

Notice of Meeting and Agenda Scotland Excel Executive Sub-committee

Date	Time	Venue
Friday, 21 October 2022	09:30	Remotely by MS Teams ,

MARK CONAGHAN
Clerk

Membership

Councillor Dominic Lonchay (Aberdeenshire Council); Councillor Brenda Durno (Angus Council); Councillor Mandy Watt (City of Edinburgh Council); Councillor Kenny Macleod (Comhairle Nan Eilean Siar); Councillor Carolyne Wilson (Dumfries & Galloway Council); Councillor Altany Craik (Fife Council); Councillor Ruairi Kelly (Glasgow City Council); Councillor Derek Loudon (Highland Council); Councillor Christina Larsen (North Ayrshire Council); Councillor Gary Robinson (North Lanarkshire Council); Councillor John Shaw (Renfrewshire Council); Councillor Dennis Leask (Shetland Islands Council); Councillor Peter Henderson (South Ayrshire Council); and Councillor Walter Brogan (South Lanarkshire Council).

Councillor John Shaw (Convener) and Councillor Altany Craik (Vice Convener).

Further Information

For further information, please either email democratic-services@renfrewshire.gov.uk or telephone 0141 618 7111.

Items of business

Apologies

Apologies from members.

Declarations of Interest

Members are asked to declare an interest in any item(s) on the agenda and to provide a brief explanation of the nature of the interest.

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|-------------|--|------------------|
| 1 | Minute | 5 - 10 |
| | Minute of meeting of the Executive Sub-committee held on 16 September 2022. | |
| 2 | Revenue Budget Monitoring | 11 - 16 |
| | Joint report by Treasurer and Chief Executive of Scotland Excel. | |
| 3(a) | Contract for Approval: Building Construction Consultancy | 17 - 44 |
| | Report by Chief Executive of Scotland Excel. | |
| 3(b) | Contract for Approval: Supply and Delivery of Street Lighting Materials | 45 - 62 |
| | Report by Chief Executive of Scotland Excel. | |
| 3(c) | Flexible Framework for Social Care Agency Workers: Revised Report | 63 - 90 |
| | Report by Chief Executive of Scotland Excel. | |
| 3(d) | Contract for Approval: Outdoor Play and Sports Facilities Framework: Revised Report | 91 - 106 |
| | Report by Chief Executive of Scotland Excel. | |
| 4 | Request for Associate Membership: Glasgow Caledonian University | 107 - 108 |
| | Report by Chief Executive of Scotland Excel. | |
| 5 | Update on the Contract Delivery Plan | 109 - 120 |
| | Report by Chief Executive of Scotland Excel. | |

6 Date of Next Meeting

Note that the next meeting of the Executive Sub-committee will be held at 9.30 am on 18 November 2022.



Minute of Meeting Scotland Excel Executive Sub-committee

Date	Time	Venue
Friday, 16 September 2022	09:30	Remotely by MS Teams,

Present

Councillor Dominic Lonchay (Aberdeenshire Council); Councillor Brenda Durno (Angus Council); Councillor Kenny Macleod (Comhairle Nan Eilean Siar); Councillor Carlyne Wilson (Dumfries & Galloway Council); Councillor Altany Craik (Fife Council); Councillor Ruairi Kelly (Glasgow City Council); Councillor Derek Loudon (Highland Council); Councillor Christina Larsen (North Ayrshire Council); Councillor Gary Robinson (North Lanarkshire Council); Councillor John Shaw (Renfrewshire Council); Councillor Dennis Leask (Shetland Islands Council); Councillor Peter Henderson (South Ayrshire Council); and Councillor Walter Brogan (South Lanarkshire Council).

Chair

Councillor Shaw, Convener, presided.

In Attendance

J Welsh, Chief Executive, H Carr, Head of Strategic Procurement, L Campbell, Corporate Services Manager, L Richard, Senior Procurement Manager, A Toland, Senior Procurement Specialist, A McCluskie, Procurement Co-ordinator, S Nicolson, Project & Customer Account Manager, K Forrest, Office Manager, N French, Corporate Services Assistant, and L Mooney, Senior Communications Specialist (all Scotland Excel); and L Mitchell, Managing Solicitor (Contracts & Conveyancing) and E Gray, Senior Committee Services Officer (both Renfrewshire Council).

Apology

Councillor Mandy Watt (City of Edinburgh Council).

Declarations of Interest

Councillor Robinson declared an interest in item 3 of the agenda for the reason that he was previously employed by one of the bidding suppliers. Councillor Robertson indicated that as he had declared an interest, he would leave the online meeting during any discussion and voting on the item.

1 Minute

There was submitted the Minute of the meeting of the Executive Sub-committee held on 19 August 2022.

DECIDED: That the Minute be approved.

2 Chief Executive's Update Report to Chief Executive Officers Management Group (CEOMG) - August 2022

There was submitted a report by the Chief Executive of Scotland Excel relative to the Chief Executive's update report considered at the meeting of the Scotland Excel Chief Executive Officers Management Group (CEOMG) held on 17 August 2022.

The report intimated that the CEOMG met quarterly and that as part of the regular governance process, the Chief Executive of Scotland Excel provided an update on the work of Scotland Excel. Following discussions with the Convener, it had been agreed that future reports, be shared with members of the Scotland Excel Executive Sub-committee, following CEOMG meetings.

The report submitted to the CEOMG meeting held on 17 August 2022, which covered the period from June to August 2022, was appended to the report.

DECIDED: That the report be noted.

Declaration of Interest

Councillor Robinson having previously declared an interest in the following item of business left the meeting and took no part in the discussion or voting thereon.

3 Contract for Approval: Social Care Agency Workers Flexible Framework Agreement

There was submitted a report by the Chief Executive of Scotland Excel relative to the flexible framework for social care agency workers for a period of two years from 1 November 2022 until 31 October 2024, with an option to extend for up to two twelve-month periods.

The report advised that agency workers were individuals who were supplied by a recruitment agency to work for a third party, which in this case, was councils and associate members of Scotland Excel and that there was a need for temporary agency workers to supplement purchasers' workforces at times to cover gaps. The key objectives of the flexible framework were detailed in the report.

The flexible framework aimed to provide the scope to meet the diverse needs of purchasers by allowing the addition of new suppliers throughout the duration of the agreement, where required, which would support the continued delivery of best value and service coverage across Scotland.

The report summarised the outcome of the procurement process for the framework which had been divided into three lots, as detailed in table 1 of the report. As detailed in the tender documents, tenderers had been recommended for appointment to each lot of the flexible framework by reference to 17 geographical regional sub-lots, as detailed in table 2 of the report, with regional sub-lot five being split into two for mainland and islands as requested by Argyll and Bute Council.

The report advised that the value of the flexible framework was approximately £80 million over the maximum four-year period. It was noted that this spend could vary significantly depending on the requirement for agency staff. Appendix 1 to the report detailed the participation of councils and associate members.

Tender responses had been received from 36 suppliers across the three lots. Two tenderers had been rejected as non-compliant bids and one tenderer failed to submit a completed 'Schedule 7 – Financial Information' and Appendix 2 to the report provided a summary of the offers received.

Based on the criteria and scoring methodology set out in the tender document, a full evaluation of the compliant offers had been carried out and Appendix 3 to the report confirmed the scoring achieved by each bidder for each service.

Based on the evaluation undertaken, and in line with the criteria and weightings set out in the report, it was recommended that 34 suppliers across the three lots be awarded to the flexible framework from its commencement, as outlined in Appendix 3 to the report.

Appendix 4 to the report detailed the approach taken by suppliers in relation to fair work practices and their position on the payment of the Real Living Wage.

The report intimated that, in accordance with Scotland Excel's established contract and supplier management programme, the framework had been classified as class C in terms of risk and spend, as detailed in Appendix 5 to the report.

DECIDED:

(a) That the award of the flexible framework for social care agency workers, as detailed in Appendix 3 to the report, be approved;

(b) That authority be delegated to the Chief Executive of Scotland Excel, or Head of Strategic Procurement in the Chief Executive's absence, to approve recommendations following the evaluation of offers received on the periodic reopening of the flexible framework, or following the consideration of formal requests from existing suppliers for the addition of new services; and

(c) That it be noted that the Executive Sub-committee would be updated on the appointment of any new suppliers to the flexible framework on an annual basis via incorporation to the annual performance report.

Sederunt

Councillor Robinson re-joined the meeting prior to consideration of the following item of business.

4(a) Request for Associate Membership: David MacBrayne Limited

There was submitted a report by the Chief Executive of Scotland Excel advising that David MacBrayne Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by David MacBrayne Limited to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

4(b) Request for Associate Membership: Ferguson Marine (Port Glasgow) Ltd

There was submitted a report by the Chief Executive of Scotland Excel advising that Ferguson Marine (Port Glasgow) Ltd had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by Ferguson Marine (Port Glasgow) Ltd to become an associate member of Scotland Excel, with no annual membership fee, be approved subject to completion and signing of the agreement documentation.

4(c) Request for Associate Membership: Hebridean Housing Partnership Limited

There was submitted a report by the Chief Executive of Scotland Excel advising that Hebridean Housing Partnership Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by Hebridean Housing Partnership Limited to become an associate member of Scotland Excel, with an annual membership fee of £3,450, be approved subject to completion and signing of the agreement documentation.

4(d) **Request for Associate Membership: Provanhall Housing Association Limited**

There was submitted a report by the Chief Executive of Scotland Excel advising that Provanhall Housing Association Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by Provanhall Housing Association Limited to become an associate member of Scotland Excel, with an annual membership fee of £776, be approved subject to completion and signing of the agreement documentation.

4(e) **Request for Associate Membership: Southside Housing Association Limited**

There was submitted a report by the Chief Executive of Scotland Excel advising that Southside Housing Association Limited had submitted an application to become an associate member of Scotland Excel.

The report provided details of the organisation and the legislative position in relation to the application.

DECIDED: That the application by Southside Housing Association Limited to become an associate member of Scotland Excel, with an annual membership fee of £3,210, be approved subject to completion and signing of the agreement documentation.

5 **Update on the Contract Delivery Plan**

There was submitted a report by the Chief Executive of Scotland Excel providing an update on the 2022/23 contract delivery plan.

The Convener proposed that this report be withdrawn and this was agreed unanimously.

DECIDED: That the report be withdrawn.

6 **Date of Next Meeting**

DECIDED: That it be noted that the next meeting of the Executive Sub-committee would be held remotely on MS teams at 9.30 am on 21 October 2022.

Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

**Report by:
Joint Report by the Treasurer and the Chief Executive**

Revenue Budget Monitoring Report to 16 September 2022

1. Summary

- 1.1 At the end of Period 6, Scotland Excel is projecting an overspend position of £16k by year-end in its Core activities and a planned £33k increase in committed Project Reserves by year-end. Both Core and Projects budgets will continue to be monitored closely over the remainder of the financial year, targeting a break-even position for Core operations by March 2023. Further detail is provided at section 3.

2. Recommendations

- 2.1 It is recommended that members note the report.

3. Background

Core

- 3.1 At 16 September 2022, the year-to-date net expenditure for Core was £2.003m, comprising gross expenditure of £2.034m, less gross income of (£0.031m). Invoicing in relation to Council Requisitions and Associate Income takes place between October and December each year and will be reflected in future Budget Monitoring reports to committee.
- 3.2 The current projection for the end of 2022/23 is an overspend position of £16k for Core. At Period 4, the projection was a £77k underspend. The movement in full year projection is due primarily to the local government pay award being higher than budgeted and previously projected. All other projected variances are the same as those reported at Period 4, with the following exceptions:

- **Employee Costs – £18k underspend**

The projected expenditure figure, which was an underspend of £124k at Period 4, has been revised to reflect the local government pay award for 2022/23 and the reduction in Employers National Insurance contributions from

November 2022 announced by the UK Government. Employee Costs will continue to be closely monitored throughout the remainder of the financial year as Scotland Excel work towards achieving a break-even position at year end.

- **Transport Costs – £10k underspend**

This projected outturn was estimated as a break-even position at Period 4, but is now expected to underspend, given current and ongoing levels of travel.

- **Supplies and Services – £6k overspend**

The projected outturn, which was estimated as a £4k overspend at Period 4, reflects the most up-to-date estimates and assumptions on various items, such as conferences, stationery and events. The increase in projected overspend relates to additional legal costs which will be subject to the local government pay award.

- **Associate Income – £17k under-recovery**

The Scotland Excel Associates team continues to promote the benefits of membership. The projected under-recovery, which was estimated at £24k at Period 4, reflects increased income from new associates joining Scotland Excel.

- **Income from Projects - £19k under-recovery**

While income from Consultancy Projects and the Scotland Excel Academy is anticipated to achieve target, continuing challenges within the construction industry indicate that the New Build Project will not achieve its target rebate contribution for 2022/23, resulting in the projected under-recovery position.

- 3.3 Income and expenditure will continue to be monitored throughout the financial year and all projections and assumptions will be kept under review as Scotland Excel work towards achieving a break-even position at year end.
- 3.4 Appendix 1 provides an analysis of the actual spend to date along with projected net expenditure for 2022/23 and includes a summary of movement in the Revenue Reserve, as well as a glossary of terms.

Projects

- 3.5 The year-to-date net expenditure at Period 6 for Projects was £689k, comprising gross expenditure of £687k and gross income of (£2k). The expenditure figure shown under Income reflects income accrued from last financial year which has not so far been received.
- 3.6 The projection for Projects at the end of 2022/23 is a planned increase in committed Project Reserves of £33k, after an anticipated transfer to Core of £258k. The movement in full year projection is due primarily to the local

government pay award being higher than previously projected and revision of income projections across a number of projects.

- 3.7 The projected spend in Employee Costs within Projects has increased by £28k since Period 4 due to inclusion of the agreed local government pay award for 2022/23 and adjustment to Employers National Insurance contributions in line with the recent UK Government announcement.
- 3.8 The additional projected over-recovery of income for projects since Period 4 of £126k relates mainly to a revision of project income from the South Lanarkshire Council project, and movement in projected income across a range of other on-going projects.
- 3.9 The projected Transfer to Core figure has reduced by £11k due primarily to a number of projects being credited directly to the Core operating income rather than Project income.
- 3.9 Appendix 2 provides an analysis of the actual spend to date along with projected net expenditure for 2022/23 and includes a summary of movement in the Project reserves, as well as a glossary of terms.

REVENUE BUDGET MONITORING STATEMENT 2022/23
1 April to 16 September 2022

Core Operations	Approved Budget	Year to Date Actual	Projected Full Year Actual	Projected Full Year Variance (Adverse) / Favourable	Prior Period Projection	Movement in Projection Adverse / (Favourable)
£000s	£000s	£000s	£000s	£000s	£000s	£000s
Employee Costs	4,098	1,757	4,080	18	3,974	106
Property Costs	216	0	217	(1)	217	0
Transport Costs	20	1	10	10	20	(10)
Supplies and Services	311	156	317	(6)	315	2
Transfer Payments	16	7	16	0	16	0
Support Costs	271	113	272	(1)	272	0
Gross Expenditure	4,932	2,034	4,912	20	4,814	98
Council Requisitions	(3,883)	0	(3,883)	0	(3,883)	0
Associate Income	(220)	(22)	(203)	(17)	(196)	(7)
Income from Projects	(286)	(9)	(267)	(19)	(269)	2
Rebates	(543)	0	(543)	0	(543)	0
Gross Income	(4,932)	(31)	(4,896)	(36)	(4,891)	(5)
Drawdown from Reserves	0	2,003	16	(16)	(77)	93
Summary of in-year Movement in Reserves						
						£000s
Opening Revenue Reserve at 1 April 2022						246
Budgeted Draw on Reserves						0
Projected Year-end variance						(16)
Closing Revenue Reserve at 31 March 2023						230
% of Operating Income						4.7%

Glossary

Employee Costs: Includes direct employee costs such as salary costs, overtime and indirect employee costs such as training, recruitment advertising

Property Costs: Includes expenses directly related to the running of premises and land, eg rates, rents and leases, utilities, contract cleaning

Transport Costs: Includes all costs associated with the provision, hire or use of transport, including travelling allowances, taxi and car hire costs and staff mileage

Supplies and Services: Includes all supplies and service expenses, such as ICT costs, and administrative costs such as stationery, postages, printing and advertising

Transfer Payments: Includes costs of payments for which no good or services are received in return e.g. Apprenticeship Levy

Support Costs: Includes central support charges e.g. Renfrewshire Council SLA and telephony recharges ('Administration Costs' in approved budget)

REVENUE BUDGET MONITORING STATEMENT 2022/23
1 April to 16 September 2022

Projects	Approved Budget	Year to Date Actual	Projected Full Year Actual	Full Year Variance (Adverse) / Favourable	Prior Period Projection	Movement in Projection Adverse / (Favourable)
£000s	£000s	£000s	£000s	£000s	£000s	£000s
Employee Costs	1,416	645	1,607	(191)	1,579	28
Transport Costs	4	0	3	1	3	0
Supplies and Services	10	39	41	(31)	41	0
Transfer Payments	5	2	8	(3)	8	0
Third Party Payments	501	0	311	190	311	0
Gross Expenditure	1,936	686	1,970	(34)	1,942	28
Income from Projects	(2,111)	2	(2,261)	150	(2,135)	(126)
Gross Income	(2,111)	2	(2,261)	150	(2,135)	(126)
Net Expenditure Sub-Total	(175)	688	(291)	116	(193)	(98)
Transfer to Core	286	0	258	28	269	(11)
Net Expenditure	111	688	(33)	144	76	(109)

Summary of in-year Movement in Reserves	£000s
Opening Projects Reserves at 1 April 2022	1,096
Budgeted Draw on Reserves	(111)
Projected year-end variance	144
Closing Project Reserves at 31 March 2023	1,129
% of Operating Income	49.9%

Glossary

Employee Costs: Includes direct employee costs such as salary costs, overtime and indirect employee costs such as training, recruitment advertising

Transport Costs: Includes all costs associated with the provision, hire or use of transport, including travelling allowances, taxi and car hire costs and staff mileage

Supplies and Services: Includes all supplies and service expenses, such as ICT costs, and administrative costs such as stationery, postages, printing and advertising

Transfer Payments: Includes costs of payments for which no good or services are received in return e.g. Apprenticeship Levy

Third Party Payments: Includes payments to other agencies and organisations in return for services, e.g. CMI/SQA fees

Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Building Construction Consultancy

Schedule: 0920

Period: Two years from the commencement date with an option to extend for up to a further 24-month period

1. Introduction and Background

This recommendation is for the award of the first national framework for building construction consultancy services.

This framework will provide members with a mechanism to procure services relating to buildings and their surrounding grounds. Following the delivery of Scotland Excel's New Build Residential Construction (NBRC) framework in 2019, there has been a growing demand to deliver a consultancy framework to support the NBRC framework. Scotland Excel operates frameworks for other building construction works, such as demolition, asbestos removal and energy efficiency contractors which this framework will also support.

This proposed framework will be for a period of two years from the commencement date with an option to extend for up to a further 24-month period as advertised in the published tender documents. Subject to approval and completion of a standstill period, the framework is intended to commence on or around 1 December 2022.

This report summarises the outcome of the procurement process for this national framework agreement.

2. Scope, Participation and Spend

The framework comprises of 14 lots as summarised in Table 1.

Table 1: Lotting Structure

Lot No	Description	Estimated % of Spend per lot
1	Architecture	12%
2	Civil and Structural Engineering	7%
3	Mechanical, Electrical and Plumbing Engineering	7%
4	Quantity Surveying	7%
5	In House Multi Disciplinary	12%
6	Architect Led Multi Disciplinary	12%
7	Conservation Architecture	3%
8	Clerk of Works	6%
9	Project Management	12%
10	Landscape Architecture	3%
11	CDM Advice	3%
12	Master Planning	3%
13	Environmental Engineering	6%
14	Building Surveying	7%

As a first-generation framework, the percentage spend per lot, as set out in Table 1, is the best estimate of the apportionment of the spend to each lot. This is derived from historical information, market research and future plans as confirmed by Scotland Excel members. (The advertised overall spend is set out at the end of this section.)

All lots were subdivided by eight regions, and suppliers could opt to offer for one, some or all regions.

The regions are shown in table 2, below:

Table 2: Geographical Regions

Region Number	Councils within Region
1A	Argyll & Bute, East Ayrshire, East Dunbartonshire, East Renfrewshire, Glasgow City, Inverclyde, North Ayrshire, North Lanarkshire, Renfrewshire, South Ayrshire, South Lanarkshire, and West Dunbartonshire
1B	East Lothian, Mid Lothian, West Lothian, Scottish Borders and Edinburgh
1C	Angus, Falkirk, Clackmannanshire, Dundee, Fife, Perth and Kinross, and Stirling
1D	Aberdeenshire, Aberdeen, Moray and Highland

1E	Dumfries and Galloway
2	Orkney Islands

The lotting structure aligns with the various specialisms within the marketplace and member contracting preferences, as well as maximising bid opportunities for Small to Medium Sized Enterprises (SMEs) within the sector.

As detailed in Appendix 1, 29 Scottish councils have confirmed their intention to participate in the framework from its start date. The remaining three councils have their own frameworks in place, however, have confirmed they will consider migrating to this framework once their current arrangements expire. In addition to this, a number of Scotland Excel associate members have confirmed participation in this arrangement, including the universities and colleges.

The framework was advertised with an estimated spend of £100m over the maximum four year period. This value has been derived from anticipated member spend, historical data and market analysis. This value was estimated to ensure that there is sufficient capacity within the framework to accommodate additional member participation and any unforeseen peaks in demand.

3. Procurement Process

A User Intelligence Group (UIG) was formed consisting of representatives from participating members. The wider UIG agreed the procurement route and the overall strategy, and a smaller working group was also formed to develop the technical scope and specification, support the development of the lotting structure and participate in the technical evaluation.

A Prior Information Notice (PIN) was published on 30 April 2021 and received over 200 notes of interest. Scotland Excel held a range of supplier meetings and distributed a supplier survey which resulted in the sharing of valuable information on the lotting structure and their ability to service.

Furthermore, Scotland Excel consulted with a range of key stakeholders to support the development of this framework including the Royal Institution of Chartered Surveyors (RICS) and The Royal Incorporation of Architects in Scotland (RIAS). Scotland Excel held an event with the Supplier Development Programme (SDP) to signpost the tender opportunity and support the market, including SMEs to engage in the framework opportunity.

This framework was advertised in the Find a Tender Service (FTS) and the Public Contracts Scotland (PCS) portal on 27 April 2022. The tender process was conducted using the Public Contracts Scotland Tender (PCS-T) system.

The procurement process followed an open tender process to ensure maximum competition and the inclusion for all potential suppliers to service the framework. All suppliers were examined against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The award

criteria included technical and commercial sections that were evaluated against the following criteria and weightings.

All Lots

Technical	60%
Commercial	40%

Within the technical section, suppliers were required to evidence their knowledge and experience by responding to technical questions. These covered a range of areas, including management arrangements, localism for regions, community benefits and lot specific technical questions. In addition to these questions, suppliers were asked to provide details on their fair work first practices. Table 3 details the breakdown of the technical points available.

Table 3: Technical Scoring Breakdown

Question	Maximum Score Available
Management Arrangements	20
Localism	10
Community Benefits	2
Fair Work First	1
Lot Specific Technical Question	27

In addition, suppliers were asked non scored questions on their agreement to the terms and conditions, real living wage and professional body memberships.

Suppliers were asked to confirm which regions they wanted to service within each lot for which they tendered (as shown in earlier table 2). To encourage bids from local SMEs and maximise the geographical coverage available through the framework, suppliers could opt to service one, some or all regions and lots without disadvantage.

Within the commercial section suppliers were invited to offer on a lot by lot and regional basis. Suppliers were required to offer hourly staff rates (people rates), percentages based on construction values and uplift percentages which would be applicable to all lots they tendered for; these people rates were hourly rates for 13 salary banded ranges.

Suppliers' submissions for the above were calculated against the award criteria to give them a total commercial score.

The commercial evaluation included the application of a graduated scoring methodology. The methodology sought to encourage suppliers to submit

competitive yet sustainable pricing, and championed the Scottish Government's recently published policy on sustainable tender pricing in construction.

4. Report on Offers Received

Offers were received from 137 suppliers. A summary of the offers received is provided in Appendix 2.

Suppliers who were deemed non-compliant for all lots in which they tendered were advised that their offer would not be considered further. One supplier was non-compliant as they rejected the advertised terms and conditions. One supplier was non-compliant as they failed to submit a required element of their commercial submission.

All non-compliant offers are indicated in Appendix 3.

Based on the criteria and scoring methodology set out in the published tender documents, a full evaluation of the 135 compliant offers was completed. Appendix 3 confirms the scoring achieved by each supplier for each lot and regions.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings summarised above, it is recommended that a multi-contractor framework arrangement is awarded to 94 suppliers across the 14 lots as outlined in Appendix 3 (Scoring and Recommendations).

