

Notice of Meeting and Agenda Scotland Excel Executive Sub-committee

Date	Time	Venue
Friday, 28 January 2022	09:30	Remotely by MS Teams ,

KENNETH GRAHAM
Clerk

Membership

Provost Bill Howatson (Aberdeenshire Council); Councillor Angus Macmillan Douglas (Angus Council); Councillor Andrew Johnston (City of Edinburgh Council); Provost Norman A Macdonald (Comhairle Nan Eilean Siar); Councillor Stephen Thompson (Dumfries & Galloway Council); Councillor Altany Craik (Fife Council); Councillor Ruairi Kelly (Glasgow City Council); Councillor Jimmy Gray (Highland Council); Councillor Joe Cullinane (North Ayrshire Council); Councillor Paul Di Mascio (North Lanarkshire Council); Councillor John Shaw (Renfrewshire Council); Councillor Amanda Hawick (Shetland Islands Council) and Councillor Josh Wilson (South Lanarkshire Council)

Councillor John Shaw (Convener): Councillor Paul Di Mascio (Vice Convener)

Further Information

If you require further information in relation to this meeting please call 0141 618 7111.

Items of business

Apologies

Apologies from members.

Declarations of Interest

Members are asked to declare an interest in any item(s) on the agenda and to provide a brief explanation of the nature of the interest.

- | | | |
|-------------|--|------------------|
| 1 | Minute | 3 - 8 |
| | Minute of meeting of the Executive Sub-committee held on 10 December 2021. | |
| 2 | Revenue Budget Monitoring | 9 - 14 |
| | Joint report by Treasurer and Chief Executive of Scotland Excel. | |
| 3(a) | Contract for Approval: Energy Efficiency Contractors | 15 - 64 |
| | Report by Chief Executive of Scotland Excel. | |
| 3(b) | Contract for Approval: Supply Only and Supply and Distribution of Frozen Foods | 65 - 92 |
| | Report by Chief Executive of Scotland Excel. | |
| 3(c) | Contract for Approval: Supply and Delivery of Heavy and Municipal Vehicles | 93 - 110 |
| | Report by Chief Executive of Scotland Excel. | |
| 3(d) | Contract for Approval: Tyres for Vehicles and Plant | 111 - 124 |
| | Report by Chief Executive of Scotland Excel. | |
| 4 | Operating Plan Update 2021/22 | 125 - 138 |
| | Report by Chief Executive of Scotland Excel. | |
| 5 | Employee Absence Management Report | 139 - 142 |
| | Report by Chief Executive of Scotland Excel. | |
| 6 | Date of Next Meeting | |
| | Note that the next meeting of the Executive Sub-committee will be held at 9.30 am on 18 February 2022. | |



Minute of Meeting Scotland Excel Executive Sub-committee

Date	Time	Venue
Friday, 10 December 2021	09:30	Remotely by MS teams,

Present

Provost Bill Howatson (Aberdeenshire Council); Councillor Stephen Thompson (Dumfries & Galloway Council); Councillor Altany Craik (Fife Council); Councillor Ruairi Kelly (Glasgow City Council); Councillor Joe Cullinane (North Ayrshire Council); Councillor Paul Di Mascio (North Lanarkshire Council); Councillor John Shaw (Renfrewshire Council) and Councillor Amanda Hawick (Shetland Islands Council).

Chair

Councillor Shaw, Convener, presided.

In Attendance

J Welsh, Chief Executive; H Carr, Head of Strategic Procurement; S Brannagan, Head of Customer and Business Services; L Campbell, Corporate Services Manager; L Muir, Category Manager; E Macluskie, Procurement Co-ordinator, G Mooney, Category Analyst, S Christine, Commercial Manager, G McColl, Senior Communications Specialist, L Richard, Strategic Procurement Manager and K Forrest, Office Manager (all Scotland Excel); M Conaghan, Legal & Democratic Services Manager, C McCourt, Finance Business Partner and E Currie and R Devine, Senior Committee Services Officers (all Renfrewshire Council); and M Ferris, Audit Manager, A MacDonald, Senior Auditor and K Graham, Trainee Auditor (all Audit Scotland).

Apologies

Councillor Angus Macmillan Douglas (Angus Council); Provost Norman A Macdonald (Comhairle Nan Eilean Siar); and Councillor Josh Wilson (South Lanarkshire Council).

Declarations of Interest

There were no declarations of interest intimated prior to the commencement of the meeting.

1 **Minute**

There was submitted the Minute of the meeting of the Executive Sub-committee held on 19 November 2021.

The Head of Strategic Procurement advised the meeting that the report on Contract for Approval: Supply and Distribution of Milk approved on 19 November 2021 had reported the awards on the basis of whole council areas. However, he wished to advise members that for two of the council areas namely, North Ayrshire and Argyll & Bute, the council areas had been broken down in to geographical sublots with a view to potentially increasing the number of tenderers. While there was no change to the awards, Members were asked to note the awards were on the subplot basis.

DECIDED: That the Minute be approved and the update provided by the Head of Strategic Procurement be noted.

2 **Annual Audit Report on the Annual Accounts 2020/21**

Under reference to item 6 of the Minute of the meeting of the Joint Committee held on 18 June 2021, there was submitted a report by the Treasurer relative to Audit Scotland's findings from the audit of Scotland Excel's financial statements for 2020/21.

The report intimated that The Local Authority Accounts (Scotland) Regulations 2014 required the audited accounts to be approved for signature no later than 30 September each year. This year, owing to the COVID-19 pandemic, this date had been extended to 30 November 2020. It was noted that there had been delays in Audit Scotland completing the statutory audits of a number of public sector clients and this had resulted in the audited annual accounts of Scotland Excel being presented for approval on 10 December 2021.

Section 10 of the Regulations required the relevant committee to consider any report made by the appointed auditor before deciding whether to sign the audited accounts.

Audit Scotland's annual audit report formed Appendix 1 to the report and included their opinion that the annual accounts were free from material misstatement and presented a true and fair view of Scotland Excel's financial position at 31 March 2021 as well as details of adjustments made to the accounts during the course of the audit.

A copy of the audited annual accounts 2020/21 was attached as Appendix 2 to the report.

Following approval, the audited accounts would be submitted to the Convener, Treasurer and Chief Executive of Scotland Excel for secure digital signature.

DECIDED:

(a) That the findings of the 2020/21 audit as contained in the external auditor's annual audit report, which formed Appendix 1 to the report, be noted; and

(b) That the Scotland Excel 2020/21 audited annual accounts, which formed Appendix 2 to the report, be approved for signature.

3(a) **Contract for Approval: Supply and Delivery of Musical Instruments**

There was submitted a report by the Chief Executive of Scotland Excel relative to the award of a new framework for the supply and delivery of musical instruments which would operate from 1 December 2021 until 30 November 2024 with an option to extend for up to 12 months until 30 November 2025.

The framework would provide councils and other participating bodies with a mechanism to procure a wide range of musical instruments and associated accessories. It was noted that the musical instruments to be supplied under this framework were previously included within lot 7 of the education materials framework, schedule 12/20 which had been tendered during summer 2021. At the meeting of this Sub-committee held on 18 June 2021, it was noted that, in order to adequately account for the impact of recent pandemic restrictions for a tender, Scotland Excel did not proceed to award lot 7, musical instruments and this procurement had been undertaken as a separate exercise.

The report summarised the outcome of the procurement process for the framework which consisted of a single lot, as detailed in table 1 of the report.

The report advised that the forecast annual spend for participating councils and associate members with contingency was £1.75 million per annum, equating to an estimated spend of £7 million over the maximum four-year term of the framework. Appendix 1 to the report detailed the participation, spend and savings summary of those councils participating in the framework.

Tender responses had been received from 10 suppliers and Appendix 2 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the offers had been carried out and Appendix 3 to the report detailed the scoring achieved by each bidder.

Based on the evaluation undertaken, and in line with the criteria and weightings set out in the report, it was recommended that a multi-supplier framework arrangement be awarded to 10 suppliers across lot 1, as outlined in Appendix 3 to the report.

Appendix 4 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class D in terms of risk and spend, as detailed in Appendix 5 to the report.

DECIDED: That the award of the multi-supplier framework for the supply and delivery of musical instruments, as detailed in Appendix 3 to the report, be approved.

Sederunt

Councillor Cullinane left the meeting prior to consideration of the following item of business.

3(b) **Contract for Approval: Supply and Delivery of Recycle and Refuse Containers**

There was submitted a report by the Chief Executive of Scotland Excel relative to the award of a fourth-generation framework for the supply and delivery of recycle and refuse containers which would operate from 9 December 2021 until 8 December 2024 with an option to extend for a one-year period until 8 December 2025. It was noted that, subject to approval and completion of a standstill period, it was intended that the framework would commence on or around 4 January 2022.

The framework would provide Councils and other participating bodies with a mechanism to procure various types of recycle and refuse containers and would be available to all 32 councils, associate members and eligible public sector partners. The framework would form part of the Scotland Excel Environment Category portfolio which assisted councils in delivering their statutory obligation to provide a waste management public service and to meet targets associated with the Waste (Scotland) Regulations 2012, Scotland's Zero Waste Plan and the Scottish Government and CoSLA Household Waste Recycling Charter and Associated Code of Practice.

The report summarised the outcome of the procurement process for the framework which had been divided into eight lots, as detailed in table 1 of the report.

The report advised that the forecast annual spend for participating councils and associate members with contingency for any unprojected spend was £12.5 million per annum, equating to an estimated spend of £50 million over the full four-year term of the framework. Appendix 1 to the report detailed the participation, spend and savings summary of those councils participating in the framework.

Tender responses had been received from 25 suppliers and Appendix 2 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the offers had been carried out and Appendix 3 to the report detailed the scoring achieved by each bidder.

Based on the evaluation undertaken, and in line with the criteria and weightings set out in the report, it was recommended that a multi-supplier framework arrangement be awarded to 23 suppliers across the eight lots, as outlined in Appendix 3 to the report.

Appendix 4 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class D in terms of risk and spend, as detailed in Appendix 5 to the report.

DECIDED: That the award of the multi-supplier framework for the supply and delivery of recycle and refuse containers, as detailed in Appendix 3 to the report, be approved.

4(a) **Request for Associate Membership: Keeper of the Registers of Scotland**

There was submitted a report by the Chief Executive of Scotland Excel advising that the Keeper of the Registers of Scotland had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by the Keeper of the Registers of Scotland to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

4(b) **Request for Associate Membership: VisitScotland**

There was submitted a report by the Chief Executive of Scotland Excel advising that VisitScotland had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by VisitScotland to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

5 **Date of Next Meeting**

DECIDED: That it be noted that the next meeting of the Executive Sub-committee will be held at 9.30 am on 28 January 2022.

Scotland Excel

To: Executive Sub-Committee

On: 28 January 2022

**Report by:
Joint Report by the Treasurer and the Chief Executive**

Revenue Budget Monitoring Report to 10 December 2021

1. Summary

- 1.1 At the end of Period 9, Scotland Excel is projecting a break-even position by year-end in its Core activities and a £31k drawdown from Project Reserves by year-end within Projects. Both Core and Projects budgets will be monitored closely in order to mitigate any significant variances. Further detail is provided at section 3.

2. Recommendations

- 2.1 It is recommended that members note the report.

3. Background

Core

- 3.1 At 10 December 2021, the year-to-date net expenditure for Core was £0.929m, comprising gross expenditure of £2.722m, less gross income of (£3.651m).
- 3.2 The projection for the end of 2021/22 is a break-even position for Core, as it was at Period 6. There are some minor changes to the projected variances reported at Period 6, along with the following significant changes:
- **Employee Costs – £19k overspend**
- The projected expenditure figure, which was an overspend of £9k at Period 6, has been revised to reflect the most up-to-date estimates and assumptions on spend, including a lower level of staff turnover than usual, coupled with the phased introduction of the revised staffing structure within Scotland Excel, as previously reported. Employee Costs will continue to be closely monitored throughout the remainder of the financial year.

- **Supplies and Services – £26k underspend**

The projected outturn, which was estimated as a £10k underspend at Period 6, reflects the most up-to-date estimates and assumptions on various items, such as conferences, stationery and telephony and now assumes no full return to HQ for the remainder of the financial year.

- **Associate Income – break-even**

The Scotland Excel Associates team continues to promote the benefits of membership. The projected break-even position, which was estimated at £10k over-recovery at Period 6, reflects the planned level of income, updated to the latest estimate.

- 3.3 Income and expenditure will continue to be monitored throughout the financial year and all projections and assumptions will be kept under review.
- 3.4 Appendix 1 provides an analysis of the actual spend to date along with projected net expenditure for 2021/22 and includes a summary of movement in the Revenue Reserve, as well as a glossary of terms.

Projects

- 3.5 The year-to-date net expenditure for Projects is £197k, comprising gross expenditure of £964k and gross income of (£767k).
- 3.6 The projection for Projects at the end of 2021/22 is a planned drawdown of £31k from Project Reserves. The drawdown from Project Reserves follows an anticipated transfer to Core of £277k. The planned drawdown from Projects Reserves includes a number of assumptions in relation to recruitment and salary costs in addition to a number of Consultancy projects coming to an end, including those with East Lothian and Tayside Procurement Consortium.
- 3.7 The projected spend in Employee Costs within Projects has reduced by £167k since Period 6, owing to the postponement of a project anticipated to start in November 2021, revision of the anticipated impact of the pay award for 2021/22 and correction of a staff mis-coding.
- 3.8 The reduced level of Third-Party Payments within Projects of £92k arises from a revision of anticipated Academy payments to certifying authorities and payments to partner authorities within the New Build project.
- 3.9 The reduced level of projected income for projects since Period 6 of £122k relates mainly to the postponement of a project anticipated to start in November 2021 and revision of anticipated rebates accrued during 2021/22 for the Small Projects Project and the New Build Project.

- 3.10 Appendix 2 provides an analysis of the actual spend to date along with projected net expenditure for 2021/22 and includes a summary of movement in the Project reserves, as well as a glossary of terms.

REVENUE BUDGET MONITORING STATEMENT 2021/22
1 April 2021 to 10 December 2021

Core Operations	Budget as at Period 6	Year to Date Actual	Projected Full Year Actual	Projected Full Year Variance (Adverse) / Favourable	Prior Period Projection	Movement in Projection Adverse / (Favourable)
£000s	£000s	£000s	£000s	£000s	£000s	£000s
Employee Costs	3,652	2,370	3,671	(19)	3,661	10
Property Costs	216	108	216	0	216	0
Transport Costs	20	0	1	19	8	(7)
Supplies and Services	292	122	266	26	282	(16)
Transfer Payments	14	9	14	0	14	0
Support Costs	266	113	272	(6)	272	0
Gross Expenditure	4,460	2,722	4,440	20	4,453	(13)
Council Requisitions	(3,770)	(3,469)	(3,770)	0	(3,770)	0
Associate Income	(180)	(180)	(180)	0	(190)	10
Income from Projects	(297)	0	(277)	(20)	(280)	3
Rebates	(213)	(2)	(213)	0	(213)	0
Gross Income	(4,460)	(3,651)	(4,440)	(20)	(4,453)	13
Drawdown from Reserves	0	(929)	0	0	0	0

Summary of in-year Movement in Reserves	£000s
Opening Revenue Reserve at 1 April 2021	249
Budgeted Draw on Reserves	0
Projected Year-end variance	0
Closing Revenue Reserve at 31 March 2022	249
% of Operating Income	5.6%

Glossary

Employee Costs: Includes direct employee costs such as salary costs, overtime and indirect employee costs such as training, recruitment advertising

Property Costs: Includes expenses directly related to the running of premises and land, eg rates, rents and leases, utilities, contract cleaning

Transport Costs: Includes all costs associated with the provision, hire or use of transport, including travelling allowances, taxi and car hire costs and staff mileage

Supplies and Services: Includes all supplies and service expenses, such as ICT costs, and administrative costs such as stationery, postages, printing and advertising

Transfer Payments: Includes costs of payments for which no good or services are received in return e.g. Apprenticeship Levy

Support Costs: Includes central support charges e.g. Renfrewshire Council SLA and telephony recharges ('Administration Costs' in approved budget)

REVENUE BUDGET MONITORING STATEMENT 2021/22
1 April 2021 to 10 December 2021

Projects	Budget as at Period 6	Year to Date Actual	Projected Full Year Actual	Full Year Variance (Adverse) / Favourable	Prior Period Projection	Movement in Projection Adverse / (Favourable)
£000s	£000s	£000s	£000s	£000s	£000s	£000s
Employee Costs	1,500	851	1,486	14	1,653	(167)
Transport Costs	7	0	0	7	3	(3)
Supplies and Services	52	110	51	1	51	0
Transfer Payments	2	3	5	(3)	4	1
Third Party Payments	268	0	174	94	266	(92)
Gross Expenditure	1,829	964	1,716	113	1,977	(261)
Income from Projects	(1,677)	(767)	(1,962)	285	(2,084)	122
Gross Income	(1,677)	(767)	(1,962)	285	(2,084)	122
Net Expenditure Sub-Total	152	197	(246)	398	(107)	(139)
Transfer to Core	252	0	277	(25)	280	(3)
Net Expenditure	404	197	31	373	173	(142)

Summary of in-year Movement in Reserves	£000s
Opening Revenue Reserve at 1 April 2021	772
Budgeted Draw on Reserves	(404)
Projected year-end variance	373
Closing Revenue Reserve at 31 March 2022	741
% of Operating Income	37.8%

Glossary

Employee Costs: Includes direct employee costs such as salary costs, overtime and indirect employee costs such as training, recruitment advertising

Transport Costs: Includes all costs associated with the provision, hire or use of transport, including travelling allowances, taxi and car hire costs and staff mileage

Supplies and Services: Includes all supplies and service expenses, such as ICT costs, and administrative costs such as stationery, postages, printing and advertising

Transfer Payments: Includes costs of payments for which no good or services are received in return e.g. Apprenticeship Levy

Third Party Payments: Includes payments to other agencies and organisations in return for services, e.g. CMI/SQA fees

Scotland Excel

To: Executive Sub-Committee

On: 28 January 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Energy Efficiency Contractors

Schedule: 1320

Period: 1 February 2022 until 31 January 2025 with the option to extend for up to 12 months until 31 January 2026.

1. Introduction and Background

This recommendation is for the award of the renewal Energy Efficiency Contractors framework. The proposed commencement date is subject to approval and conclusion of a standstill period and will be on or around 14 February 2022.

The current framework for Energy Efficiency Contractors expires on 31 January 2022, after an additional extension period. This was put in place to provide supplier relief and to ensure continuity of service to member councils during the impact of the coronavirus pandemic in line with applicable law and guidance.

The framework renewal will provide members with an effective and efficient method of upgrading existing housing stock with innovative energy efficiency measures to reduce carbon output and thereby household bills.

There have been several enhancements to the framework which include a new lotting structure designed to enable retrofitting of existing housing stock by the inclusion of a professional services lot. It allows tenderers to offer for one, some or all sub-lots per council area ensuring the scope of the framework aligns with the way work orders will be awarded, encouraging bids from local contractors, SMEs and micro-businesses, increasing competition and providing capacity for call offs.

This report summarises the outcome of the procurement process for this national framework agreement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) approved the inclusion of four lots, broken into sub-lots and summarised in Table 1. This enhanced scope and lotting structure covers the full extent of our members requirements for the delivery of energy efficiency contractors' works.

Table 1: Lotting Structure

Lot No.	Sub-lot Description	Estimated % Spend through lot
1 - Professional Services	1.1 - Energy Efficiency Designer 1.2 - Energy Efficiency Coordinator 1.3 - Energy Efficiency Assessor 1.4 - Managing Agent	9.4%
2 - Building Fabric Measures	2.1 - External wall insulation and finishes 2.2 - Cavity wall insulation 2.3 - Hard To Treat (HTT) cavity wall insulation 2.4 - Warm roof insulation, repair and replacement: pitched 2.5 - Internal wall insulation 2.6 - Floor insulation 2.7 - Doors replacement and retrofit 2.8 - Windows replacement and retrofit 2.9 - Flat roof insulation, repair and replacement 2.10 - Cold roof insulation, repair and replacement: pitched	75.3%
3 - Heating, Hot Water and Ventilation Measures	3.1 - Gas boilers, heating systems, heating controls and hot water cylinders 3.2 - Electric heating – storage heaters, infrared and panel heating 3.3 - Air source heat pumps 3.4 - Ground source heat pumps 3.5 - Under floor heating 3.6 - Ventilation systems 3.7 - Biomass boilers	9.5%
4 - Renewables and Energy Storage Measures	4.1 - Solar PV 4.2 - Electricity battery storage 4.3 - Solar thermal 4.4 - Heat battery	5.8%

The lotting structure was designed to be representative of the marketplace and member purchasing patterns, as well as aiding a green recovery and creating and maximising bid opportunities for Small to Medium Sized Enterprises (SMEs) within the sector.

As detailed in Appendix 1, 26 councils have confirmed their intention to participate in the renewal framework. The remaining councils: Dumfries & Galloway, Inverclyde, Highland, Shetland, Orkney Island and Stirling have their own contractual arrangements in place. All 32 councils and associate members were included in the contract notice as Scotland Excel will liaise with non-participating members before the expiry of existing agreements to discuss options for transition to the framework.

The framework was advertised with an estimated spend of £200m per annum. This value has been derived from anticipated council spend, historical data and market analysis. This value was estimated to ensure that there is sufficient capacity within the framework to accommodate the increased scope of works, additional member participation and any unforeseen peaks in demand due to the nature of the works.

3. Procurement Process

User Intelligence Groups (UIGs) consist of representatives from participating members to support the development of the framework. The UIG agreed the procurement route and the overall strategy. A working group consisting of technical and procurement representatives was also formed to review and feedback on the technical specification and support the development of the extensive lotting structure as well as the commercial and technical evaluation.

As noted above, the previous framework was extended on Covid/supplier relief grounds in accordance with law and guidance. During the tender exercise Scotland Excel has considered the current situation and market impact of the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for councils seeking the delivery of energy efficiency contractors' works, Scotland Excel determined it was appropriate to undertake this renewal tender exercise and to recommend the establishment of the framework at this time.

A Prior Information Notice (PIN) containing an invitation to a preliminary market consultation in accordance with Regulation 41 of the Public Contracts (Scotland) Regulations was published on 28 September 2020 via the Public Contracts Scotland (PCS) advertising portal which resulted in 93 expressions of interest. Contractors were invited to meet virtually with Scotland Excel to discuss the development of the tender following the invitation in the PIN. To inform the strategy and share information, 17 contractor meetings were then held.

Furthermore, Scotland Excel worked in partnership with a range of key stakeholders to support the development of this framework, including Scottish Government, Energy Skills Partnership (ESP), Zero Waste Scotland and Building Research Solutions Ltd (BRS).

This framework was advertised in the Find a Tender Service (FTS) and the Public Contracts Scotland (PCS) portal on 1 September 2021. The tender process was conducted using the Public Contracts Scotland Tender (PCS-T) system.

The procurement process followed an open tender process to ensure maximum competition and the inclusion for all potential contractors to service the framework. All tenderers were examined against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The

award criteria included technical and commercial sections that were evaluated against the following criteria and weightings for all sub-lots:

Technical: 50%
Commercial: 50%

Within the technical section, tenderers were required to evidence their knowledge and experience by responding to technical questions and method statements. These covered workforce skills and training, handover process, carbon reduction and environmental impact, stakeholder engagement, delivery of services, delivery of works and community benefits. In addition to these questions, tenderers were asked to provide details on their fair work practices.

Tenderers were also asked to confirm which council areas they had the ability to service. To encourage bids from local SMEs and maximise the geographical coverage available through the framework, tenderers could opt to service one, some or all council areas.

Within the commercial section, tenderers' commercial scores were evaluated on a sub-lot by sub-lot basis per council area. Tenderers were invited to offer for one, some or all sub-lots and were required to provide rates, percentages, and such other pricing information as instructed relevant to each sub-lot for energy efficiency works and services. A retrospective rebate of 0.5% will be applied to all work orders issued under the framework contract of £100,000 or above which will be tracked and managed with contractors through reporting of the management information returns.

Table 2 provide a breakdown of the scoring available for each of the four lots.

Table 2: Scoring Matrix

Award criteria	Lot 1 Points	Lots 2-4 Points	Scoring Methodology
Technical Section – Total Points	50		
Workforce Skills & Training	10	10	Workforce Skills & Training Scoring Methodology
Community Benefits	5	5	*Comply with Community benefit approach - 5 points *Do Not Comply with community benefit approach – Zero points
Method Statement 1 - Handover Process	5	5	Five Point Scoring Methodology
Method Statement 2 - Carbon Reduction & Environmental Impact	N/A	10	Five Point Scoring Methodology
Method Statement 3 - Stakeholder Engagement	10	N/A	Five Point Scoring Methodology
Method Statement 4 - Delivery of Service	20	N/A	Five Point Scoring Methodology
Method Statement 5 - Delivery of Works	N/A	20	Five Point Scoring Methodology
Commercial Section – Total Points	50		
Lots 1 - 4 - Commercial Offer Attachment	50	50	
Total Score	100		

4. Report on Offers Received

Offers were received from 49 tenderers. A summary of the offers received is provided in Appendix 2. Of the 49 offers, 17 are incumbent contractors and in addition to these, a further 32 organisations bid for the framework.

Two responses were deemed non-compliant for all sub-lots tendered and one response was deemed partially non-compliant (having been found to be compliant for some sub-lots). In each case of non-compliance, the tenderers had failed to complete the required schedule of rates.

Tenderers who were non-compliant for all sub-lots tendered were advised that their offer would not be considered further. The tenderer who is partially non-compliant was advised that their offer would not be considered further for the relevant sub-lots and have been recommended for partial award to the framework.

All non-compliant offers are indicated in Appendix 3.

There has been 1 contractor who has been unsuccessful for award, as they did not submit a response to the technical method statements. A technical score was given for their response to the Workforce Skills & training question and their agreement to the Scotland Excel's community benefit approach.

Based on the criteria and scoring methodology set out in the published tender documents, a full evaluation of the 47 compliant offers was completed. Appendix 3 confirms the scoring achieved by each tenderer for each sub-lot, per council area.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi-contractor framework arrangement is awarded to 46 contractors across the four lots as outlined in Appendix 3 (Scoring and Recommendations).

The Executive Sub Committee is accordingly requested to approve this recommendation.

Of these 46 recommended contractors, 30 are classed as SMEs, 8 as micro businesses, 8 as large businesses and 37 are Scottish contractors. The recommended contractors provide the choice, scope and range of energy efficiency measures required by councils as well as representing best value and providing geographical coverage.

6. Benefits

Savings

This framework has been established to provide greater capacity and range of energy efficiency measures compared to the first Energy Efficiency contractors framework. In comparison, the number of sub-lots has now increased from 13 to 25 and in order to meet local demand the framework has been structured to offer a group of contractors in each lot for every council area. This change of structure supports a rapidly growing market which will see significant changes to technology and skills through the duration of the framework.

Managing the commercial elements locally has also been improved by moving to a pricing schedule for each sub-lot, making it easier for members to review products, services and prices available for the sub-lot concerned. This sub-lot specific pricing structure was not in place in the previous generation of the framework and combined with the change of lotting structure means a direct comparison between the prices offered in this framework with those from the last framework is not possible.

The framework is therefore recommended for approval with a neutral savings position.

Tracking of the market conditions through Scotland Excel's established indexation processes will continue to ensure that the framework provides value for money in a volatile and unstable materials market.

Price Stability

The framework applies 12 months' fixed pricing for rates, managing agent cost percentage, fee percentage and/or, percentage for adjustment for equipment.

All future requests for price variances will be considered in line with annual increases in inflation and in accordance with established price variance process set out within the contract. In summary all price increase requests will require supporting documentary evidence, and inflation will be measured with reference to the Consumer Price Index as published by the Office for National Statistics and tracked in accordance with Scotland Excel's indexation model.

Sustainable Procurement Benefits

This framework is a fundamental enabler to support the Scottish Government's key policy objective of attaining net-zero by 2045. It has social and environmental policy objectives at its core, to support our members to tackle fuel poverty, reduce carbon emissions and aid a green recovery.

As part of the tender process, tenderers were assessed and scored on their response to a Carbon Reduction & Environmental Impact method statement which required tenderers to evidence how they will provide a positive environmental impact and support the Scottish Governments' Climate change policies for achieving Net Zero.

This method statement was written by industry experts Zero Waste Scotland, who also provided an evaluation guidance and support to the Scotland Excel evaluation panel members.

Tenderers outlined a range of environmental and carbon reduction initiatives including:

- CO2 savings through installation of Solar Photovoltaic (PV)
- Use of alternative sustainable products
- Carbon reduction recording tools and methodologies in place
- Positive approach to supporting delivery of transport, including vehicle standards and driver behaviour.
- Sustainable site accommodation with low- energy lighting, high efficiency heating and rainwater harvesting facilities
- Introduction of fleet electrical vehicles and company EV charging points

Community Benefits

Scotland Excel is committed to maximising community benefits delivered through the framework for our members and local communities.

As part of the tender process, tenderers were required to confirm whether they would comply with our community benefits approach for the lifetime of the framework and were scored on their ability to deliver it.

This approach is designed to deliver local community benefits based on individual members spend thresholds as well as an overall framework spend threshold to ensure we maximise on the community benefits being delivered.

Of the 46 recommended contractors, 45 have confirmed their acceptance of the community benefits approach. As part of contract management, Scotland Excel will work together with the remaining contractor to establish an alternative community benefits approach.

The community benefits approach was designed to deliver targeted benefits specific to the Energy Efficiency market and covers outcomes such as:

- Carbon Offsetting
- Fuel Poverty Support

- Energy Efficient Community Project Support
- Supply Chain Initiatives
- Employment opportunities
- Food Bank Donations
- Work experience

Scotland Excel will monitor spend and community benefits reported through the framework and will share with members on a six-monthly basis.

Fair Work Practices including the Real Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making.

Within the technical section tenderers were asked a question on their approach to fair work practices and payment of the Real Living Wage to their workforce. This question was in accordance with the applicable Scottish Government guidance on “Fair Work First in Scottish Procurement”.

Tenderers approach to fair work practices, included a range of positive work initiatives such as:

- Equal pay for work of equal value
- Training and development and apprenticeship programs
- Performance reviews
- Flexible working hours
- Providing channels for effective voice such as Employee working group, engaging with unions and other feedback mechanisms.

As detailed within Appendix 4, of the 46 recommended contractors, 46 pay the Real Living Wage. Of these, 17 are accredited Real Living Wage Employers, 7 are currently progressing through Living Wage accreditation process, 3 are committed to becoming accredited within two years and the remaining 19 contractors are not accredited by the Living Wage Foundation but pay the Real Living Wage to all employees (except volunteers, apprentices and interns).

Scotland Excel will continue to monitor fair work practices including the Real Living Wage status during the lifetime of the framework to ensure commitments are met.

Other Benefits

This framework required a significant degree of technical input to ensure the structure and content is appropriate for this rapidly growing industry. Scotland Excel worked with council technical staff and commissioned additional support from Building Research Solutions Ltd.

The framework specification has been developed to take account of changes introducing requirements to meet standards set out under PAS2030 and PAS2035.

PAS 2035 covers how to assess dwellings for retrofit, identify improvement options, design and specify energy efficiency measures and monitor retrofit projects. PAS 2030, which was redeveloped in conjunction with PAS2035, covers the installation, commissioning and handover of retrofit projects.

Consideration was also given to PAS2060 (Carbon Neutrality) and PAS2050 (Environmental Standards) as it was important that both the circular economy and handling of waste should form part of our specification. The specification made clear consideration to the building structure, fire, acoustics, hygrothermal, and health and safety.

Throughout the development of this framework Scotland Excel has been working in collaboration with ESP to look at how the supply chain can develop to meet demand in coming years; a large part of this has focused on improving the quality and skills within the industry. So far, this collaboration has allowed us to identify skill gaps within the market which has helped shape ESP's college curriculum in a bid to bridge the gaps. With a key objective of building a quality workforce that will help Scotland towards its net zero targets by 2045.

Further benefits delivered through this generation of the framework are outlined below:

- Extensive new lotting structure which increased from 13 to 25 sublots to create capacity and local choice
- Specified to enable full house retrofit and fabric first approach, with industry standards embedded
- Efficient route to market for funded works, supporting Scottish Government Heat in Buildings strategy
- Migrated to NEC4 terms and included additional SBCC terms to cater to our members diverse works package requirements
- Partnership working to support skills development and future capacity within the industry
- Commercial approach which will support on going management and monitoring of value for money
- Structured based on strong engagement with technical expertise to ensure effective routes to market in rapidly expanding and innovative conditions.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as class A. As such it will require, as a minimum, quarterly supplier contact, six monthly surveys, an annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of

procurement expertise and extensive contract monitoring. The segmentation classifications are outlined in Appendix 5.

Scotland Excel will hold a mobilisation event with members and will embed robust contract management with contractors, members, Scottish Government and other key stakeholders which will include the establishment of a working group to review framework usage, quality of works, policy guidance and industry innovations.

All meetings and events will comply with applicable health and safety guidance.

8. Summary

This framework for energy efficiency contractors provides an effective and efficient route for our members to upgrade existing housing stock and will support the delivery of Scottish Governments key policy objectives and aid a green recovery.

The Executive Sub Committee is requested to approve the recommendations detailed in Section 5 (Recommendations), above to award this framework agreement to the contractors as detailed in Appendix 3 (Scoring and Recommendations).

