

Scotland Excel

To: Executive Sub-Committee

On: 17 February 2023

**Report by:
Chief Executive of Scotland Excel**

Tender: Supply and Distribution of Fresh Meats, Cooked Meats and Fresh Fish

Schedule: 0322

Period: 01 April 2023 until 31 March 2027

1. Introduction and Background

This recommendation is for the award of the fourth-generation renewal framework for the Supply and Distribution of Fresh Meats, Cooked Meats and Fresh Fish. The current framework will expire on 31 March 2023. This proposed framework will be for a period of four years from 1 April 2023 until 31 March 2027 which, subject to approval and completion of a standstill period, is anticipated to be 1 April 2023.

This framework will provide councils with a mechanism to procure a range of fresh goods including but not limited to beef, lamb, pork, poultry, prepared products, cooked meats and fresh fish. Users of the framework are likely to include schools, nurseries, leisure centres, community centres, social work, council buildings and civic centres.

This report summarises the outcome of the procurement process for this national framework arrangement and presents recommendations for award.

2. Scope, Participation and Spend

As part of the strategy development and through consultation with the User Intelligence Groups (UIG) the lotting would remain the same with a slight change to lot 4 Specialised Products to include Halal Products.

Table 1: Lotting Structure

Lot Number	Description of sections	Estimated % of Spend
Lot 1	Fresh Meats	60%
Lot 2	Cooked Meats	20%
Lot 3	Fresh Fish	10%
Lot 4	Specialised Products including Halal	10%

The lot structure remains unchanged from the previous generation however there has been a greater emphasis on the products listed within Lot 1 and also the addition of more halal products in lot 4.

In a bid to promote and encourage participation from suppliers, 42 Geographical sub lots were applied within the 'ability to service' section of the tender. The Argyll & Bute Council area was sub divided to encourage bids for some harder to reach locations. Suppliers recommended for award will be by geographical sub lot area, and these are fixed for the framework duration. Scotland Excel also engaged with organisations such as Scotland Food and Drink, the Soil Association, Quality Meats Scotland and National Farmers Union Scotland to encourage participation from local suppliers.

As detailed in Appendix 1, 28 councils and Tayside contracts have confirmed their intention to participate in this framework. Comhairle nan Eilean Siar, Dundee City Council, Orkney Islands Council and Shetland Islands Council have confirmed that they do not intend to participate as they currently have their own arrangements in place. The Moray Council have advised that they are likely to participate in lot 2 only.

The framework was advertised at a total value of £10 million per annum, which equates to an estimated spend of £40 million over the maximum 4-year term of the framework. This advertised spend allows for increased participation from councils and associate members not currently utilising the framework and to take into account:

- The Scottish Government's pledge to increase the provision of free early learning and childcare provision to 1140 hours per year by the end of 2022 which will include a lunch service
- The roll out of universal free school meals across primary 4 – 7 pupils which has already been introduced for primary 4 and 5 with primary 6 and 7 to follow during the current parliamentary term
- The Scottish Government's manifesto pledge to introduce free breakfast service for all primary school pupils and pilot programmes in selected high schools
- A fourth-generation framework where the availability of sustainable products is a significant factor

- Unknown trade deals in the wake of Brexit which could create volatility in the marketplace
- The distribution-intensive requirements of this contract, e.g., fuel costs in remote areas
- Record levels of inflation along with rising CO2 costs impacting on food pricing
- The Good Food Nation (Scotland) Act 2022 and the responsibilities it is likely to introduce on councils around local food sourcing.

3. Procurement Process

A Prior Information Notice (PIN) was published on 16 February 2022 which resulted in expressions of interest from 14 companies. Several supplier engagement meetings were held on the basis of Regulation 41 (Preliminary Market Consultation) of the Public Contracts (Scotland) Regulations 2015 to understand the current marketplace, inform the supply base of Scotland Excel's intentions and to generate interest from SME's.

Thereafter, the Contract Notice was published via the Find A Tender and Public Contracts Scotland (PCS) portal on 03 November 2022, with the tender documentation being immediately available via the Public Contracts Scotland Tender (PCS-T) system. The tender exercise was conducted and concluded in accordance with the law and procedures currently in force.

