

To: Investment Review Board

On: 12 June 2019

Report by: Director of Finance and Resources

Heading: Paisley and Renfrew Common Good Funds

six-month report to 31 March 2019

1. Summary

- 1.1 Hymans Robertson LLP have been engaged by the Council to provide investment advice pertaining to the Paisley and Renfrew Common Good Funds, and to assess the performance of the Funds' investment managers, Aberdeen Standard Capital Limited (formerly called Standard Life Wealth Limited).
- 1.2 A report by Hymans Robertson LLP is attached for Members' consideration. The report provides an assessment of the performance of the Funds' investments and income levels during the six-month period ending 31 March 2019. Hymans Robertson LLP will be represented at the meeting by David Millar (Associate Consultant), who will present his report to Members. The investment managers will not be present during this part of the meeting.
- 1.3 Mike Connor, Private Client Head of Office, and Gair Brisbane, Senior Charity Portfolio Manager, both of Aberdeen Standard Capital Limited, will then join the meeting. Messrs Connor and Brisbane will give a short presentation during which there will be an opportunity for Members to question them directly in regard to their presentation and Fund performance.

2. Recommendations

2.1 To consider the attached report from Hymans Robertson LLP and the presentation by Aberdeen Standard Capital Limited.

Implications of the Report

- 1. **Financial** funds generated by the Investment Manager are made available for distribution through grants and other awards agreed by Local Area Committees and the Finance, Resources and Customer Services Policy Board. All funds are managed in line with the requirements of local government and charities regulations, and in line with the Statement of Investment Principles.
- 2. **HR & Organisational Development** none
- 3. **Community Planning** none
- 4. **Legal** none
- 5. **Property/Assets** none
- 6. **Information Technology** none
- 7. **Equality & Human Rights** the recommendations contained within this report have been assessed in relation to their impact on equalities and human rights. No negative impacts on equality groups or potential for infringement of individuals' human rights have been identified arising from the recommendations contained in the report. If required following implementation, the actual impact of the recommendations and the mitigating actions will be reviewed and monitored, and the results of the assessment will be published on the Council's website.
- 8. **Health & Safety** none
- 9. **Procurement** none
- 10. **Risk** none
- 11. **Privacy Impact** none
- 12. **COSLA Policy Position** none

List of Background Papers

None

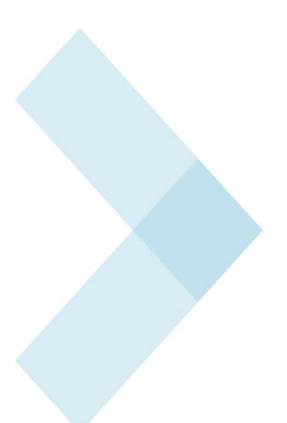
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Review of Investment Managers' Performance for the 6 Months to 31 March 2019



Prepared by:

David Millar- Associate Consultant Allison Galbraith - Investment Consultant

For and on behalf of Hymans Robertson LLP May 2019

Hymans Robertson LLP

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Please note the value of investments, and income from them, may fall as well as rise. This includes equities, government or corporate bonds, and property, whether held directly or in a pooled or collective investment vehicle. Further, investments in developing or emerging markets may be more volatile and less marketable than in mature markets. Exchange rates may also affect the value of an investment. As a result, an investor may not get back the amount originally invested. Past performance is not necessarily a guide to future performance.

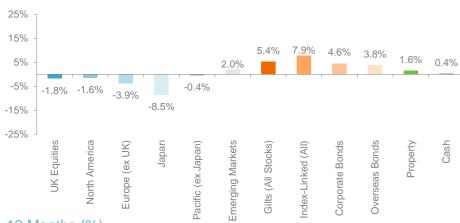
Hymans Robertson LLP, has relied upon third parties and may use internally generated estimates for the provision of data quoted, or used, in the preparation of this report. Whilst every effort has been made to ensure the accuracy of such estimates or data, we cannot accept responsibility for any loss arising from their use.

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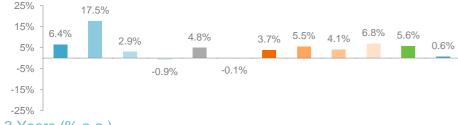
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Historic Returns for World Markets to 31 March 2019

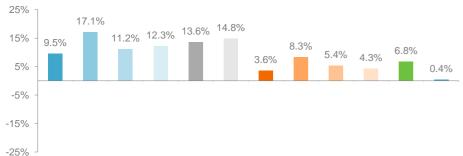
6 Months (%)



12 Months (%)



3 Years (% p.a.)



Market Comments.