**Appendix 1 – Participation, Spend and Savings Summary – Energy Efficiency Contractors framework 1320
(Management Information is “MI”)**

Council	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	01/02/2021	£2,260,000	Provided by Member	7.6%	0%	£0	N/A
Aberdeenshire Council	Yes	01/02/2021	£2,800,000	Provided by Member	7.6%	0%	£0	N/A
Angus Council	Yes	01/02/2021	£6,050,000	Provided by Member	7.6%	0%	£0	N/A
Argyll & Bute Council	Yes	01/02/2021	£1,500,000	Provided by Member	7.6%	0%	£0	N/A
Clackmannanshire Council	Yes	01/02/2021	£618,404	Contract MI	7.6%	0%	£0	N/A
Comhairle nan Eilean Siar (Western Isles Council)	Yes	01/02/2021	£92,000	Provided by Member	7.6%	0%	£0	N/A
Dumfries & Galloway Council	No	-	-	-	7.6%	0%	£0	N/A
Dundee City Council	Yes	01/02/2021	£9,400,000	Provided by Member	7.6%	0%	£0	N/A
East Ayrshire Council	Yes	01/02/2021	£8,150	Contract MI	7.6%	0%	£0	N/A
East Dunbartonshire Council	Yes	01/02/2021	£975,000	Provided by Member	7.6%	0%	£0	N/A
East Lothian Council	Yes	01/02/2021	£1,500,000	Provided by Member	7.6%	0%	£0	N/A
East Renfrewshire Council	Yes	01/02/2021	£1,000,000	Provided by Member	7.6%	0%	£0	N/A
Edinburgh City Council	Yes	01/02/2021	£15,000,000	Provided by Member	7.6%	0%	£0	N/A
Falkirk Council	Yes	01/02/2021	£2,460,000	Provided by Member	7.6%	0%	£0	N/A
Fife Council	Yes	01/02/2021	£3,900,000	Provided by Member	7.6%	0%	£0	N/A
Glasgow City Council	Yes	01/02/2021	£4,700,000	Provided by Member	7.6%	0%	£0	N/A
Highland Council	No	-	-	-	7.6%	0%	£0	N/A
Inverclyde Council	No	-	-	-	7.6%	0%	£0	N/A
Midlothian Council	Yes	01/02/2021	£516,484	Contract MI	7.6%	0%	£0	N/A
Moray Council	Yes	01/02/2021	£8,800,000	Provided by Member	7.6%	0%	£0	N/A
North Ayrshire Council	Yes	01/02/2021	£420,000	Provided by Member	7.6%	0%	£0	N/A
North Lanarkshire Council	Yes	01/02/2021	£148,882	Contract MI	7.6%	0%	£0	N/A
Orkney Islands Council	No	-	-	-	7.6%	0%	£0	N/A
Perth & Kinross Council	Yes	01/02/2021	£1,500,000	Provided by Member	7.6%	0%	£0	N/A
Renfrewshire Council	Yes	01/02/2021	£6,800,000	Provided by Member	7.6%	0%	£0	N/A
Scottish Borders Council	Yes	01/02/2021	£2,653,919	Provided by Member	7.6%	0%	£0	N/A
Shetland Islands Council	No	-	-	-	7.6%	0%	£0	N/A
South Ayrshire Council	Yes	01/02/2021	£26,457	Provided by Member	7.6%	0%	£0	N/A
South Lanarkshire Council	Yes	01/02/2021	£2,350,000	Provided by Member	7.6%	0%	£0	N/A
Stirling Council	No	-	-	-	7.6%	0%	£0	N/A
West Dunbartonshire Council	Yes	01/02/2021	£3,858,000	Provided by Member	7.6%	0%	£0	N/A
West Lothian Council	Yes	01/02/2021	£2,277,699	Contract MI	7.6%	0%	£0	N/A
Other Associate Members	Yes	01/02/2021	£2,900,708	Contract MI	7.6%	0%	£0	N/A

Appendix 2 – List of Tenderers with SME Status

Tenderer's Name	SME Status	Location	Sub-lots Tendered	Sub-lots Awarded
A C Whyte & Co Limited	Medium	Barrhead	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2
Ailsa Building Contractors Limited	Medium	Coatbridge	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.10, 4.1, 4.2, 4.3	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.10, 4.1, 4.2, 4.3
Alternative Heat Limited	Medium	Co. Down	3.1, 3.3, 3.4, 3.7	3.1, 3.3, 3.4, 3.7
BCA Insulation Limited	Small	Shotts	1.1, 1.2, 1.3, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2	1.1, 1.2, 1.3, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2
BRB Electrical Limited	Medium	Hillington	3.1, 3.2, 3.3, 3.6, 4.1, 4.2, 4.4	3.1, 3.2, 3.3, 3.6, 4.1, 4.2, 4.4
British Gas Social Housing Limited	Large	Cheshire	3.1, 3.3	3.1, 3.3
CCG (Scotland) Limited	Large	Glasgow	2.7, 2.8, 3.1	2.7, 2.8, 3.1
Changeworks Resources for Life	Medium	Edinburgh	1.4	1.4
City Building (Contracts) LLP	Large	Glasgow	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 4.1, 4.2, 4.3	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 4.1, 4.2, 4.3
City Technical Services (UK) Limited	Medium	Glasgow	3.1, 3.3	3.1, 3.3
C R Smith Glaziers (Dunfermline) Limited	Medium	Fife	2.7, 2.8	2.7, 2.8
Diamond and Company (Scotland) Limited	Micro	Cumbernauld	1.1, 1.2, 1.3	Not Awarded (NA)
E.ON Energy Solutions Limited	Large	Nottinghamshire	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.6, 2.10, 3.1, 3.3, 3.6, 4.1, 4.2	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.6, 2.10, 3.1, 3.3, 3.6, 4.1, 4.2
Easy Heat Systems Limited	Small	Perth	2.1, 2.2, 2.3, 2.4, 2.5, 2.7, 2.8, 2.10, 3.1, 3.2, 3.3, 3.4, 3.5, 3.7, 4.1, 4.2, 4.3, 4.4	2.1, 2.2, 2.3, 2.4, 2.5, 2.7, 2.8, 2.10, 3.1, 3.2, 3.3, 3.4, 3.5, 3.7, 4.1, 4.2, 4.3, 4.4
ECD Architects Ltd	Small	London	1.1, 1.2, 1.3, 1.4	1.1, 1.2, 1.3, 1.4
EJ Parker Technical Services (Scotland South) Ltd	Medium	Uddingston	3.1, 3.3, 4.1, 4.2	3.1, 3.3, 4.1, 4.2
EMSc (UK) Limited	Medium	Sheffield	4.2	Non-Compliant (N/C)
Emtec Energy Limited	Medium	Glasgow	4.1, 4.2	4.1, 4.2

Energy Agency	Small	Ayr	1.4	1.4
EPC Scotland Limited	Micro	Livingston	1.3	1.3
Everwarm Ltd	Large	Bathgate	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.4, 3.6, 4.1, 4.2, 4.3, 4.4	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.4, 3.6, 4.1, 4.2, 4.3, 4.4
FES Support Services Limited	Large	Stirling	4.1, 4.2	4.1, 4.2
Gas Call Services Ltd.	Medium	Glasgow	3.1, 3.3	Non-Compliant (N/C)
GEP Environmental Limited	Small	Edinburgh	1.1, 1.2, 1.3, 1.4	1.1, 1.2, 1.3, 1.4
G.M.G. (Contractors) Limited	Medium	Glasgow	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 4.1	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 4.1
Green Home Systems Limited	Small	Ayrshire	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.10, 3.1, 3.3, 3.6	2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.10, 3.1, 3.3, 3.6
Hardies LLP	Medium	St Andrews	1.2, 1.3, 1.4	1.2, 1.3, 1.4
Hyperion Zero Ltd	Micro	Glasgow	4.1, 4.2	4.1, 4.2
Insulated Render Systems (Scotland) Ltd.	Small	Airdrie	2.1	2.1
Insulation Solutions (Scotland). Limited	Micro	Midlothian	2.4	2.4
Jonathan McFarlane T/A Home Energy Lanarkshire	Micro	Hamilton	1.2, 1.3	1.3
Kensa Contracting Limited	Small	Truro	3.4	3.4
Momentum 4 Ltd	Small	Rutherglen	1.1, 1.2, 1.3, 1.4	1.1, 1.2, 1.3, 1.4
MP Group U K Limited	Small	Glasgow	2.1, 2.2, 2.3, 2.7, 2.8, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2	2.1, 2.2, 2.3, 2.7, 2.8, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2
OVO (S) Energy Solutions Limited	Small	Edinburgh	2.1, 2.2, 2.3, 2.4, 2.5, 3.3, 4.1	2.1, 2.2, 2.3, 2.4, 2.5, 3.3, 4.1
Procast Building Contractors Ltd.	Small	Strathaven	2.1, 2.2, 2.3, 2.5, 2.7, 2.8, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 3.7, 4.1, 4.2, 4.3, 4.4	2.1, 2.2, 2.3, 2.5, 2.7, 2.8, 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 3.7, 4.1, 4.2, 4.3, 4.4
Reheat (Renewable Technologies) Ltd	Micro	Northumberland	3.3, 3.4, 3.7, 4.1	3.3, 3.4, 3.7, 4.1
Renewable Energy Consultants (Scotland) Limited	Micro	Perth	1.3	1.3
SERS Energy Solutions (Scotland) Limited	Small	Livingston	2.1	2.1
Shire Energy Services Limited	Micro	Cumnock	4.1, 4.2	4.1, 4.2
SHS Heating and Renewables Limited	Micro	Carluke	3.1, 3.3, 3.4	3.1, 3.3, 3.4

Story Contracting Limited	Large	Carlisle	1.1, 1.2, 1.3, 1.4, 4.1, 4.2, 4.3, 4.4	1.1, 1.2, 1.3, 1.4, 4.1, 4.2, 4.3, 4.4
Sustainable Building Services (UK) Limited	Small	Lancashire	2.1	2.1
The Wise Group	Medium	Paisley	1.4	1.4
Tighean Innse Gall Limited	Small	Isle of Lewis	1.1, 1.2, 1.3, 1.4	1.1, 1.2, (1.3: N/C, 1.4: N/C)
Union Technical Services Ltd	Small	Glasgow	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2	1.1, 1.2, 1.3, 1.4, 2.1, 2.2, 2.3, 2.4, 2.5, 2.6, 2.7, 2.8, 2.9, 2.10, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2
Valley Group Limited	Small	Glasgow	2.1, 2.2, 2.3, 2.5, 2.6, 2.7, 2.8, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2	2.1, 2.2, 2.3, 2.5, 2.6, 2.7, 2.8, 3.1, 3.2, 3.3, 3.6, 4.1, 4.2
Vital Energi Utilities Limited	Large	Blackburn	3.1, 3.3, 3.4, 4.1	3.1, 3.3, 3.4, 4.1
Warmworks Scotland LLP	Medium	Edinburgh	1.2, 1.4	1.2, 1.4

Appendix 3 - Scoring and Recommendations

Non-Compliant Offer	N/C
No Offer	-
Not recommended for Award	

Sub-lot 1.1 Energy Efficiency Designer

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	-	-	62.4	Y	62.4	Y	62.4	Y	62.4	Y
BCA Insulation Limited	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y
Diamond and Company (Scotland) Limited	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N
E.ON Energy Solutions Limited	64.0	Y	61.1	Y	61.1	Y	58.7	Y	61.1	Y	-	-	58.7	Y	64.0	Y	62.5	Y	61.1	Y
ECD Architects Ltd	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	-	-	61.2	Y	61.2	Y	61.2	Y	61.2	Y
Everwarm Ltd	77.3	Y	77.3	Y	77.3	Y	75.6	Y	81.9	Y	-	-	75.6	Y	81.9	Y	81.9	Y	81.9	Y
GEP Environmental Limited	64.0	Y	64.0	Y	66.3	Y	64.0	Y	67.6	Y	59.0	Y	66.3	Y	69.1	Y	67.6	Y	67.6	Y
Momentum 4 Ltd	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	72.6	Y	-	-	72.6	Y	72.6	Y	72.6	Y	72.6	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	46.6	Y	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	-	-	62.4	Y
BCA Insulation Limited	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y
Diamond and Company (Scotland) Limited	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N
E.ON Energy Solutions Limited	62.5	Y	64.0	Y	62.5	Y	62.5	Y	64.0	Y	62.5	Y	62.5	Y	61.1	Y	62.5	Y	-	-	58.7	Y
ECD Architects Ltd	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	-	-	61.2	Y
Everwarm Ltd	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	72.0	Y	81.9	Y	81.9	Y
GEP Environmental Limited	69.1	Y	67.6	Y	69.1	Y	69.1	Y	69.1	Y	67.6	Y	69.1	Y	67.6	Y	67.6	Y	59.0	Y	69.1	Y
Momentum 4 Ltd	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y
Story Contracting Limited	72.6	Y	72.6	Y	72.6	Y	72.6	Y	72.6	Y	72.6	Y	72.6	Y	72.6	Y	72.6	Y	-	-	72.6	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.4	Y	62.4	Y	-	-	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y
BCA Insulation Limited	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y
Diamond and Company (Scotland) Limited	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N
E.ON Energy Solutions Limited	62.5	Y	61.1	Y	-	-	61.1	Y	62.5	Y	62.5	Y	64.0	Y	58.7	Y	58.7	Y	62.5	Y	62.5	Y
ECD Architects Ltd	61.2	Y	61.2	Y	-	-	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y
Everwarm Ltd	81.9	Y	75.6	Y	-	-	81.9	Y	81.9	Y	81.9	Y	81.9	Y	75.6	Y	77.3	Y	81.9	Y	81.9	Y
GEP Environmental Limited	67.6	Y	69.1	Y	59.0	Y	67.6	Y	67.6	Y	69.1	Y	69.1	Y	64.0	Y	64.0	Y	67.6	Y	69.1	Y
Momentum 4 Ltd	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y
Story Contracting Limited	72.6	Y	72.6	Y	-	-	72.6	Y	72.6	Y	72.6	Y	72.6	Y	-	-	-	-	72.6	Y	72.6	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y

Sub-lot 1.2 Energy Efficiency Coordinator

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	-	-	62.4	Y	62.4	Y	62.4	Y	62.4	Y
BCA Insulation Limited	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y
Diamond and Company (Scotland) Limited	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N
E.ON Energy Solutions Limited	64.0	Y	61.1	Y	61.1	Y	58.7	Y	61.1	Y	-	-	58.7	Y	64.0	Y	62.5	Y	61.1	Y
ECD Architects Ltd	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	-	-	61.2	Y	61.2	Y	61.2	Y	61.2	Y
Everwarm Ltd	77.3	Y	77.3	Y	77.3	Y	75.6	Y	81.9	Y	-	-	75.6	Y	81.9	Y	81.9	Y	81.9	Y
GEP Environmental Limited	64.0	Y	64.0	Y	66.3	Y	64.0	Y	67.6	Y	59.0	Y	66.3	Y	69.1	Y	67.6	Y	67.6	Y
Hardies LLP	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N
Momentum 4 Ltd	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	69.7	Y	-	-	69.7	Y	69.7	Y	69.7	Y	69.7	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	46.6	Y	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y
Warmworks Scotland LLP	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	-	-	62.4	Y
BCA Insulation Limited	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y
Diamond and Company (Scotland) Limited	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N
E.ON Energy Solutions Limited	62.5	Y	64.0	Y	62.5	Y	62.5	Y	64.0	Y	62.5	Y	62.5	Y	61.1	Y	62.5	Y	-	-	58.7	Y
ECD Architects Ltd	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	-	-	61.2	Y
Everwarm Ltd	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	81.9	Y	72.0	Y	81.9	Y	81.9	Y
GEP Environmental Limited	69.1	Y	67.6	Y	69.1	Y	69.1	Y	69.1	Y	67.6	Y	69.1	Y	67.6	Y	67.6	Y	59.0	Y	69.1	Y
Hardies LLP	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N
Momentum 4 Ltd	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y
Story Contracting Limited	69.7	Y	69.7	Y	69.7	Y	69.7	Y	69.7	Y	69.7	Y	69.7	Y	69.7	Y	69.7	Y	-	-	69.7	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y
Warmworks Scotland LLP	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.4	Y	62.4	Y	-	-	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y	62.4	Y
BCA Insulation Limited	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y	75.5	Y
Diamond and Company (Scotland) Limited	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N	32.4	N
E.ON Energy Solutions Limited	62.5	Y	61.1	Y	-	-	61.1	Y	62.5	Y	62.5	Y	64.0	Y	58.7	Y	58.7	Y	62.5	Y	62.5	Y
ECD Architects Ltd	61.2	Y	61.2	Y	-	-	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y
Everwarm Ltd	81.9	Y	75.6	Y	-	-	81.9	Y	81.9	Y	81.9	Y	81.9	Y	75.6	Y	77.3	Y	81.9	Y	81.9	Y
GEP Environmental Limited	67.6	Y	69.1	Y	59.0	Y	67.6	Y	67.6	Y	69.1	Y	69.1	Y	64.0	Y	64.0	Y	67.6	Y	69.1	Y
Hardies LLP	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N	15.9	N
Momentum 4 Ltd	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y
Story Contracting Limited	69.7	Y	-	-	-	-	69.7	Y	69.7	Y	69.7	Y	69.7	Y	-	-	-	-	69.7	Y	69.7	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y
Warmworks Scotland LLP	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y	65.9	Y

Sub-lot 1.3 Energy Efficiency Assessor – Domestic

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.5	Y	53.5	Y	54.2	Y	53.0	Y	55.8	Y	-	-	53.5	Y	54.2	Y	55.8	Y	55.8	Y
BCA Insulation Limited	73.5	Y	73.5	Y	73.5	Y	74.0	Y	90.5	Y	71.2	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y
Diamond and Company (Scotland) Limited	24.5	N	24.5	N	24.5	N	24.7	N	24.5	N	26.2	N	24.5	N	24.5	N	24.5	N	24.5	N
E.ON Energy Solutions Limited	49.8	Y	48.2	Y	48.2	Y	47.1	Y	48.2	Y	-	-	46.9	Y	49.8	Y	49.0	Y	48.2	Y
ECD Architects Ltd	43.8	Y	43.8	Y	49.6	Y	43.9	Y	53.8	Y	-	-	43.8	Y	49.6	Y	53.8	Y	53.8	Y
EPC Scotland Limited	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y
Everwarm Ltd	56.5	Y	56.5	Y	56.5	Y	56.0	Y	58.6	Y	-	-	55.7	Y	58.6	Y	58.6	Y	58.6	Y
GEP Environmental Limited	-	-	-	-	66.0	Y	63.5	Y	69.7	Y	-	-	66.0	Y	69.7	Y	66.0	Y	66.0	Y
Hardies LLP	58.4	Y	58.4	Y	58.4	Y	58.9	Y	58.4	Y	62.2	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	39.4	Y	39.3	Y	39.3	Y	39.6	Y	39.3	Y	31.5	Y	39.1	Y	39.4	Y	39.4	Y	39.3	Y
Momentum 4 Ltd	70.7	Y	70.7	Y	70.7	Y	71.3	Y	70.7	Y	74.7	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y
Renewable Energy Consultants (Scotland) Limited	66.1	Y	66.1	Y	66.1	Y	-	-	66.1	Y	-	-	-	-	66.1	Y	-	-	-	-
Story Contracting Limited	-	-	-	-	-	-	-	-	56.1	Y	-	-	56.1	Y	56.1	Y	56.1	Y	56.1	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	N/C	N	-	-	-	-	-	-	-	-
Union Technical Services Ltd	81.2	Y	81.2	Y	81.2	Y	79.4	Y	81.2	Y	84.1	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	55.8	Y	55.8	Y	55.8	Y	55.8	Y	55.8	Y	55.8	Y	55.8	Y	55.8	Y	55.8	Y	-	-	55.0	Y
BCA Insulation Limited	90.5	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y	67.6	Y	90.5	Y
Diamond and Company (Scotland) Limited	24.5	N	24.5	N	24.5	N	24.5	N	24.5	N	24.5	N	24.5	N	24.5	N	24.5	N	27.2	N	24.5	N
E.ON Energy Solutions Limited	49.0	Y	49.8	Y	49.0	Y	49.0	Y	49.8	Y	49.0	Y	49.0	Y	48.2	Y	49.0	Y	-	-	46.9	Y
ECD Architects Ltd	49.6	Y	53.8	Y	49.6	Y	49.6	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	-	-	49.6	Y
EPC Scotland Limited	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	68.0	Y	71.0	Y
Everwarm Ltd	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	54.0	Y	62.8	Y	58.6	Y
GEP Environmental Limited	69.7	Y	66.0	Y	69.7	Y	69.7	Y	69.7	Y	66.0	Y	69.7	Y	66.0	Y	69.7	Y	-	-	69.7	Y
Hardies LLP	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	64.5	Y	58.4	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	39.4	Y	39.4	Y	39.4	Y	39.4	Y	39.4	Y	39.4	Y	39.4	Y	39.3	Y	39.4	Y	32.4	Y	39.1	Y
Momentum 4 Ltd	70.7	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	58.5	Y	70.7	Y
Renewable Energy Consultants (Scotland) Limited	-	-	-	-	66.1	Y	66.1	Y	-	-	-	-	66.1	Y	-	-	66.1	Y	-	-	66.1	Y
Story Contracting Limited	56.1	Y	56.1	Y	56.1	Y	56.1	Y	56.1	Y	56.1	Y	56.1	Y	56.1	Y	56.1	Y	-	-	56.1	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	81.2	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y	87.3	Y	81.2	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	55.8	Y	54.2	Y	-	-	55.8	Y	55.8	Y	55.8	Y	55.8	Y	55.2	Y	53.5	Y	55.8	Y	55.8	Y
BCA Insulation Limited	90.5	Y	90.5	Y	67.3	Y	90.5	Y	90.5	Y	90.5	Y	90.5	Y	80.1	Y	75.0	Y	90.5	Y	90.5	Y
Diamond and Company (Scotland) Limited	24.5	N	24.5	N	27.0	N	24.5	N	24.5	N	24.5	N	24.5	N	27.2	N	25.1	N	24.5	N	24.5	N
E.ON Energy Solutions Limited	49.0	Y	48.2	Y	-	-	48.2	Y	49.0	Y	49.0	Y	49.8	Y	49.9	Y	47.6	Y	49.0	Y	49.0	Y
ECD Architects Ltd	53.8	Y	49.6	Y	-	-	49.6	Y	53.8	Y	49.6	Y	53.8	Y	45.6	Y	44.2	Y	53.8	Y	53.8	Y
EPC Scotland Limited	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	71.0	Y	69.8	Y	71.0	Y	71.0	Y	71.0	Y
Everwarm Ltd	58.6	Y	55.7	Y	-	-	58.6	Y	58.6	Y	58.6	Y	58.6	Y	59.2	Y	57.4	Y	58.6	Y	58.6	Y
GEP Environmental Limited	69.7	Y	69.7	Y	-	-	69.7	Y	69.7	Y	69.7	Y	69.7	Y	-	-	-	-	69.7	Y	69.7	Y
Hardies LLP	58.4	Y	58.4	Y	64.1	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	64.5	Y	59.8	Y	58.4	Y	50.6	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	39.4	Y	39.3	Y	32.1	Y	39.3	Y	39.4	Y	39.4	Y	39.4	Y	45.5	Y	40.5	Y	39.4	Y	39.4	Y
Momentum 4 Ltd	70.7	Y	70.7	Y	58.3	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	77.1	Y	72.2	Y	70.7	Y	70.7	Y
Renewable Energy Consultants (Scotland) Limited	-	-	-	-	-	-	-	-	66.1	Y	66.1	Y	66.1	Y	-	-	-	-	-	-	66.1	Y
Story Contracting Limited	56.1	Y	56.1	Y	-	-	56.1	Y	56.1	Y	56.1	Y	56.1	Y	-	-	-	-	56.1	Y	56.1	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	81.2	Y	81.2	Y	86.7	Y	81.2	Y	81.2	Y	81.2	Y	81.2	Y	87.3	Y	80.6	Y	81.2	Y	81.2	Y

Sub-lot 1.3 Energy Efficiency Assessor - Non Domestic

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	45.3	Y	45.3	Y	45.7	Y	45.0	Y	46.5	Y	-	-	45.3	Y	45.7	Y	46.5	Y	46.5	Y
BCA Insulation Limited	45.3	Y	45.3	Y	45.3	Y	45.3	Y	47.4	Y	43.8	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y
Diamond and Company (Scotland) Limited	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N
ECD Architects Ltd	40.9	Y	40.9	Y	43.1	Y	40.9	Y	44.2	Y	-	-	40.9	Y	43.1	Y	44.2	Y	44.2	Y
EPC Scotland Limited	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y
Everwarm Ltd	43.4	Y	43.4	Y	43.4	Y	43.2	Y	43.9	Y	-	-	43.2	Y	43.9	Y	43.9	Y	43.9	Y
GEP Environmental Limited	-	-	-	-	47.4	Y	46.9	Y	48.1	Y	-	-	47.4	Y	48.1	Y	47.4	Y	47.4	Y
Hardies LLP	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	14.5	Y	14.5	Y	14.5	Y	14.5	Y	14.6	Y	12.7	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y
Momentum 4 Ltd	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y
Renewable Energy Consultants (Scotland) Limited	45.2	Y	45.2	Y	45.2	Y	-	-	45.2	Y	-	-	-	-	45.2	Y	-	-	-	-
Story Contracting Limited	-	-	-	-	-	-	-	-	43.9	Y	-	-	43.9	Y	43.9	Y	43.9	Y	43.9	Y
Tighean Innsse Gall Limited	-	-	-	-	-	-	-	-	-	-	N/C	N	-	-	-	-	-	-	-	-

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	46.5	Y	46.5	Y	46.5	Y	46.5	Y	46.5	Y	46.5	Y	46.5	Y	46.5	Y	46.5	Y	-	-	46.1	Y
BCA Insulation Limited	47.4	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y	44.1	Y	47.4	Y
Diamond and Company (Scotland) Limited	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.8	N	11.5	N
ECD Architects Ltd	43.1	Y	44.2	Y	43.1	Y	43.1	Y	44.2	Y	44.2	Y	44.2	Y	44.2	Y	44.2	Y	-	-	43.1	Y
EPC Scotland Limited	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	41.0	Y	34.3	Y
Everwarm Ltd	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	42.7	Y	46.5	Y	43.9	Y
GEP Environmental Limited	48.1	Y	47.4	Y	48.1	Y	48.1	Y	48.1	Y	47.4	Y	48.1	Y	47.4	Y	48.1	Y	-	-	48.1	Y
Hardies LLP	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	78.8	Y	62.2	Y
Jonathan McFarlane T/A Home Energy Lanarkshire	14.6	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y	15.3	Y	14.6	Y
Momentum 4 Ltd	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	77.4	Y	90.0	Y
Renewable Energy Consultants (Scotland) Limited	-	-	-	-	45.2	Y	45.2	Y	-	-	-	-	45.2	Y	-	-	45.2	Y	-	-	45.2	Y
Story Contracting Limited	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	-	-	43.9	Y
Tighean Innsse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	46.5	Y	45.7	Y	-	-	46.5	Y	46.5	Y	46.5	Y	46.5	Y	44.7	Y	45.0	Y	46.5	Y	46.5	Y
BCA Insulation Limited	47.4	Y	47.4	Y	44.1	Y	47.4	Y	47.4	Y	47.4	Y	47.4	Y	45.3	Y	45.3	Y	47.4	Y	47.4	Y
Diamond and Company (Scotland) Limited	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.5	N	11.8	N	11.5	N
ECD Architects Ltd	44.2	Y	43.1	Y	-	-	43.1	Y	44.2	Y	43.1	Y	44.2	Y	40.9	Y	40.9	Y	44.2	Y	44.2	Y
EPC Scotland Limited	34.3	Y	34.3	Y	41.0	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y	34.3	Y
Everwarm Ltd	43.9	Y	43.2	Y	-	-	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.2	Y	43.4	Y	43.9	Y	43.9	Y
GEP Environmental Limited	48.1	Y	48.1	Y	-	-	48.1	Y	48.1	Y	48.1	Y	48.1	Y	-	-	-	-	48.1	Y	48.1	Y
Hardies LLP	62.2	Y	62.2	Y	78.8	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	62.2	Y	-	-
Jonathan McFarlane T/A Home Energy Lanarkshire	14.6	Y	14.6	Y	15.3	Y	14.6	Y	14.6	Y	14.6	Y	14.6	Y	14.5	Y	14.5	Y	14.6	Y	14.6	Y
Momentum 4 Ltd	90.0	Y	90.0	Y	77.4	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y	90.0	Y
Renewable Energy Consultants (Scotland) Limited	-	-	-	-	-	-	-	-	45.2	Y	45.2	Y	45.2	Y	-	-	-	-	-	-	45.2	Y
Story Contracting Limited	43.9	Y	43.9	Y	-	-	43.9	Y	43.9	Y	43.9	Y	43.9	Y	-	-	-	-	43.9	Y	43.9	Y
Tighean Innsse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Sub-lot 1.4 Managing Agent

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	-	-	87.5	Y	87.5	Y	87.5	Y	87.5	Y
Changeworks Resources for Life	65.0	Y	63.8	Y	63.8	Y	63.8	Y	63.8	Y	62.3	Y	62.3	Y	63.8	Y	63.8	Y	63.8	Y
E.ON Energy Solutions Limited	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y
ECD Architects Ltd	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	-	-	85.0	Y	85.0	Y	85.0	Y	85.0	Y
Energy Agency	-	-	-	-	-	-	-	-	-	-	-	-	67.4	Y	67.4	Y	67.4	Y	67.4	Y
Everwarm Ltd	-	-	-	-	-	-	-	-	64.3	Y	-	-	-	-	64.3	Y	64.3	Y	64.3	Y
GEP Environmental Limited	69.0	Y	69.0	Y	72.5	Y	69.0	Y	74.6	Y	66.3	Y	72.5	Y	77.0	Y	74.6	Y	74.6	Y
Hardies LLP	62.1	Y	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Momentum 4 Ltd	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	62.3	Y	-	-	62.3	Y	62.3	Y	62.3	Y	62.3	Y
The Wise Group	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	-	-	58.6	Y	58.6	Y	58.6	Y	58.6	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	N/C	N	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y
Warmworks Scotland LLP	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	-	-	87.5	Y
Changeworks Resources for Life	65.0	Y	65.0	Y	66.0	Y	66.0	Y	66.0	Y	63.8	Y	65.0	Y	63.8	Y	65.0	Y	62.3	Y	65.0	Y
E.ON Energy Solutions Limited	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	-	-	57.3	Y
ECD Architects Ltd	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	-	-	85.0	Y
Energy Agency	-	-	67.4	Y	-	-	-	-	67.4	Y	67.4	Y	-	-	67.4	Y	67.4	Y	-	-	-	-
Everwarm Ltd	64.3	Y	64.3	Y	64.3	Y	64.3	Y	64.3	Y	64.3	Y	64.3	Y	64.3	Y	-	-	64.3	Y	64.3	Y
GEP Environmental Limited	77.0	Y	74.6	Y	77.0	Y	77.0	Y	77.0	Y	74.6	Y	77.0	Y	74.6	Y	74.6	Y	66.3	Y	77.0	Y
Hardies LLP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Momentum 4 Ltd	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y
Story Contracting Limited	62.3	Y	62.3	Y	62.3	Y	62.3	Y	62.3	Y	62.3	Y	62.3	Y	62.3	Y	62.3	Y	-	-	62.3	Y
The Wise Group	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	-	-	58.6	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y
Warmworks Scotland LLP	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	87.5	Y	87.5	Y	-	-	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y	87.5	Y
Changeworks Resources for Life	65.0	Y	65.0	Y	62.3	Y	63.8	Y	65.0	Y	65.0	Y	66.0	Y	63.8	Y	63.8	Y	62.3	Y	63.8	Y
E.ON Energy Solutions Limited	57.3	Y	57.3	Y	-	-	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y	57.3	Y
ECD Architects Ltd	85.0	Y	85.0	Y	-	-	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y
Energy Agency	67.4	Y	67.4	Y	-	-	67.4	Y	67.4	Y	-	-	-	-	-	-	-	-	67.4	Y	-	-
Everwarm Ltd	64.3	Y	-	-	-	-	64.3	Y	64.3	Y	64.3	Y	64.3	Y	-	-	-	-	64.3	Y	64.3	Y
GEP Environmental Limited	74.6	Y	77.0	Y	66.3	Y	74.6	Y	74.6	Y	77.0	Y	77.0	Y	69.0	Y	69.0	Y	74.6	Y	77.0	Y
Hardies LLP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Momentum 4 Ltd	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y	65.0	Y
Story Contracting Limited	62.3	Y	62.3	Y	-	-	62.3	Y	62.3	Y	62.3	Y	62.3	Y	-	-	-	-	62.3	Y	62.3	Y
The Wise Group	58.6	Y	58.6	Y	-	-	58.6	Y	58.6	Y	58.6	Y	58.6	Y	-	-	58.6	Y	58.6	Y	58.6	Y
Tighean Innse Gall Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Union Technical Services Ltd	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y
Warmworks Scotland LLP	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y

Sub-lot 2.1 External wall insulation and finishes

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	74.0	Y	74.0	Y	75.6	Y	72.9	Y	72.8	Y	-	-	74.7	Y	75.6	Y	73.6	Y	73.6	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	70.4	Y	-	-	-	-	76.3	Y	71.2	Y	71.2	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	77.2	Y	-	-	71.3	Y	71.3	Y
E.ON Energy Solutions Limited	57.6	Y	56.6	Y	56.6	Y	55.9	Y	54.1	Y	-	-	56.1	Y	57.7	Y	54.8	Y	54.4	Y
Easy Heat Systems Limited	73.6	Y	73.6	Y	73.6	Y	74.0	Y	66.9	Y	82.7	Y	74.4	Y	73.3	Y	67.7	Y	67.7	Y
Everwarm Ltd	83.0	Y	83.0	Y	83.0	Y	81.5	Y	80.4	Y	-	-	81.9	Y	88.3	Y	81.3	Y	81.3	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	73.3	Y	-	-	-	-	-	-	-	-	66.8	Y	66.8	Y
Green Home Systems Limited	62.8	Y	62.8	Y	62.8	Y	63.0	Y	63.9	Y	-	-	63.2	Y	62.8	Y	64.4	Y	64.4	Y
Insulated Render Systems (Scotland) Ltd.	73.2	Y	73.2	Y	73.3	Y	73.6	Y	67.2	Y	81.1	Y	74.1	Y	73.5	Y	68.0	Y	68.0	Y
MP Group U K Limited	75.7	Y	75.7	Y	75.7	Y	72.6	Y	74.0	Y	-	-	75.7	Y	75.7	Y	74.3	Y	74.2	Y
OVO (S) Energy Solutions Limited	46.2	Y	46.1	Y	46.2	Y	46.1	Y	42.5	Y	52.2	Y	46.5	Y	46.6	Y	42.8	Y	42.8	Y
Procast Building Contractors Ltd.	57.4	Y	57.4	Y	57.4	Y	57.7	Y	56.4	Y	61.4	Y	60.8	Y	60.1	Y	57.0	Y	57.0	Y
SERS Energy Solutions (Scotland) Limited	68.7	Y	68.7	Y	68.7	Y	69.0	Y	62.9	Y	-	-	69.4	Y	68.7	Y	63.5	Y	63.5	Y
Sustainable Building Services (UK) Limited	-	-	-	-	-	-	-	-	-	-	-	-	55.1	Y	-	-	52.3	Y	52.2	Y
Union Technical Services Ltd	77.8	Y	77.9	Y	77.9	Y	77.5	Y	72.7	Y	81.8	Y	78.4	Y	77.9	Y	73.2	Y	73.2	Y
Valley Group Limited	80.3	Y	80.3	Y	82.3	Y	80.7	Y	78.7	Y	78.0	Y	83.2	Y	82.3	Y	79.7	Y	79.7	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	73.2	Y	73.6	Y	73.6	Y	72.9	Y	73.6	Y	73.6	Y	73.6	Y	73.6	Y	73.6	Y	-	-	71.4	Y
Ailsa Building Contractors Limited	70.4	Y	71.2	Y	71.2	Y	70.5	Y	71.2	Y	70.8	Y	70.8	Y	71.2	Y	71.2	Y	-	-	70.2	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	77.0	Y	86.3	Y
City Building (Contracts) LLP	-	-	71.3	Y	71.3	Y	-	-	71.3	Y	71.3	Y	70.9	Y	71.3	Y	71.3	Y	-	-	-	-
E.ON Energy Solutions Limited	54.5	Y	55.2	Y	54.8	Y	54.5	Y	55.2	Y	54.8	Y	54.4	Y	54.4	Y	54.8	Y	-	-	53.3	Y
Easy Heat Systems Limited	67.3	Y	67.7	Y	67.7	Y	67.0	Y	67.7	Y	67.7	Y	67.7	Y	67.7	Y	67.7	Y	73.6	Y	67.0	Y
Everwarm Ltd	80.9	Y	81.3	Y	81.3	Y	80.5	Y	81.3	Y	81.3	Y	81.3	Y	81.3	Y	71.5	Y	88.8	Y	80.5	Y
G.M.G. (Contractors) Limited	66.4	Y	66.8	Y	66.8	Y	-	-	66.8	Y	66.8	Y	66.8	Y	66.8	Y	66.8	Y	-	-	-	-
Green Home Systems Limited	64.1	Y	64.4	Y	64.4	Y	59.4	Y	64.4	Y	64.4	Y	64.4	Y	64.4	Y	64.4	Y	-	-	59.4	Y
Insulated Render Systems (Scotland) Ltd.	67.4	Y	68.0	Y	68.0	Y	67.3	Y	68.0	Y	68.0	Y	67.8	Y	68.0	Y	68.0	Y	-	-	67.4	Y
MP Group U K Limited	74.2	Y	74.3	Y	74.3	Y	74.0	Y	74.3	Y	74.3	Y	74.3	Y	74.2	Y	74.3	Y	-	-	69.2	Y
OVO (S) Energy Solutions Limited	42.3	Y	42.9	Y	42.8	Y	42.6	Y	42.9	Y	42.8	Y	42.0	Y	42.9	Y	42.8	Y	46.3	Y	42.3	Y
Procast Building Contractors Ltd.	53.1	Y	57.0	Y	57.0	Y	55.2	Y	57.0	Y	57.0	Y	52.1	Y	57.0	Y	57.0	Y	55.4	Y	55.2	Y
SERS Energy Solutions (Scotland) Limited	63.2	Y	63.5	Y	63.5	Y	62.9	Y	63.5	Y	63.5	Y	63.5	Y	63.5	Y	63.5	Y	-	-	63.0	Y
Sustainable Building Services (UK) Limited	51.8	Y	52.4	Y	52.3	Y	-	-	52.4	Y	52.3	Y	51.6	Y	-	-	52.3	Y	-	-	-	-
Union Technical Services Ltd	72.9	Y	73.2	Y	73.2	Y	72.7	Y	73.2	Y	73.2	Y	73.2	Y	73.3	Y	73.2	Y	75.1	Y	72.7	Y
Valley Group Limited	79.3	Y	79.7	Y	79.7	Y	78.9	Y	79.7	Y	79.7	Y	75.8	Y	79.7	Y	79.7	Y	70.3	Y	78.9	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	73.6	Y	70.0	Y	-	-	73.6	Y	73.6	Y	73.2	Y	73.2	Y	71.1	Y	72.6	Y	73.6	Y	73.6	Y
Ailsa Building Contractors Limited	71.2	Y	-	-	-	-	71.2	Y	71.2	Y	70.8	Y	70.4	Y	-	-	-	-	71.2	Y	71.2	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
City Building (Contracts) LLP	71.3	Y	-	-	-	-	71.3	Y	71.3	Y	-	-	-	-	-	-	-	-	71.3	Y	71.3	Y
E.ON Energy Solutions Limited	54.8	Y	53.9	Y	-	-	54.4	Y	54.8	Y	54.7	Y	54.8	Y	55.7	Y	55.7	Y	54.8	Y	54.6	Y
Easy Heat Systems Limited	67.7	Y	67.5	Y	82.7	Y	67.7	Y	67.7	Y	67.3	Y	67.3	Y	73.4	Y	73.6	Y	67.7	Y	67.7	Y
Everwarm Ltd	81.3	Y	74.4	Y	-	-	81.3	Y	81.3	Y	80.9	Y	80.9	Y	80.9	Y	83.0	Y	81.3	Y	81.3	Y
G.M.G. (Contractors) Limited	66.8	Y	-	-	-	-	66.8	Y	66.8	Y	66.4	Y	66.4	Y	-	-	-	-	66.8	Y	66.8	Y
Green Home Systems Limited	64.4	Y	59.4	Y	-	-	64.4	Y	64.4	Y	64.1	Y	64.1	Y	-	-	62.8	Y	64.4	Y	64.4	Y
Insulated Render Systems (Scotland) Ltd.	68.0	Y	67.0	Y	-	-	68.0	Y	68.0	Y	67.7	Y	67.7	Y	73.0	Y	73.3	Y	68.0	Y	67.4	Y
MP Group U K Limited	74.3	Y	74.0	Y	-	-	74.2	Y	74.3	Y	74.2	Y	74.3	Y	-	-	72.5	Y	74.3	Y	74.3	Y
OVO (S) Energy Solutions Limited	42.8	Y	41.7	Y	52.2	Y	42.8	Y	42.8	Y	42.8	Y	41.9	Y	45.8	Y	45.9	Y	42.8	Y	42.4	Y
Procast Building Contractors Ltd.	57.0	Y	51.0	Y	61.4	Y	57.0	Y	57.0	Y	56.8	Y	51.9	Y	57.3	Y	57.4	Y	57.0	Y	57.0	Y
SERS Energy Solutions (Scotland) Limited	63.5	Y	63.0	Y	-	-	63.5	Y	63.5	Y	63.2	Y	63.2	Y	68.5	Y	68.7	Y	63.5	Y	63.5	Y
Sustainable Building Services (UK) Limited	52.3	Y	51.0	Y	-	-	52.2	Y	52.3	Y	-	-	51.6	Y	-	-	-	-	52.3	Y	52.0	Y
Union Technical Services Ltd	73.2	Y	72.6	Y	81.9	Y	73.2	Y	73.2	Y	73.0	Y	72.9	Y	73.7	Y	74.4	Y	73.2	Y	73.2	Y
Valley Group Limited	79.7	Y	75.0	Y	78.0	Y	79.7	Y	79.7	Y	79.3	Y	79.3	Y	80.0	Y	80.3	Y	79.7	Y	66.1	Y