Of these 94 recommended suppliers, 63 are classed as SMEs, 14 are micro businesses and 81 are Scottish suppliers. The recommended suppliers provide the choice and scope required by members as well as representing best value and providing geographical coverage.

6. Benefits

Savings

Due to the lack of comparable data, Scotland Excel did not benchmark the framework with councils' arrangements. An alternative approach of benchmarked costs against those on Scotland Excel's Engineering and Technical Consultancy Framework, a similar consultancy framework supporting another construction sector was used.

The Engineering and Technical Consultancy Framework tendered in October 2020, demonstrated 3.7% average savings for councils, and despite high inflation between then and now, the Building Construction Consultancy rates have seen a minimal rise. This indicates that the Building Construction Consultancy Framework pricing is highly competitive.

Price Stability

Prices will remain fixed for the duration of the framework.

Rebate

A retrospective rebate of 0.75% will be made payable to Scotland Excel annually and will be applied to all work orders issued under the framework contract of £100,000 or above which will be tracked and managed with suppliers through reporting of the management information returns.

Sustainable Procurement Benefits

Scotland Excel is committed to maximising community benefits delivered through the framework for its members and local communities.

As part of the tender process, suppliers were required to confirm whether they would comply with the Scotland Excel community benefits approach for the lifetime of the framework and were scored on their ability to deliver it. This approach is designed to deliver local community benefits based on individual members' spend thresholds as well as an overall framework spend threshold to ensure we maximise on the community benefits being delivered.

All recommended suppliers have confirmed their acceptance of the community benefits approach.

The community benefits approach was designed to deliver targeted benefits specific to the market and covers outcomes such as:

- training,
- supply chain initiatives,
- poverty initiatives,
- educational support and
- local sponsorship

Scotland Excel will monitor spend and community benefits reported through the framework and will share with members on a six-monthly basis.

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, is diverse and is engaged in decision making.

Within the technical section suppliers were asked a question on their approach to fair work first and payment of the real Living Wage to their workforce. This question was in accordance with the applicable Scottish Government guidance on Fair Work First. (<https://www.gov.scot/publications/fair-work-first-guidance/>).

Suppliers approach to fair work, included a range of positive work initiatives such as:

- no zero-hour contracts,
- employee forums,

- pensions,
- training and development opportunities,
- flexible working
- accredited Investors in People (IiP)
- equal pay policies,
- signed up to the Scottish Business Pledge

As detailed within Appendix 4, of the 94 recommended suppliers, 91 pay the real Living Wage. Of these, 47 are accredited real Living Wage Employers, five are currently progressing through the Living Wage accreditation process, five are committed to becoming accredited within two years of the framework commencement and the remaining 34 suppliers are not accredited by the Living Wage Foundation but pay the real Living Wage to all employees (except volunteers, apprentices and interns). Those three suppliers that do not pay the real Living Wage have committed to paying it within two years of the framework commencing.

Scotland Excel will continue to monitor Fair Work Practices, including encouraging further uptake by suppliers committing to paying staff the real Living Wage, during contract and supplier management activity.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 5, this framework is classified as class B. As such it will require high level of procurement expertise to support annual UIG's, frequent support to councils, suppliers and external stakeholders.

Scotland Excel will work with its established UIG to arrange appropriate mobilisation and ensure robust contract management with suppliers and members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This framework provides an effective and efficient route for Scotland Excel members to procure services relating to buildings and their surrounding grounds.

The Executive Sub-Committee is requested to approve the recommendations detailed in Section 5 (Recommendations), above to award this framework agreement to the suppliers as detailed in Appendix 3 (Scoring and Recommendations).

Appendix 1 – Participation and Spend Summary

Building Construction Consultancy 0920

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data
Aberdeen City Council	No			
Aberdeenshire Council	No			
Angus Council	Yes	Start Date	£1,320,000	Spikes Cavell
Argyll & Bute Council	Yes	Start Date	£1,500,000	Confirmed by Council
City of Edinburgh Council	Yes	Start Date		
Clackmannanshire Council	Yes	Start Date	£1,039,000	Spikes Cavell
Comhairle nan Eilean Siar	Yes	Start Date	£55,000	Spikes Cavell
Dumfries & Galloway Council	Yes	Start Date	£1,000	Spikes Cavell
Dundee City Council	Yes	Start Date	£414,000	Spikes Cavell
East Ayrshire Council	Yes	Start Date	£176,000	Spikes Cavell
East Dunbartonshire Council	Yes	Start Date	£267,000	Spikes Cavell
East Lothian Council	Yes	Start Date	£500,000	Confirmed by Council
East Renfrewshire Council	Yes	Start Date	£254,000	Spikes Cavell
Falkirk Council	Yes	Start Date	£214,000	Spikes Cavell
Fife Council	Yes	Start Date	£600,000	Confirmed by Council
Glasgow City Council	Yes	Start Date	£796,000	Spikes Cavell
Highland Council	No			
Inverclyde Council	Yes	Start Date	£51,000	Spikes Cavell
Midlothian Council	Yes	Start Date	£126,000	Spikes Cavell
Moray Council	Yes	Start Date	£89,000	Spikes Cavell
North Ayrshire Council	Yes	Start Date	£200,000	Confirmed by Council
North Lanarkshire Council	Yes	Start Date	£1,000,000	Confirmed by Council
Orkney Islands Council	Yes	Start Date	£68,000	Spikes Cavell
Perth & Kinross Council	Yes	Start Date	£100,000	Confirmed by Council
Renfrewshire Council	Yes	Start Date	£150,000	Confirmed by Council
Scottish Borders Council	Yes	Start Date	£539,000	Spikes Cavell
Shetland Islands Council	Yes	Start Date	£500,000	Confirmed by Council
South Ayrshire Council	Yes	Start Date	£295,000	Spikes Cavell
South Lanarkshire Council	Yes	Start Date	£243,000	Spikes Cavell

Member Name	Participation in Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data
Stirling Council	Yes	Start Date	£1,000,000	Confirmed by Council
West Dunbartonshire Council	Yes	Start Date	£1,657,000	Spikes Cavell
West Lothian Council	Yes	Start Date	£1,000,000	Confirmed by Council
Tayside Contracts	Yes	Start Date	£151,000	Confirmed by member
Totals			£14,305,000	
Associate Members	Yes	Start Date	£4,000,000	Confirmed by members
Totals			£4,000,000	

Appendix 2 – List of Suppliers with SME Status Building Construction Consultancy 0920

The lots and regions tendered/awarded are indicated herein by using the following combination:

Number: this indicates the lot number

R: this indicates the Region identified in table 2

Where the lots and regions tendered/awarded are indicated by using a combination of a number, the letter R and a second number, the first number represents the lot number, while the second the region number.

For example, 1R1D means “lot 1, Region 1D”.

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
ACTS Partnership Limited	Small	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E	5R1A, 5R1B, 5R1C, 5R1D, 5R1E
AECOM Ltd	Large	Glasgow	4R1A and 4R1B	4R1A and 4R1B
AHR Architects Limited	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E	10R1A, 10R1B, 10R1C, 10R1D, 10R1E
AMP Architects LLP	Micro	Glasgow	1R1A, 1R1B, 1R1C, 1R1D and 1R1E	1R1A, 1R1B, 1R1C, 1R1D and 1R1E
Anderson Bayne Limited	Micro	Livingston	1R1A, 1R1B and 1R1C	1R1A, 1R1B and 1R1C
Anderson Bell Christie Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D and 6R1E	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D and 6R1E
Armour Construction Consultants	Small	Kilmarnock	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3 and 11R4	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3 and 11R4
Atkins Limited	Large	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E
Austin-Smith:Lord Limited	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 7R2, 7R3, 7R4, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3 and 12R4	7R1A, 7R1D, 7R2, 7R3, 7R4, 10R2, 10R3, 10R4
Baker Hicks Limited	Large	Motherwell	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R2, 5R3, 5R	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R3, 2R1A, 2R1D, 2R2, 2R3, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R2, 5R3 and 5R4
Barham Glen Architects Limited	Micro	Glasgow	7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 7R2, 7R3, 7R4	7R2, 7R3, 7R4
Bayne Stevenson Associates LTD.	Small	Dunfermline	2R1A, 2R1B, 2R1C, 2R1D, 2R1E	2R1B, 2R1C
Blackwood Partnership	Small	Edinburgh	3R1A, 3R1B, 3R1C, 3R1D, 3R1E	
Blyth & Blyth Consulting Engineers Ltd.	Medium	Edinburgh	2R1A, 2R1B, 2R1C, 2R1D, 2R1E	
Boswell Mitchell & Johnston Ltd	Small	Glasgow	1R1A, 1R1B and 1R1C	

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
Brown & Wallace LLP	Small	Glasgow	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E and 14R4	4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E and 14R4
Brownriggs	Small	Stirling	4R1A, 4R1B, 4R1C, 4R1D, 9R1A, 9R1B, 9R1C, 9R1D, 11R1A, 11R1B, 11R1C, 11R1D,	
Bruach Architects	Micro	Clydebank, Glasgow	1R1A, 1R1B, 1R1C and 1R1E	
Building Design Partnership Limited	Large	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C, 12R1D and 12R1E	
WSP (Real Estate & Infrastructure) Ltd	Large	London	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1D and 14R1E	
CCDP LLP	Small	Westhill, Aberdeenshire	3R1C, 3R1D, 3R2, 3R3 and 3R4	
cdmm (UK)	Small	Inverness	3R1A, 3R1B, 3R1C, 3R1D, 3R2, 3R3, 3R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R2, 11R3 and 11R4	
Civic Engineers (Caledonia) Limited	Medium	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4	
CJA Consulting Engineers Ltd	Micro	Edinburgh	3R1A, 3R1B, 3R1C, 3R1D and 3R1E	
Clancy Consulting Ltd	Medium	Prestwick	2R1A, 2R1B, 2R1C, 2R1E, 3R1A, 3R1B, 3R1C and 3R1E	2R1A, 2R1E, 3R1A, 3R1B, 3R1C and 3R1E
Clerk Of Works Inspection Services Limited	Micro	Bo'ness	8R1A, 8R1B, 8R1C and 8R1E	8R1A, 8R1B, 8R1C and 8R1E
Collective Architecture Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E	7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E
Coltart Earley Limited	Small	Glasgow	1R1A, 1R1B, 7R1A and 7R1B	7R1A and 7R1B
Core Associates Ltd	Micro	Glasgow	1R1A, 1R1B, 1R1C, 1R1E, 11R1A, 11R1B, 11R1C, 11R1E, 12R1A, 12R1B, 12R1C, and 12R1E	12R1A, 12R1B, 12R1C, and 12R1E
Cowal Design Consultants Limited	Small	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, and 2R4	
CRGP Limited	Small	Rutherglen	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4
Currie & Brown UK Limited	Large	Edinburgh	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E
Curtins Consulting Limited	Medium	Glasgow	2R1A, 2R1B and 2R1C	2R1A
Narro Associates Limited	Medium	Edinburgh	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4	2R1A and 2R1D
Davie + McCulloch Ltd.	Small	GLASGOW	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4
DB3 Architecture and Design	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1E, 6R1A, 6R1B, 6R1C and 6R1E	
Delta-Simons Limited	Medium	Lincoln	13R1A, 13R1B, 13R1C, 13R1D and 13R1E	13R1A, 13R1B, 13R1C, 13R1D and 13R1E
Doig and Smith Ltd	Medium	Glasgow	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E	9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E
DSSR Limited	Medium	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4	3R1D, 3R2, 3R3 and 3R4

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
DWA Landscape Architects Limited	Micro	Hamilton	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4
ECD Architects Ltd	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D and 6R1E	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D and 6R1E
EDP Consulting Engineers Ltd	Micro	Livingston	3R1A, 3R1B, 3R1C, 3R1D, 3R1E	3R1A, 3R1B, 3R1C, 3R1D, 3R1E
Engineering Services Partnership Ltd	Small	Edinburgh	3R1B, 3R1C	
Ewing Somerville Partnership Ltd.	Micro	Glasgow	4R1A, 4R1B and 4R1C	
F.G. Burnett Limited	Small	Aberdeen	11R1C, 11R1D, 11R2, 11R3, 14RC, 14R1D, 14R2 and 14R3	14R3
Fairhurst Group LLP	Large	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4
Faithful+Gould Limited	Large	Edinburgh	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3 and 14R4	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3 and 14R4
FHP Engineering Services Solutions	Medium	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E and 3R4	
Forbes Leslie Network Ltd t/a FLN Consulting Engineers	Small	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3 and 3R4	3R2 and 3R3
G3 Consulting Engineers Ltd.	Small	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E	2R1A, 2R1B, 2R1C, 2R1D and 2R1E
Gardiner & Theobald LLP	Large	Glasgow	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E
Gareth Hoskins Architects Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3 and 6R4	6R2, 6R3 and 6R4
Gleeds Management Services Limited	Large	London	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D and 14R1E	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D and 14R1E
Goodson Associates Limited	Medium	Glasgow	2R1A, 2R1B, 2R1C, 2R1D and 2R1E	2R1A and 2R1D
Graham + Sibbald Technical Services LLP	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 13R1A, 13R1B, 13R1C, 13R1D and 13R1E	13R1A, 13R1B, 13R1C, 13R1D and 13R1E
Grant/Murray Architects Ltd	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D and 1R1E	1R1A, 1R1B, 1R1C, 1R1D and 1R1E
Grossart Associates Ltd	Small	East Kilbride	2R1A, 2R1B, 2R1C, 2R1D and 2R1E	
Hackland + Dore Architects Limited	Micro	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D and 1R1E	
Hardies LLP	Medium	St Andrews	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3 and 14R4	4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R2, 11R3, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3 and 14R4
Harley Haddow Limited	Medium	Edinburgh	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3 and 3R4	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3 and 3R4
Hawkins Brown Design Limited	TBC	London	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 12R1A, 12R1B, 12R1C, 12R1D and 12R1E	12R1A, 12R1B, 12R1C, 12R1D, 12R1E
Hawthorne Boyle Limited	Small	Glasgow	3R1A, 3R1B, 3R1C, 3R1D and 3R1E	3R1A, 3R1B, 3R1C, 3R1D and 3R1E

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
Helica (Scotland) Ltd	Micro	Nairn	8R1A, 8R1B, 8R1C, 8R1D, 8R2, 11R1A, 11R1B, 11R1C, 11R1D and 11R2	8R1A, 8R1B, 8R1C, 8R1D, 8R2 and 11R2
Hickton Quality Control Ltd	Small	Elsecar, Barnsley	8R1A	8R1A
HLMAD Limited	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C, 12R1D and 12R1E	6R1D, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C, 12R1D and 12R1E
Holmes Miller Ltd.	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 7R1A, 7R1B, 7R1C, 7R1D and 7R1E	7R1A, 7R1B, 7R1C, 7R1D and 7R1E
HRIMunro Architecture Ltd.	Small	Inverness	1R1D, 1R2, 1R4, 11R1D, 11R2, 11R4	
Hulley & Kirkwood Consulting Engineers Ltd	Medium	Glasgow	3R1A, 3R1B, 3R1C and 3R1E	
Hydrock Consultants Limited	Large	Bristol	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E
Hypostyle Design Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E
IMG Quality Control Ltd	Micro	Yieldshields	8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R2, 8R3, 8R4	8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R2, 8R3, 8R4
Ironside Farrar Limited	Medium	Edinburgh	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3 and 13R4	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3 and 13R4
ISA Architecture & Design	Small	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D and 6R1E	
jmachitects Limited	Medium	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E	
John Gilbert Architects Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 7R1A, 7R1B, 7R1C, 7R1D and 7R1E	7R1A, 7R1B, 7R1C, 7R1D and 7R1E
Kiloh Associates Limited	Medium	Egham	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3 and 13R4	13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3, 13R4
KSN Project Management Ltd	Medium	Glasgow	9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 14R1A, 14R1B, 14R1C, 14R1D and 14R1E	
L A Simpson Ltd	Micro	Shetland	4R3 and 14R3	4R3 and 14R3
Land Use Consultants Limited	Medium	Glasgow	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3 and 10R4	10R2, 10R3 and 10R4
LDA Design Consulting Ltd	Medium	Glasgow	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 12R1A, 12R1B, 12R1C
Mackie Ramsay Taylor Limited	Small	Aberdeen	1R1C, 1R1D, 1R2 and 1R3	1R3
MASTARCH LTD	Small	Glasgow	1R1A and 7R1A	1R1A and 7R1A
Max Fordham LLP	Medium	London	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 13R1A, 13R1B, 13R1C, 13R1D and 13R1E	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 13R1A, 13R1B, 13R1C, 13R1D and 13R1E
MB Langmuir & Hay Ltd	Micro	Glasgow	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D and 11R1E	
McGregor McMahon (Scotland) Ltd	Small	Dunfermline	2R1B and 2R1C	
McLeod + Aitken Limited	Medium	Aberdeen	4R1A, 4R1D, 9R1A and 9R1D	
META Consulting Engineers Limited	Micro	Inverness	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4	
Michael Laurie Architects Ltd	Micro	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D, 1R1E	

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
Mott MacDonald Limited	Large	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R2, 5R3, 5R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R2, 5R3, 5R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4
nbm Construction Cost Consultants Ltd	Small	Glasgow	4R1A, 4R1B, 4R1C, 4R1D and 4R1E	
Nicoll Russell Studios Limited	Small	DUNDEE	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E	7R1A, 7R1B, 7R1C, 7R1D, 7R1E
Nixon Development Consultants Ltd	Small	Glasgow	9R1A, 9R1B, 9R1C and 9R1E	
NORR Consultants Limited	Medium	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3
Oberlanders Architects LLP	Medium	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E and 12R4	1R1E, 1R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E and 12R4
Page \ Park Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E	1R1A, 1R1B, 1R1C, 1R1E, 6R1D, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E
Perspective Building Consultancy	Micro	Glasgow	11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D and 14R1E	
Pick Everard	Large	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R4, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R4, 4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R4, 8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E and 14R4	2R4, 3R4, 4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R4, 8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E and 14R4
PJP Architects LLP	Micro	Shetland	1R2, 1R3, 14R2 and 14R3	1R3, 14R2 and 14R3
Punch Consulting Engineers Limited	Micro	Glasgow	2R1A, 2R1B, 2R1C, 2R1E	
Rankin Fraser Landscape Architecture LLP	Small	Edinburgh	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4	10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4
Reid Associates	Small	Glasgow	4R1A, 4R1B, 4R1C, 4R1E, 9R1A, 9R1B, 9R1C and 9R1E	
Reid Mitchell	Small	Edinburgh	9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 14R1A, 14R1B, 14R1C, 14R1D and 14R1E	
Renewable Energy Consultants (Scotland) Ltd	Micro	Perth	3R1B, 3R1C and 3R1D	
Robert Potter and Partners LLP	Small	Ayr	1R1A, 1R1B, 1R1C, 1R1E, 1R2, 1R4, 6R1A, 6R1B, 6R1C, 6R1E, 6R2, 6R4, 7R1A, 7R1B, 7R1C, 7R1E, 7R2 and 7R4	1R1A, 1R1B, 1R1C, 1R1E, 1R2, 1R4, 6R1A, 6R1B, 6R1C, 6R1E, 6R2, 6R4, 7R1A, 7R1B, 7R1C, 7R1E, 7R2 and 7R4
Robinson Low Francis LLP	Medium	Glasgow	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D and 9R1E	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D and 9R1E
RPS Consulting Services Limited	Large	Oxfordshire	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3 and 13R4	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3 and 13R4
RSK Environment Limited	Large	Helsby	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4,	2R2, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 12R2, 12R3, 12R4, 14R2, 14R3 and 14R4

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
			14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3 and 14R4	
RSP Consulting Engineers LLP	Medium	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E	3R1A, 3R1B, 3R1C, 3R1D, 3R1E
Rybka Limited	Small	Edinburgh	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3 and 3R4	3R2 and 3R4
Ryder Architecture Limited	Medium	Newcastle upon Tyne	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4	1R2, 1R3, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4
Savills (UK) Limited	Micro	London	7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 7R2, 7R3, 7R4, 8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R2, 8R3, 8R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3, 14R4	8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R2, 8R3, 8R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3, 14R4
Sheppard Robson Architects LLP	Large	Glasgow	1R1A, 1R1B, 1R1C, 1R1D and 1R1E	1R1A, 1R1B, 1R1C, 1R1D and 1R1E
Simpson & Brown	Small	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 7R2, 7R3, 7R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3, 14R4	7R1A, 7R2, 7R3, 7R4
Smith Scott Mullen + Associates Ltd.	Small	Edinburgh	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E
Space Solutions (Scotland) Limited	Medium	Aberdeen	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4
Stallan Brand Architecture + Design Limited	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 7R2, 7R3, 7R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4	1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 6R2, 6R3, 6R4, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E, 7R2, 7R3, 7R4, 12R2, 12R3, 12R4
Storrier & Donaldson Ltd	Micro	Glasgow	4R1A, 4R1B, 4R1C, 4R1E, 6R1A, 6R1B, 6R1C, 6R1E	
Summers-Inman Construction and Property Consultants LLP	Medium	Edinburgh	4R1B, 4R1C, 11R1B, 11R1C, 14R1B, 14R1C	4R1B, 4R1C, 11R1B, 11R1C, 14R1B, 14R1C
Tetra Tech Limited	Large	Leeds	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R2, 5R3, 5R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4, 8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R2, 8R3, 8R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3, 13R4, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E, 14R2, 14R3, 14R4	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4, 4R2, 4R3, 5R1A, 5R1B, 5R1C, 5R1D, 5R1E, 5R2, 5R3, 5R4, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 6R2, 6R3, 6R4, 8R1A, 8R1B, 8R1C, 8R1D, 8R1E, 8R2, 8R3, 8R4, 9R2, 9R3, 9R4, 10R1A, 10R1B, 10R1C, 10R1D, 10R1E, 10R2, 10R3, 10R4, 11R2, 11R3, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4, 13R1A, 13R1B, 13R1C, 13R1D, 13R1E, 13R2, 13R3, 13R4, 14R2, 14R3, 14R4
The Structural Partnership Ltd	Small	Glasgow	2R1A	
Thomas & Adamson	Medium	Edinburgh	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E
Thomas C Stewart LLP	Small	Kilmarnock	4R1A, 4R1B, 4R1E	4R1A, 4R1B, 4R1E

Suppliers Name	SME Status	Location	Lots/Regions Tendered	Lots/Regions Awarded
Thomson Bethune Ltd	Small	Edinburgh	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E	
Thomson Gray Limited	Medium	Edinburgh	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E	9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E
Threesixty Architecture Ltd.	Small	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 1R2, 1R3, 1R4, 12R1A, 12R1B, 12R1C, 12R1D, 12R1E, 12R2, 12R3, 12R4	
TINTO Architecture	Small	Aberdeen	1R1D	
Turner & Townsend Project Management Limited	Medium	Glasgow	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4	4R1A, 4R1B, 4R1C, 4R1D, 4R1E, 4R2, 4R3, 4R4, 9R1A, 9R1B, 9R1C, 9R1D, 9R1E, 9R2, 9R3, 9R4, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 11R2, 11R3, 11R4
TUV SUD Limited	Small	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4	
Viridis Building Services Ltd	Micro	Stirling	3R1A, 3R1B, 3R1C, 3R1E, 3R2, 3R3, 3R4, 13R1A, 13R1B, 13R1C, 13R1E, 13R2, 13R3, 13R4	13R1A, 13R1B, 13R1C, 13R1E, 13R2, 13R3, 13R4
Wallace Whittle Limited	Medium	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E	
Waterman Structures Limited	Medium	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4
Wellwood Leslie LLP	Small	Dundee	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E	7R1A, 7R1B, 7R1C, 7R1D, 7R1E
WGM Consulting Engineers Limited	Micro	Edinburgh	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R4	
Will Rudd Davidson (Edinburgh) Limited	Medium	Edinburgh	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 2R2, 2R3, 2R4	2R1A, 2R1D, 2R2, 2R3
WSP UK Limited	Medium	Glasgow	2R1A, 2R1B, 2R1C, 2R1D, 2R1E, 3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 11R1A, 11R1B, 11R1C, 11R1D, 11R1E, 14R1A, 14R1B, 14R1C, 14R1D, 14R1E	14R1A, 14R1B, 14R1C, 14R1D, 14R1E
Wylie Shanks Architects LLP	Micro	Glasgow	1R1A, 1R1B, 1R1C, 1R1D, 1R1E, 6R1A, 6R1B, 6R1C, 6R1D, 6R1E, 7R1A, 7R1B, 7R1C, 7R1D, 7R1E	7R1A, 7R1B, 7R1C, 7R1D, 7R1E
XBuro UK Ltd	Micro	Glasgow	3R1A, 3R1B, 3R1C, 3R1D, 3R1E, 3R2, 3R3, 3R4	

