Scotland Excel

To: Executive Sub Committee

On: 25 October 2019

**Report
by
Director Scotland Excel**

Tender: Security Services and Cash Collection

Schedule: 0719

Period: 16 September 2019 up to 15 September 2023 (effective from 1 December 2019)

1. Introduction and Background

This recommendation is for the award of a renewal framework and will be the third generation of the security services framework. The existing collaborative framework agreement, Security Services and Equipment 0814, expires on 30 November 2019.

This framework will provide councils and other participating members with a mechanism to procure a range of security services, including guarding, stewarding, marshalling, key holding and mobile patrols. The scope of the framework also includes cash collection services. Council departments likely to use the framework include building services, facilities, community safety, events, housing and health and safety.

The framework specification requires that all suppliers are registered with the Security Industry Authority's (SIA) Approved Contractor Scheme for all security services being performed under the framework, and confirmation that all persons that are in a licensable role undertaking designated activity are licensed in accordance with the Private Security Industry Act 2001. This is in support of the Serious Organised Crime Taskforce's 2009 "Letting Our Communities Flourish" strategy, and the updated "Scotland's Serious Organised Crime Strategy" 2015.

This report summarises the outcome of the procurement process for the national framework agreement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) approved the inclusion of four lots, summarised in Table 1 which covers the scope of member requirements for the delivery of security services. Lots 1 and 2 covered existing framework lots, while lot 3 was included to facilitate call offs where a range of security services are required. Lot 4 delivers an enhancement under this generation of the framework, by incorporating cash collection services.

Table 1

Lot No.	Description
1	Guarding and Key Holding
2	Event Stewarding and Taxi Marshalling
3	Guarding, Key Holding, Event Stewarding and Taxi Marshalling
4	Cash Collection

The lotting strategy was designed to be representative of the marketplace and member purchasing requirements.

As detailed in Appendix 1, 30 councils have confirmed their intention to participate in the framework, the remaining two councils have no anticipated requirement for security services. To allow for potential migration from existing agreements, all 32 councils were included in the contract notice for the framework.

Additionally, multiple organisations have confirmed their intention to participate, these include; NHS, Scottish Prison Service, Advanced Procurement for Universities and Colleges (APUC), Scottish Qualifications Authority, Historic Environment Scotland, National Museum Scotland, Strathclyde Passenger for Transport, Tayside Contracts and the Crown Office and Procurator Fiscal Service.

The maximum estimated value of services that may be awarded under the framework is £50 million. This contract value has been derived from information provided directly from Councils, market analysis and historic data. This is, however, a maximum value which is estimated to ensure that there is sufficient capacity within the framework to accommodate any unforeseen peaks in demand.

Procurement Process

User Intelligence Groups (UIGs) were set up comprising of key personnel from Scotland Excel member Councils to support the development of the framework. The UIG agreed the procurement route, terms and conditions and the overall strategy, and a Technical UIG developed the specification and the commercial and technical evaluation.

A Prior Information Notice (PIN) was published on 13 February 2018, initially for the renewal framework on a broader scope which included security equipment. Since then, the renewal framework has been split into two individual frameworks, one for security services and cash collection and the other for security and fire equipment.

Scotland Excel held 28 supplier meetings which resulted in the sharing of valuable information on market trends, innovations and cost drivers in the industry and the risks they face.

Furthermore, Scotland Excel worked in partnership with a range of other stakeholders to develop this framework, including the Security Industry Authority (SIA), Police Scotland, Sustainable Procurement Ltd and Zero Waste Scotland.

A contract notice was published on the Public Contracts Scotland (PCS) portal on 29 April 2019. The tender documentation was made available for immediate download via the Public Contracts Scotland Tenders (PCS-T) portal.

The procurement processes followed a two-stage Restricted Procedure under the procurement rules. Stage one, the Invitation to Participate (ITP), was conducted using the European Single Procurement Document, Scotland (ESPD). Candidates were required to answer a number of exclusionary questions along with questions on insurance, financial standing, quality management, health and safety and environmental management. Candidates were also required to confirm which lots and council areas they were offering for, and were evaluated against the following criteria and weightings:

Table 2

Question	Description	Lot 1 - 4 Weighting
1	Technical and Professional Ability - General	80
2	Key People	10
3	Supply Chain	10

Responses to the ITP were submitted by 20 candidates. These responses were evaluated in line with the criteria and weightings set out in procurement documents. As detailed in Appendix 2, 18 of the candidates passed stage one. Candidates who passed this stage were then invited to submit a tender in stage two of the procurement exercise, the Invitation to Tender (ITT).

