Scotland Excel

To: Executive Sub-Committee

On: 17 May 2024

Report by:
Chief Executive of Scotland Excel

Tender: Supply and Delivery of Technology Enabled Care Goods

Schedule: 0622

Period: 48 months (if all extension options are exercised)

1. Introduction and Background

This recommendation is for the award of the renewal framework for the Supply and Delivery of Technology Enabled Care Goods.

This framework will provide councils with a mechanism to procure a range of Technology Enabled Care Goods including but not limited to, digital dispersed alarms, alarm triggers, health and care peripherals, smoke alarms, GPS devices with ancillary monitoring and phones and key storage compartments and other associated products.

Technology enabled care refers to the use of telecare in providing care for patients with long term conditions that is convenient, accessible and cost-effective. These solutions transform the way people engage in and control their own healthcare, empowering them to manage their care in a way that is right for them.

The framework will be for a period of up to 24 months from the commencement date with an option to extend for a further two 12-month periods subject to satisfactory operation and performance. Any period of extension will be at the sole discretion of Scotland Excel.

This report summarises the outcome of the procurement process for this national framework agreement and presents recommendations for award.

2. Scope, Participation and Spend

In developing the strategy for this renewal framework, Scotland Excel has taken on board the feedback received from the User Intelligence Group (UIG) and principal stakeholders. As agreed with the UIG, the new framework scope has been designed to focus on digital products, with the lotting structure shown in Table 1. This supports the migration within the telecare commodity from analogue to digital.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Digital dispersed alarm units	34%
2	Alarm triggers	22%
3	Peripherals and accessories	12%
4	Health and care peripherals	8%
5	Environmental devices	13%
6	GPS devices with ancillary monitoring and telecare mobile phones	5%
7	Lifestyle monitoring with ancillary monitoring service	3%
8	Key storage compartments	1%
9	Warden call systems	2%

As detailed in Appendix 1, 32 councils plus Tayside Contracts have confirmed their intention to participate in this framework, with all councils included in the advertised contract notice.

The framework was advertised with a value of up to £6.25 million per annum which reflects estimated spend of £25 million over the maximum 4-year period. This figure was derived from historical spend information and spend forecasting as confirmed by Scotland Excel members.

3. Procurement Process

A Prior Information Notice (PIN) was published on 28th March 2022 which resulted in expressions of interest from 54 suppliers.

Thereafter, the Contract Notice was published via the Find a Tender and Public Contract Scotland (PCS) portal on 4th January 2024, with the tender documentation being immediately available via the Public Contracts Scotland Tender (PCS-T) system. The tender exercise was conducted and concluded in accordance with the law and procedures currently in force.

After publication, the Contract Notice was shared on social media sites to encourage new entrants and smaller organisations to participate in the tender.

The procurement exercise followed an open tender procedure to encourage maximum competition and the framework was advertised with 9 lots representing a range of supplies. Each lot was evaluated on a discrete and independent basis.

The tender followed a two-stage tendering procedure.

Stage one, Qualification, was conducted using the Single Procurement Document (SPD). Within the SPD, tenderers were required to answer a set of exclusionary questions along with providing details and/or acknowledgement of

insurance, financial standing, quality management, and environmental management policies and/or procedures.

At the second stage of the process, compliant offers were evaluated against the award criteria and weightings outlined in Table 2.

Table 2: Evaluation Criteria/Weighting

Award Criteria	Total Available Scores
Qualification Section (SPD)	Pass/Fail
Technical Section	20
Commercial Section	80

Tenderers were required to indicate which local authorities they had an ability to service.

Tenderers were invited to bid on the following basis:

- Within the commercial section, bidders were invited to offer on a lot by lot basis and provide prices for a range of technology enabled care products. Fixed pricing was required for the first 12 months of the framework.

- In the Technical Section, as outlined in Table 3, by the evaluation of scored method statements on:
  - Fair Work First
  - Community Benefits; and
  - Delivery Support and Sustainability

  Further non scored technical questions had important contractual effects and included:
  - Ability to Service
  - Ability to transact; and
  - E-Invoicing Capability

Table 3: Method Statement Scoring

Section	Question	Maximum Score Available
Technical 20%	Fair Work First	3
	Community Benefits	3
	Delivery Support	7
	Sustainability	7

Scoring was completed in accordance with the published tender evaluation methodology to calculate a total score.