Sub-lot 2.2 Cavity wall insulation

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	55.5	Y	55.5	Y	56.3	Y	55.6	Y	56.0	Y	-	-	56.2	Y	54.5	Y	56.0	Y	56.0	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	48.1	Y	-	-	47.5	Y	48.9	Y	46.8	Y	46.5	Y
BCA Insulation Limited	49.6	Y	48.6	Y	48.6	Y	48.1	Y	47.5	Y	84.5	Y	46.8	Y	48.3	Y	46.1	Y	45.8	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	52.0	Y	-	-	50.1	Y	50.1	Y
E.ON Energy Solutions Limited	44.4	Y	44.3	Y	44.3	Y	44.3	Y	43.8	Y	-	-	44.3	Y	44.0	Y	43.9	Y	43.8	Y
Easy Heat Systems Limited	39.3	Y	39.3	Y	39.3	Y	39.5	Y	38.7	Y	49.6	Y	39.5	Y	38.7	Y	38.7	Y	38.7	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	42.7	Y	-	-	-	-	-	-	-	-	40.8	Y	40.8	Y
Green Home Systems Limited	58.3	Y	58.3	Y	58.9	Y	58.7	Y	57.9	Y	-	-	56.2	Y	57.0	Y	54.4	Y	54.4	Y
MP Group U K Limited	47.6	Y	47.6	Y	47.6	Y	47.1	Y	47.9	Y	-	-	48.2	Y	46.2	Y	47.9	Y	47.9	Y
OVO (S) Energy Solutions Limited	34.9	Y	34.9	Y	34.9	Y	35.6	Y	33.3	Y	61.5	Y	35.6	Y	33.3	Y	33.3	Y	33.3	Y
Procast Building Contractors Ltd.	44.2	Y	44.2	Y	44.2	Y	44.9	Y	44.6	Y	68.2	Y	46.4	Y	43.9	Y	44.6	Y	44.6	Y
Union Technical Services Ltd	61.7	Y	61.7	Y	61.7	Y	61.0	Y	60.3	Y	94.8	Y	61.9	Y	59.9	Y	59.7	Y	59.7	Y
Valley Group Limited	51.2	Y	51.2	Y	51.2	Y	51.9	Y	52.1	Y	60.8	Y	54.7	Y	52.1	Y	52.1	Y	52.1	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	56.0	Y	56.0	Y	56.0	Y	56.0	Y	56.0	Y	56.0	Y	56.0	Y	56.0	Y	60.7	Y	-	-	55.2	Y
Ailsa Building Contractors Limited	48.3	Y	47.1	Y	46.8	Y	48.5	Y	47.1	Y	46.8	Y	46.8	Y	46.5	Y	49.7	Y	-	-	47.3	Y
BCA Insulation Limited	47.7	Y	46.5	Y	46.1	Y	47.9	Y	46.5	Y	46.1	Y	46.1	Y	45.8	Y	49.1	Y	51.8	Y	46.6	Y
City Building (Contracts) LLP	-	-	50.1	Y	50.1	Y	-	-	50.1	Y	50.1	Y	50.1	Y	50.1	Y	53.5	Y	-	-	-	-
E.ON Energy Solutions Limited	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.9	Y	43.8	Y	45.1	Y	-	-	43.7	Y
Easy Heat Systems Limited	38.7	Y	38.7	Y	38.7	Y	38.7	Y	38.7	Y	38.7	Y	38.7	Y	38.7	Y	40.2	Y	38.7	Y	38.7	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	40.8	Y	40.8	Y	40.8	Y	-	-	40.8	Y	40.8	Y	40.8	Y	40.8	Y	44.1	Y	-	-	-	-
Green Home Systems Limited	56.2	Y	54.4	Y	54.4	Y	57.2	Y	54.4	Y	54.4	Y	54.4	Y	54.4	Y	58.4	Y	-	-	57.0	Y
MP Group U K Limited	47.9	Y	47.9	Y	47.9	Y	47.9	Y	47.9	Y	47.9	Y	47.9	Y	47.9	Y	51.8	Y	-	-	46.2	Y
OVO (S) Energy Solutions Limited	33.3	Y	33.3	Y	33.3	Y	33.3	Y	33.3	Y	33.3	Y	33.3	Y	33.3	Y	37.3	Y	33.3	Y	33.3	Y
Procast Building Contractors Ltd.	42.6	Y	44.6	Y	44.6	Y	43.9	Y	44.6	Y	44.6	Y	42.6	Y	44.6	Y	49.4	Y	41.4	Y	43.9	Y
Union Technical Services Ltd	60.0	Y	59.7	Y	59.7	Y	60.3	Y	59.7	Y	59.7	Y	59.7	Y	59.7	Y	64.2	Y	60.8	Y	59.9	Y
Valley Group Limited	52.1	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	56.8	Y	44.2	Y	49.6	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	56.0	Y	57.0	Y	-	-	56.0	Y	56.0	Y	56.0	Y	56.0	Y	54.9	Y	54.9	Y	56.0	Y	56.0	Y
Ailsa Building Contractors Limited	46.8	Y	-	-	-	-	46.5	Y	46.8	Y	48.3	Y	48.7	Y	-	-	-	-	46.8	Y	46.8	Y
BCA Insulation Limited	46.1	Y	49.3	Y	79.4	Y	45.8	Y	46.1	Y	47.7	Y	48.1	Y	48.3	Y	47.7	Y	46.1	Y	46.1	Y
City Building (Contracts) LLP	50.1	Y	-	-	-	-	50.1	Y	50.1	Y	-	-	-	-	-	-	-	-	50.1	Y	50.1	Y
E.ON Energy Solutions Limited	43.9	Y	44.5	Y	-	-	43.8	Y	43.9	Y	43.9	Y	43.9	Y	44.3	Y	44.1	Y	43.9	Y	43.9	Y
Easy Heat Systems Limited	38.7	Y	39.5	Y	49.7	Y	38.7	Y	38.7	Y	38.7	Y	38.7	Y	39.5	Y	39.3	Y	38.7	Y	38.7	Y
Everwarm Ltd	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	40.8	Y	-	-	-	-	40.8	Y	40.8	Y	40.8	Y	40.8	Y	-	-	-	-	40.8	Y	40.8	Y
Green Home Systems Limited	54.4	Y	59.7	Y	-	-	54.4	Y	54.4	Y	57.4	Y	56.2	Y	-	-	58.2	Y	54.4	Y	54.4	Y
MP Group U K Limited	47.9	Y	48.2	Y	-	-	47.9	Y	47.9	Y	47.9	Y	47.9	Y	-	-	46.6	Y	47.9	Y	47.9	Y
OVO (S) Energy Solutions Limited	33.3	Y	35.6	Y	61.9	Y	33.3	Y	33.3	Y	33.3	Y	33.3	Y	35.6	Y	34.9	Y	33.3	Y	33.3	Y
Procast Building Contractors Ltd.	44.6	Y	43.6	Y	68.7	Y	44.6	Y	44.6	Y	44.6	Y	41.4	Y	44.9	Y	44.2	Y	44.6	Y	44.6	Y
Union Technical Services Ltd	59.7	Y	62.5	Y	94.8	Y	59.7	Y	59.7	Y	60.0	Y	60.0	Y	62.7	Y	61.4	Y	59.7	Y	59.7	Y
Valley Group Limited	52.1	Y	51.9	Y	57.2	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	45.5	Y	51.2	Y	52.1	Y	52.1	Y

Sub-lot 2.3 Hard To Treat (HTT) cavity wall insulation

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	58.5	Y	58.5	Y	59.4	Y	58.5	Y	59.0	Y	-	-	59.3	Y	57.3	Y	59.0	Y	59.0	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	54.0	Y	-	-	49.6	Y	53.5	Y	52.3	Y	52.3	Y
BCA Insulation Limited	47.6	Y	47.6	Y	47.6	Y	54.2	Y	53.7	Y	72.8	Y	48.9	Y	53.1	Y	51.9	Y	51.9	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	61.0	Y	-	-	57.8	Y	57.8	Y
Easy Heat Systems Limited	39.8	Y	39.8	Y	39.8	Y	40.0	Y	39.2	Y	48.2	Y	40.1	Y	39.1	Y	39.2	Y	39.2	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	47.7	Y	-	-	-	-	-	-	-	-	45.1	Y	45.1	Y
Green Home Systems Limited	53.7	Y	53.7	Y	54.0	Y	61.9	Y	60.6	Y	-	-	54.6	Y	59.7	Y	58.2	Y	58.2	Y
MP Group U K Limited	49.5	Y	49.5	Y	49.5	Y	48.9	Y	49.9	Y	-	-	50.1	Y	47.9	Y	49.9	Y	49.9	Y
OVO (S) Energy Solutions Limited	35.1	Y	35.1	Y	35.2	Y	35.7	Y	33.7	Y	58.7	Y	35.8	Y	33.6	Y	33.7	Y	33.7	Y
Procast Building Contractors Ltd.	43.3	Y	43.3	Y	43.3	Y	43.9	Y	43.6	Y	60.6	Y	45.3	Y	42.9	Y	43.6	Y	43.6	Y
Union Technical Services Ltd	58.5	Y	58.5	Y	58.5	Y	66.4	Y	65.8	Y	94.8	Y	59.1	Y	65.7	Y	63.0	Y	63.0	Y
Valley Group Limited	48.0	Y	48.0	Y	48.0	Y	60.5	Y	56.9	Y	63.9	Y	48.6	Y	56.9	Y	56.9	Y	56.9	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	59.0	Y	59.0	Y	59.0	Y	59.0	Y	59.0	Y	59.0	Y	59.0	Y	59.0	Y	64.7	Y	-	-	58.1	Y
Ailsa Building Contractors Limited	53.0	Y	52.3	Y	52.3	Y	53.7	Y	52.3	Y	52.3	Y	51.5	Y	52.3	Y	56.8	Y	-	-	53.5	Y
BCA Insulation Limited	52.6	Y	51.9	Y	51.9	Y	53.3	Y	51.9	Y	51.9	Y	51.0	Y	51.9	Y	56.6	Y	49.8	Y	53.1	Y
City Building (Contracts) LLP	-	-	57.8	Y	57.8	Y	-	-	57.8	Y	57.8	Y	57.8	Y	57.8	Y	63.5	Y	-	-	-	-
Easy Heat Systems Limited	39.1	Y	39.2	Y	39.2	Y	39.2	Y	39.2	Y	39.2	Y	39.1	Y	39.2	Y	40.9	Y	39.0	Y	39.1	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	45.1	Y	45.1	Y	45.1	Y	-	-	45.1	Y	45.1	Y	45.1	Y	45.1	Y	49.7	Y	-	-	-	-
Green Home Systems Limited	58.9	Y	58.2	Y	58.2	Y	59.8	Y	58.2	Y	58.2	Y	58.2	Y	58.2	Y	63.3	Y	-	-	59.8	Y
MP Group U K Limited	49.9	Y	49.9	Y	49.9	Y	49.9	Y	49.9	Y	49.9	Y	49.9	Y	49.9	Y	54.3	Y	-	-	47.9	Y
OVO (S) Energy Solutions Limited	33.7	Y	33.7	Y	33.7	Y	33.7	Y	33.7	Y	33.7	Y	33.7	Y	33.7	Y	37.9	Y	34.5	Y	33.7	Y
Procast Building Contractors Ltd.	41.7	Y	43.6	Y	43.6	Y	42.9	Y	43.6	Y	43.6	Y	41.7	Y	43.6	Y	48.1	Y	40.7	Y	42.9	Y
Union Technical Services Ltd	65.6	Y	63.0	Y	63.0	Y	65.8	Y	63.0	Y	63.0	Y	63.0	Y	63.0	Y	68.5	Y	63.2	Y	65.8	Y
Valley Group Limited	56.9	Y	56.9	Y	56.9	Y	56.9	Y	56.9	Y	56.9	Y	56.9	Y	56.9	Y	63.2	Y	46.6	Y	56.9	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	59.0	Y	60.2	Y	-	-	59.0	Y	59.0	Y	59.0	Y	59.0	Y	57.8	Y	57.7	Y	59.0	Y	59.0	Y
Ailsa Building Contractors Limited	52.3	Y	-	-	-	-	52.3	Y	52.3	Y	54.0	Y	52.5	Y	-	-	-	-	52.3	Y	52.3	Y
BCA Insulation Limited	51.9	Y	44.0	Y	45.5	Y	51.8	Y	51.9	Y	53.7	Y	52.1	Y	53.1	Y	47.6	Y	51.9	Y	51.9	Y
City Building (Contracts) LLP	57.8	Y	-	-	-	-	57.8	Y	57.8	Y	-	-	-	-	-	-	-	-	57.8	Y	57.8	Y
Easy Heat Systems Limited	39.2	Y	38.1	Y	41.2	Y	39.2	Y	39.2	Y	39.2	Y	39.0	Y	40.0	Y	39.7	Y	39.2	Y	39.2	Y
Everwarm Ltd	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	45.1	Y	-	-	-	-	45.1	Y	45.1	Y	45.1	Y	45.1	Y	-	-	-	-	45.1	Y	45.1	Y
Green Home Systems Limited	58.2	Y	62.9	Y	-	-	58.2	Y	58.2	Y	60.4	Y	58.9	Y	-	-	53.7	Y	58.2	Y	58.2	Y
MP Group U K Limited	49.9	Y	50.1	Y	-	-	49.9	Y	49.9	Y	49.9	Y	49.9	Y	-	-	48.3	Y	49.9	Y	49.9	Y
OVO (S) Energy Solutions Limited	33.7	Y	35.9	Y	56.6	Y	33.7	Y	33.7	Y	33.7	Y	33.7	Y	35.6	Y	35.0	Y	33.7	Y	33.7	Y
Procast Building Contractors Ltd.	43.6	Y	42.7	Y	61.2	Y	43.6	Y	43.6	Y	43.6	Y	40.7	Y	43.9	Y	43.3	Y	43.6	Y	43.6	Y
Union Technical Services Ltd	63.0	Y	69.3	Y	94.8	Y	63.0	Y	63.0	Y	65.6	Y	65.6	Y	66.3	Y	58.5	Y	63.0	Y	63.0	Y
Valley Group Limited	56.9	Y	42.3	Y	43.3	Y	56.9	Y	56.9	Y	56.9	Y	56.9	Y	48.4	Y	48.0	Y	56.9	Y	56.9	Y

Sub-lot 2.4 Warm roof insulation, repair and replacement: pitched

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	58.7	Y	58.7	Y	59.6	Y	58.1	Y	60.0	Y	-	-	58.7	Y	59.6	Y	60.0	Y	60.0	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	68.8	Y	-	-	-	-	71.3	Y	68.8	Y	68.8	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	67.7	Y	-	-	54.2	Y	54.2	Y
Easy Heat Systems Limited	50.4	Y	50.4	Y	50.4	Y	50.5	Y	49.1	Y	53.6	Y	50.4	Y	50.4	Y	49.1	Y	49.1	Y
Everwarm Ltd	73.3	Y	73.3	Y	73.3	Y	72.1	Y	74.6	Y	-	-	71.8	Y	77.3	Y	74.6	Y	74.6	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	51.5	Y	-	-	-	-	-	-	-	-	49.7	Y	49.7	Y
Green Home Systems Limited	56.7	Y	56.7	Y	57.4	Y	56.9	Y	57.0	Y	-	-	57.4	Y	57.4	Y	57.0	Y	57.0	Y
Insulation Solutions (Scotland). Limited	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
OVO (S) Energy Solutions Limited	31.0	Y	31.0	Y	31.1	Y	31.0	Y	30.5	Y	33.5	Y	31.0	Y	31.1	Y	30.5	Y	30.5	Y
Union Technical Services Ltd	59.5	Y	59.5	Y	59.5	Y	59.3	Y	58.4	Y	61.9	Y	59.5	Y	59.5	Y	58.4	Y	58.4	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	61.6	Y	60.0	Y	60.0	Y	61.6	Y	60.0	Y	60.0	Y	60.0	Y	60.0	Y	60.0	Y	-	-	60.5	Y
Ailsa Building Contractors Limited	71.3	Y	68.8	Y	68.8	Y	71.3	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	-	-	71.3	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
City Building (Contracts) LLP	-	-	54.2	Y	54.2	Y	-	-	54.2	Y	-	-	54.2	Y	54.2	Y	-	-	-	-	-	-
Easy Heat Systems Limited	50.4	Y	49.1	Y	49.1	Y	50.4	Y	49.1	Y	49.1	Y	49.1	Y	49.1	Y	49.1	Y	53.7	Y	50.4	Y
Everwarm Ltd	77.4	Y	74.6	Y	74.6	Y	77.4	Y	74.6	Y	74.6	Y	74.6	Y	74.6	Y	66.4	Y	85.1	Y	77.4	Y
G.M.G. (Contractors) Limited	51.3	Y	49.7	Y	49.7	Y	-	-	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	-	-	-	-
Green Home Systems Limited	56.7	Y	57.0	Y	57.0	Y	57.4	Y	57.0	Y	57.0	Y	57.0	Y	57.0	Y	57.0	Y	-	-	57.4	Y
Insulation Solutions (Scotland). Limited	25.4	Y	-	-	-	-	-	-	-	-	-	-	24.7	Y	-	-	-	-	-	-	-	-
OVO (S) Energy Solutions Limited	31.3	Y	30.5	Y	30.5	Y	31.3	Y	30.5	Y	30.5	Y	30.5	Y	30.5	Y	30.5	Y	31.1	Y	31.3	Y
Union Technical Services Ltd	59.5	Y	58.4	Y	58.4	Y	59.5	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	56.6	Y	59.5	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	60.0	Y	59.8	Y	-	-	60.3	Y	60.0	Y	60.0	Y	60.0	Y	57.4	Y	58.1	Y	60.0	Y	60.0	Y
Ailsa Building Contractors Limited	68.8	Y	-	-	-	-	69.4	Y	68.8	Y	68.8	Y	68.8	Y	-	-	-	-	68.8	Y	68.8	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
City Building (Contracts) LLP	54.2	Y	-	-	-	-	54.5	Y	54.2	Y	-	-	-	-	-	-	-	-	54.2	Y	54.2	Y
Easy Heat Systems Limited	49.1	Y	50.5	Y	53.7	Y	49.4	Y	49.1	Y	49.1	Y	49.1	Y	50.5	Y	50.5	Y	49.1	Y	49.1	Y
Everwarm Ltd	74.6	Y	72.2	Y	-	-	75.2	Y	74.6	Y	74.6	Y	74.6	Y	72.1	Y	73.6	Y	74.6	Y	74.6	Y
G.M.G. (Contractors) Limited	49.7	Y	-	-	-	-	50.1	Y	49.7	Y	49.7	Y	49.7	Y	-	-	-	-	49.7	Y	49.7	Y
Green Home Systems Limited	57.0	Y	57.6	Y	-	-	57.3	Y	57.0	Y	57.0	Y	55.6	Y	-	-	56.9	Y	57.0	Y	57.0	Y
Insulation Solutions (Scotland). Limited	-	-	25.4	Y	-	-	-	-	-	-	24.7	Y	24.6	Y	-	-	-	-	-	-	-	-
OVO (S) Energy Solutions Limited	30.5	Y	31.2	Y	31.1	Y	30.6	Y	30.5	Y	30.5	Y	30.5	Y	30.9	Y	31.0	Y	30.5	Y	30.5	Y
Union Technical Services Ltd	58.4	Y	59.6	Y	56.6	Y	58.6	Y	58.4	Y	58.4	Y	58.4	Y	59.3	Y	59.6	Y	58.4	Y	58.4	Y

Sub-lot 2.5 Internal wall insulation

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?	TOTAL	AWARDED?
	SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)		SCORE (OUT OF 100)	
A C Whyte & Co Limited	53.6	Y	53.6	Y	54.1	Y	53.7	Y	53.8	Y	-	-	54.3	Y	52.7	Y	53.8	Y	53.8	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	55.9	Y	-	-	59.0	Y	55.9	Y	55.9	Y	55.9	Y
BCA Insulation Limited	57.9	Y	57.9	Y	57.9	Y	58.9	Y	56.4	Y	86.3	Y	59.6	Y	55.7	Y	56.3	Y	56.3	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	57.1	Y	57.1	Y	
Easy Heat Systems Limited	48.1	Y	48.1	Y	48.1	Y	48.8	Y	46.6	Y	67.8	Y	48.8	Y	46.6	Y	46.6	Y	46.6	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	45.3	Y	-	-	-	-	-	-	-	-	43.1	Y	43.1	Y
Green Home Systems Limited	74.5	Y	74.5	Y	76.1	Y	76.0	Y	73.9	Y	-	-	77.7	Y	72.4	Y	73.9	Y	73.9	Y
OVO (S) Energy Solutions Limited	39.2	Y	39.2	Y	39.2	Y	40.1	Y	37.2	Y	65.1	Y	40.1	Y	37.2	Y	37.2	Y	37.2	Y
Procast Building Contractors Ltd.	46.3	Y	46.3	Y	46.3	Y	47.1	Y	46.8	Y	66.7	Y	48.9	Y	46.0	Y	46.8	Y	46.8	Y
Union Technical Services Ltd	61.2	Y	61.2	Y	61.2	Y	59.7	Y	59.5	Y	78.3	Y	62.0	Y	59.5	Y	59.5	Y	59.5	Y
Valley Group Limited	70.8	Y	70.8	Y	72.4	Y	72.4	Y	71.7	Y	67.3	Y	74.0	Y	68.5	Y	71.7	Y	71.7	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.6	Y	53.8	Y	53.8	Y	53.7	Y	53.8	Y	53.8	Y	53.6	Y	53.8	Y	57.9	Y	-	-	53.2	Y
Ailsa Building Contractors Limited	55.8	Y	55.9	Y	55.9	Y	55.9	Y	55.9	Y	55.9	Y	55.8	Y	55.9	Y	61.5	Y	-	-	55.9	Y
BCA Insulation Limited	56.1	Y	56.3	Y	56.3	Y	56.2	Y	56.3	Y	56.3	Y	56.2	Y	56.3	Y	62.3	Y	55.2	Y	56.2	Y
City Building (Contracts) LLP	-	-	57.1	Y	57.1	Y	-	-	57.1	Y	57.1	Y	57.1	Y	57.1	Y	62.7	Y	-	-	-	-
Easy Heat Systems Limited	46.6	Y	46.6	Y	46.6	Y	46.6	Y	46.6	Y	46.6	Y	46.6	Y	46.6	Y	50.5	Y	46.6	Y	46.6	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	43.1	Y	43.1	Y	43.1	Y	-	-	43.1	Y	43.1	Y	43.1	Y	43.1	Y	47.0	Y	-	-	-	-
Green Home Systems Limited	71.0	Y	73.9	Y	73.9	Y	72.4	Y	73.9	Y	73.9	Y	73.9	Y	73.9	Y	83.7	Y	-	-	72.4	Y
OVO (S) Energy Solutions Limited	37.2	Y	37.2	Y	37.2	Y	37.2	Y	37.2	Y	37.2	Y	37.2	Y	37.2	Y	42.3	Y	37.2	Y	37.2	Y
Procast Building Contractors Ltd.	44.5	Y	46.8	Y	46.8	Y	46.0	Y	46.8	Y	46.8	Y	44.5	Y	46.8	Y	52.2	Y	43.2	Y	46.0	Y
Union Technical Services Ltd	59.5	Y	59.5	Y	59.5	Y	59.5	Y	59.5	Y	59.5	Y	59.5	Y	59.5	Y	63.9	Y	57.5	Y	59.5	Y
Valley Group Limited	71.7	Y	71.7	Y	71.7	Y	68.5	Y	71.7	Y	71.7	Y	68.5	Y	71.7	Y	82.4	Y	48.1	Y	68.5	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.8	Y	54.7	Y	-	-	53.8	Y	53.8	Y	53.8	Y	53.6	Y	53.3	Y	50.9	Y	53.8	Y	53.8	Y
Ailsa Building Contractors Limited	55.9	Y	-	-	-	-	55.9	Y	55.9	Y	55.9	Y	55.7	Y	-	-	-	-	55.9	Y	55.9	Y
BCA Insulation Limited	56.3	Y	59.3	Y	86.3	Y	56.3	Y	56.3	Y	56.3	Y	56.1	Y	58.9	Y	57.9	Y	56.3	Y	56.3	Y
City Building (Contracts) LLP	57.1	Y	-	-	-	-	57.1	Y	57.1	Y	-	-	-	-	-	-	-	-	57.1	Y	57.1	Y
Easy Heat Systems Limited	46.6	Y	48.8	Y	68.0	Y	46.6	Y	46.6	Y	46.6	Y	46.6	Y	48.8	Y	48.1	Y	46.6	Y	46.6	Y
Everwarm Ltd	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	43.1	Y	-	-	-	-	43.1	Y	43.1	Y	43.1	Y	43.1	Y	-	-	-	-	43.1	Y	43.1	Y
Green Home Systems Limited	73.9	Y	77.7	Y	-	-	73.9	Y	73.9	Y	73.9	Y	71.0	Y	-	-	74.5	Y	73.9	Y	73.9	Y
OVO (S) Energy Solutions Limited	37.2	Y	40.1	Y	65.3	Y	37.2	Y	37.2	Y	37.2	Y	37.2	Y	40.1	Y	39.2	Y	37.2	Y	37.2	Y
Procast Building Contractors Ltd.	46.8	Y	45.7	Y	66.9	Y	46.8	Y	46.8	Y	46.8	Y	43.2	Y	47.1	Y	46.3	Y	46.8	Y	46.8	Y
Union Technical Services Ltd	59.5	Y	62.0	Y	78.5	Y	59.5	Y	59.5	Y	59.5	Y	59.5	Y	59.7	Y	61.2	Y	59.5	Y	59.5	Y
Valley Group Limited	71.7	Y	74.0	Y	64.6	Y	71.7	Y	71.7	Y	71.7	Y	71.7	Y	72.4	Y	70.8	Y	71.7	Y	71.7	Y

Sub-lot 2.6 Floor insulation

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	74.1	Y	74.1	Y	75.6	Y	67.5	Y	74.0	Y	-	-	74.1	Y	71.0	Y	73.0	Y	73.0	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	74.2	Y	-	-	-	-	74.2	Y	73.0	Y	73.0	Y
BCA Insulation Limited	83.5	Y	83.5	Y	83.5	Y	76.0	Y	81.7	Y	86.3	Y	83.5	Y	77.3	Y	80.3	Y	80.3	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	87.2	Y	-	-	79.5	Y	79.5	Y
E.ON Energy Solutions Limited	60.1	Y	59.4	Y	59.9	Y	55.0	Y	57.7	Y	-	-	59.1	Y	57.9	Y	57.4	Y	57.1	Y
Easy Heat Systems Limited	67.5	Y	67.5	Y	67.5	Y	62.1	Y	63.1	Y	76.1	Y	67.5	Y	63.1	Y	62.1	Y	62.1	Y
Everwarm Ltd	87.3	Y	87.3	Y	87.3	Y	77.8	Y	86.0	Y	-	-	85.2	Y	86.0	Y	84.5	Y	84.5	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	80.0	Y	-	-	-	-	-	-	-	-	80.0	Y	80.0	Y
Green Home Systems Limited	58.7	Y	58.6	Y	59.5	Y	55.2	Y	58.0	Y	-	-	59.4	Y	57.2	Y	57.5	Y	57.5	Y
Union Technical Services Ltd	90.6	Y	90.6	Y	90.6	Y	78.3	Y	84.6	Y	94.7	Y	90.6	Y	84.6	Y	83.4	Y	83.4	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	84.7	Y	86.3	Y	60.3	Y	86.3	Y	86.3	Y	84.7	Y	84.7	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	73.0	Y	73.0	Y	73.0	Y	74.0	Y	73.0	Y	73.0	Y	73.0	Y	73.0	Y	73.0	Y	-	-	74.3	Y
Ailsa Building Contractors Limited	73.0	Y	73.0	Y	73.0	Y	74.2	Y	73.0	Y	73.0	Y	73.0	Y	73.0	Y	73.0	Y	-	-	76.3	Y
BCA Insulation Limited	76.0	Y	80.3	Y	80.3	Y	77.3	Y	80.3	Y	80.3	Y	80.3	Y	80.3	Y	80.3	Y	71.9	Y	79.7	Y
City Building (Contracts) LLP	-	-	79.5	Y	79.5	Y	-	-	79.5	Y	79.5	Y	79.5	Y	79.5	Y	79.5	Y	-	-	-	-
E.ON Energy Solutions Limited	56.6	Y	57.8	Y	57.4	Y	57.5	Y	57.8	Y	57.4	Y	57.4	Y	57.1	Y	57.4	Y	-	-	57.6	Y
Easy Heat Systems Limited	62.1	Y	62.1	Y	62.1	Y	63.1	Y	62.1	Y	62.1	Y	62.1	Y	62.1	Y	62.1	Y	64.8	Y	64.8	Y
Everwarm Ltd	84.5	Y	84.5	Y	84.5	Y	86.0	Y	84.5	Y	84.5	Y	84.5	Y	84.5	Y	73.9	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	80.0	Y	80.0	Y	80.0	Y	-	-	80.0	Y	80.0	Y	80.0	Y	80.0	Y	80.0	Y	-	-	-	-
Green Home Systems Limited	55.9	Y	57.6	Y	57.5	Y	57.2	Y	57.6	Y	57.5	Y	57.5	Y	57.5	Y	57.5	Y	-	-	58.0	Y
Union Technical Services Ltd	83.4	Y	83.4	Y	83.4	Y	84.6	Y	83.4	Y	83.4	Y	83.4	Y	83.4	Y	83.4	Y	81.5	Y	87.0	Y
Valley Group Limited	84.7	Y	84.7	Y	84.7	Y	86.3	Y	84.7	Y	84.7	Y	84.7	Y	84.7	Y	84.7	Y	53.9	Y	82.3	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	73.0	Y	74.0	Y	-	-	73.0	Y	73.0	Y	73.0	Y	73.0	Y	71.3	Y	72.6	Y	73.0	Y	73.0	Y
Ailsa Building Contractors Limited	73.0	Y	-	-	-	-	73.0	Y	73.0	Y	73.0	Y	73.0	Y	-	-	-	-	73.0	Y	73.0	Y
BCA Insulation Limited	80.3	Y	86.3	Y	84.7	Y	80.3	Y	80.3	Y	80.3	Y	80.3	Y	83.5	Y	83.5	Y	80.3	Y	80.3	Y
City Building (Contracts) LLP	79.5	Y	-	-	-	-	79.5	Y	79.5	Y	-	-	-	-	-	-	-	-	79.5	Y	79.5	Y
E.ON Energy Solutions Limited	57.4	Y	59.0	Y	-	-	57.1	Y	57.4	Y	57.4	Y	56.9	Y	60.1	Y	58.7	Y	57.4	Y	57.4	Y
Easy Heat Systems Limited	62.1	Y	66.0	Y	76.1	Y	62.1	Y	62.1	Y	62.1	Y	62.1	Y	67.5	Y	67.5	Y	62.1	Y	62.1	Y
Everwarm Ltd	84.5	Y	83.1	Y	-	-	84.5	Y	84.5	Y	84.5	Y	84.5	Y	85.2	Y	87.3	Y	84.5	Y	84.5	Y
G.M.G. (Contractors) Limited	80.0	Y	-	-	-	-	80.0	Y	80.0	Y	80.0	Y	80.0	Y	-	-	-	-	80.0	Y	80.0	Y
Green Home Systems Limited	57.5	Y	58.7	Y	-	-	57.5	Y	57.5	Y	57.5	Y	56.0	Y	-	-	58.5	Y	57.5	Y	57.5	Y
Union Technical Services Ltd	83.4	Y	88.6	Y	94.8	Y	83.4	Y	83.4	Y	83.4	Y	83.4	Y	84.6	Y	90.6	Y	83.4	Y	83.4	Y
Valley Group Limited	84.7	Y	84.0	Y	60.3	Y	84.7	Y	84.7	Y	84.7	Y	84.7	Y	86.3	Y	86.3	Y	84.7	Y	84.7	Y

Sub-lot 2.7 Doors replacement and retrofit

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	60.7	Y	60.7	Y	61.8	Y	59.9	Y	60.0	Y	-	-	61.0	Y	61.8	Y	60.0	Y	60.0	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
CCG (Scotland) Limited	-	-	-	-	-	-	55.2	Y	50.5	Y	-	-	52.8	Y	-	-	50.1	Y	50.0	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	82.6	Y	-	-	75.3	Y	75.3	Y
C R Smith Glaziers (Dunfermline) Limited	44.4	Y	44.4	Y	44.8	Y	-	-	42.9	Y	-	-	44.4	Y	46.1	Y	41.8	Y	41.6	Y
Easy Heat Systems Limited	52.4	Y	52.4	Y	52.4	Y	52.4	Y	49.3	Y	57.2	Y	52.4	Y	52.4	Y	49.3	Y	49.3	Y
Everwarm Ltd	62.8	Y	62.8	Y	62.8	Y	61.8	Y	61.2	Y	-	-	61.8	Y	65.7	Y	61.2	Y	61.2	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	55.5	Y	-	-	-	-	-	-	-	-	51.2	Y	51.2	Y
Green Home Systems Limited	56.1	Y	56.1	Y	59.6	Y	56.1	Y	60.4	Y	-	-	59.6	Y	59.6	Y	60.4	Y	60.4	Y
MP Group U K Limited	58.5	Y	58.5	Y	58.5	Y	56.6	Y	57.5	Y	-	-	58.5	Y	58.5	Y	57.5	Y	57.5	Y
Procast Building Contractors Ltd.	53.9	Y	53.9	Y	53.9	Y	53.9	Y	52.9	Y	57.7	Y	56.3	Y	56.3	Y	52.9	Y	52.9	Y
Union Technical Services Ltd	77.6	Y	77.6	Y	77.6	Y	74.6	Y	72.1	Y	82.1	Y	77.6	Y	77.6	Y	72.1	Y	72.1	Y
Valley Group Limited	62.9	Y	62.9	Y	64.1	Y	62.9	Y	61.8	Y	61.8	Y	64.1	Y	64.1	Y	61.8	Y	61.8	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	63.5	Y	60.0	Y	60.0	Y	63.8	Y	60.0	Y	60.0	Y	60.0	Y	60.0	Y	60.0	Y	-	-	62.8	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
CCG (Scotland) Limited	53.2	Y	50.2	Y	50.4	Y	-	-	50.2	Y	50.1	Y	50.4	Y	50.2	Y	50.2	Y	-	-	-	-
City Building (Contracts) LLP	-	-	75.3	Y	75.3	Y	-	-	75.3	Y	75.3	Y	75.3	Y	75.3	Y	75.3	Y	-	-	-	-
C R Smith Glaziers (Dunfermline) Limited	46.1	Y	42.2	Y	42.9	Y	46.1	Y	42.2	Y	41.8	Y	42.9	Y	42.2	Y	42.2	Y	-	-	46.1	Y
Easy Heat Systems Limited	52.4	Y	49.3	Y	49.3	Y	52.4	Y	49.3	Y	49.3	Y	49.3	Y	49.3	Y	49.3	Y	57.2	Y	52.4	Y
Everwarm Ltd	65.7	Y	61.2	Y	61.2	Y	65.7	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	56.0	Y	72.4	Y	65.7	Y
G.M.G. (Contractors) Limited	55.5	Y	51.2	Y	51.2	Y	-	-	51.2	Y	51.2	Y	51.2	Y	51.2	Y	51.2	Y	-	-	-	-
Green Home Systems Limited	56.1	Y	60.4	Y	60.4	Y	59.6	Y	60.4	Y	60.4	Y	60.4	Y	60.4	Y	60.4	Y	-	-	59.6	Y
MP Group U K Limited	62.0	Y	57.5	Y	57.5	Y	62.0	Y	57.5	Y	57.5	Y	57.5	Y	57.5	Y	57.5	Y	-	-	58.5	Y
Procast Building Contractors Ltd.	53.9	Y	52.9	Y	52.9	Y	56.3	Y	52.9	Y	52.9	Y	49.7	Y	52.9	Y	52.9	Y	57.7	Y	56.3	Y
Union Technical Services Ltd	77.6	Y	72.1	Y	72.1	Y	77.6	Y	72.1	Y	72.1	Y	72.1	Y	72.1	Y	72.1	Y	82.1	Y	77.6	Y
Valley Group Limited	66.9	Y	50.9	Y	61.8	Y	66.9	Y	61.8	Y	61.8	Y	59.5	Y	61.8	Y	61.8	Y	61.8	Y	66.9	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	60.0	Y	61.8	Y	-	-	60.0	Y	60.0	Y	60.0	Y	59.6	Y	59.5	Y	59.9	Y	60.0	Y	60.0	Y
BCA Insulation Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y
CCG (Scotland) Limited	50.2	Y	-	-	-	-	50.1	Y	50.1	Y	50.2	Y	50.1	Y	-	-	-	-	50.1	Y	-	-
City Building (Contracts) LLP	75.3	Y	-	-	-	-	75.3	Y	75.3	Y	-	-	-	-	-	-	-	-	75.3	Y	75.3	Y
C R Smith Glaziers (Dunfermline) Limited	42.2	Y	44.8	Y	-	-	41.8	Y	41.8	Y	42.2	Y	42.9	Y	44.4	Y	44.8	Y	41.8	Y	42.2	Y
Easy Heat Systems Limited	49.3	Y	52.4	Y	57.2	Y	49.3	Y	49.3	Y	49.3	Y	49.3	Y	52.4	Y	52.4	Y	49.3	Y	49.3	Y
Everwarm Ltd	61.2	Y	61.8	Y	-	-	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.8	Y	62.8	Y	61.2	Y	61.2	Y
G.M.G. (Contractors) Limited	51.2	Y	-	-	-	-	51.2	Y	51.2	Y	51.2	Y	51.2	Y	-	-	-	-	51.2	Y	51.2	Y
Green Home Systems Limited	60.4	Y	59.6	Y	-	-	60.4	Y	60.4	Y	60.4	Y	53.6	Y	-	-	56.1	Y	60.4	Y	60.4	Y
MP Group U K Limited	57.5	Y	58.5	Y	-	-	57.5	Y	57.5	Y	57.5	Y	57.5	Y	-	-	56.6	Y	57.5	Y	57.5	Y
Procast Building Contractors Ltd.	52.9	Y	51.9	Y	57.7	Y	52.9	Y	52.9	Y	52.9	Y	48.1	Y	53.9	Y	53.9	Y	52.9	Y	52.9	Y
Union Technical Services Ltd	72.1	Y	77.6	Y	82.1	Y	72.1	Y	72.1	Y	72.1	Y	72.1	Y	74.6	Y	77.6	Y	72.1	Y	72.1	Y
Valley Group Limited	61.8	Y	64.1	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	62.9	Y	62.9	Y	61.8	Y	61.8	Y