The ITT documentation was made available for immediate download on 23 August 2019 via the Public Contracts Scotland Tenders (PCS-T) portal.

At the ITT stage, tenderers were evaluated against the following criteria and weightings:

- Technical   50%
- Commercial   50%

Within the technical section, tenderers were required to evidence their knowledge and experience by responding to the following series of technical questions:

Table 3

Question	Description	Lots 1 and 3 Weighting	Lots 2 and 4 Weighting
1	Service Delivery	12.5	15
2	Performance	12.5	15
3	Auditable Patrol	5	N/A
4	Community Benefits	10	10
5	Fair Work Practices	10	10

Within the commercial section for lots 1,2 and 3, tenderers were required to either submit a national rate applicable to all council areas or submit a separate rate for each council area and lot that they wanted to tender for, to be awarded on a per council basis.

For lot 4 only, Scotland Excel members can conduct a mini competition to establish a call off contract reflective of their bespoke cash collection requirements and geographical location.

3. Report on Offers Received

From the 18 candidates brought forward to the ITT stage, one candidate did not submit an offer. On that basis, Scotland Excel received 17 offers before the closing date.

One supplier subsequently withdrew its offer.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the 16 compliant offers was completed. Appendix 3 confirms the scoring achieved by each tenderer in each lot, per council area.

4. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, and to secure best value, capacity and coverage, it is recommended that a multi supplier framework is awarded to 14 suppliers across the 32 geographical areas and four lots, as outlined in Appendix 3.

These 14 recommended suppliers offer nationwide coverage under the framework and 4 of the 14 suppliers are classed as SME's.

5. Benefits

Benchmarking

Scotland Excel conducted a benchmarking exercise for each council based on historic spend patterns. Based on the benchmarking, there is an estimated range of an on cost of 3.9% to a saving of 11.9%. The overall estimated saving of the framework is approximately 3.7% per annum across the participating councils, based on current spend forecast.

The estimated annual spend, saving and on cost per Council based on the results of the benchmarking are detailed in Appendix 1 – Participation, Spend and Savings Summary.

Price Stability

Framework pricing is fixed for the first year of the framework. Thereafter any price increases will require to be supported with documentary evidence and will be validated against changes in market pricing, tracked in accordance with Scotland Excel's indexation model.

Rates influenced by the Scottish Living Wage (as set by the Living Wage Foundation) or National Living Wage (The UK minimum wage) will be increased annually to reflect any changes to the National Living Wage and Scottish Living Wage. The terms differentiate between wage increases and operational costs will be subject to our established price variance procedure.

Social

In recognition of the range of social considerations important to the sector, technical award criteria assessed tenderers approach to fair work practices across a range of questions which focused on issues specifically pertaining to the security industry including; recruitment and retention of staff, including TUPE procedures, promotion of equality and diversity initiatives, employee training and development as well as other employee benefits.

This renewal framework supports the delivery of Scotland's National Outcomes including; tackling inequalities in Scottish society; living lives safe from crime, disorder and danger, sustainable places with access to amenities and services we need; we realise our full economic potential with more and better employment opportunities and we have strong resilient and supportive communities where people take responsibility for their own actions and how they affect others.

Community Benefits

Scotland Excel is committed to maximising community benefit delivery. Tenderers were asked to confirm whether they were willing to comply with our community benefits approach for the lifetime of the framework and scored on their ability to deliver it. This approach is designed to deliver local community

benefits based on individual member spend thresholds and all 14 recommended suppliers have confirmed their acceptance. The community benefits approach focused on areas relevant to the security industry and the benefits delivered will include:

- Employment opportunities, including jobs for unemployed;
- Training and accreditation, including accredited training to Scotland Excel member employees;
- Work experience, including hosting industry awareness days for public schools, colleges or jobs.

Suppliers have agreed to report ongoing delivery of community benefits to Scotland Excel on a six-monthly basis.

Fair Work Practices including the Scottish Living Wage
Suppliers were also asked to confirm their approach to the payment of the Scottish Living Wage to their workforce. As detailed in Appendix 4, four suppliers have committed to gaining Living Wage accreditation over the initial two-year period of the Framework Contract. Two suppliers are not accredited by the Living Wage Foundation but pay the Scottish Living Wage to all employees (except volunteers, apprentices and interns).

