

Scotland Excel

To: Executive Sub Committee

On: 27 March 2020

**Report
by
Director Scotland Excel**

Tender: Supply Only and Supply & Distribution of Groceries and Provisions

Schedule: 1219

Period: 1 May 2020 until 30 April 2022 (with the option to extend for up to two 1-year periods until 30 April 2024)

1. Introduction and Background

The current framework for groceries and provisions will expire on 30 April 2020. This proposed renewal framework will operate from 1 May 2020 until 30 April 2022 (with the option to extend for up to two 1-year periods until 30 April 2024).

This framework will provide councils with a mechanism to procure a range of dairy and chilled products, dried goods, ambient products, crisps, confectionery, soft drinks and water. Product groupings with significant spend are juices, squashes and cordials, cheese, flour and flour-based mixes, soft drinks, butter, spreads and margarine, canned fish, yoghurt and water. There is likely to be a range of council functions accessing the framework, including schools, nurseries, leisure centres, community centres, social work, council buildings and civic centres.

The renewal incorporates a number of enhancements to the current framework, including the option for manufacturers to be able to bid directly. It is anticipated that this will create greater brand flexibility, enhance locally sourced produce and increase the inclusion of sustainable products.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of five lots as summarised in figure 1.

Figure 1: Lotting Structure

Lot No.	Description	Estimated % Spend Through Lot
1	Supply & Distribution of Dairy & Chilled Products	17%
2	Supply & Distribution of Dried Goods and Ambient Products	32%
3	Supply & Distribution of Crisps, Confectionery, Soft Drinks and Water	21%
4	Distribution of Groceries and Provisions	5%
5	Supply Only of Groceries and Provisions	25%

This lotting structure recognises the current marketplace and is designed to more closely align with council requirements, whilst continuing to maximise opportunities for Small and Medium Enterprises (SMEs).

The framework was advertised to permit access by all 32 councils in Scotland. As detailed in Appendix 1, 30 councils and Tayside Contracts have confirmed their intention to participate in this framework. Orkney Islands still have their own arrangements in place and Shetland Islands Council did not confirm their intention to participate in the framework.

Historical spend data suggests a forecast framework spend of c.£26m per annum, and the framework has been advertised with a value of up to £30 million per annum. This takes into account growth through the increase in funding for early learning and childcare provision from 600 hours to 1140 hours from August 2020, as every child receiving a funded early learning and childcare session will receive a free meal from August 2020. This also allows for further growth with Councils potentially extending free school meals to primary 4 pupils and beyond. Furthermore, additional costs may be incurred due to the upcoming changes to the Nutritional Requirements for Food & Drink in Schools (Scotland) Regulations 2008 and Setting the Table 2018 standards for nurseries (guidance publication for food provision in early years childcare provision).

3. Procurement Process

A Prior Information Notice (PIN) was published on 13 May 2019 resulting in expressions of interest from 24 companies. This led to 20 supplier meetings, which helped to inform key elements of the development strategy, including - ability to service, market trends, community benefits, sustainability and product range/specification.

The User Intelligence Group (UIG), consisting of procurement and technical representatives from participating councils, endorsed the procurement strategy at regional events in July 2019. A working group of technical representatives from the councils reviewed the specifications and the technical criteria to be

adopt during the tender process. This group also played an integral role in evaluating technical responses from bidders.

The procurement exercise followed an open tender procedure to encourage maximum competition and participation. All bidders were evaluated against selection criteria using the European Single Procurement Document (ESPD), and the stated award criteria. The award criteria included technical and commercial sections, evaluated against the following weightings:

- Lot 1 – 4 Supply & Distribution of Groceries and Provisions
 - Technical 25%
 - Commercial 75%
- Lot 5 Supply Only of Groceries and Provisions
 - Technical 27%
 - Commercial 73%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to a series of technical areas which are detailed in figure 2.

The differences in the weightings reflects an additional emphasis in lot 5 (a supply only lot) on sustainable procurement benefits – this is detailed further in section 6 of this report.

Figure 2: Technical Scoring

Description	Lot 1 – 4 Weighting	Lot 5 Weighting
Fair Work Practices	4	4
Community Benefits Confirmation	4	4
Supply Chain Traceability	4	4
Allergens & Specifications	4	4
Core Product Reviews	1	1
Substitution of Products	3	3
Servicing the Contract	2	2
CO2 Emissions, Food Miles & Route Planning within Scotland	1	1
Recycling - Cradle to Cradle	2	4
Total score	25	27

Within the commercial section for lot 1 - 3, bidders were invited to offer a net delivered price for each of the core products used by councils. Bidders also had the ability to offer variant pricing for individual geographic council sub-lots, due to the varying distribution requirements of each council.

The commercial section for lot 4 required bidders to offer a distribution percentage on-cost for each geographic council sub-lot.

Finally, within the commercial section for lot 5, bidders were invited to offer a net delivered price to a distributor for each of the products that they were able to supply on the core product list (these products account for approximately 80% of the overall spend).

4. Report on Offers Received

Offers were received from 17 tenderers, a summary of which is provided in Appendix 2 (List of Tenderers with SME Status).

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the offers received was carried out. Appendix 3 confirms the scoring achieved by each bidder, of which, 15 are recommended for award.