As a matter of best practice and to ensure that the framework aligned with councils' requirements, a programme of consultation was conducted to understand their service requirements, the technical aspects of these services and their current purchasing practices and the future requirements that could be covered by this framework. This information was used to generate the specifications and selection/award criteria.

Scotland Excel has taken cognisance of the current situation relative to the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for councils to obtain fresh meats, cooked meats, fresh fish and specialised products including halal products. Scotland Excel has carefully monitored the situation throughout the period of the tender and determined it was appropriate to undertake this renewal tender exercise and recommend the establishment of this framework.

The procurement exercise followed an open tender procedure to encourage maximum competition and participation. All suppliers were evaluated against the advertised selection criteria using the Single Procurement Document (SPD), and the stated award criteria of:

1. Technical 30%
2. Commercial 70%

Within the technical section, suppliers were required to evidence their knowledge and experience by responding to a series of technical areas which are detailed within table 2 below:

Table 2: Technical Criteria

Description	Weighting
Customer Services	2
Fair Work First	2
Recycling	4
Supply Chain and Product Traceability	9
Servicing the Contract	5
CO2 Emissions, Food Miles and Route Planning in Scotland	6
Community Benefits	2
Total score	30

The commercial section of the tender was worth 70 points. Points were awarded in the commercial section based on comparison of all offers received, whilst accounting for the supplier response to the commercial award criteria. Whilst minimum requirements were set, Scotland Excel reserved the right to consider all submissions received, all in accordance with the published tender documents.

Following a full evaluation of all compliant offers, scoring was completed in accordance with the published tender evaluation methodology, and an overall score was calculated for each supplier. The scoring was based on each Geographical area as a stand-alone offer,

4. Report on Offers Received

The tender document was downloaded by 13 organisations, with 8 tender responses received by the specified closing date and time. A summary of all offers received is provided in Appendix 2.

Despite significant engagement with councils and the marketplace, as per the current framework, no offer was received for the following council regions and lots:

Argyll & Bute Council - Area E, Tiree & Coll – Lots 1, 3 & 4
Argyll & Bute Council - Area F, Islay & Jura – Lots 1, 3 & 4
Comhairle nan Eilean Siar – Lots 1, 3 & 4
Highland Council – Lots 1, 3 & 4
Orkney Islands Council – Lots 1, 2, 3 & 4

Shetland Islands Council – Lots 1, 2, 3 & 4
The Moray Council – Lots 1, 3 & 4

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers received was completed. Appendix 3 confirms the overall scoring achieved by each supplier.

5. Recommendations

Based on the evaluation undertaken, and in line with the advertised criteria and weightings summarised above, it is recommended that a multi-supplier framework arrangement is awarded to 8 suppliers across four lots and for the related geographical areas as outlined in Appendix 3.

The recommended suppliers offer best value and represent a mix of small, medium and large organisations. By taking an inclusive approach this will provide members with a greater offering.

The range of suppliers recommended provides coverage for framework lots and competitive option for all participating bodies as well as offering a degree of choice and capacity.

The Executive Sub Committee is accordingly requested to approve the recommendation to award this framework as detailed within Appendix 3 (Scoring and Recommendations).

6. Benefits

Savings

Scotland Excel has conducted a benchmarking exercise comparing current costs against the costs submitted within the renewal tender. The result of this benchmarking is listed in Appendix 1. The projected average saving across all councils is 1.5% which equates to an estimated total saving of approximately £81,211 per annum based on current forecast spend levels.

In addition, it should also be noted that the current framework is currently operating at c.12% below current market conditions based on the established market indexation model. As such, this is forecast to generate a 12% saving through cost avoidance.

Price Stability

The framework applies 6 months fixed pricing to all lots. Thereafter, all requests for price increases will be evaluated according to the Terms and Conditions of the framework and require to be supported by documentary evidence.

Rebate

A rebate of 0.6% payable to Scotland Excel will be applied to framework spend above £100,000 per annum (excluding the initial £100,000) and will be calculated

based upon all framework spend with the supplier reported through management information returns.

