

# **Scotland Excel**

To: Joint Committee

On: 21 June 2024

# Report by: Chief Executive of Scotland Excel

# Strategic Risk Register Update

# 1. Introduction

1.1 This report provides the Joint Committee with an update on the Strategic Risk Register which is maintained to monitor threats and risks that may impact the delivery of Scotland Excel's strategic objectives and to identify controls that are in place to mitigate these risks.

# 2. Background

- 2.1 The Strategic Risk Register has been developed using the methodology outlined in the Strategic Risk Strategy, approved by the Joint Committee in December 2022. The Strategic Risk Register identifies risks that may impact upon operations and the delivery of Scotland Excel's 5-year strategy. Specific and separate operational risk management will continue to be undertaken as part of day-to-day activities such as framework management and project management.
- 2.2 In line with the approved Strategic Risk Strategy, an organisational action plan runs alongside the risk register. On completion of each action, the resultant mitigation will be added to the Current Risk Controls area of each risk template and will be taken into consideration at the next review meeting when assessing the Residual Risk Score.

# 3. Risk Management update

- 3.1 The Strategic Risk Register is maintained and reviewed quarterly by the Senior Management Team (SMT) and key officers with expertise in certain risk areas. Actions to mitigate the identified risks are ongoing and undertaken throughout the year. The most recent review of the Strategic Risk Register took place on Friday 10<sup>th</sup> May 2024.
- 3.2 There are currently 12 strategic risks identified within the Strategic Risk Register ranging in assessed risk score from 6 to 20. A summary of key elements relating to each identified risk is shown in Appendix 1 of this report.
- 3.3 Key factors influencing the latest review of the Strategic Risk Register included political uncertainty following the dissolution of the Bute House Agreement and changes to political leadership in Scotland, continued financial pressures on local government bodies, ongoing policy changes in relation to public sector redesign,

- and the ongoing collaboration between Scotland Excel and public sector leaders including Solace and the Improvement Service.
- 3.4 This review took place in advance of the announcement of the upcoming General Election in July 2024. The impacts of the General Election and potential further changes to leadership will be represented in the subsequent Strategic Risk Register that will be presented to the Executive Sub Committee.
- 3.5 One residual risk score was amended downwards in the most recent review of the Strategic Risk Register in May 2024. For the risk scores that remained unchanged, it was decided that the changes to the external factors affecting these risks were not significant enough to result in a change of risk score, and that the internal controls in place were sufficient in maintaining residual risk at the current levels.
- 3.6 At the next Strategic Risk Register review, if substantial changes are identified to the external factors affecting each strategic risk or the effectiveness of internal controls in place, Scotland Excel will adjust the appropriate risk evaluation score accordingly.
- 3.7 The Strategic Risk with the highest residual risk score (20) relates to Political, Legislative and Policy Change (SXL003 24/25). This residual score reflects the ongoing uncertainty across the Scottish and UK political environment, the dissolution of the Bute House Agreement, changes to political leadership in Scotland, and the pending General Election in 2024.
- 3.8 While most identified risks have maintained their residual score, the risk evaluation for Corporate Social Responsibility (SXL007 24/25) has been assessed downwards. This amendment reflects the ongoing commitment to Corporate Social Responsibility that Scotland Excel has evidenced through activities including the renewal of the organisation's Sustainable Procurement Policy, the segmentation of frameworks to outline the economic, social, and environmental priorities incorporated within its portfolio of frameworks, living wage commitments in frameworks, and the role of the organisation in ensuring ethical commissioning within public sector contracts.
- 3.9 Following review of external factors, the Scotland Excel Risk Register as of May 2024 is shown in Appendix 1.
- 3.10 Over the next 6 months, Scotland Excel will review the existing processes for monitoring, reporting, and managing the Strategic Risk Register. This review will aim to clarify the scope of each risk, the activities taking place to mitigate the potential impact and likelihood of each identified strategic risk, and the alignment of these activities to the strategic objectives of the organisation.
- 3.11 Scotland Excel will propose a revised approach to monitoring, reporting, and managing Strategic Risk to the Joint Committee for approval in December 2024.

# 4. Recommendation

Members are invited to note the Strategic Risk Register and provide any feedback in relation to any of the risks identified.



# Strategic Risk Register

May 2024

Professional – Respectful – Courageous - Integrity



# Background

This Strategic Risk Register has been developed using the revised methodology set out in the Strategic Risk Strategy for managing strategic risks that may impact upon operations and the delivery of Scotland Excel's 5-year strategy. Specific and separate operational risk management will continue to be undertaken as part of operational activities such as framework management and project management.

# **Risk Management**

Strategic risk is a quantifiable level of exposure to the threat of an event or action that could adversely affect Scotland Excel's ability to achieve its strategic goals successfully. Scotland Excel's risk management methodology is deployed to systematically identify, record, and monitor strategic risks. An effective response to these risks is required by Scotland Excel's Senior Management Team and key officers in certain risk areas, to maximise the likelihood of Scotland Excel achieving its objectives and ensuring the best use of resources.