Scotland Excel took cognisance of the situation relative to the Coronavirus pandemic in considering this tender exercise. Balancing the current situation with the need to provide a route to market for councils to obtain, Scotland Excel determined to proceed with the tender exercise to establish this framework. Scotland Excel has carefully monitored the situation throughout the period of the tender exercise and has determined it is appropriate to recommend the establishment of the framework as set out in this report.

4. Report on Offers Received

The tender documents were downloaded by 54 suppliers, with 22 tender responses received by the tender closing date and time.

Based on the criteria and scoring methodology set out in the tender documents, a full evaluation of offers received was completed. A summary of all the offers received and the scoring achieved by each tenderer is set out in Appendix 2.

5. Recommendations

Based on the evaluation undertaken, and in line with the advertised criteria and weightings summarised above, it is recommended that a multi-supplier framework arrangement is awarded to 18 suppliers across 8 lots as outlined in Appendix 2 subject to satisfactory conclusion of insurance checks. One bidder was partially non compliant with the published specification and was not able to be evaluated for lot 2 as a result.

After careful consideration, Lot 9 (Warden Call Systems), is not recommended for award as part of the establishment of this framework. This is due to telecare being in a transitional period, with significant innovation providing new ways of working - driven by the change from analogue to digital technology. Bids received to this lot were sufficiently diverse that they could not be equally evaluated on a like for like basis, as per the evaluation methodology.

In accordance with the published evaluation methodology, the range of suppliers recommended has been carefully considered and is intended to provide suitable coverage and competitive options for all participating bodies as well as offering choice and ensuring sufficient capacity for maximum duration of the framework. These recommendations align with the strategic objectives for this framework which is to increase the use of telehealth and home monitoring and supporting councils with the analogue to digital transition. The recommended approach allows for innovation within the sector and takes account of the time and pace needed for change.

The Executive Sub Committee is accordingly requested to approve the recommendation to award this framework as detailed within Appendix 2.

6. Benefits

Savings

Benchmarking figures have not been produced for this renewal framework as a like-for-like comparison is unable to be completed. This is due to changes in the technology enabled care products being purchased. Forecast purchasing patterns are expected to be based on digital products rather than the analogue products which have been purchased historically. This will be monitored going forward and savings captured in the annual contract report.

The previous framework was operating c.22% below current market conditions based on the established market indexation model. In order to ensure Best Value Scotland Excel will also pro-actively manage the renewal framework to ensure pricing remains competitive.

Table 1: Benefit Types

Reference	Type	Reportable Outcome
BT1	Direct price-based savings	n/a*
BT2	Price versus market savings	n/a*
BT3	Process savings from use of collaborative arrangements	£400,000

Will be monitored on an ongoing basis and recorded in the annual contract management report

Price Stability

Pricing is fixed for the first 12 months of the framework. After the initial 12-months, suppliers may submit a request for a price variance on an annual basis. All requests for price increases will be evaluated according to the terms and conditions of the framework and require to be supported by documentary evidence.

Suppliers may submit a price decrease at any time throughout the duration of the framework.

The cost of the analogue to digital switch over is anticipated to be significant to Councils, with the purchase of new digital technology required to replace redundant analogue devices.

Scotland Excel may also conduct exercises to benchmark pricing to identify areas for efficiencies throughout the management period of the framework.

Rebate

A rebate of 0.5% will apply to framework spend above £250,000. The rebate will not apply to the first £250,000 and will be calculated annually, based on all

frameworks spend with the suppliers reported through management information returns.

Sustainable Procurement Benefits

Stainability

The following sustainability benefits have been identified using Scottish Government reporting guidance for sustainability-based benefits (BT14).

Within the technical section of the tender, Scotland Excel included a sustainability related method statement, which included, questions around the following areas:

- Delivery; and
- Waste

Responses received as part of the tender exercise include considerations related to minimising waste associated with packaging with suppliers demonstrating a Reduce, Reuse, Recycle ethos in their operations. Multiple suppliers having eliminated plastic packaging and aligned with the UK's path to Net Zero.

Community Benefits

Scotland Excel is committed to maximising community benefits delivery for members. Tenderers were asked to commit to the delivery of community benefit initiatives, against pre-agreed spend thresholds outlined within the community benefits method statement. These aim to be reflective of the National Indicators outlined within the Scottish Government's National Performance framework, and their underlying vision and goals. Councils will accrue 'community benefit points' based on their level of spending with a supplier. These 'points' correlate to a negotiable benefit that the council can elect to receive at any given point throughout the lifetime of the framework. All recommended suppliers have committed to delivering these benefits.

