

Scotland Excel Executive Sub Committee

To: Executive Sub Committee

On: 28 August 2015

Report by Director

Associate Member Report

1 Introduction

At previous meetings of the Executive Sub Committee in April and May of this year reports have been submitted with proposals to change the charges for Associate Membership of Scotland Excel. This report provides members with an update on this work.

2 Background

Since committee gave approval to review the fees charged, officers have been engaging with current and potential new members to implement the changes. The number of members who have intimated their intention to resign has been low and there has been contact from a number of new organisations wishing to explore membership opportunities.

3 Current Position

As part of the additional and ongoing work to gather spend data it has become clear that one area of the original proposal submitted to committee as part of the fee structure report may not offer the opportunity that was initially anticipated. As more data on contract spend has been gathered it has become clear that the level of spend for some of the larger associate members would result, under the proposed 1% retrospective charge, in some organisations being invoiced for sums in excess of £50,000 in addition to their membership fee.

It is unlikely that organisations will find this proposal acceptable and it is also unlikely that they will have the budget provision to pay such charges and as such an alternative to the proposed fee will have to be developed.

4 Proposed

It is proposed that more work be carried out to explore an acceptable and manageable fee for the group of larger, high spending Associate Members. While this work is being carried out it is proposed that the current fees be applied with the normal inflationary increase which will generate income in the region of £18,000.

A report with a revised proposal for the organisations affected will be prepared and submitted to committee at the earliest opportunity.

5 Recommendation

The Executive Sub Committee is requested to consider the contents of this report and approve the proposed actions.