Appendix 3 - Scoring and Recommendations

Building Construction Consultancy 0920

Key:

¹ (**) denotes recommended supplier

¹ (*) denotes partially successful supplier

¹ (*italics*) denotes an unsuccessful regional offer of a partially successful supplier

¹ (NC) denotes non compliant supplier

	Regions							
	1A	1B	1C	1D	1E	2	3	4
Lot 1 - Architecture								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
AHR Architects Limited	78.31	78.32	78.37	78.13	78.57	-	-	-
AMP Architects LLP**	82.08	81.98	82.09	81.45	82.13	-	-	-
Anderson Bayne Limited**	79.42	79.41	79.41	-	-	-	-	-
Anderson Bell Christie Limited**	85.02	85.01	84.86	81.00	84.93	-	-	-
Atkins Limited**	83.24	83.26	83.31	82.79	83.42	-	-	-
Austin-Smith:Lord Limited	67.07	65.22	65.18	63.90	65.18	66.58	62.76	62.67
Baker Hicks Limited*	80.44	80.43	80.42	79.85	80.57	77.90	77.24	73.89
Boswell Mitchell & Johnston Ltd	68.75	68.60	68.75	-	-	-	-	-
Bruach Architects	52.61	49.47	49.41	-	49.42	-	-	-
Building Design Partnership Limited	54.99	55.00	54.70	53.49	54.56	-	-	-
Collective Architecture Limited	70.71	70.71	70.57	68.53	70.62	-	-	-
Coltart Earley Limited	74.74	74.73	-	-	-	-	-	-
Core Associates Ltd	67.74	67.73	67.63	-	67.67	-	-	-
CRGP Limited**	82.35	82.35	82.33	82.05	82.56	82.44	80.02	78.44
DB3 Architecture and Design	67.31	68.47	68.36	-	68.39	-	-	-
ECD Architects Ltd**	82.87	82.89	82.92	82.14	82.99	-	-	-
Gareth Hoskins Architects Limited	67.11	67.11	67.11	65.96	67.09	71.31	65.39	65.34
Graham + Sibbald Technical Services LLP	71.22	71.21	71.10	69.35	71.15	-	-	-
Grant/Murray Architects Ltd**	86.80	86.80	86.48	85.96	86.67	-	-	-
Hackland + Dore Architects Limited	75.79	76.69	76.71	75.10	76.81	-	-	-
Hawkins Brown Design Limited	60.28	60.29	60.34	60.03	60.30	-	-	-
HLMAD Limited	77.81	77.81	77.73	75.84	77.75	-	-	-
Holmes Miller Ltd.	76.46	76.46	76.43	75.42	76.28	-	-	-
HRIMunro Architecture Ltd.	-	-	-	NC	-	NC	-	NC
Hypostyle Design Limited**	82.57	82.58	82.56	80.96	82.69	-	-	-
ISA Architecture & Design	52.78	52.78	52.72	51.09	52.73	-	-	-
imarchitects Limited	52.45	52.42	52.46	52.43	52.43	-	-	-
John Gilbert Architects Limited	56.45	59.59	59.57	58.17	59.33	-	-	-
Mackie Ramsay Taylor Limited*	-	-	72.34	71.65	-	71.10	68.32	-
MASTARCH LTD**	93.12	-	-	-	-	-	-	-
Michael Laurie Architects Ltd	NC	NC	NC	NC	NC	-	-	-
Mott MacDonald Limited**	94.59	94.60	94.69	94.70	94.62	92.13	89.79	86.09
Nicoll Russell Studios Limited	60.45	66.73	67.85	65.46	66.67	-	-	-
NORR Consultants Limited**	83.12	83.13	83.14	81.09	83.11	83.81	79.38	-
Oberlanders Architects LLP*	77.10	77.11	77.13	76.27	89.30	-	-	85.27
Page \ Park Limited**	81.39	81.41	81.44	-	80.52	-	-	-
PJP Architects LLP*	-	-	-	-	-	72.02	68.55	-
Robert Potter and Partners LLP**	81.76	81.77	81.78	-	81.80	82.15	-	78.14
Ryder Architecture Limited*	77.76	77.76	77.67	75.70	77.69	80.21	77.66	76.21
Sheppard Robson Architects LLP**	84.91	84.91	84.88	83.90	84.94	-	-	-
Simpson & Brown	52.18	53.17	53.13	50.75	53.13	55.56	49.72	49.55
Smith Scott Mullan + Associates Ltd.**	91.90	92.25	92.26	91.30	91.72	-	-	-
Space Solutions (Scotland) Limited**	90.97	90.98	90.98	90.76	91.21	86.18	83.69	82.18
Stallan Brand Architecture + Design Limited*	73.84	82.79	82.84	82.33	82.96	81.83	77.33	75.82
Tetra Tech Limited**	92.91	92.92	92.97	92.14	93.00	91.74	87.15	85.73
Threesixty Architecture Ltd.	56.17	63.89	63.80	61.88	63.83	65.58	60.96	59.57
TINTO Architecture	-	-	-	72.30	-	-	-	-
Wellwood Leslie LLP	54.53	54.53	54.57	54.57	54.54	-	-	-
Wylie Shanks Architects LLP	77.12	77.13	77.18	73.42	77.31	-	-	-

	Regions							
	1A	1B	1C	1D	1E	2	3	4
Lot 2								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Atkins Limited**	88.39	88.07	88.11	89.18	88.66	-	-	-
Baker Hicks Limited*	80.96	79.95	79.85	80.81	80.47	78.15	78.14	74.47
Bayne Stevenson Associates LTD.*	70.27	83.44	83.43	75.55	74.76	-	-	-
Blyth & Blyth Consulting Engineers Ltd.	71.53	70.72	70.64	71.42	71.14	-	-	-
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED**	84.36	83.73	83.66	84.43	84.17	-	-	-
Civic Engineers (Caledonia) Limited	76.15	75.09	69.02	76.05	75.64	79.62	74.40	76.01
Clancy Consulting Ltd*	81.14	80.65	80.69	-	82.21	-	-	-
Cowal Design Consultants Limited	71.78	71.21	71.19	68.53	71.70	-	-	69.05
Curtins Consulting Limited*	81.28	80.60	80.54	-	-	-	-	-
Narro Associates Limited*	79.70	79.35	79.34	80.39	80.19	75.46	75.46	73.56
Fairhurst Group LLP**	86.09	85.01	84.90	85.92	85.56	85.99	81.99	82.39
Forbes Leslie Network Ltd t/a FLN Consulting Engineers	75.47	75.49	75.57	75.58	75.39	74.20	72.19	66.25
G3 Consulting Engineers Ltd.**	83.37	82.31	82.19	81.44	82.85	-	-	-
Goodson Associates Limited*	81.26	80.18	80.06	81.10	80.73	-	-	-
Grossart Associates Ltd	51.19	50.59	50.53	51.32	51.06	-	-	-
Harley Haddow Limited*	82.61	82.19	82.22	80.56	82.91	79.00	77.00	75.38
Hydrock Consultants Limited	74.80	73.97	73.93	74.73	74.41	-	-	-
Ironside Farrar Limited	72.17	71.70	71.66	71.66	71.49	71.50	67.50	65.66
Kiloh Associates Limited	71.41	70.79	70.70	71.46	71.21	71.40	69.10	65.48
McGregor McMahon (Scotland) Ltd	-	78.79	78.72	-	-	-	-	-
Mott MacDonald Limited*	86.57	86.26	86.30	87.39	87.08	77.39	75.42	79.47
Pick Everard*	78.05	77.17	77.07	77.92	77.61	-	-	77.33
Punch Consulting Engineers Limited	66.44	65.53	65.51	-	65.97	-	-	-
RPS Consulting Services Limited**	89.22	88.97	89.02	88.78	89.93	89.57	85.57	85.64
RSK Environment Limited*	74.70	73.90	73.86	74.64	74.33	77.40	75.39	73.74
Tetra Tech Limited**	86.12	85.79	85.81	85.44	86.52	83.45	79.44	77.82
The Structural Partnership Ltd	21.04	-	-	-	-	-	-	-
Waterman Structures Limited**	84.57	83.54	83.48	84.52	84.11	82.20	82.20	78.61
Will Rudd Davidson (Edinburgh) Limited*	81.31	80.90	80.01	80.44	80.26	81.45	79.44	75.54
WSP UK Limited	77.81	77.08	77.05	77.77	77.48	-	-	-

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 3 - Mechanical, Electrical and Plumbing Engineering								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
ACTS Partnership Limited	63.34	63.55	63.49	63.47	63.40	63.93	59.55	58.01
Atkins Limited**	85.77	85.79	85.88	85.89	85.81	-	-	-
Baker Hicks Limited**	79.76	80.77	80.30	80.21	79.99	81.01	80.43	76.99
Blackwood Partnership	63.60	64.59	64.19	62.05	64.05	-	-	-
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED	74.15	75.47	74.84	74.72	74.45	-	-	-
CCDP LLP	-	-	61.24	62.07	-	67.39	67.48	61.38
cdmm (UK)	66.59	67.98	67.32	67.21	-	69.96	67.55	65.99
CJA Consulting Engineers Ltd	74.23	74.32	74.08	72.71	72.59	-	-	-
Clancy Consulting Ltd**	81.86	81.01	80.99	-	81.91	-	-	-
Davie + McCulloch Ltd.**	88.88	87.90	87.84	87.00	87.74	86.92	84.69	81.27
DSSR Limited*	77.53	77.61	77.34	77.28	77.11	83.40	79.19	79.79
EDP Consulting Engineers Ltd**	81.58	82.96	82.32	82.19	81.89	-	-	-
Engineering Services Partnership Ltd	-	49.79	49.26	-	-	-	-	-
FHP Engineering Services Solutions	35.31	37.57	37.07	35.82	36.70	-	-	41.46
Forbes Leslie Network Ltd t/a FLN Consulting Engineers*	69.69	70.94	70.41	70.31	70.00	74.20	71.48	66.17
Harley Haddow Limited*	80.38	81.16	80.90	79.25	78.89	81.79	79.46	77.96
Hawthorne Boyle Limited**	81.15	81.17	81.21	81.20	81.17	-	-	-
Hulley & Kirkwood Consulting Engineers Ltd	73.74	75.25	74.54	-	74.08	-	-	-
Hydrock Consultants Limited**	87.62	88.12	87.97	87.93	87.77	-	-	-
Max Fordham LLP*	80.31	81.08	80.79	79.97	79.83	-	-	-
META Consulting Engineers Limited	50.84	56.44	55.95	61.38	51.06	56.17	53.56	50.15
Pick Everard*	73.55	74.07	73.85	73.81	73.68	-	-	73.25
Renewable Energy Consultants (Scotland) Ltd	-	34.37	34.42	34.42	-	-	-	-
RSP Consulting Engineers LLP**	87.14	87.74	87.49	87.07	87.30	-	-	-
Rybka Limited*	71.72	73.03	72.43	70.91	70.65	75.25	66.44	71.22
TUV SUD Limited	24.21	24.64	24.49	24.46	24.33	31.12	26.80	27.10
Viridis Building Services Ltd	36.31	36.34	36.43	-	36.36	35.04	35.00	31.03
Wallace Whittle Limited	64.23	64.51	64.46	64.45	64.32	-	-	-
WGM Consulting Engineers Limited	55.64	56.18	56.03	53.92	55.81	-	-	43.24
WSP UK Limited	75.73	76.70	76.30	76.22	75.98	-	-	-
XBuro UK Ltd	51.31	52.24	51.81	49.81	49.62	48.56	48.08	46.54

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 4 - Quantity Surveying								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
AECOM Ltd**	84.32	84.33	-	-	-	-	-	-
Armour Construction Consultants**	87.52	87.66	88.34	88.18	88.62	93.19	91.20	85.83
Brown & Wallace LLP*	74.33	74.33	75.45	75.10	76.40	-	-	81.55
Brownriggs	74.65	74.80	75.47	75.30	-	-	-	-
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED	71.80	71.80	72.97	72.60	73.96	-	-	-
Currie & Brown UK Limited**	85.86	86.21	86.41	86.41	86.25	-	-	-
Doig and Smith Ltd	70.44	70.44	71.66	70.68	72.68	-	-	-
Ewing Somerville Partnership Ltd.	73.73	73.95	74.45	-	-	-	-	-
Faithful+Gould Limited**	84.49	84.63	85.30	85.14	85.55	88.38	88.38	81.75
Gardiner & Theobald LLP**	85.34	85.35	86.76	83.97	86.64	-	-	-
Gleeds Management Services Limited**	86.44	86.78	87.01	87.00	86.85	-	-	-
Hardies LLP*	77.27	77.29	78.59	78.20	79.59	76.86	75.88	68.40
L A Simpson Ltd**	-	-	-	-	-	-	29.36	-
MB Langmuir & Hay Ltd	60.58	60.59	61.44	59.37	60.10	-	-	-
McLeod + Aitken Limited	77.98	-	-	78.65	-	-	-	-
nbm Construction Cost Consultants Ltd	63.14	62.32	63.14	62.27	63.79	-	-	-
Pick Everard**	87.87	88.08	88.60	88.49	88.74	-	-	88.48
Reid Associates	73.00	73.12	69.90	-	71.04	-	-	-
Robinson Low Francis LLP**	84.17	84.18	85.18	84.52	85.13	-	-	-
Storrier & Donaldson Ltd	26.11	26.11	26.60	-	26.28	-	-	-
Summers-Inman Construction and Property Consultants LLP**	-	89.60	90.16	-	-	-	-	-
Tetra Tech Limited*	66.26	66.27	67.51	65.12	68.34	74.17	70.88	63.41
Thomas & Adamson**	82.69	82.71	83.76	83.50	84.30	-	-	-
Thomas C Stewart LLP**	93.19	93.19	-	-	93.20	-	-	-
Thomson Bethune Ltd	76.90	77.00	77.79	77.59	78.16	-	-	-
Thomson Gray Limited	76.56	76.56	77.56	77.25	78.41	-	-	-
Turner & Townsend Project Management Limited**	85.08	85.09	86.56	86.10	87.27	82.46	83.40	74.41

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 5 – In House Multi Disciplinary								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
ACTS Partnership Limited**	84.03	84.05	84.14	84.15	84.22	-	-	-
Baker Hicks Limited**	79.97	79.97	80.00	80.01	79.98	82.64	82.63	75.73
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED**	77.39	77.39	77.42	77.42	77.40	-	-	-
Mott MacDonald Limited**	95.35	95.36	95.45	95.46	95.38	95.79	93.82	89.75
Pick Everard**	83.62	83.63	83.65	83.66	83.65	-	-	82.50
Tetra Tech Limited**	79.34	79.35	79.42	78.28	79.22	82.18	78.17	73.63

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 6 – Architect Led Multi Disciplinary								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Anderson Bell Christie Limited**	83.99	84.00	84.16	84.41	84.40	-	-	-
Atkins Limited**	90.11	90.13	90.24	90.53	90.34	-	-	-
Austin-Smith:Lord Limited	71.80	71.82	71.92	72.31	72.03	69.29	67.66	64.60
Building Design Partnership Limited	69.63	69.68	70.60	71.34	70.46	-	-	-
Collective Architecture Limited	68.70	68.71	68.84	70.25	69.00	-	-	-
DB3 Architecture and Design	71.30	72.38	72.57	-	72.87	-	-	-
ECD Architects Ltd**	82.06	82.08	82.22	82.93	82.32	-	-	-
Gareth Hoskins Architects Limited*	76.54	76.56	76.75	77.92	76.60	77.64	74.44	70.70
Graham + Sibbald Technical Services LLP	74.00	74.01	74.07	74.23	74.22	-	-	-
Hawkins Brown Design Limited	67.90	67.92	68.04	68.49	68.04	-	-	-
HLMAD Limited*	80.00	80.02	80.02	80.55	79.86	-	-	-
Holmes Miller Ltd.	75.15	75.16	75.28	75.93	74.95	-	-	-
Hypostyle Design Limited**	87.37	87.38	87.46	87.55	87.60	-	-	-
ISA Architecture & Design	67.01	67.03	67.25	67.21	67.44	-	-	-
jmachitects Limited	51.88	51.89	51.94	51.98	51.91	-	-	-
Mott MacDonald Limited**	84.55	84.56	84.65	84.66	84.58	84.99	83.02	78.95
NORR Consultants Limited**	83.46	83.48	83.64	84.55	83.72	84.85	83.84	-
Oberlanders Architects LLP	75.44	75.46	75.64	76.64	75.65	-	-	-
Page \ Park Limited*	79.87	79.89	79.84	79.76	78.09	-	-	-
Pick Everard**	85.06	85.07	85.14	85.75	85.28	-	-	81.10
Robert Potter and Partners LLP**	83.69	83.36	83.48	-	83.93	83.44	-	79.63
Ryder Architecture Limited**	85.11	85.13	85.28	85.64	84.85	85.43	86.41	80.32
Stallan Brand Architecture + Design Limited*	76.98	77.00	77.12	77.58	77.22	78.02	74.23	71.71
Storrier & Donaldson Ltd	16.27	16.28	16.36	-	16.39	-	-	-
Tetra Tech Limited**	82.20	82.21	82.41	82.97	82.47	78.30	75.03	71.45
Wylie Shanks Architects LLP	80.40	80.42	80.56	78.40	80.46	-	-	-

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 7 - Conservation Architecture								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Austin-Smith:Lord Limited*	68.34	68.45	68.95	69.01	68.57	70.13	67.30	65.96
Barham Glen Architects Limited*	53.77	53.83	54.11	54.14	53.90	61.22	57.19	55.19
Collective Architecture Limited**	88.00	88.06	88.34	88.30	88.11	-	-	-
Coltart Earley Limited**	87.65	87.74	-	-	-	-	-	-
HLMAD Limited**	87.66	87.80	88.41	88.48	87.95	-	-	-
Holmes Miller Ltd.**	85.85	85.91	86.19	86.22	85.98	-	-	-
John Gilbert Architects Limited**	75.13	80.61	81.09	75.11	80.25	-	-	-
MASTARCH LTD**	91.81	-	-	-	-	-	-	-
Nicoll Russell Studios Limited*	76.24	75.97	77.57	77.21	76.11	-	-	-
Page \ Park Limited*	77.89	78.03	78.64	78.71	78.18	-	-	-
Robert Potter and Partners LLP**	83.64	83.78	84.38	-	83.92	86.74	-	82.66
Savills (UK) Limited	42.01	42.07	42.37	42.40	42.14	48.45	48.41	46.41
Simpson & Brown*	62.92	70.20	70.70	63.35	70.32	71.97	67.60	65.91
Smith Scott Mullan + Associates Ltd.**	94.28	94.55	94.77	94.46	94.18	-	-	-
Stallan Brand Architecture + Design Limited**	77.82	77.95	78.57	78.63	78.10	80.87	76.84	74.84
Wellwood Leslie LLP**	84.18	84.24	84.47	84.49	84.29	-	-	-
Wylie Shanks Architects LLP**	77.85	77.99	78.62	75.03	78.14	-	-	-

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 8 - Clerk of Works								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED**	85.80	85.84	86.03	86.05	85.89	-	-	-
Clerk Of Works Inspection Services Limited**	71.62	71.63	71.65	-	71.32	-	-	-
Helica (Scotland) Ltd**	77.40	77.42	77.52	77.53	-	83.59	-	-
Hickton Quality Control Ltd**	72.07	-	-	-	-	-	-	-
IMG Quality Control Ltd**	37.84	50.27	50.79	38.16	50.39	50.98	53.16	46.50
Pick Everard**	86.34	86.38	86.57	86.59	86.43	-	-	82.37
Savills (UK) Limited**	36.61	36.67	36.97	37.00	36.74	43.05	43.01	41.01
Tetra Tech Limited**	82.13	82.24	82.75	81.73	81.31	85.01	80.94	78.94

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 9 - Project Management								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Armour Construction Consultants**	86.80	86.85	87.05	87.07	86.90	87.27	85.24	82.10
Brown & Wallace LLP**	84.33	84.37	84.53	84.55	84.41	-	-	85.16
Brownriggs	75.25	75.28	75.44	75.46	-	-	-	-
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED**	85.80	85.84	86.03	86.05	85.89	-	-	-
Currie & Brown UK Limited**	93.83	93.86	94.02	94.03	93.90	-	-	-
Doig and Smith Ltd**	89.04	89.08	89.27	85.04	89.13	-	-	-
Faithful+Gould Limited**	93.70	93.76	94.01	94.04	93.83	94.13	94.10	90.10
Gardiner & Theobald LLP**	95.07	95.11	95.30	94.63	94.80	-	-	-
Gleeds Management Services Limited**	85.80	85.87	86.13	86.16	85.93	-	-	-
Graham + Sibbald Technical Services LLP	74.53	74.60	74.88	74.91	74.67	-	-	-
Hardies LLP**	86.00	86.14	86.76	86.83	86.29	72.65	70.61	68.61
KSN Project Management Ltd	76.58	76.61	76.74	76.76	76.65	-	-	-
MB Langmuir & Hay Ltd	70.91	71.05	71.67	71.73	71.20	-	-	-
McLeod + Aitken Limited	61.41	-	-	61.57	-	-	-	-
Nixon Development Consultants Ltd	81.05	80.19	80.26	-	80.64	-	-	-
Pick Everard**	91.74	91.78	91.97	91.99	91.83	-	-	87.77
Reid Associates	76.30	76.45	74.84	-	74.38	-	-	-
Reid Mitchell	75.73	75.76	75.92	75.93	75.80	-	-	-
Robinson Low Francis LLP**	90.44	90.50	90.74	90.57	90.16	-	-	-
Savills (UK) Limited	31.21	31.27	31.57	31.60	31.34	37.65	37.61	35.61
Tetra Tech Limited*	76.73	76.84	77.35	76.33	75.91	79.61	75.54	73.54
Thomas & Adamson	81.23	81.37	82.00	82.07	81.52	-	-	-
Thomson Gray Limited**	87.79	87.83	88.00	88.02	87.87	-	-	-
Turner & Townsend Project Management Limited**	92.36	92.42	92.69	92.72	92.49	90.50	90.42	86.42

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 10 - Landscape Architecture								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
AHR Architects Limited**	79.15	79.29	79.72	79.75	79.46	-	-	-
Atkins Limited**	84.63	84.77	85.39	85.46	84.92	-	-	-
Austin-Smith:Lord Limited*	68.34	68.45	68.95	69.01	68.57	70.13	67.30	65.96
Building Design Partnership Limited	63.57	63.70	63.07	62.05	62.23	-	-	-
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED**	85.80	85.84	86.03	86.05	85.89	-	-	-
DWA Landscape Architects Limited**	73.99	74.05	74.32	74.35	74.12	64.73	64.66	64.66
HLMAD Limited**	76.86	77.00	77.61	77.68	77.15	-	-	-
Ironside Farrar Limited**	87.59	87.63	87.82	87.84	87.68	88.58	84.56	82.56
LDA Design Consulting Ltd**	76.10	76.19	76.61	73.93	73.62	-	-	-
Land Use Consultants Limited*	67.84	67.93	68.35	68.28	67.92	72.07	68.01	66.01
Rankin Fraser Landscape Architecture LLP**	78.06	78.20	78.82	78.89	78.35	82.22	80.16	76.29
RSK Environment Limited**	70.56	70.69	71.24	71.30	70.82	73.99	71.91	69.91
Tetra Tech Limited**	76.73	76.84	77.35	76.33	75.91	79.61	75.54	73.54

