

To: Finance, Resources and Customer Services Policy Board

On: 23 November 2023

Report by: Report by the Director of Finance and Resources and Director of Environment, Housing and Infrastructure

Heading: Provision of Housing Support for Young Homeless Adults (Argyle Street and Bruce Court) and Single Homeless People and Families (Victoria Drive and Paisley Road) (RC-CPU-23-039)

1. Summary

- 1.1 The purpose of this report is to seek the approval of the Finance, Resources and Customer Services Policy Board to enter into a Contract for the Provision of Housing Support for Young Homeless Adults (Argyle Street and Bruce Court) and a Contract for the Provision Single Homeless People and Families (Victoria Drive and Paisley Road) carried out under the same procurement exercise.
 - 1.2 The recommendation to award these Contracts follows a procurement exercise which was conducted as an Open Procedure for above GPA threshold contracts in accordance with the Public Contracts (Scotland) Regulations 2015, as amended, for Social and Other Specific Services.
 - 1.3 A Contract Strategy for these Contracts was approved by the Head of Housing Services on 11 July 2023 and the Strategic and Commercial Procurement Manager on 30 June 2023.
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2. Recommendations

- 2.1 It is recommended that the Finance, Resources and Customer Services Policy Board authorises the Head of Corporate Governance to:

- i) Award the Contracts for (1) Provision of Housing Support for Young Homeless Adults (Lot 1) and (2) Single Homeless People and Families (Lot 2), both referenced RC-CPU-23-039, to Blue Triangle (Glasgow) Housing Association Limited (Company Registration Number SP1835RS).
 - ii) Award each contract for a period of two years, anticipated to commence on 30 March 2024 and end on 29 March 2026 with the Council having the option to extend each contract for up to 12 months on two separate occasions. If the maximum extension option is utilised, the anticipated end of the individual Contracts will be 29 March 2028. The actual Commencement Date for each Contract will be confirmed in the respective Council's Letter of Acceptance.
 - iii) Award the Contracts for:
 - a. Lot 1 up to a maximum value of £1,124,228 (£281,057 per annum);
 - b. Lot 2 up to a maximum value of £696,264 (£174,066 per annum) for the entire contract period.
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3. **Background**

- 3.1 These new contracts will replace existing contracts that are due to expire on 29 March 2024.
- 3.2 The contracts are for (1) the provision of Housing Support for Young Homeless People and Families (Lot 1) and (2) Single Homeless People and Families (Lot 2), residing in supported interim accommodation. The services under these contracts will be provided from accommodation in contract for Lot 1 at Argyle Street and Bruce Court and for contract under Lot 2 at Victoria Drive and Paisley Road. The Provider will also deliver a Housing Management Service for the accommodation at these premises, which does not form part of these Contracts awards but is a related service and necessary for support of these service users.
- 3.3 The main aim of these two Contracts are to support people living in interim accommodation and to support their transition to move on, maintain and manage their settled accommodation. The services provided will be focussed on the specific needs of the person and based on the individual's personal plan for support. The service provided under each contract will be accessible seven days a week, 24 hours per day and will deliver the following:-
 - A model of support that is open, responsive, needs-led and positively integrates with the wider health and social care system;

- The facilitation and active engagement of clients by working in partnership with support agencies such as Invest in Renfrewshire, Engage Renfrewshire and the local Health and Social Care Partnership; and
- Focus on a best practice approach to deliver improved levels of positive resettlement and tenancy sustainment.

3.4 The procurement process for these Contracts was conducted as a single procurement exercise using the Open Procedure in accordance with the Public Contracts (Scotland) Regulations 2015 for a Social and other Specific Services contracts and the Council's Standing Orders Relating to Contracts.

3.5 A contract notice was published on 14 July 2023 on the Find a Tender Service with the Invitation to Tender also published and available on this date. The Tender submission deadline was 12:00 on 18 August 2023.

3.6 During the tendering period, seven economic operators viewed the tender opportunity; one submitted a tender response for each of the Contracts and six did not respond. Feedback was sought from those who did not submit; responses included that the requirement was not aligned with their core business, or that they were not in a position to tender for the requirement at the time.

3.7 In accordance with Standing Order relating to Contracts 11.5, the tender submission received was evaluated against a pre-determined set of criteria in the form of the Single Procurement Document (SPD) by representatives from Housing Services, Chief Executive's, Corporate Procurement Unit, Risk Management, IT and Health and Safety.

3.8 The tenderer confirmed compliance with the minimum selection criteria set within the SPD. The tender submission in respect of each Contract (Lot) was then evaluated against the published award criteria of 70% Quality and 30% Price as stated in the Invitation to Tender.