Sustainability

Within the technical section of the tender, Scotland Excel included a sustainability related method statement, which included questions on the following:

- Recycling
- CO2 Emissions
- Food Miles
- Route Planning

Responses received as part of the tender exercise are summarised, below:

One supplier has moved into a purpose-built state of the art premises, meaning the building is highly insulated, low on fuel consumption, and is as energy efficient as possible.

One supplier is currently trialling HVO (Hydro-treated Vegetable Oil) on 10 vehicles in their Edinburgh depot, as it delivers up to 90% less CO2e compared to conventional diesel. This trial will assess the commercial and operational viability of HVO as a widespread alternative to diesel.

Further responses included lowering carbon emissions from delivery vehicles through consolidation of shipments, switching to electric vehicles as and when available at the request of customers, reducing the frequency of deliveries and by picking up shipments from suppliers on return journeys to prevent extra deliveries and “empty running”.

Scotland Excel will continue to monitor any changes in legislation that may affect the framework during its lifetime and will work with successful suppliers and councils to implement these.

Community Benefits

Scotland Excel is committed to maximising community benefits delivery for our members. Suppliers were asked to commit to the delivery of community benefit initiatives, against pre-agreed spend thresholds outlined within the community benefits method statement. These aim to be reflective of the National Indicators outlined within the Scottish Government’s National Performance framework, and their underlying vision and goals. Councils will accrue ‘community benefit points’ based on their level of spend with a supplier. These ‘points’ correlate to a negotiable benefit that the council can elect to receive at any given point throughout the lifetime of the framework. All of the recommended suppliers have committed to delivering these benefits. Scotland Excel will continue to engage with all appointed suppliers to drive maximum adoption and delivery of community benefits where appropriate

Within the published tender documents, suppliers were given a list of indicative community benefits that could be agreed with councils. Examples of these are:

- Improve the skill profile of the population
- Improve levels of education attainment
- Increase the proportion of young people in learning, training or work
- Increase the proportion of healthy weight children
- Improve people's perceptions of the quality of public services
- employability workshop or events in schools, college or community groups
- Reduce children's deprivation
- sponsorship of local sports teams and community events

Scotland Excel will monitor delivery of these commitments during the lifetime of the framework, and this will also be reported through ongoing contract management returns. Results reported on community benefits will be disseminated to councils on a yearly basis.

Fair Work First including the Real Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making. Within the technical section of the tender, suppliers were assessed on their approach to fair work practices and payment of the Real Living Wage to their workforce. Of the recommended suppliers, 4 pay the Real Living Wage, as detailed in Appendix 4 - List of Recommended Suppliers with Living Wage Status.

Scotland Excel will continue to work with suppliers to encourage greater coverage in those that pay the Real Living wage, and also to monitor additional commitment made.

7. Contract Mobilisation and Management

As part of the mobilisation process, all suppliers will be offered a contract mobilisation meeting to outline the operation of the framework, including roles and responsibilities, management information and community benefit commitments. Both suppliers and participating members will be issued with a mobilisation pack containing all required details to utilise the framework.

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as class B. As such, it will require quarterly supplier meetings, six monthly surveys and annual user group reviews as appropriate. During the current market conditions Scotland Excel will continue to engage with suppliers on a regular basis to manage the response to the pandemic and ensure continuity of this essential service delivery for our members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This is the fourth-generation framework for the Supply and Distribution of Fresh Meats, Cooked Meats and Fresh Fish and aims to maximise collaboration, promote added value and deliver best value. A range of benefits can be reported in relation to savings, price stability, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement as detailed in Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation, Spend and Savings Summary
Supply and Distribution of Fresh Meats, Cooked Meats and Fresh Fish