# Strategic Risk Register Review Schedule

The Strategic Risk Register is reported to the Joint Committee and the Executive Sub Committee on a 6 monthly basis. The Scotland Excel Strategic Risk Register will be reviewed internally by the Senior Management Team (SMT) and other key officers as scheduled below:

Table 1: Strategic Risk Register Review Schedule

Review Date	Joint Committee Date	
Mar-24	Jun-24	
May-24		
Aug-24	D 24	
Nov-24	Dec-24	

# Ranked Strategic Risk Register

Table 2 summarises risks identified within the Scotland Excel Risk Register and orders them according to their Residual Risk Score as of May 2024. The Residual Risk Score represents the assessed risk score taking into consideration all risk controls and mitigations in place in relation to that specific risk on that date.

Table 2: Risk – Highest to Lowest Risk Score, May 2024

Risk Ref.	Risk Title	Residual Risk Score
SXL003 - 24/25	Political, Legislative and Policy Change	20
SXL004 - 24/25	Reputational Risk	16
SXL005 - 24/25	Supply Chain Resilience	16
SXL008 - 24/25	Meeting Member and Stakeholder Expectations	16
SXL009 - 24/25	Environmental Impact and Climate Change	16
SXL012 - 24/25	ICT and Cyber Security	16
SXL001 - 24/25	Organisational Sustainability	15
SXL002 - 24/25	Managing Growth and Diversity	12
SXL006 - 24/25	Staff Recruitment and Retention	12
SXL011 - 24/25	Redesign of Scottish Public Services	12
SXL010 - 24/25	National Emergency Including Pandemic	8
SXL007 - 24/25	Corporate Social Responsibility	6

# **Quarterly Risk Trend Movements**

Table 3 charts risk score movement and trends over the past year in relation to each risk identified within the Scotland Excel Risk Register.

Table 3: Quarterly Risk Trend Movements

Risk Ref.	Risk Title		Per	iod		Trend
MSK Ref.	Nisk True	Q3 23/24	Q4 23/24	Q1 24/25	Q2 24/25	ITCHA
SXL001 – 24/25	Organisational Sustainability	15	15	15	15	$\qquad \qquad \longleftarrow$
SXL002 - 24/25	Managing Growth and Diversity	12	16	12	12	
SXL003 - 24/25	Political, Legislative and Policy Change	16	20	16	20	
SXL004 - 24/25	Reputational Risk	12	16	12	16	
SXL005 - 24/25	Supply Chain Resilience	20	20	20	16	<b>—</b>
SXL006 - 24/25	Staff Recruitment and Retention	16	16	16	12	<b>—</b>
SXL007 - 24/25	Corporate Social Responsibility	9	9	9	6	<b>5</b>
SXL008 - 24/25	Meeting Member and Stakeholder Expectations	12	16	12	16	
SXL009 - 24/25	Environmental Impact and Climate Change	12	12	12	16	
SXL010 - 24/25	National Emergency Including Pandemic	12	12	12	8	
SXL011 - 24/25	Redesign of Scottish Public Services	16	12	16	12	
SXL012 - 24/25	ICT and Cyber Security	16	16	16	16	

# **Consolidated Risk Matrix**

Diagram 1 sets out the position of Scotland Excel Strategic Risks in the context of their likelihood of occurring and potential impact.

Diagram 1: Consolidated Risk Matrix (May 2024)

	5			SXL001		
	4			SXL002 SXL006 SXL011	SXL004 SXL005 SXL008 SXL009 SXL012	SXL003
Impact	3		SXL007			
	2				SXL010	
	1					
		1	2	3	4	5
				Likelihood		

Risk Ref.	Risk Title
SXL001 – 24/25	Organisational Sustainability
SXL002 - 24/25	Managing Growth and Diversity
SXL003 - 24/25	Political, Legislative and Policy Change
SXL004 - 24/25	Reputational Risk
SXL005 - 24/25	Supply Chain Resilience
SXL006 - 24/25	Staff Recruitment and Retention
SXL007 - 24/25	Corporate Social Responsibility
SXL008 - 24/25	Meeting Member and Stakeholder Expectations
SXL009 - 24/25	Environmental Impact and Climate Change
SXL010 - 24/25	National Emergency Including Pandemic
SXL011 - 24/25	Redesign of Scottish Public Services
SXL012 - 24/25	ICT and Cyber Security

# Alignment with 5-Year Strategy Goals

Whilst all strategic risks have been reviewed and developed in line with Scotland Excel's 5-year strategy, Table 4 identifies key risks that may affect the achievement of each strategic objective.

