0%	0.0%		
City of Edinburgh Council	Yes	01 March 2019	£2,000	Confirmed by Member	8.0%	0.0%		
Clackmannanshire Council	Yes	01 March 2019	£80,000	Confirmed by Member	8.0%	0.0%		
Comhairle nan Eilean Siar	Yes	01 March 2019	£0	Contract MI Spend	8.0%	0.0%		
Dumfries & Galloway Council	Yes	01 March 2019	£4,480	Contract MI Spend	8.0%	0.0%		
Dundee City Council	Yes	01 March 2019	£100,000	Confirmed by Member	8.0%	0.0%		
East Ayrshire Council	Yes	01 March 2019	£34,399	Contract MI Spend	8.0%	0.0%		
East Dunbartonshire Council	Yes	01 March 2019	£20,000	Confirmed by Member	8.0%	0.0%		
East Lothian Council	Yes	01 March 2019	£10,907	Contract MI Spend	8.0%	0.0%		
East Renfrewshire Council	Yes	01 March 2019	£17,598	Contract MI Spend	8.0%	0.0%		
Falkirk Council	Yes	01 March 2019	£58,354	Contract MI Spend	8.0%	0.0%		
Fife Council	Yes	01 March 2019	£135,000	Confirmed by Member	8.0%	0.0%		
Glasgow City Council	Yes	01 March 2019	£600,000	Confirmed by Member	8.0%	0.0%		
Highland Council	No	N/A	N/A	N/A	N/A	N/A		
Inverclyde Council	Yes	01 March 2019	£140,525	Confirmed by Member	8.0%	0.0%		
Midlothian Council	Yes	01 March 2019	£65,000	Confirmed by Member	8.0%	0.0%		
Moray Council	Yes	01 March 2019	£180,000	Confirmed by Member	8.0%	0.0%		
North Ayrshire Council	Yes	01 March 2019	£100,000	Confirmed by Member	8.0%	0.0%		
North Lanarkshire Council	Yes	01 March 2019	£91,816	Contract MI Spend	8.0%	0.0%		
Orkney Islands Council	Yes	01 March 2019	£0	Contract MI Spend	8.0%	0.0%		
Perth & Kinross Council	Yes	01 March 2019	£86,245	Confirmed by Member	8.0%	0.0%		
Renfrewshire Council	Yes	01 March 2019	£29,369	Contract MI Spend	8.0%	0.0%		
Scottish Borders Council	Yes	01 March 2019	£30,000	Confirmed by Member	8.0%	0.0%		
Shetland Islands Council	Yes	01 March 2019	£0	Contract MI Spend	8.0%	0.0%		
South Ayrshire Council	Yes	01 March 2019	£0	Confirmed by Member	8.0%	0.0%		
South Lanarkshire Council	Yes	01 March 2019	£200,000	Confirmed by Member	8.0%	0.0%		
Stirling Council	Yes	01 March 2019	£5,565	Contract MI Spend	8.0%	0.0%		
West Dunbartonshire Council	No	N/A	N/A	N/A	N/A	N/A		
West Lothian Council	Yes	01 March 2019	£134,609	Confirmed by Member	8.0%	0.0%		
Tayside Contracts	Yes	09 July 2021	£32,200	Confirmed by Member	8.0%	0.0%		
Grand Total			£2,701,310					

*Indexation: this column indicates the comparison between relevant market indices and current contract pricing. For this contract, current contract pricing is presently 8% below the market.

