

**To: Finance, Resources and Customer Services Policy Board**

**On: 1 September 2021**

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**Report by: Joint Report by The Chief Executive and the Director of  
Environment and Infrastructure**

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**Heading: Contract Award: The Purchase of six (6) 7.5 Tonne Hook Loader  
Vehicles (RC-CPU-21-161)**

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**1. Summary**

- 1.1 The purpose of this report is to seek the approval of the Finance, Resources and Customer Services Policy Board to award the contract for The Purchase of six (6) 7.5 Tonne Hook Loader Vehicles to Motus Group (UK) Limited trading as Motus Commercials as part of the Council's Vehicle Replacement Programme for 2021/2022.
  - 1.2 This procurement exercise was conducted as a direct award to contract for the Purchase of six (6) 7.5 Tonne Hook Loader Vehicles to Motus Group (UK) Limited trading as Motus Commercials under Lot 1 of the Scotland Excel Framework Agreement for Heavy Vehicles (ref: 03/17) and in accordance with the Council's Standing Orders relating to Contracts.
  - 1.3 A Contract Strategy was prepared by the Corporate Procurement Unit which covered the purchase of vehicles for the vehicle replacement programmes from 2018/19 to 2022/2023 and was approved by the Director of Environment and Communities (the predecessor service to Environment and Infrastructure) and the Corporate Procurement Manager in June 2018.
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## **2. Recommendations**

- 2.1 It is recommended that the Finance, Resources and Customer Services Policy Board authorise:
  - 2.2 The Head of Corporate Governance to award a Contract for the Purchase of six (6) 7.5 Tonne Hook Loader Vehicles to Motus Group (UK) Limited trading as Motus Commercials;
  - 2.3 The contract value of £364,380 excluding VAT.
  - 2.4 Note that if an order is placed with Motus Group (UK) Limited trading as Motus Commercials before the 17<sup>th</sup> September 2021, Motus Group (UK) Limited trading as Motus Commercials has agreed to deliver these vehicles to the Councils Fleet Services, Underwood Road, Paisley before the end of May 2022.
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## **3. Background**

- 3.1 As part of the vehicle replacement programme Environment & Infrastructure Services identified a requirement to purchase six (6) 7.5 Tonne Hook Loader Vehicles. In accordance with Standing Order 29.5 of the Standing Order relating to Contracts, the Scotland Excel Framework Agreement for Heavy Vehicles (ref: 03/17) Lot 1 was identified as the best option for this vehicle purchase.
- 3.2 Scotland Excel established a Framework Agreement for Heavy Vehicles (ref: 03/17) on 1st January 2018. The Framework Agreement allows for "Direct Awards" to be utilised where the Council can demonstrate best value for money.
- 3.3 Analysis of the Suppliers on Lot 1 of the Scotland Excel Framework Agreement for Heavy Vehicles (ref: 03/17) was undertaken. The analysis demonstrated that best value for money could be achieved by making a direct award for the purchase of these 6 vehicles from Motus Group (UK) Limited trading as Motus Commercials. This analysis took into consideration the recent survey of other body and chassis vehicles previously supplied to the Council. Staff engagement has been important in the selection of these vehicles due to cab ergonomics, productivity and operational safety. These vehicles will aid operational and safety requirements and allow multi-use designed kit to be shared across services as operational requirements dictate.
- 3.4 The costs for this Contract will be met from the Environment & Infrastructure Capital budget allocation for the Vehicle Replacement Programme for

financial year 2021/22. These new vehicles will help to reduce escalating maintenance and fuel costs on the Council current ageing Roads Grounds and Street Scene fleet.

3.5 Motus Group (UK) Limited trading as Motus Commercials have committed to providing the following community benefits:

- 2 x Work Experience Placement for an individual aged 14 to 16 years of age.

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## **Implications of the Report**

### **1. Financial**

The costs under this Contract will be funded from the Environment & Infrastructure Capital budget allocation for the Vehicle Replacement Programme for financial year 2021/2022

### **2. HR & Organisational Development**

No TUPE implications for the Council have arisen or are anticipated.

### **3. Community/Council Planning**

N/A

### **4. Legal**

The procurement of this Contract was conducted in accordance with the requirements for a direct award under Lot 1 of the Scotland Excel Framework Agreement for Heavy Vehicles (ref: 03/17) and the Council's Standing Orders relating to Contracts.

### **5. Property/Assets**

The Council will have the use of six (6) 7.5 tonne Hook Loader Vehicles.

### **6. Information Technology**

None

### **7. Equality & Human Rights**

(a) The Recommendations contained within this report have been assessed in relation to their impact on equalities and human rights. No negative impacts on equality groups or potential for infringement of individuals' human rights have been identified arising from the recommendations contained in the report because for example it is for noting only. If required following implementation, the actual impact of the

recommendations and the mitigating actions will be reviewed and monitored, and the results of the assessment will be published on the Council's website.

8. **Health & Safety**

Motus Group (UK) Limited trading as Motus Commercial's health and safety standards have been assessed and evaluated by Scotland Excel to confirm they meet the minimum requirements regarding insurable risk.

9. **Procurement**

The procurement procedures outlined within this report shall ensure that the Council meets its statutory requirements in respect of procurement procedures, efficiency and modern Government.

10. **Risk**

Motus Group (UK) Limited trading as Motus Commercial's insurances have been assessed and evaluated to confirm they meet the minimum requirements regarding insurable risk.

11. **Privacy Impact**

No Privacy Impact Assessment requirements were identified within this procurement.

12. **Cosla Policy Position**

No Cosla Policy implications have been identified or are anticipated.

13. **Climate Risk**

The level of impact associated with provision of the supply of this product has been assessed by Scotland Excel using the Scottish Government Sustainability Test.

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**List of Background Papers**

None

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