Sub-lot 2.8 Windows replacement and retrofit

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	59.4	Y	59.4	Y	59.4	Y	58.6	Y	62.0	Y	-	-	58.6	Y	59.4	Y	59.4	Y	59.4	Y
BCA Insulation Limited	77.8	Y	77.8	Y	76.0	Y	77.8	Y	85.3	Y	79.6	Y	76.0	Y	76.0	Y	79.6	Y	79.6	Y
CCG (Scotland) Limited	-	-	-	-	-	-	56.3	Y	57.5	Y	-	-	56.0	Y	-	-	54.6	Y	54.6	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	77.8	Y	-	-	74.3	Y	74.3	Y
C R Smith Glaziers (Dunfermline) Limited	56.8	Y	56.8	Y	56.1	Y	-	-	59.2	Y	-	-	55.5	Y	58.3	Y	53.5	Y	52.9	Y
Easy Heat Systems Limited	61.2	Y	61.2	Y	60.0	Y	61.2	Y	60.8	Y	69.6	Y	60.0	Y	60.0	Y	57.6	Y	57.6	Y
Everwarm Ltd	73.2	Y	73.2	Y	71.7	Y	71.7	Y	76.7	Y	-	-	70.3	Y	75.6	Y	72.3	Y	72.3	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	51.9	Y	-	-	-	-	-	-	-	-	49.4	Y	49.4	Y
Green Home Systems Limited	57.3	Y	57.3	Y	59.7	Y	57.3	Y	65.0	Y	-	-	59.7	Y	59.7	Y	62.2	Y	62.2	Y
MP Group U K Limited	62.2	Y	62.2	Y	61.0	Y	60.0	Y	65.8	Y	-	-	60.9	Y	61.0	Y	62.1	Y	62.1	Y
Procast Building Contractors Ltd.	50.2	Y	50.2	Y	49.4	Y	49.9	Y	53.1	Y	55.9	Y	50.9	Y	51.1	Y	49.9	Y	49.9	Y
Union Technical Services Ltd	81.6	Y	81.6	Y	80.0	Y	81.6	Y	81.0	Y	92.3	Y	80.0	Y	80.0	Y	76.8	Y	76.8	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	59.4	Y	62.4	Y	59.4	Y	59.4	Y	59.4	Y	59.4	Y	61.3	Y	59.4	Y	59.4	Y	-	-	58.5	Y
BCA Insulation Limited	72.4	Y	86.3	Y	79.6	Y	72.4	Y	79.6	Y	79.6	Y	83.9	Y	79.6	Y	79.6	Y	79.4	Y	72.4	Y
CCG (Scotland) Limited	53.8	Y	57.6	Y	54.6	Y	-	-	54.6	Y	54.6	Y	56.6	Y	54.6	Y	54.6	Y	-	-	-	-
City Building (Contracts) LLP	-	-	79.7	Y	74.3	Y	-	-	74.3	Y	74.3	Y	77.8	Y	74.3	Y	74.3	Y	-	-	-	-
C R Smith Glaziers (Dunfermline) Limited	55.5	Y	58.2	Y	55.5	Y	55.5	Y	54.1	Y	53.5	Y	58.3	Y	54.1	Y	54.1	Y	-	-	55.5	Y
Easy Heat Systems Limited	57.6	Y	61.3	Y	57.6	Y	57.6	Y	57.6	Y	57.6	Y	60.0	Y	57.6	Y	57.6	Y	69.4	Y	57.6	Y
Everwarm Ltd	72.3	Y	77.4	Y	72.3	Y	72.3	Y	72.3	Y	72.3	Y	75.6	Y	72.3	Y	64.5	Y	88.8	Y	72.3	Y
G.M.G. (Contractors) Limited	49.2	Y	52.4	Y	49.4	Y	-	-	49.4	Y	49.4	Y	51.3	Y	49.4	Y	49.4	Y	-	-	-	-
Green Home Systems Limited	55.2	Y	65.4	Y	62.2	Y	58.0	Y	62.2	Y	62.2	Y	64.3	Y	62.2	Y	62.2	Y	-	-	58.0	Y
MP Group U K Limited	62.2	Y	66.2	Y	62.1	Y	62.2	Y	62.1	Y	62.1	Y	64.8	Y	62.1	Y	62.1	Y	-	-	58.6	Y
Procast Building Contractors Ltd.	47.5	Y	53.2	Y	49.9	Y	49.4	Y	49.9	Y	49.9	Y	49.5	Y	49.9	Y	49.9	Y	55.6	Y	49.2	Y
Union Technical Services Ltd	76.8	Y	81.7	Y	76.8	Y	76.8	Y	76.8	Y	76.8	Y	80.0	Y	76.8	Y	76.8	Y	92.0	Y	76.8	Y
Valley Group Limited	86.3	Y	64.0	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.0	Y	86.3	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	59.4	Y	59.4	Y	-	-	59.4	Y	59.4	Y	59.4	Y	59.4	Y	57.9	Y	58.6	Y	59.4	Y	59.4	Y
BCA Insulation Limited	79.6	Y	76.0	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	79.6	Y	77.8	Y	77.8	Y	79.6	Y	79.6	Y
CCG (Scotland) Limited	54.6	Y	-	-	-	-	54.6	Y	54.6	Y	54.7	Y	54.6	Y	-	-	-	-	54.6	Y	-	-
City Building (Contracts) LLP	74.3	Y	-	-	-	-	74.3	Y	74.3	Y	60.8	Y	-	-	-	-	-	-	74.3	Y	74.3	Y
C R Smith Glaziers (Dunfermline) Limited	54.1	Y	56.1	Y	-	-	53.5	Y	53.5	Y	54.1	Y	55.5	Y	56.8	Y	57.4	Y	53.5	Y	54.1	Y
Easy Heat Systems Limited	57.6	Y	60.0	Y	69.6	Y	57.6	Y	57.6	Y	57.6	Y	57.6	Y	61.2	Y	61.2	Y	57.6	Y	57.6	Y
Everwarm Ltd	72.3	Y	70.3	Y	-	-	72.3	Y	72.3	Y	72.3	Y	72.3	Y	71.7	Y	73.2	Y	72.3	Y	72.3	Y
G.M.G. (Contractors) Limited	49.4	Y	-	-	-	-	49.4	Y	49.4	Y	49.4	Y	49.4	Y	-	-	-	-	49.4	Y	49.4	Y
Green Home Systems Limited	62.2	Y	59.7	Y	-	-	62.2	Y	62.2	Y	62.2	Y	62.2	Y	-	-	57.3	Y	62.2	Y	62.2	Y
MP Group U K Limited	62.1	Y	61.0	Y	-	-	62.1	Y	62.1	Y	62.2	Y	62.2	Y	-	-	60.0	Y	62.1	Y	62.1	Y
Procast Building Contractors Ltd.	49.9	Y	48.0	Y	55.9	Y	49.9	Y	49.9	Y	49.9	Y	46.3	Y	49.9	Y	50.1	Y	49.9	Y	49.9	Y
Union Technical Services Ltd	76.8	Y	80.0	Y	92.3	Y	76.8	Y	76.8	Y	76.8	Y	76.8	Y	81.2	Y	81.6	Y	76.8	Y	76.8	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

Sub-lot 2.9 Flat roof insulation, repair and replacement

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	54.0	Y	54.0	Y	54.6	Y	54.0	Y	54.3	Y	-	-	54.6	Y	53.0	Y	54.3	Y	54.3	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	84.1	Y	-	-	77.5	Y	77.5	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	41.9	Y	-	-	-	-	-	-	-	-	40.2	Y	40.2	Y
Union Technical Services Ltd	59.3	Y	59.3	Y	59.3	Y	53.9	Y	57.7	Y	94.8	Y	59.9	Y	57.7	Y	57.6	Y	57.6	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	54.3	Y	54.3	Y	54.3	Y	54.3	Y	54.3	Y	54.3	Y	54.3	Y	54.3	Y	58.5	Y	-	-	53.7	Y
City Building (Contracts) LLP	-	-	77.5	Y	77.5	Y	-	-	77.5	Y	77.5	Y	77.5	Y	77.5	Y	88.8	Y	-	-	-	-
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.3	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	40.2	Y	40.2	Y	40.2	Y	-	-	40.2	Y	40.2	Y	40.2	Y	40.2	Y	43.1	Y	-	-	-	-
Union Technical Services Ltd	57.6	Y	57.6	Y	57.6	Y	57.7	Y	57.6	Y	57.6	Y	57.6	Y	57.6	Y	61.3	Y	52.6	Y	57.7	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	54.3	Y	55.3	Y	-	-	54.3	Y	54.3	Y	54.3	Y	54.3	Y	53.4	Y	53.4	Y	54.3	Y	54.3	Y
City Building (Contracts) LLP	77.5	Y	-	-	-	-	77.5	Y	77.5	Y	-	-	-	-	-	-	-	-	77.5	Y	77.5	Y
Everwarm Ltd	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	40.2	Y	-	-	-	-	40.2	Y	40.2	Y	40.2	Y	40.2	Y	-	-	-	-	40.2	Y	40.2	Y
Union Technical Services Ltd	57.6	Y	59.9	Y	94.8	Y	57.6	Y	57.6	Y	57.6	Y	57.6	Y	54.0	Y	59.3	Y	57.6	Y	57.6	Y

Sub-lot 2.10 Cold roof insulation, repair and replacement: pitched

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	67.4	Y	67.4	Y	68.7	Y	67.4	Y	68.2	Y	-	-	64.6	Y	65.6	Y	68.2	Y	68.2	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	87.3	Y	-	-	87.3	Y	87.3	Y	87.3	Y	87.3	Y
BCA Insulation Limited	83.6	Y	83.5	Y	83.5	Y	85.3	Y	80.6	Y	86.3	Y	78.5	Y	78.5	Y	80.6	Y	80.6	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	77.6	Y	-	-	70.7	Y	70.7	Y
E.ON Energy Solutions Limited	54.2	Y	54.0	Y	54.4	Y	54.2	Y	53.3	Y	-	-	52.6	Y	52.9	Y	53.4	Y	53.3	Y
Easy Heat Systems Limited	54.3	Y	54.3	Y	54.3	Y	55.2	Y	52.1	Y	57.1	Y	52.1	Y	52.0	Y	52.1	Y	52.1	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.7	Y	-	-	81.7	Y	88.5	Y	88.6	Y	88.7	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	49.2	Y	-	-	-	-	-	-	-	-	47.3	Y	47.3	Y
Green Home Systems Limited	64.3	Y	64.3	Y	65.3	Y	65.2	Y	63.8	Y	-	-	62.7	Y	62.7	Y	63.8	Y	63.8	Y
MP Group U K Limited	63.5	Y	63.5	Y	63.5	Y	62.4	Y	64.1	Y	-	-	60.5	Y	60.4	Y	64.1	Y	64.1	Y
Union Technical Services Ltd	67.7	Y	67.7	Y	67.7	Y	66.9	Y	65.3	Y	68.9	Y	65.4	Y	65.2	Y	65.3	Y	65.3	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	68.2	Y	68.1	Y	68.2	Y	68.2	Y	68.1	Y	68.2	Y	68.2	Y	68.2	Y	68.2	Y	-	-	66.9	Y
Ailsa Building Contractors Limited	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	87.3	Y	-	-	87.2	Y
BCA Insulation Limited	78.5	Y	80.6	Y	80.6	Y	78.5	Y	80.6	Y	80.6	Y	80.6	Y	80.6	Y	80.6	Y	75.5	Y	78.5	Y
City Building (Contracts) LLP	-	-	77.3	Y	70.7	Y	-	-	70.6	Y	70.7	Y	70.7	Y	70.7	Y	70.7	Y	-	-	-	-
E.ON Energy Solutions Limited	52.9	Y	53.4	Y	53.4	Y	53.1	Y	53.4	Y	53.4	Y	53.4	Y	53.3	Y	53.3	Y	-	-	52.8	Y
Easy Heat Systems Limited	52.1	Y	52.0	Y	52.1	Y	52.1	Y	52.0	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y	52.1	Y
Everwarm Ltd	88.6	Y	88.5	Y	88.6	Y	88.6	Y	88.5	Y	88.6	Y	88.6	Y	88.7	Y	77.4	Y	88.8	Y	88.8	Y
G.M.G. (Contractors) Limited	46.6	Y	47.3	Y	47.3	Y	-	-	47.3	Y	47.3	Y	47.3	Y	47.3	Y	47.3	Y	-	-	-	-
Green Home Systems Limited	61.9	Y	63.7	Y	63.8	Y	62.8	Y	63.7	Y	63.8	Y	63.8	Y	63.8	Y	63.8	Y	-	-	62.7	Y
MP Group U K Limited	64.1	Y	64.1	Y	64.1	Y	64.1	Y	64.1	Y	64.1	Y	64.1	Y	64.1	Y	64.1	Y	-	-	60.5	Y
Union Technical Services Ltd	65.3	Y	65.2	Y	65.3	Y	65.3	Y	65.2	Y	65.3	Y	65.3	Y	65.3	Y	65.3	Y	58.2	Y	65.3	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	68.2	Y	69.9	Y	-	-	65.6	Y	65.6	Y	65.6	Y	65.6	Y	63.9	Y	63.9	Y	65.6	Y	60.5	Y
Ailsa Building Contractors Limited	87.3	Y	-	-	-	-	87.3	Y	87.3	Y	87.3	Y	87.3	Y	-	-	-	-	87.3	Y	87.3	Y
BCA Insulation Limited	80.6	Y	85.4	Y	86.3	Y	80.2	Y	80.6	Y	80.6	Y	80.6	Y	85.3	Y	83.3	Y	80.6	Y	80.6	Y
City Building (Contracts) LLP	70.7	Y	-	-	-	-	70.7	Y	70.7	Y	-	-	-	-	-	-	-	-	70.7	Y	70.7	Y
E.ON Energy Solutions Limited	53.4	Y	55.0	Y	-	-	53.1	Y	53.2	Y	53.2	Y	52.8	Y	55.9	Y	53.3	Y	53.2	Y	52.5	Y
Easy Heat Systems Limited	52.1	Y	55.2	Y	57.2	Y	52.1	Y	52.1	Y	52.1	Y	52.0	Y	55.2	Y	54.3	Y	52.1	Y	52.1	Y
Everwarm Ltd	88.6	Y	88.8	Y	-	-	88.7	Y	88.6	Y	88.6	Y	88.5	Y	88.8	Y	88.8	Y	88.6	Y	88.6	Y
G.M.G. (Contractors) Limited	47.3	Y	-	-	-	-	47.3	Y	47.3	Y	47.3	Y	46.6	Y	-	-	-	-	47.3	Y	47.3	Y
Green Home Systems Limited	63.8	Y	66.3	Y	-	-	63.8	Y	63.8	Y	63.8	Y	61.8	Y	-	-	64.2	Y	63.8	Y	63.8	Y
MP Group U K Limited	64.1	Y	64.7	Y	-	-	64.1	Y	64.1	Y	64.1	Y	64.1	Y	-	-	61.2	Y	64.1	Y	64.0	Y
Union Technical Services Ltd	65.3	Y	68.7	Y	61.9	Y	65.3	Y	65.3	Y	65.3	Y	65.2	Y	66.9	Y	67.7	Y	65.3	Y	65.3	Y

Sub-lot 3.1 Gas boilers, heating systems, heating controls and hot water cylinders

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	52.0	Y	52.0	Y	52.5	Y	69.1	Y	53.8	Y	-	-	52.0	Y	52.5	Y	53.8	Y	53.8	Y
Alternative Heat Limited	42.1	Y	42.1	Y	42.1	Y	51.4	Y	42.1	Y	52.6	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y
BCA Insulation Limited	48.3	Y	48.3	Y	48.3	Y	69.4	Y	50.4	Y	61.5	Y	49.3	Y	49.3	Y	50.6	Y	50.6	Y
BRB Electrical Limited	-	-	-	-	-	-	53.6	Y	33.8	Y	-	-	32.5	Y	32.5	Y	33.8	Y	33.8	Y
British Gas Social Housing Limited	-	-	-	-	-	-	-	-	62.6	Y	-	-	62.6	Y	-	-	62.6	Y	62.6	Y
CCG (Scotland) Limited	-	-	-	-	-	-	54.7	Y	42.6	Y	-	-	42.6	Y	-	-	42.6	Y	42.6	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	48.5	Y	-	-	51.5	Y	51.5	Y
City Technical Services (UK) Limited	-	-	-	-	-	-	-	-	58.6	Y	-	-	-	-	58.2	Y	59.1	Y	58.6	Y
E.ON Energy Solutions Limited	46.4	Y	46.3	Y	46.3	Y	55.9	Y	46.3	Y	-	-	46.1	Y	46.4	Y	46.3	Y	46.3	Y
Easy Heat Systems Limited	51.8	Y	51.8	Y	51.5	Y	79.0	Y	51.5	Y	83.5	Y	51.8	Y	51.5	Y	51.5	Y	51.5	Y
EJ Parker Technical Services (Scotland South) Ltd	50.8	Y	50.8	Y	50.8	Y	80.7	Y	50.8	Y	-	-	-	-	50.8	Y	50.8	Y	50.8	Y
Everwarm Ltd	51.2	Y	51.2	Y	51.2	Y	69.0	Y	52.7	Y	-	-	50.7	Y	52.7	Y	52.7	Y	52.7	Y
Gas Call Services Ltd.	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Green Home Systems Limited	49.1	Y	49.1	Y	51.0	Y	61.2	Y	53.5	Y	-	-	51.0	Y	51.0	Y	53.5	Y	53.5	Y
MP Group U K Limited	49.0	Y	49.0	Y	49.0	Y	67.6	Y	51.1	Y	-	-	49.0	Y	49.0	Y	51.1	Y	51.1	Y
Procast Building Contractors Ltd.	47.2	Y	47.2	Y	47.2	Y	75.5	Y	49.9	Y	75.0	Y	48.9	Y	48.9	Y	49.9	Y	49.9	Y
SHS Heating and Renewables Limited	-	-	-	-	-	-	-	-	51.1	Y	-	-	49.8	Y	49.8	Y	49.8	Y	49.8	Y
Union Technical Services Ltd	94.8	Y	94.8	Y	94.8	Y	79.4	Y	94.8	Y	82.1	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y
Valley Group Limited	56.0	Y	56.0	Y	56.9	Y	86.3	Y	58.9	Y	67.2	Y	56.9	Y	56.9	Y	58.9	Y	58.9	Y
Vital Energi Utilities Limited	44.4	Y	44.4	Y	44.4	Y	60.8	Y	44.4	Y	-	-	44.4	Y	44.4	Y	44.4	Y	44.4	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.8	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	53.8	Y	-	-	53.1	Y
Alternative Heat Limited	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	52.9	Y	42.1	Y
BCA Insulation Limited	50.6	Y	50.6	Y	50.6	Y	50.6	Y	50.6	Y	50.6	Y	50.4	Y	50.6	Y	50.6	Y	62.0	Y	50.6	Y
BRB Electrical Limited	33.8	Y	33.8	Y	33.8	Y	33.8	Y	33.8	Y	33.8	Y	33.6	Y	33.8	Y	33.8	Y	-	-	33.8	Y
British Gas Social Housing Limited	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	-	-	62.6	Y
CCG (Scotland) Limited	42.6	Y	42.6	Y	42.6	Y	-	-	42.6	Y	42.6	Y	42.6	Y	42.6	Y	42.6	Y	-	-	-	-
City Building (Contracts) LLP	-	-	52.7	Y	50.9	Y	-	-	52.7	Y	51.5	Y	51.5	Y	51.5	Y	52.7	Y	-	-	-	-
City Technical Services (UK) Limited	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	58.6	Y	-	-	58.6	Y
E.ON Energy Solutions Limited	46.3	Y	46.4	Y	46.3	Y	46.3	Y	46.4	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	-	-	46.1	Y
Easy Heat Systems Limited	51.8	Y	51.8	Y	51.5	Y	51.5	Y	51.5	Y	51.8	Y	51.8	Y	51.5	Y	51.5	Y	83.5	Y	51.8	Y
EJ Parker Technical Services (Scotland South) Ltd	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	50.8	Y	-	-	50.8	Y
Everwarm Ltd	52.7	Y	52.7	Y	52.7	Y	52.7	Y	52.7	Y	52.7	Y	52.7	Y	52.7	Y	49.5	Y	77.6	Y	52.7	Y
Gas Call Services Ltd.	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Green Home Systems Limited	49.1	Y	53.5	Y	53.5	Y	51.0	Y	53.5	Y	53.5	Y	53.5	Y	53.5	Y	53.5	Y	-	-	51.0	Y
MP Group U K Limited	51.1	Y	51.1	Y	51.1	Y	51.0	Y	51.1	Y	51.1	Y	51.1	Y	51.1	Y	51.1	Y	-	-	51.1	Y
Procast Building Contractors Ltd.	47.2	Y	49.9	Y	49.9	Y	48.9	Y	49.9	Y	49.9	Y	47.2	Y	49.9	Y	49.9	Y	76.0	Y	48.9	Y
SHS Heating and Renewables Limited	51.1	Y	51.1	Y	51.1	Y	49.8	Y	51.1	Y	49.8	Y	51.1	Y	49.8	Y	51.1	Y	-	-	49.8	Y
Union Technical Services Ltd	94.8	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y	82.9	Y	94.8	Y
Valley Group Limited	58.9	Y	58.9	Y	58.9	Y	58.9	Y	58.9	Y	58.9	Y	56.9	Y	58.9	Y	58.9	Y	67.8	Y	58.9	Y
Vital Energi Utilities Limited	44.4	Y	44.4	Y	44.4	Y	44.4	Y	44.4	Y	44.4	Y	44.4	Y	44.4	Y	44.4	Y	-	-	44.4	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.8	Y	52.5	Y	-	-	53.8	Y	53.8	Y	53.8	Y	53.8	Y	64.3	Y	51.5	Y	53.8	Y	53.8	Y
Alternative Heat Limited	42.1	Y	42.1	Y	52.9	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	49.4	Y	42.1	Y	42.1	Y	42.1	Y
BCA Insulation Limited	50.6	Y	48.3	Y	62.0	Y	50.6	Y	50.6	Y	50.6	Y	48.3	Y	62.7	Y	48.3	Y	50.6	Y	50.6	Y
BRB Electrical Limited	33.8	Y	-	-	-	-	33.8	Y	33.8	Y	33.8	Y	-	-	-	-	-	-	33.8	Y	33.8	Y
British Gas Social Housing Limited	62.6	Y	62.6	Y	-	-	62.6	Y	62.6	Y	62.6	Y	62.6	Y	-	-	-	-	62.6	Y	62.6	Y
CCG (Scotland) Limited	42.6	Y	-	-	-	-	42.6	Y	42.6	Y	42.6	Y	42.6	Y	-	-	-	-	42.6	Y	-	-
City Building (Contracts) LLP	52.7	Y	-	-	-	-	51.5	Y	52.7	Y	-	-	-	-	-	-	-	-	51.5	Y	50.9	Y
City Technical Services (UK) Limited	58.6	Y	-	-	-	-	58.6	Y	58.6	Y	58.6	Y	59.0	Y	-	-	-	-	58.6	Y	58.6	Y
E.ON Energy Solutions Limited	46.3	Y	46.3	Y	-	-	46.3	Y	46.3	Y	46.3	Y	46.4	Y	53.8	Y	46.1	Y	46.3	Y	46.3	Y
Easy Heat Systems Limited	51.8	Y	51.5	Y	83.5	Y	51.5	Y	51.8	Y	51.8	Y	51.5	Y	73.1	Y	51.5	Y	51.8	Y	51.8	Y
EJ Parker Technical Services (Scotland South) Ltd	50.8	Y	-	-	-	-	50.8	Y	50.8	Y	50.8	Y	50.8	Y	81.3	Y	50.7	Y	50.8	Y	50.8	Y
Everwarm Ltd	52.7	Y	50.7	Y	-	-	52.7	Y	52.7	Y	52.7	Y	52.7	Y	65.0	Y	51.2	Y	52.7	Y	52.7	Y
Gas Call Services Ltd.	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Green Home Systems Limited	53.5	Y	51.0	Y	-	-	53.5	Y	53.5	Y	53.5	Y	49.1	Y	-	-	49.1	Y	53.5	Y	53.5	Y
MP Group U K Limited	51.1	Y	49.0	Y	-	-	51.1	Y	51.1	Y	51.1	Y	51.1	Y	-	-	47.9	Y	51.1	Y	51.1	Y
Procast Building Contractors Ltd.	49.9	Y	45.7	Y	76.0	Y	49.9	Y	49.9	Y	49.9	Y	45.7	Y	69.4	Y	47.2	Y	49.9	Y	49.9	Y
SHS Heating and Renewables Limited	51.1	Y	49.8	Y	-	-	49.8	Y	51.1	Y	51.1	Y	51.1	Y	-	-	-	-	51.1	Y	51.1	Y
Union Technical Services Ltd	94.8	Y	94.8	Y	82.9	Y	94.8	Y	94.8	Y	94.8	Y	94.8	Y	74.9	Y	94.8	Y	94.8	Y	94.8	Y
Valley Group Limited	58.9	Y	56.9	Y	65.0	Y	58.9	Y	58.9	Y	58.9	Y	58.9	Y	79.8	Y	56.0	Y	58.9	Y	45.0	Y
Vital Energi Utilities Limited	44.4	Y	44.4	Y	-	-	44.4	Y	44.4	Y	44.4	Y	44.4	Y	57.3	Y	44.4	Y	44.4	Y	44.4	Y

Sub-lot 3.2 Electric heating – storage heaters, infrared and panel heating

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	61.2	Y	61.2	Y	61.2	Y	60.3	Y	61.2	Y	-	-	60.3	Y	61.2	Y	61.2	Y	61.2	Y
BCA Insulation Limited	59.5	Y	61.3	Y	60.7	Y	59.5	Y	56.5	Y	59.6	Y	60.7	Y	60.7	Y	58.5	Y	58.5	Y
BRB Electrical Limited	-	-	-	-	-	-	43.2	Y	41.7	Y	-	-	42.1	Y	42.1	Y	42.1	Y	42.1	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	55.5	Y	-	-	54.5	Y	57.6	Y
Easy Heat Systems Limited	60.1	Y	60.1	Y	58.9	Y	60.1	Y	56.6	Y	68.2	Y	58.9	Y	58.9	Y	56.6	Y	56.6	Y
Everwarm Ltd	52.0	Y	52.0	Y	51.4	Y	51.4	Y	51.6	Y	-	-	50.9	Y	52.9	Y	51.6	Y	51.6	Y
MP Group U K Limited	49.0	Y	49.0	Y	48.4	Y	47.7	Y	48.4	Y	-	-	48.4	Y	48.4	Y	48.4	Y	48.4	Y
Procast Building Contractors Ltd.	43.6	Y	43.6	Y	43.0	Y	43.6	Y	43.6	Y	46.6	Y	44.3	Y	44.3	Y	43.6	Y	43.6	Y
Union Technical Services Ltd	54.2	Y	54.2	Y	53.8	Y	52.9	Y	52.9	Y	55.4	Y	53.8	Y	53.8	Y	52.9	Y	52.9	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	61.2	Y	63.3	Y	61.2	Y	61.2	Y	-	-	60.2	Y
BCA Insulation Limited	58.5	Y	58.5	Y	58.5	Y	58.1	Y	58.5	Y	58.5	Y	60.7	Y	58.5	Y	58.5	Y	59.6	Y	58.5	Y
BRB Electrical Limited	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	42.1	Y	43.9	Y	42.1	Y	42.1	Y	-	-	42.1	Y
City Building (Contracts) LLP	-	-	59.4	Y	56.7	Y	-	-	59.4	Y	57.6	Y	59.5	Y	57.6	Y	57.6	Y	-	-	-	-
Easy Heat Systems Limited	56.6	Y	56.6	Y	56.6	Y	56.6	Y	56.6	Y	56.6	Y	58.9	Y	56.6	Y	56.6	Y	68.2	Y	56.6	Y
Everwarm Ltd	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.6	Y	52.9	Y	51.6	Y	48.7	Y	58.1	Y	51.6	Y
MP Group U K Limited	48.4	Y	48.4	Y	48.4	Y	48.4	Y	48.4	Y	48.4	Y	49.7	Y	48.4	Y	48.4	Y	-	-	47.2	Y
Procast Building Contractors Ltd.	41.7	Y	43.6	Y	43.6	Y	42.9	Y	43.6	Y	43.6	Y	43.0	Y	43.6	Y	43.6	Y	46.6	Y	42.9	Y
Union Technical Services Ltd	52.9	Y	52.9	Y	52.9	Y	52.9	Y	52.9	Y	52.9	Y	53.8	Y	52.9	Y	52.9	Y	55.4	Y	52.9	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	61.2	Y	61.2	Y	-	-	61.2	Y	61.2	Y	61.2	Y	61.2	Y	59.5	Y	60.3	Y	61.2	Y	61.2	Y
BCA Insulation Limited	58.5	Y	60.7	Y	59.6	Y	58.5	Y	58.5	Y	58.5	Y	58.5	Y	58.6	Y	58.6	Y	58.5	Y	58.5	Y
BRB Electrical Limited	42.1	Y	-	-	-	-	42.1	Y	42.1	Y	42.1	Y	-	-	-	-	-	-	42.1	Y	42.1	Y
City Building (Contracts) LLP	59.4	Y	-	-	-	-	54.0	Y	54.0	Y	-	-	-	-	-	-	-	-	54.0	Y	54.0	Y
Easy Heat Systems Limited	56.6	Y	58.9	Y	68.2	Y	56.6	Y	56.6	Y	56.6	Y	56.6	Y	60.1	Y	60.1	Y	56.6	Y	56.6	Y
Everwarm Ltd	51.6	Y	50.9	Y	-	-	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.4	Y	52.0	Y	51.6	Y	51.6	Y
MP Group U K Limited	48.4	Y	48.4	Y	-	-	48.4	Y	48.4	Y	48.4	Y	48.4	Y	-	-	48.3	Y	48.4	Y	48.4	Y
Procast Building Contractors Ltd.	43.6	Y	41.9	Y	46.6	Y	43.6	Y	43.6	Y	43.6	Y	40.7	Y	43.6	Y	43.6	Y	43.6	Y	43.6	Y
Union Technical Services Ltd	52.9	Y	53.8	Y	55.4	Y	52.9	Y	52.9	Y	52.9	Y	52.9	Y	52.9	Y	54.2	Y	52.9	Y	52.9	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

Sub-lot 3.3 Air source heat pumps

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	47.7	Y	47.6	Y	47.9	Y	47.3	Y	48.5	Y	-	-	47.5	Y	48.0	Y	48.5	Y	48.5	Y
Alternative Heat Limited	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y
BCA Insulation Limited	44.3	Y	44.2	Y	44.2	Y	44.4	Y	45.0	Y	44.6	Y	44.3	Y	44.6	Y	45.1	Y	45.1	Y
BRB Electrical Limited	-	-	-	-	-	-	27.3	Y	27.8	Y	-	-	27.2	Y	27.4	Y	27.9	Y	27.9	Y
British Gas Social Housing Limited	-	-	-	-	-	-	-	-	52.8	Y	-	-	52.8	Y	-	-	52.8	Y	52.8	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	45.8	Y	-	-	45.9	Y	46.0	Y
City Technical Services (UK) Limited	-	-	-	-	-	-	-	-	48.5	Y	-	-	-	-	48.7	Y	48.5	Y	48.5	Y
E.ON Energy Solutions Limited	46.1	Y	45.6	Y	45.6	Y	45.1	Y	45.6	Y	-	-	45.1	Y	46.1	Y	45.9	Y	45.6	Y
Easy Heat Systems Limited	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y
EJ Parker Technical Services (Scotland South) Ltd	38.9	Y	38.9	Y	38.9	Y	38.9	Y	38.9	Y	-	-	-	-	38.9	Y	38.9	Y	38.9	Y
Everwarm Ltd	49.3	Y	49.3	Y	49.3	Y	48.8	Y	50.5	Y	-	-	48.8	Y	50.5	Y	50.5	Y	50.5	Y
Gas Call Services Ltd.	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Green Home Systems Limited	46.5	Y	46.5	Y	47.6	Y	46.5	Y	49.1	Y	-	-	47.6	Y	47.6	Y	49.1	Y	49.1	Y
MP Group U K Limited	42.6	Y	42.6	Y	42.6	Y	42.0	Y	43.7	Y	-	-	42.6	Y	42.6	Y	43.7	Y	43.7	Y
OVO (S) Energy Solutions Limited	27.3	Y	27.3	Y	27.3	Y	27.2	Y	27.3	Y	27.6	Y	27.1	Y	27.3	Y	27.2	Y	27.2	Y
Procast Building Contractors Ltd.	37.1	Y	37.1	Y	37.1	Y	37.1	Y	38.4	Y	36.5	Y	37.9	Y	37.9	Y	38.4	Y	38.4	Y
Reheat (Renewable Technologies) Ltd	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y
SHS Heating and Renewables Limited	-	-	-	-	-	-	-	-	46.6	Y	-	-	46.4	Y	46.4	Y	46.4	Y	46.4	Y
Union Technical Services Ltd	55.1	Y	55.1	Y	55.1	Y	53.7	Y	55.1	Y	53.7	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y
Valley Group Limited	46.2	Y	46.2	Y	46.7	Y	46.2	Y	47.7	Y	43.9	Y	46.7	Y	46.7	Y	47.7	Y	47.7	Y
Vital Energi Utilities Limited	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	-	-	42.5	Y	42.5	Y	42.5	Y	42.5	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	48.6	Y	48.5	Y	48.5	Y	48.6	Y	48.5	Y	48.5	Y	48.5	Y	48.5	Y	48.5	Y	-	-	48.1	Y
Alternative Heat Limited	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y
BCA Insulation Limited	45.2	Y	45.1	Y	45.1	Y	45.2	Y	45.1	Y	45.1	Y	44.9	Y	45.1	Y	45.1	Y	43.1	Y	45.1	Y
BRB Electrical Limited	28.0	Y	28.0	Y	27.9	Y	28.0	Y	28.0	Y	27.9	Y	27.8	Y	27.9	Y	27.9	Y	-	-	27.9	Y
British Gas Social Housing Limited	52.8	Y	52.8	Y	52.8	Y	52.8	Y	52.8	Y	52.8	Y	52.8	Y	52.8	Y	52.8	Y	-	-	52.8	Y
City Building (Contracts) LLP	-	-	46.0	Y	46.0	Y	-	-	46.0	Y	46.0	Y	45.9	Y	45.8	Y	46.0	Y	-	-	-	-
City Technical Services (UK) Limited	48.7	Y	48.5	Y	48.5	Y	48.7	Y	48.5	Y	48.5	Y	48.5	Y	48.5	Y	48.3	Y	-	-	48.5	Y
E.ON Energy Solutions Limited	45.9	Y	46.1	Y	45.9	Y	45.9	Y	46.1	Y	45.9	Y	45.9	Y	45.6	Y	45.9	Y	-	-	45.1	Y
Easy Heat Systems Limited	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y
EJ Parker Technical Services (Scotland South) Ltd	38.9	Y	38.9	Y	38.9	Y	38.9	Y	38.9	Y	38.9	Y	38.9	Y	38.9	Y	38.9	Y	-	-	38.9	Y
Everwarm Ltd	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	47.8	Y	50.5	Y	50.5	Y
Gas Call Services Ltd.	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Green Home Systems Limited	46.5	Y	49.1	Y	49.1	Y	47.6	Y	49.1	Y	49.1	Y	49.1	Y	49.1	Y	49.1	Y	-	-	47.6	Y
MP Group U K Limited	43.7	Y	43.7	Y	43.7	Y	43.7	Y	43.7	Y	43.7	Y	43.7	Y	43.7	Y	43.7	Y	-	-	42.6	Y
OVO (S) Energy Solutions Limited	27.3	Y	27.3	Y	27.2	Y	27.3	Y	27.3	Y	27.2	Y	27.2	Y	27.2	Y	27.2	Y	27.6	Y	27.2	Y
Procast Building Contractors Ltd.	37.1	Y	38.4	Y	38.4	Y	37.9	Y	38.4	Y	38.4	Y	37.1	Y	38.4	Y	38.4	Y	36.5	Y	37.9	Y
Reheat (Renewable Technologies) Ltd	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y
SHS Heating and Renewables Limited	46.5	Y	46.5	Y	46.7	Y	46.4	Y	46.7	Y	46.4	Y	46.7	Y	46.4	Y	46.7	Y	-	-	46.4	Y
Union Technical Services Ltd	55.1	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y	53.7	Y	55.1	Y
Valley Group Limited	47.7	Y	47.7	Y	47.7	Y	47.7	Y	47.7	Y	47.7	Y	46.7	Y	47.7	Y	47.7	Y	43.9	Y	47.7	Y
Vital Energi Utilities Limited	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	-	-	42.5	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	48.5	Y	47.9	Y	-	-	48.5	Y	48.5	Y	48.6	Y	48.6	Y	47.1	Y	47.3	Y	48.5	Y	48.5	Y
Alternative Heat Limited	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y	49.7	Y
BCA Insulation Limited	45.1	Y	44.2	Y	43.1	Y	45.1	Y	45.1	Y	45.2	Y	44.2	Y	43.9	Y	43.9	Y	45.1	Y	45.1	Y
BRB Electrical Limited	27.9	Y	-	-	-	-	27.9	Y	27.9	Y	28.0	Y	-	-	-	-	-	-	27.9	Y	27.9	Y
British Gas Social Housing Limited	52.8	Y	52.8	Y	-	-	52.8	Y	52.8	Y	52.8	Y	52.8	Y	-	-	-	-	52.8	Y	52.8	Y
City Building (Contracts) LLP	46.0	Y	-	-	-	-	45.9	Y	46.0	Y	-	-	-	-	-	-	-	-	46.0	Y	46.0	Y
City Technical Services (UK) Limited	48.3	Y	-	-	-	-	48.3	Y	48.3	Y	48.5	Y	48.5	Y	-	-	-	-	48.3	Y	48.3	Y
E.ON Energy Solutions Limited	45.9	Y	45.6	Y	-	-	45.6	Y	45.9	Y	45.9	Y	46.1	Y	45.1	Y	45.1	Y	45.9	Y	45.9	Y
Easy Heat Systems Limited	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y
EJ Parker Technical Services (Scotland South) Ltd	38.9	Y	-	-	-	-	38.9	Y	38.9	Y	38.9	Y	38.9	Y	40.0	Y	38.9	Y	38.9	Y	38.9	Y
Everwarm Ltd	50.5	Y	48.8	Y	-	-	50.5	Y	50.5	Y	50.5	Y	50.5	Y	48.8	Y	49.3	Y	50.5	Y	50.5	Y
Gas Call Services Ltd.	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Green Home Systems Limited	49.1	Y	47.6	Y	-	-	49.1	Y	49.1	Y	49.1	Y	49.1	Y	-	-	46.5	Y	49.1	Y	49.1	Y
MP Group U K Limited	43.7	Y	42.6	Y	-	-	43.7	Y	43.7	Y	43.7	Y	43.7	Y	-	-	42.0	Y	43.7	Y	43.7	Y
OVO (S) Energy Solutions Limited	27.2	Y	27.3	Y	27.6	Y	27.2	Y	27.2	Y	27.3	Y	27.3	Y	27.2	Y	27.2	Y	27.2	Y	27.2	Y
Procast Building Contractors Ltd.	38.4	Y	36.5	Y	36.5	Y	38.4	Y	38.4	Y	38.4	Y	36.5	Y	37.1	Y	37.1	Y	38.4	Y	38.4	Y
Reheat (Renewable Technologies) Ltd	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y	76.3	Y
SHS Heating and Renewables Limited	46.7	Y	46.4	Y	-	-	46.4	Y	46.7	Y	46.7	Y	46.7	Y	-	-	-	-	46.7	Y	46.7	Y
Union Technical Services Ltd	55.1	Y	55.1	Y	53.7	Y	55.1	Y	55.1	Y	55.1	Y	55.1	Y	53.7	Y	55.1	Y	55.1	Y	55.1	Y
Valley Group Limited	47.7	Y	46.7	Y	43.9	Y	47.7	Y	47.7	Y	47.7	Y	47.7	Y	46.2	Y	46.2	Y	47.7	Y	47.7	Y
Vital Energi Utilities Limited	42.5	Y	42.5	Y	-	-	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y