Member Name	Participation	Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	% Estimated Forecast Savings	Estimated Annual Savings (£)	Basis of Savings Calculation
Aberdeen City Council	Yes	01 April 2023	£308,111	Scotland Excel Management Information	12%	1.04%	£3,204	Benchmark Current Contract
Aberdeenshire Council	Yes	01 April 2023	£519,441	Scotland Excel Management Information	12%	0.75%	£3,894	Benchmark Current Contract
Angus Council	Yes	01 April 2023	£22,709	Validated by Council	12%	1.37%	£311	Benchmark Current Contract
Argyll & Bute Council	Yes	01 April 2023	£148,494	Validated by Council	12%	0.42%	£621	Benchmark Current Contract
City of Edinburgh Council	Yes	01 April 2023	£316,728	Validated by Council	12%	0.14%	£433	Benchmark Current Contract
Clackmannanshire Council	Yes	01 April 2023	£17,674	Scotland Excel Management Information	12%	1.96%	£346	Benchmark Current Contract
Comhairle nan Eilean Siar	No	01 April 2023	£0	Validated by Council	12%	N/A		
Dumfries & Galloway Council	Yes	01 April 2023	£16,139	Scotland Excel Management Information	12%	1.26%	£204	Benchmark Current Contract
Dundee City Council	No	01 April 2023	See Tayside Contracts	See Tayside Contracts	12%	See Tayside Contracts	See Tayside Contracts	See Tayside Contracts
East Ayrshire Council	Yes	01 April 2023	£13,461	Scotland Excel Management Information	12%	1.26%	£170	Benchmark Current Contract
East Dunbartonshire Council	Yes	01 April 2023	£73,791	Validated by Council	12%	7.69%	£5,675	Benchmark Current Contract
East Lothian Council	Yes	01 April 2023	£98,469	Scotland Excel Management Information	12%	1.13%	£1,111	Benchmark Current Contract
East Renfrewshire Council	Yes	01 April 2023	£122,205	Validated by Council	12%	2.12%	£2,591	Benchmark Current Contract
Falkirk Council	Yes	01 April 2023	£154,983	Validated by Council	12%	1.37%	£2,128	Benchmark Current Contract

Fife Council	Yes	01 April 2023	£436,111	Scotland Excel Management Information	12%	3.43%	£14,957	Benchmark Current Contract
Glasgow City Council	Yes	01 April 2023	£493,596	Validated by Council	12%	3.52%	£17,372	Benchmark Current Contract
Highland Council	Yes	01 April 2023	£0	Scotland Excel Management Information	12%	No Offer		
Inverclyde Council	Yes	01 April 2023	£102,944	Scotland Excel Management Information	12%	0.35%	£364	Benchmark Current Contract
Midlothian Council	Yes	01 April 2023	£93,128	Scotland Excel Management Information	12%	0.88%	£818	Benchmark Current Contract
North Ayrshire Council	Yes	01 April 2023	£265,868	Validated by Council	12%	0.70%	£1,856	Benchmark Current Contract
North Lanarkshire Council	Yes	01 April 2023	£524,844	Validated by Council	12%	1.86%	£9,737	Benchmark Current Contract
Orkney Islands Council	No	01 April 2023	£0	Validated by Council	12%	N/A		
Perth & Kinross Council	Yes	01 April 2023	£21,012	Validated by Council	12%	1.37%	£288	Benchmark Current Contract
Renfrewshire Council	Yes	01 April 2023	£106,148	Validated by Council	12%	0.19%	£204	Benchmark Current Contract
Scottish Borders Council	Yes	01 April 2023	£155,646	Validated by Council	12%	3.80%	£5,912	Benchmark Current Contract
Shetland Islands Council	No	01 April 2023	£0	Validated by Council	12%	N/A		
South Ayrshire Council	Yes	01 April 2023	£115,493	Scotland Excel Management Information	12%	1.36%	£1,571	Benchmark Current Contract
South Lanarkshire Council	Yes	01 April 2023	£309,489	Validated by Council	12%	0.08%	£263	Benchmark Current Contract
Stirling Council	Yes	01 April 2023	£64,526	Scotland Excel Management Information	12%	2.77%	£1,788	Benchmark Current Contract
The Moray Council	Yes	01 April 2023	£0	Scotland Excel Management Information	12%		£0	Benchmark Current Contract
West Dunbartonshire Council	Yes	01 April 2023	£241,887	Scotland Excel Management Information	12%	0.27%	£648	Benchmark Current Contract

West Lothian Council	Yes	01 April 2023	£414,390	Validated by Council	12%	0.92%	£3,832	Benchmark Current Contract
Tayside Contracts	Yes	01 April 2023	£371,251	Validated by Council	12%	0.25%	£917	Benchmark Current Contract
Totals			£5,528,538			1.5%	£81,211	
Associate Members			£29,557	Scotland Excel Management Information	12%	1.5%	£443	Benchmark Current Contract
Totals			£5,558,095			1.5%	£81,564	

Appendix 2 – List of Suppliers with SME Status

Appendix 2 details: all suppliers who submitted a valid offer as part of the tender process, their SME status, location and the lots for which they have bid.