There were 2 unsuccessful tenderers: FrieslandCampina UK Limited and The Whent Limited. The commercial offer submitted by both suppliers was uncompetitive when compared to other offers for this lot.

5. Recommendations

The 15 recommended suppliers provide the choice, scope and range of Groceries and Provisions required by councils as well as representing best value and providing geographical coverage. These 15 suppliers also represent a mix of small, medium and large organisations, with 10 of the recommended suppliers classified as SMEs and 1 supplier classified as Micro.

As shown in Appendix 3, Scotland Excel did not receive any bids for Orkney Islands Council and Shetland Islands Council despite full engagement with organisations such as the Soil Association and Scotland Food and Drink to encourage participation from local suppliers. Continued engagement with appropriate council officers will follow to explore further opportunities.

For the recommended suppliers, Renfrewshire Council's Environmental Services team has assessed self-audit documentation, as well as the latest audit reports from relevant Food Enforcement Authorities to ensure compliance with the relevant legislation, and that they have robust processes in place to manage a contract of this nature. All relevant reports were considered satisfactory and compliant with defined requirements.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise for each council based on the available historic spend information. The results of this benchmarking are detailed in Appendix 1.

The projected average saving across all councils is 1.4%, which equates to an estimated total saving of approximately £371K per annum based on current forecast spend levels. The projected savings per council ranges from a cost of 0.8% to a saving of 11.4%. These costs / savings are largely dependent on the menus adopted by each council, the sustainability of the products they are using and the suppliers tendering for each council. Scotland Excel will continue to work with councils to derive further savings by identifying opportunities to reduce costs by considering brand swaps or alternative pack sizes.

Price Stability

Price Stability was not scored for this tender due to uncertainty from Brexit, however a price stability clause was inserted to cover any implications of this. Of the recommended suppliers, 6 suppliers have offered 6 months fixed pricing, 1 has offered 9 months fixed pricing and 8 have offered 12 months fixed pricing.

Sustainable Procurement Benefits

Within the technical section of the tender, Scotland Excel included a number of sustainability related method statements including the following:

- Carbon dioxide (CO2) emissions, food miles & route planning
- Recycling cradle to cradle

All manufacturers bidding on Lot 5 Supply Only of Groceries and Provisions provided input on their drive to improve packaging as manufacturers have more influence over the packaging used for their products. One manufacturer committed to ensure 100% of its plastic packaging is fully reusable, recyclable or compostable by 2025 and to increase the use of recycled plastic content in packaging. Another manufacturer has removed plastic straws from packaging and a foil tab system introduced instead.

Definitions of “country of origin of Scotland” and “manufactured in Scotland” were included within the tender to allow both elements to be monitored and recorded correctly. The origin of all products was captured through the tender process and this will be tracked during the life of the framework through quarterly management information returns.

Community Benefits

Suppliers were asked to commit to the delivery of community benefit initiatives, per council, against pre-agreed spend threshold levels outlined within the community benefits method statement. The benefits aim to be reflective of the National Indicators outlined within the Scottish Government’s National Performance framework, and their underlying vision and goals. Councils will accrue ‘community benefit points’ based on their level of spend with a supplier.

These 'points' correlate to a negotiable benefit that the council can elect to receive at any given point throughout the lifetime of the framework. All suppliers have committed to delivering these benefits.

Within the published tender documents, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of the indicative benefits which were conveyed to providers were:

- Fundraising event for external charities / initiatives within the council
- Work placements to school students from councils
- Support local food banks and community pantry initiatives
- Support holiday hunger programmes
- Sponsorship of sports team or community event within the council to the value of £500
- Recruit a modern (or other approved) apprentice from within the council
- Recruit one person from within the council area

In addition to the above one supplier has offered that 0.7% from each Authority spend will be awarded as a grant for current or required community benefits in each region.

Scotland Excel will monitor delivery of these commitments during the lifetime of the framework and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a 6 monthly period basis.

Fair work Practice including Real Living Wage

Scotland Excel recognises the importance of fair work practices in the delivery of effective public services. Within the technical section of the tender, one of the method statements assessed bidders on areas such as how they will commit to fair work practices including payment of the Real Living Wage, a fair pay policy for seasonal workers, improving wider diversity of staff and avoiding exploitative employment practices, such as no inappropriate use of zero hours contracts.

Tenderers were assessed on their approach to fair work practices and were also asked to confirm their position on the payment of the Real Living Wage. A breakdown of responses is detailed in Appendix 4.

Scotland Excel will monitor status with all awarded suppliers during the lifetime of the framework and engage with the Living Wage Foundation on this particular market.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be invited to a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefits. Suppliers and participating councils will be issued with a mobilisation pack containing all required details to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as a category A framework. As such, Scotland Excel will conduct quarterly review meetings with suppliers and annual user group reviews, as appropriate, whilst monitoring management information and community benefits associated with this framework.

Supplier performance will be monitored by the contract supplier management process where surveys will be issued to councils for feedback on elements of the framework such as quality and service. This feedback will form the basis of contract management meetings with suppliers, who will be able to review the feedback and if required initiate an improvement programme.

8. Summary

This is fourth generation framework for the Supply Only and Supply and Distribution of Groceries and Provisions and aims to maximise collaboration, consolidate demand and deliver best value.