Appendix 2 – List of Tenderers with SME Status

Tenderer Name	Status	Location	Lots Tendered
Agricar Limited	Medium	Angus, Scotland	1,2,7,8,9,10,12
Agrovista UK Limited	Large	Nottingham, England	6,7,8,9,10,11,12
Alex McDougall (Mowers) Limited	Micro	East Kilbride, Scotland	1,2,4,6
Balgownie Limited	Medium	Aberdeen, Scotland	1,2,3,4,6,8,9,10
Bryson Tractors Limited	Small	Lanarkshire, Scotland	4,8,9,10,12
Fairways (GM) Ltd.	Medium	Renfrew, Scotland	2,3,4,5,6,7,8,9,10,11,12
Frank Nicol Farm & Garden Machinery Limited	Small	Ross-Shire, Scotland	1,2,3,4,6,7,8,9
Fraser C Robb Limited	Small	Glasgow, Scotland	1,2,3,4,5,6,7,8,9,10,12
Gammies Groundcare Ltd	Small	Angus, Scotland	1,2,3,4,5,6,7,8,9,10,11,12
Garden Machinery & Small Engine Services	Micro	South Lanarkshire, Scotland	1,2,3,4,8,11,12
Hamilton Bros. (Engineering) Limited	Medium	Lanark, Scotland	1,2,3,4,5,6,7,8,9,10,11,12
Henderson Grass Machinery Limited	Medium	East Lothian, Scotland	1,2,3,4,6,7,8,9,10,11,12
Henry Sheach Lawnmower Services Limited	Small	Fife, Scotland	1,2,4,6
J & S Montgomery Limited	Medium	North Ayrshire, Scotland	2,9,10
James A. Cuthbertson, Limited	Small	Biggar, Scotland	12
Lloyd Limited	Medium	Carlisle, Scotland	1,2,3,4,5,6,7,8,9,10,11,12,13
MTS Nationwide Limited	Medium	West Yorkshire, England	5
Nairn Brown (Glasgow) Limited	Small	Glasgow, Scotland	1,2,3,4,5,6,7,9,10,11
R & L Miller Limited	Small	Ayrshire, Scotland	1,2,8,10
Ransomes Jacobsen Limited	Large	Suffolk, England	2,4,5,6,7,8
Ravenhill Limited	Medium	Moray, Scotland	4,6,7,8,9,12
Reesink Turfcare UK Limited	Small	Cambridgeshire, England	2,3,4,5,6,8,9,10,11
Rickerby Limited	Medium	Cumbria, Scotland	4,5,6,7,8,9,10,11,12
Simon Tullett Machinery Company Limited	Small	Warwickshire, England	4,6,11
Spaldings Limited	Medium	Lincoln, England	1
The Double A Trading Company Limited	Small	Dundee, Scotland	2,3,4,5,6,7,8,9,10,11,12,13
Thomas Sherriff and Company Limited	Medium	Northumberland, England	1,2,3,4,5,6,7,8,9,10,11,12

Appendix 3 - Scoring and Recommendations

Lot 1 - Hand Held Equipment		
Tenderer	Score	Award Yes/No
Thomas Sherriff and Company Limited	81.08	Yes
Hamilton Bros. (Engineering) Limited	79.59	Yes
Henry Sheach Lawnmower Services Limited	77.75	Yes
Fraser C Robb Limited	77.27	Yes
Spaldings Limited	76.52	Yes
Alex McDougall (Mowers) Limited	71.80	Yes
Garden Machinery & Small Engine Services	68.86	Yes
Gammies Groundcare Ltd	66.97	Yes
Nairn Brown (Glasgow) Limited	66.29	Yes
Balgownie Limited	66.24	Yes
Frank Nicol Farm & Garden Machinery Limited	66.17	Yes
Agricar Limited	65.55	Yes
R & L Miller Limited	61.77	No
Lloyd Limited	60.62	No
Henderson Grass Machinery Limited	56.60	No

Lot 2 - Pedestrian Push Equipment		
Tenderer	Score	Award Yes/No
Fraser C Robb Limited	91.92	Yes
Hamilton Bros. (Engineering) Limited	91.87	Yes
Garden Machinery & Small Engine Services	90.10	Yes
Gammies Groundcare Ltd	80.04	Yes
Thomas Sherriff and Company Limited	78.00	Yes
J & S Montgomery Limited	77.48	Yes
The Double A Trading Company Limited	75.31	Yes
Nairn Brown (Glasgow) Limited	74.42	Yes
Alex McDougall (Mowers) Limited	72.47	Yes
Henderson Grass Machinery Limited	71.19	Yes
Frank Nicol Farm & Garden Machinery Limited	68.69	Yes
Lloyd Limited	63.17	No
Ransomes Jacobsen Limited	N/C	No
Fairways (GM) Ltd.	N/C	No
Reesink Turfcare UK Ltd	N/C	No
Henry Sheach Lawnmower Services Limited	N/C	No
Balgownie Limited	N/C	No
Agricar Limited	N/C	No
R & L Miller Limited	N/C	No