Sub-lot 3.4 Ground source heat pumps

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Alternative Heat Limited	71.6	Y	71.6	Y	71.6	Y	74.2	Y	71.6	Y	74.2	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	61.4	Y	-	-	61.4	Y	61.4	Y
Easy Heat Systems Limited	51.3	Y	51.3	Y	51.3	Y	52.6	Y	51.3	Y	52.6	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y
Everwarm Ltd	74.7	Y	74.7	Y	74.7	Y	75.6	Y	79.0	Y	-	-	73.1	Y	79.0	Y	79.0	Y	79.0	Y
Kensa Contracting Limited	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y
Procast Building Contractors Ltd.	48.1	Y	48.1	Y	48.1	Y	49.5	Y	51.0	Y	47.9	Y	50.0	Y	50.0	Y	51.0	Y	51.0	Y
Reheat (Renewable Technologies) Ltd	58.4	Y	58.4	Y	58.4	Y	60.7	Y	58.4	Y	60.7	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y
SHS Heating and Renewables Limited	-	-	-	-	-	-	-	-	59.7	Y	-	-	59.1	Y	59.1	Y	59.1	Y	59.1	Y
Vital Energi Utilities Limited	59.8	Y	59.8	Y	59.8	Y	61.7	Y	59.8	Y	-	-	59.8	Y	59.8	Y	59.8	Y	59.8	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Alternative Heat Limited	71.6	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y	76.7	Y	71.6	Y
City Building (Contracts) LLP	-	-	61.4	Y	61.4	Y	-	-	61.4	Y	61.4	Y	61.4	Y	61.4	Y	61.4	Y	-	-	-	-
Easy Heat Systems Limited	51.3	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y	53.8	Y	51.3	Y
Everwarm Ltd	79.0	Y	79.0	Y	79.0	Y	79.0	Y	79.0	Y	79.0	Y	79.0	Y	79.0	Y	69.7	Y	84.7	Y	79.0	Y
Kensa Contracting Limited	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y
Procast Building Contractors Ltd.	48.1	Y	51.0	Y	51.0	Y	50.0	Y	51.0	Y	51.0	Y	48.1	Y	51.0	Y	51.0	Y	49.1	Y	50.0	Y
Reheat (Renewable Technologies) Ltd	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	63.0	Y	58.4	Y
SHS Heating and Renewables Limited	59.7	Y	59.7	Y	59.7	Y	59.1	Y	59.7	Y	59.1	Y	59.7	Y	59.1	Y	59.7	Y	-	-	59.1	Y
Vital Energi Utilities Limited	59.8	Y	59.8	Y	59.8	Y	59.8	Y	59.8	Y	59.8	Y	59.8	Y	59.8	Y	59.8	Y	-	-	59.8	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Alternative Heat Limited	71.6	Y	71.6	Y	76.7	Y	71.6	Y	71.6	Y	71.6	Y	71.6	Y	74.2	Y	71.6	Y	71.6	Y	71.6	Y
City Building (Contracts) LLP	61.4	Y	-	-	-	-	61.4	Y	61.4	Y	-	-	-	-	-	-	-	-	60.8	Y	60.8	Y
Easy Heat Systems Limited	51.3	Y	51.3	Y	53.8	Y	51.3	Y	51.3	Y	51.3	Y	51.3	Y	52.6	Y	51.3	Y	51.3	Y	51.3	Y
Everwarm Ltd	79.0	Y	73.1	Y	-	-	79.0	Y	79.0	Y	79.0	Y	79.0	Y	75.6	Y	74.7	Y	79.0	Y	79.0	Y
Kensa Contracting Limited	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y	84.8	Y
Procast Building Contractors Ltd.	51.0	Y	46.6	Y	49.1	Y	51.0	Y	51.0	Y	51.0	Y	46.6	Y	49.5	Y	48.1	Y	51.0	Y	51.0	Y
Reheat (Renewable Technologies) Ltd	58.4	Y	58.4	Y	63.0	Y	58.4	Y	58.4	Y	58.4	Y	58.4	Y	60.7	Y	58.4	Y	58.4	Y	58.4	Y
SHS Heating and Renewables Limited	59.7	Y	59.1	Y	-	-	59.1	Y	59.7	Y	59.7	Y	59.7	Y	-	-	-	-	59.7	Y	59.7	Y
Vital Energi Utilities Limited	59.8	Y	59.8	Y	-	-	59.8	Y	59.8	Y	59.8	Y	59.8	Y	61.7	Y	59.8	Y	59.8	Y	59.8	Y

Sub-lot 3.5 Under floor heating

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	88.8	Y	-	-	88.8	Y	88.8	Y
Easy Heat Systems Limited	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	69.3	Y	83.5	Y	69.3	Y	69.3	Y
Procast Building Contractors Ltd.	68.9	Y	68.9	Y	68.9	Y	68.9	Y	74.9	Y	65.7	Y	60.2	Y	72.7	Y	61.8	Y	61.8	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
City Building (Contracts) LLP	-	-	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	-	-	-	-
Easy Heat Systems Limited	83.5	Y	69.3	Y	69.3	Y	83.5	Y	69.3	Y	69.3	Y	69.3	Y	69.3	Y	69.3	Y	83.5	Y	83.5	Y
Procast Building Contractors Ltd.	68.9	Y	61.8	Y	61.8	Y	72.7	Y	61.8	Y	61.8	Y	57.5	Y	61.8	Y	61.8	Y	65.7	Y	72.7	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
City Building (Contracts) LLP	88.8	Y	-	-	-	-	88.8	Y	88.8	Y	-	-	-	-	-	-	-	-	88.8	Y	88.8	Y
Easy Heat Systems Limited	69.3	Y	83.5	Y	83.5	Y	82.4	Y	82.4	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	82.4	Y	82.4	Y
Procast Building Contractors Ltd.	61.8	Y	68.9	Y	65.7	Y	73.9	Y	73.9	Y	74.9	Y	65.7	Y	68.9	Y	68.9	Y	73.9	Y	73.9	Y

Sub-lot 3.6 Ventilation systems

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.9	Y	53.9	Y	53.9	Y	53.4	Y	53.9	Y	-	-	53.3	Y	53.9	Y	53.9	Y	53.9	Y
BCA Insulation Limited	43.3	Y	43.3	Y	43.0	Y	42.9	Y	43.2	Y	65.1	Y	42.8	Y	43.3	Y	43.1	Y	43.2	Y
BRB Electrical Limited	-	-	-	-	-	-	25.4	Y	25.7	Y	-	-	25.3	Y	25.8	Y	25.6	Y	25.7	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	51.8	Y	-	-	52.0	Y	53.3	Y
E.ON Energy Solutions Limited	46.5	Y	46.4	Y	46.2	Y	46.0	Y	46.3	Y	-	-	45.9	Y	46.5	Y	46.2	Y	46.3	Y
Everwarm Ltd	47.5	Y	47.5	Y	47.1	Y	47.1	Y	47.3	Y	-	-	46.8	Y	48.1	Y	47.3	Y	47.3	Y
Green Home Systems Limited	56.3	Y	56.3	Y	59.1	Y	56.3	Y	61.4	Y	-	-	59.0	Y	59.1	Y	61.4	Y	61.4	Y
MP Group U K Limited	44.6	Y	44.6	Y	44.2	Y	43.8	Y	44.6	Y	-	-	44.2	Y	44.2	Y	44.6	Y	44.6	Y
Procast Building Contractors Ltd.	46.1	Y	46.1	Y	45.3	Y	46.1	Y	46.1	Y	56.5	Y	46.9	Y	46.9	Y	46.1	Y	46.1	Y
Union Technical Services Ltd	77.3	Y	77.3	Y	75.9	Y	73.1	Y	73.1	Y	94.0	Y	75.9	Y	75.9	Y	73.1	Y	73.1	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.9	Y	53.9	Y	53.9	Y	53.9	Y	53.9	Y	53.9	Y	55.3	Y	53.9	Y	53.9	Y	-	-	53.3	Y
BCA Insulation Limited	43.1	Y	43.2	Y	43.1	Y	43.2	Y	43.2	Y	43.2	Y	43.7	Y	43.2	Y	42.4	Y	53.7	Y	42.7	Y
BRB Electrical Limited	25.6	Y	25.7	Y	25.7	Y	25.7	Y	25.7	Y	25.7	Y	26.3	Y	25.7	Y	24.9	Y	-	-	25.2	Y
City Building (Contracts) LLP	-	-	54.7	Y	52.8	Y	-	-	54.7	Y	53.3	Y	52.8	Y	53.3	Y	53.3	Y	-	-	-	-
E.ON Energy Solutions Limited	46.2	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.3	Y	46.8	Y	46.3	Y	45.6	Y	-	-	45.8	Y
Everwarm Ltd	47.2	Y	47.3	Y	47.3	Y	47.3	Y	47.3	Y	47.3	Y	48.1	Y	47.3	Y	45.3	Y	55.5	Y	47.3	Y
Green Home Systems Limited	54.4	Y	61.4	Y	61.4	Y	57.5	Y	61.4	Y	61.4	Y	63.4	Y	61.4	Y	61.4	Y	-	-	57.5	Y
MP Group U K Limited	44.6	Y	44.6	Y	44.6	Y	44.6	Y	44.6	Y	44.6	Y	45.6	Y	44.6	Y	44.6	Y	-	-	43.4	Y
Procast Building Contractors Ltd.	43.8	Y	46.1	Y	46.1	Y	45.3	Y	46.1	Y	46.1	Y	45.3	Y	46.1	Y	46.1	Y	56.5	Y	45.3	Y
Union Technical Services Ltd	73.1	Y	73.1	Y	73.1	Y	73.1	Y	73.1	Y	73.1	Y	75.9	Y	73.1	Y	73.1	Y	94.0	Y	73.1	Y
Valley Group Limited	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	53.9	Y	53.9	Y	-	-	53.9	Y	53.9	Y	53.9	Y	53.9	Y	52.8	Y	53.4	Y	53.9	Y	53.9	Y
BCA Insulation Limited	43.2	Y	42.8	Y	65.2	Y	43.1	Y	43.1	Y	43.2	Y	42.9	Y	44.7	Y	43.0	Y	43.2	Y	43.1	Y
BRB Electrical Limited	25.7	Y	-	-	-	-	25.6	Y	25.6	Y	25.7	Y	-	-	-	-	-	-	25.7	Y	25.6	Y
City Building (Contracts) LLP	54.7	Y	-	-	-	-	52.0	Y	52.0	Y	-	-	-	-	-	-	-	-	53.3	Y	52.0	Y
E.ON Energy Solutions Limited	46.3	Y	46.0	Y	-	-	46.2	Y	46.2	Y	46.3	Y	46.2	Y	47.6	Y	46.1	Y	46.3	Y	46.2	Y
Everwarm Ltd	47.3	Y	46.8	Y	-	-	47.3	Y	47.3	Y	47.3	Y	47.2	Y	47.1	Y	47.5	Y	47.3	Y	47.3	Y
Green Home Systems Limited	61.4	Y	59.1	Y	-	-	61.4	Y	61.4	Y	61.4	Y	54.4	Y	-	-	56.3	Y	61.4	Y	61.4	Y
MP Group U K Limited	44.6	Y	44.2	Y	-	-	44.6	Y	44.6	Y	44.6	Y	44.6	Y	-	-	43.8	Y	44.6	Y	44.6	Y
Procast Building Contractors Ltd.	46.1	Y	45.3	Y	56.9	Y	46.1	Y	46.1	Y	46.1	Y	42.6	Y	46.1	Y	46.1	Y	46.1	Y	46.1	Y
Union Technical Services Ltd	73.1	Y	75.9	Y	94.8	Y	73.1	Y	73.1	Y	73.1	Y	73.1	Y	73.1	Y	77.3	Y	73.1	Y	73.1	Y
Valley Group Limited	86.3	Y	86.3	Y	82.4	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y	86.3	Y

Sub-lot 3.7 Biomass boilers

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Alternative Heat Limited	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y
Easy Heat Systems Limited	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y
Procast Building Contractors Ltd.	56.3	Y	56.3	Y	56.3	Y	56.3	Y	60.4	Y	54.1	Y	58.9	Y	58.9	Y	60.4	Y	60.4	Y
Reheat (Renewable Technologies) Ltd	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Alternative Heat Limited	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y
Easy Heat Systems Limited	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y
Procast Building Contractors Ltd.	56.3	Y	60.4	Y	60.4	Y	58.9	Y	60.4	Y	60.4	Y	56.3	Y	60.4	Y	60.4	Y	54.1	Y	58.9	Y
Reheat (Renewable Technologies) Ltd	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Alternative Heat Limited	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y	67.4	Y
Easy Heat Systems Limited	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y	83.5	Y
Procast Building Contractors Ltd.	60.4	Y	54.1	Y	54.1	Y	60.4	Y	60.4	Y	60.4	Y	54.1	Y	56.3	Y	56.3	Y	60.4	Y	60.4	Y
Reheat (Renewable Technologies) Ltd	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y	40.7	Y

Sub-lot 4.1 Solar PV

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	61.7	Y	61.7	Y	61.7	Y	62.3	Y	62.6	Y	-	-	62.7	Y	62.6	Y	62.6	Y	62.6	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	52.7	Y	-	-	54.3	Y	54.3	Y	52.7	Y	52.7	Y
BCA Insulation Limited	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y
BRB Electrical Limited	-	-	-	-	-	-	68.8	Y	68.8	Y	-	-	68.8	Y	68.8	Y	68.8	Y	68.8	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	68.3	Y	-	-	65.5	Y	65.5	Y
E.ON Energy Solutions Limited	52.6	Y	51.4	Y	51.4	Y	50.8	Y	50.3	Y	-	-	50.4	Y	52.5	Y	50.8	Y	50.3	Y
Easy Heat Systems Limited	57.4	Y	57.4	Y	57.4	Y	58.1	Y	55.2	Y	66.4	Y	57.4	Y	57.4	Y	55.2	Y	55.2	Y
EJ Parker Technical Services (Scotland South) Ltd	61.4	Y	61.4	Y	65.8	Y	66.8	Y	62.5	Y	-	-	-	-	65.7	Y	62.5	Y	62.5	Y
Emtec Energy Limited	62.8	Y	62.7	Y	62.7	Y	58.0	Y	60.2	Y	61.5	Y	62.6	Y	62.7	Y	60.2	Y	60.0	Y
Everwarm Ltd	60.0	Y	60.0	Y	60.0	Y	59.6	Y	60.3	Y	-	-	59.1	Y	62.5	Y	60.3	Y	60.3	Y
FES Support Services Limited	45.9	Y	45.5	Y	45.0	Y	45.3	Y	45.8	Y	-	-	45.5	Y	45.9	Y	45.8	Y	44.5	Y
G.M.G. (Contractors) Limited	-	-	-	-	-	-	47.2	Y	-	-	-	-	-	-	-	-	45.2	Y	45.2	Y
Hyperion Zero Ltd	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y
MP Group U K Limited	50.3	Y	50.2	Y	50.2	Y	49.5	Y	50.9	Y	-	-	50.2	Y	50.3	Y	50.9	Y	50.6	Y
OVO (S) Energy Solutions Limited	30.2	Y	30.1	Y	30.0	Y	30.2	Y	29.6	Y	41.4	Y	30.1	Y	30.3	Y	29.6	Y	29.2	Y
Procast Building Contractors Ltd.	54.8	Y	54.8	Y	54.8	Y	55.5	Y	55.9	Y	61.8	Y	57.2	Y	57.2	Y	55.9	Y	55.9	Y
Reheat (Renewable Technologies) Ltd	49.9	Y	49.9	Y	49.9	Y	50.6	Y	47.7	Y	58.8	Y	49.9	Y	49.9	Y	47.7	Y	47.7	Y
Shire Energy Services Limited	38.1	Y	38.1	Y	38.1	Y	38.8	Y	35.7	Y	-	-	38.1	Y	38.1	Y	35.7	Y	35.7	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	52.6	Y	-	-	53.0	Y	53.2	Y	52.6	Y	52.0	Y
Union Technical Services Ltd	63.9	Y	63.9	Y	63.9	Y	61.9	Y	62.1	Y	67.7	Y	63.9	Y	63.9	Y	62.1	Y	62.1	Y
Valley Group Limited	60.7	Y	60.7	Y	61.8	Y	61.4	Y	61.8	Y	62.1	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y
Vital Energi Utilities Limited	49.5	Y	49.5	Y	49.5	Y	50.0	Y	48.0	Y	-	-	49.5	Y	49.5	Y	48.0	Y	48.0	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	63.7	Y	62.6	Y	62.6	Y	63.7	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.6	Y	-	-	62.6	Y
Ailsa Building Contractors Limited	53.4	Y	52.7	Y	52.7	Y	53.4	Y	52.7	Y	52.7	Y	52.7	Y	52.7	Y	52.7	Y	-	-	53.4	Y
BCA Insulation Limited	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.6	Y	83.9	Y	83.9	Y
BRB Electrical Limited	68.8	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	68.8	Y	-	-	68.8	Y
City Building (Contracts) LLP	-	-	65.5	Y	65.5	Y	-	-	65.5	Y	65.5	Y	65.5	Y	65.5	Y	65.5	Y	-	-	-	-
E.ON Energy Solutions Limited	51.4	Y	51.4	Y	50.8	Y	51.4	Y	51.4	Y	50.8	Y	50.8	Y	50.3	Y	50.8	Y	-	-	49.9	Y
Easy Heat Systems Limited	56.3	Y	55.2	Y	55.2	Y	56.3	Y	55.2	Y	55.2	Y	55.2	Y	55.2	Y	55.2	Y	66.4	Y	56.3	Y
EJ Parker Technical Services (Scotland South) Ltd	64.0	Y	62.5	Y	62.5	Y	64.0	Y	62.5	Y	62.6	Y	62.5	Y	62.5	Y	62.5	Y	-	-	64.0	Y
Emtec Energy Limited	61.4	Y	60.2	Y	60.2	Y	61.4	Y	60.2	Y	60.1	Y	60.2	Y	60.2	Y	60.2	Y	61.6	Y	61.4	Y
Everwarm Ltd	61.4	Y	60.3	Y	60.3	Y	61.4	Y	60.3	Y	60.3	Y	60.3	Y	60.3	Y	55.3	Y	71.4	Y	61.4	Y
FES Support Services Limited	46.4	Y	45.8	Y	45.8	Y	46.4	Y	45.8	Y	44.5	Y	45.8	Y	45.8	Y	45.8	Y	-	-	46.4	Y
G.M.G. (Contractors) Limited	45.9	Y	45.2	Y	45.2	Y	-	-	45.2	Y	45.2	Y	45.2	Y	45.2	Y	45.2	Y	-	-	-	-
Hyperion Zero Ltd	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y
MP Group U K Limited	51.6	Y	50.9	Y	50.9	Y	51.6	Y	50.9	Y	50.6	Y	50.9	Y	50.9	Y	50.9	Y	-	-	49.7	Y
OVO (S) Energy Solutions Limited	30.1	Y	29.6	Y	29.6	Y	30.1	Y	29.6	Y	29.2	Y	29.6	Y	29.6	Y	29.6	Y	41.4	Y	30.1	Y
Procast Building Contractors Ltd.	53.5	Y	55.9	Y	55.9	Y	55.9	Y	55.9	Y	55.9	Y	52.4	Y	55.9	Y	55.9	Y	61.8	Y	55.9	Y
Reheat (Renewable Technologies) Ltd	48.8	Y	47.7	Y	47.7	Y	48.8	Y	47.7	Y	47.7	Y	47.7	Y	47.7	Y	47.7	Y	58.8	Y	48.8	Y
Shire Energy Services Limited	36.8	Y	35.7	Y	35.7	Y	36.8	Y	35.7	Y	35.7	Y	35.7	Y	35.7	Y	35.7	Y	-	-	36.8	Y
Story Contracting Limited	53.1	Y	52.6	Y	52.6	Y	53.1	Y	52.6	Y	-	-	52.6	Y	52.6	Y	52.6	Y	-	-	53.1	Y
Union Technical Services Ltd	63.0	Y	62.1	Y	62.1	Y	63.0	Y	62.1	Y	62.1	Y	62.1	Y	62.1	Y	62.1	Y	67.7	Y	63.0	Y
Valley Group Limited	63.0	Y	61.8	Y	61.8	Y	63.0	Y	61.8	Y	61.8	Y	59.5	Y	61.8	Y	61.8	Y	62.1	Y	63.0	Y
Vital Energi Utilities Limited	48.8	Y	48.0	Y	48.0	Y	48.8	Y	48.0	Y	48.0	Y	48.0	Y	48.0	Y	48.0	Y	-	-	48.8	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	62.6	Y	61.7	Y	-	-	62.6	Y	62.6	Y	62.6	Y	62.6	Y	62.4	Y	60.8	Y	62.6	Y	62.6	Y
Ailsa Building Contractors Limited	52.7	Y	-	-	-	-	52.7	Y	52.7	Y	52.7	Y	52.7	Y	-	-	-	-	52.7	Y	52.7	Y
BCA Insulation Limited	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y	83.9	Y
BRB Electrical Limited	68.8	Y	-	-	-	-	68.8	Y	68.8	Y	68.8	Y	-	-	-	-	-	-	68.8	Y	68.8	Y
City Building (Contracts) LLP	65.5	Y	-	-	-	-	65.5	Y	65.5	Y	-	-	-	-	-	-	-	-	65.5	Y	65.5	Y
E.ON Energy Solutions Limited	50.8	Y	51.4	Y	-	-	50.3	Y	50.8	Y	50.8	Y	51.4	Y	52.7	Y	50.5	Y	50.8	Y	50.8	Y
Easy Heat Systems Limited	55.2	Y	57.4	Y	66.4	Y	55.2	Y	55.2	Y	55.2	Y	55.2	Y	62.5	Y	57.4	Y	55.2	Y	55.2	Y
EJ Parker Technical Services (Scotland South) Ltd	62.5	Y	-	-	-	-	62.5	Y	62.5	Y	62.5	Y	62.5	Y	67.9	Y	61.5	Y	62.5	Y	62.5	Y
Emtec Energy Limited	60.2	Y	62.6	Y	60.8	Y	60.2	Y	60.2	Y	60.2	Y	60.2	Y	62.2	Y	57.4	Y	60.0	Y	60.2	Y
Everwarm Ltd	60.3	Y	59.1	Y	-	-	60.3	Y	60.3	Y	60.3	Y	60.3	Y	63.3	Y	60.0	Y	60.3	Y	60.3	Y
FES Support Services Limited	45.8	Y	45.5	Y	-	-	45.8	Y	45.8	Y	45.8	Y	45.8	Y	47.2	Y	45.0	Y	44.5	Y	45.8	Y
G.M.G. (Contractors) Limited	45.2	Y	-	-	-	-	45.2	Y	45.2	Y	45.2	Y	45.2	Y	-	-	-	-	45.2	Y	45.2	Y
Hyperion Zero Ltd	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y	85.0	Y
MP Group U K Limited	50.9	Y	50.2	Y	-	-	50.9	Y	50.9	Y	50.9	Y	50.9	Y	-	-	49.1	Y	50.6	Y	50.9	Y
OVO (S) Energy Solutions Limited	29.6	Y	30.1	Y	41.4	Y	29.6	Y	29.6	Y	29.6	Y	29.6	Y	32.0	Y	29.9	Y	29.2	Y	29.6	Y
Procast Building Contractors Ltd.	55.9	Y	52.8	Y	61.8	Y	55.9	Y	55.9	Y	55.9	Y	50.5	Y	60.3	Y	54.8	Y	55.9	Y	55.9	Y
Reheat (Renewable Technologies) Ltd	47.7	Y	49.9	Y	58.8	Y	47.7	Y	47.7	Y	47.7	Y	47.7	Y	54.9	Y	49.9	Y	47.7	Y	47.7	Y
Shire Energy Services Limited	35.7	Y	38.1	Y	-	-	35.7	Y	35.7	Y	35.7	Y	35.7	Y	-	-	-	-	35.7	Y	35.7	Y
Story Contracting Limited	52.6	Y	53.0	Y	-	-	52.6	Y	52.6	Y	52.6	Y	52.6	Y	-	-	-	-	52.0	Y	52.6	Y
Union Technical Services Ltd	62.1	Y	63.9	Y	67.7	Y	62.1	Y	62.1	Y	62.1	Y	62.1	Y	64.9	Y	63.9	Y	62.1	Y	62.1	Y
Valley Group Limited	61.8	Y	61.8	Y	62.1	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	65.9	Y	60.7	Y	61.8	Y	61.8	Y
Vital Energi Utilities Limited	48.0	Y	49.5	Y	-	-	48.0	Y	48.0	Y	48.0	Y	48.0	Y	52.8	Y	49.5	Y	48.0	Y	48.0	Y

Sub-lot 4.2 Electricity battery storage

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	72.4	Y	72.4	Y	72.4	Y	74.2	Y	73.6	Y	-	-	73.8	Y	70.5	Y	73.6	Y	73.6	Y
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	50.5	Y	-	-	-	-	50.5	Y	50.5	Y	50.5	Y
BCA Insulation Limited	72.2	Y	72.2	Y	71.9	Y	73.6	Y	68.5	Y	64.9	Y	69.2	Y	66.0	Y	68.5	Y	68.5	Y
BRB Electrical Limited	-	-	-	-	-	-	24.5	Y	23.7	Y	-	-	24.3	Y	23.6	Y	23.7	Y	23.7	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	56.1	Y	-	-	54.3	Y	54.3	Y
E.ON Energy Solutions Limited	59.7	Y	58.3	Y	58.3	Y	49.7	Y	48.9	Y	-	-	49.0	Y	48.7	Y	49.0	Y	48.9	Y
Easy Heat Systems Limited	64.6	Y	64.6	Y	64.6	Y	66.4	Y	61.6	Y	66.5	Y	64.6	Y	61.6	Y	61.6	Y	61.6	Y
EJ Parker Technical Services (Scotland South) Ltd	63.7	Y	63.7	Y	68.3	Y	70.4	Y	61.8	Y	-	-	-	-	61.8	Y	61.8	Y	61.8	Y
EMSc (UK) Ltd	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Emtec Energy Limited	51.7	Y	51.7	Y	51.8	Y	50.5	Y	49.4	Y	48.9	Y	51.1	Y	49.4	Y	49.4	Y	49.4	Y
Everwarm Ltd	88.2	Y	88.2	Y	88.2	Y	88.8	Y	88.8	Y	-	-	86.1	Y	88.8	Y	88.8	Y	88.8	Y
FES Support Services Limited	42.7	Y	42.7	Y	42.6	Y	40.7	Y	40.0	Y	-	-	40.6	Y	39.8	Y	40.0	Y	40.0	Y
Hyperion Zero Ltd	72.7	Y	72.7	Y	72.7	Y	73.8	Y	68.7	Y	63.6	Y	69.3	Y	66.0	Y	68.7	Y	68.7	Y
MP Group U K Limited	45.8	Y	45.8	Y	45.6	Y	45.7	Y	45.8	Y	-	-	45.8	Y	45.0	Y	45.8	Y	45.8	Y
Procast Building Contractors Ltd.	54.6	Y	54.6	Y	54.6	Y	56.0	Y	55.6	Y	54.0	Y	57.0	Y	54.3	Y	55.6	Y	55.6	Y
Shire Energy Services Limited	55.9	Y	55.9	Y	55.9	Y	58.3	Y	51.6	Y	-	-	55.9	Y	51.6	Y	51.6	Y	51.6	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	48.6	Y	-	-	48.9	Y	48.4	Y	48.6	Y	48.6	Y
Union Technical Services Ltd	94.8	Y	94.8	Y	94.8	Y	94.5	Y	89.9	Y	94.8	Y	94.8	Y	89.9	Y	89.9	Y	89.9	Y
Valley Group Limited	45.7	Y	45.7	Y	45.6	Y	43.0	Y	42.5	Y	48.0	Y	42.8	Y	42.2	Y	42.5	Y	42.5	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	73.6	Y	73.6	Y	73.6	Y	73.6	Y	73.6	Y	73.6	Y	73.6	Y	73.6	Y	77.2	Y	-	-	72.0	Y
Ailsa Building Contractors Limited	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	50.5	Y	52.0	Y	-	-	50.5	Y
BCA Insulation Limited	68.6	Y	68.5	Y	68.5	Y	68.6	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	72.0	Y	60.6	Y	68.6	Y
BRB Electrical Limited	23.7	Y	23.7	Y	23.7	Y	23.7	Y	23.7	Y	23.7	Y	23.7	Y	23.7	Y	24.3	Y	-	-	23.7	Y
City Building (Contracts) LLP	-	-	54.3	Y	54.3	Y	-	-	54.3	Y	54.3	Y	54.3	Y	54.3	Y	56.0	Y	-	-	-	-
E.ON Energy Solutions Limited	49.0	Y	49.2	Y	49.0	Y	49.0	Y	49.2	Y	49.0	Y	48.9	Y	48.9	Y	50.0	Y	-	-	48.5	Y
Easy Heat Systems Limited	61.6	Y	61.6	Y	61.6	Y	61.6	Y	61.6	Y	61.6	Y	61.6	Y	61.6	Y	64.6	Y	61.6	Y	61.6	Y
EJ Parker Technical Services (Scotland South) Ltd	61.8	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	61.8	Y	65.1	Y	-	-	61.8	Y
EMSc (UK) Ltd	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Emtec Energy Limited	49.4	Y	49.4	Y	49.4	Y	49.4	Y	49.4	Y	49.4	Y	49.4	Y	49.4	Y	51.0	Y	46.8	Y	49.4	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	81.4	Y	88.8	Y	88.8	Y
FES Support Services Limited	40.0	Y	40.0	Y	40.0	Y	40.0	Y	40.0	Y	40.0	Y	40.0	Y	40.0	Y	40.5	Y	-	-	40.0	Y
Hyperion Zero Ltd	67.3	Y	68.7	Y	68.7	Y	67.3	Y	68.7	Y	68.7	Y	68.7	Y	68.7	Y	72.3	Y	59.4	Y	67.3	Y
MP Group U K Limited	45.8	Y	45.8	Y	45.8	Y	45.8	Y	45.8	Y	45.8	Y	45.8	Y	45.8	Y	46.9	Y	-	-	45.0	Y
Procast Building Contractors Ltd.	52.1	Y	55.6	Y	55.6	Y	54.3	Y	55.6	Y	55.6	Y	52.1	Y	55.6	Y	58.5	Y	50.2	Y	54.3	Y
Shire Energy Services Limited	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.6	Y	51.6	Y	55.9	Y	-	-	51.6	Y
Story Contracting Limited	48.6	Y	48.6	Y	48.6	Y	48.6	Y	48.6	Y	48.6	Y	48.6	Y	48.6	Y	49.3	Y	-	-	48.6	Y
Union Technical Services Ltd	89.9	Y	89.9	Y	89.9	Y	89.9	Y	89.9	Y	89.9	Y	89.9	Y	89.9	Y	94.8	Y	87.3	Y	89.9	Y
Valley Group Limited	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.5	Y	42.4	Y	42.5	Y	43.2	Y	46.1	Y	42.5	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
A C Whyte & Co Limited	73.6	Y	72.4	Y	-	-	73.6	Y	73.6	Y	73.6	Y	73.6	Y	69.1	Y	71.0	Y	73.6	Y	73.6	Y
Ailsa Building Contractors Limited	50.5	Y	-	-	-	-	50.5	Y	50.5	Y	50.5	Y	50.5	Y	-	-	-	-	50.5	Y	50.5	Y
BCA Insulation Limited	68.5	Y	69.2	Y	64.9	Y	68.5	Y	68.5	Y	68.5	Y	68.5	Y	68.8	Y	72.2	Y	68.5	Y	68.5	Y
BRB Electrical Limited	23.7	Y	-	-	-	-	23.7	Y	23.7	Y	23.7	Y	-	-	-	-	-	-	23.7	Y	23.7	Y
City Building (Contracts) LLP	54.3	Y	-	-	-	-	54.3	Y	54.3	Y	-	-	-	-	-	-	-	-	54.3	Y	54.3	Y
E.ON Energy Solutions Limited	49.0	Y	57.5	Y	-	-	48.9	Y	49.0	Y	49.0	Y	56.9	Y	57.3	Y	56.3	Y	49.0	Y	49.0	Y
Easy Heat Systems Limited	61.6	Y	64.6	Y	66.5	Y	61.6	Y	61.6	Y	61.6	Y	61.6	Y	66.4	Y	64.6	Y	61.6	Y	61.6	Y
EJ Parker Technical Services (Scotland South) Ltd	61.8	Y	-	-	-	-	61.8	Y	61.8	Y	61.8	Y	61.8	Y	65.5	Y	63.7	Y	61.8	Y	61.8	Y
EMSc (UK) Ltd	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N	N/C	N
Emtec Energy Limited	49.4	Y	51.1	Y	48.6	Y	49.4	Y	49.4	Y	49.4	Y	49.4	Y	50.4	Y	49.6	Y	49.4	Y	49.4	Y
Everwarm Ltd	88.8	Y	86.1	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.2	Y	88.8	Y	88.8	Y
FES Support Services Limited	40.0	Y	42.6	Y	-	-	40.0	Y	40.0	Y	40.0	Y	41.5	Y	44.0	Y	42.2	Y	40.0	Y	40.0	Y
Hyperion Zero Ltd	68.7	Y	69.3	Y	63.6	Y	68.7	Y	68.7	Y	68.7	Y	68.7	Y	67.6	Y	72.7	Y	68.7	Y	68.7	Y
MP Group U K Limited	45.8	Y	45.8	Y	-	-	45.8	Y	45.8	Y	45.8	Y	45.8	Y	-	-	45.2	Y	45.8	Y	45.8	Y
Procast Building Contractors Ltd.	55.6	Y	52.5	Y	54.0	Y	55.6	Y	55.6	Y	55.6	Y	50.2	Y	56.0	Y	54.6	Y	55.6	Y	55.6	Y
Shire Energy Services Limited	51.6	Y	55.9	Y	-	-	51.6	Y	51.6	Y	51.6	Y	51.6	Y	-	-	-	-	51.6	Y	51.6	Y
Story Contracting Limited	48.6	Y	52.1	Y	-	-	48.6	Y	48.6	Y	48.6	Y	51.4	Y	-	-	-	-	48.6	Y	48.6	Y
Union Technical Services Ltd	89.9	Y	94.8	Y	94.8	Y	89.9	Y	89.9	Y	89.9	Y	89.9	Y	94.5	Y	94.8	Y	89.9	Y	89.9	Y
Valley Group Limited	42.5	Y	45.8	Y	47.9	Y	42.5	Y	42.5	Y	42.5	Y	45.2	Y	45.7	Y	45.3	Y	42.5	Y	42.5	Y

Sub-lot 4.3 Solar thermal

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Ailsa Building Contractors Limited	-	-	-	-	-	-	-	-	58.7	Y	-	-	62.3	Y	58.7	Y	58.7	Y	58.7	Y
City Building (Contracts) LLP	-	-	-	-	-	-	-	-	-	-	-	-	79.0	Y	-	-	73.1	Y	73.1	Y
Easy Heat Systems Limited	74.4	Y	74.4	Y	74.4	Y	76.2	Y	70.0	Y	83.5	Y	76.2	Y	70.0	Y	70.0	Y	70.0	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y
Procast Building Contractors Ltd.	55.6	Y	55.6	Y	55.6	Y	56.7	Y	48.8	Y	59.5	Y	51.4	Y	48.1	Y	48.8	Y	48.8	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	59.6	Y	-	-	62.5	Y	59.6	Y	59.6	Y	59.6	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Ailsa Building Contractors Limited	58.7	Y	58.7	Y	58.7	Y	58.7	Y	58.7	Y	58.7	Y	58.7	Y	58.7	Y	65.1	Y	-	-	58.7	Y
City Building (Contracts) LLP	-	-	73.1	Y	73.1	Y	-	-	73.1	Y	73.1	Y	73.1	Y	73.1	Y	-	-	-	-	-	-
Easy Heat Systems Limited	70.0	Y	70.0	Y	70.0	Y	70.0	Y	70.0	Y	70.0	Y	70.0	Y	70.0	Y	80.9	Y	70.0	Y	70.0	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
Procast Building Contractors Ltd.	46.9	Y	48.8	Y	48.8	Y	48.1	Y	48.8	Y	48.8	Y	46.9	Y	48.8	Y	54.8	Y	50.8	Y	48.1	Y
Story Contracting Limited	59.6	Y	59.6	Y	59.6	Y	59.6	Y	59.6	Y	59.6	Y	59.6	Y	59.6	Y	64.7	Y	-	-	59.6	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
Ailsa Building Contractors Limited	58.7	Y	-	-	-	-	58.7	Y	58.7	Y	58.7	Y	58.7	Y	-	-	-	-	58.7	Y	58.7	Y
City Building (Contracts) LLP	73.1	Y	-	-	-	-	73.1	Y	73.1	Y	-	-	-	-	-	-	-	-	73.1	Y	73.1	Y
Easy Heat Systems Limited	70.0	Y	76.2	Y	83.5	Y	70.0	Y	70.0	Y	70.0	Y	70.0	Y	76.2	Y	74.4	Y	70.0	Y	70.0	Y
Everwarm Ltd	88.8	Y	88.8	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y
Procast Building Contractors Ltd.	48.8	Y	48.7	Y	59.5	Y	48.8	Y	48.8	Y	48.8	Y	45.8	Y	56.7	Y	55.6	Y	48.8	Y	48.8	Y
Story Contracting Limited	59.6	Y	62.5	Y	-	-	58.5	Y	59.6	Y	59.6	Y	59.6	Y	-	-	-	-	59.6	Y	59.6	Y

Sub-lot 4.4 Heat battery

CONTRACTOR	Aberdeen City Council		Aberdeenshire Council		Angus Council		Argyll and Bute Council		Clackmannanshire Council		Comhairle nan Eilean Siar		Dumfries and Galloway Council		Dundee City Council		East Ayrshire Council		East Dunbartonshire Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
BRB Electrical Limited	-	-	-	-	-	-	29.8	Y	29.6	Y	-	-	30.3	Y	28.9	Y	29.6	Y	29.6	Y
Easy Heat Systems Limited	82.5	Y	82.5	Y	82.5	Y	83.5	Y	77.2	Y	83.5	Y	83.5	Y	77.2	Y	77.2	Y	77.2	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	87.6	Y	88.8	Y	-	-	87.6	Y	88.8	Y	88.8	Y	88.8	Y
Procast Building Contractors Ltd.	45.1	Y	45.1	Y	45.1	Y	45.5	Y	45.3	Y	44.1	Y	46.8	Y	44.6	Y	45.3	Y	45.3	Y
Story Contracting Limited	-	-	-	-	-	-	-	-	77.8	Y	-	-	82.9	Y	77.8	Y	77.8	Y	77.8	Y

CONTRACTOR	East Lothian Council		East Renfrewshire Council		Falkirk Council		Fife Council		Glasgow City Council		Inverclyde Council		Midlothian Council		North Ayrshire Council		North Lanarkshire Council		Orkney Islands Council		Perth and Kinross Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
BRB Electrical Limited	28.7	Y	29.6	Y	29.6	Y	29.3	Y	29.6	Y	29.6	Y	28.7	Y	29.6	Y	31.1	Y	-	-	29.3	Y
Easy Heat Systems Limited	77.2	Y	77.2	Y	77.2	Y	77.2	Y	77.2	Y	77.2	Y	77.2	Y	77.2	Y	83.5	Y	77.2	Y	77.2	Y
Everwarm Ltd	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	88.8	Y	82.7	Y	88.8	Y	88.8	Y
Procast Building Contractors Ltd.	43.2	Y	45.3	Y	45.3	Y	44.6	Y	45.3	Y	45.3	Y	43.2	Y	45.3	Y	47.7	Y	42.2	Y	44.6	Y
Story Contracting Limited	77.8	Y	77.8	Y	77.8	Y	77.8	Y	77.8	Y	77.8	Y	77.8	Y	77.8	Y	82.9	Y	-	-	77.8	Y

CONTRACTOR	Renfrewshire Council		Scottish Borders Council		Shetland Islands Council		South Ayrshire Council		South Lanarkshire Council		Stirling Council		The City of Edinburgh Council		The Highland Council		The Moray Council		West Dunbartonshire Council		West Lothian Council	
	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?	TOTAL SCORE (OUT OF 100)	AWARDED?
BRB Electrical Limited	29.6	Y	-	-	-	-	29.6	Y	29.6	Y	29.6	Y	-	-	-	-	-	-	29.6	Y	29.6	Y
Easy Heat Systems Limited	77.2	Y	83.5	Y	83.5	Y	77.2	Y	77.2	Y	77.2	Y	77.2	Y	83.5	Y	82.5	Y	77.2	Y	77.2	Y
Everwarm Ltd	88.8	Y	87.6	Y	-	-	88.8	Y	88.8	Y	88.8	Y	88.8	Y	87.6	Y	88.8	Y	88.8	Y	88.8	Y
Procast Building Contractors Ltd.	45.3	Y	44.0	Y	44.1	Y	45.3	Y	45.3	Y	45.3	Y	42.1	Y	45.5	Y	45.1	Y	45.3	Y	45.3	Y
Story Contracting Limited	77.8	Y	82.9	Y	-	-	77.8	Y	77.8	Y	77.8	Y	77.8	Y	-	-	-	-	77.8	Y	77.8	Y

Appendix 4- List of Recommended Contractors with Living Wage Status

Contractor	Accredited Living Wage Employer	Currently progressing through Scottish Living Wage accreditation process	Pay Scottish Living Wage to all employees, but not accredited	Neither accredited nor paying Scottish Living Wage, but do commit to pay the Scottish Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor pay the Scottish Living Wage
A C Whyte & Co Limited			Yes		
Ailsa Building Contractors Limited			Yes		
Alternative Heat Limited	Yes				
BCA Insulation Limited		Yes			
BRB Electrical Limited		Yes			
British Gas Social Housing Limited	Yes				
CCG (Scotland) Limited			Yes		
Changeworks Resources for Life	Yes				
City Building (Contracts) LLP	Yes				
City Technical Services (UK) Limited			Yes		
C R Smith Glaziers (Dunfermline) Limited			Yes		
E.ON Energy Solutions Limited			Yes		
Easy Heat Systems Limited			Yes		
ECD Architects Ltd	Yes				
EJ Parker Technical Services (Scotland South) Ltd	Yes				
Emtec Energy Limited	Yes				
Energy Agency			Yes		
EPC Scotland Limited			Yes		
Everwarm Ltd			Yes		
FES Support Services Limited				Yes	
GEP Environmental Limited	Yes				
G.M.G. (Contractors) Limited	Yes				

Green Home Systems Limited	Yes				
Hardies LLP		Yes			
Hyperion Zero Ltd	Yes				
Insulated Render Systems (Scotland) Ltd.	Yes				
Insulation Solutions (Scotland). Limited		Yes			
Jonathan McFarlane T/A Home Energy Lanarkshire	Yes				
Kensa Contracting Limited			Yes		
Momentum 4 Ltd			Yes		
MP Group U K Limited		Yes			
OVO (S) Energy Solutions Limited	Yes				
Procast Building Contractors Ltd.			Yes		
Reheat (Renewable Technologies) Ltd			Yes		
Renewable Energy Consultants (Scotland) Limited				Yes	
SERS Energy Solutions (Scotland) Limited		Yes			
Shire Energy Services Limited			Yes		
SHS Heating and Renewables Limited			Yes		
Story Contracting Limited			Yes		
Sustainable Building Services (UK) Limited			Yes		
The Wise Group	Yes				
Tighean Innse Gall Limited		Yes			
Union Technical Services Ltd				Yes	
Valley Group Limited	Yes				
Vital Energi Utilities Limited			Yes		
Warmworks Scotland LLP	Yes				

Appendix 5 – Segmentation Classifications

1320 Energy Efficiency Contractors is classified as class A.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Scotland Excel**To: Executive Sub-Committee****On: 28 January 2022****Report by:
Chief Executive of Scotland Excel****Tender: Supply Only and Supply & Distribution of Frozen Foods****Schedule: 1120****Period: 1 April 2022 until 31st March 2026****1. Introduction and Background**

The current framework for frozen foods will expire on 31 March 2022 after an additional extension period. This was put in place to provide supplier relief and to ensure continuity of service to member councils during the first impacts of the coronavirus (COVID-19) pandemic in line with applicable law and guidance. This recommendation is for the award of a renewal framework which is intended to operate from 1 April 2022 to 31st March 2026.