Four suppliers are Recognised Service Providers by the Living Wage Foundation and have committed to pay all their own head office staff the Scottish Living Wage as per the Living Wage Employer agreement. They have also committed to always offer a Scottish Living Wage bid alongside every market rate submittal to all prospective and current clients. All tenderers have provided a Scottish Living Wage rate as part of their commercial offer for members that are accredited.

Scotland Excel will work with all awarded suppliers during the lifetime of the framework to ensure commitments are met.

Other Benefits
Scotland Excel have included an additional lot to capture council's requirements for a cash collection service.

A lot for combined guarding stewarding and marshalling services has been created to provide Scotland Excel members with a potential 'one stop shop' approach.

Tenderers were required to provide a breakdown of their overall charge rate to improve transparency and enable Scotland Excel to understand how the supply chain manages fair work practices and facilitate negotiations to ensure best value. Scotland Excel, regulatory bodies, law enforcement agencies and other

bodies will share information as deemed necessary to; check the accuracy of information, prevent or detect fraud or crime, protect public funds and for consultation.

6. **Contract Mobilisation and Management**

In accordance with Scotland Excel's established Contract Supplier Management (CSM) programme, in terms of risk and spend, this framework is classified as level 2. As such, on a quarterly basis Scotland Excel will collect, analyse and review detailed supplier management information.

Standard management information will be collated in accordance with that described in the tender documentation. Achievement of key performance indicators as provided in the tender will be finalised and agreed at contract award. These will be a driver to ensure that the required service is monitored, maintained and where possible improved during the framework period. This data will form the foundation of ongoing contract and supplier management.

Scotland Excel will also hold mobilisation meetings with all awarded suppliers to ensure they understand how the framework operates and what is contractually expected of them.

7. **Summary**

The framework for Security Services and Cash Collection has maximised collaboration and provided a route to market for a range of pre-assessed suppliers accredited with the Security Industry Authority's (SIA) Approved Contractor Scheme.

It has also delivered a balanced approach in relation to fair work practice considerations by including a Scottish Living Wage rate in addition to the standard overall charge rate to facilitate a wide range of call offs. There are also a wide range of additional benefits, including significant local community benefits.

The Executive Sub Committee is requested to approve the recommendations to award this framework agreement as detailed in Appendix 3.