Lots 3 - Pedestrian Self Propelled Equipment

Lot 4 - Self Propelled Mowers

Tenderer	Score	Award Yes/No
Reesink Turfcare UK Ltd	92.31	Yes
Garden Machinery & Small Engine Services	90.00	Yes
Gammies Groundcare Ltd	83.26	Yes
Fraser C Robb Limited	78.85	Yes
Hamilton Bros. (Engineering) Limited	78.51	Yes
The Double A Trading Company Limited	71.83	Yes
Henderson Grass Machinery Limited	62.93	Yes
Lloyd Limited	61.28	Yes
Nairn Brown (Glasgow) Limited	N/C	No
Fairways (GM) Ltd.	N/C	No
Thomas Sherriff and Company Limited	N/C	No
Balgownie Limited	N/C	No
Frank Nicol Farm & Garden Machinery Limited	N/C	No

Tenderer	Score	Award Yes/No
Fairways (GM) Ltd.	92.40	Yes
Fraser C Robb Limited	85.23	Yes
Thomas Sherriff and Company Limited	84.82	Yes
Hamilton Bros. (Engineering) Limited	81.51	Yes
The Double A Trading Company Limited	77.90	Yes
Balgownie Limited	76.96	Yes
Gammies Groundcare Ltd	75.66	Yes
Alex McDougall (Mowers) Limited	70.59	Yes
Henderson Grass Machinery Limited	70.10	Yes
Nairn Brown (Glasgow) Limited	66.93	Yes
Lloyd Limited	63.93	Yes
Rickerby Ltd	38.88	No
Bryson Tractors Limited	N/C	No
Simon Tullet Machinery Company Limited	N/C	No
Ransomes Jacobsen Limited	N/C	No
Reesink Turfcare UK Ltd	N/C	No
Garden Machinery & Small Engine Services	N/C	No
Ravenhill Limited	N/C	No
Henry Sheach Lawnmower Services Limited	N/C	No
Frank Nicol Farm & Garden Machinery Limited	N/C	No

Lot 5 - Specialist Equipment

Lot 6 - Ride on Equipment

Tenderer	Score	Award Yes/No
Reesink Turfcare UK Ltd	90.80	Yes
Hamilton Bros. (Engineering) Limited	88.64	Yes
Nairn Brown (Glasgow) Limited	85.77	Yes
Fairways (GM) Ltd.	85.20	Yes
Ransomes Jacobsen Limited	81.29	Yes
Lloyd Limited	79.07	Yes
The Double A Trading Company Limited	78.01	Yes
Rickerby Ltd	78.00	Yes
Gammies Groundcare Ltd	77.92	Yes
MTS Nationwide Limited	73.89	Yes
Fraser C Robb Limited	N/C	No
Thomas Sherriff and Company Limited	N/C	No

Tenderer	Score	Award Yes/No
Fairways (GM) Ltd.	92.40	Yes
Hamilton Bros. (Engineering) Limited	84.81	Yes
Ransomes Jacobsen Limited	83.99	Yes
The Double A Trading Company Limited	81.47	Yes
Thomas Sherriff and Company Limited	79.65	Yes
Fraser C Robb Limited	77.03	Yes
Gammies Groundcare Ltd	72.76	Yes
Alex McDougall (Mowers) Limited	72.63	Yes
Nairn Brown (Glasgow) Limited	68.93	Yes
Lloyd Limited	62.46	No
Rickerby Ltd	55.71	No
Simon Tullet Machinery Company Limited	N/C	No
Ravenhill Limited	N/C	No
Henderson Grass Machinery Limited	N/C	No
Henry Sheach Lawnmower Services Limited	N/C	No
Balgownie Limited	N/C	No
Frank Nicol Farm & Garden Machinery Limited	N/C	No
Agrovista UK Limited	N/C	No
Reesink Turfcare UK Ltd	N/C	No