This framework will provide councils with a mechanism to procure a range of frozen goods including but not limited to, poultry, seafood, meat, pizza, potato products, ice cream and desserts. Users of the framework are likely to include schools, nurseries, leisure centres, community centres, social work, council buildings and civic centres.

As with the current framework, manufacturers were able to bid directly on this tender – creating greater brand flexibility, locally sourced produce and an increase in sustainable products.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of three lots as summarised in Table 1.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Supply Only	20%
2	Distribution	5%
3	Supply & Distribution	75%

Lot 1 (Supply Only) sought offers from Tenderers for individual product items. There was no limitation on the number of product items for which a tenderer could offer. Each product item and each offer was evaluated on its own merits as discrete and independent tenders, as outlined in the published tender documents

Lot 2 (Distribution) and Lot 3 (Supply and Distribution) were sub-divided into geographical sub-lots. Tenders for Lot 2 (Distribution) and Lot 3 (Supply and Distribution) were to be linked and could be considered non-compliant if no offer was submitted for the corresponding geographical sub-lot in the other Lot. A minimum pricing requirement was also set for Lot 3. Offers received for Lot 2 and Lot 3 were evaluated in accordance with the published tender documents.

This lotting structure recognises the current landscape of the marketplace, and is designed to align with council requirements more closely. The lotting strategy continued to maximise opportunities for Small or Medium sized enterprises (SMEs).

As detailed in the published tender documents, Tenderers are recommended for appointment to the Framework by reference to the individual product items for which Tenderers are successful (Lot 1), or to the lots and council areas (the geographical sub-lots) for which they are successful (Lots 2 and 3).

The framework was advertised to enable access by all 32 councils in Scotland and Tayside Contracts and all associate members. As detailed in Appendix 1, 31 councils and Tayside Contracts have confirmed their intention to participate in this framework. Orkney Islands Council has confirmed that they will not participate as they currently have their own arrangement in place.

Historical spend data would suggest a forecast framework spend of c. £21.2 million per annum. However, the framework was advertised with a potential value of £25 million per annum to allow increased participation from councils and associate members. It will also take into consideration:

- The Scottish Government's pledge to increase the annual provision of free early learning and childcare provision to 1140 hours by 2022
- The roll out of universal free school meals for Primary 4 to 7 by August 2022
- Any additional costs incurred due to the changes to the Nutritional Requirements which were introduced by the Nutritional Requirements for Food & Drink in Schools (Scotland) Regulations 2020 in April 2021.

3. Procurement Process

Two Prior Information Notices (PIN) were published in relation to this framework, on 3 September 2020 and 3 June 2021. These resulted in expressions of interest from 16 suppliers, which led to 7 engagement meetings which supported key elements of the development strategy. These included - ability to service, market trends, community benefits, sustainability, product range/specification

The UIG consisting of procurement and technical representatives from participating councils, endorsed the procurement strategy on 21st and 22nd September 2020. A working group of technical representatives from the councils reviewed the specifications and the technical criteria to be adopted during the tender process.

Scotland Excel has taken cognisance of the current situation relative to the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for Councils to obtain frozen foods, Scotland Excel has determined to proceed with the tender exercise to establish the framework for the Supply Only and Supply and Distribution of Frozen Foods. Scotland Excel has carefully monitored the situation throughout the period of the tender exercise and has taken cognisance of all relevant circumstances in coming to this decision to recommend the award of Framework placings to successful Tenderers.

The procurement exercise followed an open tender procedure to encourage maximum competition and participation. All bidders were evaluated against the advertised selection criteria using the Single Procurement Document (SPD), and the stated award criteria of:

- Technical 25%
- Commercial 75%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to a series of technical areas which are detailed in Table 2.

Table 2: Technical Scoring

Description	Weighting
Fair Work Practices	3
Community Benefits	4
Supply Chain Traceability	4
Sustainability	5
Servicing the Contract	5

Allergens & Specifications Advice	4
Total score	25

The commercial section of the tender was worth 75 points.

4. Report on Offers Received

Offers were received from 14 tenderers, a summary of which is provided in Appendix 2 (List of Tenderers).

Based on the criteria and scoring methodology set out in the tender documents, a full evaluation of the offers received was carried out. Appendix 3 outlines the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the advertised criteria and weightings summarised above, it is recommended that a multi-supplier framework arrangement is awarded to 14 suppliers across the three lots, as outlined in Appendix 3.

The 14 recommended suppliers provide the choice, scope and range of frozen foods required by councils as well as representing best value and providing geographical coverage. These 14 suppliers also represent a mix of small, medium and large organisations, with 10 of the recommended suppliers classified as SMEs.

As shown in Appendix 3, Scotland Excel did not receive any bids for Orkney Islands Council despite full engagement with organisations such as the Soil Association and Scotland Food and Drink to encourage participation from local suppliers. Continued engagement with appropriate council officers will follow to explore further opportunities.

For the recommended suppliers, Renfrewshire Council's Environmental Services team has assessed self-audit documentation, as well as the latest audit reports from relevant Food Enforcement Authorities to ensure compliance with the relevant legislation, and that they have robust processes in place to manage a contract of this nature. All relevant reports were considered satisfactory and compliant with defined requirements.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise for each council based on the available historic spend information. The results of this benchmarking are detailed in Appendix 1.

The projected average saving across all councils is 1.8%, which equates to an estimated total saving of approximately £374K per annum based on current forecast spend levels. The projected savings per council ranges from a cost increase of 2.53% to a saving of 6.94%. These costs / savings are largely dependent on the menus adopted by each council, the sustainability of the products they are using and the suppliers tendering for each council. Scotland Excel will continue to work with councils to derive further savings by identifying opportunities to reduce costs by considering brand swaps or alternative pack sizes.

However, it should be noted that future buying patterns in councils may change in light of changes to catering services and menu options that schools may adopt.

Price Stability

Price Stability was not scored for this tender due to market uncertainty at the time of tendering. However, a price stability clause was included, and of the recommended suppliers, 3 suppliers have offered 12 months fixed pricing and 11 have offered 6 months fixed pricing across both core and non-core product offerings.

Subsequent pricing will then be held for 6 monthly periods with any price variance request within these windows being considered in accordance with the defined Scotland Excel process. All requests will be evaluated against market indices which monitor the consumer price index and agricultural price index.

Rebate

A retrospective rebate of 0.5% payable to Scotland Excel will be applied to framework spend above £500,000 (excluding the initial £500,000) and will be calculated based upon all framework spend with the supplier reported through management information returns.

Sustainable Procurement Benefits

Within the technical section of the tender, Scotland Excel included method statements to cover sustainability and supply chain traceability.

All manufacturers bidding on Lot 1 Supply Only of Frozen Foods provided input on their drive to improve packaging as manufacturers have more influence over the packaging used for their products. One supplier committed to improve the environmental and social impact of all its brands throughout the value chain and have set an ambition to achieve Net Zero emissions from all products by 2039. Another supplier detailed three key commitments in relation to reducing CO2 emissions:

- 50% absolute reduction in CO2 emissions and 100% renewable electricity by 2030.
- 30% reduction in CO2 emissions intensity by 2030.
- Reducing CO2 per tonne from potato farming, storage, and freight by 25% by 2030.

Definitions of “country of origin of Scotland” and “manufactured in Scotland” were included within the tender to allow both elements to be monitored and recorded correctly. The origin of all products was captured through the tender process and this will be tracked during the life of the framework through quarterly management information returns.

Community Benefits

Suppliers were asked to commit to the delivery of community benefit initiatives, against pre-agreed spend thresholds outlined within the community benefits method statement. These aim to be reflective of the National Indicators outlined within the Scottish Government’s National Performance framework, and their underlying vision and goals. Councils will accrue ‘community benefit points’ based on their level of spend with a supplier. These ‘points’ correlate to a negotiable benefit that the council can elect to receive at any given point throughout the lifetime of the framework. Of the recommended suppliers, 13 have committed to delivering these benefits. In addition to the above, one supplier has offered that 0.7% from each local authority spend will be awarded as a grant for current or required community benefits in each council region. Scotland Excel will continue to engage with all appointed suppliers to drive maximum adoption and delivery of community benefits where appropriate.

Within the published tender documents, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of these are:

- Fundraising event for external charities / initiatives within the council
- Work placements to school students from councils
- Support local food banks and community pantry initiatives
- Support holiday hunger programmes
- Sponsorship of sports team or community event within the council to the value of £500
- Recruit a modern (or other approved) apprentice from within the council
- Recruit one person from within the council area

Scotland Excel will monitor delivery of these commitments during the lifetime of the framework and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a 6 monthly basis.

Fair work Practice including Real Living Wage

Scotland Excel recognises the importance of fair work practices in the delivery of effective public services. Within the technical section of the tender, one of the method statements assessed bidders on areas such as how they will commit to fair work practices. These include payment of the Real Living Wage, a fair pay

policy, improving wider diversity of staff and avoiding exploitative employment practices, such as no inappropriate use of zero hours contracts.

Of the 14 suppliers to be awarded, four suppliers are fully accredited, one supplier is currently progressing with the accreditation process, another four suppliers pay the real living wage but are not accredited and two suppliers who do not currently pay the real living wage have made the commitment to within the first two years of the framework. There are three suppliers who do not currently pay the real living wage. It should be noted that Brakes, who are one of the suppliers who do not pay the real living wage do in fact pay circa. 97% of their staff the real living wage or higher.

Appendix 4 shows a breakdown of responses received from Tenderers on their approach to fair work practices and their position on the payment of the Real Living Wage.

Scotland Excel will monitor status with all awarded suppliers during the lifetime of the framework and engage with the Living Wage Foundation on this particular market.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be invited to a contract mobilisation meeting to outline the operation of the framework. This will include roles and responsibilities, management information requirements and community benefits reporting. Suppliers and participating councils will be issued with a mobilisation pack containing all required details which will enable them to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, this framework will be identified as a classification B framework. As such, Scotland Excel will conduct quarterly review meetings with suppliers and annual user group reviews, whilst monitoring management information and community benefits associated with this framework. Key performance indicators will also be monitored monthly. A summary of contract and supplier management classifications can be found in Appendix 5.

Supplier performance will be monitored by the contract supplier management process where surveys will be issued to councils for feedback on elements of the framework such as quality and service. This feedback will form the basis of contract management meetings with suppliers, who will be able to review the feedback and if required initiate an improvement programme.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This is the fourth-generation framework for the Supply Only and Supply and Distribution of Frozen and aims to maximise collaboration, consolidate demand and deliver best value.

The Executive Sub Committee is requested to approve the recommendation detailed in Section 5 (Recommendations) of the report, to award this framework to the suppliers detailed within Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation, Spend and Savings Summary - Supply Only & Supply and Distribution of Frozen Foods

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	YES	01 April 2022	£724,866	SXL Management Information	4.8%	2.02%	£14,642	Benchmark against current contract
Aberdeenshire Council	YES	01 April 2022	£1,124,955	Validated by council	4.8%	0.79%	£8,887	Benchmark against current contract
Angus Council	YES	01 April 2022	Tayside Contracts	Validated by council	4.8%	Tayside Contracts	Tayside Contracts	
Argyll & Bute Council	YES	01 April 2022	£581,005	Validated by council	4.8%	0.73%	£4,241	Benchmark against current contract
City of Edinburgh Council	YES	01 April 2022	£1,130,107	Validated by council	4.8%	1.66%	£18,760	Benchmark against current contract
Clackmannanshire Council	YES	01 April 2022	£224,912	SXL Management Information	4.8%	3.24%	£7,287	Benchmark against current contract
Comhairle nan Eilean Siar	YES	01 April 2022	£187,873	SXL Management Information	4.8%	5.84%	£10,972	Benchmark against current contract
Dumfries & Galloway Council	YES	01 April 2022	£466,039	Validated by council	4.8%	1.12%	£5,220	Benchmark against current contract
Dundee City Council	YES	01 April 2022	Tayside Contracts	Validated by council	4.8%	Tayside Contracts	Tayside Contracts	
East Ayrshire Council	YES	01 April 2022	£329,276	Validated by council	4.8%	6.67%	£21,963	Benchmark against current contract
East Dunbartonshire Council	YES	01 April 2022	£545,984	Validated by council	4.8%	4.45%	£24,296	Benchmark against current contract
East Lothian Council	YES	01 April 2022	£428,821	Validated by council	4.8%	4.15%	£17,796	Benchmark against current contract
East Renfrewshire Council	YES	01 April 2022	£403,137	Validated by council	4.8%	1.94%	£7,821	Benchmark against current contract
Falkirk Council	YES	01 April 2022	£696,597	Validated by council	4.8%	2.06%	£14,350	Benchmark against current contract
Fife Council	YES	01 April 2022	£724,866	SXL Management Information	4.8%	-2.53%	-£25,630	Benchmark against current contract
Glasgow City Council	YES	01 April 2022	£2,813,364	Validated by council	4.8%	2.79%	£78,493	Benchmark against current contract
Highland Council	YES	01 April 2022	£917,071	Validated by council	4.8%	-2.15%	-£19,717	Benchmark against current contract
Inverclyde Council	YES	01 April 2022	£329,974	Validated by council	4.8%	1.01%	£3,333	Benchmark against current contract
Midlothian Council	YES	01 April 2022	£420,611	Validated by council	4.8%	2.94%	£12,366	Benchmark against current contract
Moray Council	YES	01 April 2022	£188,459	Validated by council	4.8%	1.68%	£3,166	Benchmark against current contract
North Ayrshire Council	YES	01 April 2022	£344,161	Validated by council	4.8%	6.94%	£23,885	Benchmark against current contract
North Lanarkshire Council	YES	01 April 2022	£1,463,849	Validated by council	4.8%	-0.04%	-£586	Benchmark against current contract
Orkney Islands Council	NO	N/A	N/A	Validated by council	4.8%	N/A	N/A	N/A
Perth & Kinross Council	YES	01 April 2022	Tayside Contracts	Validated by council	4.8%	Tayside Contracts	Tayside Contracts	
Renfrewshire Council	YES	01 April 2022	£699,690	SXL Management Information	4.8%	4.89%	£34,215	Benchmark against current contract
Scottish Borders Council	YES	01 April 2022	£495,634	Validated by council	4.8%	0.50%	£2,478	Benchmark against current contract
Shetland Islands Council	YES	01 April 2022	£190,042	Validated by council	4.8%	0.00%	£0	Benchmark against current contract
South Ayrshire Council	YES	01 April 2022	£346,991	Validated by council	4.8%	1.04%	£3,609	Benchmark against current contract
South Lanarkshire Council	YES	01 April 2022	£1,232,510	Validated by council	4.8%	2.67%	£32,908	Benchmark against current contract
Stirling Council	YES	01 April 2022	£310,191	Validated by council	4.8%	-1.71%	-£5,304	Benchmark against current contract
West Dunbartonshire Council	YES	01 April 2022	£1,813,653	SXL Management Information	4.8%	0.97%	£17,592	Benchmark against current contract
West Lothian Council	YES	01 April 2022	£310,255	Validated by council	4.8%	3.16%	£9,804	Benchmark against current contract
Tayside Contracts	YES	01 April 2022	£933,757	Validated by council	4.8%	3.47%	£32,401	Benchmark against current contract
Totals			£20,378,650			1.8%	£359,248	
Associate Members	YES	01 April 2022	£821,350	SXL Management Information	4.8%	1.8%	£14,784	Benchmark against current contract
Totals			£21,200,000			1.8%	£374,032	

Appendix 2 - List of Tenderers with SME Status

Name of Tenderers	SME Status	Location	Lots Tendered	Lots Awarded
BFS Group Limited T/A Bidfood	Large	Slough	Lot 3	Lot 3
Brake Bros Limited	Large	Kent	Lots 2 and 3	Lots 2 and 3
Delice De France Limited	Large	Middlesex	Lot 1	Lot 1*
Downies of Whitehills (A Partnership)	Small	Whitehills	Lot 1	Lot 1
Failte Food Service Limited	Medium	Glasgow	Lots 2 and 3	Lots 2 and 3
Green Gourmet Limited	Medium	Stroud	Lot 1	Lot 1*
Hen House (Wholesale) Limited	Medium	Preston	Lot 1	Lot 1*
Marlow Foods Limited	Medium	Stokesley	Lot 1	Lot 1*
McCain Foods (G.B.) Ltd	Medium	Scarborough	Lot 1	Lot 1
The Shetland Freezer and Food Centre Ltd.	Small	Shetland	Lots 2 and 3	Lots 2 and 3
The UK Foodhall Ltd	Medium	Shrewsbury	Lot 1	Lot 1
TUGO Food Systems Limited	Medium	Edinburgh	Lot 1	Lot 1*
Unilever UK Limited	Large	London	Lot 1	Lot 1*
William Yule & Son Limited	Medium	Kirkaldy	Lots 2 and 3	Lots 2 and 3

* **Awarded in part**

See Appendix 3 – for further information about:

- the product items tendered and awarded for Lot 1
- the geographical sub-lots tendered and awarded for Lots 2 and 3

Appendix 3 - Scoring and Recommendations

Recommendations Lot 1 – Supply Only

Table A – Summary of Outcomes (for further information see Table B below)

Supplier Name	Items Bid for	Items Awarded	Items Awarded Score Range	Items Not Awarded	Items Not Awarded Score Range
Delice De France Limited	24	23	79	1	79
Downies of Whitehills (A Partnership)	3	3	92.88	N/A	N/A
Green Gourmet Limited	56	52	89.88	4	81.99-84
Marlow Foods Limited	12	11	86.3-86.5	1	83.7
McCain Foods (G.B.) Ltd	18	18	87.16-89.75	N/A	N/A
Hen House (Wholesale) Limited	4	2	87.75	2	82.37-87.75
TUGO Food Systems Limited	3	2	90.35-90.88	1	75.88
The UK Foodhall Ltd	22	14	88.13	8	13.21-85.61
Unilever UK Limited	9	4	85.88	5	57.94-85.88

Table B – Outcomes in detail

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
1	Belgium Sweet Waffles - Individually Wrapped	79.00	N/A							
2	Belgium Sweet Waffles									
3	Croissant	79.00								
4	Pancakes									
5	Mixed Muffins (Chocolate, Toffee & Blueberry)	79.00								
6	Reduced Fat Sugar Coated Doughnut									
7	Diced Beef									
8	Cooked Beef Slice 50G							88.13		
9	Beef Spinach & Broccoli Grills							88.13		
10	9" Fully Baked Baguette Pre-Sliced	79.00								
11	7.5" White Baguette Part Baked	79.00								
12	10" Part Baked White Baguette	79.00								
13	9.5" Part Baked Panini Baguette Unsliced	79.00								
14	10" Harvester Baguette	79.00								
15	10" Part Baked Bar Marked Panini Baguettes	79.00								
16	Panini Baguette	79.00								
17	Hot Dog Roll (Top Sliced)	79.00								
18	6.5" Hot Dog Roll (Side Sliced)									
19	Pre-cut Oval Bun									
20	White Bread Rolls									
21	Morning Rolls	79.00								
22	4" Sesame Seeded Burger Buns Pre-Sliced									
23	4" Unseeded White Burger Buns Pre Sliced									
24	50/50 Roll									
25	50/50 Finger Rolls									
26	4" Wholemeal Burger Bun									
27	Fully Baked Plain Bagel	79.00								
28	White Pitta Bread	79.00								
29	Wholemeal Pitta Bread									
30	Mini Naan Bread									
31	10" Flour Tortillas									
32	10" Fully Baked Tomato Flour Tortillas	79.00								
33	Garlic And Herb Bread Slices									
34	Garlic & Parsley Slice									
35	Thick Square Sliced 2 in 1 Loaves (Half White, Half Wholemeal)									
36	Bread Medium Sliced Wholemeal	79.00								
37	Bread Thick Sliced Brown Malted	79.00								
38	Bread Thick Sliced White	79.00								
39	Thick Sliced Wholemeal Loaf									
40	Thick Sliced Softgrain Wht Loaf									

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
41	Thick Sliced Malted Wheatgrain Loaf									
42	Folded Flatbread									
43	7" Wholemeal Hoagie									
44	Fully Cooked Chicken Breast Strips 12MM (Freeflow)			89.88						
45	Cooked Diced Chicken Breast Meat 19MM (Freeflow)			89.88						
46	Fully Cooked Chicken Breast Strips			89.88						
47	Cooked Diced Chicken Breast			89.88						
48	Chicken Poppers (Minimum 65% Chicken Content)			89.88						
49	Diced Chicken Breast Fillet Coated in Non-Fried Crumb 20G			89.88						
50	Tandoori Chicken Chunks 20G			89.88						
51	Breaded Chicken Goujons 28G			89.88						
52	Southern Style Chicken Goujons 28G			89.88						
53	Breaded Chicken Nuggets Approx 16G			89.88						
54	Cooked Chicken Tikka Breast Strips									
55	Fully Cooked Chicken Breast 55G									
56	Raw Chicken Breast Fillets 57G			89.88						
57	Chicken Grill in Breadcrumbs 60G			81.95				88.13		
58	Non-Fried Breaded Plain Chicken Fillet			89.88						
59	Non-Fried Breaded Spicy Southern Style Chicken Fillet									
60	Butcher Style Chicken Roast			89.88				84.14		
61	Wholemeal Non-Fried Breadcrumb Breaded Reduced Fat Chicken Burger			89.88						
62	Chicken Meatballs 12G			89.88				65.30		
63	Raw Chicken Breast Fillets 85G - BBQ			89.88						
64	Raw Chicken Breast Fillets 60G - BBQ			89.88						
65	Raw Chicken Korma			89.88						
66	Chicken Sausages			89.88				85.61		
67	Fully Cooked Chicken Breast Strips 12MM			89.88						
68	Breaded Chicken Goujons			89.88						
69	Chicken Sausage			89.88				85.61		
70	Breaded Chicken Breast Steak			81.97				88.13		
71	Cooked Chicken Breasts									
72	Ready To Roast Chicken Breast Joint			89.88				84.14		
73	Red Tractor Raw Buttermilk Southern Style Chicken Breast			89.88						
74	Raw Chicken Strips			89.88						
75	West Indian Breaded Chicken Fillet Portion			89.88						
76	Jerk Breaded Chicken Fillet Portion			89.88						
77	Caribbean BBQ Breaded Chicken Goujons			89.88						
78	Piri Piri Chicken Breast Fillet Portion			89.88						
79	Sweet Chilli Chicken Breast Fillet Portion			89.88						
80	7/16 Medium Chips						89.75			

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
81	9/16 Thick Cut Chips						89.75			
82	9/16 Traditional Thick Cut Chips						89.75			
83	9/16 Thick Straight Cut Chips						89.75			
84	9/16 Thick Cut Oven Chips									
85	9/16 Reduced Fat Thick Cut Chips						89.75			
86	7/16 Medium Cut Reduced Fat Oven Chips						89.75			
87	Traditional 9/16 Thick Cut Chips						89.75			
88	Basic Grade Thick Chip									
89	Reduced Fat Cocoa Cookie Dough									
90	Cocoa Cookie Dough - Ready to Bake									
91	Raspberry Frozen Yoghurt									
92	Strawberry and Vanilla Swirled Mousse									
93	Raspberry Ripple Ice Cream Sponge Rolls - Approx. 13"									
94	Raspberry Fruit Sorbet									
95	Strawberry Gateau Pre-Cut 18 Slices									
96	Strawberry Frozen Yoghurt									
97	Light Choc Ices									
98	Black Forest Gateau									
99	Orange Fruit Sorbet									
100	Fruits Of The Forest Mix									
101	Raspberries									
102	MSC Gluten-Free Breaded Salmon Fillet Finger 30g			89.88						
103	MSC Gluten-Free Breaded Fish Fillet Finger 30g			89.88						
104	MSC Gluten Free bubble crumb fish fillet, 60g			89.88						
105	Gluten Free Reduced Salt Steak Burger 2oz			89.88						
106	Carrot And Pork Meatballs			89.88				74.90		
107	Gluten Free Reduced Salt Steak Burger 3oz			89.88						
108	Gluten Free Breaded Chicken Goujons									
109	Gluten Free White Loaf									
110	4" Gluten Free Burger Bun									
111	Halal Roasted Chicken Strips 12mm									
112	Halal Turkey Butterfly									
113	Halal Chicken Sausage 8's							88.13		
114	Halal Battered Chicken Breast Steaks									
115	Halal Chicken Chunks			89.88						
116	Halal Chicken Breast Diced									
117	Halal Diced Chicken Thigh Meat									
118	Vanilla Ice Cream (Insulated Tub)									
119	Vanilla Ice Cream (Tubs)									
120	Strawberry / Vanilla Ice Cream									

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
121	Vanilla Soft Scoop Ice Cream - Reduced Fat									85.88
122	Strawberry Yoghurt Ice Cream Tubs									
123	Reduced Sugar & Fat Vanilla Flavour Ice Cream Tubs									
124	Reduced Sugar & Fat Chocolate Flavour Ice Cream Tubs									
125	Reduced Sugar & Fat Strawberry Flavour Ice Cream Tubs									
126	Plain Omelette - Folded (Freeflow)									
127	Four Cheese Ravioli									
128	Whole Egg									
129	Organic Pork Meatballs			89.88						
130	10" Organic White Baguettes									
131	Jumbo Sausage Rolls 6"	79.00								
132	4" Sausage Roll									
133	Puff Pastry Block (Approx. 33.5cm x 21.5cm)									
134	Puff Pastry Squares 13cm									
135	Puff Pastry Sheets (Approx. 56cm x 36cm)									
136	Reduced Fat Baked Scotch Pies									
137	3" Fully Baked Yorkshire Pudding	79.00								
138	Unbaked Sausage Roll									
139	4" Fully Baked Yorkshire Puddings	79.00								
140	Vegetarian Sausage Roll									
141	Primary School Sausage Rolls									
142	PGI Beef Burger 113G (85% Visual Lean)			89.88						
143	Reduced Fat / Salt Scottish Beef Burger 57G (95% Visual Lean)			89.88						
144	Cheese & Tomato Pizzini									
145	11" Wholemeal Cheese & Tomato Pizza									
146	9.5" x 7.5" Multiserve Cheese & Tomato Pizza (with added wheatgerm and F				82.37		89.75			
147	11.25" Reduced Salt Cheese & Tomato Pizza (with added wheatgerm and Fil						89.75			
148	15" x 11" Cheese & Tomato Pizza Slab				87.75				75.88	
149	Cheese & Tomato Stuffed Crust Pizza									
150	Spicy Chicken with Tomato & Mozzarella Pizzini				87.75					
151	12" Stonebake Thin & Crispy Pizza Base				87.75				90.35	
152	9" Stonebaked Thin & Crispy Pizza Bases								90.88	
153	Unsmoked Rindless Back Bacon									
154	Reduced Fat & Salt Pork Sausage 8s			84.01				88.13		
155	Pigs in Blankets									
156	Lorne Sausage									
157	Raw Pork Sausages 45G			89.88						
158	Cooked Pork Cocktail Sausages									
159	Reduced Fat & Salt Pork Sausage 1x48			84.04				88.13		
160	Potato Diced Non-Flash Fried						89.75			

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
161	Sauté Potatoes									
162	Seasoned Skin-on Potato Wedges	79.00					87.16			
163	Potato Mash						89.75			
164	Roast Potatoes						89.75			
165	Baked Jacket Potatoes	79.00								
166	Potato Croquettes 30G									
167	Shaped Potato Formed into Smiley Face - No Palm Oil						89.75			
168	Mini Potato Waffles									
169	Potato Wedge 4x2.5kg						89.75			
170	Jacket Wedges 2.5kg						89.75			
171	Seasoned Herby Diced Potato						89.75			
172	Hash Browns						89.75			
173	Pommes Duchesse									
174	Breaded Skinless Boneless Haddock 85-110G Single Frozen									
175	Breaded Skinless Boneless Haddock 140-170G Single Frozen									
176	Breaded Skinless Boneless Haddock 110-140G Single Frozen									
177	Breaded Skinless Pollock 85-110G							88.13		
178	Pollock Goujons 30G			89.88						
179	Cod Mince Fish Finger 25G			89.88						
180	Cod Fillet Fish Finger in Breadcrumbs Flash Fried 25G			89.88						
181	Salmon Fillet Nibbles 19G in Non-Fried Crumb			89.88						
182	Salmon Minced Fingers 25G			89.88						
183	Salmon Minced Fingers 25G			89.88						
184	Salmon Supremes 140-170G									
185	Breaded Scampi (30-40 pieces per pack)									
186	Cod Fillet Crispy Battered 60G			89.88						
187	Breaded MSC Alaska Pollack Fillets (skinless, boneless)							88.13		
188	Msc Salmon & Sweet Potato Fishcake			89.88				13.21		
189	Battered MSC Pollock Fillet							88.13		
190	Red Tractor Farm Assured Uncooked Turkey Meatballs 14G			89.88						
191	Red Tractor Farm Assured Reduced Fat and Salt Turkey Burger			89.88						
192	Red Tractor Farm Assured Cooked Sliced Turkey Breast							88.13		
193	Boneless and Cooked Roasted Turkey Breast Saddle									
194	Red Tractor Raw Turkey Breast Fillet Portion 57g			89.88						
195	Broccoli Florets									
196	Sweetcorn (Freeflow)									
197	Sweetcorn (Freeflow)									
198	Half-Cut Corn on the Cob (Supersweet)									
199	Garden Peas									
200	Choice Peas (Freeflow)									

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
201	Diced Onions (Freeflow)									
202	Diced Carrots (Freeflow)									
203	Diced Carrots (Freeflow)									
204	Baby Carrots (Freeflow)									
205	Carrot Roundels (Freeflow)									
206	Diced Swede (Freeflow)									
207	Diced Swede (Freeflow)									
208	Mixed Vegetables (Freeflow)									
209	Mixed Broccoli, Cauliflower & Baby Carrots (Freeflow)									
210	Green Beans Sliced (Freeflow)									
211	Stew Pack (Freeflow)									
212	Cauliflower Florets (Freeflow)									
213	Mixed Peppers Sliced									
214	Mixed Peppers Diced									
215	Sliced Mushrooms									
216	Medium Brussel Sprouts									
217	Button Brussel Sprouts									
218	Oriental Vegetable Style Mix									
219	Leeks Cut (Freeflow)									
220	Macedoine									
221	Country Mixed Veg									
222	Mange Tout									
223	Garden Peas									
224	Garden Peas									
225	Supersweet Sweetcorn Cobettes									
226	Cut Beans 2.5kg									
227	Broccoli 1x2.5kg									
228	Sliced Carrots									
229	Fine Whole Baby Carrots									
230	Meat Free Sausages 50G					86.50		75.36		57.94
231	Meat Free Frankfurters Hot Dogs 45G					86.50				
232	Meat Free Mince					86.50				75.37
233	Meat Free Burgers 50G					86.50				
234	Crispy Crumbled Vegetable Burger 57G							88.13		
235	Meat Free Dippers 21G					86.50				83.23
236	Vegetable Nuggets Approx. 18G									85.88
237	Meat Free Pieces					86.50				81.71
238	Vegetarian Ball 12G									85.88
239	Meat Free Balls Approx 17G					86.50				
240	Vegan Sausages					83.68		88.13		

NEW ITEM NUMBER	SCOTLAND EXCEL PRODUCT DESCRIPTION	Delice De France Limited*	Downies of Whitehills*	Green Gourmet Limited*	Hen House (Wholesale) Limited*	Marlow Foods Limited *	McCain Foods (G.B.) Ltd*	The UK Foodhall Ltd*	TUGO Food Systems Limited*	Unilever U.K. Central Resources T/A Unilever UK Limited*
241	Meat Free Balls 15G									85.88
242	Plain Fillets					86.50				
243	Vegan Nuggets					86.30				85.88
244	6" Unbaked Vegan Sausage Roll	79.00								
245	Meat Free Falafel 60x25g									
246	Southern Style Burger					86.50				
247	Fishless Fingers					86.50				
248	Vegan Falafel Burger 57g							88.13		

Recommendations Lot 2 – Distribution

Council	Supplier	Overall	Awarded To Lot
Aberdeen City Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Aberdeenshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Angus Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Argyll & Bute Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
City of Edinburgh Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Clackmannanshire Council	Brake Bros Limited	97.50	YES
	Falite Food Service Limited	96.13	YES

Council	Supplier	Overall	Awarded To Lot
Comhairle Nan Eilean Siar	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Dumfries & Galloway Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Dundee City Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
East Ayrshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
East Dunbartonshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
East Lothian Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
East Renfrewshire Council	Brake Bros Limited	97.50	YES
	Failte Food Service Limited	96.13	YES

Council	Supplier	Overall	Awarded To Lot
Falkirk Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Fife Council	William Yule & Son Limited	93.88	YES

Council	Supplier	Overall	Awarded To Lot
Glasgow City Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Highland Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Inverclyde Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Midlothian Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
North Ayrshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
North Lanarkshire Council	Brake Bros Limited	97.50	YES
	Faite Food Service Limited	96.13	YES

Council	Supplier	Overall	Awarded To Lot
Perth & Kinross Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Scottish Borders Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
South Ayrshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Stirling Council	William Yule & Son Limited	93.88	YES

Council	Supplier	Overall	Awarded To Lot
Orkney Islands Council	NO OFFER	N/A	N/A

Council	Supplier	Overall	Awarded To Lot
Renfrewshire Council	Brake Bros Limited	97.50	YES
	Faite Food Service Limited	96.13	YES

Council	Supplier	Overall	Awarded To Lot
Shetland Islands Council	The Shetland Freezer and Food Centre Ltd.	93.00	YES

Council	Supplier	Overall	Awarded To Lot
South Lanarkshire Council	Brake Bros Limited	97.50	YES
	Faite Food Service Limited	96.13	YES

Council	Supplier	Overall	Awarded To Lot
Tayside Contracts	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
The Moray Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
West Lothian Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
West Dunbartonshire Council	Brake Bros Limited	97.50	YES

Recommendations Lot 3 – Supply and Distribution

Council	Supplier	Overall	Awarded To Lot
Aberdeen City Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Aberdeenshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Angus Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Argyll & Bute Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
City of Edinburgh Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	74.27	YES

Council	Supplier	Overall	Awarded To Lot
Clackmannanshire Council	Brake Bros Limited	97.50	YES
	Failte Food Service Limited	86.58	YES
	BFS Group Limited T/A Bidfood	82.43	YES

Council	Supplier	Overall	Awarded To Lot
Comhairle Nan Eilean Siar	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Dumfries & Galloway Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Dundee City Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
East Ayrshire Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	82.88	YES

Council	Supplier	Overall	Awarded To Lot
East Dunbartonshire Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	76.67	YES

Council	Supplier	Overall	Awarded To Lot
East Lothian Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	82.44	YES

Council	Supplier	Overall	Awarded To Lot
East Renfrewshire Council	Brake Bros Limited	97.50	YES
	Failte Food Service Limited	93.11	YES
	BFS Group Limited T/A Bidfood	82.01	YES

Council	Supplier	Overall	Awarded To Lot
Falkirk Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	82.13	YES

Council	Supplier	Overall	Awarded To Lot
Fife Council	William Yule & Son Limited	93.88	YES
	BFS Group Limited T/A Bidfood	90.88	YES

Council	Supplier	Overall	Awarded To Lot
Glasgow City Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	83.97	YES

Council	Supplier	Overall	Awarded To Lot
Highland Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Inverclyde Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	78.69	YES

Council	Supplier	Overall	Awarded To Lot
Midlothian Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	80.80	YES

Council	Supplier	Overall	Awarded To Lot
North Lanarkshire Council	Brake Bros Limited	97.50	YES
	Failte Food Service Limited	87.04	YES
	BFS Group Limited T/A Bidfood	80.80	YES

Council	Supplier	Overall	Awarded To Lot
Perth & Kinross Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
Scottish Borders Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
South Ayrshire Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	80.19	YES

Council	Supplier	Overall	Awarded To Lot
North Ayrshire Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	91.71	YES

Council	Supplier	Overall	Awarded To Lot
Orkney Islands Council	NO OFFER	N/A	N/A

Council	Supplier	Overall	Awarded To Lot
Renfrewshire Council	Failte Food Service Limited	96.13	YES
	Brake Bros Limited	93.72	YES
	BFS Group Limited T/A Bidfood	81.33	YES

Council	Supplier	Overall	Awarded To Lot
Shetland Islands Council	The Shetland Freezer and Food Centre Ltd.	93.00	YES

Council	Supplier	Overall	Awarded To Lot
South Lanarkshire Council	Brake Bros Limited	97.50	YES
	Failte Food Service Limited	85.19	YES
	BFS Group Limited T/A Bidfood	80.82	YES

Council	Supplier	Overall	Awarded To Lot
Stirling Council	William Yule & Son Limited	93.88	YES
	BFS Group Limited T/A Bidfood	92.71	YES

Council	Supplier	Overall	Awarded To Lot
Tayside Contracts	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	72.51	YES

Council	Supplier	Overall	Awarded To Lot
The Moray Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
West Dunbartonshire Council	Brake Bros Limited	97.50	YES

Council	Supplier	Overall	Awarded To Lot
West Lothian Council	Brake Bros Limited	97.50	YES
	BFS Group Limited T/A Bidfood	82.63	YES

Appendix 4- List of Recommended Suppliers with Living Wage Status

Name of Tenderers	Accredited	Currently Progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Real Living Wage to all employees but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
BFS Group Limited T/A Bidfood					YES	
Brake Bros Limited						YES*
Delice De France Limited						YES
Downies of Whitehills (A Partnership)				YES		
Failte Food Service Limited	YES					
Green Gourmet Limited		YES				
Hen House (Wholesale) Limited				YES		
Marlow Foods Limited						YES
McCain Foods (G.B.) Ltd				YES		
The Shetland Freezer and Food Centre Ltd.	YES					
The UK Foodhall Ltd	YES					
TUGO Food Systems Limited				YES		
Unilever UK Limited	YES					
William Yule & Son Limited					YES	

* In Scotland, Brakes Bros Limited pay circa 97% of staff the real living wage or higher

Appendix 5 – Segmentation classifications

1120 Supply Only & Supply and Distribution of Frozen Foods is classified as class B.

There are five segmentation classifications, and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.