Appendix 1 – Participation and Spend Summary

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	1 December 2019	£428,885	Council	4.3%	£18,494	Benchmarked Council Data
Aberdeenshire Council	Yes	1 December 2019	£60,000	Council	3.7%	£2,249	Average Savings Figure
Angus Council	Yes	1 December 2019	£10,000	Council	3.7%	£375	Average Savings Figure
Argyll & Bute Council	Yes	1 December 2019	£245,000	Council	3.7%	£9,182	Average Savings Figure
City of Edinburgh Council	Yes	1 December 2019	£1,092,415	Council	-3.9%	-£43,012	Benchmarked Council Data
Clackmannanshire Council	Yes	1 December 2019	£295,517	Management Information	1.9%	£5,578	Benchmarked Council Data
Comhairle nan Eilean Siar	Yes	1 December 2019	£10,000	Council	3.7%	£375	Average Savings Figure
Dumfries & Galloway Council	Yes	1 December 2019	£368,429	Council	3.7%	£13,808	Average Savings Figure
Dundee City Council	Yes	1 December 2019	£733,133	Council	11.2%	£82,448	Benchmarked Council Data
East Ayrshire Council	Yes	1 December 2019	£178,885	Council	3.7%	£6,704	Average Savings Figure
East Dunbartonshire Council	Yes	1 December 2019	£85,000	Council	5.1%	£4,347	Benchmarked Council Data
East Lothian Council	Yes	1 December 2019	£137,416	Council	3.7%	£5,150	Average Savings Figure
East Renfrewshire Council	Yes	1 December 2019	£10,000	Council	6.1%	£610	Benchmarked Council Data
Falkirk Council	Yes	1 December 2019	£51,900	Council	5.1%	£2,654	Benchmarked Council Data
Fife Council	Yes	1 December 2019	£477,121	Council	5.1%	£24,301	Benchmarked Council Data
Glasgow City Council	Yes	1 December 2019	£1,500,000	Council	5.1%	£76,704	Benchmarked Council Data
Highland Council	Yes	1 December 2019	£250,000	Council	7.1%	£17,660	Benchmarked Council Data
Inverclyde Council	Yes	1 December 2019	£168,000	Council	4.7%	£7,953	Benchmarked Council Data
Midlothian Council	Yes	1 December 2019	£60,000	Council	3.7%	£2,249	Average Savings Figure
Moray Council	Yes	1 December 2019	£2,000	Council	3.7%	£75	Average Savings Figure
North Ayrshire Council	Yes	1 December 2019	£109,677	Council	3.7%	£4,110	Average Savings Figure
North Lanarkshire Council	Yes	1 December 2019	£298,327	Management Information	5.0%	£14,823	Benchmarked Council Data
Orkney Islands Council	Yes	1 December 2019	£10,000	Council	3.7%	£375	Average Savings Figure
Perth & Kinross Council	Yes	1 December 2019	£262,690	Council	11.9%	£31,389	Benchmarked Council Data
Renfrewshire Council*	Yes	1 December 2019	£50,000	Council	3.4%	£1,725	Benchmarked Council Data
Scottish Borders Council	No	N/A	N/A	N/A	0.0%	N/A	N/A
Shetland Islands Council	No	N/A	N/A	N/A	0.0%	N/A	N/A
South Ayrshire Council	Yes	1 December 2019	£25,406	Council	3.7%	£952	Average Savings Figure
South Lanarkshire Council	Yes	1 December 2019	£354,047	Council	1.9%	£6,877	Benchmarked Council Data
Stirling Council	Yes	1 December 2019	£185,000	Council	2.5%	£4,621	Benchmarked Council Data
West Dunbartonshire Council	Yes	1 December 2019	£179,415	Council	4.9%	£8,743	Benchmarked Council Data
West Lothian Council	Yes	1 December 2019	£118,657	Council	0.4%	£490	Benchmarked Council Data
Associate Members	Yes	1 December 2019	£2,869,875	Management Information	3.5%	£99,043	Benchmarked Council Data
Totals			**£10,626,795**		**3.7%**	**£411,050**	

*Benchmarking against Renfrewshire Council's incumbent supplier would result in a 0.0% saving.

Appendix 2 – List of Candidates and Tenderers

Name of Candidates and Tenderers	SME Status	Location	Lots Tendered
Allander Security Limited	Medium	Glasgow	1, 2 and 3
Atalian Servest Limited	Large	Suffolk	1
Confida FM Limited	Large	Ayr	1
Corporate Service Management Ltd	Small	Glasgow	1
DCL Security International Ltd	Small	Glasgow	1
Dunedin Facilities Management Limited	Small	Tranent	Did not submit a tender
Fraoch (Scotland) Limited	Medium	Glasgow	Did not pass ITP Stage
G4S Cash Solutions (UK) Ltd	Large	Surrey	4
G4S Secure Solutions (UK) Ltd	Large	Surrey	2 and 3
GTS Solutions CIC	Micro	Edinburgh	1
Kingdom Services Group Limited	Large	Newton-Le-Willows	1
Loomis (UK) Ltd	Large	Nottingham	Withdrawn tender
MITIE Security Limited	Large	London	1
Peritus Scotland Ltd	Small	Glasgow	Did not pass ITP Stage
Profile Security Services Limited	Large	North Lincolnshire	1
SecuriGroup Limited	Large	Glasgow	1, 2 and 3
Securitay Limited	Small	Dundee	1
Security Plus Limited	Large	Staffs	4
Security Scotland Ltd	Small	Glasgow	2 and 3
Vigilant Security (Scotland) Limited	Large	Dumfries	2 and 3

Appendix 3 – Scoring and Recommendations
Lot 1 Guarding and Key Holding

An asterisk (*) denotes a recommended supplier

Any shaded cells are not recommended for award or show a 'No Offer'