Table 4: Alignment With 5-Year Strategy Goals

Scotland Excel Strategic Objective	Risk Ref.	Risk Title	Risk Score
Journey towards a net zero	SXL003 - 24/25	Political, Legislative and Policy Change	20
Scotland by 2045.	SXL009 - 24/25	Environmental Impact and Climate Change	16
	SXL012 - 24/25	ICT and Cyber Security	16
	SXL001 - 24/25	Organisational Sustainability	15
Drive for efficiency to support the financial sustainability of public services.	SXL004 - 24/25	Reputational Risk	16
	SXL002 - 24/25	Managing Growth and Diversity	12
	SXL008 - 24/25	Meeting Member and Stakeholder Expectations	16
Community wellbeing with equal access to services, economic	SXL011 - 24/25	Redesign of Scottish Public Services	12
development and fair work jobs across Scotland.	SXL007 - 24/25	Corporate Social Responsibility	6
Development of resilient supply chains that maximise	SXL005 - 24/25	Supply Chain Resilience	16
opportunities for Scottish businesses and the third sector.	SXL010 - 24/25	National Emergency Including Pandemic	8
Advancement of skills to deliver Scotland's economic transformation.	SXL006 - 24/25	Staff Recruitment and Retention	12

# **Appendix 1: Strategic Risk Scoring Methodology and Definitions**

Scotland Excel uses a robust strategic risk management methodology. This methodology has been developed based on prior risk management experience and in consultation with risk management experts within the public sector.

The risk template applied in Appendix 2 provides a summary of the risk and its associated information. Each risk is defined in a statement, context provided, and an owner assigned. Any controls implemented to mitigate the risk will be updated on a quarterly basis if required.

When a risk is identified, the team will consider the likelihood and impact of the risk. Each will be assigned a score of 1-5 with 5 as the maximum. Both numbers are multiplied to get the original evaluated risk score. This number will not change throughout the life of the risk.

On a periodic basis, the risk will be reviewed, and any required adjustments will be made to the likelihood, impact, and residual risk score. This is the key metric of risk based on the control measures undertaken to reduce any impact from the risk. The residual risk score will be monitored each quarter and the direction of travel provided between the current and previous quarters.

Appendix 2 presents identified Strategic Risks in the Scotland Excel risk template format. An explanation of each element of the risk template is shown in Table 5.

Table 5: Descriptions of Risk Template Elements

Element	Description
Reference	Unique risk identifier and risk title
Context	Context of identified risk
Risk Statement	Description of identified risk
Risk Owner	Executive team risk owner
Current Risk Controls	Specific risk controls currently in place
Risk Score	Risk assessment detail
Likelihood	How likely is it that the risk occurs (1-5)
Impact	Impact on SXL if the risk occurs (1-5)
Evaluation	Likelihood sax Impact = Evaluation Score
Trend	Evaluation of movement over past 4 periods
Residual	Current Residual Risk Evaluation after Controls

# Appendix 2: Scotland Excel Risk Register (May 2024)

		Organis	ational Sustair	nability
Reference		SXL001-24/25	5	Risk Matrix Position
Owner		JW		
Or	iginal Evalua	ted Risk Score		
Likelihood	Impact	Evaluation	Trend	, mbact
4	4	16	4	
Resid	dual Risk Sco	re		2
Likelihood	Impact	Residual		1 2 3 4 5
3	5	15		Likelihood

## Context

As a membership organisation, Scotland Excel must constantly evidence its value to members and stakeholders during challenging financial, environmental, and socio-economic times. Organisational sustainability depends on meeting and exceeding member and stakeholder expectations.

# **Risk Statement**

Risks caused by the membership nature of Scotland Excel include:

- Failure to maintain excellent customer service and satisfaction levels across membership.
- Failure to clearly evidence the Value of Scotland Excel and meet expectations of members.
- Failure to meet varying and expanding expectations and requirements of members.

Risks associated with continuous public sector financial pressures:

- Reduced utilisation of Scotland Excel frameworks.
- Reluctance of members to increase requisition fees.
- Reduced real terms operational budget impacting existing service delivery.
- Failure to diversify and generate financial income from alternate sources to reduce financial reliance on membership requisition/fees.

- Continuing focus on delivering and evidencing Core Value for all member Councils and Associate Members.
- Scotland Excel Savings Team established to identify Sectoral Savings Opportunities for Local Authority Members.
- Continuing development of Sectoral Savings Options for Councils and Associate members.
- Funding approved to extend contracts of Savings Team members for further 2-years.
- On-going development of projects offering new services and increased benefits for stakeholders.
- Identification of new opportunities to provide additional chargeable services based on customer demand.
- Ongoing robust market testing of all new shared service propositions.
- Ongoing robust business model is in place for all new services.
- Regular engagement with Chief Execs, Finance Directors, Corporate Procurement Leads and Elected Members demonstrating the value added by Scotland Excel.
- 30% of total funding for 2024/25 self-generated.
- Reduction in Employer's contribution charge to pension payments till May 2026.
- Small operating surplus reported for financial year 2023/24.