Scotland Excel

To: Executive Sub-Committee

On: 28 January 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Supply & Delivery of Heavy and Municipal Vehicles

Schedule: 0321

Period: 1st January 2022 to 31st December 2023 with the option to extend to up to two twelve-month periods

1. Introduction and Background

This recommendation is for the award of the fourth-generation framework for the Supply & Delivery of Heavy and Municipal Vehicles.

This proposed framework was originally advertised for the period from 1st January 2022 to 31st December 2023 with the option to extend for up to two twelve-month periods until 31st December 2025. Subject to approval and completion of a standstill period, the framework is intended to commence on or around 18th February 2022.

This framework is for the supply and delivery of various vehicle types, including, but not limited to, chassis, refuse collection vehicles, winter maintenance vehicles, road sweeping vehicles, and more general use vehicles for all 32 member councils in Scotland, as well as Associate Members and Tayside Contracts. This also includes specialist body building services as well as options for alternative fuelled vehicles (electric, hydrogen or hybrid etc.).

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of 16 lots as summarised in Table 1.

Table 1: Lotting Structure

Lot No.	Description	Estimated % of Spend through lot
Lot 1	Chassis	45%
Lot 2	Alternative Fuelled Chassis	4%
Lot 3	Bodies for Tippers	1%
Lot 4	Bodies for Skip Loaders	1%
Lot 5	Bodies for Gully Emptiers	1%
Lot 6	Bodies for Road Sweepers	3%
Lot 7	Complete Road Sweeper Vehicles	2%
Lot 8	Alternative Fuelled Complete Road Sweeper Vehicles	1%
Lot 9	Bodies for Gritters	4%
Lot 10	Bodies for Refuse Collection Vehicles	25%
Lot 11	Accessible Buses	5%
Lot 12	Library Buses	2%
Lot 13	Bin Lifts	3%
Lot 14	Trailers	1%
Lot 15	Aerial Platforms	1%
Lot 16	Lorry Mounted Cranes	1%

As detailed in Appendix 1 – Participation and Spend Summary, 31 councils are anticipated to participate in this framework. East Ayrshire Council have their own agreement and have indicated that they will not be purchasing from the Scotland Excel framework agreement.

To ensure that all 32 councils have the option to use the framework where it provides them with best value, all councils have been listed in the contract notice as participants.

The forecast annual spend for participating councils and associate members, with contingency for any unprojected spend is £25 million per annum. This equates to an estimated spend of £100 million in total over the full four-year term of the framework (if the extension options are exercised).

3. Procurement Process

A UIG consisting of representatives from participating members endorsed the procurement strategy. In addition, a technical group was formed to assist in the development of technical specifications and participate in the evaluation process.

Scotland Excel has taken cognisance of the current situation and impact during the tender exercise of the Coronavirus outbreak. Balancing the current situation with the need to provide a route to market for councils seeking the supply and delivery of heavy and municipal vehicles, being essential to the way in which councils perform their statutory duties, Scotland Excel determined it was appropriate to undertake this renewal tender exercise and recommend the establishment of this framework.

A Prior Information Notice (PIN) was published on 18th February 2021, which resulted in expressions of interest from 68 suppliers. Suppliers were given the opportunity to provide Scotland Excel with information in relation to, but not limited to market intelligence and market trends to help inform the strategy.

The Contract Notice was published via the Find A Tender and Public Contracts Scotland (PCS) portal on 12th October 2021, with the tender documentation being immediately available via the Public Contracts Scotland Tender (PCS-T) system. The tender exercise was conducted and concluded in accordance with the law and procedures currently in force.

The procurement process followed the open tender process to ensure maximum competition and the inclusion for all potential suppliers to service the framework. All bidders were examined against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The award criteria included technical and commercial sections that were evaluated against the following criteria and weightings:

Technical: 30%
Commercial: 70%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to method statements. These statements covered support services, spare parts, operational processes and sustainability. Within the technical section, bidders were also required to respond to questions relating to fair work practices and community benefits. These elements were scored in accordance with the published methodology, summarised in Table 2.

Table 2: Technical Section Scoring

Questions (ALL LOTS)	Max Score
Method Statement 1 – Support Services	8
Method Statement 2 – Spare Parts	3
Method Statement 3 – Operational Processes	6
Method Statement 4 – Sustainability	4
Fair Work First	4
Community Benefits	5
Total	30

Within the commercial section, bidders' commercial scores were evaluated on a lot by lot basis in accordance with the published methodology.

Due to their unique and innovative nature, for Lot 2 (Alternative Fuelled Chassis) and Lot 8 (Alternative Fuelled Complete Road Sweeper Vehicles), bidders were required to provide a list of products falling within the scope of these lots that:

- are currently available to purchase within the UK market; or
- are going to be introduced and become available for purchase during the lifetime of the framework

Only those bidders who met the requirements in line with the published evaluation methodology were eligible to be awarded a place on Lot 2 and/or Lot 8.

4. Report on Offers Received

The tender was accessed by 61 organisations, with 38 tender responses received by the specified closing date and time. A summary of offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the offers received was completed. Appendix 3 confirms the scoring achieved by each bidder in each lot.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi-supplier framework arrangement is awarded to 36 suppliers across 16 lots as outlined in Appendix 3. No bids have been received for Lot 15 – Aerial Platforms.

The recommended suppliers provide the choice, scope and range of heavy and municipal vehicles required by councils as well as representing best value and providing geographical coverage.

6. Benefits

Savings

Market analysis and stakeholder engagement have highlighted how the pricing and supply of heavy vehicles is being adversely affected by the ongoing challenging market conditions faced by manufacturers and suppliers over the course of the last six to twelve-month period, primarily linked to the COVID-19 pandemic and the completion of the Brexit process. The main drivers affecting costs are, a demand for raw materials employed in the manufacturing processes of vehicles and their components, an increase in the price of steel, the global

semiconductor chip shortage, significantly longer delivery lead times as a consequence of COVID-19 related factory closures, countries emerging from lockdown, back-logs and a market spike in product demand.

Throughout the lifetime of this framework, this will be monitored and reported via the annual reporting process alongside regular review of market intelligence including indexation.

A comparison of the tenders received for Lot 1 – Chassis to offers available under the previous framework, indicated that the main chassis suppliers continue to offer a broadly similar level of discounts against base list price of heavy vehicle chassis. It was not possible to compare product prices directly as the specifications have been significantly updated and differ from those used for the previous tender.

The specification update has led to a number of enhancements in terms of safety and sustainability of the products such as important improvements to vehicle safety technology advancements and reduced emission technologies.

Experience with the previous iterations of the framework has shown that councils mainly use mini-competitions to obtain best value. This is because most procurements of this type are of a bespoke nature to meet specific council service requirements and therefore can have significant variations to base vehicle specifications.

Price Stability

The framework applies twelve months of fixed pricing from commencement. Thereafter, an application for a price variation may only be considered at six monthly intervals after the expiry of the fixed price period.

All requests for price increases will be evaluated against prevailing market conditions and supporting documentary evidence.

Rebate

A retrospective rebate of 0.5% payable to Scotland Excel will be applied to framework spend above £250,000 (excluding the first £250,000) and will be calculated based upon all framework spend with the supplier reported through management information returns.

Sustainable Procurement Benefits

Within the technical section of the tender, one of the method statements assessed suppliers in relation to their corporate approach to sustainability and how they promote recycle, reuse and reduce initiatives to minimise the impact of

their supply chain on the environment. A range of sustainable measures were outlined by suppliers including:

- Use of Euro 6 vehicles as well as plans to implement use of hybrid and electric vehicles within existing fleets.
- Carbon monitoring and policy/strategy to reduce carbon footprint.
- Processes to minimise waste, including waste oil, packaging and component disposal.
- Use of materials that can be reused or recycled at the end of the vehicle's normal life cycle.

Community Benefits

Scotland Excel is committed to maximising community benefit delivery for our members. Bidders were asked to confirm whether they were willing to comply with our community benefits approach for the lifetime of the framework. This approach is designed to deliver local community benefits based on individual member requirements. 34 of the 36 bidders recommended for award confirmed their acceptance. Scotland Excel will work with all suppliers to ensure that councils are made aware of what benefits they can access.

The community benefits approach focused on supporting the Scottish Government's National Performance Framework, and the benefits delivered should support, but are not limited to, the following indicators:

- Increase the number of businesses
- Improve the skill profile of the population
- Increase the proportion of young people in learning, training or work
- Reduce Scotland's carbon footprint
- Reduce waste generated

Suppliers have agreed to report ongoing delivery of community benefits to Scotland Excel on a six-monthly basis.

Delivery of commitments made will be monitored throughout the lifetime of the framework.

Fair Work Practices including the Real Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making. Within the technical section of the tender, bidders were assessed on their approach to fair work practices and asked to confirm their status in relation to the payment of the Real Living Wage to their workforce. Of the 36 recommended suppliers, 34 pay the Real Living Wage to their workforce as detailed in Appendix 4 – List of Recommended Suppliers with Real Living Wage Status.

Scotland Excel will continue to monitor Fair Work Practices including the Real Living Wage status during contract and supplier management.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be offered a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefit commitments. Both suppliers and participating members will be issued with a mobilisation pack containing all required details to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as class D. As such, it will require annual supplier and user group reviews as appropriate. During the current market conditions Scotland Excel will continue to engage with suppliers on a regular basis to manage the response to the pandemic and ensure continuity of service delivery for our members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This fourth-generation framework for the Supply & Delivery of Heavy and Municipal Vehicles aims to maximise collaboration, support local authorities to deliver the various services they provide as well as promote added value in terms of sustainability.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement as detailed in Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation and Spend Summary
Supply and Delivery of Heavy and Municipal Vehicles 0321

COUNCIL	PARTICIPATION STATUS	PARTICIPATION ENTRY DATE	ESTIMATED ANNUAL SPEND	SOURCE OF SPEND DATA
ABERDEEN CITY COUNCIL	YES	Framework Start Date	£1,500,000	Council
ABERDEENSHIRE COUNCIL	YES	Framework Start Date	£2,500,000	Council
ANGUS COUNCIL	YES	Framework Start Date	£435,271	Scotland Excel MI
ARGYLL & BUTE COUNCIL	YES	Framework Start Date	£292,104	Scotland Excel MI
CITY OF EDINBURGH COUNCIL	YES	Framework Start Date	£235,200	Scotland Excel MI
CLACKMANNANSHIRE COUNCIL	YES	Framework Start Date	£350,000	Council
COMHAIRLE NAN EILEAN SIAR	YES	Framework Start Date	£116,823	Scotland Excel MI
DUMFRIES & GALLOWAY COUNCIL	YES	Framework Start Date	£0	Scotland Excel MI
DUNDEE CITY COUNCIL	YES	Framework Start Date	£564,183	Scotland Excel MI
EAST AYRSHIRE COUNCIL	NO	-	-	-
EAST DUNBARTONSHIRE COUNCIL	YES	Framework Start Date	£890,699	Scotland Excel MI
EAST LoTHIAN COUNCIL	YES	Framework Start Date	£571,031	Scotland Excel MI
EAST RENFREWSHIRE COUNCIL	YES	Framework Start Date	£145,914	Scotland Excel MI
FALKIRK COUNCIL	YES	Framework Start Date	£350,000	Council
FIFE COUNCIL	YES	Framework Start Date	£1,460,746	Scotland Excel MI
GLASGOW CITY COUNCIL	YES	Framework Start Date	£0	Scotland Excel MI
HIGHLAND COUNCIL	YES	Framework Start Date	£848,176	Scotland Excel MI
INVERCLYDE COUNCIL	YES	Framework Start Date	£1,000,000	Council
MIDLoTHIAN COUNCIL	YES	Framework Start Date	£385,815	Scotland Excel MI
MORAY COUNCIL	YES	Framework Start Date	£1,700,000	Scotland Excel MI
NORTH AYRSHIRE COUNCIL	YES	Framework Start Date	£388,471	Council
NORTH LANARKSHIRE COUNCIL	YES	Framework Start Date	£1,539,101	Scotland Excel MI
ORKNEY ISLANDS COUNCIL	YES	Framework Start Date	£274,186	Scotland Excel MI
PERTH & KINROSS COUNCIL	YES	Framework Start Date	£377,333	Scotland Excel MI
RENFREWSHIRE COUNCIL	YES	Framework Start Date	£331,743	Scotland Excel MI
SCOTTISH BORDERS COUNCIL	YES	Framework Start Date	£515,100	Scotland Excel MI
SHETLAND ISLANDS COUNCIL	YES	Framework Start Date	£149,423	Scotland Excel MI
SOUTH AYRSHIRE COUNCIL	YES	Framework Start Date	£556,415	Scotland Excel MI
SOUTH LANARKSHIRE COUNCIL	YES	Framework Start Date	£5,000,000	Council
STIRLING COUNCIL	YES	Framework Start Date	£180,015	Scotland Excel MI
WEST DUNBARTONSHIRE COUNCIL	YES	Framework Start Date	£217,797	Scotland Excel MI
WEST LoTHIAN COUNCIL	YES	Framework Start Date	£717,389	Scotland Excel MI
TAYSIDE CONTRACTS	YES	Framework Start Date	£378,343	Scotland Excel MI
TOTAL			£23,971,278	

Appendix 2 - Summary of Offers Received

Tenderer	SME Status	Location	Lots Tendered	Lots Awarded
A M Phillip Trucktech Ltd	Medium	Scotland	1, 2	1, 2
Aebi Schmidt UK Ltd	Medium	England	6, 7, 8, 9	6, 7, 8, 9
BALLARD MOTIVE SOLUTIONS LTD.	Medium	England	2	2
BLS Commercials Ltd t/a BLS Truck & Van	Small	Scotland	1	1
Bmi Trailers Limited	Medium	Northern Ireland	14	14
Bucher Municipal Limited	Large	England	5, 6, 7, 8, 9	6, 7, 8, 9
C.P. Davidson & Sons Ltd	Medium	England	3, 10, 13	3, 10, 13
Ciceley Commercials Ltd	Large	Scotland	1	1
DAF Trucks Limited*	Large	England	1, 2	1, 2
Dennis Eagle Limited	Medium	England	1, 2, 10, 13	1, 2, 10, 13
Econ Engineering Ltd	Medium	England	3, 9	3, 9
Farid Hillend Engineering Limited	Medium	Scotland	10, 13	10, 13
FAUN Zoeller (UK) Limited	Medium	England	6, 10, 13	6, 10, 13
Geesink Norba Limited	Medium	Scotland	2, 8, 10, 13	2, 8, 10, 13
Harsh Limited	Small	England	2, 3, 4, 7, 9	2, 3, 4, 7, 9
HIAB LIMITED	Medium	England	3, 4, 16	3, 4, 16
Isuzu Truck (UK) Ltd	Medium	England	1	-
James A. Cuthbertson, Ltd	Small	Scotland	3, 4, 5, 9, 14	3, 4, 5, 9, 14
JOHN G. RUSSELL (TRANSPORT) LIMITED	Medium	Scotland	2, 8	2, 8
KARCHER (U.K.) LIMITED	Large	England	7, 8	7, 8
Lothian Vehicle Bodybuilders Ltd	Small	Scotland	3, 4, 16	3, 4, 16
MACPAC REFUSE BODIES LTD	Small	Northern Ireland	10	10
MAN Truck and Bus UK Ltd	Large	England	1	1
MERCEDES-BENZ TRUCKS UK LIMITED	Medium	England	2	2
MULTEVO LIMITED	Small	England	7	7
NTM-GB Limited	Medium	England	10	10
Nu-Track Ltd	Small	Northern Ireland	11, 12	11, 12
RENAULT TRUCK COMMERCIALS LIMITED t/a Renault Trucks Scotland	Large	Scotland	1, 2	1, 2
Riverside Truck Rental Limited	Large	England	2, 8	2, 8
Romaquip Ltd	Medium	Republic of Ireland	9, 10	9, 10
Scania (Great Britain) Limited	Large	Scotland	1, 2, 3	1, 2
Scarab Sweepers Ltd	Medium	England	1, 2, 6, 7	1, 2, 6, 7
Stock Sweepers Limited	Medium	England	6	6
TIP Trailer Services UK Ltd	Medium	Scotland	1, 5	-
Treka Bus Ltd	Medium	England	11	11
Volvo Group Uk Ltd t/a Volvo Truck and Bus Centre North & Scotland	Medium	Scotland	1	1
Whale Tankers Ltd	Medium	England	5	5
Woodall Nicholson Ltd T/A Mellor Coachcraft	Medium	England	11	11

*Consortium Bid comprised of :

DAF Trucks Limited

Lawrence Vehicles Limited

Motus Group (UK) Limited

Norscot Truck and Van Ltd

Appendix 3 - Scoring and Recommendations

Lot 1 - Chassis		
Tenderer	Score	Recommended for Award (Yes/No)
Scarab Sweepers Ltd	93.54	Yes
A M Phillip Trucktech Ltd	87.85	Yes
BLS Commercials Ltd t/a BLS Truck & Van	87.35	Yes
Dennis Eagle Limited	84.98	Yes
RENAULT TRUCK COMMERCIALS LIMITED t/a Renault Trucks Scotland	83.52	Yes
Scania (Great Britain) Limited	81.42	Yes
Volvo Group Uk Ltd t/a Volvo Truck and Bus Centre North & Scotland	81.22	Yes
Ciceley Commercials Ltd	79.99	Yes
MAN Truck and Bus UK Ltd	78.45	Yes
DAF Trucks Limited*	77.59	Yes
Isuzu Truck (UK) Ltd	Non-Compliant	No
TIP Trailer Services UK Ltd	Non-Compliant	No

*Consortium Bid comprised of :

DAF Trucks Limited

Lawrence Vehicles Limited

Motus Group (UK) Limited

Norscot Truck and Van Ltd

Lot 2 - Alternative Fuelled Chassis		
Supplier	Score	Recommended for Award (Yes/No)
RENAULT TRUCK COMMERCIALS LIMITED t/a Renault Trucks Scotland	97.00	Yes
Dennis Eagle Limited	96.00	Yes
JOHN G. RUSSELL (TRANSPORT) LIMITED	96.00	Yes
Scarab Sweepers Ltd	96.00	Yes
Riverside Truck Rental Limited	95.50	Yes
BALLARD MOTIVE SOLUTIONS LTD.	94.50	Yes
Scania (Great Britain) Limited	94.25	Yes
Geesink Norba Limited	93.50	Yes
A M Phillip Trucktech Ltd	92.00	Yes
DAF Trucks Limited*	89.50	Yes
MERCEDES-BENZ TRUCKS UK LIMITED	88.00	Yes
Harsh Limited	87.00	Yes

*Consortium Bid comprised of :
 DAF Trucks Limited
 Lawrence Vehicles Limited
 Motus Group (UK) Limited
 Norscot Truck and Van Ltd

Lot 3 - Bodies for Tippers		
Supplier	Score	Recommended for Award (Yes/No)
Econ Engineering Ltd	94.00	Yes
Lothian Vehicle Bodybuilders Ltd	93.60	Yes
HIAB LIMITED	92.02	Yes
Harsh Limited	83.13	Yes
James A. Cuthbertson, Ltd	75.69	Yes
C.P. Davidson & Sons Ltd	69.88	Yes
Scania (Great Britain) Limited	Non-Compliant	No

Lot 4 - Bodies for Skip Loaders		
Supplier	Score	Recommended for Award (Yes/No)
Harsh Limited	87.00	Yes
HIAB LIMITED	83.86	Yes
Lothian Vehicle Bodybuilders Ltd	83.48	Yes
James A. Cuthbertson, Ltd	69.26	Yes

Lot 5 - Bodies for Gully Emptiers		
Supplier	Score	Recommended for Award (Yes/No)
Whale Tankers Ltd	94.00	Yes
James A. Cuthbertson, Ltd	89.11	Yes
Bucher Municipal Limited	Non-Compliant	No
TIP Trailer Services UK Ltd	Non-Compliant	No

Lot 6 - Bodies for Road Sweepers		
Supplier	Score	Recommended for Award (Yes/No)
Scarab Sweepers Ltd	93.94	Yes
Stock Sweepers Limited	93.23	Yes
FAUN Zoeller (UK) Limited	92.42	Yes
Aebi Schmidt UK Ltd	92.08	Yes
Bucher Municipal Limited	78.50	Yes

Lot 7 - Complete Road Sweeper Vehicles		
Supplier	Score	Recommended for Award (Yes/No)
Scarab Sweepers Ltd	93.22	Yes
Aebi Schmidt UK Ltd	92.67	Yes
KARCHER (U.K.) LIMITED	88.76	Yes
MULTEVO LIMITED	83.07	Yes
Bucher Municipal Limited	81.33	Yes
Harsh Limited	80.92	Yes

Lot 8 - Alternative Fuelled Complete Road Sweeper Vehicles		
Supplier	Score	Recommended for Award (Yes/No)
JOHN G. RUSSELL (TRANSPORT) LIMITED	96.00	Yes
Riverside Truck Rental Limited	95.50	Yes
Aebi Schmidt UK Ltd	94.50	Yes
Bucher Municipal Limited	94.50	Yes
KARCHER (U.K.) LIMITED	94.50	Yes
Geesink Norba Limited	93.50	Yes

Lot 9 - Bodies for Gritters		
Supplier	Score	Recommended for Award (Yes/No)
Romaquip Ltd	91.23	Yes
Econ Engineering Ltd	85.99	Yes
Harsh Limited	76.53	Yes
Aebi Schmidt UK Ltd	74.99	Yes
James A. Cuthbertson, Ltd	72.17	Yes
Bucher Municipal Limited	63.14	Yes

Lot 10 - Bodies for Refuse Collection Vehicles		
Supplier	Score	Recommended for Award (Yes/No)
Romaquip Ltd	92.50	Yes
Geesink Norba Limited	92.42	Yes
Dennis Eagle Limited	88.29	Yes
Farid Hillend Engineering Limited	86.17	Yes
MACPAC REFUSE BODIES LTD	82.93	Yes
FAUN Zoeller (UK) Limited	81.63	Yes
NTM-GB Limited	79.17	Yes
C.P. Davidson & Sons Ltd	77.61	Yes

Lot 11 - Accessible Buses		
Supplier	Score	Recommended for Award (Yes/No)
Treka Bus Ltd	91.75	Yes
Woodall Nicholson Ltd T/A Mellor Coachcraft	87.77	Yes
Nu-Track Ltd	87.29	Yes

Lot 12 - Library Buses		
Supplier	Score	Recommended for Award (Yes/No)
Nu-Track Ltd	95.50	Yes

Lot 13 - Bin Lifts		
Supplier	Score	Recommended for Award (Yes/No)
Geesink Norba Limited	93.50	Yes
Farid Hillend Engineering Limited	83.91	Yes
FAUN Zoeller (UK) Limited	77.63	Yes
Dennis Eagle Limited	69.98	Yes
C.P. Davidson & Sons Ltd	69.60	Yes

Lot 14 - Trailers		
Supplier	Score	Recommended for Award (Yes/No)
Bmi Trailers Limited	87.25	Yes
James A. Cuthbertson, Ltd	68.56	Yes

Lot 15 - Aerial Platforms: NO OFFERS RECEIVED

Lot 16 - Lorry Mounted Cranes		
Supplier	Score	Recommended for Award (Yes/No)
HIAB LIMITED	95.50	Yes
Lothian Vehicle Bodybuilders Ltd	95.04	Yes

Appendix 4 - List of Recommended Suppliers with Real Living Wage Status

Tenderer	Accredited	Currently progressing through the Real Living Wage accreditation process	Pay Real Living Wage to all employees, and commit to gaining accreditation over the initial 2 years of the framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying the Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying the Real Living Wage
A M Phillip Trucktech Ltd				YES		
Aebi Schmidt UK Ltd	YES					
BALLARD MOTIVE SOLUTIONS LTD.				YES		
BLS Commercials Ltd t/a BLS Truck & Van				YES		
Bmi Trailers Limited				YES		
Bucher Municipal Limited						YES
C.P. Davidson & Sons Ltd				YES		
Ciceley Commercials Ltd				YES		
DAF Trucks Limited*				YES		
Dennis Eagle Limited	YES					
Econ Engineering Ltd				YES		
Farid Hillend Engineering Limited				YES		
FAUN Zoeller (UK) Limited				YES		
Geesink Norba Limited				YES		
Harsh Limited			YES			
HIAB LIMITED				YES		
James A. Cuthbertson, Ltd	YES					
JOHN G. RUSSELL (TRANSPORT) LIMITED				YES		
KARCHER (U.K.) LIMITED	YES					
Lothian Vehicle Bodybuilders Ltd	YES					
MACPAC REFUSE BODIES LTD				YES		
MAN Truck and Bus UK Ltd	YES					
MERCEDES-BENZ TRUCKS UK LIMITED	YES					
MULTEVO LIMITED			YES			
NTM-GB Limited					YES	
Nu-Track Ltd				YES		
RENAULT TRUCK COMMERCIALS LIMITED t/a Renault Trucks Scotland			YES	YES		
Riverside Truck Rental Limited						
Romaquip Ltd	YES					
Scania (Great Britain) Limited				YES		
Scarab Sweepers Ltd				YES		
Stock Sweepers Limited				YES		
Treka Bus Ltd				YES		
Volvo Group Uk Ltd t/a Volvo Truck and Bus Centre North & Scotland	YES					
Whale Tankers Ltd				YES		
Woodall Nicholson Ltd T/A Mellor Coachcraft				YES		

*Consortium Bid comprised of :
 DAF Trucks Limited
 Lawrence Vehicles Limited
 Motus Group (UK) Limited
 Norscot Truck and Van Ltd

Appendix 5 - Segmentation classifications

0321 Supply & Delivery of Heavy and Municipal Vehicles is classified as class D.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

End of Report



Scotland Excel

To: Executive Sub-Committee

On: 28 January 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Tyres for Vehicle and Plant

Schedule: 0221

Period: 1 January 2022 to 31 December 2025

1. Introduction and Background

This recommendation is for the award of the fourth-generation framework for Tyres for Vehicles and Plant.

This proposed framework was advertised for the period from 1 January 2022 to 31 December 2025. Subject to approval and completion of a standstill period, the framework is intended to commence on or around 14 February 2022.

This framework is for the supply only or supply & fitment of tyres for an extensive range of light, commercial or heavy vehicles, as well as grounds maintenance equipment and plant. The associated services including fitting, inspection, compliant tyre disposal, fleet tyre management, as well as emergency roadside assistance are also included. The framework offers a full range of tyre types and sizes purchased by councils to deliver the various fleet services they provide end users.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) confirmed their satisfaction with the current framework services and structure and endorsed the inclusion of 6 lots as detailed in Table 1: Lotting structure below.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Supply, Fit, Puncture Repair (and associated services) & Disposal of Tyres for Cars & Vans	39%
2	Supply of Tyres for Cars & Vans	26%
3	Supply, Fit, Puncture Repair (and associated services) & Disposal of Tyres for Trucks	25%
4	Supply of Tyres for Trucks	4%
5	Supply, Fit, Puncture Repair (and associated services) & Disposal of Tyres for Agricultural & Plant	3%
6	Supply of Tyres for Agricultural & Plant	3%

As detailed in Appendix 1, 29 councils plus Tayside Contracts have confirmed their participation in this framework renewal. South Ayrshire Council, Shetland Islands Council and Western Isles Council all have their own tyre services arrangements in place; however, South Ayrshire Council and Shetland Islands Council have indicated they would likely participate, once their arrangements expire, if the supply base allows.

To ensure that all 32 councils have the option to use the framework, all councils have been listed in the contract notice as participants to allow access as required. (Note: Angus Council are serviced via Tayside Contracts).

The forecast annual spend for participating councils is circa £4.5m per annum. The contract was advertised with an estimated value of £26m over the 4-year period, to allow for growth from participating members and to allow for other councils to participate once their own arrangements expire.

3. Procurement Process

A UIG consisting of representatives from participating councils endorsed the procurement strategy on 14 April 2021. In addition, a working group of technical and procurement representatives was formed to review technical specifications and participate in the evaluation.

Scotland Excel has taken cognisance of the current situation and market impact during the tender exercise of the Coronavirus pandemic, balancing the current situation with the need to provide a route to market for councils seeking the supply of tyres for vehicles and plant. Scotland Excel determined it was appropriate to undertake this tender exercise and to recommend the establishment of this framework.

A Prior Information Notice (PIN) was published on 18 February 2021, which resulted in expressions of interest from 18 organisations. Suppliers were given the opportunity to provide Scotland Excel with information in relation to, but not limited to, market intelligence, market trends and sustainability initiatives to help inform the strategy.

Thereafter, in order to ensure maximum competition, the UIG agreed that an open tender process should be followed to establish the framework.

The Contract Notice was published via the Find A Tender service and Public Contracts Scotland Portal (PCS) on 4 October 2021 with the tender documentation being made available for immediate download via the Public Contracts Scotland Tender (PCS-T) System.

All submissions were reviewed against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The award criteria included technical and commercial sections that were evaluated against the following criteria and weightings:

Supply & Fit - Lots 1, 3, & 5

Technical 30%

Commercial 70%

Supply Only - Lots 2, 4 & 6

Technical 20%

Commercial 80%

Within the technical section, bidders were required to evidence their knowledge and experience by responding to method statements which covered areas such as Sustainability, Service Provision and Tyre Lifespan Management. Within this, bidders were asked to detail their approach to end of life tyre disposal as detailed in the specification provided, in line with Zero Waste Scotland's waste hierarchy best practice guidance and Waste Directives. Bidders were also assessed in relation to their supply chain, fair work practices and their ability to offer community benefits. These are detailed below within Table 2.

Table 2: Technical Section Weighting

Questions	Supply and Fit (Lots 1, 3 and 5)	Supply Only (Lots 2, 4 and 6)
Method Statement 1 - Sustainability	10	5
Method Statement 2 - Service	5	5
Method Statement 3 - Tyre Lifespan Management	5	n/a
Method Statement 4 - Supply Chain	4.5	4.5
Method Statement 5 - Fair Working Practices	2.5	2.5
Community Benefits	3	3
Total Score	30	20

Within the commercial section, bidders were invited to offer on a lot by lot basis and provide prices against a selection of the most commonly used and highest spend tyres along with the associated services. Options were given for bidders to supply premium level, budget level and for truck tyres, an option to supply re-treaded tyres.

Fixed pricing for 12 months was required for all lots. In addition to this, bidders were asked to confirm if they were willing to offer a longer period of fixed pricing from the framework contract start date. Bidders were also invited to specify if they would offer any early settlement discount. A retrospective rebate of 0.5% will be applied to framework spend above £100,000 (excluding the first £100,000) and will be calculated based upon all framework spend with the supplier, reported through management information returns.

4. Report on Offers Received

The tender document was downloaded by 19 organisations, with 13 tender responses received. A summary of all offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was carried out. Appendix 3 sets out the scoring achieved by each bidder.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework arrangement is awarded to 12 suppliers across the six lots as outlined in Appendix 3.

The 12 recommended service providers can meet operational requirements across all geographical areas and provide a range of choice and capacity for council members. They also represent a mix of micro, small, medium and large organisations. Of the recommended suppliers, 8 are classified as SMEs, 1 as a micro business and 9 are Scottish suppliers.

6. Benefits

Savings

Following a benchmarking exercise of average offers received compared to average offers available under the previous framework it is forecast that tyres available via the new framework will be circa 10% more expensive than those on the previous framework. Market analysis had strongly indicated that an increase was anticipated, and this is representative of the ongoing challenging market conditions faced by suppliers over the course of the last year, linked to the Coronavirus pandemic and the completion of the Brexit process.

There are various drivers affecting costs but mainly they are renewed demand from the rubber and tyre industries in China post pandemic causing prices for natural rubber to increase dramatically during 2021, unusually high shipping container costs, increasing logistics costs and a global issue linked in part to countries emerging from lockdown, back-logs at ports and a spike in demand.

Analysis of the indexation model for the previous framework, which predicts framework performance against market movement, suggests that market prices have increased by around 15% since January 2021. As such, the 10% increase provides councils the opportunity to still maintain a cost avoidance of c.5% compared to market pricing.

It should also be noted that the framework sought a reasonable period of fixed pricing to mitigate against potential market volatility and unplanned price increases. As such, it is expected that throughout the lifetime of this framework, framework pricing will improve in the form of price reductions as the market normalises. This will be monitored and reported via the annual reporting process alongside regular review of market intelligence.

Price Stability

All recommended suppliers have agreed to the 12-month fixed price period at the start of the framework, with one recommended supplier offering a further fixed pricing period of an additional 12 months. Provision thereafter is for price reviews every 12 months to accommodate market fluctuations. All requests for price increases will be evaluated against prevailing market conditions and supporting documentary evidence.

Sustainable Procurement Benefits

Within the technical section of the tender, the sustainability method statement assessed bidders in relation to their corporate approach to sustainability and how their organisation promotes recycle, reuse and reduce initiatives to minimise the impact of the supply chain on the environment. A range of sustainable measures were outlined by service providers including:

- Adoption of alternatively fueled vehicles, namely hybrid or electric, to reduce carbon emissions.
- Increased use of tracking systems on delivery vehicles, to optimize delivery routes.
- Waste Reduction.

A major focus of this procurement was to ensure that all suppliers have documented and auditable processes and procedures that fully demonstrated that tyres are re-used or recycled where appropriate. For example, all truck tyres should be made available for retreading in order to extend their useful life. Where any retreading of tyres is not possible, then the end of life tyres must be utilised in a number of ways in line with Zero Waste Scotland's waste hierarchy guidance as it is not permissible under legislation to dispose of tyres to landfill. This waste management ranges from re-cycling the tyres as fuel for use in cement kilns to re-using the crumbed rubber for community projects and equestrian surfaces.

Additionally, service providers have also demonstrated that they have the necessary methods and expertise to assist the councils with managing the lifecycle of the tyres fitted to ensure maximum tyre life and also the safety of the vehicle which will both ensure best value and best practice in line with health and safety standards.

Community Benefits

Scotland Excel is committed to maximising community benefit delivery for councils. Tenderers were asked to confirm whether they were willing to comply with our community benefits approach for the lifetime of the framework. This approach is designed to deliver local community benefits based on individual member spend thresholds and all 12 recommended suppliers have confirmed their acceptance.

The community benefits approach focused on supporting the Scottish Government's National Performance Framework, and the benefits delivered should support, but are not limited to, the following indicators:

- Our young people are successful learners, confident individuals, effective contributors and responsible citizens;
- We live longer, healthier lives;
- We value and enjoy our built and natural environment and protect it and enhance it for future generations;
- We take pride in a strong, fair and inclusive national identity; and
- We reduce the local and global environmental impact of our consumption and production.

Suppliers have agreed to report ongoing delivery of community benefits to Scotland Excel on a six-monthly basis.

Delivery of commitments made will be monitored throughout the lifetime of the framework.

Fair Work Practices including the Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making. Within the technical section of the tender, bidders were assessed on their approach to fair work practices and payment of the Real Living Wage to their workforce. Of the 12 recommended bidders, 11 pay the Real Living Wage, as detailed in Appendix 4 - List of Recommended Suppliers with Living Wage Status. The final supplier recommended for award has committed to do so within the first 3 years of the framework.