Supplier Name	SME Status	Location	Lots Tendered	Lots Awarded
Bernard Corrigan Limited	Small	Glasgow, Scotland	Lot 3 & 4	Lots 3 & 4
BFS Group Limited	Large	Slough, Berkshire	Lot 2	Lot 2
Brake Bros Limited	Medium	Ashford, Kent	Lot 2	Lot 2
Campbell Brothers Limited	Medium	Bonnyrigg, Midlothian	Lot 1, 2 & 4	Lots 1, 2 & 4
Campbell's Prime Meat Limited	Large	Linlithgow, West Lothian	Lot 1, 2, 3 & 4	Lots 1,2,3, & 4
Gordon McWilliam (Aberdeen) Limited	Medium	Aberdeen, Scotland	Lot 1, 2 & 4	Lots 1, 2 & 4
McLays Limited	Medium	Glasgow, Scotland	Lot 1, 2, 3 & 4	Lots 1,2,3, & 4
Thos A Shaw	Small	Lauder, Berwickshire	Lot 1 & 4	Lots 1 & 4

Appendix 3 - Scoring and Recommendations

Lot 1 – Fresh Meats

Council	Supplier	Overall Score	Awarded To Lot
Aberdeen City	Gordon McWilliam (Aberdeen) Limited	89.00	Yes

Council	Supplier	Overall Score	Awarded To Lot
Angus	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area B Oban and Lorne	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area D Helensburgh	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area F Islay & Jura	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area H Colonsay	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Aberdeenshire	Gordon McWilliam (Aberdeen) Limited	89.00	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area A Cowall	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area C Mid Argyll & Kintyre	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area E Tiree	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area G Mull	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area I Bute	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area J Dunoon	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Clackmannanshire	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Dumfries & Galloway	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Ayrshire	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Lothian	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
City of Edinburgh	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Comharlie nan Eilean Siar	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Dundee City	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Dunbartonshire	McLays Limited	98.25	Yes
	Thos A Shaw	69.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Renfrewshire	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Falkirk	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Glasgow City	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Inverclyde	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Ayrshire	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Orkney	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Fife	McLays Limited	98.25	Yes
	Campbell Brothers Limited	80.90	Yes
	Thos A Shaw	69.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Highland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Midlothian	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Lanarkshire	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Perth & Kinross	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Renfrewshire	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Shetland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
South Lanarkshire	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Tayside Contracts	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
West Dunbartonshire	McLays Limited	98.25	Yes
	Thos A Shaw	69.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Scottish Borders	Campbell Brothers Limited	85.75	Yes
	Thos A Shaw	73.92	Yes

Council	Supplier	Overall Score	Awarded To Lot
South Ayrshire	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
Stirling	Campbells Prime Meat Limited	90.25	Yes
	Thos A Shaw	68.44	Yes

Council	Supplier	Overall Score	Awarded To Lot
The Moray	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
West Lothian	McLays Limited	97.08	Yes
	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Thos A Shaw	68.44	Yes

Lot 2 – Cooked Meats

Council	Supplier	Overall Score	Awarded To Lot
Aberdeen City	Brake Bros Limited	95.14	Yes
	Gordon McWilliam (Aberdeen) Limited	89.00	Yes

Council	Supplier	Overall Score	Awarded To Lot
Angus	Brake Bros Limited	97.50	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area B Oban and Lorne	Brake Bros Limited	97.50	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area D Helensburgh	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area F Islay & Jura	Brake Bros Limited	97.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
Aberdeenshire	Brake Bros Limited	95.14	Yes
	Gordon McWilliam (Aberdeen) Limited	89.00	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area A Cowan	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area C Mid Argyll & Kintyre	Brake Bros Limited	97.50	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area E Tiree	Brake Bros Limited	97.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area G Mull	Brake Bros Limited	97.50	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area H Colonsay	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area J Dunoon	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Clackmannanshire	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Dumfries & Galloway	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area I Bute	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
City of Edinburgh	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Comharlie nan Eilean Siar	Brake Bros Limited	97.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
Dundee City	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Ayrshire	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Lothian	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Falkirk	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Glasgow City	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Dunbartonshire	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Renfrewshire	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Fife	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes

Council	Supplier	Overall Score	Awarded To Lot
Highland	Brake Bros Limited	97.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
Inverclyde	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Ayrshire	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Orkney	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Renfrewshire	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Midlothian	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Lanarkshire	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Perth & Kinross	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Scottish Borders	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes

Council	Supplier	Overall Score	Awarded To Lot
Shetland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
South Lanarkshire	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Tayside Contracts	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
West Dunbartonshire	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes

Council	Supplier	Overall Score	Awarded To Lot
South Ayrshire	Brake Bros Limited	97.50	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Stirling	BFS Group Limited	91.00	Yes
	Campbells Prime Meat Limited	85.14	Yes

Council	Supplier	Overall Score	Awarded To Lot
The Moray	Brake Bros Limited	97.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
West Lothian	Brake Bros Limited	97.50	Yes
	McLays Limited	91.61	Yes
	BFS Group Limited	84.63	Yes
	Campbell Brothers Limited	84.38	Yes
	Campbells Prime Meat Limited	79.23	Yes

Lot 3 – Fresh Fish

Council	Supplier	Overall Score	Awarded To Lot
Aberdeen City	Bernard Corrigan Limited	86.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
Angus	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area B Oban and Lorne	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area D Helensburgh	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area F Islay & Jura	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area H Colonsay	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Aberdeenshire	Bernard Corrigan Limited	86.50	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area A Cowall	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area C Mid Argyll & Kintyre	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area E Tiree	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area G Mull	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area I Bute	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area J Dunoon	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Clackmannanshire	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Dumfries & Galloway	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Ayrshire	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Lothian	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
City of Edinburgh	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Comharlie nan Eilean Siar	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Dundee City	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Dunbartonshire	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Renfrewshire	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Falkirk	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Glasgow City	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Inverclyde	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Ayrshire	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Orkney	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Fife	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Highland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Midlothian	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Lanarkshire	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Perth & Kinross	Campbell's Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Renfrewshire	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Shetland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
South Lanarkshire	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Tayside Contracts	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
West Dunbartonshire	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes

Council	Supplier	Overall Score	Awarded To Lot
Scottish Borders	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
South Ayrshire	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
Stirling	Bernard Corrigan Limited	86.50	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Council	Supplier	Overall Score	Awarded To Lot
The Moray	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
West Lothian	Bernard Corrigan Limited	86.50	Yes
	McLays Limited	81.23	Yes
	Campbell's Prime Meat Limited	80.09	Yes

Lot 4 – Specialised Products including Halal

Council	Supplier	Overall Score	Awarded To Lot
Aberdeen City	Gordon McWilliam (Aberdeen) Limited	89.00	Yes
	Bernard Corrigan Limited	67.75	Yes

Council	Supplier	Overall Score	Awarded To Lot
Angus	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area B Oban and Lorne	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area D Helensburgh	Campbells Prime Meat Limited	90.25	Yes
	Bernard Corrigan Limited	84.03	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area F Islay & Jura	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area H Colonsay	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Aberdeenshire	Gordon McWilliam (Aberdeen) Limited	89.00	Yes
	Bernard Corrigan Limited	67.75	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area A Cowall	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area C Mid Argyll & Kintyre	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area E Tiree	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area G Mull	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area I Bute	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Argyll & Bute Area J Dunoon	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Clackmannanshire	McLays Limited	98.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Dumfries & Galloway	Campbell Brothers Limited	85.75	Yes
	Campbells Prime Meat Limited	80.56	Yes
	Thos A Shaw	66.30	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Ayrshire	Campbells Prime Meat Limited	90.25	Yes
	Bernard Corrigan Limited	84.03	Yes
	Thos A Shaw	75.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
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Council	Supplier	Overall Score	Awarded To Lot
City of Edinburgh	Campbells Prime Meat Limited	90.25	Yes
	Campbell Brothers Limited	76.06	Yes
	Bernard Corrigan Limited	74.68	Yes
	Thos A Shaw	66.30	Yes