Global GDP growth continued to slow over the six-month period with consensus forecasts being revised downwards for 2019. The US has proved more resilient compared to Europe, where growth has slowed more dramatically. In the UK, Brexit risk continued to hamper business investment with GDP growth decelerating over the period.

Oil prices rose to a peak of \$86 per barrel in October before plummeting to \$53 at the end-2018 amid renewed fears of a supply glut. Despite a sharp recovery in oil prices in 2019, consumer price inflation expectations for 2019 have also been revised lower in most major developed economies.

Slowing global growth and lower forecast inflation prompted central banks to adopt a more dovish stance with the Federal Reserve suggesting that no further rate hikes will take place this year and the ECB indicating no interest rate hikes until 2020.

US 10-year treasury yields reached their highest level for seven years in early October before yields fell sharply towards the end of the period amid concerns over slowing global growth. Equivalent UK yields followed this pattern, ending the period at their lowest level since Q3 2017, while 10-year bund yields returned to negative territory.

Despite a strong rebound in the first 3 months of 2019, credit spreads ended the period wider following a dramatic sell-off in the fourth quarter of 2018. Supported by underlying rate moves, credit markets produced positive total returns over the period but modestly underperformed gilts.

Global equity indices fell significantly in the fourth quarter of 2018 as concerns over the sustainability of the pace of global growth came to the fore. A rebound in equity markets in the first 3-months of 2019 was insufficient to return markets to positive territory, with global equities down 1.7% in local currency terms over 6 months.

Japan was the worst performing region as slowing growth and yen strength weighed on exporters. In a reversal or more recent trends, emerging market equities outperformed. Perhaps unsurprisingly, performance divergence across sectors showed defensive stocks, such as utilities, performed strongly as markets fell in Q4. A sharply falling oil price in the fourth quarter of 2018 contributed to Oil & Gas being the worst performing sector.

UK commercial property market returns slowed over the period, as the capital value index fell 1%. Capital values and rents in the retail sector continue to fall – down 6% and 2.6% respectively over 6 months. Even in the industrial sector, where investment demand remains strong, the pace of capital value growth and rental growth is slowing.

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Paisley Common Good Fund: Portfolio Summary

Valuation Summary

	Value	Values (£m)		Target Proportion	Difference
	30/09/2018 31/03/2019		Proportion %	%	%
UK Equities	1.808	1.881	45.2	60.0	-14.8
International Equities	1.579	1.508	36.2	20.0	16.2
UK Bonds	0.505	0.505	12.1	18.0	-5.9
International Bonds	0.131	0.132	3.2	0.0	3.2
Property	0.000	0.000	0.0	0.0	0.0
Cash/Other	0.160	0.135	3.2	2.0	1.2
Total	4.182	4.160	100.0%	100.0%	

(Standard L	Target		
30/09/2018	29/12/2018		
£146,069	£149,218	£147,780	£113,000

Estimated income includes UK equity dividends on a net, cash received, basis.

Performance Summary



Relative Quarterly and Relative Cumulative Performance



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Renfrew Common Good Fund: Portfolio Summary

Valuation Summary

	Value	Values (£m)		Target Proportion	Diffe	erence
	30/09/2018 31/03/2019		%	%		%
UK Equities	6.107	6.345	45.1	60.0	-14.9	
International Equities	5.366	5.099	36.3	20.0		16.3
UK Bonds	1.713	1.701	12.1	18.0	-5.9	
International Bonds	0.423	0.445	3.2	0.0		3.2
Property	0.000	0.000	0.0	0.0		0.0
Cash/Other	0.532	0.470	3.3	2.0		1.3
Total	14.140	14.061	100.0%	100.0%		

(Standard L	Target		
30/09/2018	29/12/2018		
£494,162	£504,264	£ 479,834.00	£380,000

Estimated income includes UK equity dividends on a net, cash received, basis.

Performance Summary



Relative Quarterly and Relative Cumulative Performance



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Paisley Common Good Fund: Allocation and Performance

Commentary on Paisley Common Good Fund

The Fund, in aggregate, returned 0.8% between end September 2018 (the effective date of the immediately preceding report) and end March 2019; over the same period, the benchmark achieved a return of -0.5%. The return over the period reflects the significant fall in equity markets in the final quarter of 2018 and subsequent rally in 2019.