		Managing	g Growth and I	Diversity
Reference		SXL002-24/2	5	Risk Matrix Position
Owner		SB		5
Ori	ginal Evalua	ted Risk Score		
Likelihood	Impact	Evaluation	Trend	act
3	4	12		, mbact
Resid	Residual Risk Score			2
Likelihood	Impact	Residual		·
3	4	12	<b>\</b> \ \	Likelihood

Changing and competing demands from members require Scotland Excel to grow and diversify its framework portfolio and services within a changing financial, environmental, social and political environment.

# **Risk Statement**

Potential barriers to the diversification of Scotland Excel's framework portfolio and services include:

- Financial, legal, and other restrictions impacting ability to evolve framework and service offering.
- Failure to recruit and retain staff with expertise required to deliver member requirements and grow the organisation.
- Failure to source suppliers with capability, capacity and expertise required to deliver member demands.
- Failure to identify and manage emerging opportunities and threats to organisation.

Risks caused by failure of Scotland Excel to diversify its framework portfolio and services include:

- Negative reputational impact and reduced confidence in the organisation.
- Inability to clearly evidence the Value of Scotland Excel to members.
- Reduced utilisation of Scotland Excel's framework portfolio by councils and associate members
- Reduced ability to generate income out with member requisition and associate member fees.

- Horizon Scanning and stakeholder engagement will continue to be used to identify market development opportunities.
- People Strategy and workforce planning tools used to ensure that Scotland Excel has staff with relevant expertise to deliver and grow a quality service offering.
- Ongoing discussions with partners and stakeholders on future project opportunities.
- Ongoing development and identification of non-requisition income streams.
- Approval and implementation of Scotland Excel Carbon Net Zero Strategy.
- Measures such as fixed-term contracts and council placements ensure that the Scotland Excel workforce can adapt to changing demands of members.
- Development and implementation of diversified workforce training to ensure that Scotland Excel staff have relevant expertise to deliver and grow service offering.
- Ongoing and pro-active engagement with members and suppliers to develop and maintain constructive relationships.
- Regular engagement with Chief Execs, Finance Directors, Corporate Procurement Leads and Elected Members demonstrating the value added by Scotland Excel.
- Scotland Excel Savings Team established to identify Sectoral Savings Opportunities for Local Authority Members.
- Continuing development of Sectoral Savings Options for Councils and Associate members.
- Funding approved to extend contracts of Savings Team members for further 2-years.
- Continued growth of Flexible Procurement Team.
- Driving Commercial Improvement training programme announced by Scotland Excel.

		Political, Legi	slative and Po	licy Change
Reference		SXL003-24/25	5	Risk Matrix Position
Owner		SB		ı.
Ori	iginal Evalua	ted Risk Score		
Likelihood	Impact	Evaluation	Trend	mbact
4	4	16		Ē,
Resid	lual Risk Sco	re		2
Likelihood	Impact	Residual		,
5	4	20		Likelihood

Political, Legislative and Policy changes at local, national, UK and international levels impact Scotland Excel operations and practice.

## **Risk Statement**

Challenges caused by political change may include:

- Brexit impacting the delivery of Scotland Excel frameworks and suppliers.
- Increasing focus on Carbon Net Zero issues which Scotland Excel must respond to.
- Conflict around the world impacting supply chains across Scotland Excel frameworks.
- Changes in political direction causing changes to procurement guidelines and local government policy in Scotland.

Challenges caused by legislative changes may include:

- Changes to procurement guidelines and best practice impacting framework development and relevance.
- Changes to legislation impacting framework utilisation, for example: food standards, care guidance, building standards.
- Changes to environmental objectives impacting supplier resilience and framework development. Challenges caused by policy changes may include:
- Local policy changes such as community wealth building, budget allocation, school meal menus and capital expenditure plans impact utilisation of Scotland Excel frameworks.
- Requirement for Scotland Excel to adapt their frameworks to adhere to policy changes.
- Requirement for Scotland Excel to deliver against competing policy priorities.
- Centralisation and commercialisation of services impacting the demand for Scotland Excel services.

- An effective and properly resourced public affairs strategy is in place.
- Research, engagement, partnership working and briefings to ensure the organisation is aware of and able to respond to challenges and opportunities in the external environment.
- Active participation by the organisation in various groups and boards influencing policy developments.
- Active participation by the organisation in collaborative procurement opportunities.
- Active engagement with the Scottish Government to influence and support policy development.
- Development of Business Intelligence function in Scotland Excel to give early warning of pending change and support future development.
- Monitoring of outcomes of The Procurement Reform (Scotland) Act 2014 on public procurement, response to reform approved by Scotland Excel's Executive Sub Committee.
- Monitoring of Scottish Government consultations, with responses submitted where appropriate.

		Re	putational Ris	k
Reference		SXL004-24/2	5	Risk Matrix Position
Owner		JW		s
Original Evaluated Risk Score				
Likelihood	Impact Evaluation Trend			Impact , , ,
2	4	8		
Resid	lual Risk Sco	re		2
Likelihood	Impact	Residual		1 2 3 4 5
4	4	16		Likelihood

Negative publicity caused by a service issue or failure damages the organisational reputation of Scotland Excel and may adversely impact the reputation of members and stakeholders.