Council	Supplier	Overall Score	Awarded To Lot
Comharlie nan Eilean Siar	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Dundee City	Campbells Prime Meat Limited	90.25	Yes
	Bernard Corrigan Limited	84.03	Yes
	Thos A Shaw	75.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
East Dunbartonshire	McLays Limited	98.25	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
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East Lothian	Campbell Brothers Limited	85.75	Yes
	Campbells Prime Meat Limited	80.56	Yes
	Bernard Corrigan Limited	74.68	Yes
	Thos A Shaw	66.30	Yes

East Renfrewshire	McLays Limited	98.25	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Falkirk	McLays Limited	98.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Fife	McLays Limited	98.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Glasgow City	McLays Limited	98.25	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Highland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Inverclyde	McLays Limited	98.25	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Midlothian	Campbell Brothers Limited	85.75	Yes
	Campbells Prime Meat Limited	80.56	Yes
	Bernard Corrigan Limited	74.68	Yes
	Thos A Shaw	66.30	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Ayrshire	Campbell Brothers Limited	85.75	Yes
	Campbells Prime Meat Limited	80.56	Yes
	Bernard Corrigan Limited	74.68	Yes
	Thos A Shaw	66.30	Yes

Council	Supplier	Overall Score	Awarded To Lot
Orkney	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
Renfrewshire	McLays Limited	98.25	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Shetland	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
South Lanarkshire	Campbells Prime Meat Limited	90.25	Yes
	Bernard Corrigan Limited	84.03	Yes
	Thos A Shaw	75.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
North Lanarkshire	McLays Limited	98.25	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Perth & Kinross	Campbells Prime Meat Limited	90.25	Yes

Council	Supplier	Overall Score	Awarded To Lot
Scottish Borders	Campbell Brothers Limited	85.75	Yes
	Thos A Shaw	66.30	Yes

Council	Supplier	Overall Score	Awarded To Lot
South Ayrshire	Campbell Brothers Limited	85.75	Yes
	Campbells Prime Meat Limited	80.56	Yes
	Bernard Corrigan Limited	74.68	Yes
	Thos A Shaw	66.30	Yes

Council	Supplier	Overall Score	Awarded To Lot
Stirling	Campbells Prime Meat Limited	90.25	Yes
	Bernard Corrigan Limited	84.03	Yes
	Thos A Shaw	75.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
Tayside Contracts	Campbells Prime Meat Limited	90.25	Yes
	Bernard Corrigan Limited	84.03	Yes

Council	Supplier	Overall Score	Awarded To Lot
West Dunbartonshire	McLays Limited	98.25	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Council	Supplier	Overall Score	Awarded To Lot
The Moray	No Offer		

Council	Supplier	Overall Score	Awarded To Lot
West Lothian	McLays Limited	98.25	Yes
	Campbell Brothers Limited	79.81	Yes
	Campbells Prime Meat Limited	75.44	Yes
	Bernard Corrigan Limited	69.74	Yes
	Thos A Shaw	61.46	Yes

Appendix 4 – List of Suppliers with Living Wage Status at Point of Tender

Supplier	Accredited	Progress towards accreditation	Committed to gaining accreditation over the first 2 years of framework	Not accredited but pay Real Living Wage	Neither accredited nor paying Real Living Wage but commit to paying within the initial 2 years	Neither accredited nor paying Real Living Wage
Bernard Corrigan Limited				Yes		
BFS Group Limited					Yes	
Brake Bros Limited						Yes*
Campbell Brothers Limited						Yes
Campbell's Prime Meat Limited						Yes
Gordon McWilliam (Aberdeen) Limited				Yes		
McLays Limited	Yes					
Thos A Shaw				Yes		

* Staff in Scotland delivering the service through the Scotland Excel framework are paid above the Real Living Wage

Appendix 5 – Segmentation classifications

0322 Supply and Distribution of Fresh Meats, Cooked Meats and Fresh Fish is classified as class B.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.