Fears over the prospects for global growth which triggered the sharp falls at the end of 2018 eased in 2019. In terms of relative performance, the Fund significantly outperformed its benchmark over 6 months.

Despite falling markets in the final quarter of 2018, the Fund's equity holdings outperformed (falling less than the benchmark index) which meant the fund outperformed by 1.3% over that quarter. The underweight to UK equites was positive and lack of exposure to the broad industrials sectors helped. Performance was flat relative to the benchmark in quarter 1 2019, with exposure to alternative assets (infrastructure and renewables) offsetting positive stock selection in equities and bonds.

Over 12 months, fund returns are positive in absolute terms (+10.4%) and significantly ahead of benchmark by 3.2%. Since the inception of the mandate, on 1 July 2006, the Fund return of +7.1% p.a. is strong in absolute terms and modestly ahead of the benchmark return of +6.8% p.a. Both absolute and relative performance over 12 months are driven by overseas equities which have returned 16.9% versus a benchmark return of 11.4% over the 12 month period. Throughout this time, the investment manager has met a demanding income target.

As at end March 2019, the allocation to equities (81.4%) was modestly above the benchmark allocation (80%). The portfolio continues to be underweight in UK equities and overweight in overseas equities. This reflects the investment manager's global investment perspective (and a view on Brexit where they maintain a global perspective avoiding domestic UK companies).

The exposure to bonds was 15.3% at end March 2019 compared with the benchmark of 18% and a minimum allocation of 15%. The allocation to cash at end March 2019 was 3.3% (modestly above the benchmark allocation).

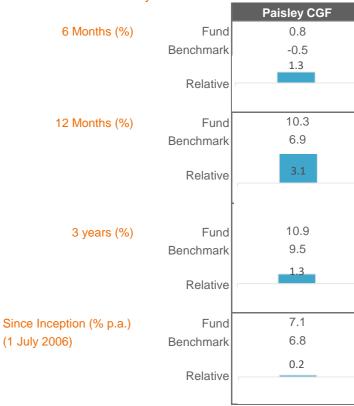
Questions for the investment manager;

The allocation to alternatives (infrastructure and renewables in particular) was a drag on performance in Quarter 1 2109. What attractions does the asset class hold going forward?

The weakness in equity and credit markets at the end of 2018 may have been triggered by fears of a worse economic slowdown than most forecasts would imply, but corrections came from extended valuation levels and have largely been reversed in 2019. What measures are you taking to protect against further corrections?

Two Property funds were sold in Q1'19 (Empiric Student Property and Tritax Big Box) reducing property funds from 2.7% to 1.1% of the portfolio. Do you intend to add Property funds to replace these and if so, in what sectors of the market?

Performance Summary



Hymans Robertson LLP

Renfrew Common Good Fund: Allocation and Performance

Commentary on Renfrew Common Good Fund

The Fund, in aggregate, returned 0.8% between end September 2018 (the effective date of the immediately preceding report) and end March 2019; over the same period, the benchmark achieved a return of -0.5%. The return over the period reflects the significant fall in equity markets in the final quarter of 2018 and subsequent rally in 2019.

Fears over the prospects for global growth which triggered the sharp falls at the end of 2018 eased in 2019. In terms of relative performance, the Fund significantly outperformed its benchmark over 6 months.

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As at end March 2019, the allocation to equities (81.4%) was modestly above the benchmark allocation (80%). The portfolio continues to be underweight in UK equities and overweight in overseas equities. This reflects the investment manager's global investment perspective (and a view on Brexit where they maintain a global perspective avoiding domestic UK companies).

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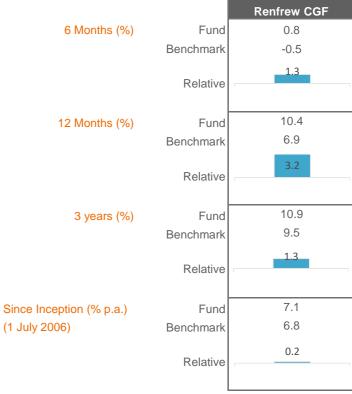
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The allocation to alternatives (infrastructure and renewables in particular) was a drag on performance in Quarter 1 2109. What attractions does the asset class hold going forward?