## **Risk Statement**

Reputational damage may adversely impact:

- Scotland Excel's ability to recruit staff and retain members.
- Utilisation of Scotland Excel's framework portfolio by member organisations.
- Scotland Excel's ability to recruit and retain staff.
- Supplier participation in Scotland Excel frameworks.
- Ability to attract new projects and meet funding requirements.
- Scotland Excel's ability to meet conflicting demands of stakeholders.
- Success/Uptake of Scotland Excel savings projects.
- Confidence in Scotland Excel's ability to deliver its Social Care portfolio.

- Clear processes and procedures in relation to potential media issues are in place.
- Pro-active monitoring of press coverage carried out by Marketing Team and wider organisation.
- Pro-active and robust engagement with press organisations to ensure positive relationships and coverage.
- Development and maintenance of easier to use and accessible corporate website.
- Organisational promotion of corporate values to ensure individuals, teams and the organisation operates in line with its Values.
- Ongoing and pro-active engagement with members and suppliers to develop constructive relationships.
- Delivery of periodic events and enhanced marketing campaigns in support of recruitment.
- Ongoing support of 'Meet the Buyer' events across Scotland.
- Ongoing marketing campaigns in support of project delivery, The Academy, and frameworks.
- Development and implementation of Value Project aimed at communicating the wider value of Scotland Excel to its members and stakeholders.
- Scotland Excel Savings Team established to identify Sectoral Savings Opportunities for Local Authority Members.
- Supported Business and Construction events hosted by Scotland Excel.
- Attendance and presentation at sectoral events such as Procurex, CIPFA, COSLA and Solace conferences.
- Articles promoting Supported Businesses, flexible procurement, and graduate recruitment featured in the Herald.
- Commitment made to report annual spend with Social Enterprises, through involvement with Buy Social Scotland programme run by Social Enterprise Scotland.

		Suppl	y Chain Resili	ience	
Reference		SXL005-24/25	5	Risk Matrix Position	
Owner		HC		,	
Ori	iginal Evaluat	ted Risk Score			
Likelihood	Impact	Evaluation	Trend	mpact	
3	4	12			
Resid	lual Risk Sco	re		2	
Likelihood	Impact	Residual		5 2 3 4 5	
4	4	16	•	Likelihood	

Suppliers on Scotland Excel frameworks are required to navigate changeable and increasingly challenging supply chains circumstances. These challenges include high energy costs, inflation, recruitment and resourcing barriers, policy changes and maintaining positive employee relations.

Suppliers are increasingly required to innovate or resource more efficient and environmentally aware products, services, and materials to meet the changing demands of market. Failure of a service provider, or breakdown within the supply chain of a Scotland Excel framework could have significant implications for service provision within member council areas.

# **Risk Statement**

Financial and socio-economic factors impacting the resilience of Scotland Excel framework suppliers include:

- National emergencies i.e., Covid pandemic.
- Strikes and recruitment challenges.
- Rising energy costs.
- International conflict.
- Policy changes including Brexit.
- Technological failures and challenges.
- The impact of demographic change on utilisation of Scotland Excel frameworks.

Environmental and carbon net zero factors impacting the resilience of Scotland Excel framework suppliers include:

- Disruption caused by Climate Change.
- Demand for environmentally aware products outstripping supply across framework.
- Failure to develop and provide environmentally aware product/service options.
- Seasonal changes impacting both the supply and demand for social care services

Impacts of supplier failure on Scotland Excel include:

- The failure to deliver goods and services to customers through frameworks resulting in reduced confidence in Scotland Excel.
- Negative reputational damage to Scotland Excel.
- Reduction in member confidence in the resilience of Scotland Excel frameworks.

- Robust processes for monitoring financial stability of suppliers are carried out prior to award and throughout the life of a contract.
- Utilisation of external advice as required and a tailored approach for high-risk contracts is in place.
- Specific measures are in place to meet the management of Social Care contracts and these key areas of risk.
- "Step-in Right" within relevant and appropriate social care contracts maintained.

- Participation in multi-sector groups aimed at supporting provider sustainability and supply chain development.
- Robust Market Analysis Strategy practiced across procurement categories.
- Frameworks are established with lotting structures developed to provide variety and capacity for each local authority area, providing resilience in local supply chains.
- Scotland Excel monitors and reviews key supply chains across our frameworks and distributes supply chain resilience reports to customers.
- Development and implementation of Carbon Net Zero strategy.
- Roll out of Sustainable Procurement training across procurement teams.
- On-going monitoring of factors affecting suppliers and issue of Supply Chain Intelligence Report.
- Agreement of National Care Home Contract Nursing Placement fees and Residential Placement fees for 2024/25.
- Commitment made to report annual spend with Social Enterprises, through involvement with Buy Social Scotland programme run by Social Enterprise Scotland.