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 11 - CDM Advice								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
AHR Architects Limited	79.15	79.29	79.72	79.75	79.46	-	-	-
Armour Construction Consultants**	86.80	86.85	87.05	87.07	86.90	87.27	85.24	82.10
Brown & Wallace LLP**	84.33	84.37	84.53	84.55	84.41	-	-	85.16
Brownriggs	75.25	75.28	75.44	75.46	-	-	-	-
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED	75.00	75.04	75.23	75.25	75.09	-	-	-
cdmm (UK)	60.52	60.59	60.87	60.90	-	59.33	57.24	55.24
Core Associates Ltd	67.52	67.58	67.87	-	67.65	-	-	-
Currie & Brown UK Limited**	88.43	88.46	88.62	88.63	88.50	-	-	-
Doig and Smith Ltd**	89.04	89.08	89.27	85.04	89.13	-	-	-
F.G. Burnett Limited	-	-	51.71	51.76	-	55.99	57.93	-
Faithful+Gould Limited**	93.70	93.76	94.01	94.04	93.83	94.13	94.10	90.10
G3 Consulting Engineers Ltd.	81.88	81.93	82.13	82.15	81.98	-	-	-
Gardiner & Theobald LLP**	95.07	95.11	95.30	94.63	94.80	-	-	-
Gleeds Management Services Limited**	85.80	85.87	86.13	86.16	85.93	-	-	-
Hardies LLP*	80.60	80.74	81.36	81.43	80.89	67.25	65.21	63.21
Helica (Scotland) Ltd*	72.00	72.02	72.12	72.13	-	78.19	-	-
HRIMunro Architecture Ltd.	-	-	-	NC	-	NC	-	NC
MB Langmuir & Hay Ltd	76.31	76.45	77.07	77.13	76.60	-	-	-
Perspective Building Consultancy	78.76	78.88	79.44	79.50	79.02	-	-	-
Pick Everard**	91.74	91.78	91.97	91.99	91.83	-	-	87.77
Savills (UK) Limited	31.21	31.27	31.57	31.60	31.34	37.65	37.61	35.61
Summers-Inman Construction and Property Consultants LLP**	-	84.95	85.60	-	-	-	-	-
Tetra Tech Limited*	71.33	71.44	71.95	70.93	70.51	74.21	70.14	68.14
Thomas & Adamson	75.83	75.97	76.60	76.67	76.12	-	-	-
Thomson Bethune Ltd	81.11	81.17	81.44	81.47	81.24	-	-	-
Thomson Gray Limited**	87.79	87.83	88.00	88.02	87.87	-	-	-
Turner & Townsend Project Management Limited**	86.96	87.02	87.29	87.32	87.09	85.10	85.02	81.02
WSP UK Limited	74.99	75.11	75.63	75.69	75.24	-	-	-

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 12 - Master Planning								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Atkins Limited**	79.23	79.37	79.99	80.06	79.52	-	-	-
Austin-Smith:Lord Limited	68.34	68.45	68.95	69.01	68.57	70.13	67.30	65.96
Building Design Partnership Limited	68.97	69.10	68.47	67.45	67.63	-	-	-
Collective Architecture Limited**	77.20	77.26	77.54	77.50	77.31	-	-	-
Core Associates Ltd**	78.32	78.38	78.67	-	78.45	-	-	-
Hawkins Brown Design Limited**	81.23	81.36	81.93	81.99	81.50	-	-	-
HLMAD Limited**	87.66	87.80	88.41	88.48	87.95	-	-	-
Hypostyle Design Limited**	86.72	86.80	87.05	86.24	86.86	-	-	-
Ironside Farrar Limited**	87.59	87.63	87.82	87.84	87.68	88.58	84.56	82.56
LDA Design Consulting Ltd*	76.10	76.19	76.61	73.93	73.62	-	-	-
Mott MacDonald Limited**	77.30	77.44	78.04	78.11	77.58	80.49	78.71	74.22
Nicoll Russell Studios Limited	70.84	70.57	72.17	71.81	70.71	-	-	-
NORR Consultants Limited**	82.06	82.19	82.81	82.88	82.34	86.97	84.94	-
Oberlanders Architects LLP**	89.18	89.32	89.96	90.03	89.48	-	-	89.52
RSK Environment Limited*	70.56	70.69	71.24	71.30	70.82	73.99	71.91	69.91
Simpson & Brown	57.52	64.80	65.30	57.95	64.92	66.57	62.20	60.51
Smith Scott Mullan + Associates Ltd.**	83.48	83.75	83.97	83.66	83.38	-	-	-
Stallan Brand Architecture + Design Limited*	72.42	72.55	73.17	73.23	72.70	75.47	71.44	69.44
Tetra Tech Limited**	76.73	76.84	77.35	76.33	75.91	79.61	75.54	73.54
Threesixty Architecture Ltd.	64.31	64.43	64.93	64.99	64.55	67.43	65.36	61.36

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 13 – Environmental Engineering								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Atkins Limited**	79.23	79.37	79.99	80.06	79.52	-	-	-
Delta-Simons Limited**	74.99	75.12	75.68	75.75	75.25	-	-	-
Graham + Sibbald Technical Services LLP**	85.33	85.40	85.68	85.71	85.47	-	-	-
Hydrock Consultants Limited**	79.55	79.66	80.17	80.23	79.78	-	-	-
Ironside Farrar Limited**	92.99	93.03	93.22	93.24	93.08	93.98	89.96	87.96
Kiloh Associates Limited**	80.54	80.56	80.65	80.66	80.58	80.70	78.37	74.69
Max Fordham LLP**	93.14	93.58	93.82	92.55	92.68	-	-	-
RPS Consulting Services Limited**	79.16	79.31	79.96	79.59	79.47	83.01	78.98	78.98
Tetra Tech Limited**	82.13	82.24	82.75	81.73	81.31	85.01	80.94	78.94
Viridis Building Services Ltd**	61.98	61.92	62.68	-	62.25	63.55	63.47	59.47

	Region							
	1A	1B	1C	1D	1E	2	3	4
Lot 14 - Building Surveying								
SUPPLIER	Score	Score	Score	Score	Score	Score	Score	Score
Brown & Wallace LLP**	84.33	84.37	84.53	84.55	84.41	-	-	85.16
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED**	91.20	91.24	91.43	91.45	91.29	-	-	-
Currie & Brown UK Limited**	88.43	88.46	88.62	88.63	88.50	-	-	-
F.G. Burnett Limited*	-	-	57.11	57.16	-	61.39	63.33	-
Faithful+Gould Limited**	88.30	88.36	88.61	88.64	88.43	88.73	88.70	84.70
Gleeds Management Services Limited**	85.80	85.87	86.13	86.16	85.93	-	-	-
Hardies LLP**	80.60	80.74	81.36	81.43	80.89	67.25	65.21	63.21
KSN Project Management Ltd	76.58	76.61	76.74	76.76	76.65	-	-	-
L A Simpson Ltd**	-	-	-	-	-	-	60.49	-
Perspective Building Consultancy	73.36	73.48	74.04	74.10	73.62	-	-	-
Pick Everard**	86.34	86.38	86.57	86.59	86.43	-	-	82.37
PJP Architects LLP**	-	-	-	-	-	66.43	69.13	-
Reid Mitchell	70.33	70.36	70.52	70.53	70.40	-	-	-
RSK Environment Limited*	70.56	70.69	71.24	71.30	70.82	73.99	71.91	69.91
Savills (UK) Limited	42.01	42.07	42.37	42.40	42.14	48.45	48.41	46.41
Simpson & Brown	52.12	59.40	59.90	52.55	59.52	61.17	56.80	55.11
Summers-Inman Construction and Property Consultants LLP**	-	90.35	91.00	-	-	-	-	-
Tetra Tech Limited*	76.73	76.84	77.35	76.33	75.91	79.61	75.54	73.54
Thomas & Adamson**	86.63	86.77	87.40	87.47	86.92	-	-	-
Thomson Gray Limited**	87.79	87.83	88.00	88.02	87.87	-	-	-
WSP UK Limited**	80.39	80.51	81.03	81.09	80.64	-	-	-

Appendix 4- List of Recommended Suppliers with real Living Wage Status

Building Construction Consultancy 0920

Tenderer	Accredited	Currently progressing through the Real Living Wage accreditation process	Pay Real Living Wage to all employees, and commit to gaining accreditation over the initial 2 years of the framework	Not accredited but pay all employees (except volunteers, apprentices and interns)	Not paying but will commit to paying within 2 years
ACTS Partnership Limited			Yes		
AECOM Ltd		Yes			
AHR Architects Limited	Yes				
AMP Architects LLP	Yes				
Anderson Bayne Limited				Yes	
Anderson Bell Christie Limited	Yes				
Armour Construction Consultants	Yes				
Atkins Limited	Yes				
Austin-Smith:Lord Limited	Yes				
Baker Hicks Limited				Yes	
Barham Glen Architects Limited				Yes	
Bayne Stevenson Associates LTD.				Yes	
Brown & Wallace LLP	Yes				
WSP (REAL ESTATE AND INFRASTRUCTURE) LIMITED	Yes				
Clancy Consulting Ltd				Yes	
Clerk Of Works Inspection Services Limited				Yes	
Collective Architecture Limited	Yes				
Coltart Earley Limited	Yes				
Core Associates Ltd				Yes	
CRGP Limited	Yes				
Currie & Brown UK Limited				Yes	
Curtins Consulting Limited				Yes	
Narro Associates Limited	Yes				
Davie + McCulloch Ltd.				Yes	
Delta-Simons Limited			Yes		
Doig and Smith Ltd	Yes				
DSSR Limited	Yes				
DWA Landscape Architects Limited	Yes				
ECD Architects Ltd	Yes				
EDP Consulting Engineers Ltd				Yes	
Fairhurst Group LLP				Yes	
Faithful+Gould Limited	Yes				
F.G. Burnett Limited				Yes	
Forbes Leslie Network Ltd t/a FLN Consulting Engineers			Yes		
Gardiner & Theobald LLP		Yes			
Gareth Hoskins Architects Limited	Yes				
Gleeds Management Services Limited	Yes				
Goodson Associates Limited	Yes				
Graham + Sibbald Technical Services LLP				Yes	
Grant/Murray Architects Ltd	Yes				
Hardies LLP	Yes				

Tenderer	Accredited	Currently progressing through the Real Living Wage accreditation process	Pay Real Living Wage to all employees, and commit to gaining accreditation over the initial 2 years of the framework	Not accredited but pay all employees (except volunteers, apprentices and interns)	Not paying but will commit to paying within 2 years
Harley Haddow Limited			Yes		
Hawkins Brown Design Limited	Yes				
Hawthorne Boyle Limited	Yes				
Helica (Scotland) Ltd				Yes	
Hickton Quality Control Ltd	Yes				
HLMAD Limited	Yes				
Holmes Miller Ltd.	Yes				
Hydrock Consultants Limited		Yes			
Hypostyle Design Limited	Yes				
IMG Quality Control Ltd					Yes
Ironside Farrar Limited	Yes				
John Gilbert Architects Limited	Yes				
Kiloh Associates Limited				Yes	
L A Simpson Ltd				Yes	
LDA Design Consulting Ltd				Yes	
Land Use Consultants Limited	Yes				
Mackie Ramsay Taylor Limited				Yes	
MASTARCH LTD	Yes				
Max Fordham LLP	Yes				
Mott MacDonald Limited	Yes				
Nicoll Russell Studios Limited				Yes	
NORR Consultants Limited	Yes				
Oberlanders Architects LLP				Yes	
Page \ Park Limited	Yes				
Pick Everard				Yes	
PJP Architects LLP				Yes	
Rankin Fraser Landscape Architecture LLP	Yes				
Robert Potter and Partners LLP				Yes	
Robinson Low Francis LLP				Yes	
RPS Consulting Services Limited				Yes	
RSK Environment Limited					Yes
RSP Consulting Engineers LLP	Yes				
Rybka Limited	Yes				
Ryder Architecture Limited				Yes	
Savills (UK) Limited	Yes				
G3 Consulting Engineers Ltd.	Yes				
Sheppard Robson Architects LLP				Yes	
Simpson & Brown		Yes			
Smith Scott Mullan + Associates Ltd.	Yes				
Space Solutions (Scotland) Limited	Yes				
Stallan Brand Architecture + Design Limited		Yes			
Summers-Inman Construction and Property Consultants LLP				Yes	
Thomas & Adamson				Yes	
Thomas C Stewart LLP	Yes				
Thomson Gray Limited	Yes				

Tenderer	Accredited	Currently progressing through the Real Living Wage accreditation process	Pay Real Living Wage to all employees, and commit to gaining accreditation over the initial 2 years of the framework	Not accredited but pay all employees (except volunteers, apprentices and interns)	Not paying but will commit to paying within 2 years
Turner & Townsend Project Management Limited			Yes		
Viridis Building Services Ltd	Yes				
Waterman Structures Limited				Yes	
Wellwood Leslie LLP				Yes	
Will Rudd Davidson (Edinburgh) Limited				Yes	
WSP UK Limited					Yes
Tetra Tech Limited				Yes	
Wylie Shanks Architects LLP	Yes				

Appendix 5 – Segmentation classifications

Building Construction Consultancy 0920 is classified as Class B.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Scotland Excel**To: Executive Sub-Committee****On: 21 October 2022****Report by:
Chief Executive of Scotland Excel****Tender: Supply and Delivery of Street Lighting Materials****Schedule: 1421****Period: 1 October 2022 until 30 September 2025. Plus, the option to extend for up to one year until 30 September 2026.****1. Introduction and Background**

This recommendation is for the award of a fourth-generation framework for the Supply and Delivery of Street Lighting Materials.

This proposed framework was advertised for the period from 1 October 2022 until 30 September 2025, with the option to extend for a further twelve-month period to 30 September 2026. Subject to approval and completion of a standstill period, the framework is intended to commence on or around 15 November 2022.

The current framework for the Supply and Delivery of Street Lighting Materials is due to expire on 31 October 2022, following the completion of an extension period. This was put in place to provide supplier relief and to ensure continuity of supply to member councils related to the impact of the coronavirus pandemic in line with applicable law and guidance.

This renewal framework covers a wide range of products from traditional street lighting materials such as steel and aluminium lighting columns to latest generation high technology Light Emitting Diode (LED). The renewal framework will assist councils in the maintenance of their street lighting infrastructure and delivering the LED street lighting replacement programmes, supporting the Scottish Government's climate change targets and the transition to a low carbon economy.

The report summarises the outcome of the procurement process for this national framework arrangement.

2. Scope, Participation and Spend

As part of the strategy development, the User Intelligence Group (UIG) endorsed the inclusion of seven lots as summarised in Table 1: Lotting Structure.

This strategy is designed to align with council requirements, whilst also recognising the current structure of the marketplace, as well as maximising opportunities for local Small to Medium sized Enterprises (SMEs) within the sector.

Table 1: Lotting Structure

Lot Number	Description	Estimated % of Spend
1	LED Lanterns	59%
2	Cable/Wiring	2%
3	Steel Columns & Poles	3%
4	Aluminium Columns & Poles	14%
5	Sundry Items	4%
6	Traffic Bollards & Signs	4%
7	Lamps & Maintenance Components	14%

As detailed in Appendix 1, all 32 councils plus Tayside Contracts and Ayrshire Roads Alliance have indicated participation in this framework.

The framework was advertised with an estimated value of £60m over the maximum 4-year period. This value was derived from anticipated council spend, circa £10m per annum, historical data and market analysis. The advertised value of £15m per annum allows a reasonable level of contingency built in to allow for growth within participating councils over the four years.

It should be noted that the tender provided no commitment to award any work, or any level or volume of business or any continuity of business under the framework.

3. Procurement Process

A UIG (User Intelligence Group) consisting of representatives from participating councils endorsed the procurement strategy on 31 March 2022. In addition, a working group of technical representatives was formed to review the lot structure, technical specifications and participate in the evaluation.

A Prior Information Notice (PIN) containing an invitation to a preliminary market consultation in accordance with Regulation 41 of the Public Contracts (Scotland) Regulations was published on 26 November 2021 via the Public Contracts Scotland (PCS) advertising portal which resulted in expressions of interest from 24 organisations. Suppliers were given the opportunity to provide Scotland Excel with information in relation to, but not limited to, market intelligence, market trends and sustainability initiatives to help inform the strategy.

Thereafter, in order to ensure maximum competition and the inclusion for all potential suppliers to service the framework, the UIG agreed that an open tender process should be followed to establish the framework.

The Contract Notice was published via the Find a Tender Service and the Public Contracts Scotland portal (PCS) on 26 May 2022 with the tender documentation being made available for immediate download from 26 May 2022, via the Public Contracts Scotland Tenders (PCS-T) system.

The procurement process followed a two-stage tendering procedure. At the first stage, suppliers Single Procurement Document (SPD) Scotland responses were assessed against financial capability, technical/professional capability and business probity requirements. Suppliers were required to pass this stage to be eligible for award. At the second stage, offers were evaluated against the following criteria and weightings.

All Lots

Technical	30%
Commercial	70%

Within the technical section, products were evaluated against a detailed specification issued with the published tender documents in order to ensure evaluation was on a like-for-like quality basis of products meeting council requirements. The required characteristics of the specification included conformity with performance requirements and standards. As detailed in the published tender documents, non-compliance with the specification would lead to exclusion from further evaluation. Suppliers were also required to evidence their knowledge and experience within the technical section, by responding to method statements which covered areas including; warehouse & stockholding,

distribution & logistics, account management & technical support; sustainability & environmental impact, community benefits and fair work first practices. These are detailed below within Table 2.

Table 2: Technical Scoring Breakdown

Area	Maximum Score Available
Warehouse & Stockholding	6
Distribution & Logistics	6
Account Management & Technical Support	5
Sustainability & Environmental Impact	5
Community Benefits	4
Fair Work First	4

Suppliers were also asked to confirm which council areas they had the ability to service.

Within the commercial section, bidders were invited to offer on a lot-by-lot basis and provide a national delivered price for street lighting products. For lot 1 bidders were permitted to submit up to 3 offers and for lot 5 bidders could chose to bid for one, some or all of the 16 sections detailed. Different approaches were used to identify the most economically advantageous offers from amongst the compliant offers for each lot as detailed within the published tender documents. The final outcome is shown in Appendices 2 and 3.

Scotland Excel took cognisance of the situation relative to the Coronavirus pandemic in considering this tender exercise. Balancing the current situation with the need to provide a route to market for councils to obtain street lighting materials, Scotland Excel determined to proceed with the tender exercise to establish this framework. Scotland Excel has carefully monitored the situation throughout the period of the tender exercise and has determined it is appropriate to recommend the establishment of the framework as set out in this report.

4. Report on Offers Received

The tender document was downloaded by 38 organisations, with 25 tender responses received.

A summary of all offers received is provided in Appendix 2.

Suppliers who were non-compliant with the qualification criteria or specification for all lots in which they tendered were advised that their offer would not be considered further. Twelve suppliers were partially non-compliant and have been recommended for partial award to the framework as a result.

All non-compliant offers (or part offers) are indicated in Appendix 3.

Based on the criteria and scoring methodology set out in the published tender document, a full evaluation of the compliant offers received was carried out. Appendix 3 sets out the scoring achieved by each supplier. Suppliers will be advised where their offer included products which were removed from further evaluation because they did not comply with the published specification.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi supplier framework arrangement is awarded to 17 suppliers across the seven lots as outlined in Appendix 3, Scoring and Recommendations.

The 17 recommended suppliers can meet operational requirements, provide a range of choice and capacity for council members, whilst also representing a mix of small, medium and large organisations, with 14 of the recommended suppliers classified as SMEs.

6. Benefits

Savings

Scotland Excel conducted a benchmarking exercise and the result of this benchmarking is detailed in Appendix 1.

The benchmarking exercise took the current framework product prices from Lots 1, 4 and 7 (LED Lanterns, Aluminium Columns and Lamps & Maintenance Components) that represent the majority of the spend and compared these against the new framework pricing for the same lots.

Given current market conditions and analysis including our indexation model, it was anticipated that an increase for street lighting materials was likely, and benchmarking has confirmed an average increase of around 14%. This is representative of the ongoing challenging market conditions faced by suppliers. The market for the type of products available via this framework area are driven primarily by the price of raw material used within the manufacturing process, namely metals and plastic. Other key drivers include shipping costs, both by road

and sea. A range of geopolitical factors have created unprecedented pressure on this market causing depletion of stocks and fear of future shortages leading to the distraction if supply of raw materials and rising prices.

Analysis of our indexation model shows that the current framework costs are around 14% lower than the market price. When this is considered with the 14% increase, we would therefore recommend the new framework is approved with a neutral savings position.

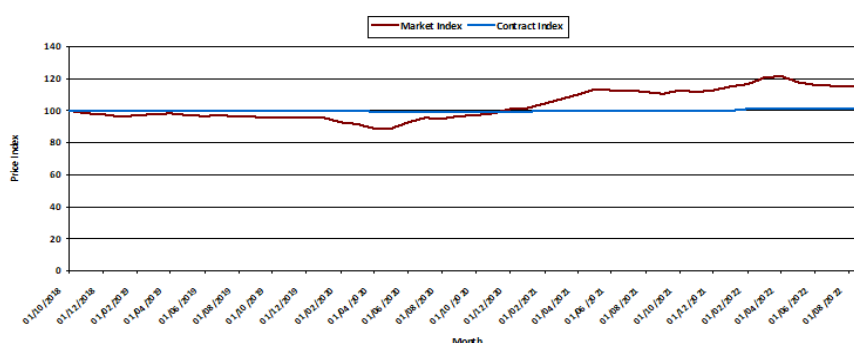
Tracking of the market conditions through Scotland Excel's established indexation processes will continue to ensure that the framework provides value for money in a volatile and unstable materials market.

Indexation Report - Street Lighting Materials



Schedule No: 2617
Contract Title: Street Lighting Materials
Contract Manager: Elena Martin
Start Date: 01/10/2018

Index	Type	Index Weighting (%)
Consumer Price Index	Standard	38
London Metal Exchange - Aluminium	Specific	22
Index Mundi - Metals	Standard	20
B of E Monthly Average Exchange Rate Index- E	Standard	10
Plastixx	Standard	10



Notes:

The Contract Index tracks the general movement in contract prices and not the actual contract price paid. The Market Index tracks the general market movement against a weighted basket of relevant indices and not the current index levels. This report should be used as a guide only.

Produced by Scotland Excel - 20/09/2022

Figure 1: Street Lighting Indexation Report

Price Stability

All suppliers have agreed to the stated fixed price period of three months from the start of the framework. Provision thereafter is for price reviews quarterly for all lots to accommodate market fluctuations and the applicable contract conditions were drafted to reflect this, and to accommodate 'exceptional' circumstances.

All requests for price increases will be evaluated against prevailing market conditions and require supporting documentary evidence.

Rebate

This framework is subject to a retrospective rebate of 0.65% being paid to Scotland Excel on spend data per supplier per annum over £200,000. The rebate will be calculated based on all framework spend reported through supplier management information returns.

Sustainable Procurement Benefits

Within the technical section of the tender, the sustainability method statement assessed suppliers on how they would provide a positive environmental impact and support the Scottish Governments' Climate change policies for achieving Net Zero.

A range of sustainable measures were outlined by suppliers including;

- Programmes to further reduce and offset their Carbon Reduction
- Development of products for easy recycling, spare parts harvesting, refurbishment, and technical and economic lifetime extension
- Innovative ways of reducing and recycling packaging.

11 of the 17 recommended suppliers also have a documented policy on how their organisation will achieve Net Zero.

Community Benefits

Scotland Excel is committed to maximising community benefits delivered through the framework for its members and local communities.

As part of the tender process, suppliers were required to confirm whether they would comply with the community benefits approach for the lifetime of the framework and were scored on their ability to deliver it.

This approach is designed to deliver local community benefits based on individual members spend thresholds to ensure the community benefits being delivered is maximised.

All 17 of the recommended suppliers confirmed their acceptance of the community benefits approach.

The community benefits approach focused on supporting the Scottish Government's National Performance Framework, and the benefits delivered should support, but are not limited to, the following indicators:

- We live in a Scotland that is the most attractive place for doing business in Europe
- We take seriously the wellbeing and skills of our workforce and provide good quality, fair work, training and employment support for all
- Our young people are successful learners, confident individuals, effective contributors and responsible citizens;
- We reduce the local and global environment impact of our consumption and production.

Fair Work First Practices including the Real Living Wage

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, are diverse and is engaged in decision making.

Within the technical section suppliers were asked a question on their approach to fair work practices and payment of the Real Living Wage to their workforce. This question was in accordance with the applicable Scottish Government guidance on “Fair Work First in Scottish Procurement”.

Suppliers’ approach to fair work practices, included a range of positive work initiatives such as:

- Training and personal development programs for staff
- Flexible working arrangements
- Equal pay for work of equal value
- Apprenticeship programs
- Performance reviews
- Providing channels for effective voice such as Employee forum, Opinion Survey, engaging with unions and other feedback mechanisms.

As detailed in Appendix 4, of the 17 recommended suppliers, 15 pay the Real Living Wage. Of these, 2 are accredited Real Living Wage Employers, 3 are currently engaged in the Living Wage accreditation process, 1 is committed to becoming accredited within two years and the remaining 9 suppliers are not accredited by the Living Wage Foundation but pay the Real Living Wage to all employees (except volunteers, apprentices and interns).

Scotland Excel will continue to monitor Fair Work First Practices including the Real Living Wage status during the lifetime of the framework to ensure commitments are met.

7. Contract Mobilisation and Management

All suppliers and participating members will be issued with a mobilisation pack containing all required details to launch the framework. Each supplier will be offered a mobilisation meeting, to outline the operation of the framework, roles and responsibilities, management information requirements and community benefits commitments.

In accordance with Scotland Excel's established contract and supplier management programme, this framework has been classified as class D. As such it will require annual supplier and user group reviews as appropriate. During the current market conditions Scotland Excel will continue to engage with suppliers on a regular basis to manage the response supply issues and ensure continuity of this essential service delivery for our members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This framework for Street Lighting Materials aims to maximise collaboration, allow members to deliver the various services they provide as well as support them with their Street Lighting Replacement and Maintenance Programmes through delivery of best value. A range of benefits can be reported in relation to best value, sustainability and community benefits.