Within the published tender documents, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of these were:

- Employability workshop or events in schools, college or community groups
- Sponsorship of local sports teams and community events
- Donations of products and vouchers; and / or
- Recruitment of apprentices and full-time employees.

Scotland Excel will monitor delivery of these commitments during the lifetime of the framework and will engage with the suppliers to ensure the maximum benefit is achieved.

Fair Work First Including the Real Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and engaged in decision making.

Within the technical section of the tender, suppliers were assessed on their approach to Fair Work First and payment of the Real Living Wage to their workforce. The recommended suppliers pay the Real Living Wage, as detailed in Appendix 2 – Scoring and Recommendations.

Scotland Excel will continue to monitor Fair Work First, including encouraging further uptake by suppliers committing to paying staff the Real Living Wage, during contract and supplier management activity.

7. Contract Mobilisation and Management

As part of the mobilisation process, suppliers will be offered a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefit commitments. Suppliers and participating members will be issued with a mobilisation pack containing all required details to utilise the framework.

In accordance with Scotland Excel's established contract segmentation tool, this framework is classified as class D. As such, it will require an annual supplier meeting and survey, and annual user group reviews as appropriate.

8. Summary

This fourth-generation framework for the Supply and Delivery of Technology Enabled Care Goods continues to maximise collaboration, promote added value, and deliver best value. A range of benefits can be reported in relation to price stability, sustainability, and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement as detailed in Appendix 2.

Appendix 1 – Participation, Spend and Savings Summary
0622 Supply and Delivery of Technology Enabled Care Goods

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data
Aberdeen City Council	Yes	01 June 2024	£95,953	MI Returns
Aberdeenshire Council	Yes	01 June 2024	£79,062	MI Returns
Angus Council	Yes	01 June 2024	£126,597	MI Returns
Argyll & Bute Council	Yes	01 June 2024	£110,348	MI Returns
City of Edinburgh Council	Yes	01 June 2024	£97,016	MI Returns
Clackmannanshire Council	Yes	01 June 2024	£133,237	MI Returns
Comhairle nan Eilean Siar	Yes	01 June 2024	£112,007	MI Returns
Dumfries & Galloway Council	Yes	01 June 2024	£260,514	MI Returns
Dundee City Council	Yes	01 June 2024	£96,852	MI Returns
East Ayrshire Council	Yes	01 June 2024	£88,220	MI Returns
East Dunbartonshire Council	Yes	01 June 2024	£80,655	MI Returns
East Lothian Council	Yes	01 June 2024	£49,977	MI Returns
East Renfrewshire Council	Yes	01 June 2024	£278,217	MI Returns
Falkirk Council	Yes	01 June 2024	£371,628	MI Returns
Fife Council	Yes	01 June 2024	£59,623	MI Returns
Glasgow City Council	Yes	01 June 2024	£91,273	MI Returns
Highland Council	Yes	01 June 2024	£220,170	MI Returns
Inverclyde Council	Yes	01 June 2024	£185,587	MI Returns
Midlothian Council	Yes	01 June 2024	£15,680	MI Returns
Moray Council	Yes	01 June 2024	£101,109	MI Returns
North Ayrshire Council	Yes	01 June 2024	£167,767	MI Returns
North Lanarkshire Council	Yes	01 June 2024	£49,880	MI Returns
Orkney Islands Council	Yes	01 June 2024	£30,875	MI Returns
Perth & Kinross Council	Yes	01 June 2024	£112,172	MI Returns
Renfrewshire Council	Yes	01 June 2024	£233,540	MI Returns
Scottish Borders Council	Yes	01 June 2024	£153,148	MI Returns
Shetland Islands Council	Yes	01 June 2024	£205,481	MI Returns
South Ayrshire Council	Yes	01 June 2024	£35,779	MI Returns
South Lanarkshire Council	Yes	01 June 2024	£42,582	MI Returns
Stirling Council	Yes	01 June 2024	£73,778	MI Returns
West Dunbartonshire Council	Yes	01 June 2024	£18,163	MI Returns
West Lothian Council	Yes	01 June 2024	£208,930	MI Returns
Totals			**£3,985,820**	
Associate Members	Yes	01 June 2024	£101,163	MI Returns
Totals			**£4,086,983**	

