

To: Finance, Resources and Customer Services Policy Board

On: 4 September 2019

**Report by: Joint Report by The Chief Executive and the Director of
Environment and Infrastructure**

Heading: Urban Traffic Control System

1. Summary

- 1.1 The purpose of this report is to seek the approval of the Finance, Resources and Customer Services Policy Board to award a Contract for an Urban Traffic Control System to Siemens Mobility Limited.
 - 1.2 The procurement exercise was conducted in accordance with the Council's Standing Orders Relating to Contract and the above EU Threshold Open Procedure for Services Contracts.
 - 1.3 A Contract Strategy was approved by the Director of Environment and Infrastructure and the Head of Policy and Commissioning on 9 April 2019.
-

2. Recommendations

It is recommended that the Finance, Resources and Customer Services Policy Board authorise the Head of Corporate Governance to:

- 2.1 Award a Contract for an Urban Traffic Control System to Siemens Mobility Limited;
- 2.2 Authorise a cumulative spend under the contract of up to £1,900,000 excluding VAT. This is made up of £900,000 excluding VAT which will be

funded by Strathclyde Partnership for Transport (SPT) and £1,000,000 excluding VAT which will be financed from the Capital Programme; and

- 2.3 Note that the Contract is for a period of 10 years which is anticipated to start on 6 October 2019.

3. Background

- 3.1 The objective of this Contract is to provide a hosted Urban Traffic Control System (UTC) for Renfrewshire to replace the Council's life-expired system. The UTC system covers sixty-four (64) of the Council's one hundred and seventy-five (175) traffic signal installations as follows:
- 35 in central Paisley;
 - 7 in Johnstone town centre;
 - 10 in Renfrew town centre; and
 - 12 in Hillington and Braehead
- 3.2 A contract notice for the Contract was dispatched via the Public Contracts Scotland advertising portal to the Open Journal of the European Union (OJEU) on Wednesday, 10 April 2019 with the notice published on OJEU on Monday, 15 April 2019 and the tender documentation available for downloading from the Public Contracts Scotland – Tender platform.
- 3.3 During the tendering period, fourteen (14) companies expressed an interest in the Contract. By the closing date set for return of electronic tenders, 12 noon on Friday, 14 June 2019, three (3) companies submitted a response, two (2) declined to respond and nine (9) failed to respond.
- 3.4 In accordance with the Council's Standing Orders Relating to Contracts 11.5 the three (3) tender submissions were evaluated against a pre-determined set of criteria in the form of the European Single Procurement Document (ESPD) by representatives from the Corporate Procurement Unit, Health and Safety and Risk against pre-determined criteria which assessed competence, expertise and economic and financial standing. All tenderers were assessed as meeting the minimum criteria following the methodology stated in the Invitation to Tender.
- 3.5 Bids were then evaluated against the published set of Award Criteria which was based on a series of pass/fail questions and a price/quality ratio of 30%/70%.
- 3.6 All tenderers passed the pass/fail questions. As detailed in section 4.3 of the Invitation to Tender, Tenderers were required to achieve a minimum of 50% of the available Quality score for technical question number 8 for their tender to

be considered. Motus Traffic Limited did not meet this requirement therefore their tender was rejected.

- 3.7 The scores relative to the Award Criteria for each of the remaining two (2) Tenderers are noted below:

	Price (30%)	Quality (70%)	Total (100%)
Siemens Mobility Limited	30.00%	66.88%	96.88%
Dynniq UK Limited	17.25%	62.50%	79.75%

- 3.8 The evaluation of tender submissions received identified that the submission by Siemens Mobility Limited was the most economically advantageous tender.
- 3.9 Community Benefits were requested as part of the procurement process and Siemens Mobility Limited have committed to the following Community Benefits:

Community Benefit Description	No of People / Activity
Work Experience Placement for an individual 16+ years of age	3
Work Experience Placement for an individual aged 14 to 16 years of age	2
Industry Awareness Events <ul style="list-style-type: none">• Schools• Invest in Renfrewshire – Employability• Further Education	2

Implications of the Report

1. Financial

The capital element of the costs for the supply of goods and installation of the goods will be met by grant award funding for 2019/20 from Strathclyde Partnership for Transport (SPT). The balance of the tender sum for ongoing annual costs will be met from revenue funds.

2. HR & Organisational Development

Not applicable.

3. **Community/Council Planning**
Reshaping our place, our economy and our future – the Contract proposed will support the delivery of this outcome.
4. **Legal**
The tendering procedure for this Services Contract was conducted in accordance with the Public Contracts (Scotland) Regulations 2015 under the Open Procedure and Renfrewshire Council's Standing Orders Relating to Contracts for over EU Threshold Services contracts.
5. **Property/Assets**
All equipment installed under this contract will be the property of Renfrewshire Council.
6. **Information Technology**
ICT staff will need to be available to provide advice and support.
7. **Equality & Human Rights**
The Recommendations contained within this report have been assessed in relation to their impact on equalities and human rights. No negative impacts on equality groups or potential for infringement of individuals' human rights have been identified arising from the recommendations contained in the report because for example it is for noting only. If required following implementation, the actual impact of the recommendations and the mitigating actions will be reviewed and monitored, and the results of the assessment will be published on the Council's website. (Report author to arrange this).
8. **Health & Safety**
Siemens Mobility Limited's health and safety credentials were evaluated by Corporate Health and Safety and met the Council's minimum requirements regarding health and safety.
9. **Procurement**
The procurement procedures outlined within this report shall ensure that the Council meets its statutory requirements in respect of procurement procedures, efficiency and modern Government.
10. **Risk**
Siemens Mobility Limited's insurances have been assessed and evaluated to confirm that they have met the minimum requirements regarding insurable risk.
11. **Privacy Impact**
No Privacy Impact implications have been identified or are anticipated.
12. **Cosla Policy Position**
No Cosla Policy implications have arisen or are anticipated.
13. **Climate Risk - None**

List of Background Papers

None

Author: Brian Bradley, Senior Procurement Specialist, Corporate Procurement Unit, Tel: 0141 618 5638.