The Executive Sub Committee is requested to approve the recommendation to award this framework to the suppliers detailed within Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation, Spend and Savings Summary

Supply Only and Supply and Distribution of Groceries and Provisions (1219)

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	YES	01 May 2020	£787,335	Validated by Council	-1.0%	2.8%	£22,124	Benchmark Current Contract
Aberdeenshire Council	YES	01 May 2020	£1,717,548	Validated by Council	-1.0%	2.1%	£36,584	Benchmark Current Contract
Angus Council	YES	01 May 2020	£0 (See Tayside Contracts)	Scotland Excel Management Information	-1.0%	-	-	See Tayside Contracts
Argyll & Bute Council	YES	01 May 2020	£523,615	Validated by Council	-1.0%	5.2%	£27,071	Benchmark Current Contract
City of Edinburgh Council	YES	01 May 2020	£2,455,115	Validated by Council	-1.0%	0.9%	£21,851	Benchmark Current Contract
Clackmannanshire Council	YES	01 May 2020	£204,510	Scotland Excel Management Information	-1.0%	1.6%	£3,170	Benchmark Current Contract
Comhairle nan Eilean Siar	YES	01 May 2020	£158,526	Scotland Excel Management Information	-1.0%	6.7%	£10,605	Benchmark Current Contract
Dumfries & Galloway Council	YES	01 May 2020	£577,297	Validated by Council	-1.0%	0.5%	£2,771	Benchmark Current Contract
Dundee City Council	YES	01 May 2020	£0 (See Tayside Contracts)	Scotland Excel Management Information	-1.0%	-	-	See Tayside Contracts
East Ayrshire Council	YES	01 May 2020	£589,309	Validated by Council	-1.0%	2.0%	£11,904	Benchmark Current Contract
East Dunbartonshire Council	YES	01 May 2020	£645,090	Validated by Council	-1.0%	1.4%	£8,709	Benchmark Current Contract
East Lothian Council	YES	01 May 2020	£432,317	Validated by Council	-1.0%	1.4%	£6,182	Benchmark Current Contract
East Renfrewshire Council	YES	01 May 2020	£565,952	Validated by Council	-1.0%	0.1%	£396	Benchmark Current Contract
Falkirk Council	YES	01 May 2020	£864,302	Scotland Excel Management Information	-1.0%	1.9%	£16,681	Benchmark Current Contract
Fife Council	YES	01 May 2020	£1,486,446	Scotland Excel Management Information	-1.0%	1.0%	£15,013	Benchmark Current Contract
Glasgow City Council	YES	01 May 2020	£2,415,729	Validated by Council	-1.0%	1.2%	£29,955	Benchmark Current Contract
Highland Council	YES	01 May 2020	£1,067,794	Validated by Council	-1.0%	-0.1%	-£1,281	Benchmark Current Contract
Inverclyde Council	YES	01 May 2020	£442,800	Validated by Council	-1.0%	2.6%	£11,690	Benchmark Current Contract
Midlothian Council	YES	01 May 2020	£572,463	Validated by Council	-1.0%	1.8%	£10,133	Benchmark Current Contract
Moray Council	YES	01 May 2020	£341,501	Validated by Council	-1.0%	-0.1%	-£444	Benchmark Current Contract
North Ayrshire Council	YES	01 May 2020	£891,346	Validated by Council	-1.0%	0.7%	£5,883	Benchmark Current Contract
North Lanarkshire Council	YES	01 May 2020	£2,122,054	Validated by Council	-1.0%	0.0%	£0	Benchmark Current Contract
Orkney Islands Council	NO	-	£0	Scotland Excel Management Information	-1.0%	-	-	No Offers Received
Perth & Kinross Council	YES	01 May 2020	£118,269	Validated by Council	-1.0%	11.4%	£13,423	Benchmark Current Contract
Renfrewshire Council	YES	01 May 2020	£774,757	Validated by Council	-1.0%	5.7%	£43,851	Benchmark Current Contract
Scottish Borders Council	YES	01 May 2020	£643,052	Validated by Council	-1.0%	2.2%	£14,404	Benchmark Current Contract
Shetland Islands Council	NO	-	£0	Scotland Excel Management Information	-1.0%	-	-	No Offers Received
South Ayrshire Council	YES	01 May 2020	£385,814	Validated by Council	-1.0%	0.3%	£1,042	Benchmark Current Contract
South Lanarkshire Council	YES	01 May 2020	£1,668,228	Validated by Council	-1.0%	1.7%	£27,693	Benchmark Current Contract
Stirling Council	YES	01 August 2021	£232,178	Validated by Council	-1.0%	-0.8%	-£1,950	Benchmark Current Contract
West Dunbartonshire Council	YES	01 May 2020	£437,288	Validated by Council	-1.0%	2.2%	£9,445	Benchmark Current Contract
West Lothian Council	YES	01 May 2020	£1,328,917	Validated by Council	-1.0%	1.5%	£19,535	Benchmark Current Contract
Tayside Contracts	YES	01 May 2020	£1,921,089	Validated by Council	-1.0%	0.2%	£4,649	Benchmark Current Contract
Totals			£26,370,641			1.4%	£371,089	
Associate Members	YES	01 May 2020	£112,625	Validated by Members	-1.0%	2.5%	£2,816	Benchmark Current Contract
Totals			£26,483,266			1.4%	£373,904	