Scotland Excel will continue to monitor Fair Work Practices including the Real Living Wage status during contract and supplier management.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be offered a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefit

commitments. Both suppliers and participating members will be issued with a mobilisation pack containing all required details to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as class D. As such, it will require annual supplier and user group reviews as appropriate. During the current market conditions Scotland Excel will continue to engage with suppliers on a regular basis to manage the response to the pandemic and ensure continuity of this essential service delivery for our members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This fourth-generation framework for the supply and fitment of tyres for vehicles and plant aims to maximise collaboration, support local authorities to deliver the various services they provide as well as support waste management strategies and activities in compliance with the Zero Waste Plan and the Waste (Scotland) Regulations 2012 and their delivery of best value.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement as detailed in Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation and Spend Summary

Tyres for Vehicles and Plant 02/21

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data
Aberdeen City Council	YES	Contract Start	£120,000	Council
Aberdeenshire Council	YES	Contract Start	£300,000	Council
Angus Council	YES	Contract Start	£1,017	Management Information (M.I.)
Argyll & Bute Council	YES	Contract Start	£81,995	£62, 313 Mirela Simionov
City of Edinburgh Council	YES	Contract Start	£122,019	Management Information (M.I.)
Clackmannanshire Council	YES	Contract Start	£40,000	Council
Comhairle nan Eilean Siar	No	-	£0	Management Information (M.I.)
Dumfries & Galloway Council	YES	Contract Start	£280,413	Management Information (M.I.)
Dundee City Council	YES	Contract Start	£140,000	Council
East Ayrshire Council	YES	Contract Start	£76,854	Management Information (M.I.)
East Dunbartonshire Council	YES	Contract Start	£53,351	Management Information (M.I.)
East Lothian Council	YES	Contract Start	£60,594	Management Information (M.I.)
East Renfrewshire Council	YES	Contract Start	£40,755	Management Information (M.I.)
Falkirk Council	YES	Contract Start	£160,000	Council
Fife Council	YES	Contract Start	£310,504	Management Information (M.I.)
Glasgow City Council	YES	Contract Start	£732,000	Council
Highland Council	YES	Contract Start	£75,262	Management Information (M.I.)
Inverclyde Council	YES	Contract Start	£90,000	Council
Midlothian Council	YES	Contract Start	£70,591	Management Information (M.I.)
Moray Council	YES	Contract Start	£159,000	Council
North Ayrshire Council	YES	Contract Start	£220,000	Council
North Lanarkshire Council	YES	Contract Start	£219,081	Management Information (M.I.)
Orkney Islands Council	YES	Contract Start	£16,838	Management Information (M.I.)
Perth & Kinross Council	YES	Contract Start	£70,642	Council
Renfrewshire Council	YES	Contract Start	£64,695	Management Information (M.I.)
Scottish Borders Council	YES	Contract Start	£106,799	Council
Shetland Islands Council	YES	Contract Start	£0	Management Information (M.I.)
South Ayrshire Council	YES	Contract Start	£0	Council
South Lanarkshire Council	YES	Contract Start	£500,000	Council
Stirling Council	YES	Contract Start	£64,813	Management Information (M.I.)
Tayside Contracts	YES	Contract Start	£70,766	Management Information (M.I.)
West Dunbartonshire Council	YES	Contract Start	£56,425	Council
West Lothian Council	YES	Contract Start	£108,410	Management Information (M.I.)
Totals			£4,412,824	

Appendix 2 – Summary of Offers Received

Name of Tenderer	SME Status	Location	Lot(s) Tendered	Lot(s) Awarded
Alba Tyre Management Ltd	Small	Paisley	4	4
Angus Tyres Limited	Small	Arbroath	1, 3, 5	1, 3, 5
Direct Tyre Management Limited	Medium	Lancashire	1, 3, 5	1, 3, 5
H&S Group 1 Ltd T/A Go Mobile	Micro	Bathgate	1, 2	1, 2
Kenway Tyres Limited	Medium	Aberdeen	1, 2, 3, 4, 5, 6	1, 2, 3, 4, 5, 6
McConechy's Tyre Service Limited	Large	Glasgow	1, 2, 3, 4, 5, 6	1, 2, 3, 4, 5, 6
Michelin Tyre Public Limited Company	Large	Stoke-on-Trent	1, 2, 3, 4, 5, 6	1, 2, 3, 4, 5, 6
Northwards Ltd.	Medium	Shetland	1, 3	-
R & J Strang Tyre Services Limited	Small	Clarkston	1, 2, 3, 4	1, 2, 3, 4
Redpath Tyres Limited	Medium	Roxburghshire	1, 2, 3, 4, 5, 6	1, 2, 3, 4, 5, 6
SOLTYRE LIMITED	Small	Airdrie	1, 2, 3, 4, 5, 6	1, 2, 3, 4, 5, 6
Tructyre Fleet Management Limited	Large	Tyne & Wear	1, 3, 5	1, 3
Vaculug Limited	Large	Lincolnshire	1, 2, 3, 4, 5, 6	1, 2, 3, 4

Appendix 3 - Scoring and Recommendations

LOT 1 - Supply, Fit, Puncture Repair (and associated services) & Disposal of Tyres for Cars & Vans		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
	100	maximum score available
Redpath Tyres Limited	95.88	Yes
Tructyre Fleet Management Limited	93.95	Yes
McConechy's Tyre Service Limited	87.49	Yes
Kenway Tyres Limited	86.86	Yes
Direct Tyre Management Limited	85.30	Yes
R & J Strang Tyre Services Limited	83.70	Yes
Michelin Tyre Public Limited Company	81.71	Yes
SOLTYRE LIMITED	77.69	Yes
H&S Group 1 Ltd T/A Go Mobile	76.62	Yes
Vaculug Limited	74.60	Yes
Angus Tyres Limited	71.46	Yes
Northwards Ltd.	Non-Compliant	

LOT 2 - Supply of Tyres for Cars & Vans		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
	100	maximum score available
Redpath Tyres Limited	94.29	Yes
Kenway Tyres Limited	93.08	Yes
Michelin Tyre Public Limited Company	87.49	Yes
H&S Group 1 Ltd T/A Go Mobile	85.25	Yes
R & J Strang Tyre Services Limited	82.40	Yes
McConechy's Tyre Service Limited	81.88	Yes
SOLTYRE LIMITED	79.37	Yes
Vaculug Limited	69.28	Yes

LOT 3 - Supply, Fit, Puncture Repair (and associated services) & Disposal of Tyres for Trucks		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
	100	maximum score available
McConechy's Tyre Service Limited	95.70	Yes
Tructyre Fleet Management Limited	93.10	Yes
Redpath Tyres Limited	92.90	Yes
SOLTYRE LIMITED	83.86	Yes
Direct Tyre Management Limited	82.73	Yes
Kenway Tyres Limited	80.37	Yes
R & J Strang Tyre Services Limited	78.10	Yes
Michelin Tyre Public Limited Company	77.92	Yes
Vaculug Limited	76.28	Yes
Angus Tyres Limited	75.10	Yes
Northwards Ltd.	Non-Compliant	

LOT 4 - Supply of Tyres for Trucks		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
	100	<i>maximum score available</i>
Redpath Tyres Limited	96.85	Yes
McConechy's Tyre Service Limited	96.43	Yes
SOLTYRE LIMITED	88.76	Yes
Kenway Tyres Limited	88.36	Yes
Alba Tyre Management Ltd	86.21	Yes
Michelin Tyre Public Limited Company	82.45	Yes
R & J Strang Tyre Services Limited	78.26	Yes
Vaculug Limited	77.69	Yes

LOT 5 - Supply, Fit, Puncture Repair (and associated services) & Disposal of Tyres for Agricultural & Plant		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
	100	<i>maximum score available</i>
Angus Tyres Limited	93.50	Yes
McConechy's Tyre Service Limited	88.20	Yes
SOLTYRE LIMITED	80.29	Yes
Direct Tyre Management Limited	76.04	Yes
Redpath Tyres Limited	74.32	Yes
Michelin Tyre Public Limited Company	61.08	Yes
Kenway Tyres Limited	60.22	Yes
Vaculug Limited	42.65	No
Tructyre Fleet Management Limited	Non-Compliant	

LOT 6 - Supply of Tyres for Agricultural & Plant		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
	100	<i>maximum score available</i>
SOLTYRE LIMITED	85.06	Yes
McConechy's Tyre Service Limited	84.35	Yes
Redpath Tyres Limited	76.41	Yes
Kenway Tyres Limited	64.14	Yes
Michelin Tyre Public Limited Company	60.75	Yes
Vaculug Limited	38.56	No

Appendix 4- List of Recommended Suppliers with Living Wage Status

Tenderer	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 3 years of framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 3 years of the framework	Neither accredited nor paying Real Living Wage
Alba Tyre Management Ltd			Yes			
Angus Tyres Limited				Yes		
Direct Tyre Management Limited					Yes	
H&S Group 1 Ltd T/A Go Mobile	Yes					
Kenway Tyres Limited	Yes					
McConechy's Tyre Service Limited				Yes		
Michelin Tyre Public Limited Company				Yes		
R & J Strang Tyre Services Limited			Yes			
Redpath Tyres Limited	Yes					
SOLTYRE LIMITED				Yes		
Tructyre Fleet Management Limited	Yes					
Vaculug Limited				Yes		

Appendix 5 - Segmentation classifications

0221 Tyres for Vehicles and Plant is classified as class D.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Scotland Excel

To: Executive Sub-Committee

On: 28 January 2022

**Report by:
Chief Executive of Scotland Excel**

Operating Plan Update 2021-22

1. Summary

- 1.1 In June 2018, Scotland Excel's Joint Committee approved a new five-year corporate strategy supported by annual operating plans. Due to the impact of the Covid-19, the annual planning process was suspended and an interim operating plan created to guide activities until the end of 2020.
- 1.2 In December 2020, the Joint Committee approved a new operating plan which covers the fifteen-month period from January 2021 to March 2022. To simplify reporting, the number of commitments in the plan was reduced from 68 detailed commitments to 30 broader commitments. These align to more than 120 specific actions that have been cascaded to staff as part of Scotland Excel's Performance Review and Development (PRD) programme.
- 1.3 This report presents an update on the progress that the organisation has made in the three months between October and December 2021 towards delivering the commitments contained within the Operating Plan 2021-22.

2. Recommendations






- 2.1 The members of the Joint Committee are invited to note Scotland Excel's progress in delivering the commitments contained within the Operating Plan 2021-22.
- 2.2 As of the end of December 2021, 26 operating plan commitments were progressing in line with plans and are indicated as green within the report, including a growing number of chargeable projects and programmes that contribute towards Scotland Excel's income targets.
- 2.3 Three commitments are indicated as amber within the report. Two of these relate to external factors, namely the impact of Covid-19 on the availability and cost of goods and services. Scotland Excel continues to closely monitor

and mitigate this issue. The project to develop a competitor analysis model, while delivering positive results, continues to progress more slowly than anticipated. Roll out of the model is expected to begin during the next quarter.

- 2.4 One commitment is indicated as black within the report. Due to restrictions on holding national and regional events, the Coaction project is now being implemented on a project-by-project basis.

3. Background

- 3.1 Progress reports are produced quarterly to track Scotland Excel's activity against operating plan commitments. Reports are produced at the end of each quarter and submitted to Executive Sub-Committee meetings. The most recent quarterly report is also submitted to Joint Committee meetings with recent updates noted.
- 3.2 The reports summarise the progress made against operating plan commitments and uses a 'traffic light' symbol to provide a guide to the status of each activity. This guide has been revised to include symbols to indicate projects or activities which have not yet started, and projects or activities which have been completed:

	Project or activity not yet started
	Project or activity is currently stalled or significantly behind schedule
	Project or activity is progressing at a slower pace than anticipated and/or results have been weaker than expected
	Project or activity is progressing in line with expected/agreed timelines and results
	Project or activity completed

- 3.3 Due to continuing uncertainty in relation to Covid-19 and Brexit, reporting against key performance indicators (KPIs) is currently on hold pending a review of appropriate measures.











Operating Plan




2021 – 2022

Q3 Progress Report





Goa1 1: Shaping the delivery of innovative public services



Strategic Objective	Commitment	RAG status	Progress summary
1.1 Deliver a programme of collaborative procurement to support early intervention and the delivery of public services	<ul style="list-style-type: none"> Continue to engage directly with local authority services on the collaborative procurement opportunities pipeline and identify opportunities to lead and/or participate in national cross-sector opportunities and initiatives with partners in health, further and higher education, and central government. 		<ul style="list-style-type: none"> Commercial User Intelligence Group (UIG) meetings with procurement stakeholders took place in November and December to discuss current and future plans. Scotland Excel continues to take part in the Scottish Government-led Supply Chain Development Programme which shares knowledge across the public sector to develop stronger supply chains.
	<ul style="list-style-type: none"> Continue to develop and deliver a contract and supplier management (CSM) programme which monitors and enhances the performance of Scotland Excel contracts, incorporating new environmental performance measurements 		<ul style="list-style-type: none"> Learnings from recent disruptions to supply chains are being incorporated into Scotland Excel's contract and supplier activity (CSM) and shared with members. Work is ongoing to develop a new CSM reporting model which incorporates environmental performance measures in line with the Scottish Government's climate change goals.
	<ul style="list-style-type: none"> Open the adult care and support flexible framework to allow new providers to join, ensuring a diverse range of services and providers are available to meet the varying needs of people across the country, and promote choice for people who need support. 		<ul style="list-style-type: none"> In response to demand from local authorities and a high level of interest from providers, the care and support framework was re-opened for the second time in October 2021. Submissions are currently being evaluated, and new providers and services will be available on the framework from April 2022.
1.2 Deliver programmes which lead and develop professional, organisational and commercial capability	<ul style="list-style-type: none"> Develop a portfolio of accredited and non-accredited Academy programmes based on member and wider public sector requirements whilst progressing other strategic areas such as apprenticeships and becoming a credit rating body. 		<ul style="list-style-type: none"> The Scotland Excel Academy is currently delivering 9 cohorts of accredited programmes, with a further 9 programmes planned. Work is progress on the development of online programmes, with 17 free one-hour Stay Connected workshops and 13 chargeable four-hour Evolve workshops expected to begin during Q4. The Academy has also been successful in its bid to deliver workshops through the Scottish Government's national procurement training framework.

	<ul style="list-style-type: none"> • Deliver sector and local initiatives which support Scottish Government national policy objectives, such as flexible and affordable solutions. 		<ul style="list-style-type: none"> • Scotland Excel has been working with the Scottish Government and other Centres of to review the Procurement Commercial Improvement Programme (PCIP) assessment model. A new hybrid PCIP model will be adopted for the third cycle of these assessments, and discussions on the content and roll-out of the programme will take place with the PIP Steering Group in January 2022.
	<ul style="list-style-type: none"> • Continue to deliver chargeable consultancy and transformation programmes, responding to any requests for these types of services and building the Scotland Excel knowledge bank to retain the intellectual property of improvement methodologies and resources within the local government sector 		<ul style="list-style-type: none"> • Scotland Excel is continuing to deliver a range of chargeable and consultancy services including flexible procurement, consultancy, and bespoke learning and development programmes. A two-year consultancy programme for South Lanarkshire Council commenced during Q3, while the improvement programme for East Lothian Council was concluded with savings of £1.3m delivered in line with the original forecast. Scotland Excel has recently been engaged by the Scottish Government to explore procurement options for employability services and residential rehabilitation services, with work due to commence in Q4.
	<ul style="list-style-type: none"> • Engage with members, suppliers and providers to understand the impact of Covid-19 and BREXIT to support the delivery of frameworks, services and knowledge to meet Local Authority and national objectives. 		<ul style="list-style-type: none"> • Scotland Excel is continuing to engage with stakeholders and suppliers to identify and, where possible, mitigate supply shortages and price increases associated Covid-19 and Brexit. Contract development is being aligned to changes in market stability, with the result that development timelines are having to be extended.
	<ul style="list-style-type: none"> • Drive the next generation development of the National Care Home Contract (NCHC) and continue negotiations with providers on rates of return to enable implementation of the NCHC Cost Model © which supports the delivery of affordable and sustainable social care services. 		<ul style="list-style-type: none"> • National care home contract fee negotiations are underway with input from providers, provider representative bodies, local government representatives and unions. Discussions are being made more complex by ongoing cost pressures associated with Covid-19 and funding. The proposed parameters for the negotiation will be taken to COSLA Leaders in February for endorsement ahead of the pre-election period.






1.3 Harness the potential of digital technology and data insight to support the delivery of public services	<ul style="list-style-type: none"> Continue to develop The Academy's online learning platform, to support engagement and learning, and to deliver national coaction events, video content and programmes. 		<ul style="list-style-type: none"> The Scotland Excel Academy online platform continues to be developed, and now incorporates automated reminders for student assessment tasks.
	<ul style="list-style-type: none"> Continue to provide ICT procurement services for the Digital Office for Scottish Local Government, engaging proactively with stakeholders to accelerate a collaborative approach to the adoption of digital technologies. 		<p>Scotland Excel is working with the Digital Office to develop a new strategy and plan to support digital transformation within local government. Areas currently being investigated include the application of Artificial Intelligence (AI)/robotics to tasks which would free up staff time for higher value activities.</p>
1.4 Use our insight and experience to shape policy and meet the challenges of future public service delivery	<ul style="list-style-type: none"> Continue to work with the Scottish Government and other partners to support the development and/or delivery of national policy objectives across the SXL portfolio including guidance, tools and reporting. 		<ul style="list-style-type: none"> Scotland Excel is continuing to work with the Scottish Government and other partners across a range of policy areas. The Minister for Business, Trade, Tourism and Enterprise, Ivan McKee, gave the keynote address at the Scotland Excel Green Recovery webinar in October 2021, and has since agreed to a follow up meeting. Scotland Excel's response to the consultation on proposals for a National Care Service (NCS) was submitted in November 2021, with the organisation's views supported by several positive media articles.


Goal 2: Being sustainable in everything we do

Strategic Objective	Commitment	RAG status	Progress summary
2.1 Deliver positive and measurable social value through our contracts and services	<ul style="list-style-type: none"> Work with partners and secure care providers to support the implementation of the new National Standards and Pathways for Secure Care Centres. 		<ul style="list-style-type: none"> The new national standards have been built into secure care contracts. Scotland Excel continues to liaise with key partners on future plans for secure care including the potential for a collaborative approach to the procurement of secure care transportation.
	<ul style="list-style-type: none"> Continue to monitor the proportion of Scotland Excel suppliers paying their staff the Real Living Wage and identify any opportunities to increase this 		<ul style="list-style-type: none"> More than 80% of suppliers have confirmed payment of the Living Wage, and commitments continue to be monitored through contract management. New guidance has been issued by the Scottish Government to advise when payment of the Living Wage can be made mandatory for relevant frameworks. Scotland Excel has supported the roll out of the recent pay increase for adult care workers which was set out in Scottish Government's winter plan, with a further increase expected in April 2022.
	<ul style="list-style-type: none"> Continue to embed community benefit models which enable councils to achieve direct benefits for their areas and the participation of supported businesses and the third sector within our supply chain 		<ul style="list-style-type: none"> A short-term working group has been set up to review Scotland Excel's community benefits reporting. Recommendations are expected in Q4.
2.2 Deliver positive and measurable local economic impact through SME and third sector participation in our contracts	<ul style="list-style-type: none"> Support the continued application of community wealth building including living wage Scotland Excel suppliers and work with partners including Scottish Government and the Supplier Development Programme (SDP) 		<ul style="list-style-type: none"> Scotland Excel's community wealth building project, delivered in partnership with the Scottish Government, is continuing to progress well. The findings from this project will be shared with the wider local government community in due course. In Q3, Scotland Excel attended two Supplier Development Programme (SDP) 'Meet the Buyer North' events in Fife and Lanarkshire.






<p>2.3 Deliver positive and measurable environmental benefits through our contracts</p>	<ul style="list-style-type: none"> • Continue to deliver and promote environmental sustainability goals including Scotland Excel and supplier carbon footprint and consider "best value" and 'whole life' costing within tender evaluations 		<ul style="list-style-type: none"> • Scotland Excel's 'Supporting Scotland's Green Recovery' campaign has continued throughout Q3, and has included significant media coverage in publications such as The Herald, Business Insider and Holyrood magazine. Work is underway with Zero Waste Scotland (ZWS) to embed repair and reuse priorities into the design, specification, and evaluation of the next generation tender for outdoor play parks and sports areas.
<p>2.4 Lead and develop sustainable procurement knowledge and practice</p>	<ul style="list-style-type: none"> • Explore the development of progressive, sustainable learning pathways to support career development within the sector, co-chairing the Scottish Government professional practice and development framework, and work with educational partners and/or suppliers to establish workforce needs and promote the benefits of procurement as a career. 		<ul style="list-style-type: none"> • The Academy is continuing to co-chair the cross-sector Professional Practice and Development (PPD) forum on national initiatives to attract and develop procurement talent. This will be supported by the Academy's new online programmes and the delivery of workshops as part of the Scottish Government procurement training framework.



Goa1 3: Placing people at the heart of our business






Strategic Objective	Commitment	RAG status	Progress summary
3.1 Ensure our customers continue to receive maximum value from our services	<ul style="list-style-type: none"> Continue to deliver Scotland Excel's account management services to ensure and demonstrate value to members and support a positive customer experience 		<ul style="list-style-type: none"> Scotland Excel's Project and Account Managers continue to provide support to council procurement teams including quarterly business reviews, change projects, and workshops. Annual Value Reports which provide each council with a detailed view of the value of their membership were issued during Q3.
	<ul style="list-style-type: none"> Continue and refresh Scotland Excel's stakeholder engagement activity including understanding priorities and assessing satisfaction 		<ul style="list-style-type: none"> An updated stakeholder map to support the work of the new build group continues to be reviewed quarterly. Scotland Excel's stakeholder engagement and mapping tools are now being used by several teams, and further plans to roll out use across the organisation will be developed and implemented during Q4.
3.2 Engage stakeholders in the delivery of effective local solutions	<ul style="list-style-type: none"> Continue to engage directly with service users and the wider community, where appropriate, to ensure their needs are met and incorporated into the development of procurement strategies 		<ul style="list-style-type: none"> Scotland Excel is investigating options for engaging with care home residents and their families as part of the national care home contract redesign project.
	<ul style="list-style-type: none"> Continue to engage directly with partners to ensure that national social care contracts meet the needs of all care groups and align with national strategy 		<ul style="list-style-type: none"> Scotland Excel continues to engage with The Promise and other partners to reflect policy direction within frameworks for children's services. Advocacy groups, providers, provider representatives, unions and Scottish Government will be involved with the redesign of the national care home contract, with the first meeting scheduled to take place in early 2022.
3.3 Represent the collective views of stakeholders at a national level	<ul style="list-style-type: none"> Continue to collect, review and represent the views of members, customers and communities at appropriate fora 		<ul style="list-style-type: none"> Scotland Excel is continuing to represent the local government sector within Scottish Government national initiatives including the Construction National Portfolio Forum, the Professional Practice and Development Forum, and the Supply Chain Development Programme.

<p>3.4 Implement policies which develop, empower, value and engage our workforce</p>	<ul style="list-style-type: none"> • Continue to implement the Scotland Excel organisational development strategy, developing initiatives to inspire and develop staff, increase Scotland Excel's capability, and support succession planning 		<ul style="list-style-type: none"> • Work is continuing on the development and implementation of a new organisational development strategy and action plan to support the recommendations of the recent Investors in People (IIP) review. A learning and development programme has been implemented which capitalises on the expertise of Scotland Excel staff to train and develop colleagues. Initial feedback to the programme has been very positive. A plan is being developed to refresh recruitment and retention activity, and a project will commence during Q4.
--	--	---	--

Goa1 4: Delivering sustainable and scalable growth

Strategic Objective	Commitment	RAG status	Progress summary
4.1 Implement a new governance model which supports scalable business growth	<ul style="list-style-type: none"> Promote the concept of Coaction to senior stakeholders and explore opportunities where creation, delivery and production of high-quality national cost-effective learning is jointly undertaken 		<ul style="list-style-type: none"> Due to ongoing restrictions in bringing people together for a Coaction event, the concept will now be rolled out through partnership working on a project-by-project basis.
	<ul style="list-style-type: none"> Continue to implement appropriate funding routes through the delivery of new and existing services, monitoring income and providing regular reports to the joint committee whilst recognising the impact of the pandemic 		<ul style="list-style-type: none"> Income from chargeable services and rebates continues to grow and is expected to account for c.15% of operating income in 2021-22. A healthy pipeline is in place for 2022-23 when this income is expected to account for c.21% of the total.
4.2 Continue to maintain a robust business infrastructure to support our growth ambitions	<ul style="list-style-type: none"> Continue to develop and support a robust working environment and infrastructure that includes the use of digital technology, agile working and emerging technology to benefit staff and customers 		<ul style="list-style-type: none"> Scotland Excel will begin the roll out of voluntary hybrid working procedures and training during Q4. Plans are being developed to implement SharePoint across the organisation, which will be undertaken through a staged migration by team. A new time management system, with enhanced functionality, to support remote working has been configured and will be used by staff from Q4,
4.3 Use our knowledge and insight to identify new services and/or sectors which provide growth opportunities	<ul style="list-style-type: none"> Research collaborative procurement and leading change solutions available in other public sector markets to identify potential business opportunities, reporting on the findings to inform future growth plans 		<ul style="list-style-type: none"> Work is continuing on the development and roll out of competitor analysis model. Although progress has been slower than anticipated, the model is already being used by some teams, and is expected to be rolled out across the organisation during 2022.
	<ul style="list-style-type: none"> Continue to grow and develop Scotland Excel's associate membership programme to maximise its commercial potential for the organisation including framework spend whilst providing demonstrable benefits for members 		<ul style="list-style-type: none"> Five new associate members were approved during Q3, including Zero Waste Scotland. Scotland Excel has received funding from the Scottish Government to deliver assessments for housing associations to help them improve their procurement performance. This programme will be launched in early 2022, and will support Scotland Excel's objectives in relation to associate membership, contract usage and community wealth-building.

4.4 Explore opportunities to work with partners on the development and delivery of new business opportunities	<ul style="list-style-type: none"> Continue to market Scotland Excel through traditional and social media, targeted communications activity and political engagement to support new business opportunities and promote our knowledge and experience in support of policy and public affairs goals 		<ul style="list-style-type: none"> Scotland Excel is continuing to add content and make enhancements to its new corporate website which was launched in July. Other marketing and communications activity for Q3 included ongoing public affairs and media support for Scotland Excel's response to the national care consultation, implementation of the Green Recovery campaign and online event, press releases, e-newsletters, award entries, and social media.
	<ul style="list-style-type: none"> Explore new Scotland Excel partnership opportunities and continue to develop partnerships e.g. Crown Commercial Services (CCS) to ensure most effective delivery of Scotland Excel and customer objectives 		<ul style="list-style-type: none"> Scotland Excel is continuing to build positive relationships with growing number of partners. Opportunities to join up public sector demand with business investment continue to be explored with Scottish Enterprise, and several ideas relating to construction and food production are now moving ahead to feasibility studies. Scotland Excel is also working with the Competition & Markets Authority (CMA) to roll out awareness and training on the involvement of cartels and price fixing in procurement.

Report Key	
	Project not yet started
	Project or activity is currently stalled or significantly behind schedule
	Project or activity is progressing at a slower pace than anticipated and/or results have been weaker than expected
	Project or activity is progressing in line with expected/agreed timelines and results
	Project completed

Report issued: January 2022



Scotland Excel

To: Executive Sub-Committee

On: 28 January 2022

**Report by:
Chief Executive of Scotland Excel
Employee Absence Management Report**

1. Introduction and purpose of the report

In response to the Renfrewshire Council Internal Audit team recommendation, this report on organisational sickness absence is submitted on a quarterly basis highlighting the absence rate in the organisation.

2. Scotland Excel Absence Management Target

The Joint Committee has previously agreed that Scotland Excel should work to an absence rate of below 4%. This target aligns Scotland Excel with partner organisations, supports good practice in this area and demonstrates the ongoing commitment to absence management as a key efficiency target.

3. Overview of Attendance

In line with audit recommendations, the attached report has been prepared for the Executive Sub Committee. The report details:

- Breakdown of current month, last six months and last 12 months absence figures
- Illustration of 12 months in days
- Illustration of last 12 months in percentages

The report includes the latest absence details for the 12 month period to 31 December 2021. The rate of absence across the organisation has generally been maintained at or below the 4% target, with the exception of March where the absence rate rose to 5.1% due to a number of long-term absences. The rolling 6 and 12 month average absence rates have however maintained at or below 2.9%.

The absence rates for the reporting periods as shown in appendix 1 are:

- previous 1 month to 2.3% (29.5 days)
- previous 6 months to 2.2% (204 days)
- previous 12 months to 2.9% (530.5 days)

While Scotland Excel has been successful in reducing the average number of sickness absence days per employee over recent years, in the first quarter of the year the COVID-19 pandemic had an adverse impact on the average sickness days

per employee figure compared to the same period in 2020 (6.6 days in 2021 compared to 4.1 days in 2020). However, the average sickness days per employee has now reduced to 5.4 days per employee overall for 2021 compared to 6.0 days per employee in 2020.

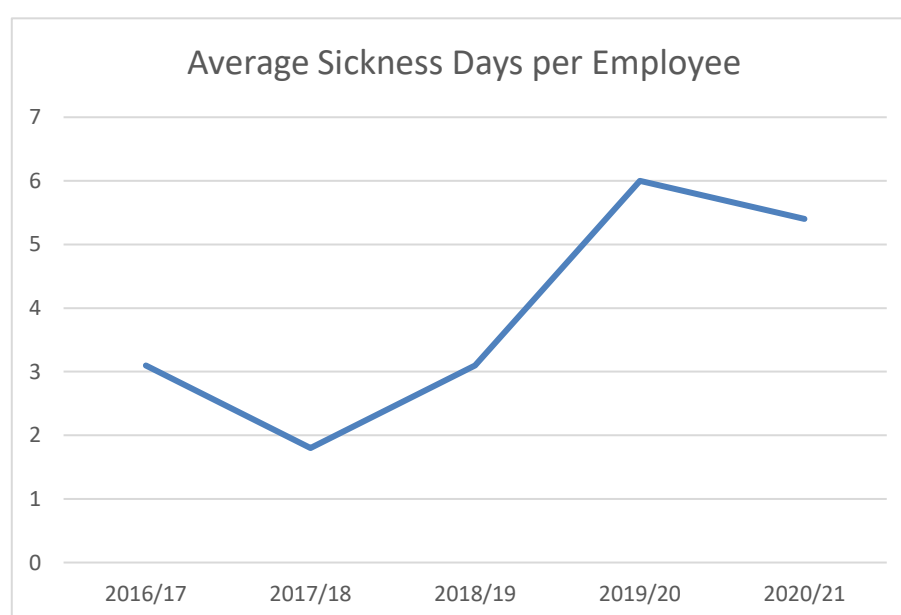
The Covid-19 pandemic appears to have had an adverse impact on the mental wellbeing of staff with the predominant cause of long-term sickness absence being reported as mental ill health. While the pandemic has not been the primary cause of absence, it has been identified as a contributory factor in a number of cases. Long term sickness absence is recorded when an employee reaches 20 working days consecutive sickness absence. A number of staff have also tested positive for Covid-19 during the reported period.

Short-term sickness absence days recorded by Scotland Excel staff show an increase from 64 days in 2020 to 110.5 days. However, over the same period, long-term sickness absence days recorded have decreased from 530 days to 420 days.

March 2021 shows a particular spike in long-term absences. All long-term absences were supported through a range of interventions including Occupational Health referral, Counselling Services, and Cognitive Behavioral Therapy (CBT) sessions. Following effective support by the organisation, all members of staff on long-term absence have made a successful return to work.

In addition to supporting members of staff absent through ill health, Scotland Excel continues positive early intervention practices including working with Occupational Health and other support services to maintain employee attendance and to support members of staff who may be experiencing difficulties while remaining at work.

The graph below shows average sickness days per employee within Scotland Excel over the past 5 years.



Absence Report

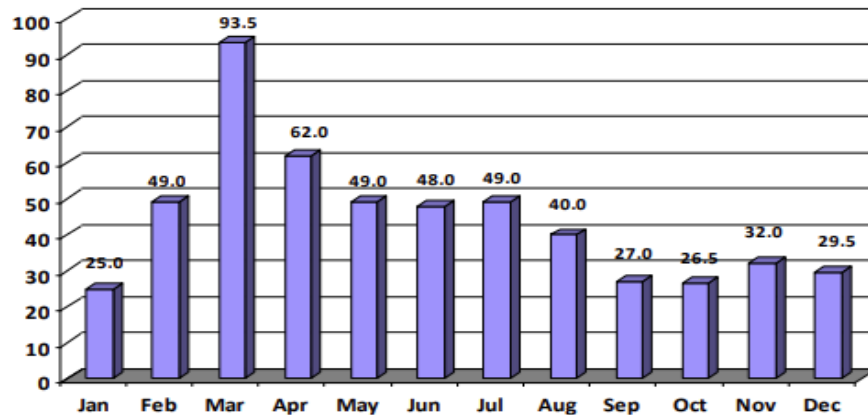
Organisation Level

Month Ending: 31 December 2021

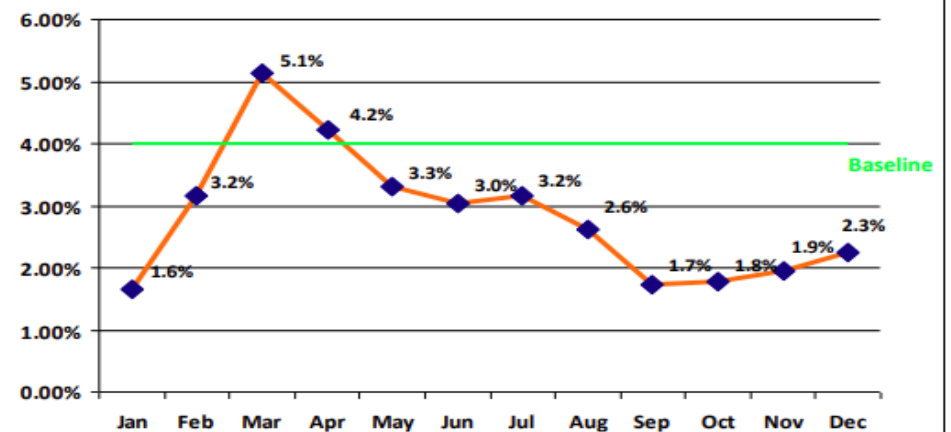


Current Month					Last 6 Months					Last 12 Months				
Self Certified Sick	Doctor Certified Sick	Total Sick Leave	Sickness Absence Rate	Sickness Absence Instances	Self Certified Sick	Doctor Certified Sick	Total Sick Leave	Sickness Absence Rate	Sickness Absence Instances	Self Certified Sick	Doctor Certified Sick	Total Sick Leave	Sickness Absence Rate	Sickness Absence Instances
Total: 8.5	21	29.5	2.3%	4	55	149	204	2.2%	17	110.5	420	530.5	2.9%	41
No of Employees (Permanent and Temporary): 98					Average no of Sickness Absence Days per Employee: 5.4									
No of Leavers included: 13														

Total Sickness Absence Days by Month for Last 12 Months



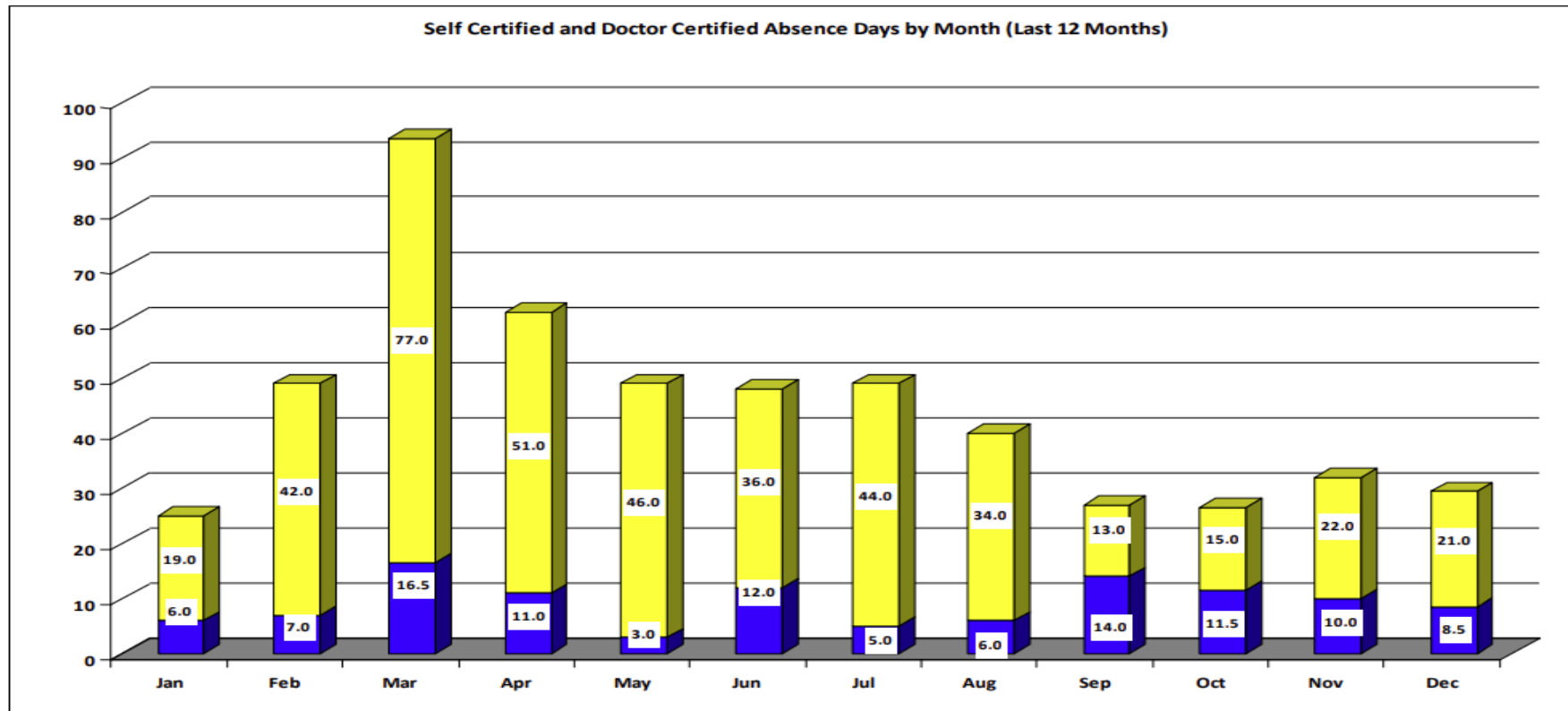
Monthly YTD Absence Rate



Sickness Absence Report

Breakdown of Sickness Absence Days by Month

Month Ending: 31 December 2021



Produced by: Business Services

11 January 2022

14:40:15

Page 3 of 17

4. Recommendation

The Executive Sub Committee is requested to note the contents of report