*MI returns are from the previous framework spend

Appendix 2 – Scoring and Recommendations

LOT NUMBER	LOT NAME	TENDERER NAME	SME STATUS	REAL LIVING WAGE STATUS	LOCATION	NUMBER OF LOTS BID FOR	NUMBER OF LOTS RECOMMENDED	OVERALL RECOMMENDATION STATUS	COMMERCIAL SCORE	TOTAL TECHNICAL SCORE	TOTAL SCORE	PLACING	RECOMMENDED FOR AWARD FOR LOT/SUB-LOT?
1	Digital Dispersed Alarm Units	Careium UK Limited	Small	1	Lancashire	6	6	SUCCESSFUL	80.00	17.50	97.50	1	Y
1	Digital Dispersed Alarm Units	Legrand Electric Limited	Medium	1	Birmingham	7	6	PART-SUCCESSFUL	67.79	18.25	86.04	2	Y
1	Digital Dispersed Alarm Units	Chubb Fire & Security Limited	Large	4	Lancashire	6	5	PART-SUCCESSFUL	62.78	20.00	82.78	3	Y
1	Digital Dispersed Alarm Units	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	64.42	17.50	81.92	4	Y
1	Digital Dispersed Alarm Units	Appello Smart Living Solutions Limited	Medium	4	Hampshire	2	1	PART-SUCCESSFUL	57.67	14.00	71.67	5	Y
1	Digital Dispersed Alarm Units	Chiptech International Limited	Small	4	Lancaster	7	6	PART-SUCCESSFUL	44.91	15.75	60.66	6	Y
1	Digital Dispersed Alarm Units	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	44.92	15.00	59.92	7	Y
1	Digital Dispersed Alarm Units	Possum Limited	Small	4	Buckinghamshire	5	5	SUCCESSFUL	45.93	9.75	55.68	8	Y
1	Digital Dispersed Alarm Units	TeleAlarm Europe GmbH	Medium	4	Leipzig	6	6	SUCCESSFUL	38.46	16.00	54.46	9	Y
1	Digital Dispersed Alarm Units	2iC-Care Ltd	Micro	3	London	2	2	SUCCESSFUL	39.38	11.50	50.88	10	Y
1	Digital Dispersed Alarm Units	Alertacall Limited	Medium	4	Windermere	4	2	PART-SUCCESSFUL	34.22	16.50	50.72	11	Y
1	Digital Dispersed Alarm Units	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	31.81	17.50	49.31	12	Y
2	Alarm triggers	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	80.00	15.00	95.00	1	Y
2	Alarm triggers	Careium UK Limited	Small	1	Lancashire	6	6	SUCCESSFUL	60.43	17.50	77.93	2	Y
2	Alarm triggers	Chiptech International Limited	Small	4	Lancaster	7	6	PART-SUCCESSFUL	60.95	15.75	76.70	3	Y
2	Alarm triggers	Chubb Fire & Security Limited	Large	4	Lancashire	6	5	PART-SUCCESSFUL	55.64	20.00	75.64	4	Y
2	Alarm triggers	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	53.07	17.50	70.57	5	Y
2	Alarm triggers	TeleAlarm Europe GmbH	Medium	4	Leipzig	6	6	SUCCESSFUL	49.68	16.00	65.68	6	Y
2	Alarm triggers	MKC-CAIR (UK) LTD	Small	4	West Yorkshire	4	4	SUCCESSFUL	52.21	13.25	65.46	7	Y
2	Alarm triggers	Possum Limited	Small	4	Buckinghamshire	5	5	SUCCESSFUL	40.75	9.75	50.50	8	Y
2	Alarm triggers	Legrand Electric Limited	Medium	1	Birmingham	7	6	PART-SUCCESSFUL	27.36	18.25	45.61	9	Y
2	Alarm triggers	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	18.95	17.50	36.45	10	Y
2	Alarm triggers	Alertacall Limited	Medium	4	Windermere	4	2	NON-COMPLIANT	-	-	-	-	N
3	Peripherals and accessories	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	80.00	17.50	97.50	1	Y
3	Peripherals and accessories	MKC-CAIR (UK) LTD	Small	4	West Yorkshire	4	4	SUCCESSFUL	66.44	13.25	79.69	2	Y
3	Peripherals and accessories	Chubb Fire & Security Limited	Large	4	Lancashire	6	5	PART-SUCCESSFUL	51.03	20.00	71.03	3	Y
3	Peripherals and accessories	Careium UK Limited	Small	1	Lancashire	6	6	SUCCESSFUL	49.28	17.50	66.78	4	Y
3	Peripherals and accessories	TeleAlarm Europe GmbH	Medium	4	Leipzig	6	6	SUCCESSFUL	46.78	16.00	62.78	5	Y