Appendix 2 – List of Tenderers with SME Status

Name of Tenderers	SME Status	Location	Lots Tendered
Adamson's Drinks Ltd	Medium	Dunfermline	Lot 3 & 4
AG Barr PLC	Large	Cumbernauld	Lot 5
Bestway UK Holdco Limited	Medium	London	Lots 1, 2, 3 & 4
BFS Group Limited	Large	Slough	Lots 1, 2, 3 & 4
Brake Bros Limited	Medium	Ashford	Lots 1, 2, 3 & 4
Buchanan Distribution Ltd	Micro	Stewarton	Lot 5
Burt Snacks Ltd	Medium	Roborough	Lot 5
Davidsons Cash and Carry Limited	Small	Airdrie	Lots 3 & 4
FrieslandCampina UK Limited	Large	Horsham	Lot 5
GSR Distributions Ltd	Medium	Glasgow	Lots 2 & 4
Lakeland Dairies (NI) Limited	Large	Killeshandra	Lot 5
Middleton Food Products Limited	Medium	Willenhall	Lot 5
Moorhead & McGavin Limited	Small	Motherwell	Lot 5
Radnor Hills Mineral Water Company Ltd	Medium	Kinighton	Lot 5
The Whent Limited	Small	Bath	Lot 5
Unilever UK Limited	Large	Surrey	Lot 5
William Yule & Son Limited	Small	Kirkcaldy	Lots 1, 2 & 4

Appendix 3 - Scoring and Recommendations

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Recommendations - Lot 1 - Dairy and Chilled Products

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Aberdeen City Council	Brake Bros Limited	17.25	75.00	92.25	YES		Aberdeenshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	59.02	76.65	YES			Bestway UK Holdco Limited	17.625	60.69	78.32	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Angus Council	Brake Bros Limited	17.25	75.00	92.25	YES		Argyll & Bute Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	61.61	79.24	YES			BFS Group Limited	18.25	66.09	84.34	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
City of Edinburgh Council	Brake Bros Limited	17.25	75.00	92.25	YES		Clackmannanshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	67.20	84.83	YES			BFS Group Limited	18.25	64.48	82.73	YES
	BFS Group Limited	18.25	61.13	79.38	YES			Bestway UK Holdco Limited	17.625	62.65	80.28	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Comhairle Nan Eilean Siar	Brake Bros Limited	17.25	75.00	92.25	YES		Dumfries & Galloway Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	71.21	88.84	YES
								BFS Group Limited	18.25	55.16	73.41	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Dundee City Council	Brake Bros Limited	17.25	75.00	92.25	YES		East Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	BFS Group Limited	18.25	65.34	83.59	YES			Bestway UK Holdco Limited	17.625	67.92	85.55	YES
	Bestway UK Holdco Limited	17.625	60.77	78.40	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Dunbartonshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		East Lothian Council	Bestway UK Holdco Limited	17.625	75.00	92.63	YES
	Bestway UK Holdco Limited	17.625	59.69	77.32	YES			Brake Bros Limited	17.25	67.80	85.05	YES
								BFS Group Limited	18.25	56.99	75.24	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Renfrewshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		Falkirk Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	60.43	78.06	YES			Bestway UK Holdco Limited	17.625	71.59	89.22	YES
								BFS Group Limited	18.25	64.06	82.31	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Fife Council	William Yule & Son Limited	18.25	75.00	93.25	YES		Glasgow City Council	Brake Bros Limited	17.25	75.00	92.25	YES
	BFS Group Limited	18.25	59.24	77.49	YES			Bestway UK Holdco Limited	17.625	57.86	75.49	YES
	Bestway UK Holdco Limited	17.625	44.44	62.07	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Highland Council	Brake Bros Limited	17.25	75.00	92.25	YES		Inverclyde Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	67.43	85.06	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Midlothian Council	Brake Bros Limited	17.25	75.00	92.25	YES		Moray Council	Brake Bros Limited	17.25	75.00	92.25	YES
	BFS Group Limited	18.25	65.09	83.34	YES							
	Bestway UK Holdco Limited	17.625	56.20	73.83	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
North Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		North Lanarkshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	60.74	78.37	YES			Bestway UK Holdco Limited	17.625	70.78	88.41	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Orkney Islands Council	NO OFFER	N/A	N/A	N/A	N/A		Perth & Kinross Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	51.05	68.68	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Renfrewshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		Scottish Borders Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	53.86	71.49	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Shetland Islands Council	NO OFFER	N/A	N/A	N/A	N/A		South Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
South Lanarkshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		Stirling Council	William Yule & Son Limited	18.25	75.00	93.25	YES
	Bestway UK Holdco Limited	17.625	40.84	58.47	YES			BFS Group Limited	18.25	60.25	78.50	YES
								Bestway UK Holdco Limited	17.625	47.42	65.05	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Tayside Contracts	Brake Bros Limited	17.25	75.00	92.25	YES		West Dunbartonshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	63.02	80.65	YES							

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Recommendations - Lot 2 - Dried Goods and Ambient Products