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Performance Summary



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Appendix 1: Asset Allocation

Paisley Common Good Fund

Asset Allocation 30 September 2018

Asset Class	Benchmark	Fund	Differ	ence
UK Equities	60.0%	43.2% -1	6.8%	
International Equities	20.0%	37.8%		17.8%
UK Bonds	18.0%	12.1%	-5.9%	
International Bonds	0.0%	3.1%		3.1%
Property	0.0%	0.0%		0.0%
Cash/Other	2.0%	3.8%		1.8%
Total	100.0%	100.0%		0.0%

Asset Allocation

31 March 2019

Asset Class	Benchmark	Fund	Diffe	rence
UK Equities	60.0%	45.2% -1	4.8%	
International Equities	20.0%	36.2%		16.2%
UK Bonds	18.0%	12.1%	-5.9%	
International Bonds	0.0%	3.2%		3.2%
Property	0.0%	0.0%		0.0%
Cash/Other	2.0%	3.2%		1.2%
Total	100.0%	100.0%		0.0%

Renfrew Common Good Fund

Asset Allocation 30 September 2018

Asset Class	Benchmark	Fund	Differ	ence
UK Equities	60.0%	43.2%	-16.8%	
International Equities	20.0%	37.9%		17.99
UK Bonds	18.0%	12.1%	-5.9%	
International Bonds	0.0%	3.0%		3.0%
Property	0.0%	0.0%		0.0%
Cash/Other	2.0%	3.8%		1.8%
Total	100.0%	100.0%		0.0%

Asset Allocation

31 March 2019

Asset Class	Benchmark	Fund	Differ	ence
UK Equities	60.0%	45.1%	14.9%	
International Equities	20.0%	36.3%		16.39
UK Bonds	18.0%	12.1%	-5.9%	
International Bonds	0.0%	3.2%		3.2%
Property	0.0%	0.0%		0.0%
Cash/Other	2.0%	3.3%		1.3%
Total	100.0%	100.0%		0.0%

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Appendix 2: Performance by Asset Class

Paisley Common Good Fund

	6 months		12 mo	12 months		Contribution to Relative Return
	Fund %	Benchmark %	Fund %	Benchmark %	6 months %	6 months %
UK Gov't Bonds	6.9	5.4	4.7	3.8	0.4	0.1
Corporate Bonds	3.9	4.2	4.4	3.8	0.3	-0.1
International Bonds	3.5	3.9	2.9	6.5	0.1	0.0
UK Equities	-1.0	-1.8	7.2	6.4	-0.1	0.3
Overseas Equities	1.2	-2.5	16.9	11.4	0.5	1.4
Total Assets	0.8	-0.5	10.3	6.9		

Renfrew Common Good Fund

	6 m	6 months		12 months		Contribution to Relative Return
	Fund %	Benchmark %	Fund %	Fund % Benchmark %		6 months %
UK Gov't Bonds	6.9	5.4	4.7	3.8	0.4	0.1
Corporate Bonds	3.8	4.2	4.3	3.8	0.3	-0.1
International Bonds	3.4	3.9	2.8	6.5	0.1	0.0
UK Equities	-1.0	-1.8	7.2	6.4	-0.1	0.3
Overseas Equities	1.2	-2.5	17.0	11.4	0.5	1.4
Total Assets	0.8	-0.5	10.4	6.9		



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Appendix 3: Explanation of Performance Calculations

Hymans Robertson are among the investment professionals who calculate relative performance geometrically as follows:

((1 + Fund Performance) / (1 + Benchmark Performance)) - 1

Some industry practitioners use the simpler arithmetic method as follows:

Fund Performance - Benchmark Performance

The following example illustrates the shortcomings of the arithmetic method in comparing short term relative performance with the longer term picture:

Arithmetic Method

	Fund	Benchmark	Relative
	Performance	Performance	Performance
Quarter 1	7.0%	2.0%	5.00%
Quarter 2	28.0%	33.0%	-5.00%
Linked 6 months			-0.25%
6 month performance	37.0%	35.7%	1.30%

- If fund performance is measured quarterly, there is a relative underperformance of 0.25% over the six month period.
- If fund performance is measured half yearly, there is a relative outperformance of 1.3% over the six month period.
- The arithmetic method makes it difficult to compare long term relative performance with shorter term relative performance.

Geometric Method

	Fund	Benchmark	Relative
	Performance	Performance	Performance
Quarter 1	7.0%	2.0%	4.90%
Quarter 2	28.0%	33.0%	-3.76%
Linked 6 months			0.96%
6 month performance	37.0%	35.7%	0.96%

- If fund performance is measured quarterly, there is a relative outperformance of 0.96% over the six month period.
- · If fund performance is measured half yearly, an identical result is produced.
- The geometric method therefore makes it possible to directly compare long term relative performance with shorter term relative performance.

Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund

Quarterly Performance Data and Analytics to 31 March 2019

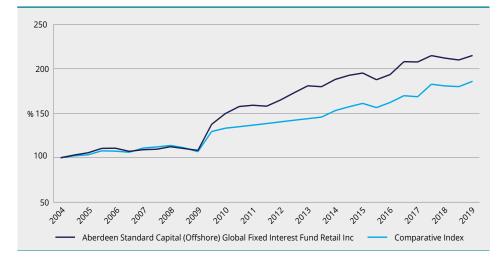
Aberdeen Standard Capital

Fund Description

The fund aims to provide a return from a combination of income and capital growth investing primarily in bonds including corporate bonds, sub investment grade bonds and government bonds that are listed or traded in developed or emerging markets. The majority of the fund will be invested in bonds denominated in US Dollars. The fund is actively managed by our investment teams who may also invest a proportion of the fund's assets in other securities, derivatives and/or money market instruments to try to take advantage of opportunities they have identified. Non Sterling denominated assets held in the fund will predominantly be hedged back to Sterling.

The value of investments within the fund can fall as well as rise and is not guaranteed - you may get back less than you pay in. The fund may use derivatives for the purposes of efficient portfolio management, reduction of risk or to meet its investment objective if this is permitted and appropriate. The sterling value of overseas assets held in the fund may rise and fall as a result of exchange rate fluctuations.

Performance*



The performance of the fund** has been calculated using bid to bid basis, based on an Annual Management Charge (AMC) of 1.00%, gross income re-invested and excludes initial charges. The Comparative Index performance is on a Total Return basis.

Source: Morningstar (Fund) and Thomson DataStream (Comparative Index) From 30 September 2013, the Fund changed investment objective, and a subsequent restructure was completed by 01 November 2013.

Note: Past performance is not a guide to the future.

Key Facts

Fund Manager(s)	Craig MacDonald
Fund Manager's start date	30 Sep 2013
Fund launch date	22 Apr 2004^
Fund size	£86.2m
Number of holdings	511
Initial charge	
Retail	5.00%
Institutional***	0.00%
Annual Management Charge	
Retail	1.00%
Institutional***	0.00%
Ongoing Charges Figure	
Retail	1.11%
Institutional***	0.11%
Valuation point	12.00pm (UK)
Base currency	GBP
Reporting dates	
Interim	30 Jun
Annual	31 Dec
XD Dates	
Interim	31 Mar, 30 Jun, 30 Sep
Annual	31 Dec
Payment Dates (Income)	
Interim	31 May, 31 Aug, 30 Nov
Annual	28 (29) Feb
SEDOL	
Retail (Acc)	n/a
Retail (Inc)	B00V1H6
Institutional (Acc)***	n/a
Institutional (Inc)***	BYL6RB4
ISIN	
Retail (Acc)	n/a
Retail (Inc)	GB00B00V1H62
Retail (Inc) Institutional (Acc)***	GB00B00V1H62 n/a
Institutional (Acc)***	n/a

^ Refers to Retail Inc shareclass *** Institutional refers to Z shareclass

The Ongoing Charge Figure (OCF) is the overall cost shown as a percentage of the value of the assets of the Fund. It is made up of the Annual Management Charge (AMC) shown above and the other expenses taken from the Fund over the last annual reporting period. It does not include any initial charges or the cost of buying and selling stocks for the Fund. The OCF can help you compare the costs and expenses of different funds.

aberdeenstandardcapital.com

^{**} Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund Retail Inc

Year on year performance

	Year to 31/03/2019 (%)	Year to 31/03/2018 (%)	Year to 31/03/2017 (%)	Year to 31/03/2016 (%)	Year to 31/03/2015 (%)
Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund Retail Inc	1.4	2.1	7.3	-0.9	3.8
Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund Institutional Acc***	2.5	3.1	8.5	-0.3	n/a
Comparative Index	2.9	2.5	8.8	0.7	5.3

Source: Morningstar (Fund) and Thomson Reuters DataStream (Comparative Index)

Cumulative performance

	Quarter (%)	YTD (%)	1 Year (%)	3 Years (% p.a.)	5 Years (% p.a.)
Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund Retail Inc	5.1	5.1	1.4	3.6	2.7
Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund Institutional Acc***	5.4	5.4	2.5	4.6	n/a
Comparative Index	5.6	5.6	2.9	4.7	4.0

Source: Morningstar (Fund) and Thomson Reuters DataStream (Comparative Index)

***Institutional refers to Z shareclass

Z Class - A class of mutual fund shares that employees of the fund's management company are allowed to own.