The Executive Sub Committee is requested to approve the recommendation to award this framework agreement to the suppliers as set out in the attached Appendix 3, Scoring and Recommendations.

Appendix 1 – Participation and Spend Summary – Street Lighting Materials 1421

Member Name	Participate In Contract	Participation Entry Date	Estimated Annual Spend (£)	Source of Spend Data	Indexation (%)	Estimated Forecast Savings (%)	Basis of Savings Calculation
ABERDEEN CITY COUNCIL	YES	Contract Start	£968,913	Contract MI	14%	-14%	Benchmarking
ABERDEENSHIRE COUNCIL	YES	Contract Start	£700,000	Council	14%	-14%	Benchmarking
ANGUS COUNCIL	via Tayside Contracts	Contract Start	£0	Council	14%	-14%	Benchmarking
ARGYLL & BUTE COUNCIL	YES	Contract Start	£69,899	Council	14%	-14%	Benchmarking
CITY OF EDINBURGH COUNCIL	YES	Contract Start	£150,000	Council	14%	-14%	Benchmarking
CLACKMANNANSHIRE COUNCIL	YES	Contract Start	£95,000	Council	14%	-14%	Benchmarking
COMHAIRLE NAN EILEAN SIAR	YES	Contract Start	£50,000	Council	14%	-14%	Benchmarking
DUMFRIES & GALLOWAY COUNCIL	YES	Contract Start	£94,405	Contract MI	14%	-14%	Benchmarking
DUNDEE CITY COUNCIL	via Tayside Contracts	Contract Start	£0	Council	14%	-14%	Benchmarking
EAST Ayrshire Council	via Ayrshire Roads Alliance	Contract Start	£0	Council	14%	-14%	Benchmarking
EAST DUNBARTONSHIRE COUNCIL	YES	Contract Start	£35,951	Council	14%	-14%	Benchmarking
EAST Lothian Council	YES	Contract Start	£250,000	Council	14%	-14%	Benchmarking
EAST RENFREWSHIRE COUNCIL	YES	Contract Start	£120,000	Council	14%	-14%	Benchmarking
FALKIRK COUNCIL	YES	Contract Start	£400,000	Council	14%	-14%	Benchmarking
FIFE COUNCIL	YES	Contract Start	£873,085	Council	14%	-14%	Benchmarking
GLASGOW CITY COUNCIL	YES	Contract Start	£2,123,500	Council	14%	-14%	Benchmarking
HIGHLAND COUNCIL	YES	Contract Start	£444,500	Contract MI	14%	-14%	Benchmarking
INVERCLYDE COUNCIL	YES	Contract Start	£100,000	Council	14%	-14%	Benchmarking
MIDLOTHIAN COUNCIL	YES	Contract Start	£77,565	Contract MI	14%	-14%	Benchmarking
MORAY COUNCIL	YES	Contract Start	£225,000	Council	14%	-14%	Benchmarking
NORTH Ayrshire Council	YES	Contract Start	£115,000	Council	14%	-14%	Benchmarking
NORTH LANARKSHIRE COUNCIL	YES	Contract Start	£610	Contract MI	14%	-14%	Benchmarking
ORKNEY ISLANDS COUNCIL	YES	Contract Start	£9,362	Contract MI	14%	-14%	Benchmarking
PERTH & KINROSS COUNCIL	via Tayside Contracts	Contract Start	£0	Council	14%	-14%	Benchmarking
RENFREWSHIRE COUNCIL	YES	Contract Start	£51,261	Council	14%	-14%	Benchmarking
SCOTTISH BORDERS COUNCIL	YES	Contract Start	£150,000	Council	14%	-14%	Benchmarking
SHEPHERD ISLANDS COUNCIL	YES	Contract Start	£60,000	Council	14%	-14%	Benchmarking
SOUTH Ayrshire Council	via Ayrshire Roads Alliance	Contract Start	£0	Council	14%	-14%	Benchmarking
SOUTH LANARKSHIRE COUNCIL	YES	Contract Start	£313,288	Council	14%	-14%	Benchmarking
STIRLING COUNCIL	YES	Contract Start	£60,000	Council	14%	-14%	Benchmarking
WEST DUNBARTONSHIRE COUNCIL	YES	Contract Start	£72,683	Contract MI	14%	-14%	Benchmarking
WEST Lothian Council	YES	Contract Start	£104,895	Council	14%	-14%	Benchmarking
TAYSIDE CONTRACTS	YES	Contract Start	£1,170,447	Council	14%	-14%	Benchmarking
AYRSHIRE ROADS ALLIANCE	YES	Contract Start	£1,000,000	Council	14%	-14%	Benchmarking
Totals			£9,885,364				

Appendix 2 – List of Suppliers with SME Status

TENDERER	SME STATUS	LOCATION	LOT(s) TENDERED	LOT(s) AWARDED (in whole or in part)
Acrospire Solutions Limited	Small	Basingstoke	Lot 1 (offers 1 & 2)	-
Ark Lighting Ltd	Medium	Barnsley	Lot 1 (offer 1)	-
ASD Lighting Plc	Medium	Rotherham	Lot 1 (offers 1 & 2)	Lot 1 (offers 1 & 2)
Candela Traditional Lighting Limited	Small	Birmingham	Lot 1 (offer 1)	-
City Electrical Factors Limited *	Large	Kenilworth	Lot 5 (sections 2, 4, 5, 6, 9, 14, 15 & 16) & Lot 7	Lot 5 (sections 2, 4, 5, 6, 9, 14, 15 & 16) & Lot 7*
Cleveland Cable Company Limited *	Large	Cleveland	Lot 2	Lot 2*
C.U. Lighting Limited *	Medium	Great Amwell	Lot 1 (offer 1) & Lot 3	Lot 3
D.W. Windsor Limited	Medium	Telford	Lot 1 (offer 1)	Lot 1 (offer 1)
Edmundson Electrical Limited *	Large	Knutsford	Lot 1 (offer 1), Lot 2, Lot 3, Lot 4, Lot 5 (sections 1-16), Lot 6 & Lot 7	Lot 1 (offer 1), Lot 2*, Lot 3, Lot 4*, Lot 5 (sections 1-16), Lot 6* & Lot 7*
Glasdon (UK) Limited	Medium	Blackpool	Lot 6 & Lot 7	Lot 6 & Lot 7
Holophane Europe Limited	Medium	Bucks	Lot 1 (offer 1)	-
INDO Lighting Limited	Small	Southampton	Lot 1 (offer 1)	-
James M Anderson Limited *	Small	Glasgow	Lot 1 (offers 1, 2 & 3), Lot 2, Lot 3, Lot 4, Lot 5 (sections 1-16), Lot 6 & Lot 7	Lot 1 (offers 1, 2* & 3*), Lot 2, Lot 3, Lot 4*, Lot 5 (sections 1-16), Lot 6* & Lot 7*
Light & Energy Distribution Limited *	Small	Grangemouth	Lot 1 (offers 1, 2 & 3), Lot 2, Lot 3, Lot 4 & Lot 5 (sections 1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 15 & 16)	Lot 1 (offers 1, 2 & 3), Lot 2*, Lot 3, Lot 4 & Lot 5 (sections 1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 15 & 16)
Mallatite Minor Structures & Products Ltd *	Medium	Solihull	Lot 1 (offer 1), Lot 3, Lot 4, Lot 5 (sections 7, 8, 9, 11, 12 & 13) & Lot 6	Lot 1 (offer 1*), Lot 3, Lot 4, Lot 5 (sections 7, 8, 9, 11, 12 & 13) & Lot 6
Marwood Electrical Company Limited *	Medium	London	Lot 1 (offers 1, 2 & 3), Lot 3, Lot 4, Lot 5 (sections 1, 3, 4, 5, 11 & 14), Lot 6 & Lot 7	Lot 1 (offers 1, 2 & 3), Lot 4*, Lot 5 (sections 1, 3, 4, 5, 11 & 14), Lot 6* & Lot 7
Orangetek Limited	Small	Burton-On-Trent	Lot 1 (offers 1 & 2)	-
Pudsey Diamond Engineering Limited	Small	Andover	Lot 3, Lot 5 (section 11) & Lot 6	-
Signify Commercial UK Limited *	Medium	Guildford	Lot 1 (offer 1)	Lot 1 (offer 1*)
Snapfast Ltd *	Small	Tyne and Wear	Lot 1 (offers 1 & 2) & Lot 7	Lot 7
Street Lighting Supplies & Co Ltd. *	Small	Grangemouth	Lot 1 (offers 1, 2 & 3), Lot 2, Lot 3, Lot 4, Lot 5 (sections 1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 15 & 16), Lot 6 & Lot 7	Lot 1 (offers 1*, 2 & 3*), Lot 2*, Lot 3, Lot 4, Lot 5 (sections 1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 15 & 16), Lot 6 & Lot 7*
The Aluminium Lighting Company Ltd. *	Small	Port Talbot	Lot 4	Lot 4*
TRT Lighting Limited	Medium	Redditch	Lot 1 (offer 1)	Lot 1 (offer 1)
Urbis Schröder Ltd	Medium	Basingstoke	Lot 1 (offers 1, 2 & 3)	Lot 1 (offers 1, 2 & 3)
ZG Lighting (UK) Limited	Medium	Chalfont St Peter	Lot 1 (offers 1 & 2)	-

* Denotes part-successful award

Appendix 3 - Scoring and Recommendations – Street Lighting Materials 1421

* Denotes part-successful award throughout appendix 3

LOT 1 - LED Lanterns (multiple offers permitted)		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
D.W. Windsor Limited	99.38	Yes (offer 1)
Marwood Electrical Company Limited	96.68	Yes (offers 1, 2 & 3)
Edmundson Electrical Limited	94.61	Yes (offer 1)
Urbis Schröder Ltd	94.20	Yes (offers 1, 2 & 3)
Street Lighting Supplies & Co Ltd. *	92.67	Yes (offers 1*, 2 & 3*)
Light & Energy Distribution Limited	91.91	Yes (offers 1, 2 & 3)
ASD Lighting Plc	91.87	Yes (offers 1 & 2)
Signify Commercial UK Limited *	90.51	Yes (offer 1*)
Mallatite Minor Structures & Products Ltd*	89.64	Yes (offer 1*)
TRT Lighting Limited	89.58	Yes (offer 1)
James M Anderson Limited *	86.74	Yes (offers 1, 2* & 3*)
INDO Lighting Limited	75.06	No
C.U. Lighting Limited	72.76	No
Ark Lighting Ltd	66.88	No
Snapfast Ltd	65.85	No
Candela Traditional Lighting Limited	58.38	No
Acrospire Solutions Limited	Non-compliant	No
Holophane Europe Limited	Non-compliant	No
Orangetek Limited	Non-compliant	No
ZG Lighting (UK) Limited	Non-compliant	No

LOT 2 - Cable/Wiring		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
Edmundson Electrical Limited *	97.75	Yes
Light & Energy Distribution Limited *	93.23	Yes
James M Anderson Limited	90.49	Yes
Street Lighting Supplies & Co Ltd. *	89.99	Yes
Cleveland Cable Company Limited *	87.24	Yes

LOT 3 - Steel Columns & Poles		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
Mallatite Minor Structures & Products Ltd	97.13	Yes
James M Anderson Limited	74.25	Yes
Edmundson Electrical Limited	74.00	Yes
Light & Energy Distribution Limited	73.25	Yes
Street Lighting Supplies & Co Ltd.	72.74	Yes
C.U. Lighting Limited	71.29	Yes
Marwood Electrical Company Limited	58.91	No
Pudsey Diamond Engineering Limited	58.47	No

LOT 4 - Aluminium Columns & Poles		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
Mallatite Minor Structures & Products Ltd	97.13	Yes
Street Lighting Supplies & Co Ltd.	94.79	Yes
The Aluminium Lighting Company Ltd. *	79.05	Yes
Light & Energy Distribution Limited	78.62	Yes
James M Anderson Limited *	75.21	Yes
Edmundson Electrical Limited *	72.76	Yes
Marwood Electrical Company Limited *	69.59	Yes

LOT 5 - Sundry Items		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
Street Lighting Supplies & Co Ltd.	87.99	Yes (sections 1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 15 & 16)
Light & Energy Distribution Limited	83.45	Yes (sections 1, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 15 & 16)
City Electrical Factors Limited	82.77	Yes (sections 2, 4, 5, 6, 9, 14, 15 & 16)
Mallatite Minor Structures & Products Ltd	79.76	Yes (sections 7, 8, 9, 11, 12 & 13)
James M Anderson Limited	78.38	Yes (sections 1 – 16)
Edmundson Electrical Limited	77.62	Yes (sections 1 – 16)
Marwood Electrical Company Limited	75.02	Yes (sections 1, 3, 4, 5, 11 & 14)
Pudsey Diamond Engineering Limited	56.08	No (section 11)

LOT 6 - Traffic Bollards & Signs		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
Mallatite Minor Structures & Products Ltd	97.13	Yes
Marwood Electrical Company Limited *	67.56	Yes
James M Anderson Limited *	65.04	Yes
Street Lighting Supplies & Co Ltd.	63.42	Yes
Glasdon (UK) Limited	61.64	Yes
Edmundson Electrical Limited *	61.53	Yes
Pudsey Diamond Engineering Limited	57.17	No

LOT 7 - Lamps & Maintenance Components		
TENDERER NAME	TOTAL SCORE	Recommended for Award (Yes/No)
Edmundson Electrical Limited *	97.75	Yes
James M Anderson Limited *	89.22	Yes
Street Lighting Supplies & Co Ltd. *	85.48	Yes
Marwood Electrical Company Limited	80.26	Yes
Snapfast Ltd *	78.59	Yes
Glasdon (UK) Limited	74.29	Yes
City Electrical Factors Limited *	74.22	Yes

Appendix 4 – List of Recommended Suppliers with Living Wage Status

Tenderer	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 years of framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
ASD Lighting Plc						X
City Electrical Factors Limited			X			
Cleveland Cable Company Limited				X		
C.U. Lighting Limited				X		
D.W. Windsor Limited				X		
Edmundson Electrical Limited						X
Glasdon (UK) Limited	X					
James M Anderson Limited		X				
Light & Energy Distribution Limited		X				
Mallatite Minor Structures & Products Ltd		X				
Marwood Electrical Company Limited				X		
Signify Commercial UK Limited				X		
Snapfast Ltd				X		
Street Lighting Supplies & Co Ltd.	X					
The Aluminium Lighting Company Ltd.				X		
TRT Lighting Limited				X		
Urbis Schröder Ltd				X		

Appendix 5 – Segmentation Classifications

Street Lighting Materials 1421 is classified as class D.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

**Report by:
Chief Executive of Scotland Excel**

Flexible Framework for Social Care Agency Workers

Revised Report

1. Introduction and Background

The recommendations for the flexible framework for Social Care Agency Workers was presented to the Executive Sub Committee in September, and subsequently approved. Following this, an issue has been identified pertaining to one provider (SRS Partnership Ltd.), who submitted offers for Lot 1 (Care Roles), and Lot 3 (Ancillary Roles).

Recommendation was made to award this provider for Lot 1 only, so they were part successful. It should have been included within the paper that their offer for Lot 3 was non-complaint, and therefor they would not be recommended for award.

2. Recommendations

There are no changes to the recommended providers, however, the appendices containing information on those recommended for award require to be updated in line with Appendix 2 and Appendix 3 attached, and as outlined below.

Appendix 2

- where the double asterisk is in place for SRS the note should state (Recommended for part-award (lot 1) and is part non-compliant (lot 3))

Appendix 3

- where the double asterisk is in place for SRS the note should state (Recommended for part-award (lot 1) and is part non-compliant (lot 3))
- SRS should appear under lot 3 (same as for other non-compliant tenderers) with "N/C" in the Total column.

3. **Summary**

The Executive Sub Committee is requested to approve the updated appendices.

Appendix 2 – List of Awarded Tenderers with SME Status

Tenderer's Name	SME Status	Location	Lots/ Regional Sub-lots Tendered	Lots/ Regional Sub-lots Awarded
*Aberness Care Limited	Medium	Aberdeen	Lot 1, RSL 11-13	Lot 1, RSL 11-13
*Aberness Recruitment Agency Limited	Medium	Inverness	Lot 1, RSL 1-5b	Lot 1, RSL 1-5b
*Ailsa Care Services Ltd.	Small	Glasgow,	Lot 1, RSL 7-10, 14-15	Lot 1, RSL 7-10, 14-15
*Allied & Clinical Recruitments Limited	Small	Manchester	Lot 1, RSL 1, 5a, 5b, 7-17	Lot 1, RSL 1, 5a, 5b, 7-17
*ASA International Limited	Medium	Edinburgh	Lot 1, RSL 6-17 Lot 2, RSL 6-17 Lot 3, RSL 6-17	Lot 1, RSL 6-17 Lot 2, RSL 6-17 Lot 3, RSL 6-17
*Caledonia Healthcare Limited	Small	Glasgow	Lot 1, RSL 7-9	Lot 1, RSL 7-9
*Care Response 24/7 Ltd	Medium	Glasgow	Lot 1, RSL 7-10	Lot 1, RSL 7-10
*Caring Hearts Recruitment Ltd	Small	Paisley	Lot 1, RSL 5a, 6-10, 14	Lot 1, RSL 5a, 6-10, 14
*Florence Staffing Ltd	Medium	St Albans,	Lot 1, RSL 1-17 Lot 3, RSL 1-17	Lot 1, RSL 1-17 Lot 3, RSL 1-17
GGIF Care Limited	Small	Aberdeen	***	N/C
*GSR Nursing Ltd	Small	Aberdeen	Lot 1, RSL 6-17 Lot 3, RSL 6-17	Lot 1, RSL 6-17 Lot 3, RSL 6-17
*H1 Healthcare Solutions Ltd	Medium	Glasgow	Lot 1, RSL 1-17 Lot 2, RSL 1-17 Lot 3, RSL 1-17	Lot 1, RSL 1-17 Lot 2, RSL 1-17 Lot 3, RSL 1-17
*HSC Futures Ltd	Small	Kilmarnock	Lot 1, RSL 6-10, 14-17	Lot 1, RSL 6-10, 14-17
*Hunter Gatherer AHP Resourcing Limited	Small	Chipping Campden	Lot 2, RSL 1-17	Lot 2, RSL 1-17
*Independent Clinical Services Limited	Large	Broxbourne	Lot 1, RSL 1-17	Lot 1, RSL 1-17
*Jobs and Co. Ltd.	Medium	Glasgow	Lot 1, RSL 7, 9, 10, 15	Lot 1, RSL 7, 9, 10, 15

Tenderer's Name	SME Status	Location	Lots/ Regional Sub-lots Tendered	Lots/ Regional Sub-lots Awarded
			Lot 3, RSL 7, 9, 10, 15	Lot 3, RSL 7, 9, 10, 15
*Kenylink Services Limited	Micro	Coventry	Lot 1, RSL 13-17 Lot 2, RSL 13-17 Lot 3, RSL 13-17	Lot 1, RSL 13-17 Lot 2, RSL 13-17 Lot 3, RSL 13-17
*Liquid Personnel Limited	Medium	Turnford	Lot 2, RSL 1-17	Lot 2, RSL 1-17
*Mitchell & Murdoch Care Ltd	Medium	Perth	Lot 1, RSL 7-9, 11-14, 17 Lot 3, RSL 7-9, 11-14, 17	Lot 1, RSL 7-9, 11-14, 17 Lot 3, RSL 7-9, 11-14, 17
*MVN Associates Limited	Small	Glasgow	Lot 1, RSL 5a, 6-10 Lot 3, RSL 5a, 6-10	Lot 1, RSL 5a, 6-10 Lot 3, RSL 5a, 6-10
*Newcross Healthcare Solutions Limited	Large	Totnes	Lot 1, RSL 1-17 Lot 3, RSL 1-17	Lot 1, RSL 1-17 Lot 3, RSL 1-17
*Oncall Care Service Ltd	Medium	Glasgow	Lot 1, RSL 7-10, 15	Lot 1, RSL 7-10, 15
*Pegasus Healthcare Solutions Limited	Small	Glasgow	Lot 1, RSL 7-10	Lot 1, RSL 7-10
*Red Sector Recruitment Ltd	Small	Witney	Lot 1, RSL 1-17 Lot 2, RSL 1-17	Lot 1, RSL 1-17 Lot 2, RSL 1-17
*Reed Specialist Recruitment Limited	Large	London	Lot 1, RSL 1-17	Lot 1, RSL 1-17
*Sanctuary Personnel Limited	Medium	Ipswich	Lot 2, RSL 1-17	Lot 2, RSL 1-17
*Search Consultancy Limited	Large	Glasgow	Lot 1, RSL 1, 2, 5a-17	Lot 1, RSL 1, 2, 5a-17
*Service Care Solutions Ltd	Medium	Preston	Lot 1, RSL 1-17 Lot 2, RSL 1-17 Lot 3, RSL 1-17	Lot 1, RSL 1-17 Lot 2, RSL 1-17 Lot 3, RSL 1-17
*Seven Resourcing Limited	Medium	Ipswich	Lot 1, RSL 1, 2, 4-17 Lot 2, RSL 1, 2, 4-17	Lot 1, RSL 1, 2, 4-17 Lot 2, RSL 1, 2, 4-17

Tenderer's Name	SME Status	Location	Lots/ Regional Sub-lots Tendered	Lots/ Regional Sub-lots Awarded
**SRS Partnership Limited <i>(Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))</i>	Small	Paisley	Lot 1, RSL 6-10, 14-17 Lot 3, RSL 6-10, 14-17	Lot 1, RSL 6-10, 14-17
Sunray Care Ltd	Micro	Edinburgh	Lot 1, RSL 14-17	N/C
*Staffscanner Ltd	Medium	Glasgow	Lot 1, RSL 1, 2, 5a, 6-17	Lot 1, RSL 1, 2, 5a, 6-17
*Taylor Davenport Resourcing Ltd	Small	East Kilbride	Lot 2, RSL 1-17	Lot 2, RSL 1-17
*The Social Care Community Partnership Limited	Small	Glasgow	Lot 1, RSL 1, 6-17 Lot 2, RSL 1-17	Lot 1, RSL 1, 6-17 Lot 2, RSL 1-17
*Tripod Partners Limited	Medium	London	Lot 1, RSL 1-17 Lot 2, RSL 1-17	Lot 1, RSL 1-17 Lot 2, RSL 1-17
*UK Private Healthcare Limited	Small	Aberdeen	Lot 1, RSL 11, 12	Lot 1, RSL 11, 12

*Recommended for award

**Recommended for part-award

***Could not be determined from non-compliant submission

N/C – Non-compliant

Appendix 3 – Scoring and Recommendations

Lot 1 - Care Roles

Tenderer	Total
Regional Sub-lot 1 - Highland	
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.63
*Tripod Partners Limited	67.65
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Florence Staffing Ltd	62.00
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*Reed Specialist Recruitment Limited	57.59
*H1 Healthcare Solutions Ltd	56.22
*Aberness Recruitment Agency Limited	54.67
*Independent Clinical Services Limited	53.09
Regional Sub-lot 2 - Moray	
*Service Care Solutions Ltd	72.51
*Seven Resourcing Limited	69.47
*Tripod Partners Limited	67.84
*Red Sector Recruitment Ltd	67.09
*Search Consultancy Limited	66.75
*Newcross Healthcare Solutions Limited	63.20
*Florence Staffing Ltd	62.00
*Staffscanner Ltd	58.25
*Reed Specialist Recruitment Limited	57.59
*H1 Healthcare Solutions Ltd	56.41
*Aberness Recruitment Agency Limited	54.71
*Independent Clinical Services Limited	53.09
Regional Sub-lot 3 - The Islands	
*Service Care Solutions Ltd	72.51
*Tripod Partners Limited	67.84
*Red Sector Recruitment Ltd	67.09
*Newcross Healthcare Solutions Limited	63.20
*Florence Staffing Ltd	62.00
*Reed Specialist Recruitment Limited	57.59
*H1 Healthcare Solutions Ltd	56.41