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Aberdeen City Council	Brake Bros Limited	17.25	75.00	92.25	YES		Aberdeenshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	57.83	75.46	YES			Bestway UK Holdco Limited	17.625	63.55	81.18	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Angus Council	Brake Bros Limited	17.25	75.00	92.25	YES		Argyll & Bute Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	71.94	89.57	YES			BFS Group Limited	18.25	56.62	74.87	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
City of Edinburgh Council	Brake Bros Limited	17.25	75.00	92.25	YES		Clackmannanshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	GSR Distributions Ltd	20	56.65	76.65	YES			Bestway UK Holdco Limited	17.625	69.87	87.50	YES
	BFS Group Limited	18.25	58.36	76.61	YES			BFS Group Limited	18.25	65.37	83.62	YES
	Bestway UK Holdco Limited	17.625	51.74	69.37	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Comhairle Nan Eilean Siar	Brake Bros Limited	17.25	75.00	92.25	YES		Dumfries & Galloway Council	Brake Bros Limited	17.25	75.00	92.25	YES
								BFS Group Limited	18.25	52.14	70.39	YES
								Bestway UK Holdco Limited	17.625	51.94	69.57	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Dundee City Council	Brake Bros Limited	17.25	75.00	92.25	YES		East Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	69.80	87.43	YES			Bestway UK Holdco Limited	17.625	61.38	79.01	YES
	BFS Group Limited	18.25	55.27	73.52	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Dunbartonshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		East Lothian Council	Brake Bros Limited	17.25	75.00	92.25	YES
	GSR Distributions Ltd	20	49.17	69.17	YES			BFS Group Limited	18.25	55.04	73.29	YES
	Bestway UK Holdco Limited	17.625	43.94	61.57	YES			Bestway UK Holdco Limited	17.625	43.17	60.80	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Renfrewshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		Falkirk Council	Brake Bros Limited	17.25	75.00	92.25	YES
	GSR Distributions Ltd	20	54.78	74.78	YES			BFS Group Limited	18.25	60.02	78.27	YES
	Bestway UK Holdco Limited	17.625	54.45	72.08	YES			GSR Distributions Ltd	20	57.85	77.85	YES
								Bestway UK Holdco Limited	17.625	58.38	76.01	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Fife Council	William Yule and Son Limited	18.25	75.00	93.25	YES		Glasgow City Council	Brake Bros Limited	17.25	75.00	92.25	YES
	BFS Group Limited	18.25	53.30	71.55	YES			GSR Distributions Ltd	20	67.44	87.44	YES
	Bestway UK Holdco Limited	17.625	41.54	59.17	YES			Bestway UK Holdco Limited	17.625	52.94	70.57	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Highland Council	Brake Bros Limited	17.25	75.00	92.25	YES		Inverclyde Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	61.00	78.63	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Midlothian Council	Brake Bros Limited	17.25	75.00	92.25	YES		Moray Council	Brake Bros Limited	17.25	75.00	92.25	YES
	BFS Group Limited	18.25	60.90	79.15	YES							
	GSR Distributions Ltd	20	55.35	75.35	YES							
	Bestway UK Holdco Limited	17.625	56.86	74.49	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
North Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		North Lanarkshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	54.47	72.10	YES			GSR Distributions Ltd	20	63.31	83.31	YES
								Bestway UK Holdco Limited	17.625	51.83	69.46	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Orkney Islands Council	NO OFFER	N/A	N/A	N/A	N/A		Perth & Kinross Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	74.15	91.78	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Renfrewshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		Scottish Borders Council	Brake Bros Limited	17.25	75.00	92.25	YES
	GSR Distributions Ltd	20	64.86	84.86	YES							
	Bestway UK Holdco Limited	17.625	57.15	74.78	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Shetland Islands Council	NO OFFER	N/A	N/A	N/A	N/A		South Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
South Lanarkshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		Stirling Council	William Yule and Son Limited	18.25	75.00	93.25	YES
	GSR Distributions Ltd	20	70.80	90.80	YES			Bestway UK Holdco Limited	17.625	73.67	91.30	YES
	Bestway UK Holdco Limited	17.625	60.98	78.61	YES			BFS Group Limited	18.25	58.79	77.04	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Tayside Contracts	Brake Bros Limited	17.25	75.00	92.25	YES		West Dunbartonshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	57.68	75.31	YES			GSR Distributions Ltd	20	63	83.00	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot							
West Lothian Council	Brake Bros Limited	17.25	75.00	92.25	YES							
	BFS Group Limited	18.25	58.65	76.90	YES							
	GSR Distributions Ltd	20	56.94	76.94	YES							
	Bestway UK Holdco Limited	17.625	55.86	73.49	YES							

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Recommendations - Lot 3 - Crisps, Confectionery, Soft Drinks and Water