Institutional Inc - A class of mutual fund shares available for sale to investing institutions providing income back to investor by return.

Retail Inc - A class of mutual fund shares available for sale to investing individuals providing income back to investors by return.

The Comparative Index for the Aberdeen Standard Capital (Offshore) Global Fixed Interest Fund from 01/01/2016 is 33.3% JP Morgan EMBI Global Diversified Index Hedged to GBP, 33.3% Barclays Global Agg Corporate Index Hedged to GBP and 33.3% Barclays Global High Yield Corporate Index 2% Issuer capped Hedged to GBP. From 30 September 2013 to 31 December 2015 the fund benchmark was 33.3% Barclays Global Agg Corporate Index Hedged to GBP, 33.3% Barclays Global Corporate High Yield Index ex-Fin 2% Cap Hedged to GBP and 33.3% JP Morgan EMBI Global Diversified Index Hedged to GBP. From 01 January 2010 to 30 September 2013 the fund benchmark was 1 month GBP LIBOR and from inception to 01 January 2010 the Comparative Index for the fund was 25% ML GBM Corporates, 25% JPM WGBI, 25% ML GHY Constained, 25% ML Global Emerging, all hedged to GBP.

Note: Past Performance is not a guide to future performance. The price of shares and the income from them may go down as well as up and cannot be guaranteed; an investor may receive back less than their original investment.

For full details of the fund's objective, policy, investment and borrowing powers and details of the risks investors need to be aware of, please refer to the prospectus.

For a full description of those eligible to invest in each share class please refer to the relevant prospectus. Please note that the breakdowns below do not take into account the economic exposure created by derivative positions or the effect of currency forwards for hedging purposes. The credit ratings shown below are the average of those from S&P, Moody's and Fitch.

Composition by Credit Rating

	Fund (%)
AAA	0.5
AA	1.9
A	10.1
BBB	31.9
ВВ	20.4
В	23.3
CCC	2.3
СС	0.1
D	0.4
N/R	9.1

Top Ten Issuers

Stocks	Fund (%)
Egypt (Govt of)	2.0
Dominican Republic (Govt of)	1.4
Argentina (Govt of)	1.4
Pemex	1.4
Bank of America	1.3
Turkey (Govt of)	1.2
Ukraine (Govt of)	1.1
Uruguay (Govt of)	1.0
El Salvador (Govt of)	1.0
Nigeria (Govt of)	1.0
Assets in top ten issuers	12.8

Definitions:

Not Rated (N/R) may include bonds which do not have a rating under iBoxx classification (such bonds may still be rated by S&P and/or Moodys) and 'Cash and Other'.

Cash and Other - may include bank and building society deposits, other money market instruments such as Certificates of Deposits (CDs), Floating Rate Notes (FRNs) including Asset Backed Securities (ABSs), Money Market Funds and allowances for tax, dividends and interest due if appropriate.

aberdeenstandardcapital.com

(i)

This document is intended for use by individuals who are familiar with investment terminology. Please contact your financial adviser if you need an explanation of the terms used.

For a full explanation of specific risks and the overall risk profile of this fund and the shareclasses within it, please refer to the Key Investor Information Documents and Prospectus which are available on our website – aberdeenstandardcapital.com

*Any data contained herein which is attributed to a third party ("Third Party Data") is the property of (a) third party supplier(s) (the "Owner") and is licensed for use by Standard Life Aberdeen**. Third Party Data may not be copied or distributed. Third Party Data is provided "as is" and is not warranted to be accurate, complete or timely. To the extent permitted by applicable law, none of the Owner, Standard Life Aberdeen** or any other third party (including any third party involved in providing and/or compiling Third Party Data) shall have any liability for Third Party Data or for any use made of Third Party Data. Past performance is no guarantee of future results. Neither the Owner nor any other third party sponsors, endorses or promotes the fund or product to which Third Party Data relates.

**Standard Life Aberdeen means the relevant member of the Standard Life Aberdeen group, being Standard Life Aberdeen plc together with its subsidiaries, subsidiary undertakings and associated companies (whether direct or indirect) from time to time.

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