*Aberness Recruitment Agency Limited	54.71
*Independent Clinical Services Limited	53.09
Regional Sub-lot 4 - Western Isles	
*Service Care Solutions Ltd	72.51
*Seven Resourcing Limited	69.47
*Tripod Partners Limited	67.84
*Red Sector Recruitment Ltd	67.09
*Newcross Healthcare Solutions Limited	63.20
*Florence Staffing Ltd	62.00
*Reed Specialist Recruitment Limited	57.59
*H1 Healthcare Solutions Ltd	56.41
*Aberness Recruitment Agency Limited	54.71
*Independent Clinical Services Limited	53.09
Regional Sub-lot 5a - Argyll & Bute Mainland	
*Service Care Solutions Ltd	72.51
*Seven Resourcing Limited	69.47
*Tripod Partners Limited	67.84
*Red Sector Recruitment Ltd	67.09
*Search Consultancy Limited	66.75
*Newcross Healthcare Solutions Limited	63.20
*Florence Staffing Ltd	62.00
*Reed Specialist Recruitment Limited	61.53
*Allied & Clinical Recruitments Limited	59.02
*Staffscanner Ltd	58.25
*Caring Hearts Recruitment Ltd	57.29
*H1 Healthcare Solutions Ltd	56.41
*MVN Associates Limited	56.25
*Aberness Recruitment Agency Limited	54.71
*Independent Clinical Services Limited	53.09
Regional Sub-Lot 5b - Argyll & Bute Islands	
*Service Care Solutions Ltd	72.51
*Seven Resourcing Limited	69.47
*Tripod Partners Limited	67.84
*Red Sector Recruitment Ltd	67.09
*Search Consultancy Limited	66.75
*Newcross Healthcare Solutions Limited	63.20
*Florence Staffing Ltd	62.00
*Reed Specialist Recruitment Limited	61.53
*Allied & Clinical Recruitments Limited	58.90

*H1 Healthcare Solutions Ltd	56.41
*Aberness Recruitment Agency Limited	54.71
*Independent Clinical Services Limited	53.09
Regional Sub-Lot 6 - South West	
*ASA International Limited	72.98
*Service Care Solutions Ltd	72.51
*Seven Resourcing Limited	69.47
*Tripod Partners Limited	67.84
*Red Sector Recruitment Ltd	67.09
*Search Consultancy Limited	66.75
*The Social Care Community Partnership Limited	66.24
*Newcross Healthcare Solutions Limited	63.20
*Florence Staffing Ltd	62.00
*Reed Specialist Recruitment Limited	61.53
*Staffscanner Ltd	58.25
*GSR Nursing Ltd	57.45
*Caring Hearts Recruitment Ltd	57.29
*H1 Healthcare Solutions Ltd	56.41
*MVN Associates Limited	56.25
**SRS Partnership Limited <i>(Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))</i>	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	51.72
Regional Sub-Lot 7 - Glasgow	
*Pegasus Healthcare Solutions Limited	76.70
*Caledonia Healthcare Limited	71.41
*ASA International Limited	71.31
*Tripod Partners Limited	71.05
*Service Care Solutions Ltd	70.87
*Ailsa Care Services Ltd.	66.59
*Seven Resourcing Limited	66.27
*Search Consultancy Limited	65.58
*Red Sector Recruitment Ltd	65.30
*The Social Care Community Partnership Limited	63.23
*Newcross Healthcare Solutions Limited	62.38
*Jobs and Co. Ltd.	61.92
*Florence Staffing Ltd	61.04
*Reed Specialist Recruitment Limited	60.53
*Allied & Clinical Recruitments Limited	58.58
*Caring Hearts Recruitment Ltd	57.29

*GSR Nursing Ltd	56.06
*H1 Healthcare Solutions Ltd	55.58
*MVN Associates Limited	55.55
*Staffscanner Ltd	55.50
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	50.80
*Care Response 24/7 Ltd	49.89
*Mitchell & Murdoch Care Ltd	47.24
*Oncall Care Service Ltd	35.65
Regional Sub-Lot 8 - Lanarkshire	
*Pegasus Healthcare Solutions Limited	76.70
*Caledonia Healthcare Limited	71.41
*ASA International Limited	71.31
*Tripod Partners Limited	71.05
*Service Care Solutions Ltd	70.87
*Ailsa Care Services Ltd.	66.59
*Seven Resourcing Limited	66.27
*Search Consultancy Limited	65.58
*Red Sector Recruitment Ltd	65.30
*The Social Care Community Partnership Limited	63.23
*Newcross Healthcare Solutions Limited	62.38
*Florence Staffing Ltd	61.04
*Reed Specialist Recruitment Limited	60.53
*Allied & Clinical Recruitments Limited	58.58
*Caring Hearts Recruitment Ltd	57.29
*GSR Nursing Ltd	56.06
*H1 Healthcare Solutions Ltd	55.58
*MVN Associates Limited	55.55
*Staffscanner Ltd	55.50
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	50.80
*Care Response 24/7 Ltd	49.89
*Mitchell & Murdoch Care Ltd	47.24
*Oncall Care Service Ltd	35.65
Regional Sub-Lot 9 - Renfrewshire & Inverclyde	

*Pegasus Healthcare Solutions Limited	76.70
*Caledonia Healthcare Limited	71.41
*ASA International Limited	71.31
*Tripod Partners Limited	71.05
*Service Care Solutions Ltd	70.87
*Ailsa Care Services Ltd.	66.59
*Seven Resourcing Limited	66.27
*Search Consultancy Limited	65.58
*Red Sector Recruitment Ltd	65.30
*The Social Care Community Partnership Limited	63.23
*Newcross Healthcare Solutions Limited	62.38
*Jobs and Co. Ltd.	61.92
*Florence Staffing Ltd	61.04
*Reed Specialist Recruitment Limited	60.53
*Allied & Clinical Recruitments Limited	58.58
*Caring Hearts Recruitment Ltd	57.29
*GSR Nursing Ltd	56.06
*H1 Healthcare Solutions Ltd	55.58
*MVN Associates Limited	55.55
*Staffscanner Ltd	55.50
**SRS Partnership Limited <i>(Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))</i>	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	50.80
*Care Response 24/7 Ltd	49.89
*Mitchell & Murdoch Care Ltd	47.18
*Oncall Care Service Ltd	35.65
Regional Sub-lot 10 - West Dunbartonshire	
*Pegasus Healthcare Solutions Limited	76.70
*ASA International Limited	71.31
*Tripod Partners Limited	71.05
*Service Care Solutions Ltd	70.87
*Ailsa Care Services Ltd.	66.59
*Seven Resourcing Limited	66.27
*Search Consultancy Limited	65.58
*Red Sector Recruitment Ltd	65.30
*The Social Care Community Partnership Limited	63.23
*Newcross Healthcare Solutions Limited	62.38
*Jobs and Co. Ltd.	61.92
*Florence Staffing Ltd	61.04
*Reed Specialist Recruitment Limited	60.53

*Allied & Clinical Recruitments Limited	58.58
*Caring Hearts Recruitment Ltd	57.29
*GSR Nursing Ltd	56.06
*H1 Healthcare Solutions Ltd	55.58
*MVN Associates Limited	55.55
*Staffscanner Ltd	55.50
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	50.80
*Care Response 24/7 Ltd	49.89
*Oncall Care Service Ltd	35.65
Regional Sub-Lot 11 - Aberdeen City	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Florence Staffing Ltd	61.04
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*Reed Specialist Recruitment Limited	57.59
*GSR Nursing Ltd	57.39
*H1 Healthcare Solutions Ltd	56.22
*Aberness Care Limited	54.67
*Independent Clinical Services Limited	53.09
*UK Private Healthcare Limited	50.26
*Mitchell & Murdoch Care Ltd	47.36
Regional Sub-Lot 12 - Aberdeenshire	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18

*Florence Staffing Ltd	61.04
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*Reed Specialist Recruitment Limited	57.59
*GSR Nursing Ltd	57.39
*H1 Healthcare Solutions Ltd	56.22
*Aberness Care Limited	54.67
*Independent Clinical Services Limited	53.09
*UK Private Healthcare Limited	50.08
*Mitchell & Murdoch Care Ltd	47.31
Regional Sub-Lot 13 - Tayside	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Florence Staffing Ltd	62.37
*Reed Specialist Recruitment Limited	61.53
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*GSR Nursing Ltd	57.39
*H1 Healthcare Solutions Ltd	56.22
*Aberness Care Limited	54.67
*Independent Clinical Services Limited	53.09
*Mitchell & Murdoch Care Ltd	47.37
*Kenylink Services Limited	44.22
Regional Sub-Lot 14 - Edinburgh	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47
*Ailsa Care Services Ltd.	67.39
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Florence Staffing Ltd	62.37
*Reed Specialist Recruitment Limited	61.53

*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*GSR Nursing Ltd	57.39
*Caring Hearts Recruitment Ltd	57.29
*H1 Healthcare Solutions Ltd	56.22
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	51.69
*Mitchell & Murdoch Care Ltd	47.17
*Kenylink Services Limited	44.22
Regional Sub-Lot 15 - Central	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47
*Ailsa Care Services Ltd.	67.39
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Jobs and Co. Ltd.	62.72
*Florence Staffing Ltd	62.37
*Reed Specialist Recruitment Limited	61.53
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*GSR Nursing Ltd	57.39
*H1 Healthcare Solutions Ltd	56.22
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	51.69
*Kenylink Services Limited	44.22
*Oncall Care Service Ltd	36.26
Regional Sub-Lot 16 - Lothian & Borders	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47

*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Florence Staffing Ltd	62.37
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*Reed Specialist Recruitment Limited	57.59
*GSR Nursing Ltd	57.39
*H1 Healthcare Solutions Ltd	56.22
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	51.69
*Kenylink Services Limited	44.22
Regional Sub-Lot 17 - Fife	
*ASA International Limited	72.91
*Tripod Partners Limited	72.65
*Service Care Solutions Ltd	72.47
*Seven Resourcing Limited	69.47
*Red Sector Recruitment Ltd	66.90
*Search Consultancy Limited	66.65
*The Social Care Community Partnership Limited	64.83
*Newcross Healthcare Solutions Limited	63.18
*Florence Staffing Ltd	62.37
*Reed Specialist Recruitment Limited	61.53
*Allied & Clinical Recruitments Limited	58.83
*Staffscanner Ltd	58.17
*GSR Nursing Ltd	57.39
*H1 Healthcare Solutions Ltd	56.22
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	54.50
*Independent Clinical Services Limited	53.09
*HSC Futures Ltd	51.69
*Mitchell & Murdoch Care Ltd	45.65
*Kenylink Services Limited	44.22

Lot 2 - Professional Roles

Tenderer	Total
Regional Sub-lot 1 - Highland	
*Service Care Solutions Ltd	72.83
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	71.16
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	42.95
Regional Sub-lot 2 - Moray	
*Service Care Solutions Ltd	72.83
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	71.16
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.33
Regional Sub-lot 3 - The Islands	
*Service Care Solutions Ltd	74.83
*Sanctuary Personnel Limited	71.92
*Tripod Partners Limited	70.72
*The Social Care Community Partnership Limited	68.64
*Red Sector Recruitment Ltd	64.97
*H1 Healthcare Solutions Ltd	61.48
*Hunter Gatherer AHP Resourcing Limited	53.58
*Liquid Personnel Limited	52.72
*Taylor Davenport Resourcing Ltd	44.22
Regional Sub-lot 4 - Western Isles	
*Service Care Solutions Ltd	72.83
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	69.90
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68

*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	43.17
Regional Sub-lot 5a - Argyll & Bute Mainland	
*Service Care Solutions Ltd	72.83
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	71.27
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.00
Regional Sub-Lot 5b - Argyll & Bute Islands	
*Service Care Solutions Ltd	72.83
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	71.10
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.33
Regional Sub-Lot 6 - South West	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.94
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	46.67
Regional Sub-Lot 7 - Glasgow	
*ASA International Limited	72.67
*Service Care Solutions Ltd	72.83

*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.84
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.52
*Taylor Davenport Resourcing Ltd	45.00
Regional Sub-Lot 8 - Lanarkshire	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.94
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	45.00
Regional Sub-Lot 9 - Renfrewshire & Inverclyde	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.94
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.33
Regional Sub-lot 10 - West Dunbartonshire	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	71.89
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97

*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.33
Regional Sub-Lot 11 - Aberdeen City	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.96
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.33
Regional Sub-Lot 12 - Aberdeenshire	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.96
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Taylor Davenport Resourcing Ltd	44.58
Regional Sub-Lot 13 - Tayside	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.96
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Kenylink Services Limited	48.38
*Taylor Davenport Resourcing Ltd	44.58

Regional Sub-Lot 14 - Edinburgh	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.84
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.52
*Kenylink Services Limited	48.38
*Taylor Davenport Resourcing Ltd	44.58
Regional Sub-Lot 15 - Central	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.94
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.52
*Kenylink Services Limited	48.38
*Taylor Davenport Resourcing Ltd	44.58
Regional Sub-Lot 16 - Lothian & Borders	
*Service Care Solutions Ltd	72.83
*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	71.51
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Kenylink Services Limited	48.38
*Taylor Davenport Resourcing Ltd	44.58
Regional Sub-Lot 17 - Fife	
*Service Care Solutions Ltd	72.83

*ASA International Limited	72.67
*Seven Resourcing Limited	72.19
*Sanctuary Personnel Limited	70.96
*Tripod Partners Limited	68.72
*The Social Care Community Partnership Limited	66.64
*Red Sector Recruitment Ltd	62.97
*H1 Healthcare Solutions Ltd	60.68
*Hunter Gatherer AHP Resourcing Limited	51.58
*Liquid Personnel Limited	51.30
*Kenylink Services Limited	48.38
*Taylor Davenport Resourcing Ltd	44.58

Lot 3 - Ancillary Roles

Tenderer	Total
Regional Sub-lot 1 - Highland	
*Service Care Solutions Ltd	76.00
*Florence Staffing Ltd	65.67
*Newcross Healthcare Solutions Limited	65.30
*H1 Healthcare Solutions Ltd	57.52
Regional Sub-lot 2 - Moray	
*Service Care Solutions Ltd	76.00
*Florence Staffing Ltd	65.67
*Newcross Healthcare Solutions Limited	65.30
*H1 Healthcare Solutions Ltd	58.15
Regional Sub-lot 3 - The Islands	
*Service Care Solutions Ltd	76.00
*Florence Staffing Ltd	65.67
*Newcross Healthcare Solutions Limited	65.30
*H1 Healthcare Solutions Ltd	58.15
Regional Sub-lot 4 - Western Isles	
*Service Care Solutions Ltd	76.00
*Florence Staffing Ltd	65.67
*Newcross Healthcare Solutions Limited	65.38
*H1 Healthcare Solutions Ltd	58.16
Regional Sub-lot 5a - Argyll & Bute Mainland	
*Service Care Solutions Ltd	76.00
*Florence Staffing Ltd	65.67
*Newcross Healthcare Solutions Limited	65.30
*H1 Healthcare Solutions Ltd	58.16
*MVN Associates Limited	57.82

Regional Sub-Lot 5b - Argyll & Bute Islands	
*Service Care Solutions Ltd	76.00
*Florence Staffing Ltd	65.67
*Newcross Healthcare Solutions Limited	65.30
*H1 Healthcare Solutions Ltd	58.16
Regional Sub-Lot 6 - South West	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*MVN Associates Limited	55.42
Regional Sub-Lot 7 - Glasgow	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*Jobs and Co. Ltd.	62.41
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*MVN Associates Limited	55.42
*Mitchell & Murdoch Care Ltd	46.96
Regional Sub-Lot 8 - Lanarkshire	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*MVN Associates Limited	55.42
*Mitchell & Murdoch Care Ltd	46.96
Regional Sub-Lot 9 - Renfrewshire & Inverclyde	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*Jobs and Co. Ltd.	62.41
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41

*MVN Associates Limited	55.42
*Mitchell & Murdoch Care Ltd	46.96
Regional Sub-lot 10 - West Dunbartonshire	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*Jobs and Co. Ltd.	62.41
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*MVN Associates Limited	55.42
Regional Sub-Lot 11 - Aberdeen City	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*Mitchell & Murdoch Care Ltd	46.96
Regional Sub-Lot 12 - Aberdeenshire	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.48
*Mitchell & Murdoch Care Ltd	46.96
Regional Sub-Lot 13 - Tayside	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*H1 Healthcare Solutions Ltd	58.23
*GSR Nursing Ltd	57.87
*Mitchell & Murdoch Care Ltd	46.96
*Kenylink Services Limited	44.18
Regional Sub-Lot 14 - Edinburgh	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14

*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*Mitchell & Murdoch Care Ltd	46.96
*Kenylink Services Limited	44.18
Regional Sub-Lot 15 - Central	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*Jobs and Co. Ltd.	62.41
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*Kenylink Services Limited	44.18
Regional Sub-Lot 16 - Lothian & Borders	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.14
*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*Kenylink Services Limited	44.18
Regional Sub-Lot 17 - Fife	
*ASA International Limited	75.85
*Service Care Solutions Ltd	70.82
*Newcross Healthcare Solutions Limited	64.12
*Florence Staffing Ltd	62.56
*GSR Nursing Ltd	57.87
*H1 Healthcare Solutions Ltd	56.41
*Mitchell & Murdoch Care Ltd	46.96
*Kenylink Services Limited	44.18

Lot 1: Non-Compliant Tenderer	
Sunray Care Ltd	N/C

Lot 3: Non-Compliant Tenderer	
GGIF Care Limited	N/C
**SRS Partnership Limited <i>(Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))</i>	N/C

*Recommended for award

**Recommended for part-award

N/C – Non-compliant

Appendix 4 – List of Recommended Suppliers with Living Wage Status

Tenderer	Accredited	Progress towards accreditation	Not Accredited but pay the real Living Wage (all Front-Line Care Staff)	Pay real Living Wage and Committed to gaining accreditation over the first 2 years of the Framework	Not paying real Living Wage but committed to doing so within 2 years	Neither accredited nor paying the real Living Wage
*Aberness Care Limited	Yes					
*Aberness Recruitment Agency Limited	Yes					
*Ailsa Care Services Ltd.	Yes					
*Allied & Clinical Recruitments Limited			Yes			
*ASA International Limited	Yes					
*Caledonia Healthcare Limited	Yes					
*Care Response 24/7 Ltd	Yes					
*Caring Hearts Recruitment Ltd			Yes			
*Florence Staffing Ltd	Yes					
*GSR Nursing Ltd			Yes			
*H1 Healthcare Solutions Ltd	Yes					
*HSC Futures Ltd	Yes					
*Hunter Gatherer AHP Resourcing Limited			Yes			
*Independent Clinical Services Limited			Yes			

Tenderer	Accredited	Progress towards accreditation	Not Accredited but pay the real Living Wage (all Front-Line Care Staff)	Pay real Living Wage and Committed to gaining accreditation over the first 2 years of the Framework	Not paying real Living Wage but committed to doing so within 2 years	Neither accredited nor paying the real Living Wage
*Jobs and Co. Ltd.			Yes			
*Kenylink Services Limited			Yes			
*Liquid Personnel Limited	Yes					
*Mitchell & Murdoch Care Ltd	Yes					
*MVN Associates Limited				Yes		
*Newcross Healthcare Solutions Limited	Yes					
*Oncall Care Service Ltd			Yes			
*Pegasus Healthcare Solutions Limited	Yes					
*Red Sector Recruitment Ltd			Yes			
*Reed Specialist Recruitment Limited			Yes			
*Sanctuary Personnel Limited			Yes			
*Search Consultancy Limited			Yes			
*Service Care Solutions Ltd	Yes					
*Seven Resourcing Limited			Yes			
**SRS Partnership Limited (Recommended for part-award (Lot 1) and is part non-compliant (Lot 3))	Yes					

Tenderer	Accredited	Progress towards accreditation	Not Accredited but pay the real Living Wage (all Front-Line Care Staff)	Pay real Living Wage and Committed to gaining accreditation over the first 2 years of the Framework	Not paying real Living Wage but committed to doing so within 2 years	Neither accredited nor paying the real Living Wage
*Staffscanner Ltd				Yes		
*Taylor Davenport Resourcing Ltd				Yes		
*The Social Care Community Partnership Limited			Yes			
*Tripod Partners Limited			Yes			
*UK Private Healthcare Limited			Yes			

*Recommended for award

**Recommended for part-award

Appendix 5 – Contract Management Segmentation Classifications

Social Care Agency Workers Flexible Framework Agreement (1721) is classified as Class C.

There are five segmentation classifications that are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

**Report by:
Chief Executive of Scotland Excel**

Tender: Outdoor Play and Sports Facilities Framework

Schedule: 0420

Period: 1 August 2022 until 31 July 2024 with the option to extend for up to a further two twelve month periods until 31 July 2026

1. Introduction and Background

NOTE: The recommendations relative to the above framework were originally approved by the Executive Sub-Committee on 19 August 2022. As detailed in this report, a change is now proposed to the recommendations for Lot 6. Further information about this is summarised in section 5, below.

Accordingly, the report has been brought back to the Executive Sub-Committee for fresh approval.

Subject to this approval, a new standstill period will be commenced with the framework intended to commence on or around 1 December 2022.

As previously reported to members –

This recommendation is for the award of the renewal framework for Outdoor Play and Sports Facilities. The existing framework expired on 30 June 2022, after an additional extension period which was put in place to provide supplier relief and maintain the framework services to member councils during the impact of the coronavirus pandemic, in line with applicable law and guidance.

This framework renewal will provide members with a mechanism to procure goods, services and works relating to outdoor play areas (including outdoor parks, gyms and learning areas), multi-use games areas, wheeled sports areas and artificial surfaces.

This proposed framework will be for a period of two years from 1 August 2022 until 31 July 2024 with an option to extend for up to two twelve-month periods as advertised in the published tender documents.

This report summarises the outcome of the procurement process for this national framework agreement.

2. Scope, Participation and Spend

The framework comprises eleven lots as summarised in Table 1.

Table 1: Lotting Structure

Lot No.	Description	Estimated % Spend through lot
1	Design, Supply and Installation of Outdoor Play Areas	35%
2	Supply and Installation of Outdoor Play Areas	10%
3	Design, Supply and Installation of Multi-Use Games Areas ("MUGA's")	5%
4	Design, Supply and Installation of Wheeled Sports Areas	1%
5	Design of Artificial Surfaces	1%
6	Design, Supply and Installation of Artificial Surfaces	15%
7	Supply and Install of Safer Surfacing	1%
8	Installation	20%
9	Annual Inspection	3%
10	Maintenance	1%
11	Supply and Delivery	8%

Lots 7, 8, 9 and 10 were subdivided by 5 Regions, tenderers could opt to offer for one, some or all Regions, furthermore Lot 11 was split into four product groups and tenderers could opt to offer for one, some or all product groupings. The lotting structure aligns with the various specialisms within the marketplace and member contracting preferences, as well as maximising bid opportunities for Small to Medium Sized Enterprises (SMEs) within the sector.

Councils will be able to award services and supply contracts directly from this framework, with large works projects awarded via mini competitions. For lots 1, 2, 3, 4 and 6 councils will only be able to award contracts under the framework using mini competitions.

Health and safety requirements, the rights of the child, innovation, professional sporting body requirements, seasonality and inclusive play are all critical elements of this framework. The use of mini competitions as the mechanism to award works contracts (such as for the design, supply and installation of an outdoor play park) shall ensure these elements are appropriately considered for each individual contract.

As detailed in Appendix 1, all 32 Scottish councils have confirmed their intention to participate in the renewal framework. In addition to this, a number of Scotland Excel associate members, Advanced Procurement for Universities and Colleges, NHS and Scottish Government have confirmed participation in this arrangement.

The framework was advertised with an estimated spend of £60m over the maximum 4-year period. This value has been derived from anticipated member spend, historical data and market analysis. This value was estimated to ensure that there is sufficient capacity within the framework to accommodate additional member participation and any unforeseen peaks in demand.

3. Procurement Process

User Intelligence Groups (UIG) were formed consisting of representatives from participating members to support the development of the framework. The UIG agreed the procurement route and the overall strategy. A working group consisting of technical and procurement representatives was also formed to review and feedback on the technical specification and support the development of the lotting structure as well as the commercial and technical evaluation.

As noted above, the previous framework was extended on Covid-19 related supplier relief grounds in accordance with law and guidance. During the tender exercise Scotland Excel has considered the current situation and market impact of the Coronavirus pandemic. Balancing the current situation with the need to provide a route to market for councils seeking the delivery of outdoor play and sports facilities, Scotland Excel determined it was appropriate to undertake this renewal tender exercise and to recommend the establishment of the framework at this time.

A Prior Information Notice (PIN) containing an invitation to preliminary market consultation in accordance with Regulation 41 of the Public Contracts (Scotland) Regulations was published on 10 April 2020 via the Public Contracts Scotland (PCS) advertising portal which resulted in 57 expressions of interest. Contractors were invited to meet virtually with Scotland Excel to gather market intelligence to inform the development of the tender, following the invitation in the PIN eight contractor meetings were held.

A further PIN was published on 23 November 2021 to update the market on the framework renewal timelines.

Furthermore, Scotland Excel worked in partnership with a range of key stakeholders to support the development of this framework, including Zero Waste Scotland, Inspiring Scotland and Sports and Play Construction Association.

