Scotland Excel Executive Sub Committee

To: Executive Sub Committee

On: 6 March 2015

Report by Director

Stakeholder Engagement Update

1. Introduction and Purpose

As members will be aware, on appointment to the role of director, Julie Welsh, made a commitment to launch an extensive stakeholder engagement project to allow key stakeholders to share views on the future strategic direction of the organisation. This paper is an update on the progress made

2. Background

As the primary stakeholders of Scotland Excel, the 32 local authorities were identified as the main cohort of meetings to be scheduled. Meetings were to be organised with three primary groups; corporate procurement managers, chief executives and their senior teams and elected members. Additional stakeholder groups have been identified and will form part of phase II of the stakeholder engagement exercise.

3. Progress Update

A number of meetings have been held since the last update:

- Presented to the Angus council Procurement Board, a mixed member officer group, on Scotland Excel background, future strategic direction and the direction of the sector.
- Met with Joint Committee member at Perth & Kinross Council.
- Presented to Perth & Kinross Chief Executive and senior team on Scotland Excel strategy and Commercial Excellence future strategy.
- Met with Corporate procurement team at South Lanarkshire council.
- Met with South Lanarkshire councillor Convery, chair of finance and corporate committee.
- Presented to South Lanarkshire Chief Executive and senior team on Scotland Excel strategy and discussed future services.
- Met with key contract stakeholders at South Lanarkshire council.
- Met with Supplier Development Programme
- Discussed Scotland Excel strategy and sector direction with Chief Executive and director at West Lothian council.
- Met with Joint Committee member at West Lothian Council.
- Met with corporate procurement team at West Lothian council.
- Discussed Scotland Excel strategy with Chief Executive at City of Glasgow council.
- Met corporate procurement team at City of Glasgow council.

A number of additional meetings have now been scheduled to meet with extended stakeholders within councils. **Table 1** provides an update on meetings to date and future scheduled meetings. A "standard approach" emerged from the initial meetings consisting of a number of meetings being held within each council covering a range of topics:

- Background and performance of Scotland Excel
- Future strategic direction discussion
- Council specific discussion on procurement performance and direction
- Future strategic direction of the sector.

This approach has been welcomed by subsequent organisations and it is anticipated that future meetings will continue to be in this format unless requested otherwise.

Table 1

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Council	CEO	CPM	Status	CEO/CMT	Status	Member Meeting	Status	Comments
Aberdeen City	Angela Scott	Meeting 31/10/2014	Done	Meeting				Awaiting dates
Aberdeen City Aberdeenshire Council	Colin MacKenzie	31/10/2014	Done					Awaiting dates Awaiting dates
Angus Council	Richard Stiff	13/10/2014	Done	16/01/2015	Done	02/02/2015	Done	Awaiting dates
Argyll & Bute Council	Sally Loudon	13/11/2014	Done	09/01/2015	Done	09/01/2015	Done	
City of Edinburgh Council		14/11/2014	Done	03/01/2013	Done	03/01/2013	Done	NS providing dates
Clackmannanshire Council		02/12/2014	Done					Awaiting dates
Comhairle nan Eilean Sia		04/12/2014	Done	04/12/2014	Done	04/12/2014	Done	Awaiting dates
Dumfries and Galloway C		03/10/2014	Done	04/12/2014	Donc	04/12/2014	Done	Awaiting dates
Dundee City Council	David Dorward	13/10/2014	Done	11/03/2015		11/03/2015		Awaiting dates
	Fiona Lees	03/10/2014				11/03/2013		EAC dates provided
East Dunbartonshire Cou		23/10/2014	Done	icu				Awaiting dates
	Angela Leitch	20/11/2014	Done					Awaiting dates
East Renfrewshire Counc		13/11/2014	Done	07/01/2014	Done			Awaiting response from councillor
Falkirk Council	Mary Pitcaithly	02/12/2014	Done	20/03/2015	Done	20/03/2015		/ Walting response from councillor
Fife Council	Steve Grimmond	19/12/2014	Done	20/00/2010		20/03/2013		SXL provided dates
Glasgow City Council	Anne-Marie O'Donne		Done	25/02/2015		Jan-15	Done	CAE provided dates
Invercivde Council	John Mundell	13/11/2014	Done	26/01/2015	Done	26/01/2015	Done	
Midlothian Council	Kenneth Lawrie	20/11/2014	Done	20/01/2010	Dono	20/01/2010	20110	CPM unavailable. Re-organising
North Ayrshire Council	Elma Murray	03/10/2014	Done	22/04/2015				or in anavailable. He organising
North Lanarkshire Counci	Gavin Whitefield	23/10/2014	Done					Awaiting dates
Orkney Islands Council	Alistair Buchan	09/12/2014	Done	09/12/2014	Done	09/12/2014	Done	Threating dates
	Bernadette Malone	13/10/2014	Done	03/02/2015	Done	03/02/2014	Done	
Renfrewshire Council	Sandra Black	13/11/2014	Done	07/04/2015		07/04/2015		
Scottish Borders Council		20/11/2014	Done	16/03/2015		16/03/2015		
Shetland Islands Council		2011112011	20110	10/00/2010		10/00/2010		Awaiting dates
South Avrshire Council	Eileen Howat	03/10/2014	Done	19/11/2014	Done	19/11/2014	Done	The state of the s
South Lanarkshire Counc		23/10/2014	Done	05/02/2015	Done	05/02/2015	Done	
Stirling Council	Stewart Carruth	02/12/2014	Done					Awaiting dates
Tayside Contracts / TPC		13/10/2014	Done	17/03/2015				
The Highland Council	Steve Barron	30/03/2015		30/03/2015				
The Moray Council	Roddy Burns						-	SXL providing dates
West Dunbartonshire Cou		23/10/2014	Done	27/04/2015		25/04/2015		
West Lothian Council	Graham Hope	02/12/2014	Done	10/02/2015	Done	10/02/2015	Done	

4. Next Steps

The schedule will continue to be developed to ensure all councils have been covered. The nature and scale of each of the meetings has been greater than first anticipated but due to the positive response from this will be continued. Phase II meetings will be start to be co-ordinated from next month in order to meet other external stakeholders e.g. Chamber of Commerce, FSB, Directors of Finance etc.

In addition to the above exercise, a longer term stakeholder engagement process will be agreed for the future as part of the Scotland Excel transformation programme under the stakeholder engagement project.

5. Conclusion

Members are asked to note this update on the progress made since the last update on the 30th January. These stakeholder sessions continue to deliver vital input to the future strategy and shape of Scotland Excel.