Staff Recruitment and Retention						
Reference	SXL006-24/25			Risk Matrix Position		
Owner	SB					
Original Evaluated Risk Score						
Likelihood	Impact	Evaluation	Trend	act		
3	3	9		, mbact		
Residual Risk Score				2		
Likelihood	Impact	Residual	7 7	·		
3	4	12		Likelihood		

Failure to recruit and retain staff of suitable skill, quality, and experience may negatively impact Scotland Excel's ability to deliver its operating plan, five-year strategy and meet increasing customer expectations.

# **Risk Statement**

Factors impacting Scotland Excel's ability to recruit and retain staff include:

- High demand in the competitive public sector market for experienced procurement staff.
- Demographic changes including a reducing workforce population impacting ability to recruit staff and aging population impacting staff retention as more staff approach retirement age.
- Changing expectations in relation to hybrid working.
- Scotland Excel's terms and conditions of employment and salary scales must be kept in line with local authority guidelines limiting flexibility within recruitment and retention process.
- Staff turnover adversely impacting service delivery and increasing costs in relation to recruitment.
- Employment market uncertainty about the Procurement Profession adversely impacts Scotland Excel's ability to recruit staff.
- Language used in job advertisements impacting Scotland Excel's ability to recruit social care professionals.

- People Strategy and workforce planning tools are used to ensure that Scotland Excel's staff has the appropriate mix of skills and experience to deliver and grow a quality service.
- Recruitment and retention processes constantly reviewed and updated.
- PDP process reviewed and updated in consultation with Scotland Excel staff.
- Delivery of periodic events and enhanced marketing campaigns in support of recruitment.
- Investors in People Gold accreditation achieved and maintained.
- Staff turnover figures collated and presented to SMT on a regular basis.
- Ongoing investment in staff learning and development programme.
- Development and implementation of a successful graduate training programme.
- Participation in relevant graduate and modern apprenticeship opportunities
- Development and implementation of a Scotland Excel Employee Journey procedure.
- Broad range of flexible working options and patterns available to staff.
- Extensive range of employee benefits available to staff.
- Development and implementation of Recruitment Strategy.
- Existing graduates appointed into permanent and fixed-term positions, and new graduate recruitment process underway.
- Voluntary Redundancy and Voluntary Early Retirement processes complete.
- Workforce Development underway.
- Scotland Excel Academy Strategy approved by Executive Sub Committee.

Corporate Social Responsibility					
Reference	SXL007-24/25			Risk Matrix Position	
Owner	НС			, ,	
Original Evaluated Risk Score					
Likelihood	Impact	Evaluation	Trend	mpact	
2	3	6		Ē	
Residual Risk Score				*	
Likelihood	Impact	Residual		'	
2	3	6		Likelihood	
C t t		·			

The growing importance of corporate social responsibility among members and stakeholders requires Scotland Excel to evidence contribution to this shared priority across their framework portfolio and operational services.

## **Risk Statement**

Risks associated with evolving corporate social responsibility commitments include:

- Underutilisation of Scotland Excel frameworks due to failure to promote, include and deliver community benefits.
- Challenges exist relating to how to deliver Community Benefits within a financially challenging environment.
- Reputational damage and reduced utilisation of Scotland Excel's frameworks due to failure to promote ethical sourcing of products and suppliers across portfolio supply chains.
- Reputational damage caused by failure to ensure that Scotland Excel delivers Community Benefits in its day-to-day operations.
- Scotland Excel's ability to recruit and retain staff and members being negatively impacted by failure to evidence measures taken to deliver corporate social responsibility.

- Management and Reporting of Community Benefits developed and embedded within established reporting cycle.
- Community benefit requirements issued to suppliers at tender stage. Active promotion of community benefits is delivered through contract management.
- Living Wage Employer accreditation secured and promoted across stakeholders and suppliers.
- Workforce elements and living wage considerations are built into each procurement exercise at strategy stage.
- Ethical sourcing strategies provided by suppliers as part of the tender process.
- Staff have become mentors for children in schools under MCR Pathways.
- Partnership with Founders 4 Schools supporting CV writing, mock interviews etc.
- Incorporation of "Fair Work First" into Scotland Excel frameworks.
- Establishment of Scotland Excel Employee Forum which carries out an annual programme of charitable activities.
- Participation in relevant modern apprenticeship / graduate apprenticeship opportunities.
- Attendance at Community Wealth Building Workshops.
- Hosting of Supported Business event.
- Net Zero Group exploring methods of measuring, recording, and reporting carbon footprint.
- Increasing Community Benefit focus in the development of new and renewal of existing frameworks.
- Commitment made to report annual spend with Social Enterprises, through involvement with Buy Social Scotland programme run by Social Enterprise Scotland.
- Stakeholder segmentation process underway to provide members with clarity around priorities of framework usage.