This framework was advertised in the Find a Tender Service (FTS) and the Public Contracts Scotland (PCS) portal on 18 February 2022. The tender process was conducted using the Public Contracts Scotland Tender (PCS-T) system.

The procurement process followed an open tender process to ensure maximum competition and the inclusion for all potential contractors to service the framework. All tenderers were examined against selection criteria, using the Single Procurement Document (SPD) and award criteria, concurrently. The award criteria included technical and commercial sections that were evaluated against the following criteria and weightings as shown in Table 2.

Table 2: Criteria and Weightings

Lot No.	Lot Description	Technical Weighting	Commercial Weighting
1	Design, Supply and Installation of Outdoor Play Areas	80%	20%
2	Supply and Installation of Outdoor Play Areas	40%	60%
3	Design, Supply and Installation of Multi-Use Games Areas ("MUGA's")	80%	20%
4	Design, Supply and Installation of Wheeled Sports Areas	80%	20%
5	Design of Artificial Surfaces	70%	30%
6	Design, Supply and Installation of Artificial Surfaces	80%	20%
7	Supply and Install of Safer Surfacing	40%	60%
8	Installation	40%	60%
9	Annual Inspection	20%	80%
10	Maintenance	50%	50%
11	Supply and Delivery	20%	80%

Within the technical section, tenderers were required to evidence their knowledge and experience by responding to technical questions and method statements. These covered a range of areas, depending on the lot, but included sustainability, design quality, community consultation, resource management and community benefits. In addition to these questions, tenderers were asked to provide details on their fair work first approach.

To encourage bids from local SMEs and maximise the geographical coverage available through the framework, tenderers could opt to service one, some or all council areas or regions for lots 7-10.

As Work Orders under lots 1, 2, 3, 4 and 6 will be awarded via mini competitions, commercial submissions for those lots were evaluated using scenario assessments to provide an indication of commercial competitiveness. For the remaining lots, bidders were invited to offer a range of rates for the delivery of goods or services. Whilst minimum requirements were set Scotland Excel reserved the right to consider all submissions received, all in accordance with the published tender documents.

4. Report on Offers Received

Offers were received from 37 tenderers, of which 22 are incumbent contractors. A summary of the offers received is provided in Appendix 2.

Based on the criteria and scoring methodology set out in the published tender documents, a full evaluation of the 37 compliant offers was completed. Appendix 3 confirms the scoring achieved by each tenderer for each lot and Regions and Product Groupings where applicable.

5. Recommendations

Based on the evaluation undertaken, and in line with the criteria and weightings set out above, it is recommended that a multi-contractor framework arrangement is awarded to 30 suppliers across the eleven lots as outlined in Appendix 3 (Scoring and Recommendations).

Of these 30 recommended suppliers, 22 are classed as SMEs, 8 as micro businesses and 21 are Scottish contractors. The recommended contractors provide the choice and scope required by members as well as representing best value and providing geographical coverage.

Update to Lot 6 recommendations –

Following the “standstill” period relative to the original recommendations, a concern was raised regarding the value on which capacity of existing recommended bidders to undertake the anticipated work in lot 6 was based. Having reviewed matters carefully on that basis, Scotland Excel determined it was appropriate to revise its original recommendations for lot 6 to include an additional recommended bidder. The additional bidder is considered suitable for recommendation and ensures there is sufficient choice and scope for members. This update is shown in Appendix 3 (Scoring and Recommendations) for lot 6. All other recommendations are unchanged.

6. Benefits

Savings

The framework is recommended for approval with a neutral savings position.

For most projects attributed to this framework there is a fixed budget based on (often external) funding, and so best value in this market is often demonstrated by maximising the deliverables from that set budget.

As such councils do not pursue traditional savings identifiable through benchmarking in this area, but rather seek to receive greater quality and innovative design for the available budget.

Given this operational context, standard price benchmarking processes for this framework were not appropriate. Best value however was still assessed by requiring bidders for all works lots to review a number of scenarios and provide comprehensive design solutions within a fixed budget. This assessment methodology alongside the high level of competition that will exist within the framework across lots 1, 2, 3, 4 and 6 will facilitate best value outcomes during the life of the framework.

For lots 5 and 7-11 the availability of comparable spend data for benchmarking is limited. However, the framework is well placed to deliver an increasing favourable commercial position against market alternatives for councils over time.

The framework mandates that all pricing under these lots will remain fixed for a minimum of 12 months, and also limits future price increases to no greater than inflation. All future requests for price variances will be considered in line with inflation and in accordance with established price variance process set out within the contract.

This is a continuation of the approach from the previous framework where the contract price index was lower than the market index throughout the entire term, and by the end of the framework term the contract index was 13% lower.

Tracking of the market conditions through Scotland Excel's established indexation processes will continue to ensure that the framework provides value for money in a volatile and unstable materials market. It is forecasted that this will deliver a more favourable commercial solution for councils against open market rates over time.

Price Stability

Prices will be fixed for 12 month periods on the anniversary of the start date. Inflation will be measured with reference to the Consumer Price Index as published by the Office for National Statistics.

Rebate

A retrospective rebate of 0.5% will be made payable to Scotland Excel annually and will be applied to all work orders issued under the framework contract of £100,000 or above which will be tracked and managed with contractors through reporting of the management information returns.

Sustainable Procurement Benefits

Scotland Excel is committed to maximising community benefits delivered through the framework for our members and local communities.

As part of the tender process, tenderers were required to confirm whether they would comply with our community benefits approach for the lifetime of the framework and were scored on their ability to deliver it. This approach is designed to deliver local community benefits based on individual members' spend thresholds as well as an overall framework spend threshold to ensure we maximise on the community benefits being delivered.

All recommended contractors have confirmed their acceptance of the community benefits approach.

The community benefits approach was designed to deliver targeted benefits specific to the market and covers outcomes such as:

- fundraising events,
- work experience,
- donation of materials/labour and
- employment opportunities

Scotland Excel will monitor spend and community benefits reported through the framework and will share with members on a six-monthly basis.

Scotland Excel worked closely Zero Waste Scotland to ensure that this framework delivers meaningful economic, social and environmental value to members procuring under it. This framework offers opportunities relating to the circular economy, the incorporation of training and skills development and the further development of the diverse supplier base.

As part of the tender process, tenderers were assessed and scored on their response to a sustainability method statement which required tenderers to evidence how they will provide a positive environmental impact and support the Scottish Governments' climate change policies for achieving Net Zero.

Tenderers outlined a range of environmental and carbon reduction initiatives including:

- using recycled equipment and furniture in designs,
- switching to environmentally friendly paints,
- sourcing materials locally,
- collaboration with councils prior to site starts and
- strict control measures in place particularly when utilising cement, chemicals solvents *etc.*

Scotland Excel and its members are committed to the delivery of high-quality public services and recognise that this is dependent on a workforce that is well-rewarded, well-motivated, well-led, has access to appropriate opportunities for training and skills development, is diverse and is engaged in decision making.

Within the technical section tenderers were asked a question on their approach to fair work first and payment of the real Living Wage to their workforce. This question was in accordance with the applicable Scottish Government guidance on "Fair Work First in Scottish Procurement".

Tenderers approach to fair work, included a range of positive work initiatives such as:

- no zero hour contracts,
- sick pay and pensions ,
- training and development opportunities, including health & safety,
- staff sessions and employee feedback schemes and
- flexible working

As detailed within Appendix 4, of the 30 recommended contractors, 29 pay the real Living Wage. Of these, 11 are accredited real Living Wage Employers, one is currently progressing through Living Wage accreditation process, one is committed to becoming accredited within two years and the remaining 16 contractors are not accredited by the Living Wage Foundation but pay the real Living Wage to all employees (except volunteers, apprentices and interns).

Dialogue will continue with the single supplier who has yet to commit to paying all staff the real Living Wage.

Scotland Excel will continue to monitor Fair Work Practices, including encouraging further uptake by suppliers committing to paying staff the real Living Wage, during contract and supplier management activity.

7. Contract Mobilisation and Management

In accordance with Scotland Excel's established contract and supplier management programme, in terms of risk and spend as detailed in Appendix 4, this framework is classified as class C. As such it will require high level of procurement expertise to support six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders.

Scotland Excel will hold a mobilisation event with members and will embed robust contract management with contractors and members.

Meetings and engagement undertaken with suppliers will adhere to all applicable health and safety guidelines.

8. Summary

This framework provides an effective and efficient route for our members to design, supply, install, inspect and maintain outdoor play and sports facilities.

The Executive Sub-Committee is requested to approve the recommendations detailed in Section 5 (Recommendations), above to award this framework agreement to the suppliers as detailed in Appendix 3 (Scoring and Recommendations).

These revised recommendations supersede those approved on 18 August 2022 relative to this framework.

Appendix 1 – Participation
Outdoor Play and Sports Facilities 0420

Member Name	Participation in Contract
Aberdeen City Council	Yes
Aberdeenshire Council	Yes
Angus Council	Yes
Argyll & Bute Council	Yes
City of Edinburgh Council	Yes
Clackmannanshire Council	Yes
Comhairle nan Eilean Siar	Yes
Dumfries & Galloway Council	Yes
Dundee City Council	Yes
East Ayrshire Council	Yes
East Dunbartonshire Council	Yes
East Lothian Council	Yes
East Renfrewshire Council	Yes
Falkirk Council	Yes
Fife Council	Yes
Glasgow City Council	Yes
Highland Council	Yes
Inverclyde Council	Yes
Midlothian Council	Yes
Moray Council	Yes
North Ayrshire Council	Yes
North Lanarkshire Council	Yes
Orkney Islands Council	Yes
Perth & Kinross Council	Yes
Renfrewshire Council	Yes
Scottish Borders Council	Yes
Shetland Islands Council	Yes
South Ayrshire Council	Yes
South Lanarkshire Council	Yes
Stirling Council	Yes
West Dunbartonshire Council	Yes
West Lothian Council	Yes

Appendix 2 – List of Tenderers with SME Status

Tenderer's Name	SME Status	Location	Lots Tendered	Lots Awarded
Abacus Playgrounds Limited	Medium	Bathgate	7	7
Active Playground Management Ltd	Micro	Prestwick	9 and 10	9
Allplay Ireland Limited	Small	Ballynahinch	11	11
Allsports Construction & Maintenance Limited	Small	Cumbernauld	2, 3, 6, 8 and 10	2, 3, 6, 8 and 10
Bendcrete Leisure Limited	Small	Abingdon	4	4
Broxap Limited	Medium	Newcastle under Lyme	1 and 11	1 and 11
Caledonia Play Ltd	Small	Kinross	2, 7, 8 and 11	2, 7, 8 and 11
C Y Turf Ltd	Small	Hillington	8 and 10	
Doe Sport (North) Limited	Small	Fife	3, 6 and 8	3, 6 and 8
Fairways Sportsgrounds Limited	Small	Renfrew	6	6
G B Sport and Leisure U K Ltd	Small	Weston-super-Mare	11	
HAGS SMP Limited	Medium	Selby	1, 3 and 11	1, 3 and 11
Hawthorn Heights Ltd	Small	Co. Derry	1, 2, 3, 5, 6, 7, 8 and 11	1, 2, 3, 5, 6, 7, 8 and 11
Hunter Construction (Aberdeen) Limited	Medium	Inverurie	3, 6 and 8	3, 6 and 8
Inclusive Play (UK) Ltd	Micro	Loanhead	11	11
Jupiter Play & Leisure Ltd.	Small	Edinburgh	1, 2 and 11	1, 2 and 11
KOMPAN Scotland Ltd	Small	Livingston	1, 2, 3, 7, 8, 10 and 11	1, 2, 3, 7, 8, 10 and 11
Landcare Solutions (Scotland) Limited	Small	Inchinnan	2, 7 and 8	2, 7 and 8
LeisureTec Surfaces Limited	Micro	Dundee	8 and 10	
MAC Consulting (Scotland) Limited	Micro	Edinburgh	5	5
McNab Sport Limited	Micro	Kinross	10	
Notts Sport Limited	Small	East Kilbride	11	
Playscapes Scotland Ltd	Micro	Lanark	1, 2, 7, 8 and 10	1, 2, 7, 8 and 10
Play Services Ireland Ltd	Micro	Co. Antrim	9	9
Proludic Limited	Medium	Nottingham	1, 3 and 11	1, 3 and 11
PST Sport (UK) Limited	Small	Co. Kerry	3	
Russell Leisure Limited	Small	Broxburn	11	11
Scotplay & Sports Ltd.	Micro	Glasgow	1 and 11	1 and 11
Sportex Group Limited	Small	Grangemouth	3, 6, 7, 8 and 10	3, 6, 7, 8 and 10
Sports Labs Limited	Small	Livingston	5	5
Sportsmasters (UK) Limited	Small	Penicuik	3, 6 and 10	3, 6 and 10
STRI Ltd.	Medium	Bingley	5 and 6	
Sutcliffe Play (Scotland) Limited	Micro	Dundee	1, 2, 3 and 11	1, 2, 3 and 11
T & N Gilmartin (Contractors) Limited	Medium	Cupar	2	2
Timberplay (Scotland) Ltd	Micro	Edinburgh	2	2
Tony Patterson Sportsgrounds Ltd	Small	Saintfield	6	6
Wicksteed Leisure Limited	Medium	Northamptonshire	1 and 11	1 and 11

Appendix 3 - Scoring and Recommendations

Key:

(**) denotes recommended supplier

(*) denotes partially successful supplier

Lot 1 Design, Supply and Installation of Outdoor Play Areas	
Tenderer	Score
KOMPAN Scotland Ltd**	96.4
Hawthorn Heights Ltd**	94.4
HAGS SMP Limited**	90.3
Wicksteed Leisure Limited**	88.3
Proludic Limited**	83.4
Scotplay & Sports Ltd.**	83.1
Jupiter Play & Leisure Ltd.**	82.6
Sutcliffe Play (Scotland) Limited**	75.5
Playscapes Scotland Ltd**	69.3
Broxap Limited**	63.1

Lot 2 Supply and Installation of Outdoor Play Areas	
Tenderer	Score
Landcare Solutions (Scotland) Limited**	89.2
Allsports Construction & Maintenance Limited**	80.3
Hawthorn Heights Ltd**	74.4
KOMPAN Scotland Ltd**	72.2
Caledonia Play Ltd**	68.7
T & N Gilmartin (Contractors) Limited**	62.0
Jupiter Play & Leisure Ltd.**	58.7
Sutcliffe Play (Scotland) Limited**	58.1
Playscapes Scotland Ltd**	58.1
Timberplay (Scotland) Ltd**	57.7

Lot 3 Design, Supply and Installation of Multi-Use Games Areas (“MUGAs”)	
Tenderer	Score
Sportsmasters (UK) Limited**	90.5
Allsports Construction & Maintenance Limited**	90.2
Hunter Construction (Aberdeen) Limited**	85.4
Sportex Group Limited**	83.5
Doe Sport (North) Limited**	82.9
KOMPAN Scotland Ltd**	81.8
Proludic Limited**	78.6
HAGS SMP Limited**	77.8
Hawthorn Heights Ltd**	65.5
Sutcliffe Play (Scotland) Limited**	60.7
PST Sport (UK) Limited	24.2

Lot 4 Design, Supply and Installation of Wheeled Sports Areas	
Tenderer	Score
Bendcrete Leisure Limited**	80.7

Lot 5 Design of Artificial Surfaces	
Tenderer	Score
Hawthorn Heights Ltd**	92.7
MAC Consulting (Scotland) Limited**	89.7
Sports Labs Limited**	82.5
STRI Ltd.	37.7

Lot 6 Design, Supply and Installation of Artificial Surfaces	
Tenderer	Score
Doe Sport (North) Limited**	89.8
Sportex Group Limited**	86.6
Hawthorn Heights Ltd**	81.6
Sportsmasters (UK) Limited**	80.6
Allsports Construction & Maintenance Limited**	79.8
Hunter Construction (Aberdeen) Limited**	79.0
Fairways Sportsgrounds Limited**	75.6
Tony Patterson Sportsgrounds Ltd**	67.8
STRI Ltd.	36.0

Lot 7 Supply and Install of Safer Surfacing	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Playscapes Scotland Ltd**	88.2	88.2	88.2	88.2	88.2
Sportex Group Limited**	83.9	92.9	83.9	83.9	83.9
Landcare Solutions (Scotland) Limited**	75.9	76.8	70.2	75.9	75.9
Hawthorn Heights Ltd**	70.0	66.6	67.3	67.3	67.3
Caledonia Play Ltd**	67.1	65.7	64.3	67.1	64.3
KOMPAN Scotland Ltd**	66.6		66.0	66.0	66.6
Abacus Playgrounds Limited**	66.3	61.6	66.3	66.3	66.3

Lot 8 Installation	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Doe Sport (North) Limited**	96.9	96.9	96.9	96.9	96.9
Sportex Group Limited**	77.8	77.8	77.8	77.8	77.8
Hawthorn Heights Ltd**	74.9	65.8	71.7	71.7	71.7
KOMPAN Scotland Ltd**	72.9	64.6	69.5	69.5	67.9
Allsports Construction & Maintenance Limited**	66.4	60.9	61.0	66.4	66.4
Playscapes Scotland Ltd**	63.5	57.6	63.5	63.5	63.5
Hunter Construction (Aberdeen) Limited**	59.9	59.9	59.9	59.9	59.9
Caledonia Play Ltd**	43.3	41.9	42.6	43.3	42.6
Landcare Solutions (Scotland) Limited**	43.2	42.1	42.7	43.2	42.7
C Y Turf Ltd	40.5	36.8	37.7	40.2	39.7
LeisureTec Surfaces Limited	29.9	28.2	29.4	29.5	29.1

Lot 9 Annual Inspection	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Play Services Ireland Ltd**	92.3	95.8	95.8	85.2	79.0
Active Playground Management Ltd*	91.9	68.9	69.8	91.9	91.9

Lot 10 Maintenance	Region 1 - Central	Region 2 - Highlands & Islands	Region 3 - North East	Region 4 - South East	Region 5 - South West
Tenderer	Score	Score	Score	Score	Score
Sportex Group Limited**	92.7	97.2	92.7	97.2	97.2
Playscapes Scotland Ltd**	88.2	80.8	88.2	76.4	76.6
Allsports Construction & Maintenance Limited**	67.8	65.3	64.7	72.4	72.4
KOMPAN Scotland Ltd**	59.4		65.8	65.1	65.1
Sportsmasters (UK) Limited**	54.8	61.9	60.7	63.3	59.8
McNab Sport Limited	47.3	53.1	51.6	51.7	51.9
LeisureTec Surfaces Limited	40.1	42.0	40.1	45.5	45.5
C Y Turf Ltd	36.6	42.5	40.9	41.7	42.1
Active Playground Management Ltd	30.9			35.2	35.4

Lot 11 Supply and Delivery - OUTDOOR GYM EQUIPMENT	
Tenderer	Score
Hawthorn Heights Ltd**	90.9
KOMPAN Scotland Ltd**	83.5
Caledonia Play Ltd**	81.1
Proludic Limited**	76.3
Sutcliffe Play (Scotland) Limited**	70.8
Allplay Ireland Limited**	70.8
Scotplay & Sports Ltd.**	70.4
Broxap Limited**	66.5
Russell Leisure Limited**	62.8
Jupiter Play & Leisure Ltd.**	58.9
Wicksteed Leisure Limited**	58.7
HAGS SMP Limited**	50.7
G B Sport and Leisure U K Ltd	46.8

Lot 11 Supply and Delivery - OUTDOOR PLAY EQUIPMENT	
Tenderer	Score
KOMPAN Scotland Ltd**	95.2
Proludic Limited**	79.5
Allplay Ireland Limited**	77.8
HAGS SMP Limited**	77.1
Scotplay & Sports Ltd.**	68.8
Jupiter Play & Leisure Ltd.**	68.5
Hawthorn Heights Ltd**	66.5
Caledonia Play Ltd**	63.7
Wicksteed Leisure Limited**	61.6
Inclusive Play (UK) Ltd**	59.9
Russell Leisure Limited**	56.8
Sutcliffe Play (Scotland) Limited**	56.4
G B Sport and Leisure U K Ltd	45.4

Lot 11 Supply and Delivery - SAFER SURFACES	
Tenderer	Score
Hawthorn Heights Ltd**	89.3
Sutcliffe Play (Scotland) Limited**	88.7
Caledonia Play Ltd**	64.2
Scotplay & Sports Ltd.**	63.9
G B Sport and Leisure U K Ltd	33.8
Notts Sport Limited	21.9

Lot 11 Supply and Delivery - MULTI-USE GAMES AREAS	
Tenderer	Score
Proludic Limited**	99.0
Hawthorn Heights Ltd**	88.2
KOMPAN Scotland Ltd**	86.3
HAGS SMP Limited**	86.3
Sutcliffe Play (Scotland) Limited**	82.6
Caledonia Play Ltd**	77.1
Russell Leisure Limited**	76.8
G B Sport and Leisure U K Ltd	64.6

Appendix 4- List of Recommended Suppliers with real Living Wage Status

Tenderer	Accredited	Currently progressing through Real Living Wage accreditation process	Pay Real Living Wage to all employees, and committed to gaining accreditation over the initial 2 year framework	Pay Real Living Wage to all employees, but not accredited	Neither accredited nor paying Real Living Wage, but do commit to pay the Real Living Wage to all employees over the initial 2 years of the framework	Neither accredited nor paying Real Living Wage
Abacus Playgrounds Limited	Yes					
Active Playground Management Ltd				Yes		
Allplay Ireland Limited				Yes		
Allsports Construction & Maintenance Limited	Yes					
Bendcrete Leisure Limited				Yes		
Broxap Limited				Yes		
Caledonia Play Ltd			Yes			
Doe Sport (North) Limited				Yes		
Fairways Sportsgrounds Limited		Yes				
HAGS SMP Limited						Yes
Hawthorn Heights Ltd	Yes					
Hunter Construction (Aberdeen) Limited	Yes					
Inclusive Play (UK) Ltd				Yes		
Jupiter Play & Leisure Ltd.	Yes					
KOMPAN Scotland Ltd				Yes		
Landcare Solutions (Scotland) Limited				Yes		
MAC Consulting (Scotland) Limited				Yes		
Playscapes Scotland Ltd	Yes					
Play Services Ireland Ltd				Yes		
Proludic Limited	Yes					
Russell Leisure Limited				Yes		
Scotplay & Sports Ltd.	Yes					
Sportex Group Limited	Yes					
Sports Labs Limited				Yes		
Sportsmasters (UK) Limited	Yes					
Sutcliffe Play (Scotland) Limited				Yes		
T & N Gilmartin (Contractors) Limited				Yes		
Timberplay (Scotland) Ltd				Yes		
Tony Patterson Sportsgrounds Ltd	Yes					
Wicksteed Leisure Limited				Yes		

Appendix 4 – Segmentation classifications

0420 Outdoor Play and Sports Facilities is classified as Class C.

There are five segmentation classifications and these classifications are rated from Class A to Class E. Each classification has contract and supplier management activities associated with it based on pre-determined weighted criteria.

Class A

Due to the unique and bespoke nature of the frameworks that fall within this class, a contract management plan to be developed and agreed with CSG.

Class B

Quarterly supplier contact, six monthly surveys, annual UIG, frequent support to councils, suppliers and external stakeholders requiring high level of procurement expertise, extensive contract monitoring.

Class C

Six monthly supplier contact, six monthly to annual surveys, annual UIG, regular support to councils, suppliers and external stakeholders requiring procurement expertise, high contract monitoring.

Class D

Annual supplier contact, annual surveys, optional annual UIG, ad-hoc support to councils, suppliers and external stakeholders potentially requiring procurement expertise, regular contract monitoring.

Class E

Annual supplier contact (if required), optional annual surveys, no requirement for annual UIG, straightforward ad-hoc support to councils, suppliers and potentially requiring procurement assistance, basic contract monitoring.

Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

**Report by:
Chief Executive of Scotland Excel**

Request for Associate Membership of Scotland Excel by Glasgow Caledonian University

1. Background

- 1.1 Scotland Excel operates an Associate programme to allow access to its frameworks and services to a wide range of other public service orientated bodies. Applications can be made for Associate Membership by organisations such as council arm's length organisations, community groups, charities, housing associations and voluntary organisations which are a public body or a body that engages in activities of a public nature.

Organisations apply to Scotland Excel for Associate Membership to allow them to access the frameworks for goods and services which are in place for our members. Associates do not have the opportunity to influence the future contract delivery schedule which is reserved for the full local authority members.

Associate membership supports the wider aims of Scotland Excel by increasing overall spend against frameworks, providing additional income and supporting the goals of promoting excellent public procurement across Scottish organisations.