3	Peripherals and accessories	Chiptech International Limited	Small	4	Lancaster	7	6	PART-SUCCESSFUL	36.76	15.75	52.51	6	Y
3	Peripherals and accessories	Legrand Electric Limited	Medium	1	Birmingham	7	6	PART-SUCCESSFUL	33.35	18.25	51.60	7	Y
3	Peripherals and accessories	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	35.71	15.00	50.71	8	Y
3	Peripherals and accessories	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	33.04	17.50	50.54	9	Y
3	Peripherals and accessories	Possum Limited	Small	4	Buckinghamshire	5	5	SUCCESSFUL	36.72	9.75	46.47	10	Y
3	Peripherals and accessories	Everon UK Limited	Small	4	Maidstone	2	0	UNSUCCESSFUL	32.64	10.50	43.14	11	N
4	Health and care peripherals	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	80.00	17.50	97.50	1	Y
4	Health and care peripherals	Chiptech International Limited	Small	4	Lancaster	7	6	PART-SUCCESSFUL	68.99	15.75	84.74	2	Y
4	Health and care peripherals	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	58.53	15.00	73.53	3	Y
4	Health and care peripherals	TeleAlarm Europe GmbH	Medium	4	Leipzig	6	6	SUCCESSFUL	55.54	16.00	71.54	4	Y
4	Health and care peripherals	Chubb Fire & Security Limited	Large	4	Lancashire	6	5	PART-SUCCESSFUL	41.51	20.00	61.51	5	Y
4	Health and care peripherals	MKC-CAIR (UK) LTD	Small	4	West Yorkshire	4	4	SUCCESSFUL	47.43	13.25	60.68	6	Y
4	Health and care peripherals	Legrand Electric Limited	Medium	1	Birmingham	7	6	PART-SUCCESSFUL	40.24	18.25	58.49	7	Y
4	Health and care peripherals	Pivotell Limited	Micro	4	Essex	1	1	SUCCESSFUL	39.43	10.75	50.18	8	Y
4	Health and care peripherals	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	18.50	17.50	36.00	9	Y
4	Health and care peripherals	Evondos OY	Medium	4	Helsinki	1	0	UNSUCCESSFUL	17.82	14.00	31.82	10	N
4	Health and care peripherals	CIGA Healthcare Limited	Medium	4	Belfast	1	0	UNSUCCESSFUL	18.85	6.50	25.35	11	N
5	Environmental devices	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	80.00	15.00	95.00	1	Y
5	Environmental devices	Careium UK Limited	Small	1	Lancashire	6	6	SUCCESSFUL	73.86	17.50	91.36	2	Y
5	Environmental devices	MKC-CAIR (UK) LTD	Small	4	West Yorkshire	4	4	SUCCESSFUL	73.55	13.25	86.80	3	Y
5	Environmental devices	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	67.61	17.50	85.11	4	Y
5	Environmental devices	Chubb Fire & Security Limited	Large	4	Lancashire	6	5	PART-SUCCESSFUL	62.27	20.00	82.27	5	Y
5	Environmental devices	Chiptech International Limited	Small	4	Lancaster	7	6	PART-SUCCESSFUL	65.60	15.75	81.35	6	Y
5	Environmental devices	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	61.62	17.50	79.12	7	Y
5	Environmental devices	Legrand Electric Limited	Medium	1	Birmingham	7	6	PART-SUCCESSFUL	58.93	18.25	77.18	8	Y
5	Environmental devices	TeleAlarm Europe GmbH	Medium	4	Leipzig	6	6	SUCCESSFUL	58.37	16.00	74.37	9	Y
5	Environmental devices	Possum Limited	Small	4	Buckinghamshire	5	5	SUCCESSFUL	62.97	9.75	72.72	10	Y
6	GPS devices with ancillary monitoring services	CPR Global Tech Ltd	Micro	1	Swansea	1	1	SUCCESSFUL	80.00	11.50	91.50	1	Y
6	GPS devices with ancillary monitoring services	Careium UK Limited	Small	1	Lancashire	6	6	SUCCESSFUL	71.78	17.50	89.28	2	Y
6	GPS devices with ancillary monitoring services	TeleAlarm Europe GmbH	Medium	4	Leipzig	6	6	SUCCESSFUL	68.78	16.00	84.78	3	Y
6	GPS devices with ancillary monitoring services	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	67.66	15.00	82.66	4	Y

