
CLYDE MUIRSHIEL PARK AUTHORITY



Report to: Joint Committee
On: 1 December 2017

Report
By
Regional Park Manager

SUBJECT: - Pricing Policy for Clyde Muirshiel Regional Park 2018

1.0 Purpose of Report:

- 1.1 To advise members of the Joint Committee of the proposed pricing policy for 2018 (see appendix 1).

2.0 Recommendation:

- 2.1 That the Park Authority supports the new pricing policy.
- 2.2 That the Park Authority recognises the Park's continued efforts to develop services and increase income from all staff sectors.

3.0 Background:

Clyde Muirshiel Park has historically reviewed its prices annually. This is done before the end of the calendar year so we can ideally introduce the new prices at the beginning of the calendar year.

The Park has a concession rate for most of its activities to allow disadvantaged groups to access the services it provides.

3.1 Measures of success will include:

- Increased uptake of the services we provide
- Increased income to the Park

Members wishing further information regarding this report should contact Mr David Gatherer, Regional Park Manager, Clyde Muirshiel Park Authority, 01505 842 882.

4.0 Conclusion:

- 4.1 Within the Park ethos of continually looking to improve service and increase income while making our services accessible to all we have reviewed the pricing policy.
- 4.2 The scoping exercise will ensure we remain competitive in the market while maximising income for the services.

Service or product for 2018	2018 Standard	change from 2017	2018 Concession	change from 2017
Hire of Pico, Optimist (minimum stage 3 or level 2 cert required).....(half day)	£22	+£2		
Group Kayak Hire per hour per kayak	£12	+£2		
Group Canoe Hire per hour per canoe	£12	+£0		
Group Wet Suit Hire per hour per suit	£8	+£2		
Instructor day rate (9:00-4:30pm)	£210	+£10		
Instructor overnight rate	£60	+£5		
Instructor late night centre opening (4:30-8:30pm)	£50	+£5		
Sailing				
Level 2, 3 or Seamanship Dinghy Prep (1 Day)	£75	no change	£60	no change
RYA Dinghy Level 1, 2, 3, (2 Days)	£135	no change	£108	no change
RYA Seamanship Skills, (2 Days)	£135	no change	£108	no change
RYA Start Racing (2 Days)	£135	no change	£108	no change
RYA Level 2 Powerboat, (2 Days)	£150	no change	£120	no change
RYA Level 1 Powerboat (1 Day)			£70	no change
RYA Safety Boat Course, (2 Days)	£200	no change	£160	no change
RYA 3 Day Sailing Course Adult	£175	no change	£140	no change
RYA 4 Day Sailing Course Adult	£225	no change	£180	no change
Single Hander Clinic (1 Day)	£60	no change	£48	no change
RYA Junior Scheme Stage 1, 2, 3, (2 Days)			£85	no change
Paddle sport				
BCU 1 Star Award (1 Day)	£70	no change	£56	no change
BCU 2 Star Training (2 Days)	£85	no change	£68	no change
BCU 2 Star Assessment (1 Day)	£60	no change	£48	no change
BCU 3 Star Kayak Inland Training (2 Days)	£120	no change	£96	no change
BCU 3 Star Kayak River Training (2 Days)	£120	no change	£96	no change
BCU 3 Star Canoe Training (2 Days)	£120	no change	£96	no change
BCU 3 Star Canoe River Assessment (1 Day)	£80	no change	£64	no change
BCU 3 Star Kayak River Assessment (1 Day)	£80	no change	£64	no change
Guided Paddles, Weekend Trips (One Overnight)	£225	no change	£180	no change
Foundation Safety and Rescue Training	£55	no change	£44	no change
BCU Level 1 Coaching Course	£300	no change		
BCU Level 2 Coaching Course	£300	no change		

Junior Kayak				
BCU Paddle Power Start (2hrs)			£17	+£2
BCU Paddle Power Passport (2 Days)			£84	+£2
BCU Paddle Power Discover (2 Days)			£84	+£2
Group Taster Sessions (per person)				
1hr	£20	no change	£16	no change
2hr	£25	no change	£20	no change
3hr	£30	no change	£24	no change
4hr	£35	no change	£28	no change
5hr	£40	no change	£32	no change
	2018 Standard	change from 2017	2018 Concessions	change from 2017
Wheelie boat 1 hr mins			£40	no change
Full day Multiactivity Course			£160	no change
Multiactivity 5 half days			£98	no change
Map and Compass/ G.P.S (1 day)	£50	no change	£40	no change
First Aid Courses				
First Aid 3 Day Course (12 Grp £950)	£120	no change	£96	no change
First Aid 1 Day Course (12 Grp £350)	£50	no change	£40	no change
RYA Small Craft First Aid (1 day)	£50	no change	£40	no change
Boat Storage				
Canoe/Kayak (1 Month)	£15	no change	£12	no change
Canoe/Kayak (1 Year)	£150	no change	£120	no change
Windsurfer (1 Month)	£20	no change	£16	no change
Windsurfer (1 Year)	£200	no change	£160	no change
Duke of Edinburgh.....(per person for expedition)	from £75	n/a		
Willow Weaving or Leather Work (3 hours)	£75	no change		
Bush Craft Introduction (3 hours)	£75	no change		
Intro Green Woodworking or Carving (3 hours)	£75	no change		
Changing Room.....Inside	£5	no change	£4	no change
Changing Room.....Exclusive Use Outside	£110	+£10		
Educational visits/ Per head	£2.50	no change		

Fishing Permit (1 Day)	£5	no change	£4	no change
Year) (1	£50	no change	£40	no change
Food				
Coffee/Tea + Biscuit	£2.10	+£0.15		
Coffee/Tea + Scone	£3.10	+£0.15		
Packed Lunch	£4.95	no change		
Platter Lunch	£7.10	+£0.15		