3.9 The scores relative to the Award Criteria for each Lot (Contract) are noted below:

Lot 1 - Provision of Housing Support for Young Homeless Adults (Argyle Street and Bruce Court)

Tenderer	Quality (70%)	Price (30%)	TOTAL
Blue Triangle (Glasgow) Housing Association Limited	64.75%	30%	94.75%

Lot 2 – Provision of Housing Support for Single Homeless People and Families

Tenderer	Quality (70%)	Price (30%)	TOTAL
Blue Triangle (Glasgow) Housing Association Limited	67.25%	30%	97.25%

- 3.10 The evaluation of the tender submissions received identified that the tenders submitted by Blue Triangle (Glasgow) Housing Association Limited were the most economically advantageous tender submissions for Lot 1 and for Lot 2. While there was one tender submission received for each Lot, the tender evaluation process and scores achieved by Blue Triangle (Glasgow) Housing Association Limited identifies quality service provision within the budget identified for the period of the contracts and provides continuity of support for people already accessing the services.
- 3.11 Community Benefits were requested as part of this procurement process. Blue Triangle (Glasgow) Housing Association Limited has confirmed the following will be delivered as part of each Contract, as follows:

Lot 1 - Provision of Housing Support for Young Homeless Adults (Argyle Street and Bruce Court)

Community Benefit	Number Offered
Work Experience Placement for an individual 16+ years of age	1
S/NVQ (or equivalent) for <ul style="list-style-type: none"> • New Employee • Existing Employee • Supply Chain Employee 	3
Industry Awareness Events <ul style="list-style-type: none"> • Schools • Invest in Renfrewshire – Employability • Further Education 	3
Business advice/support to an SME /Social Enterprise/ Voluntary organisation	1
Non-financial support for a Community Project	1

Lot 2 - Provision of Housing Support for Single Homeless People and Families (Victoria Drive and Paisley Road)

Community Benefit	Number Offered
Work Experience Placement for an individual 16+ years of age	1
S/NVQ (or equivalent) for <ul style="list-style-type: none"> • New Employee • Existing Employee • Supply Chain Employee 	3
Industry Awareness Events <ul style="list-style-type: none"> • Schools • Invest in Renfrewshire – Employability • Further Education 	3
Business advice/support to an SME /Social Enterprise/ Voluntary organisation	1
Non-financial support for a Community Project	1

Implications of the Report

1. **Financial** – Service costs are Lot 1: up to a maximum value of £1,124,228 (£281,057 per annum); and Lot 2: up to a maximum value of £696,264 (£174,066 per annum) and will be met by Housing Services budget.
2. **HR & Organisational Development** – None arising directly from this report.
3. **Community/Council Planning** –
 - Place – working together to enhance wellbeing across communities:
 - Developing our relationship with, listening to and involving our communities in the shaping of their future, particularly around the Council's investment and budgeting decisions, and ensuring that a wide range of voices and views are heard.
 - Economy - building an inclusive, green and resilient economy (matching people, skills and opportunities):
 - Creating sustainable employment opportunities for people who live in Renfrewshire, attracting good employers to the area and encouraging growth of businesses already operating here, ensuring that all people can benefit from the inclusive growth in Renfrewshire;
 - Supporting our citizens, particularly those furthest from the jobs market, into fair work - well paid, fulfilling employment.
 - Fair – nurturing bright, happy and healthy futures for all:

- Protecting the most vulnerable members of our communities, including children and young people who are at risk.
4. **Legal** – This procurement was carried out in accordance with the procedures for above GPA Threshold contracts under the Public Contracts (Scotland) Regulations 2015 as amended for Social and Other Specific Services contracts and the Council’s Standing Orders Relating to Contracts.
 5. **Property/Assets** – None arising directly from this report.
 6. **Information Technology** – None arising directly from this report.
 7. **Equality & Human Rights** - The recommendations contained within this report may be assessed in relation to their impact on equalities and human rights by Environment, Infrastructure and Housing Services.
 8. **Health & Safety** - Blue Triangle (Glasgow) Housing Association Limited Health and Safety submission has been evaluated by Corporate Health and Safety and meets the Council’s requirements.
 9. **Procurement** - The procurement procedures outlined within this report shall ensure that the Council meets its statutory requirements in respect of procurement procedures, efficiency and modern Government.
 10. **Risk** - Blue Triangle (Glasgow) Housing Association Limited insurances have been assessed by Renfrewshire Council’s Risk Officer and meet the minimum requirements regarding insurable risk.
 11. **Privacy Impact** - The contract contains Renfrewshire Council’s General Conditions of Contract data protection provisions. Blue Triangle (Glasgow) Housing Association Limited will be a Data Controller and, as such, have a legal responsibility to comply with Data Protection legislation when collecting, processing and storing personal data to those receiving a service under each of these contracts.
 12. **Cosla Policy Position** - None arising directly from this report.
 13. **Climate** – The level of impact associated with provision of this service has been assessed using the Scottish Government Sustainability Test and no climate change implications were noted as part of each Contract.

List of Background Papers - None.

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