Lot 7 - Utility Vehicles

Lot 8 - Towed Equipment

Tenderer	Score	Award Yes/No
Thomas Sherriff and Company Limited	91.00	Yes
Fraser C Robb Limited	87.54	Yes
Fairways (GM) Ltd.	83.64	Yes
Ransomes Jacobsen Limited	78.49	Yes
The Double A Trading Company Limited	77.26	Yes
Hamilton Bros. (Engineering) Limited	76.42	Yes
Gammies Groundcare Ltd	73.30	Yes
Nairn Brown (Glasgow) Limited	64.92	Yes
Lloyd Limited	61.75	Yes
Ravenhill Limited	N/C	No
Henderson Grass Machinery Limited	N/C	No
Frank Nicol Farm & Garden Machinery Limited	N/C	No
Agrovista UK Limited	N/C	No
Agricar Limited	N/C	No
Rickerby Ltd	N/C	No

Tenderer	Score	Award Yes/No
Ransomes Jacobsen Limited	87.43	Yes
Balgownie Limited	85.69	Yes
Agrovista UK Limited	83.90	Yes
Agricar Limited	83.85	Yes
Frank Nicol Farm & Garden Machinery Limited	83.29	Yes
Fairways (GM) Ltd.	83.21	Yes
Bryson Tractors Limited	79.92	Yes
Thomas Sherriff and Company Limited	78.93	Yes
Ravenhill Limited	78.17	Yes
Fraser C Robb Limited	78.01	Yes
Hamilton Bros. (Engineering) Limited	75.64	Yes
Nairn Brown (Glasgow) Limited	75.18	Yes
The Double A Trading Company Limited	74.31	Yes
Reesink Turfcare UK Ltd	69.76	Yes
Lloyd Limited	68.47	Yes
Henderson Grass Machinery Limited	66.95	Yes
Gammies Groundcare Ltd	65.37	Yes
Garden Machinery & Small Engine Services	63.99	Yes
Rickerby Ltd	58.65	No
R & L Miller Limited	42.48	No

Lot 9 - Tractors

Lot 10 - Tractor Mounted Equipment

Tenderer	Score	Award Yes/No
Reesink Turfcare UK Ltd	92.31	Yes
Bryson Tractors Limited	87.78	Yes
Fraser C Robb Limited	87.31	Yes
Fairways (GM) Ltd.	86.31	Yes
Hamilton Bros. (Engineering) Limited	81.97	Yes
Balgownie Limited	81.67	Yes
Henderson Grass Machinery Limited	81.10	Yes
J & S Montgomery Limited	76.87	Yes
Gammies Groundcare Ltd	76.51	Yes
The Double A Trading Company Limited	72.30	Yes
Thomas Sherriff and Company Limited	69.29	Yes
Ravenhill Limited	68.52	Yes
Nairn Brown (Glasgow) Limited	66.49	Yes
Frank Nicol Farm & Garden Machinery Limited	64.93	Yes
Lloyd Limited	64.45	Yes
Agricar Limited	60.28	No
Agrovista UK Limited	57.32	No
Rickerby Ltd	46.50	No