Meeting Member and Stakeholder Expectations					
Reference	SXL008-24/25			Risk Matrix Position	
Owner	SB				
Original Evaluated Risk Score					
Likelihood	Impact	Evaluation	Trend	mbact	
2	4	8		Ē	
Residual Risk Score				1	
Likelihood	Impact	Residual		1 2 3 4 5	
4	4	16		Likelihood	

As a membership organisation it is important for Scotland Excel to meet the varying and competing political, social, environmental, and financial expectations of its members.

# **Risk Statement**

Risks associated with changing stakeholder and member expectations include:

- Loss of confidence in Scotland Excel due to failure to meet the expectations of members and stakeholders.
- Challenges exist relating to how meet stakeholder expectations within a financially challenging environment.
- Failure to perform and meet delivery targets in line with member and stakeholder expectations.
- Failure to ensure appropriate mechanisms are in place to support operational performance and adaptability.
- Insufficient resource available to Scotland Excel to meet evolving member and stakeholder expectations.
- Failure to clearly evidence the value of Scotland Excel and meet expectations of members.

- Continuing focus on delivering and evidencing core value for all member Councils and Associate Members.
- Continuing development of Sectoral Savings Options for Councils and Associate members.
- Approved 5-year strategy and one-year operating plan in place addressing current member expectations.
- Regular operating plan updates given to Executive Sub Committee to ensure robust governance.
- Regular financial period review and reporting across core and projects.
- Regular infrastructure reviews undertaken to support operational delivery in line with member and stakeholder expectations.
- Ongoing development of services in response to changing member and stakeholder demands.
- Scotland Excel Savings Team established to identify Sectoral Savings Opportunities for Local Authority Members.
- Approval of Business Intelligence Strategy and Academy Strategy by Executive Sub Committee.
- Attendance and presentation at sectoral events such as Procurex, CIPFA, COSLA and Solace conferences.
- Contract Delivery Plan update rereported to Executive Sub Committee.
- Workforce development underway to ensure organisation is well positioned to meet needs of member and stakeholders.
- Stakeholder segmentation process underway to provide members with clarity around priorities of framework usage.
- Monitoring of Scottish Government consultations, with responses submitted where appropriate.
- Restructuring of procurement resources and teams.

Environmental Impact and Climate Change						
Reference	SXL009-24/25			Risk Matrix Position		
Owner	JW					
Original Evaluated Risk Score						
Likelihood	Impact	Evaluation	Trend	mpact		
2	3	6				
Residual Risk Score						
Likelihood	Impact	Residual		1 2 3 4 5		
4	4	16		Likelihood		

Members and stakeholders demand best value contracts that support their aspirations to achieve net zero carbon emissions and tackle climate change. The service demands of Scotland Excel are likely to evolve as members and stakeholders navigate changes to their working environments caused by climate change.

Scotland Excel must demonstrate how their own operations are driving down emissions and reducing environmental impact.

## **Risk Statement**

The national effort to reach Net Zero Emissions and the impacts of climate change may impact the demands of Scotland Excel by:

- The rising financial costs of carbon reduction and climate change affects to suppliers impacting the delivery of best value for members.
- The demands of members changing to include climate change adaptation services.

An ineffective environmental response from Scotland Excel may result in:

- Organisational activity having an adverse impact on the environment.
- Current and future frameworks and services having an adverse impact on the environment.
- Failure to maximise influence and impact on environmentally friendly public service delivery.
- Measurement and reporting of environmental performance that is not representative of true impact on the environment.
- Failure to deliver services to member organisations.

- Review and ongoing adoption of environmentally aware operating practices within Scotland Excel.
- Ongoing review of Scotland Excel frameworks and their impact on the environment.
- Requirement for Environmental Policy, ISO certificate or equivalent for access to certain frameworks.
- Actions in relation to reducing carbon footprint scored in assessment for certain frameworks.
- Information in relation to environmental practices and plans requested across all applicable frameworks.
- Sustainability testing carried out as appropriate.
- Launching of Net Zero Group.
- Net Zero Group exploring methods of measuring, recording, and reporting organisational carbon footprint.
- Ongoing training of Scotland Excel staff on environmental impact and climate change issues.
- Revision of organisation's Sustainable Procurement Policy.
- Monitoring of Scottish Government consultations, with responses submitted where appropriate.

National Emergency Including Pandemic						
Reference	SXL0010-24/25			Risk Matrix Position		
Owner	JW			5		
Original Evaluated Risk Score						
Likelihood	Impact	Evaluation	Trend	impact .		
5	5	25		<u>E</u>		
Residual Risk Score						
Likelihood	Impact	Residual	マラ	1 2 3 4 5		
4	2	8		Likelihood		

A National Emergency or Pandemic being declared by the Scottish Government and/or the UK Government will impact the day-to-day operations of Scotland Excel.

## **Risk Statement**

A National Emergency or Pandemic may result in:

- Impeded ability of Scotland Excel to deliver services to members and stakeholders.
- Reputational damage to Scotland Excel caused by failure to deliver services to and stakeholders.
- Negative impact on health and wellbeing of Scotland Excel employees.
- Failure to offer flexible working arrangements limiting organisational ability to adapt service delivery and operational processes following/during National Emergency or Pandemic.
- Failure to ensure supply chain resilience in case of National Emergency or Pandemic impacting the supply of goods and services through Scotland Excel frameworks impacting organisational reputation, member confidence and customer satisfaction levels.
- Impacts specific to social care/NHS pressure on services.