6	GPS devices with ancillary monitoring services	Legrand Electric Limited	Medium	1	Birmingham	7	6	PART-SUCCESSFUL	58.98	18.25	77.23	5	Y
6	GPS devices with ancillary monitoring services	Chiptech International Limited	Small	4	Lancaster	7	6	PART-SUCCESSFUL	60.74	15.75	76.49	6	Y
6	GPS devices with ancillary monitoring services	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	58.37	17.50	75.87	7	Y
6	GPS devices with ancillary monitoring services	Alertacall Limited	Medium	4	Windermere	4	2	PART-SUCCESSFUL	55.87	16.50	72.37	8	Y
6	GPS devices with ancillary monitoring services	Possum Limited	Small	4	Buckinghamshire	5	5	SUCCESSFUL	59.71	9.75	69.46	9	Y
6	GPS devices with ancillary monitoring services	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	51.51	17.50	69.01	10	Y
7	Lifestyle monitoring equipment with ancillary monitoring services	Access UK Ltd	Medium	4	Loughborough	7	7	SUCCESSFUL	80.00	15.00	95.00	1	Y
7	Lifestyle monitoring equipment with ancillary monitoring services	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	61.79	17.50	79.29	2	Y
7	Lifestyle monitoring equipment with ancillary monitoring services	Canary Care Global Limited	Micro	1	Eastleigh	1	1	SUCCESSFUL	58.91	17.50	76.41	3	Y
7	Lifestyle monitoring equipment with ancillary monitoring services	Alcove Limited	Small	3	Colchester	8	7	PART-SUCCESSFUL	55.27	17.50	72.77	4	Y
7	Lifestyle monitoring equipment with ancillary monitoring services	2iC-Care Ltd	Micro	3	London	2	2	SUCCESSFUL	58.03	11.50	69.53	5	Y
7	Lifestyle monitoring equipment with ancillary monitoring services	Secure Meters (UK) Limited	Medium	1	Hampshire	1	1	SUCCESSFUL	23.04	10.50	33.54	6	Y
8	Key storage compartments	Solon Security Ltd	Small	1	Flintshire	1	1	SUCCESSFUL	80.00	5.50	85.50	1	Y
8	Key storage compartments	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8	PART-SUCCESSFUL	37.08	17.50	54.58	2	Y
8	Key storage compartments	Careium UK Limited	Small	1	Lancashire	6	6	SUCCESSFUL	33.95	17.50	51.45	3	Y
9	Warden call systems	Chiptech International Limited	Small	4	Lancaster	7	6						
9	Warden call systems	Alcove Limited	Small	3	Colchester	8	7						
9	Warden call systems	Everon UK Limited	Small	4	Maidstone	2	0	LOT HAS NOT BEEN RECOMMENDED FOR AWARD.					
9	Warden call systems	Tunstall Healthcare (UK) Limited	Large	4	Yorkshire	9	8						
9	Warden call systems	Chubb Fire & Security Limited	Large	4	Lancashire	6	5						
9	Warden call systems	Legrand Electric Limited	Medium	1	Birmingham	7	6						
9	Warden call systems	Alertacall Limited	Medium	4	Windermere	4	2						
9	Warden call systems	Appello Smart Living Solutions Limited	Medium	4	Hampshire	2	1						
9	Warden call systems	Secureshield Ltd	Medium	1	Newcastle Upon Tyne	1	0						

KEY – *Real Living Wage Status Reference and Descriptions*

Real Living Wage Ref.	Description
1	**Paying and Accredited** Accredited Real Living Wage Employer and commit to maintaining this for the duration of the Framework Contract
2	**Paying & Progressing to Accreditation** Currently paying the Real Living Wage and going through the process of becoming an accredited Real Living Wage Employer. Commitment to gaining accreditation over the initial two year period of the Framework Contract.
3	**Paying & Commitment to Accreditation** Currently paying the Real Living Wage. Not yet progressing accreditation but commitment to gaining accreditation over the initial two year period of the Framework Contract.
4	**Paying but No Commitment to Accreditation** Currently paying the Real Living Wage. Not an accredited Real Living Wage Employer but paying the Real Living Wage to all employees (except volunteers, apprentices and interns) and commit to maintaining this for the duration of the Framework Contract.
5	**Not Paying but Commitment to Pay** Not an accredited Real Living Wage Employer and do not currently pay the Real Living Wage to all employees (except volunteers, apprentices and interns) but commit to paying the Real Living Wage to all employees (except volunteers, apprentices and interns) within the initial two year period of the Framework Contract
6	**Not Paying** Neither accredited nor paying Real Living Wage