	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries & Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Allander Security Limited*				82.66	80.84	80.84		80.80		80.80	80.80	80.80	80.84	80.84	80.23	80.84
Atalian Servest Limited*	89.35	89.35			90.00	90.00		90.00	89.35	90.00	90.00	90.00	90.00	90.00	89.35	90.00
Confida FM Limited*	66.17	66.17	66.17	68.21	66.28	68.92		68.86	66.17	68.86	68.86	66.62	68.92	68.92	68.38	68.92
Corporate Service Management Ltd*				63.28	64.74	64.77		61.44	60.98	64.40	64.67	61.38	64.81	64.73	61.02	64.88
DCL Security International Ltd *										80.29			80.53			80.54
GTS Solutions CIC	58.09	58.09	58.09	60.40	58.67	58.67	60.42	58.69	58.09	58.69	58.69	58.69	58.67	58.67	58.09	58.67
Kingdom Services Group Limited*	68.36	68.36	68.36	70.59	68.92	68.92	70.46	68.80	68.36	68.80	68.80	68.80	68.92	68.92	68.36	68.92
MITIE Security Limited*	85.64	85.64	85.64	88.13	86.27	86.27	88.13	86.27	85.64	86.27	86.27	86.27	86.27	86.27	85.64	86.27
Profile Security Services Limited*	69.24	69.24	72.32	71.51	72.94	72.94	71.47	72.81	69.24	72.92	72.92	72.92	72.94	72.94	72.32	72.94
SecuriGroup Limited*	92.28	92.28	92.27	94.74	92.90	92.89	94.70	92.86	92.28	92.86	92.86	92.86	92.89	92.89	92.28	91.83
Securitay Limited*	80.63	80.63	80.63					80.63							80.63	

	Highland Council	Inverclyde Council	Midlothian Council	Moray Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	West Dunbartonshire Council	West Lothian Council
Allander Security Limited*		80.84	80.84		80.84	80.84		80.23	80.84			82.66	80.84	80.84	80.84	80.84
Atalian Servest Limited*		90.00	90.00		90.00	90.00		89.35	90.00				90.00	90.00	90.00	90.00
Confida FM Limited*		68.93	66.68		68.92	68.93		66.17	68.92	70.47		70.54	68.92	68.92	68.93	66.68
Corporate Service Management Ltd*		64.81	64.81		64.81	64.84		60.98	64.84	63.15		66.66	64.81	64.73	64.81	64.81
DCL Security International Ltd *		80.54			80.54	80.54			80.54				80.54			
GTS Solutions CIC	58.09	58.67	58.67	58.22	58.67	58.67	60.42	58.09	58.67	60.42	60.42	60.40	58.67	58.67	58.67	58.67
Kingdom Services Group Limited*	68.36	68.92	68.92	68.35	68.92	68.92	70.46	68.36	68.92	70.46	70.46	70.59	68.92	68.92	68.92	68.92
MITIE Security Limited*	85.64	86.27	86.27	85.77	86.27	86.27	88.13	85.64	86.27	88.13	88.13	88.13	86.27	86.27	86.27	86.27
Profile Security Services Limited*	69.21	72.94	72.94	69.28	72.94	72.94	71.47	69.24	72.94	71.47	71.47	74.80	72.94	72.94	72.94	72.94
SecuriGroup Limited*	92.28	92.90	92.89	92.36	92.89	92.90	94.70	92.28	92.90	94.70	94.70	94.75	92.90	92.89	92.90	92.89
Securitay Limited*	80.63			80.63				80.63					80.63			

Lot 2 Event Stewarding and Taxi Marshalling

An asterisk (*) denotes a recommended supplier

Any shaded cells are not recommended for award or show a 'No Offer'

	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries & Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Allander Security Limited*				82.50	82.50	82.50		82.50		82.50	82.50	82.50	82.50	82.50	82.50	82.50
G4S Secure Solutions (UK) Ltd*	65.86	65.86	65.87	63.29	63.30	63.30	65.54	61.67	65.86	61.67	61.67	61.67	62.54	63.30	63.30	63.30
SecuriGroup Limited*	97.25	97.49	97.50	94.09	94.16	94.16	97.50	92.41	97.49	92.41	92.41	92.41	93.32	94.16	94.16	94.16
Security Scotland Ltd	56.00	56.00	56.00	52.57	52.66	52.66	55.71	50.66	56.00	50.66	50.66	50.66	51.58	52.66	52.66	52.66
Vigilant Security (Scotland) Limited*	60.61	60.61	60.62	58.04	58.05	58.05	60.29	56.42	60.61	56.42	56.42	56.42	57.29	58.05	58.05	58.05