Tenderer	Score	Award Yes/No
Gammies Groundcare Ltd	84.45	Yes
Hamilton Bros. (Engineering) Limited	83.11	Yes
Fraser C Robb Limited	82.75	Yes
The Double A Trading Company Limited	82.64	Yes
J & S Montgomery Limited	80.21	Yes
Fairways (GM) Ltd.	74.68	Yes
Balgownie Limited	73.18	Yes
Agricar Limited	72.59	Yes
Lloyd Limited	69.35	Yes
Henderson Grass Machinery Limited	68.75	Yes
Rickerby Ltd	63.37	No
Bryson Tractors Limited	N/C	No
Nairn Brown (Glasgow) Limited	N/C	No
Reesink Turfcare UK Ltd	N/C	No
Thomas Sherriff and Company Limited	N/C	No
Agrovista UK Limited	N/C	No
R & L Miller Limited	N/C	No

Lot 11 - Vehicle Mounted Equipment

Lot 12 - Winter Maintenance Equipment

Tenderer	Score	Award Yes/No
Fairways (GM) Ltd.	92.40	Yes
Hamilton Bros. (Engineering) Limited	90.48	Yes
Nairn Brown (Glasgow) Limited	82.60	Yes
Garden Machinery & Small Engine Services	76.60	Yes
Reesink Turfcare UK Ltd	73.40	Yes
Agrovista UK Limited	71.17	Yes
Henderson Grass Machinery Limited	69.74	Yes
Gammies Groundcare Ltd	68.58	Yes
Simon Tullet Machinery Company Limited	67.67	Yes
The Double A Trading Company Limited	64.71	Yes
Lloyd Limited	61.47	No
Rickerby Ltd	61.17	No
Thomas Sherriff and Company Limited	59.75	No

Tenderer	Score	Award Yes/No
Hamilton Bros. (Engineering) Limited	96.75	Yes
Fairways (GM) Ltd.	85.09	Yes
Lloyd Limited	84.04	Yes
Fraser C Robb Limited	79.74	Yes
Thomas Sherriff and Company Limited	79.28	Yes
James A. Cuthbertson, Limited	75.82	Yes
Henderson Grass Machinery Limited	75.67	Yes
Agricar Limited	71.99	Yes
Gammies Groundcare Ltd	71.73	Yes
The Double A Trading Company Limited	69.22	Yes
Agrovista UK Limited	64.54	Yes
Bryson Tractors Limited	N/C	No
Garden Machinery & Small Engine Services	N/C	No
Ravenhill Limited	N/C	No
Rickerby Ltd	N/C	No

Lot 13 - Pedestrian Sweepers and Vacuums		
Tenderer	Score	Award Yes/No
The Double A Trading Company Limited	92.40	Yes
Lloyd Limited	87.10	Yes

*N/C denotes a non-compliant tenderer

Appendix 4 - List of Suppliers with Living Wage Status at Point of Tender

Tenderer	Accredited	Progress towards accreditation	Committed to gaining accreditation over the first 2 years of framework	Not accredited Living Wage Employer but pay the Living Wage to all employees	Not accredited, not paying Living Wage but committed to doing so within 2 years	Neither accredited nor paying Living Wage
Agricar Limited				Yes		
Agrovista UK Limited				Yes		
Alex McDougall (Mowers) Limited				Yes		
Balgownie Limited			Yes			
Bryson Tractors Limited			Yes			
Fairways (GM) Ltd.	Yes					
Frank Nicol Farm & Garden Machinery Limited				Yes		
Fraser C Robb Limited	Yes					
Gammies Groundcare Ltd			Yes			
Garden Machinery & Small Engine Services		Yes				
Hamilton Bros. (Engineering) Limited					Yes	
Henderson Grass Machinery Limited				Yes		
Henry Sheach Lawnmower Services Limited				Yes		
J & S Montgomery Limited				Yes		
James A. Cuthbertson, Limited				Yes		
Lloyd Limited				Yes		
MTS Nationwide Limited				Yes		
Nairn Brown (Glasgow) Limited				Yes		
Ransomes Jacobsen Limited	Yes					
Ravenhill Limited				Yes		
Reesink Turfcare UK Limited				Yes		
Rickerby Limited				Yes		
Simon Tullett Machinery Company Limited	Yes					
Spaldings Limited				Yes		
The Double A Trading Company Limited					Yes	
Thomas Sherriff and Company Limited				Yes		