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Aberdeen City Council	Brake Bros Limited	17.25	75.00	92.25	YES		Aberdeenshire Council	Brake Bros Limited	17.25	73.75	91.00	YES
	Bestway UK Holdco Limited	17.625	72.22	89.85	YES			Adamson's Drinks Ltd	15.75	75.00	90.75	YES
	Adamson's Drinks Ltd	15.75	73.94	89.69	YES			Bestway UK Holdco Limited	17.625	69.06	86.69	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Angus Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		Argyll & Bute Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	70.66	88.29	YES			BFS Group Limited	18.25	63.12	81.37	YES
	Brake Bros Limited	17.25	70.41	87.66	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
City of Edinburgh Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		Clackmannanshire Council	Brake Bros Limited	17.25	74.50	91.75	YES
	Bestway UK Holdco Limited	17.625	71.46	89.09	YES			Bestway UK Holdco Limited	17.625	73.91	91.54	YES
	Brake Bros Limited	17.25	71.82	89.07	YES			Adamson's Drinks Ltd	15.75	75.00	90.75	YES
	BFS Group Limited	18.25	60.49	78.74	YES			BFS Group Limited	18.25	65.97	84.22	YES
								Davidsons Cash and Carry Limited	11.75	58.75	70.50	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Comhairle Nan Eilean Siar	Brake Bros Limited	17.25	75.00	92.25	YES		Dumfries & Galloway Council	Bestway UK Holdco Limited	17.625	75.00	92.63	YES
								Brake Bros Limited	17.25	72.37	89.62	YES
								Adamson's Drinks Ltd	15.75	73.59	89.34	YES
								BFS Group Limited	18.25	66.42	84.67	YES
								Davidsons Cash and Carry Limited	11.75	68.06	79.81	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Dundee City Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		East Ayrshire Council	Bestway UK Holdco Limited	17.625	74.82	92.45	YES
	Brake Bros Limited	17.25	70.42	87.67	YES			Brakes Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	69.64	87.27	YES			Adamson's Drinks Ltd	15.75	73.43	89.18	YES
	BFS Group Limited	18.25	57.60	75.85	YES			Davidsons Cash and Carry Limited	11.75	68.60	80.35	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Dunbartonshire Council	Bestway UK Holdco Limited	17.625	74.52	92.15	YES		East Lothian Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Adamson's Drinks Ltd	15.75	75.00	90.75	YES			Adamson's Drinks Ltd	15.75	69.15	84.90	YES
	Brake Bros Limited	17.25	70.56	87.81	YES			Bestway UK Holdco Limited	17.625	64.75	82.38	YES
	Davidson Cash and Carry	11.75	70.21	81.96	YES			BFS Group Limited	18.25	58.81	77.06	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Renfrewshire Council	Bestway UK Holdco Limited	17.625	75.00	92.63	YES		Falkirk Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Adamson's Drinks Ltd	15.75	70.77	86.52	YES			Bestway UK Holdco Limited	17.625	73.55	91.18	YES
	Brake Bros Limited	17.25	69.18	86.43	YES			Adamson's Drinks Ltd	15.75	74.10	89.85	YES
	Davidsons Cash and Carry Limited	11.75	62.20	73.95	YES			BFS Group Limited	18.25	58.72	76.97	YES
								Davidsons Cash and Carry Limited	11.75	62.94	74.69	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Fife Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		Glasgow City Council	Bestway UK Holdco Limited	17.625	74.86	92.49	YES
	BFS Group Limited	18.25	62.26	80.51	YES			Adamson's Drinks Ltd	15.75	75.00	90.75	YES
	Bestway UK Holdco Limited	17.625	58.57	76.20	YES			Brake Bros Limited	17.25	62.71	79.96	YES
	Davidsons Cash and Carry Limited	11.75	62.53	74.28	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Highland Council	Brake Bros Limited	17.25	75.00	92.25	YES		Inverclyde Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	72.92	90.55	YES
								Adamson's Drinks Ltd	15.75	74.08	89.83	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Midlothian Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		Moray Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Brake Bros Limited	17.25	71.67	88.92	YES							
	Bestway UK Holdco Limited	17.625	69.99	87.62	YES							
	BFS Group Limited	18.25	60.36	78.61	YES							
	Davidsons Cash and Carry Limited	11.75	54.38	66.13	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
North Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES		North Lanarkshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	68.54	86.17	YES			Bestway UK Holdco Limited	17.625	69.29	86.92	YES
	Davidsons Cash and Carry Limited	11.75	57.90	69.65	YES			Adamson's Drinks Ltd	15.75	67.06	82.81	YES
								Davidsons Cash and Carry Limited	11.75	59.09	70.84	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Orkney Islands Council	NO OFFER	N/A	N/A	N/A	N/A		Perth & Kinross Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES
								Bestway UK Holdco Limited	17.625	71.26	88.89	YES
								Brake Bros Limited	17.25	65.37	82.62	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Renfrewshire Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		Scottish Borders Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES
	Brake Bros Limited	17.25	72.92	90.17	YES			Brake Bros Limited	17.25	70.42	87.67	YES
	Bestway UK Holdco Limited	17.625	71.46	89.09	YES							
	Davidsons Cash and Carry Limited	11.75	64.67	76.42	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Shetland Islands Council	NO OFFER	N/A	N/A	N/A	N/A		South Ayrshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Davidsons Cash and Carry Limited	11.75	65.47	77.22	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
South Lanarkshire Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES		Stirling Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES
	Brake Bros Limited	17.25	63.82	81.07	YES			Bestway UK Holdco Limited	17.625	65.69	83.32	YES
	Bestway UK Holdco Limited	17.625	58.75	76.38	YES			BFS Group Limited	18.25	63.26	81.51	YES
	Davidsons Cash and Carry Limited	11.75	51.01	62.76	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Tayside Contracts	Brake Bros Limited	17.25	75.00	92.25	YES		West Dunbartonshire Council	Adamson's Drinks Ltd	15.75	75.00	90.75	YES
	Adamson's Drinks Ltd	15.75	73.77	89.52	YES			Brake Bros Limited	17.25	73.44	90.69	YES
	Bestway UK Holdco Limited	17.625	68.16	85.79	YES			Davidsons Cash and Carry Limited	11.75	67.65	79.40	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot							
West Lothian Council	Brake Bros Limited	17.25	75.00	92.25	YES							
	Adamson's Drinks Ltd	15.75	69.83	85.58	YES							
	Bestway UK Holdco Limited	17.625	65.14	82.77	YES							
	BFS Group Limited	18.25	62.9	81.15	YES							
	Davidsons Cash and Carry Limited	11.75	52.78	64.53	YES							