	Highland Council	Inverclyde Council	Midlothian Council	Moray Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	West Dunbartonshire Council	West Lothian Council
Allander Security Limited*		82.50	82.50		82.50	82.50			82.50			82.50	82.50	82.50	82.50	82.50
G4S Secure Solutions (UK) Ltd*	65.86	63.30	63.30	63.30	63.30	65.54	65.86	63.30	65.54	65.54	63.30	63.30	63.30	65.54	63.30	63.30
SecuriGroup Limited*	97.49	94.16	94.16	94.16	94.16	97.50	97.49	94.16	97.50	97.50	94.16	94.16	94.16	97.50	94.16	94.16
Security Scotland Ltd	56.00	52.66	52.66	55.71	52.66	52.66	55.71	56.00	52.66	55.71	55.71	52.66	52.66	52.66	52.66	52.66
Vigilant Security (Scotland) Limited*	60.61	58.05	58.05	58.05	58.05	60.29	60.61	58.05	60.29	60.29	58.05	58.05	58.05	60.29	58.05	58.05

Lot 3 Guarding, Key Holding, Event Stewarding and Taxi Marshalling

An asterisk (*) denotes a recommended supplier

Any shaded cells are not recommended for award or show a 'No Offer'

	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries & Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
Allander Security Limited*				83.13	83.13	83.13		83.13		83.13	83.13	83.13	83.13	83.13	83.13	83.75
G4S Secure Solutions (UK) Ltd*	68.28	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.81
SecuriGroup Limited*	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	94.56
Security Scotland Ltd	54.54	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	55.14
Vigilant Security (Scotland) Limited*	63.97	63.96	63.96	63.96	63.96	63.96	63.75	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	64.50

	Highland Council	Inverclyde Council	Midlothian Council	Moray Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	West Dunbartonshire Council	West Lothian Council
Allander Security Limited*		83.13	83.13		83.13	83.13			83.13			83.13	83.13	83.13	83.13	83.13
G4S Secure Solutions (UK) Ltd*	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27	68.27
SecuriGroup Limited*	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00	95.00
Security Scotland Ltd	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53	54.53
Vigilant Security (Scotland) Limited*	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96	63.96

Lot 4 Cash Collection

An asterisk (*) denotes a recommended supplier

Any shaded cells are not recommended for award or show a 'No Offer'

	Aberdeen City Council	Aberdeenshire Council	Angus Council	Argyll & Bute Council	City of Edinburgh Council	Clackmannanshire Council	Comhairle nan Eilean Siar	Dumfries & Galloway Council	Dundee City Council	East Ayrshire Council	East Dunbartonshire Council	East Lothian Council	East Renfrewshire Council	Falkirk Council	Fife Council	Glasgow City Council
G4S Cash Solutions (UK) Ltd*	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75
Security Plus Limited*	49.75	49.75	49.75		49.75	49.75		49.75	49.75	49.75	49.75	49.75	49.75	49.75	49.75	49.75

	Highland Council	Inverclyde Council	Midlothian Council	Moray Council	North Ayrshire Council	North Lanarkshire Council	Orkney Islands Council	Perth & Kinross Council	Renfrewshire Council	Scottish Borders Council	Shetland Islands Council	South Ayrshire Council	South Lanarkshire Council	Stirling Council	West Dunbartonshire Council	West Lothian Council
G4S Cash Solutions (UK) Ltd*	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75	73.75
Security Plus Limited*		49.75	49.75	49.75	49.75	49.75		49.75	49.75	49.75		49.75	49.75	49.75	49.75	49.75

Supplier	Accredited Living Wage Employer	Currently progressing through Scottish Living Wage accreditation process	Pay Scottish Living Wage to all employees, but not accredited	Neither accredited nor paying Scottish Living Wage, but do commit to pay the Scottish Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor pay the Scottish Living Wage	Recognised Service Provider by the Living Wage Foundation
Allander Security Limited						Yes
Atalian Servest Limited					Yes	
Confida FM Limited				Yes		
Corporate Service Management Ltd					Yes	
DCL Security International Ltd				Yes		
G4S Cash Solutions (UK) Ltd			Yes			
G4S Secure Solutions (UK) Ltd					Yes	
Kingdom Security Limited				Yes		
MITIE Security Limited					Yes	
Profile Security Services Limited				Yes		
SecuriGroup Limited						Yes
Securitay Limited						Yes
Security Plus Limited			Yes			
Vigilant Security (Scotland) Limited						Yes