2. Organisation Background

- 2.1 Glasgow Caledonian University is a University situated in Glasgow city centre, accommodating nearly 22,000 students from more than 100 countries. Glasgow Caledonian University is a distinctive, inclusive and forward-looking university that is committed to its social mission to promote the Common Good. Glasgow Caledonian University has become an international centre of excellence in higher education, promoting employability and global citizenship in our graduates.
- 2.2 Glasgow Caledonian University is an accredited real living wage employer.

3. Associate Membership Process

3.1 Before any application is submitted for approval, a number of validation checks on the organisation are carried out. These include a review of the Memorandum & Articles of Association, the financial position and the type of contracts that the organisation is likely to access. It is confirmed that satisfactory validation checks have been completed in relation to this application.

3.2 Scotland Excel monitors all requests from applicants to become associate members to ensure that any legal requirements are met. In this case, Glasgow Caledonian University can be recommended for associate membership access in accordance with the Local Authorities (Goods and Services) Act 1970 section 1 (1B)(b).

3.3 Fees are determined in a number of ways:

Arms Length External Organisations (ALEOs) related to local authority members pay no fee as this is covered within requisition fees.

National Health Service (NHS) bodies, Colleges and Universities, and Non departmental bodies of the Scottish Government pay no fee under a reciprocal agreement that allows local authorities to utilise contracts created by the relevant procurement centres of expertise.

All other associate fees are calculated on a standard methodology agreed by committee. e.g. Housing Associations pay based on the number of houses within their portfolio.

4. Recommendations

4.1 It is recommended to committee that Glasgow Caledonian University application to join Scotland Excel as an associate member be approved, with no annual fee as part of the reciprocal agreement and subject to the agreement document.

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Scotland Excel

To: Executive Sub-Committee

On: 21 October 2022

Report by:
Chief Executive of Scotland Excel
Update on the Contract Delivery Plan

1. Introduction

This report provides a progress update on the 2022/ 2023 contract delivery plan.

2. Progress to Date

Appendices 1 – 4 of this report on the 2022/ 2023 Contract Delivery Plan detail new framework developments and renewals, flexible frameworks, framework extensions and frameworks with ongoing contract management activity.

At any given point there are around 70 frameworks in the Scotland Excel contract portfolio. At present three further frameworks are being developed to be added to the portfolio in the coming year. Renewal of 26 of these frameworks will be completed before 30 June 2023 (Appendix 1).

A further 23 of the frameworks on the current portfolio have extension options that are available to be exercised in 2022/ 2023, with 19 of these extensions already being approved.

The estimated forecast value of the Scotland Excel framework portfolio is approximately £2Billion.

Overall, efficiencies created by frameworks awarded so far during 2022/2023 are benchmarked at 2.09%, which is within the forecast range. This figure does not include the additional cost management measures in place for each framework via the indexation model. This model provides data on how the framework pricing compares to market indices relevant to the commodity being sourced. This is provided to ensure Scotland Excel is able to manage pricing in volatile markets to ensure a favorable position for members.

A summary of spend and forecast savings per council between July 2021 and June 2022 can be found in Appendix 5, with an overall forecast efficiency of c.1.44%.

In addition to the activity detailed in Appendices 1 - 4, Scotland Excel is exploring the benefits of further collaborative procurement across high spend, critical service areas in the construction, corporate, ICT and social care teams. In order to create capacity to add new activities to the portfolio and support strategically significant areas of spend, a consolidation of the existing portfolio is underway. This means some existing frameworks within related markets are being considered for merger and some lower value frameworks will not be renewed.

Social Care

Following the most recent re-opening of the flexible framework for care and support services, 20 new providers (24 services) have successfully joined the framework. For the newly awarded providers, two framework mobilisation sessions were held on 26 May and 30 May. In addition, two refresher sessions were held with current framework providers on 24 and 28 June. Commissioners have been informed that the newly appointed providers were awarded to the framework on 22 April 2022 and one single provider from 29 April 2022 following further checks.

The tender for the 3rd generation framework for Social Care Agency Workers was published on 24 May 2022 and approved at the Executive Sub Committee in September 2022. Following extended consultation with the User Intelligence Group, the framework has retained many elements of the previous arrangement with amendments to the structure of the lots, care roles, simplifying ordering procedures and modification of the evaluation methodology.

Phase 1 of the Residential Rehabilitation Project, commissioned by the Scottish Government to provide market research and analysis and commissioning options for residential rehabilitation services is nearing completion. Options are now being discussed with the Scottish Government. Scotland Excel requested information from commissioners about contracting and commissioning arrangements and future options via a questionnaire to Alcohol and Drug Partnerships (ADPs) and a more detailed template to Health and Social Care Partnership Contracts and Commissioning teams.

The approach was modified to reduce the amount of information requested from ADPs on advice from the Scottish Government. Letters to Integrated Joint Boards, Chief Officers and councils' Heads of Procurement were sent to advise them of the work. Spend per ADP is available from publicly available data.

A Prior Information Notice and questionnaire for providers/services was issued and links published on Twitter and LinkedIn, as well as direct communications to known providers. The closing date for both surveys was 22 July 2022, this was extended to allow follow up with ADPs, commissioners and providers.

The redesign process of the National Care Home Contract (NCHC) has now started. Review of the redesign strategy will continue in order to encapsulate guidance and legislation that has a direct impact on the contract. As expected, when working across multiple agencies and individual groups, there has been a "settling in" period for the process which may have an impact on the projected timeline of March 2023 for completion. This will continue to be monitored and assessed by Scotland Excel.

Scotland Excel has been consulting with key stakeholders in relation to future plans for the national framework for Children's Residential Care & Education. The renewal tender was published in May this year and the new framework is scheduled to go live in October 2022. The renewal framework reflects the feedback received from providers and councils to create a streamlined process that reduces the administrative burden on providers whilst increasing the information sharing and transparency around services and fees.

The renewal framework also features continuing care services, which reflects the policy direction of supporting children and young people in placements over a longer time period, where it is appropriate to do so.

Construction, Transport and Environmental Services

Since the last update on the Contract Delivery Plan, a framework focused on development of Scotland's Electric Vehicle Charging Infrastructure has been awarded. Mobilisation work is underway to ensure users of the framework are equipped with the appropriate support to enable award of works packages. The objective of the framework is to support the elimination of petrol and diesel light commercial vehicles in Scotland's public sector fleet by 2025 in line with the Scottish Government Climate Change Plans.

Scotland Excel awarded the second-generation Energy Efficiency Contractors Framework earlier this year which provides members with an effective method of upgrading housing stock. A launch event for the framework took place at Dynamic Earth on 26 May. The event was well attended by Scotland Excel member organisations and suppliers. The agenda introduced stakeholders to policy developers, those leading on green energy skills development and those working to bring innovation to this marketplace.

By linking together those using the framework with leads in each of these areas, the potential for fast paced retrofitting of residential and corporate properties is increased. This framework has sustainability at its core and will underpin the Scottish Government's drive for Net Zero by 2045.

Several frameworks are currently under development:

Construction Materials merges five established frameworks, using the rich pool of data on buying habits compiled over more than 10 years of facilitating the sourcing of materials. This knowledge of the market, buying habits and supplier services means we are now able to simplify the sourcing of material by offering a consolidated approach. This framework will be ready for use in Spring 2023.

Property Maintenance and Refurbishment will focus on the provision of services for the management of both domestic and non-domestic properties. This is a first-generation framework and is being developed through consultation with our members to ensure it covers a broad range of requirements. The contract owner has also worked with the national Supplier Development Programme to ensure the business community are well informed of the opportunities this framework presents. Training for businesses has been offered to ensure any companies unfamiliar with public contracting have the appropriate information to access the tender documents when issued.

Preparation for a revised approach to frameworks for Grounds Maintenance Supplies and the Purchase of Light and Heavy Plant is now underway. Strategies to improve how these frameworks are structured is being explored.

There are five frameworks which are nearing the end of the procurement process and preparations for mobilising suppliers and implementing contracts within member organisations are taking place. The recommendations for award to the Outdoor Play and Sports Equipment, Salt for Winter Maintenance and Roadstone frameworks were approved at the August Executive Sub-committee and award procedures are ongoing.

Evaluations of responses to Building Construction Consultancy and Street Lighting Materials tenders are now complete, and recommendations are submitted to the Executive Sub Committee for approval to award. All five frameworks will be available for use later this year.

The activity under the New Build Residential Construction Framework has continued to grow as our members have renewed their focus on new build housing projects. Early discussions on the needs of the next generation of this framework are underway. Members were issued a survey in May 2022 and the results are now being used to inform the lotting structure for the next generation, due to be available from August 2023.

Corporate, ICT and Operational Supplies and Services

Food price inflation continues to rise for the 13th consecutive month to 13.1% in the 12 months to August, from 12.7% in July. The increase in food and non-alcoholic beverages has predominantly risen due to the rise in the cost of oils & fats and milk cheese & eggs.

Farmers are warning of further shortages of fruit and vegetables as the recent droughts and high energy prices are further threatening production. Growers have already reduced production by 20% this year with a vegetable grower reporting their energy bills having risen to five times more than last year. EU farmers are also cutting back on production due to the soaring energy prices. Many fruit and vegetable growers have reported high operating costs outweighing profits, thus are reducing production. The EU is currently discussing an energy price cap as well as usage cap which would affect farmers growing crops that require heat over the colder months.

The current Scotland Excel Framework for Fresh Meats, Cooked Meats and Fresh Fish was due to expire in September 2022. Factors including the introduction of the Good Food Nation Bill and current volatile pricing in food, and supply issues informed the decision to approve a 6-month extension to this framework under Regulation 72. By delaying this tender Scotland Excel will be better able to develop strategy around the Good Food Nation Plans our members are required to create. Work is now underway to develop the strategy for this retender.

The Janitorial Products framework is due to go live in March 2023. A prior information notice has been issued to the market through Public Contracts Scotland and planning is under way to hold user information groups with our members.

Prior information notices have been issued through Public Contracts Scotland for upcoming tenders including First Aid Materials, Bottled Gas, Fire Safety Equipment and Commercial Catering Equipment.

Currently the ICT and Education team is developing the tender documents for the following contracts: National Shared Digital Alarm Receiving Centre (ARC), Technology Enabled Care and Fire Safety Equipment.

The team is engaged in several projects with the Scottish Local Government Digital Office. These projects include Office 365, Security Operation Centre and the Scottish Technology Asset Management Platform (STAMP) which is a central repository of data on ICT and digital solutions being used across local government.

The team regularly attends and provides procurement input for the following boards – Digital Assurance, Public Sector Innovation, the Department for Education four nations roundtable on commercial themes in schools and Telecare Steering Group. A proposal is also being developed to assist the Improvement Service with some of its key procurements for 2023.

3. Conclusion

Members are invited to note the progress made to date.

Appendix 1 – List of New or Renewal Contracts until June 2023

Service	Estimated Annual Collaborative Contract Opportunity	Activity	Original Forecast Date	Previous Forecast Date	Delivered Date	Latest Forecast Date if Different	Forecast Savings Range	Comments
Electric Vehicle Charging Points	20,000,000	New Contract	Aug-20	Feb-22	Apr-22	Apr-22	5.5%	Approved by Executive Sub Committee April 2022.
Personal Protective Equipment	10,000,000	Renew	Mar-21	Mar-22	Apr-22	Apr-22	2% - 4%	Approved by Executive Sub Committee April 2022
Library Books & Textbooks	14,000,000	Renew	Feb-22	Mar-22	Apr-22	Apr-22	2% - 4%	Approved by Executive Sub Committee April 2022
Digital Publications and Services	1,000,000	Renew	Feb-22	Mar-22	Apr-22	Apr-22	2% - 4%	Approved by Executive Sub Committee April 2022
Water Coolers	1,500,000	Renew	Jan-22	Apr-22	Jun-22	Jun-22	2% - 4%	Approved by Executive Sub Committee June 2022
Repair of Catering Machines	2,000,000	Renew	Jan-22	Apr-22	Jun-22	Jun-22	2% - 4%	Approved by Executive Sub Committee June 2022
Employability Services	20,000,000	New Contract	Apr-22		Jun-22	Jun-22	N/A	The Flexible DPS was published in February 2022 and is anticipated to go-live from mid-August 2022. The DPS will reopen for new applications once live.
Outdoor Play and Sports Facilities	15,000,000	Renew	Mar-21	Mar-22		Aug-22	2% - 4%	Approved by Executive Sub Committee August 2022
Washroom Solutions	14,000,000	Renew	Sep-22	Aug-22		Aug-22	2%-4%	Approved by Executive Sub Committee August 2022
Salt for winter maintenance	16,250,000	Renew	Jul-22			Oct-22	2%-4%	Approved by Executive Sub Committee August 2022
Roadstone	5,000,000	Renew	Jul-22			Oct-22	2%-4%	Approved by Executive Sub Committee August 2022
Children's Residential	158,300,000	Renew	Mar-22			Oct-22	n/a	Approved by Executive Sub Committee August 2022
Social Care Agency	20,000,000	Renew	Sep-22			Sep-22	n/a	Approved by Executive Sub Committee September 2022

Service	Estimated Annual Collaborative Contract Opportunity	Activity	Original Forecast Date	Previous Forecast Date	Delivered Date	Latest Forecast Date if Different	Forecast Savings Range	Comments
Contracts Planned for Approval at future Executive Sub Committees								
October 2022 Executive Sub Committee								
Building Construction Consultancy	18,750,000	New Contract	May-21	Mar-22		Oct-22	2% - 4%	Initially merged with Engineering Consultancy but timing delayed due to separate service offering. Tender evaluation ongoing.
Street Lighting Materials	35,000,000	Renew	Aug-22	Sep-22		Oct-22	2%-4%	Tender responses under evaluation. Will be presented to October 2022 meeting of Executive Sub Committee for approval.
November 2022 Executive Sub Committee								
First Aid Materials	2,000,000	Renew	Sep-22	Sep-22		Nov-22	2%-4%	Prior Information Notice Issued. Strategy under development
December 2022 Executive Sub Committee								
Technology Enabled Care Goods	9,000,000	Renew	Dec-22			TBC	2%-4%	Prior Information Notice Issued. Tender documents under review, presentation at Executive Sub Committee to be confirmed
January 2023 Executive Sub Committee								
Property Maintenance and Refurbishment	75,000,000	New Contract	Dec-22			Jan-22	2%-4%	Tender development.
Fire Safety Products	2,500,000	Renew	Apr-22			Jan-22	2%-4%	Prior Information Notice Issued. Strategy under development
Janitorial Products	12,000,000	Renew	Jan-22				2%-4%	Prior Information Notice Issued. Strategy under development
February 2023 Executive Sub Committee								
Fresh Meats, Cooked Meats and Fresh Fish	40,000,000	Renew	Sep-22	Jan-23		Feb-23	2%-4%	Strategy in development, to be extended under Regulation 72 due to current market volatility and awaiting outcomes of the good food nation bill
National Shared Digital Alarm Receiving Centre	1,000,000	New Contract	Aug-22			Feb-23		In development
Audio Visual Equipment	7,500,000	Renew	Mar-23	Mar-22		Feb-23	2%-4%	Prior Information Notice Issued. Strategy under development

Service	Estimated Annual Collaborative Contract Opportunity	Activity	Original Forecast Date	Previous Forecast Date	Delivered Date	Latest Forecast Date if Different	Forecast Savings Range	Comments
Contracts Planned for Approval at future Executive Sub Committees								
March 2023 Executive Sub Committee								
Grounds Maintenance Equipment	6,000,000	Renew	Mar-23				2%-4%	In development. Consultations on structure of the tender have begun
Light & Heavy Plant	10,000,000	Renew	Mar-23				2%-4%	In development. Consultations on structure of the tender have begun
Commercial Catering Equipment	4,000,000	Renew	Oct-22			Mar-23	2%-4%	Prior Information Notice Issued. Strategy under development
2023/24 Executive Sub Committees								
Security Operating Centre	TBC	New Contract	Nov-22			TBC	2%-4%	Pending
Cleaning Equipment	2,000,000	Renew	Mar-23			TBC	2%-4%	Opportunity Assessment to be undertaken to confirm requirements/spend
Bottled Gas	2,000,000	Renew	Nov-21	Not being renewed		TBC	2% - 4%	Decision not to renew reviewed, will be retendered. Prior Information Notice Issued July 2022. Strategy under development
Road Maintenance Materials	2,500,000	Renew	Sep-22	Jan-23		Apr-23	2%-4%	Regulation 72 extension approved until March 2023 to align with merged Construction Materials renewal.
Road Signage	1,250,000	Renew	Nov-22				2%-4%	Opportunity Assessment to be undertaken to confirm requirements/spend
New Build Construction	375,000,000	Renew	Jun-23					Second generation framework being developed for renewal in August 2023.
Hot Beverages	1,000,000	Renew	Dec-22	Not being renewed		Not being renewed	2%-4%	Not being renewed
Energy Advice	1,000,000	Renew	Dec-22	Not being renewed		Not being renewed	2%-4%	Not being renewed. Services now available through Energy Efficiency Contractors
Vending Machines	1,000,000	Renew	Mar-23	Not being renewed		Not being renewed	2%-4%	Not being renewed
Construction Materials	70,000,000	Renew	Apr-23				2%-4%	Strategy development.
Trade Materials	10,000,000	Renew	Feb-22			Apr-23	2% - 4%	Regulation 72 extension approved until March 2023 to align with launch of merged Construction Materials renewal.
Asbestos related works and services	12,000,000	Renew	Jul-23				2%-4%	Pre-strategy consultations have begun.

Appendix 2 – Flexible Contracts

Service	Estimated Annual Collaborative Contract Opportunity	Activity	Anticipated Re-Opening Date	Comments
Care and Support	£140,000,000	Flexible Framework Agreement	In Progress	Re-opening of the flexible framework for care and support services, 20 new providers (24 services) have successfully joined the framework. It is anticipated that successful new providers will be able to offer services under the framework from 22 April 2022. One single provider from 29 April 2022 following further checks.
Care Homes For Adults With Learning Disabilities Including Autism	£26,500,000	Flexible Framework Agreement	TBC	The survey findings have indicated that there was sufficient interest to initiate discussions at a future User Intelligence Group (UIG) to further develop the framework and reopening pending market consultation.
Social Care Agency Workers	£20,000,000	Flexible Framework Agreement	In Progress	The tender for the 3rd generation framework was published on 24 May 2022. The tender closed on 30 June 2022 and is at the final stages of the evaluation process with the new framework anticipated to be in place for early November 2022.
Bikeability Scotland Training Providers	£300,000	Dynamic Purchasing System (DPS)	N/A	New entrants may be approved at any point during the lifetime of the DPS
Recyclable and Residual Waste	£40,000,000	Dynamic Purchasing System (DPS)	N/A	New entrants may be approved at any point during the lifetime of the DPS
Digital Telecare	£4,000,000	Dynamic Purchasing System (DPS)	N/A	New entrants may be approved at any point during the lifetime of the DPS
Employability Services	£20,000,000	Flexible Dynamic Purchasing System (DPS)	N/A	New entrants may be approved at any point during the lifetime of the DPS

Appendix 3 – Contracts with extension options and contract management activity ongoing until June 2023

Contract Description	Est Annual Value
Boiler Maintenance	£10,000,000
Grounds Maintenance Equipment	£6,000,000
Groceries and Provisions	£30,000,000
Fresh Bread Rolls and Bakery Products	£1,500,000
Fresh Fruit and Vegetables	£1,500,000
Hot Beverages (OSS)	£1,000,000
Energy Advice (OSS)	£1,000,000
Vending Machines (OSS)	£1,250,000
Cleaning Equipment (OSS)	£2,250,000
Alcoholic Beverages (OSS)	£1,250,000
Sheriff Officers (OSS)	£1,100,000
Technology Enabled Care	£6,300,000
Demolition Services	£18,000,000
New Build Residential Construction	£375,000,000
Catering Sundries	£6,000,000
Community Meals	£4,000,000
Building and Timber	£15,000,000
Electrical Materials	£20,000,000
Plumbing and Heating Materials	£22,500,000
Salt for Winter Maintenance	£16,250,000
Secure Care Services	£17,500,000
Street Lighting Materials	£35,000,000
Roads Maintenance Materials	£2,500,000

Contracts which are shaded have been approved for extension

Appendix 4 - Contracts with no renewal or extension activity and contract management activity before June 2023

Contract Description	Est Annual Value	Contract Description	Est Annual Value
Bitumen Products	£12,000,000	Security Services and Cash Collection	£12,500,000
Waste Composition Analysis	£750,000	Social Care Case Management Solutions	£7,000,000
Vehicle Parts	£12,000,000	Vehicle Purchase RM6060	£10,000,000
Fostering and Continuing Care	£34,000,000	Waste Disposal Equipment	£1,250,000
Organic Waste	£12,000,000	Supply Teacher Booking System	£300,000
Engineering and Technical Consultancy	£17,125,000	Domestic Furniture and Furnishings	£26,000,000
Energy Efficiency Contractors	£200,000,000	Heavy Vehicles	£25,000,000
Tyres for Vehicles and Plant	£6,500,000	Recycle and Refuse Containers	£12,500,000

Appendix 5 – Expenditure summary per Council: July 2021 – June 2022

Member Organisation	Actual Spend	Forecast Spend	Variance	% of Total Actual Spend	Sum of Estimated Saving	% Saving
South Lanarkshire Council	£38,996,896	£74,060,120	52.7%	5.85%	£289,819	0.74%
Glasgow City Council	£38,629,775	£49,626,510	77.8%	5.80%	£697,983	1.81%
Fife Council	£38,052,952	£117,000,617	32.5%	5.71%	£484,745	1.27%
Associate Members	£37,494,649	£62,740,804	59.8%	5.63%	£783,732	2.09%
Aberdeen City Council	£36,806,646	£35,889,690	102.6%	5.52%	£579,607	1.57%
The City of Edinburgh Council	£35,664,652	£34,479,688	103.4%	5.35%	£480,568	1.35%
Aberdeenshire Council	£34,451,401	£38,087,473	90.5%	5.17%	£221,830	0.64%
West Lothian Council	£32,623,230	£28,746,098	113.5%	4.89%	£429,315	1.32%
Falkirk Council	£30,488,149	£47,484,253	64.2%	4.57%	£848,289	2.78%
North Lanarkshire Council	£30,243,228	£61,259,601	49.4%	4.54%	£508,546	1.68%
North Ayrshire Council	£26,873,422	£51,863,487	51.8%	4.03%	£456,949	1.70%
West Dunbartonshire Council	£25,584,923	£28,511,422	89.7%	3.84%	£536,061	2.10%
The Highland Council	£23,863,727	£28,945,743	82.4%	3.58%	£21,761	-0.09%
Dundee City Council	£20,242,642	£22,453,567	90.2%	3.04%	£247,501	1.22%
Renfrewshire Council	£20,024,442	£41,102,178	48.7%	3.00%	£402,831	2.01%
East Lothian Council	£15,970,211	£13,126,852	121.7%	2.40%	£283,176	1.77%
Dumfries and Galloway Council	£15,065,493	£13,700,908	110.0%	2.26%	£186,057	1.23%
Stirling Council	£14,182,886	£9,706,537	146.1%	2.13%	£114,922	0.81%
South Ayrshire Council	£13,910,156	£20,302,544	68.5%	2.09%	£134,695	0.97%
Scottish Borders Council	£12,701,815	£13,538,344	93.8%	1.91%	£43,767	-0.34%
Perth and Kinross Council	£12,625,572	£12,255,311	103.0%	1.89%	£256,393	2.03%
East Ayrshire Council	£12,352,348	£15,829,852	78.0%	1.85%	£307,745	2.49%
East Dunbartonshire Council	£11,541,464	£11,167,820	103.3%	1.73%	£136,229	1.18%
Tayside Contracts	£11,357,620	£8,974,637	126.6%	1.70%	£41,249	0.36%
Argyll and Bute Council	£11,114,070	£9,791,421	113.5%	1.67%	£187,954	1.69%
Clackmannanshire Council	£10,850,530	£13,108,054	82.8%	1.63%	£164,723	1.52%
East Renfrewshire Council	£10,619,082	£12,304,710	86.3%	1.59%	£300,784	2.83%
Midlothian Council	£9,654,028	£11,217,878	86.1%	1.45%	£62,206	0.64%
Inverclyde Council	£9,226,131	£7,869,088	117.2%	1.38%	£349,991	3.79%
Angus Council	£9,077,425	£20,531,843	44.2%	1.36%	£85,326	0.94%
The Moray Council	£8,461,378	£27,216,727	31.1%	1.27%	£45,042	0.53%
Orkney Islands Council	£3,177,637	£1,773,797	179.1%	0.48%	£5,297	-0.17%
Shetland Islands Council	£2,598,968	£2,621,428	99.1%	0.39%	£8,588	-0.33%
Comhairle nan Eilean Siar	£1,959,815	£4,085,819	48.0%	0.29%	£61,061	3.12%
Total	£666,487,362	£951,374,821	70.1%	100.00%	£9,605,915	1.44%