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Recommendations - Lot 4 - Distribution of Groceries and Provisions

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Aberdeen City Council	Brake Bros Limited	17.25	75.00	92.25	YES		Aberdeenshire Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	73.75	91.38	YES			Bestway UK Holdco Limited	17.625	73.75	91.38	YES
	Adamson's Drinks Ltd	15.75	71.37	87.12	YES			Adamson's Drinks Ltd	15.75	70.24	85.99	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Angus Council	Brake Bros Limited	17.25	75.00	92.25	YES		Argyll & Bute Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	73.75	91.38	YES			BFS Group Limited	18.25	64.60	82.85	YES
	Adamson's Drinks Ltd	15.75	71.37	87.12	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
City of Edinburgh Council	Brake Bros Limited	17.25	75.00	92.25	YES		Clackmannanshire Council	Brake Bros Limited	17.25	69.92	87.17	YES
	Bestway UK Holdco Limited	17.625	73.75	91.38	YES			Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES
	Adamson's Drinks Ltd	15.75	73.75	89.50	YES			Bestway UK Holdco Limited	17.625	68.75	86.38	YES
	GSR Distributions Ltd	20	68.08	88.08	YES			Adamson's Drinks Ltd	15.75	67.62	83.37	YES
	BFS Group Limited	18.25	64.60	82.85	YES			BFS Group Limited	18.25	60.22	78.47	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Comhairle Nan Eilean Siar	NO OFFER	N/A	N/A	N/A	YES		Dumfries & Galloway Council	Brakes Bros Limited	17.25	69.92	87.17	YES
								Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES
								Bestway UK Holdco Limited	17.625	68.75	86.38	YES
								Adamson's Drinks Ltd	15.75	66.53	82.28	YES
								BFS Group Limited	18.25	60.22	78.47	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Dundee City Council	Brake Bros Limited	17.25	75.00	92.25	YES		East Ayrshire Council	Brakes Bros Limited	17.25	73.09	90.34	YES
	Bestway UK Holdco Limited	17.625	73.75	91.38	YES			Bestway UK Holdco Limited	17.625	71.88	89.51	YES
	Adamson's Drinks Ltd	15.75	72.54	88.29	YES			Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES
	BFS Group Limited	18.25	64.60	82.85	YES			Adamson's Drinks Ltd	15.75	69.56	85.31	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Dunbartonshire Council	Brake Bros Limited	17.25	73.09	90.34	YES		East Lothian Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	71.88	89.51	YES			Bestway UK Holdco Limited	17.625	73.75	91.38	YES
	Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES			Adamson's Drinks Ltd	15.75	72.54	88.29	YES
	Adamson's Drinks Ltd	15.75	70.70	86.45	YES			BFS Group Limited	18.25	64.6	82.85	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
East Renfrewshire Council	Brake Bros Limited	17.25	73.09	90.34	YES		Falkirk Council	Brakes Bros Limited	17.25	71.19	88.44	YES
	Bestway UK Holdco Limited	17.625	71.88	89.51	YES			Bestway UK Holdco Limited	17.625	70.00	87.63	YES
	GSR Distributions Ltd	20	69	89.00	YES			Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES
	Davidsons Cash and Carry Limited	11.75	75	86.75	YES			GSR Distributions Ltd	20	64.62	84.62	YES
	Adamson's Drinks Ltd	15.75	70.7	86.45	YES			Adamson's Drinks Ltd	15.75	68.85	84.60	YES
								BFS Group Limited	18.25	61.31	79.56	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Fife Council	William Yule and Son Limited	18.25	75.00	93.25	YES		Glasgow City Council	Brakes Bros Limited	17.25	75.00	92.25	YES
	Davidsons Cash and Carry Limited	11.75	73.37	85.12	YES			Bestway UK Holdco Limited	17.625	73.75	91.38	YES
	Bestway UK Holdco Limited	17.625	70.31	87.94	YES			GSR Distributions Ltd	20	70.80	90.80	YES
	Adamson's Drinks Ltd	15.75	70.31	86.06	YES			Adamson's Drinks Ltd	15.75	73.75	89.50	YES
	BFS Group Limited	18.25	61.59	79.84	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Highland Council	Brake Bros Limited	17.25	75.00	92.25	YES		Inverclyde Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	73.75	91.38	YES
								Adamson's Drinks Ltd	15.75	71.37	87.12	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Midlothian Council	Brake Bros Limited	17.25	73.09	90.34	YES		Moray Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	71.88	89.51	YES			Bestway UK Holdco Limited	17.625	73.75	91.38	YES
	Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES							
	Adamson's Drinks Ltd	15.75	70.70	86.45	YES							
	GSR Distributions Ltd	20	66.35	86.35	YES							
	BFS Group Limited	18.25	62.96	81.21	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
North Ayrshire Council	Brake Bros Limited	17.25	73.09	90.34	YES		North Lanarkshire Council	Brake Bros Limited	17.25	73.09	90.34	YES
	Bestway UK Holdco Limited	17.625	71.88	89.51	YES			Bestway UK Holdco Limited	17.625	71.88	89.51	YES
	Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES			GSR Distributions Ltd	20	69.00	89.00	YES
								Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES
								Adamson's Drinks Ltd	15.75	70.70	86.45	YES

Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Orkney Islands Council	NO OFFER	N/A	N/A	N/A	N/A							
							Perth & Kinross Council	Brake Bros Limited	17.25	75.00	92.25	YES
								Bestway UK Holdco Limited	17.625	73.75	91.38	YES
								Adamson's Drinks Ltd	15.75	71.37	87.12	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Renfrewshire Council	Brake Bros Limited	17.25	73.09	90.34	YES		Scottish Borders Council	Brake Bros Limited	17.25	75.00	92.25	YES
	Bestway UK Holdco Limited	17.625	73.75	91.38	YES			Adamson's Drinks Ltd	15.75	70.24	85.99	YES
	GSR Distributions Ltd	20	69.00	89.00	YES							
	Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES							
	Adamson's Drinks Ltd	15.75	71.37	87.12	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Shetland Islands Council	NO OFFER	N/A	N/A	N/A	N/A		South Ayrshire Council	Brake Bros Limited	17.25	73.09	90.34	YES
								Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
South Lanarkshire Council	Brake Bros Limited	17.25	71.19	88.44	YES		Stirling Council	William Yule and Son Limited	18.25	75.00	93.25	YES
	Bestway UK Holdco Limited	17.625	70.00	87.63	YES			Bestway UK Holdco Limited	17.625	71.88	89.51	YES
	GSR Distributions Ltd	20	67.20	87.20	YES			Adamson's Drinks Ltd	15.75	68.45	84.20	YES
	Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES			BFS Group Limited	18.25	62.96	81.21	YES
	Adamson's Drinks Ltd	15.75	67.74	83.49	YES							
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot		Council	Supplier	Technical	Commercial	Overall	Awarded To Lot
Tayside Contracts	Brake Bros Limited	17.25	75.00	92.25	YES		West Dunbartonshire Council	Brake Bros Limited	17.25	73.09	90.34	YES
	Bestway UK Holdco Limited	17.625	73.75	91.38	YES			GSR Distributions Ltd	20	69.00	89.00	YES
	Adamson's Drinks Ltd	15.75	72.54	88.29	YES			Davidsons Cash and Carry Limited	11.75	75	86.75	YES
								Adamson's Drinks Ltd	15.75	69.56	85.31	YES
Council	Supplier	Technical	Commercial	Overall	Awarded To Lot							
West Lothian Council	Brake Bros Limited	17.25	71.19	88.44	YES							
	Bestway UK Holdco Limited	17.625	70.00	87.63	YES							
	Davidsons Cash and Carry Limited	11.75	75.00	86.75	YES							
	GSR Distributions Ltd	20	64.62	84.62	YES							
	Adamson's Drinks Ltd	15.75	68.85	84.60	YES							
	BFS Group Limited	18.25	61.31	79.56	YES							

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Recommendations - Lot 5 -Supply Only of Groceries and Provisions

Supplier Name	Items Bid For	Items Awarded	Items Awarded Score Range	Items Not Awarded	Items Not Awarded Score Range	Awarded to Lot
AG Barr PLC	8	1	92	7	51.22 -92	YES
Buchanan Distribution Ltd	6	2	88.75	4	69.12 -88.75	YES
Burt Snacks Ltd	6	3	86.5	3	86.5	YES
FrieslandCampina UK Limited	2	0	-	2	73.14	NO
Lakeland Dairies (NI) Limited	5	5	84.5	0	-	YES
Middleton Food Products Limited	22	20	83.5	2	83.5	YES
Moorhead & McGavin Limited	14	12	84.88	2	82.78 -84.88	YES
Radnor Hills Mineral Water Company Ltd	27	13	87.63	14	83.43-87.63	YES
THE WHENT LIMITED	1	0	-	1	37.68	NO
Unilever UK Limited	40	11	90.5	29	40.54-90.5	YES

Appendix 4- List of Recommended Suppliers with Living Wage Status

Tenderer	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
Adamson's Drinks Ltd			YES			
AG Barr PLC	YES					
Bestway UK Holdco Limited						YES
BFS Group Limited						YES
Brake Bros Limited						YES*
Buchanan Distribution Ltd				YES		
Burt Snacks Ltd	YES					
Davidsons Cash and Carry Limited	YES					
GSR Distributions Ltd					YES	
Lakeland Dairies (NI) Limited						YES
Middleton Food Products Limited						YES
Moorhead & McGavin Limited				YES		
Radnor Hills Mineral Water Company Ltd			YES			
Unilever UK Limited	YES					
William Yule & Son Limited						YES

* In Scotland, Brakes Bros Limited pay circa 97% of staff the real living wage or higher.