- Hybrid and ICT working arrangements are flexible allowing easy adaptability in case of National Emergency or Pandemic.
- ICT and Business Continuity Strategy and Plan in development.
- Employee support mechanisms (Occupational Health, Time to Talk, Mental Health First Aiders etc.) remain in place during flexible working scenarios.
- Access to a range of video communication software allows business meetings to take place online and ensures employees living alone or experiencing difficulties can be supported.
- Governance of the organisation can be maintained in line with governing documents.
- Framework nature of managed contracts ensure minimum dependence on single suppliers.
- Adaptability of organisational resources ensures flexibility in the allocation of resources to meet demand and changing priorities. E.g. PPE and Food during Covid pandemic.
- Review of framework contract terms and conditions every 2 years.
- Issuing Scotland Excel Supply Chain Intelligence Report.

Redesign of Scottish Public Services					
Reference	SXL0011-24/25			Risk Matrix Position	
Owner	НС				
Original Evaluated Risk Score					
Likelihood	Impact	Evaluation	Trend	t	
5	4	20		mpact ,	
Residual Risk Score				2	
Likelihood	Impact	Residual	7 7		
3	4	12		Likelihood	

Redesign of public services may adversely impact the ongoing operations, framework delivery and future service development plans of Scotland Excel.

## **Risk Statement**

Redesign of Scottish Public Sector services may:

- Require Scotland Excel to adapt their current service offering to members.
- Broaden the risk of under-utilisation of Scotland Excel frameworks and services.
- Create conflict between national and local priorities complicating framework development.
- Adversely impact the spend across a broad range of Scotland Excel frameworks.
- Potentially impact the financial viability of Scotland Excel through recalculation of requisition requirements.
- Adversely impact Scotland Excel's position as a centre of excellence for procurement.

- On-going liaison with key organisational stakeholders in relation to public service delivery.
- Participation in key Scottish Government working groups relating to public service redesign.
- Supplier and customer trust and utilisation of existing Scotland Excel frameworks.
- Consultation with key stakeholders in relation to Parliamentary Process and responding to the Call for Views and co-design.
- Development of Scotland Excel Partnership Working Strategy.
- Continued monitoring of implication of The Verity House Agreement on the delivery of public services.

ICT and Cyber Security					
Reference	SXL0012-24/25			Risk Matrix Position	
Owner	SB			s s	
Original Evaluated Risk Score			, , , , , , , , , , , , , , , , , , ,		
Likelihood	Impact	Evaluation	Trend	, bact	
5	5	25		<u>u</u>	
Residual Risk Score				2	
Likelihood	Impact	Residual		1 2 3 4 5	
4	4	16		Likelihood	

Scotland Excel is fully dependent on ICT to deliver its services to members. There has been an increase in both attempted and successful cyber-attacks across sectors which have been accelerated by socio-economic developments such as the introduction of hybrid working and conflict around the world.

Public sector organisations are often targeted by cyber criminals. The growing threat of cyber-attacks to organisations requires preventative and mitigating cyber security measures to be implemented.

# **Risk Statement**

Ineffective cyber security measures may result in:

- System or infrastructure failures impacting on the ability of the organisation to deliver services with resultant impacts on performance.
- Financial loss to Scotland Excel and its customers.
- Knock-on threat to the cyber security of member organisations and the public sector.
- Loss of control of confidential and commercially sensitive data impacting organisational reputation and member confidence
- Increased costs in relation to cyber security.

- BitLocker encryption is enabled on all Scotland Excel computers.
- Conditional access policies are applied to limit access to Scotland Excel's cloud-based network via Renfrewshire Council's network, through which Scotland Excel's computers connect to the internet.
- Mobile Device Management (MDM) is carried out using MS Intune to support secure access and remote wiping of corporate data via personal/corporate mobiles.
- SPAM filtering is employed on Scotland Excel's MS Exchange server.
- Email authentication methods (SPF, DKIM) have been enabled to help prevent spam and spoofing.
- Regular manual back-ups taken of essential cloud-based data i.e., website, SQL databases.
- Regular cybersecurity training and simulated phishing attacks are carried out using the KnowBe4 Security Awareness Training platform.
- Cyber Security communications and guidance are regularly communicated to all Scotland Excel staff.
- Phish Alert add-in for Outlook is installed on all user devices to enable the quick and easy reporting of suspicious emails which can be analysed and deleted by IT to prevent future exposure.
- PhishRIP option implemented for all staff, providing option to remove suspicious emails from Outlook accounts of all staff.
- Automated back-ups in place for all Scotland Excel cloud-based Virtual Machines (servers).
- Addition of 'external sender' banner to emails originating outside of Scotland Excel.